



# Indiana

Economic Development Corp<sup>®</sup>

## State Budget Committee

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December 14, 2022

**Indiana**  
Economic Development Corp®

# Bradley B. Chambers

***Secretary of Commerce  
State of Indiana***

Indiana native

Entrepreneur at heart

Answering the call to serve

Casting a bold, aspirational vision for Indiana







**ENVIRONMENT**

ECONOMY OF THE FUTURE

**ENTREPRENEURSHIP**

ENERGY TRANSITION

**EXTERNAL ENGAGEMENT**

**Indiana**  
Economic Development Corp<sup>®</sup>

5E

**Strategic  
Vision**

# 2022 REVIEW



2022  
YTD

NEW CAPEX

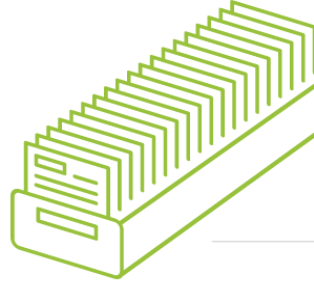
**\$22B+**

(260% increase year over year)



PROJECTS

**218**



PAYROLL

**\$1.7B+**

AVERAGE HOURLY WAGE

**\$34.71**

(compared to  
\$25.12 state)



EXPECTED NEW JOBS

**24,059**

2022 INDIANA GLOBAL ECONOMIC SUMMIT

REGISTRANTS

**944**

30% International  
33% U.S. (non-Indiana)  
30% Indiana

SPONSORSHIP DOLLARS

**\$1.24M**

EARNED MEDIA VALUE

**\$14.9M**

**29** International  
**DELEGATIONS**  
Attended

STARTUP GENOME 2022  
GLOBAL STARTUP ECOSYSTEM REPORT

**Global Top 40** Emerging Ecosystem  
North American **Top 15** Ecosystem in Affordable Talent  
North American **Top 20** Ecosystem in Bang for Buck  
North American **Top 25** Ecosystem in Funding



NEW INDUSTRIES | Semiconductors | EV/Energy

# 2022 Accepted Deals Highlights

## Broad Statewide Impact

- ▶ 53% of counties had an IEDC investment
- ▶ \$11B of investment occurred in rural/mixed rural counties, \$11B in urban counties

## Highlights

- ▶ Announcement of Elanco and Corteva new global headquarters based in Indiana
- ▶ Lilly—\$2.1B CapEx, 504 jobs
- ▶ Skywater—\$1.8B CapEx, 750 jobs
- ▶ MediaTek—30 high-paying jobs to establish a microelectronics ecosystem in West Lafayette
- ▶ Stellantis/Samsung SDI—\$2.5B CapEx, 1,400 jobs



# 2022 Toolkit

The 2022 legislative session expanded and modernized the IEDC's toolkit.

Increased  
Flexibility

Innovation  
Development Districts

BPI  
Augmentation

**And the market has responded in unprecedented fashion.**

# State Budget Committee

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**David Rosenberg**

Chief Operating Office and Chief of Staff

**Robert Paglia**

Senior Vice President and Chief Administration Officer

**Indiana**  
Economic Development Corp<sup>®</sup>

# BPI Augmentation

**Legislature provided \$300 million for deal closing and additional programming.**

## SUCCESES

The FY23 BPI augmentation directly led to nearly \$6 Billion of capex investment in 2022, creating a competitive ROI. The fund also created new investments in entrepreneurship, marketing, talent attraction, international flights and redevelopment.

## CHALLENGES

Funding for deals became extremely limited early in the fiscal year, limiting the amount of funds that could be committed to other economic development investments/initiatives.

## **Why is the FY 2024-25 request needed?**

- ▶ The IEDC has over \$100 Billion in potential deals in future focused, high-wage industries.
- ▶ The BPI augmentation needs to grow to meet the demands of the market and the pipeline of economy of the future focused opportunities that are in the works.
- ▶ Less than halfway through this fiscal year, we have encumbered or committed over 80% of the BPI Augmentation due to the demands of the market.



# BPI Augmentation

July 1, 2022 thorough June 30, 2023	
<b>\$300m Cash - SB 361</b>	<b>Encumbered/Committed Funds</b>
<b>Business Development Investments</b>	
Fusion	\$ 125,000,000.00
Skywater	\$ 20,000,000.00
Rolls Royce	\$ 2,700,000.00
Mars	\$ 35,000,000.00
Green Cow	\$ 35,000,000.00
Development/LEAP (infrastructure, utilities, roads, land)	\$ 20,000,000.00
<b>Business Development Investments Subtotal</b>	<b>\$ 237,700,000.00</b>
<b>Additional Economic Development Programming</b>	
Entrepreneurship	\$ 40,000,000.00
Marketing	\$ 15,000,000.00
Population Growth (talent attraction, flights, etc)	\$ 7,300,000.00
<b>Additional Economic Development Programming Subtotal</b>	<b>\$ 62,300,000.00</b>
<b>Total</b>	<b>\$ 300,000,000.00</b>

# BPI Augmentation

## ENTREPRENEURSHIP

### 1. Ecosystem Development

### 2. Entrepreneur Support

- ▶ Innovate WithIN
- ▶ Small Business Development Center
- ▶ Economy of the Future accelerator support (bioscience, mobility, semiconductors, defense, EV)

### 3. Early Capital

- ▶ Manufacturing Readiness Grants
- ▶ Innovation Vouchers and INTAP

### 4. Innovation

- ▶ Pursuit of federal funding (ME Commons, Hydrogen Hub, Tech Hub, CHIPs)
- ▶ Semiconductors – K-12 training and pursuit of mega projects

# Strategic Sites & Infrastructure

State budget committee allocated \$240M to strategic site priorities

## SUCSESSES

The IEDC worked with OMB and State Budget Agency to obtain \$76M for GM Stamping Plant/Elanco and \$164M for land purchases and infrastructure improvements for the Eli Lilly \$2.1B investment at LE/AP Lebanon.

## CHALLENGES

Lack of a dedicated site acquisition fund added competing priorities through State Budget Committee.

### **Why is the FY 2024-25 request needed?**

A dedicated site acquisition and infrastructure fund will be more transparent from the beginning and will allow the IEDC to:

- ▶ Purchase additional land and complete infrastructure improvements necessary for continued development of LE/AP Lebanon;
- ▶ Establish additional strategic sites in the state to expand the success of this program to other geographic areas and future focused industries.

# Indiana Strategic Sites Initiative

## SPEED IS NEW INCENTIVE

- ▶ Deals used to take 18-24 months to be approved; now decisions are made in less than 6 months.
- ▶ High-wage, high-growth companies looking for sites that are ready for construction.
- ▶ Competition remains high in this space as other states have already made investments in strategic sites (Ohio, Michigan, Tennessee, North Carolina, Texas, Georgia, etc.).
- ▶ As per SB 361, local officials will retain influence over land use related decisions.



# Vision for LE/AP Lebanon

## **High-wage, economy of the future innovation district**

- ▶ Bio Life Sciences
- ▶ Microelectronics
- ▶ AgBioScience / AgTech
- ▶ Industry Annual Average Wage \$95,000+

## **Research and Development Labs and Space**

### **Beautiful aesthetics**

- ▶ Sustainably developed
- ▶ Streams
- ▶ Large setbacks
- ▶ Tree-lined roads

## **Agriscience on site (Purdue University research)**

## **Center for Excellence and Training**

## **On-site amenities**

## **Long-term utility solution for entire region**

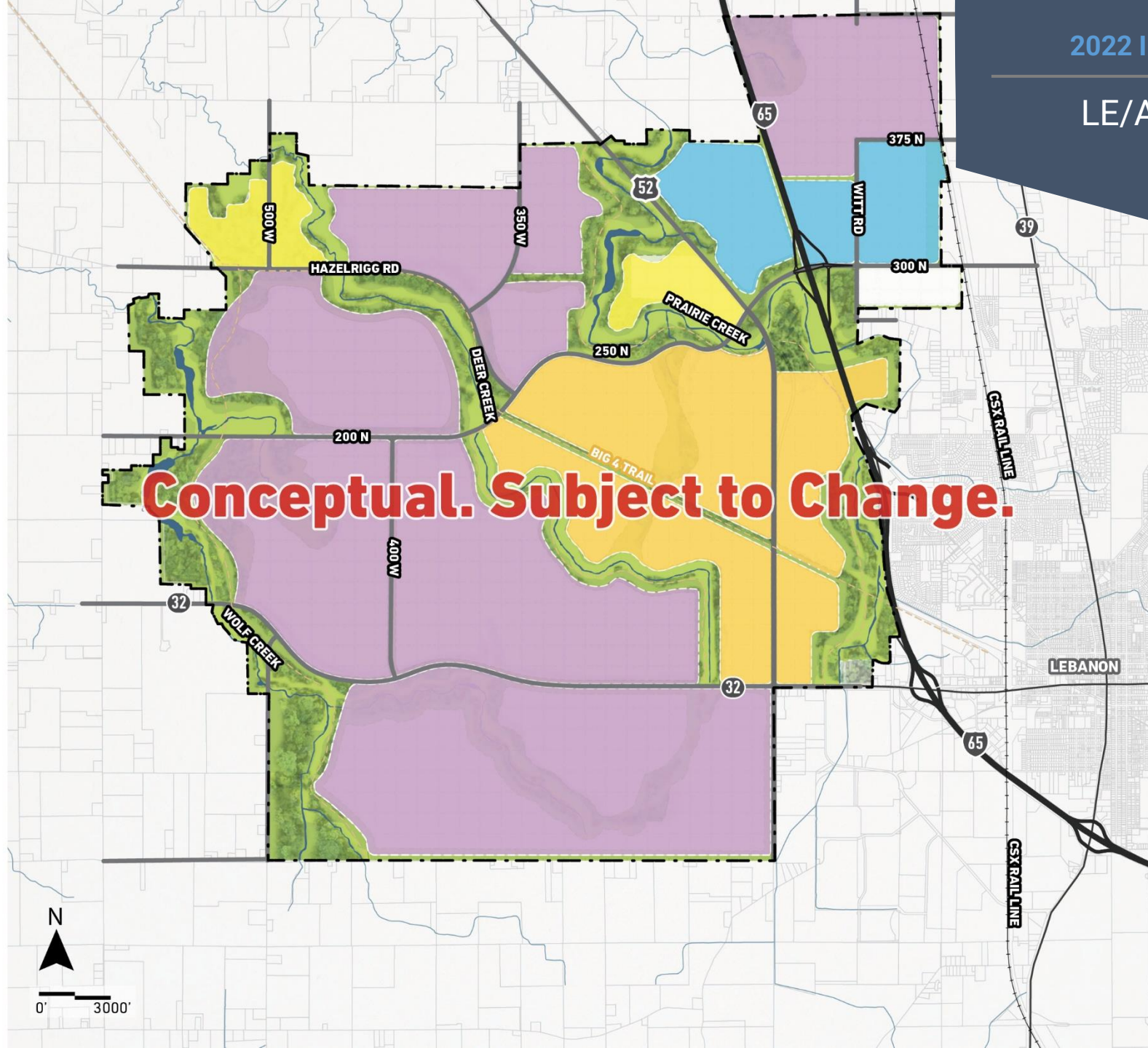
# Potential Land Use

2022 IEDC

LE/AP

## LEGEND

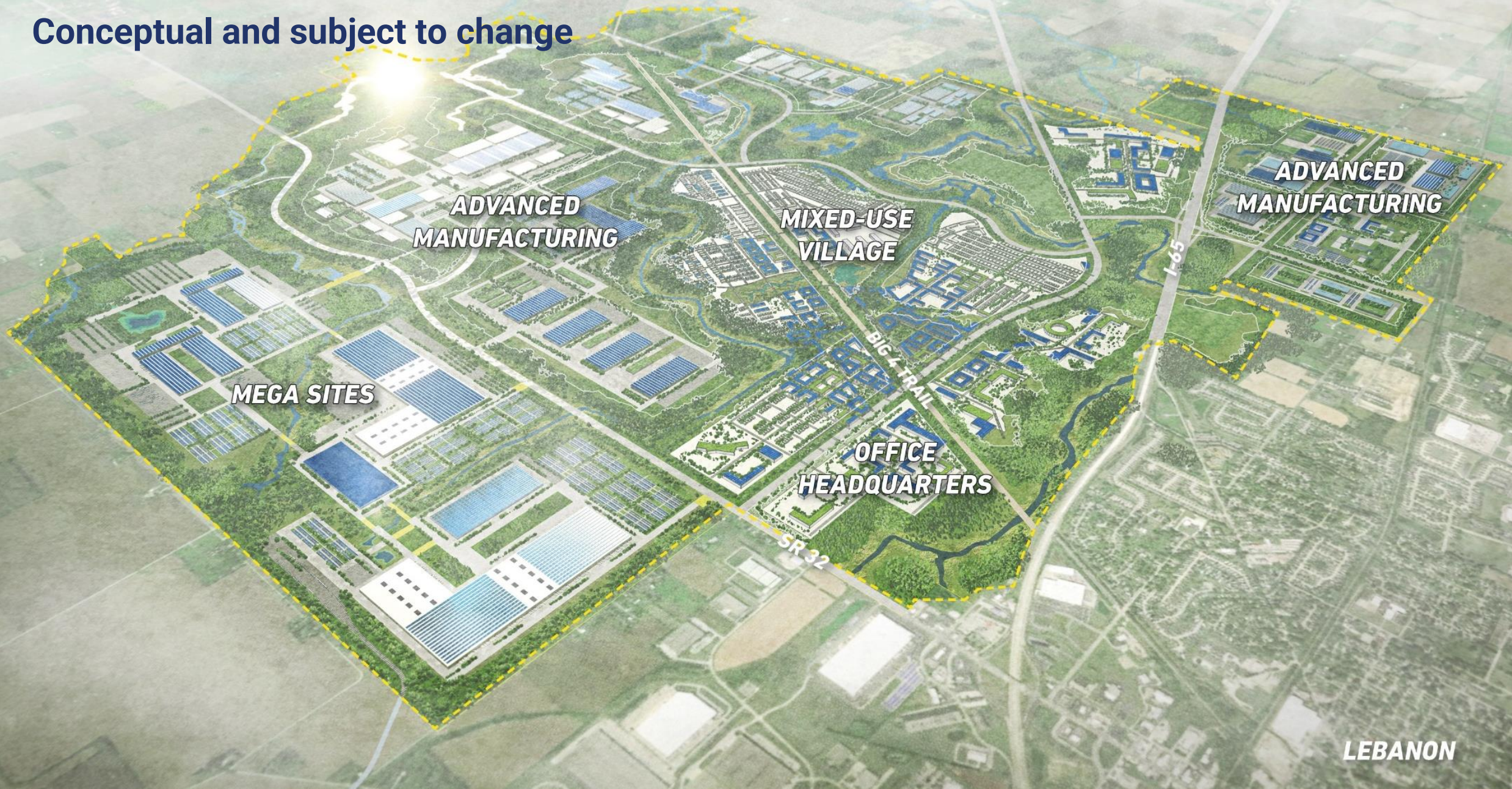
- Mega Site
- Advanced Manufacturing
- Mixed-Use/Village Center
- Renewable / Green Energy
- Office HQ /  
Research & Development





# BIRDS EYE RENDERING

Conceptual and subject to change

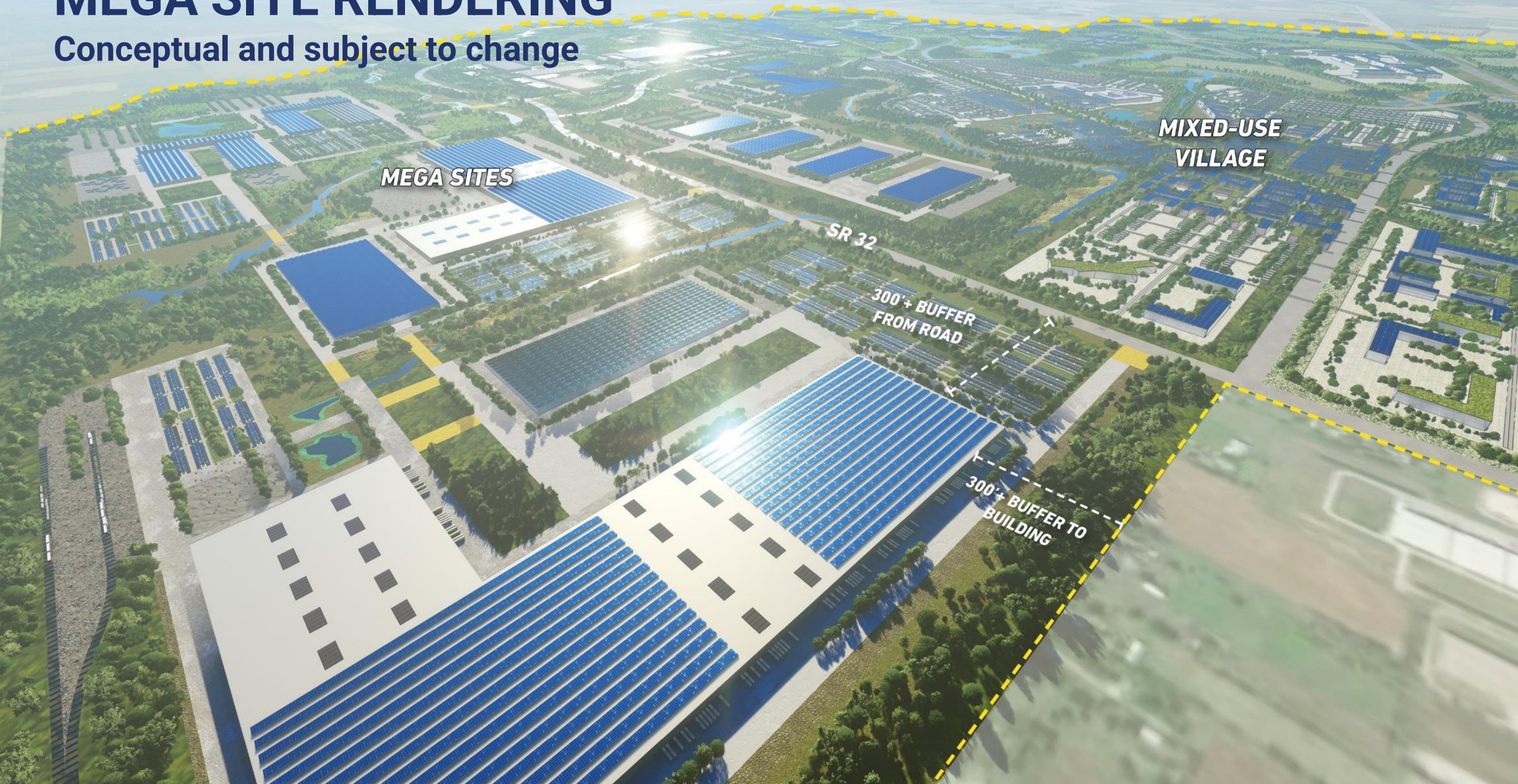


LEBANON



# MEGA SITE RENDERING

Conceptual and subject to change





# MIXED USE VILLAGE CHARACTER RENDERING

Conceptual and subject to change





# READI 2.0

**Legislature's \$500 million investment was implemented for the 17 regions.**

## SUCSESSES

READI led to unprecedented regional collaboration. Currently, there are \$414M worth or READI requests in the portal leveraging a total project investment of \$6.922B.

## **Why is the FY 2024-25 request needed?**

A READI 2.0 investment will continue to accelerate investment in communities to attract and retain talent and workforce to the state.

- ▶ The state received nearly \$1.5B of READI funding requests in READI 1.0. It is clear the demand and support is there for additional funds and investments in our cities and towns.

# Through December 12, 2022



## STATUS AS OF DECEMBER 12, 2022

- ▶ \$414M of READI requests have been submitted for 269 projects throughout the state, representing all 17 regions
- ▶ These projects represent roughly \$6.922B in total investment.
- ▶ The 269 projects represent a 15.72 leverage ratio

## PROJECT HIGHLIGHTS

- ▶ Kokomo Convention & Conference Center & Hotel (North Central)
- ▶ Nexus Park (South Central)
- ▶ Indoor Sports Park (Accelerate Rural Indiana)
- ▶ McKinley-Whitley Live Learn Neighborhood (East Central)
- ▶ Tolleston Opportunity Hub (Northwest Indiana)
- ▶ The Meadows at Parkview Housing (Indiana First)
- ▶ The Mill Music Venue (Wabash River)
- ▶ EmployIndy Apprenticeship Model (White River)
- ▶ Sellersburg Family Scholar House (Our Southern)
- ▶ Lil Patriots School (Southeast Indiana)



# Manufacturing Readiness Grants

Invested \$10M into Manufacturing Readiness Grant program.

FY23

Invested \$10M, creating a 7:1 match from private investment and leads the way for Manufacturing 4.0.

- ▶ Since program's inception in 2020, received over 400 applications and 212 awards have received \$17.4M in grant funding leading to \$138.9M of private investment in 60 counties.

## Why is the FY 2024-25 request needed?

Demand remains strong, unlocks private investments, and allows companies to automate for additional growth.

Program Announcements as of June 30, 2022

60  
Counties

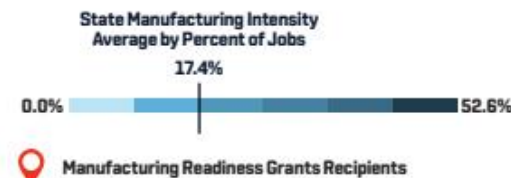
400+  
Applications

7:1  
Leverage Ratio

212  
Awards

\$17.4M  
in Grant Funding

\$138.9M  
in Proposed Project Funding



Manufacturing Intensity by County





A low-angle, upward-looking photograph of several modern skyscrapers with glass facades. The perspective creates a sense of height and architectural grandeur. Overlaid on the image are several large, semi-transparent geometric shapes, including triangles and polygons, in shades of white and light gray, which intersect and layer over the building facades. The overall color palette is cool, dominated by blues, grays, and whites, with a slight yellowish tint in the upper left corner.

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