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November 28, 2017

Board of Directors
Orange County Convention & Visitors Bureau
d/b/a Visit French Lick West Baden
P.O. Box 71
French Lick, IN 47432

We have reviewed the report prepared by Orange County Convention & Visitors Bureau d/b/a Visit French Lick West Baden and opined upon by Krueger & Associates, CPA's, LLC, Independent Public Accountants, for the period January 1, 2016 to December 31, 2016. Per the *Independent Auditor's Report* the financial statements included in the report present fairly the financial condition of Orange County Convention & Visitors Bureau d/b/a Visit French Lick West Baden as of December 31, 2016 and the results of its operations for the period then ended, on the basis of accounting described in the report.

In our opinion, Krueger & Associates, CPA's, LLC prepared all required independent auditor's reports in accordance with generally accepted auditing standards and guidelines established by the State Board of Accounts.

The report is filed with this letter in our office as a matter of public record.


Paul D. Joyce, CPA
State Examiner

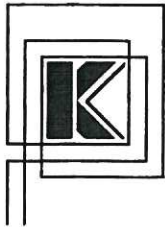
**ORANGE COUNTY CONVENTION &
VISITORS BUREAU, INC.
French Lick, Indiana**

**FINANCIAL STATEMENTS
For the Years Ended December 31, 2016 and 2015**

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.
French Lick, Indiana

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Krueger & Associates, CPA's, LLC

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Orange County Convention & Visitors Bureau

We have audited the accompanying financial statements of Orange County Convention & Visitors Bureau (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of revenue, expenses, and changes in net assets—modified cash basis for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Orange County Convention & Visitors Bureau as of December 31, 2016 and 2015, and its revenue, and expenses for the years then ended in accordance with the modified cash basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Krueger & Associates CPA's, LLC

Certified Public Accountants

Jasper, IN

March 15, 2017

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.
French Lick, Indiana

EXHIBIT A

STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS -
 MODIFIED CASH BASIS
 December 31, 2016 and 2015

ASSETS

	<u>2016</u>	<u>2015</u>
CURRENT ASSETS		
Cash in bank		
Total Current Assets	<u>\$981,158</u>	<u>\$1,155,164</u>
	<u>981,158</u>	<u>1,155,164</u>
PROPERTY AND EQUIPMENT		
Property and equipment	401,939	401,939
Less accumulated depreciation	(33,606)	(16,237)
Total property and equipment	<u>368,333</u>	<u>385,702</u>
TOTAL ASSETS	<u><u>\$1,349,491</u></u>	<u><u>\$1,540,866</u></u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Accrued payroll taxes	<u>\$4,773</u>	<u>\$3,409</u>
TOTAL LIABILITIES	<u>4,773</u>	<u>3,409</u>
NET ASSETS		
Unrestricted		
Undesignated	<u>1,344,718</u>	<u>1,537,457</u>
TOTAL NET ASSETS	<u>1,344,718</u>	<u>1,537,457</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$1,349,491</u></u>	<u><u>\$1,540,866</u></u>

The accompanying notes are an integral part of the financial statements.

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.
French Lick, Indiana

EXHIBIT B

STATEMENTS OF REVENUE, EXPENSES AND
 CHANGES IN NET ASSETS - MODIFIED CASH BASIS
 For the Year Ended December 31,

	<u>2016</u>	<u>2015</u>
SUPPORT AND REVENUE		
Support and other revenues	\$938,637	\$828,091
Loss on sale of building	0	(32,709)
Interest income	1,746	2,035
Total Support and Revenue	<u>940,383</u>	<u>797,417</u>
Expenses		
Marketing expense	579,475	502,143
Event sponsorship	243,806	128,700
Insurance	2,136	2,289
Equipment lease expense	4,062	4,761
Office equipment expense	2,424	2,738
Legal and professional	5,251	4,435
Memberships and dues	18,362	13,407
Property taxes	2,137	63
Repairs and maintenance	6,119	5,748
Salaries	103,299	88,574
Executive director	56,292	54,652
Employee benefits	17,496	19,092
Miscellaneous	1,504	257
Payroll taxes	15,047	12,959
Supplies	16,209	21,048
Telephone	9,527	7,328
Travel	25,242	32,434
Utilities	7,366	7,338
Depreciation expense	17,368	16,900
Total Expenses	<u>1,133,122</u>	<u>924,866</u>
 (Decrease) in Net Assets	 (192,739)	 (127,449)
Net assets - Beginning of year	<u>1,537,457</u>	<u>1,664,906</u>
Net assets - End of year	<u>\$1,344,718</u>	<u>\$1,537,457</u>

The accompanying notes are an integral part of the financial statements

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.

**NOTES TO THE FINANCIAL STATEMENTS
December 31, 2016 AND 2015**

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Orange County Convention & Visitors Bureau, Inc. (hereinafter referred to as “the Organization”) was established in order to promote conventions and tourism in Orange County, Indiana.

Basis of Presentation

The Organization’s financial statements are presented on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. However, donor restricted support whose restrictions are met in the same reporting period in which the support is received is reported as unrestricted support.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fund Accounting

The accounts of the Organization’s are maintained in accordance with the principles of fund accounting. The cost of the Organization’s program have been reported on a functional basis.

Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three month or less to be cash equivalents.

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.

NOTES TO THE FINANCIAL STATEMENTS
December 31, 2016 and 2015

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and depreciation

Office furniture is recorded at cost or at estimated market value at the time of receipt in case of donated equipment. Depreciation is computed by the straight line method over the estimated useful lives of the respective asset accounts as follows:

Leasehold Improvements	5-39 years
Furniture and Fixtures	5-10

Furniture, equipment, and leasehold improvements are capitalized at cost. It is the Organization's policy to capitalize expenditures for these items in excess of \$1,000 and have a useful life in excess of one year. Maintenance and repairs that do not improve or extend the useful lives of the respective assets are currently expensed.

The Organization leases certain items of office equipment. The lease payments are expensed when paid.

Federal and State Income Taxes

The Organization is recognized as a nonprofit corporation under Section 501 of the Internal Revenue Code by both the state and federal taxing authorities. Therefore, no provision for federal or state income taxes is included in the financial statements. The Organization is other than a private foundation.

Property and Equipment

The costs and related accumulated depreciation of property and equipment consisted of the following as of December 31,

	<u>2016</u>	<u>2015</u>
Building Improvements	\$345,346	\$345,346
Furniture and equipment	<u>56,593</u>	<u>56,593</u>
	401,939	401,939
Less accumulated depreciation	<u>(33,606)</u>	<u>(16,237)</u>
Net carrying value	<u>\$368,333</u>	<u>\$385,702</u>

Depreciation charged to expense for the 12 months ended December 31, 2016 and 2015, was \$17,368 and \$16,900, respectively, computed on a declining balance.

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.

**NOTES TO THE FINANCIAL STATEMENTS
December 31, 2016 and 2015**

Advertising

The Organization expenses all advertising costs when incurred.

Date of Management's Review

Management has evaluated subsequent events through March 15, 2017 the date on which the financial statements were available to be issued.

NOTE 2: CONCENTRATIONS OF CREDIT RISK

The Organization maintains cash balances at various financial institutions. Cash balances at these institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000 in 2016 and 2015. At December 31, 2016 and 2015, uninsured balances consisted of \$239,211 and \$200,387, respectively.

NOTE 3: INCOME TAXES

There are no material tax positions taken by the Organization which require recognition or disclosure under the provisions of FASB ASC 740 (formerly Fin 48) "Accounting for Uncertainty in Income Taxes." The Organization's federal and state income tax returns for all years after 2013 are subject to examination by taxing authorities.

NOTE 4: CONTINGENCIES

The Organization is primarily funded by support and revenues awarded by agencies of the State and local communities. A significant reduction in the level of this support, if it were to occur, would have a serious effect on the Organization's programs and activities.

ORANGE COUNTY CONVENTION & VISITORS BUREAU, INC.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016 and 2015

NOTE 5: RELATED PARTY TRANSACTIONS

The Organization purchases services and products from a company owned by a current board member. The purchases involved are for computer and office technology support and service, and are disclosed to, and approved by, the board of directors.

NOTE 6: RETIREMENT PLAN

The Company has a defined contribution plan that covers all employees with at least one year of service and 21 years of age. The amount of contribution to the plan is determined annually by the Company's management, at its sole discretion. In the event that a participant terminates his employment with the Company prior to the completion of the vesting period, amounts accumulated in the participant's trust account are forfeited. Retirement plan expense for the years ended December 31, 2016 and 2015 was \$4,068 and \$3,764, respectively.