

**Motor Vehicle Advisory Board  
November 12, 2020  
Meeting Agenda**

Members Present

- Holli Sullivan
- Fritz Kreutzinger
- Rachel Hazaray
- Tom Kelley
- Mark Fuson
- Steve Hartwig
- Ken Eckstein
- Sen. Jim Arnold
- Mike Hamilton
- Mike Hierholzer

SOS Staff Present

- Scott Conner
- Rachael Ehlich
- Rhonda Miller

Non-Members Present

- Jason Wetzel
- Matthew Norris
- Michael Solari
- Mark Shublak
- Joe Loftus
- Call in # 317-560-9401
- Call in # 317-898-6676

Members Not Present

- Danny Hockett
- Dave Mann

Office Update

- Election was the big focus in 2020.
- Staff is still working remote which has been working out very well.

Division and System Update

- Still working on Plates On Demand backup.
  - Finishing up other IT projects and then will focus on this in 2021.
- Great attendance and questions during the multi-agency meeting.
  - Agencies who presented
    - Department of Revenue
    - Department of Financial Institutions
    - Office of the Attorney General
  - A recording of the meeting has been posted on the website.

- There were several dealers that attended the 2019 meeting that returned to the 2020 training.
- 2021 Monthly Training session dates are available online.
  - Trainings are virtual until further notice.
- BMV currently has a 7-8 day turnaround time – Time between date BMV receiving title application to the time the customer can complete registration.

#### Enforcement Update

- Late title delivery complaints have been heavy due to BMV titling issues.

#### ADSD 2021 Legislative Agenda

- Corrections
  - Removing off-road manufacturers from licensing requirements.
  - Clarifying that factory-owned stores are permitted.
  - Allowing for heavy-duty vehicles to display dealer plates on the front of the vehicles.
- Clean Up
  - Clarifying that mediation is required for all dealer/manufacturer protests.
  - Adding the definition for “watercraft dealer”
  - Moving “established place of business” from BMV statute to ADSD.
  - Clarifying that manufacturer home community sales are exempt from the offsite sale prohibition as long as the sale is within the community.
- Substantive changes
  - Transport Operator Licensing
    - Removing requirement to supply full SSN, we will only collect last 4 digits.
    - Adding requirement for photo ID, criminal background check and an explanation of how your business qualifies for transport plates.
    - Adding a recordkeeping requirement regarding plate usage.
    - Adding statute for the possibility of administrative penalties for plate misuse or other improper activities.
    - Transport Operators now must be a business, plates are no longer available to individuals.

#### Member Open Discussion

- Overall, it appears that business has been slowly getting better.
- Manufacturers are still in production; workplace has been adapted to meet new challenges that COVID has created.
- Salvage operations have pretty much gone back to normal.
- Big focus for some manufacturers was building ventilators in Kokomo.
- The RV industry is about 20% up from last year at this time.
- Inventory seems tough to obtain, but title work seems to be getting better. The only issue seems to be consumers returning vehicles and defaulting on loans more than usual.
- Odometer and power-of-attorney forms are the last documents that need to be accepted digitally which is causing issues for dealers trying to maintain all-digital files.

#### Closing

- Fritz Kreuzinger - motion to close
- All in favor
- None opposed