

**Motor Vehicle Advisory Board**  
**November 18, 2021**  
**Minutes**

Members Present

- Fritz Kreuzinger
- Rachael Hazaray
- Mike Hierholzer
- Mark Fuson
- Steven Hartwig
- Ken Eckstein
- Jim Arnold
- Mike Hamilton

SOS Staff Present

- Rachael Ehlich
- Scott Conner
- Christina Schnaith

Non-Members Present

- Matthew Norris
- Joseph Loftus
- Jason Wetzel
- Savannah Neary
- Malika Butler

Members Not Present

- Secretary Sullivan
- Tom Kelley
- Danny Hockett

Adoption of September 9, 2021 Minutes

- Fritz Kreuzinger moves to adopt.
- Rachel Hazaray seconds.
- All in favor, none opposed.

Office Update

- Secretary Sullivan is still on the road doing her tour of all counties.
- Rachel Hoffmeyer has been appointed the Deputy Secretary of State.
- Lindsay Hyer is our new Chief of Staff.

ADSD Division and System Update

- Two new clerks started on 11/16 and one new one starting on 11/29.
- The Division will be soon publishing the calendar for 2022 dealer trainings, and they will remain virtual for now.

- The Department of Financial Institutions and the Attorney General's office will continue to present during the trainings as well.
- Reminder that the trainings are monthly and free, so we encourage dealers to attend even if you have done so before because we are always updating and refreshing the information provided.
- Examiners are back to in-person audits and on-site trainings are available by request.
- Rhonda Miller is retiring, and Christie Games will be taking over our outreach program.
- Some MVAB members up for reappointment so we will be contacting you to confirm those details.

### Enforcement Update

- Scott Conner attended the AMVA regional conference.
  - Across the Midwest, there has generally been a lot more vehicle theft, particularly among used and new dealer lots.
    - The Division suggests dealers have a system in place to track your inventory so that if theft occurs, it does not go unnoticed for too long.
  - Bad actors are using the credentials of people who recently passed away to purchase vehicles, so we encourage dealers to verify the identity of their consumers.

### Legislative agenda for 2022

- Senator Crider will be carrying our bill in the next legislative session.
- Focus will be on catalytic converters:
  - Catalytic convertors will be defined as a major component part so if a business is selling used catalytic convertors, the expectation will be for them to be licensed as an automotive salvage recycler.
  - The criminal penalties for catalytic convertor theft were increased during last session but State Police have indicated that it is difficult to enforce unless caught in the act.
    - The Division will try to assist with this by creating civil penalties by fining entities that are not keeping proper records.

### Member Open Discussion

- Clarification on what is a distributor's license:
  - Not the entity that manufactures, but rather handling the relations between manufacturer and dealer.
    - The Division currently has 38 valid Distributor licensees and most of them are associated with a specific manufacturer (i.e. Nissan, Hyundai, etc.).
- Regarding # 3 in the legislative clean-up items:
  - The Division gets this question every year, and it has not yet been defined so this clean-up is to offer clarification on time spacing between separate offsite sales permits.

### Closure

- Fritz Kreutzinger moves to close.
- Jim Arnold seconds.
- All in favor, none opposed.