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December 28, 2017

Charter School Board  
Hoosier Academy, Inc.  
2855 N. Franklin Road  
Indianapolis, IN 46219


We have reviewed the report prepared by Hoosier Academy, Inc. and opined upon by Donovan CPAs, Independent Public Accountants, for the period July 1, 2016 to June 30, 2017. Per the *Independent Auditors' Report*, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements included in the report present fairly the financial condition of Hoosier Academy, Inc. as of June 30, 2017 and the results of its operations for the period then ended, on the basis of accounting described in the report.

We call your attention to the Basis for Qualified Opinion in the audit report.

In our opinion, Donovan CPAs prepared all required independent auditor's reports in accordance with generally accepted auditing standards and guidelines established by the State Board of Accounts.

In addition to the report presented herein, a Supplemental Audit Report for Hoosier Academy, Inc., was prepared in accordance with the guidelines established by the State Board of Accounts.

The Financial Statements and Independent Auditors' Report and the Supplemental Audit Report are filed in our office as a matter of public record.

  
Paul D. Joyce, CPA  
State Examiner

**HOOSIER ACADEMY, INC.**

FINANCIAL STATEMENTS  
Together with Independent Auditors' Report

For the Years Ended June 30, 2017 and 2016



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# Donovan CPAs

## *Independent Auditors' Report*

The Board of Directors  
Hoosier Academy, Inc.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Hoosier Academy, Inc., which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities and change in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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### **Basis for Qualified Opinion**

As presented in Note 2 to the financial statements, in 2013, the Indiana Legislature passed amendments to the Indiana Charter Schools Act that resulted in the suspension of funding in the amount of \$4,996,296. Hoosier Academy, Inc. believes this was not the intent of the legislation and has appealed this result with the state government for the unremitted funding shortfall with the expectation that it will ultimately be successful in restoring the unremitted income, and has reflected this income as a receivable in its full amount of \$4,996,296 on its statements of financial position as of June 30, 2017 and 2016. Accounting principles generally accepted in the United States of America require a potential gain that is contingent upon a future event be recognized when the amount is realized. If Hoosier Academy, Inc. were to recognize this gain contingency when realized, a write down of receivables in the amount of \$4,996,296 would be required as of June 30, 2017 and 2016. Accordingly, unrestricted net assets as of June 30, 2017 and 2016 would be reduced by this amount.

### **Qualified Opinion**

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Hoosier Academy, Inc. as of June 30, 2017 and 2016 and the changes in its net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the financial statements. Likewise, the Schedules of Financial Position by School on pages 16 and 17 and the Schedules of Activities and Change in Net Assets by School on pages 18 and 19 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 12, 2017 on our consideration of Hoosier Academy, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Hoosier Academy, Inc.'s internal control over financial reporting and compliance.

DONOVAN

A handwritten signature in black ink that reads "DONOVAN". The signature is written in a cursive style with a large, stylized "D" at the beginning.

Indianapolis, Indiana  
December 12, 2017

**HOOSIER ACADEMY, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**June 30, 2017 and 2016**

	<u>2017</u>	<u>2016</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 1,381,143	\$ 947,249
Accounts receivable:		
State education support	4,996,296	4,996,296
Grants	336,009	286,859
K12 Classroom, LLC	39,985	22,436
Prepaid expenses	<u>48,564</u>	<u>47,501</u>
<i>Total current assets</i>	<u>6,801,997</u>	<u>6,300,341</u>
<b>PROPERTY AND EQUIPMENT</b>		
Leasehold improvements	777,312	777,312
Furniture and equipment	1,345,285	1,286,034
Less: accumulated depreciation	<u>(1,665,980)</u>	<u>(1,510,705)</u>
<i>Property and equipment, net</i>	<u>456,617</u>	<u>552,641</u>
<b>TOTAL ASSETS</b>	<u>\$ 7,258,614</u>	<u>\$ 6,852,982</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses:		
K-12 Classroom, LLC	\$ 5,249,895	\$ 4,864,572
Other	1,971,295	1,971,268
Refundable advance	<u>37,424</u>	<u>17,142</u>
<i>Total current liabilities</i>	7,258,614	6,852,982
<b>NET ASSETS, UNRESTRICTED</b>	<u>-</u>	<u>-</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u>\$ 7,258,614</u>	<u>\$ 6,852,982</u>

See independent auditors' report and accompanying notes to the financial statements

**HOOSIER ACADEMY, INC.**  
**STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS**  
**For the Years Ended June 30, 2017 and 2016**

	<u>2017</u>	<u>2016</u>
<b>REVENUE AND SUPPORT</b>		
State education support	\$ 24,819,205	\$ 22,869,344
Grant revenue	1,700,034	1,347,787
Interest income	2,127	4,091
Other	<u>35,796</u>	<u>27,836</u>
<i>Total revenue and support</i>	<u>26,557,162</u>	<u>24,249,058</u>
<b>EXPENSES</b>		
Program services	23,358,949	19,739,493
Management and general	<u>3,198,213</u>	<u>4,509,565</u>
<i>Total expenses</i>	<u>26,557,162</u>	<u>24,249,058</u>
<b>CHANGE IN NET ASSETS</b>	-	-
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>-</u>	<u>-</u>
<b>NET ASSETS, END OF YEAR</b>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

See independent auditors' report and accompanying notes to the financial statements

**HOOSIER ACADEMY, INC.**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
**For the Years Ended June 30, 2017 and 2016**

	<u>2017</u>			<u>2016</u>		
	<u>Program Services</u>	<u>Management and General</u>	<u>Total</u>	<u>Program Services</u>	<u>Management and General</u>	<u>Total</u>
<b>FUNCTIONAL EXPENSES</b>						
Salaries and wages	\$ 6,593,538	\$ 397,707	\$ 6,991,245	\$ 5,222,581	\$ 584,653	\$ 5,807,234
Employee benefits	1,611,538	66,052	1,677,590	1,466,159	135,455	1,601,614
Staff development and recruitment	234,184	-	234,184	124,338	-	124,338
Professional services	3,209,089	648,547	3,857,636	2,596,432	425,328	3,021,760
Management services	-	1,074,989	1,074,989	-	2,297,129	2,297,129
Food costs	8,860	-	8,860	11,646	-	11,646
Authorizer oversight fee	-	546,674	546,674	-	538,000	538,000
Equipment rental and maintenance	2,024,243	-	2,024,243	1,372,997	-	1,372,997
Classroom and office supplies and fees	9,189,212	76,677	9,265,889	8,162,077	166,978	8,329,055
Occupancy	241,831	-	241,831	506,831	-	506,831
Depreciation	155,275	-	155,275	136,260	-	136,260
Other	91,179	387,567	478,746	140,172	362,022	502,194
<i>Total functional expenses</i>	<u>\$ 23,358,949</u>	<u>\$ 3,198,213</u>	<u>\$ 26,557,162</u>	<u>\$ 19,739,493</u>	<u>\$ 4,509,565</u>	<u>\$ 24,249,058</u>

See independent auditors' report and accompanying notes to the financial statements

**HOOSIER ACADEMY, INC.**  
**STATEMENTS OF CASH FLOWS**  
**For the Years Ended June 30, 2017 and 2016**

	<u>2017</u>	<u>2016</u>
<b>OPERATING ACTIVITIES</b>		
Change in net assets	\$ -	\$ -
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	155,275	136,260
Changes in certain assets and liabilities:		
Accounts receivable	(66,699)	590,520
Prepaid expenses	(1,063)	45,400
Accounts payable and accrued expenses	385,350	(1,306,697)
Refundable advance	20,282	11,434
	<u>493,145</u>	<u>(523,083)</u>
<i>Net cash provided by (used in) operating activities</i>	493,145	(523,083)
<b>INVESTING ACTIVITIES</b>		
Purchases of property and equipment	<u>(59,251)</u>	<u>(115,347)</u>
<b>NET CHANGE IN CASH</b>	433,894	(638,430)
<b>CASH, BEGINNING OF YEAR</b>	<u>947,249</u>	<u>1,585,679</u>
<b>CASH, END OF YEAR</b>	<u>\$ 1,381,143</u>	<u>\$ 947,249</u>

See independent auditors' report and accompanying notes to the financial statements

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

General – Hoosier Academy, Inc. (“Hoosier Academy”) is a public benefit not-for-profit organization incorporated under the laws of the State of Indiana, and is the organizer and governing body of three charter schools located in Indianapolis, Indiana:

- *Hoosier Academies Indianapolis* is a blended learning program serving students in grades K-12. Enrollment during the 2016-2017 school year was approximately 230 students.
- *Hoosier Academies Virtual School* is a fully virtual or online program serving students in grades K-12. Enrollment during the 2016-2017 school year was approximately 3,150 students.
- *Insight School of Indiana* started in the 2016-2017 school year and is a fully virtual or online program serving students in grades 7-12 who have struggled in their education. Enrollment during the 2016-2017 school year was approximately 700 students.

Each of the schools is a public charter school established under Indiana Code 20-24 and is sponsored by Ball State University. Hoosier Academy, Inc. has entered into a service agreement with K12 Classroom, LLC to provide administrative and technology services.

Accounting Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Revenue Recognition – Revenues generally come from resources provided under the Indiana Charter Schools Act. Under the Act, Hoosier Academy receives an amount per student similar to the funding received by other public schools in Indiana. Funding from the State of Indiana is based on enrollment and paid in monthly installments in July through June coinciding with the academic school year. Revenue is recognized in the year in which educational services are rendered.

A portion of Hoosier Academy’s revenue is the product of cost reimbursement grants. Accordingly, Hoosier Academy recognizes revenue under these grants in the amount of costs and expenses at the time they are incurred.

Accounts Receivable – Accounts receivable relate primarily to activities funded under federal programs and legislation enacted by the State of Indiana. Hoosier Academy believes it is operating in compliance with regulatory requirements and as such no allowance for doubtful accounts is deemed necessary. See Note 2 for additional information.

Cash and Cash Equivalents – Cash and cash equivalents consist of cash held in bank accounts and short-term, highly liquid investments with original maturities of three months or less.

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued**

Property and Equipment – Purchases of assets and expenditures that materially increase value or extend useful lives are capitalized and are included in the accounts at cost. Routine maintenance and repairs, minor replacement costs, and equipment purchases with a unit cost of less than \$1,000 are charged to expense as incurred.

Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method. The estimated useful lives generally are as follows:

Leasehold improvements	12 to 15 years
Furniture and equipment	2 to 5 years

Taxes on Income – Hoosier Academy, Inc. has received a determination from the U.S. Treasury Department stating that it qualifies under the provisions of Section 501(c)(3) of the Internal Revenue Code as a tax-exempt organization; however, the organization would be subject to tax on income unrelated to its tax-exempt purpose. For the years ended June 30, 2017 and 2016, no accounting for federal and state income taxes was required to be included in the accompanying financial statements.

Professional accounting standards require Hoosier Academy to recognize a tax liability only if it is more likely than not the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax liability that is greater than 50% likely of being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax liability is recorded. Hoosier Academy has examined this issue and has determined that there are no material contingent tax liabilities or questionable tax positions. The tax years ended after 2013 are open to audit for both federal and state purposes.

Subsequent Events – Hoosier Academy evaluated subsequent events through December 12, 2017, the date these financial statements were available to be issued. Events and transactions occurring through that date have been evaluated to determine whether recognition or disclosure in the financial statements would be required.

**NOTE 2 - ACCOUNTS RECEIVABLE**

The School's accounts receivable balance consists primarily of amounts due from the State of Indiana for the operating periods in which State funding has not been received. As of June 30, 2013, the State forgave the remaining balance of the School's operating loan made through the Common School Fund. As the loan was provided to finance the School's operations when revenue was not received, the School has established an allowance against the accounts receivable balance in the amount forgiven.

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 2 - ACCOUNTS RECEIVABLE, Continued**

Accounts receivable from the State of Indiana for education support reflect the following amounts as of June 30, 2017 and 2016:

Tuition support	\$	8,993,977
Special education grant		1,190,101
Prime time grant		10,804
Honors grant		1,350
		10,196,232
Less: allowance for Common School loan forgiveness		(5,199,936)
	\$	4,996,296

Hoosier Academy's accounts receivable balance for education support consists of amounts due from the State of Indiana for tuition support relating to (a) the first six months of the School's initial school year and (b) enrollment growth occurring in subsequent school years.

Pursuant to IC §20-49-7, the State Board of Education was authorized to advance funds to charter schools via the State's Common School Fund thereby allowing charter schools to finance operations for periods when adequate tuition support was not received. These cash advances were made to charter schools through executed loan agreements with repayment terms that were defined in the statute.

In April 2013, the Indiana General Assembly repealed IC §20-49-7 with the passing of House Bill 1001 and established an appropriation to forgive charter schools for cash advances previously made through the Common School Fund. Hoosier Academy applied for and was forgiven from repaying the balance of its indebtedness plus accrued interest of \$5,199,936 as of June 30, 2013. The receivable for education support has been reduced by the amount of the loan forgiven.

Members of the Indiana General Assembly and the executive branch have been informed that a number of charter schools remain with an accounts receivable balance and those charter schools believe that the State remains obligated for amounts not reimbursed through the provisions of House Bill 1001. Legislative and administrative efforts are being made to resolve any outstanding obligations of the State.

**NOTE 3 - LEASES**

Hoosier Academy leases its school facility under an operating lease with Patriots Place, LLC, and another building for administrative purposes from Franklin Road Realty, LLC. The leases provide for monthly lease payments through August 2018 and June 2018, respectively. Hoosier Academy also leases certain items of office equipment under an operating lease, which provides for monthly payments through August 2020. Rent expense for the years ended June 30, 2017 and 2016 under these operating leases was \$241,831 and \$506,831, respectively. The expense for the year ended June 30, 2017 was reduced by \$233,373 due to the deficit credits received by K12 Classroom, LLC (Note 4).

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 3 - LEASES, Continued**

Future minimum lease obligations for noncancelable operating leases with initial lease terms in excess of one year are as follows for the years ending June 30:

2018	\$	408,645
2019		39,171
2020		10,704
2021		1,784

**NOTE 4 - COMMITMENTS**

Hoosier Academy operates its schools under charters granted by Ball State University. As the sponsoring organization, Ball State University exercises certain oversight responsibilities. Under the charters, Hoosier Academy has agreed to pay to Ball State University an annual administrative fee equal to 3% of state tuition support received. Payments under the charter agreements were \$546,674 and \$538,000 for the years ended June 30, 2017 and 2016, respectively. The charters remain in effect for Hoosier Academies Indianapolis, Hoosier Academies Virtual School, and Insight School of Indiana until June 30, 2021, June 30, 2018, and June 30, 2019, respectively, and are renewable thereafter by mutual consent.

Hoosier Academy has contracted with K12 Classroom, LLC to provide administrative and technology services. Under the terms of the agreement, Hoosier Academy has agreed to pay an amount equal to 22% of revenues, as defined, for such services. Such fees for the years ended June 30, 2017 and 2016 were \$5,821,968 and \$5,493,418, respectively. Hoosier Academy also purchases certain other curriculum materials and supplies for which it is billed as goods and services are received. Such purchases aggregated \$12,817,670 and \$13,470,980 for the years ended June 30, 2017 and 2016, respectively. This agreement remains in effect until June 30, 2021.

K12 Classroom, LLC has agreed to issue credits against the amounts billed for services and products provided, if needed, to ensure that Hoosier Academy does not end a fiscal year with a financial deficit.

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 4 - COMMITMENTS, Continued**

For the years ended June 30, 2017 and 2016, service fees were reduced as follows:

	Administrative and Technology Fees	Other Service Fees
	<u>                    </u>	<u>                    </u>
Year Ended June 30, 2017		
Charges per contract	\$ 5,821,968	\$ 12,817,670
Credit issued by K12 Classroom LLC	<u>(3,073,042)</u>	<u>(990,349)</u>
Net charges	<u>\$ 2,748,926</u>	<u>\$ 11,827,321</u>
Year Ended June 30, 2016		
Charges per contract	\$ 5,493,418	\$ 13,470,980
Credit issued by K12 Classroom LLC	<u>(1,817,800)</u>	<u>(3,330,342)</u>
Net charges	<u>\$ 3,675,618</u>	<u>\$ 10,140,638</u>

The deficit credits provided by K12 Classroom, LLC are subject to repayment if Hoosier Academy experiences a surplus in subsequent fiscal years. The amount of the repayment is based on a percentage of the surplus experienced during such fiscal year ranging from 25% to 75% dependent upon the amount of the surplus. Any unpaid credits remaining upon termination of the agreement are not subject to repayment. Hoosier Academy is not able to estimate the amount of the repayment, if any, expected to be made in future years.

**NOTE 5 - RETIREMENT PLANS**

Hoosier Academy provides retirement benefits covering substantially all full-time employees. Retirement benefits for teaching personnel are provided by the Indiana State Teachers' Retirement Fund ("TRF"), which is a cost-sharing multiple-employer defined benefit retirement plan governed by the State of Indiana and administered by the Indiana Public Retirement System ("INPRS") Board. Contribution requirements of plan members are determined annually by the INPRS Board. For the years ended June 30, 2017 and 2016, Hoosier Academy contributed 7.5% of compensation for eligible teaching personnel to TRF. Should Hoosier Academy elect to withdraw from TRF, it could be subject to a withdrawal fee. Hoosier Academy's contributions represent an insignificant percentage of the total contributions received by TRF. As of June 30, 2016 (the latest year reported), TRF was more than 80% funded.

In lieu of TRF, employees can opt to participate in a Section 403(b) plan sponsored by Hoosier Academy. Under this plan, Hoosier Academy contributes 7.5% of compensation, as defined. Additional contributions may be made at the discretion of the Board of Directors. No discretionary contributions were made in 2017 or 2016. Retirement plan expense under both plans was \$449,645 and \$361,088 for the years ended June 30, 2017 and 2016, respectively.

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2017 and 2016**

**NOTE 6 - RISKS AND UNCERTAINTIES**

Hoosier Academy provides educational instruction services to families residing in Marion and surrounding counties in Indiana, and to students throughout the State of Indiana through its virtual curriculum, and is subject to the risks of economic and competitive forces at work within this geographic area.

The majority of revenues relate to legislation enacted by the State of Indiana and grants awarded under federal programs. Changes in state or federal legislation could significantly affect Hoosier Academy. Additionally, Hoosier Academy is subject to monitoring and audit by state and federal agencies. Those examinations could result in additional liability to be imposed.

Financial instruments that potentially subject Hoosier Academy to concentrations of credit risk consist principally of receivables from the State of Indiana. At June 30, 2017, substantially all of the receivable balance was due from the State of Indiana. In addition, deposits are maintained at PNC Bank and are insured up to the FDIC insurance limit.

**NOTE 7 - FUNCTIONAL EXPENSE REPORTING**

The costs of providing the educational activities have been summarized on a functional basis in the statements of activities and change in net assets. Accordingly, certain expenses have been allocated between program and management services.

**HOOSIER ACADEMY, INC.**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**For the Year Ended June 30, 2017**

<u>Federal Grantor Agency/Pass-Through Entity/ Cluster Title/Program Title/Project Title</u>	<u>Federal CFDA Number</u>	<u>Pass-Through Entity Identifying Number</u>	<u>Total Federal Awards Expended</u>
<b><u>U.S. DEPARTMENT OF EDUCATION</u></b>			
Pass-through Indiana Department of Education			
Title I, Part A Cluster			
Grants to Local Educational Agencies	84.010		\$ 618,955
Special Education Cluster			
Special Education - Grants to States	84.027	14217-538-PN01 14216-538-PN01 14217-523-PN01 14216-523-PN01	500,375
Improving Teacher Quality State Grants	84.367		<u>163,941</u>
Total federal awards expended			\$ <u><u>1,283,271</u></u>

See independent auditors' report and accompanying notes to this schedule

**HOOSIER ACADEMY, INC.**  
**NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**For the Year Ended June 30, 2017**

**NOTE 1 - BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Hoosier Academy, Inc. under programs of the federal government for the year ended June 30, 2017. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Hoosier Academy, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of Hoosier Academy, Inc.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

**HOOSIER ACADEMY, INC.**  
**SCHEDULE OF FINANCIAL POSITION BY SCHOOL**  
**June 30, 2017**

	<b>Hoosier Academies <u>Indianapolis</u></b>	<b>Hoosier Academies <u>Virtual School</u></b>	<b>Insight School of <u>Indiana</u></b>	<b>Eliminating <u>Entries</u></b>	<b><u>Total</u></b>
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash	\$ 31,872	\$ 1,203,072	\$ 146,199	\$ -	\$ 1,381,143
Accounts receivable:					
State education support	163,940	4,832,356	-	-	4,996,296
Grants	34,190	271,174	30,645	-	336,009
K12 Classroom, LLC	5,734	-	34,251	-	39,985
Intercompany	-	219,777	-	(219,777)	-
Prepaid expenses	43,078	4,410	1,076	-	48,564
	<u>278,814</u>	<u>6,530,789</u>	<u>212,171</u>	<u>(219,777)</u>	<u>6,801,997</u>
<i>Total current assets</i>					
<b>PROPERTY AND EQUIPMENT</b>					
Leasehold improvements	777,312	-	-	-	777,312
Furniture and equipment	956,508	359,726	29,051	-	1,345,285
Less: accumulated depreciation	(1,320,597)	(339,382)	(6,001)	-	(1,665,980)
	<u>413,223</u>	<u>20,344</u>	<u>23,050</u>	<u>-</u>	<u>456,617</u>
<i>Property and equipment, net</i>					
<b>TOTAL ASSETS</b>	<u><u>\$ 692,037</u></u>	<u><u>\$ 6,551,133</u></u>	<u><u>\$ 235,221</u></u>	<u><u>\$ (219,777)</u></u>	<u><u>\$ 7,258,614</u></u>
<b>LIABILITIES AND NET ASSETS</b>					
<b>CURRENT LIABILITIES</b>					
Accounts payable and accrued expenses:					
K12 Classroom, LLC	\$ 229,348	\$ 5,020,547	\$ -	\$ -	\$ 5,249,895
Intercompany	219,777	-	-	(219,777)	-
Other	237,290	1,498,784	235,221	-	1,971,295
Refundable advance	5,622	31,802	-	-	37,424
	<u>692,037</u>	<u>6,551,133</u>	<u>235,221</u>	<u>(219,777)</u>	<u>7,258,614</u>
<i>Total current liabilities</i>					
<b>NET ASSETS, Unrestricted</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><u>\$ 692,037</u></u>	<u><u>\$ 6,551,133</u></u>	<u><u>\$ 235,221</u></u>	<u><u>\$ (219,777)</u></u>	<u><u>\$ 7,258,614</u></u>

See independent auditors' report

**HOOSIER ACADEMY, INC.**  
**SCHEDULE OF FINANCIAL POSITION BY SCHOOL**  
**June 30, 2016**

	<b>Hoosier Academies <u>Indianapolis</u></b>	<b>Hoosier Academies <u>Virtual School</u></b>	<b><u>Total</u></b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash	\$ 132,707	\$ 814,542	\$ 947,249
Accounts receivable:			
State education support	163,940	4,832,356	4,996,296
Grants	21,888	264,971	286,859
K12 Classroom, LLC	14,843	7,593	22,436
Prepaid expenses	<u>42,117</u>	<u>5,384</u>	<u>47,501</u>
<i>Total current assets</i>	<u>375,495</u>	<u>5,924,846</u>	<u>6,300,341</u>
<b>PROPERTY AND EQUIPMENT</b>			
Leasehold improvements	777,312	-	777,312
Furniture and equipment	952,135	333,899	1,286,034
Less: accumulated depreciation	<u>(1,225,106)</u>	<u>(285,599)</u>	<u>(1,510,705)</u>
<i>Property and equipment, net</i>	<u>504,341</u>	<u>48,300</u>	<u>552,641</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 879,836</u></b>	<b><u>\$ 5,973,146</u></b>	<b><u>\$ 6,852,982</u></b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>CURRENT LIABILITIES</b>			
Accounts payable and accrued expenses:			
K12 Classroom, LLC	\$ 522,981	\$ 4,341,591	\$ 4,864,572
Other	352,176	1,619,092	1,971,268
Refundable advance	<u>4,679</u>	<u>12,463</u>	<u>17,142</u>
<i>Total current liabilities</i>	879,836	5,973,146	6,852,982
<b>NET ASSETS, Unrestricted</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 879,836</u></b>	<b><u>\$ 5,973,146</u></b>	<b><u>\$ 6,852,982</u></b>

See independent auditors' report

**HOOSIER ACADEMY, INC.**

**SCHEDULE OF ACTIVITIES AND CHANGE IN NET ASSETS BY SCHOOL**

**For the Year Ended June 30, 2017**

	<b>Hoosier Academies <u>Indianapolis</u></b>	<b>Hoosier Academies <u>Virtual School</u></b>	<b>Insight School of <u>Indiana</u></b>	<b><u>Total</u></b>
<b>REVENUE AND SUPPORT</b>				
State education support	\$ 1,439,274	\$ 18,972,296	\$ 4,407,635	\$ 24,819,205
Grant revenue	284,715	1,373,453	41,866	1,700,034
Interest income	232	1,895	-	2,127
Other	<u>33,129</u>	<u>2,667</u>	<u>-</u>	<u>35,796</u>
<i>Total revenue and support</i>	<u>1,757,350</u>	<u>20,350,311</u>	<u>4,449,501</u>	<u>26,557,162</u>
<b>EXPENSES</b>				
Program services	1,563,768	17,640,557	4,154,624	23,358,949
Management and general	<u>193,582</u>	<u>2,709,754</u>	<u>294,877</u>	<u>3,198,213</u>
<i>Total expenses</i>	<u>1,757,350</u>	<u>20,350,311</u>	<u>4,449,501</u>	<u>26,557,162</u>
<b>CHANGE IN NET ASSETS</b>	-	-	-	-
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>NET ASSETS, END OF YEAR</b>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

See independent auditors' report

**HOOSIER ACADEMY, INC.**  
**SCHEDULE OF ACTIVITIES AND CHANGE IN NET ASSETS BY SCHOOL**  
**For the Year Ended June 30, 2016**

	<b>Hoosier Academies <u>Indianapolis</u></b>	<b>Hoosier Academies <u>Virtual School</u></b>	<b><u>Total</u></b>
<b>REVENUE AND SUPPORT</b>			
State education support	\$ 1,530,611	\$ 21,338,733	\$ 22,869,344
Grant revenue	229,382	1,118,405	1,347,787
Interest income	681	3,410	4,091
Other	<u>22,938</u>	<u>4,898</u>	<u>27,836</u>
<i>Total revenue and support</i>	<u>1,783,612</u>	<u>22,465,446</u>	<u>24,249,058</u>
<b>EXPENSES</b>			
Program services	1,778,116	17,961,377	19,739,493
Management and general	<u>5,496</u>	<u>4,504,069</u>	<u>4,509,565</u>
<i>Total expenses</i>	<u>1,783,612</u>	<u>22,465,446</u>	<u>24,249,058</u>
<b>CHANGE IN NET ASSETS</b>	-	-	-
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>NET ASSETS, END OF YEAR</b>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

See independent auditors' report



# Donovan CPAs

## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors  
Hoosier Academy, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Hoosier Academy, Inc., which comprise the statement of financial position as of June 30, 2017, and the related statements of activities and change in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 12, 2017.

### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Hoosier Academy, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Hoosier Academy, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Hoosier Academy, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Hoosier Academy, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Hoosier Academy, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Hoosier Academy, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

DONOVAN

A handwritten signature in black ink that reads "DONOVAN". The signature is written in a cursive style with a large, looped 'D' at the beginning.

Indianapolis, Indiana  
December 12, 2017



# Donovan CPAs

## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH *THE UNIFORM GUIDANCE*

The Board of Directors  
Hoosier Academy, Inc.

### **Report on Compliance for Each Major Federal Program**

We have audited Hoosier Academy, Inc.'s compliance with the types of compliance requirements described in the U.S. *Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of the School's major federal programs for the year ended June 30, 2017. The School's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

### **Management's Responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of Hoosier Academy, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Hoosier Academy, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Hoosier Academy, Inc.'s compliance.

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## Opinion on Each Major Federal Program

In our opinion, Hoosier Academy, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2017.

## Report on Internal Control over Compliance

Management of Hoosier Academy, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Hoosier Academy, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Hoosier Academy, Inc.'s internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

DONOVAN

A handwritten signature in black ink that reads "DONOVAN". The signature is written in a cursive style with a large initial "D".

Indianapolis, Indiana  
December 12, 2017

**HOOSIER ACADEMY, INC.**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**For the Year Ended June 30, 2017**

**I. Summary of Auditors' Results**

***Financial Statements***

Type of auditors' report issued:	Qualified Opinion
Internal control over financial reporting:	
• Material weakness identified?	No
• Significant deficiency identified?	None Reported
Noncompliance material to financial statements noted?	No

***Federal Awards***

Internal control over major programs:	
• Material weakness identified?	No
• Significant deficiency identified?	None Reported
Type of auditors' report issued on compliance for major programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	No
Identification of major programs:	

<u>CFDA Number</u>	<u>Name of Federal Program or Cluster</u>
84.010	Title I Part A Cluster Grants to Local Educational Agencies

Dollar threshold use to distinguish between Type A and Type B programs:	\$750,000
Auditee qualified as low-risk auditee?	No

**II. Financial Statement Findings**

No matters are reportable.

**III. Federal Award Findings and Questioned Costs**

No matters are reportable.

**HOOSIER ACADEMY, INC.**  
**OTHER REPORT**  
**For the Year Ended June 30, 2017**

The reports presented herein were prepared in addition to another official report prepared for Hoosier Academy, Inc. as listed below:

Supplemental Audit Report of Hoosier Academy, Inc.

The Supplemental Audit Report contains the results of compliance testing required by the Indiana State Board of Accounts under its *Guidelines for the Audits of Charter Schools Performed by Private Examiners* pertaining to matters addressed in its *Accounting and Uniform Compliance Guidelines Manual for Indiana Charter Schools*.