



Presentation to the State Budget Committee

Fiscal Year 2020-2021 Budget Submission

December 3rd, 2018

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Who Are We, and What Do We Do?

- **Advisory Division**
 - Provides legal advice and opinions to state elected officials and agencies
- **Consumer Protection Division**
 - Safeguards Hoosiers from predatory business practices by taking legal action for violations of the Deceptive Consumer Sales Act
 - Oversees Unclaimed Property unit
 - Data Privacy & Identity Theft unit administers the “Do Not Call” list
- **Litigation**
 - Represents and defends the state in lawsuits in which the state’s interests are at stake
- **Solicitor General**
 - Chief litigation policy advisor to the Attorney General



Who Are We, and What Do We Do?

- Appeals Division
 - Represents the state in criminal, civil, and child services appeals cases
- Investigations Division
 - Medicaid Fraud Control Unit investigates Medicaid provider fraud and patient abuse or neglect in Medicaid facilities
 - Assists state and local law enforcement with human trafficking cases
- Communications & Outreach
 - Indiana Attorney General's Drug Abuse Prevention Task Force
 - Jail Chemical Addiction Program (JCAP) for inmates with substance addiction
 - Hosting safe drug handling classes and drug takeback events
 - Funding regional drug interdiction teams to combat drug trafficking
 - Partnership with TenPoint Coalition to reduce youth gun violence



Promoting Public Safety

Drug takeback efforts in 2018 have resulted in **3,041 pounds** of unwanted prescription pills being disposed of safely – and more takeback events are scheduled in the coming months!





TenPoint Coalition Partnership

The Office of the Attorney General is a proud supporter of this “boots-on-the-ground” organization working to reduce urban youth gun violence by addressing root causes like lack of education and/or employment.





Unclaimed Property Outreach

Events like Unclaimed Day on Monument Circle help return unclaimed funds to their rightful owners.



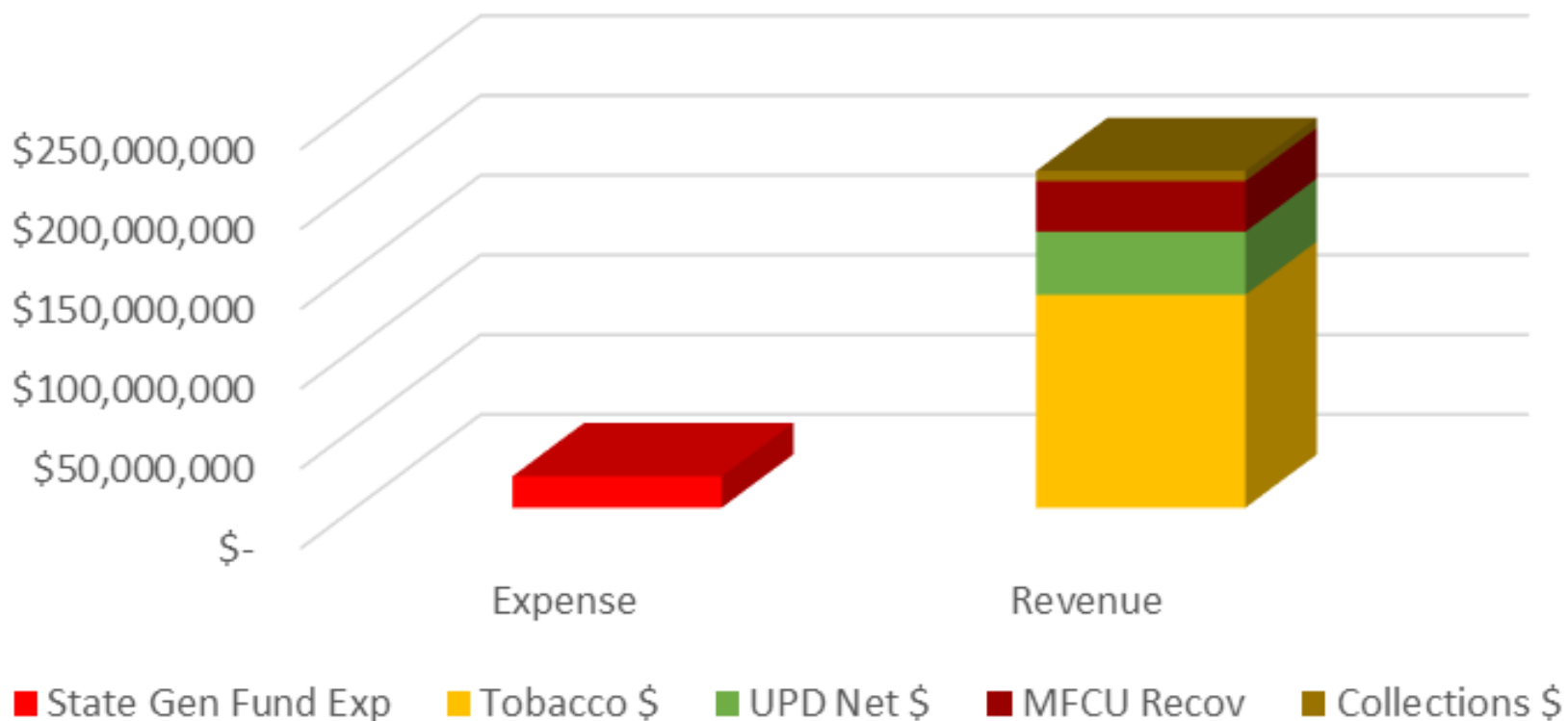


Outstanding Return on State Investment

- Medicaid Fraud Control Unit
 - 42 indictments and 26 convictions in state and federal court last year
 - Over \$29 million in recoveries from various civil and criminal cases involving Medicaid fraud or patient abuse or neglect
- Unclaimed Property
 - Streamlined the claiming process to make it even easier to claim funds
 - Returned over \$58 million this year, averaging over \$1.2 million each week
 - Check www.IndianaUnclaimed.gov to see if we have funds for you!
- Litigation Division
 - Recouped almost \$7 million owed to the state in 2017
 - 100% success rate in state and federal jury trials
- Multistate Consumer Settlements
 - \$46 million won in collections, recoveries, and consumer restitution



OAG Avg Annual State Gen Fund Investment vs. Revenue 2008-2018





Office Achievements

- Lawsuit filed against opioid giant Purdue Pharma for violating Indiana's Deceptive Consumer Sales Act (November)
- \$5.1 million settlement with dental firms for improper Medicaid billings (November)
- Expansion of prescription drug education program for Indiana teens (October)
- Expansion of TenPoint Coalition in Ft. Wayne to reduce youth gun violence (October)
- \$148 million multistate settlement with Uber over data breach, with \$1.5 million as Indiana's share (September)
- Expansion of Jail Chemical Addiction Program to Shelby County (September)
- Lawsuit filed against Indianapolis car dealers engaged in fraudulent practices to defraud several hundred consumers (September)
- \$955,000 judgment for City of Warsaw for fraudulent billing practices (September)
- \$95 million awarded from winning Affordable Care Act tax lawsuit (August)
- Expansion of Jail Chemical Addiction Program to Kosciusko County (August)
- Returned over \$264,000 in unclaimed property to Indiana State Fair visitors (August)



Updates Since the Last Biennium

- ✓ Employee recruitment and retention
 - Salary equalization adjustments to bring DAG and Investigator salaries up to market rates to appropriately attract the best and brightest talent who are committed to serving the public
 - Ongoing efforts to review employee compensation to ensure salaries are competitive
 - Created an Employee Engagement Team which is a cross-functional and multi-level team of staff whose main goal is to create programming, usable data metrics and suggested solutions that elevate and maximize OAG staff engagement.
- ✓ Replacing Time Matters case management system
 - Moving to Salesforce, a cloud-based case management system that will allow increased efficiencies and improved data collection

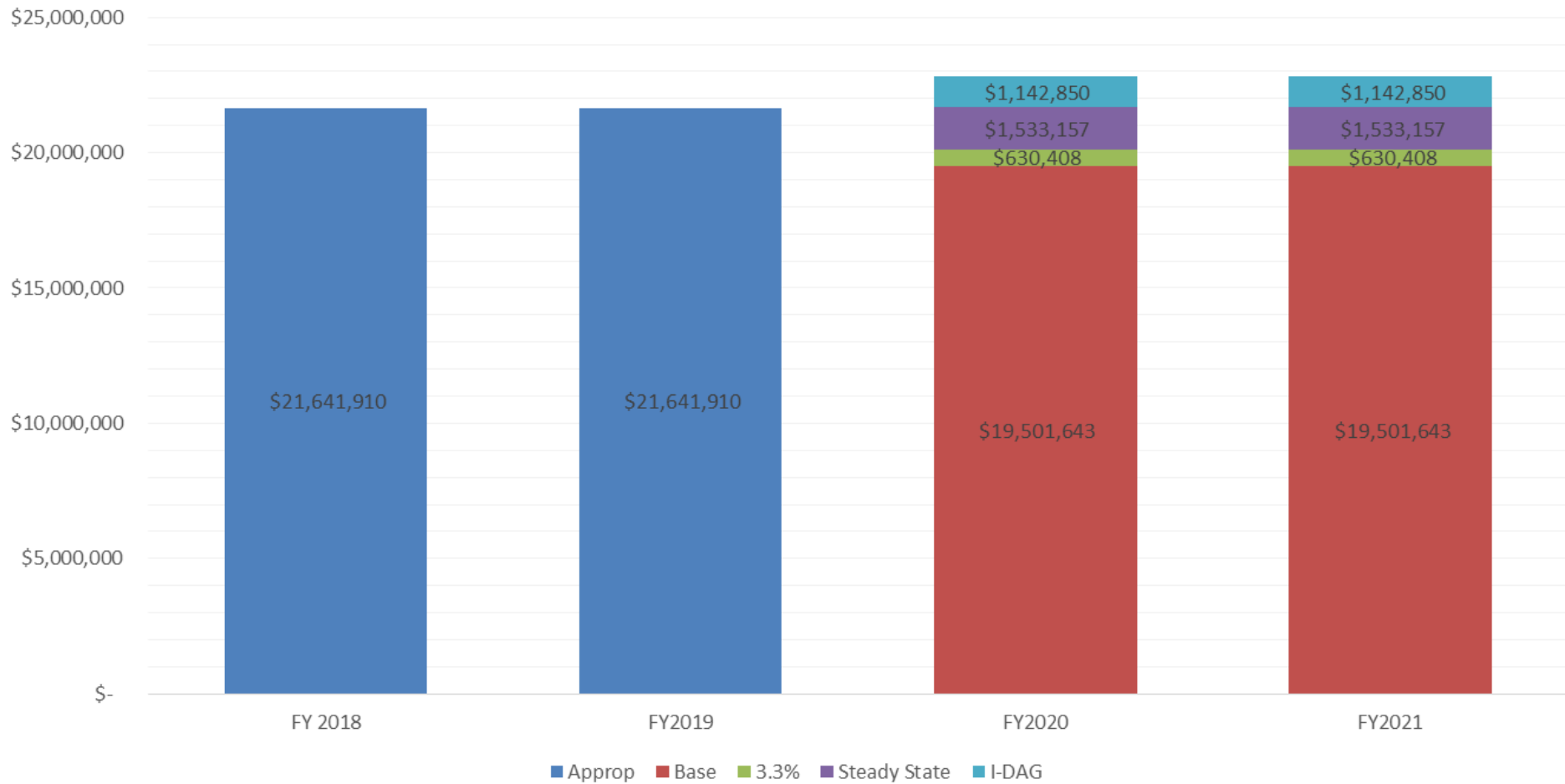


Roadmap for What's Ahead

- Continue diligently working to provide efficient and effective services to the state agencies we represent and our Hoosier constituents
- Improving case reporting to allow leadership to better track the workflow in each division to promote efficiency and transparency
- Maintaining a strong focus on employee engagement, training, and professional development
 - I-DAG program to create a talent pipeline for new attorneys
 - Employee engagement team
- Increasing public outreach efforts to ensure that consumers understand what they can do to prevent harm from scams, identity theft, and security breaches
- Hosting a new Human Trafficking Forum for law enforcement and prosecutors in January 2019



General Fund Comparison





Current Operations Change Packages

1. Current State – \$1.53 million from General Fund to Main Operating Fund

This change package will restore appropriations to FY18-19 levels, which is vital for us to continue staffing at current levels and maintain normal office operations.

2. I-DAG Program – \$1.14 million from the General Fund to Main Operating Fund

This change package will fund 15 positions in our Intensive Deputy Attorney General (I-DAG) program.

3. Opioid Litigation Team – \$570,000 from the Agency Settlement Fund to the Main Operating Fund

This change package will fund a complex litigation team to handle opioid litigation.



Planning Change Packages

1. Per the budget instructions, a 3.3% increase from the General Fund to the Main Operating Fund and the Unclaimed Property Fund
 - *This change package will cover pay-for-performance and benefit increases in FY20-21, totaling \$640,000 in two funds.*
2. Medicaid Fraud State Match – \$500,000 from the General Fund to the Medicaid Fraud State Match Fund
 - *This change package is necessary to increase our annual state match from \$1.4 million to \$1.9 million to reduce our reliance on unpredictable Medicaid fraud recovery revenue.*
3. Torts Litigation Team – \$1.16 million from the Agency Settlement Fund to the Main Operating Fund
 - *This change package will fund a new tort litigation team to help the office reduce costs.*



Budget Request Summary

Six change package requests totaling \$5.5 million:

1. \$1.53 million to restore FY18-19 appropriation levels
2. \$1.14 million for 15 positions in the I-DAG program
3. \$500,000 for Medicaid fraud state match fund
4. Per the budget instructions, a 3.3% increase to cover pay-for-performance and benefit increases in FY20-21 (totaling \$640,000 in two funds)
5. \$570,000 to fund a new opioid litigation team
6. \$1.16 million to create a new torts litigation team



New General Fund Dollars Requested

FY 2018–2019 Appropriated

- Main Account – \$21.6 million
- State Match – \$1.4 million
- Total – \$23 million

FY 2020-2021 Requested

- Main Account – \$22.8 million
- State Match – \$1.9 million
- Total – \$24.7 million

This year's request represents increase of \$1.7 million over prior year appropriation.

Please visit
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and services we offer.

Thank you!

