



**STATEMENT OF WORK**  
**Between Town of New Whiteland, IN ("Town")**  
**and Stone Municipal Group ("SMG")**

May 18, 2026

To the New Whiteland Town Council Members,

Thank you for the opportunity to assist the Town of New Whiteland, Indiana. To assist your team with financial consulting services related to town financial planning and tax rate strategies, we would recommend the following scope:

**Financial Advisory Services**

- Ad hoc financial questions and impacts as they relate to:
  - Town and Utilities Budgets
  - SEA-1 (SB1)
  - Wheel Tax
  - Fiscal plan for potential annexation, including residential TIF advising
  - Any other financial-related questions that arise from council members or management

**Management Representatives**

New Whiteland Town Council Members  
Lee Robbins, Legal Counsel to the Town  
Angela DeVoss, Town Clerk-Treasurer  
Duane McCauslin, Town Public Works Superintendent

**Fee Structure**

Compensation for the above services will be billed at an hourly rate of \$295/hour, billed monthly, with a calendar year not-to-exceed of \$15,000.

**Project Authorization**

If you are in agreement with the proposed approach, fees, and expenses outlined herein, please sign and date below and return one copy at your earliest convenience via email.

Thank you for the opportunity to work with you and your team on this important project.

Best regards,

*Laura Stone, MBA*

Laura Stone | Stone Municipal Group

I hereby accept the terms and conditions of the aforementioned project provided to the Town of New Whiteland and Stone Municipal Group.



Signature of Acceptance

5-19-26

Date of Acceptance

Joseph M. Perrin Jr.

Printed Name and Title