

INDIANA REAL ESTATE COMMISSION
Indiana Government Center South
402 West Washington St., Room W064
Indianapolis IN 46204

MINUTES OF AUGUST 12, 2026

John DeSouza, Broker, Acting Chair, called the meeting to order at 9:08 a.m. and declared a quorum in accordance with IC § 25-34.1-2-3(b), pursuant to public notice posted at the principal office for the Board, online at the board's website and on the state calendar at least forty-eight (48) hours before the time of the meeting.

Member(s) Present Tracy Hutton, Chair
Brian Thompson, Vice Chair
John De Souza, Member
Charlie Shook, Member
Karen Momper, Consumer Member
Beth Walker, Member
Donna Kreps, Member
Pam Lumley, Member

Member(s) Absent: Donna Spears, Member
John Briscoe, Member
Valerie Rosenblum Member

Staff Present: Jody Edens, Board Director
Professional Licensing Agency
Bradley Repass, Litigation Specialist, OLM
Professional Licensing Agency
Jessica Murillo, Senior Litigation Analyst,
OLM, Professional Licensing Agency
James Harry, J.D., Deputy Attorney General
Office of the Attorney General

The Commission voted to adopt the amended agenda.

Thompson/Momper, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

The Commission reviewed and approved the April 22, 2026, and the June 17, 2026, minutes.

Kreps/Thompson, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

ADMINISTRATIVE HEARINGS

The following hearings were continued:

- **Eric McGill, License No. RB24001200, Cause No. 202605 REC 0008**
- **Ronald Coleman, Jr., License No. RB14051498, Cause No. 202606 REC 0011**
- **Katherine Sanchez, License No. RB17001697, Cause No. 202605 REC 0007**

Hillary Smith, License No. RB18000478, Cause No. 202511 REC 0096

Respondent appeared in person and was not represented by counsel regarding a Petition to Withdraw Probation scheduled before the Commission. The State of Indiana was not represented in this matter, and the court reporter sworn in for this matter was Margie Addington, with Accurate Reporting Services.

Exhibit A – court document

The court documents Ms. Smith submitted indicated that her probation with the courts was successfully completed.

After having considered the evidence presented, and taking official judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to WITHDRAW the Order of Probation from the Respondent's license.

Lumley/Thompson, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Intrigue Property Management, No License, Cause No. 202603 REC 0006,

Respondent did not appear in person and was not represented by counsel, regarding a Motion to Cease & Desist/Motion to Dismiss scheduled before the Commission. The State of Indiana was represented by Carah Rochester, Deputy Attorney General in this matter, and the court reporter sworn in for this matter was Margie Addington, with Accurate Reporting Services.

The state submitted a motion to dismiss without prejudice.

After having considered the evidence presented, and taking official judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to DISMISS this matter.

Kreps/DeSouza, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Brandt Adams, License No. RB24001303, Cause No. 202606 REC 0013

Respondent did not appear in person and was not represented by counsel, regarding an Administrative Complaint scheduled before the Commission. The State of Indiana was represented by Alex James, Deputy Attorney General in this matter, and the court reporter sworn in for this matter was Margie Addington, with Accurate Reporting Services.

Mr. James requested a notice of proposed default.

After having considered the evidence presented, and taking official judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to ISSUE a NOTICE OF PROPOSED DEFAULT.

Thompson/Lumley, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Sterling Davis, License No. RB14049314, Cause No. 202512 REC 0097

Respondent did not appear in person and was not represented by counsel, regarding an Administrative Complaint scheduled before the Commission. The State of Indiana was represented by Tim Fox, Deputy Attorney General, in this matter, and the court reporter sworn in for this matter was Margie Addington, with Accurate Reporting Services.

A proposed settlement agreement was submitted to the Commission for review. The proposed settlement agreement included INDEFINITE PROBATION for no less than 2 Years with terms and conditions.

After having considered the evidence presented, and taking official, judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to DISMISS the Administrative Complaint.

Shook/Lumley, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

**Sterling M. Davis, License No. RB14049314, Cause No. 202512 REC
0097**

Respondent did not appear in person and was not represented by counsel, regarding an Administrative Complaint scheduled before the Commission. The State of Indiana was represented by Tim Fox, Deputy Attorney General in this matter, and the court reporter sworn in for this matter was Margie Addington, with Accurate Reporting Services.

Mr. Fox requested continuance of this matter as he needs to amend the administrative complaint.

After reviewing the proposed settlement agreement and taking official judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to APPROVE the Proposed Settlement Agreement.

Momper/Kreps, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

**Brian Floyd Jones, License No. RB17001697, Cause No. 202605 REC
0007**

Respondent did not appear in person and was not represented by counsel, regarding an Administrative Complaint scheduled before the Commission. The State of Indiana was represented by Tim Fox, Deputy Attorney General, and the court reporter sworn in for this matter was Margie Addington, with

Accurate Reporting Services.

Mr. Fox informed the Commission that the Respondent is currently in Prison and he is requesting they issue a notice of proposed default.

After having considered the evidence presented, and taking official, judicial notice of the pleadings, evidence, and orders in this matter, the Commission moved to ISSUE a NOTICE OF PROPOSED DEFAULT.

Shook/DeSouza, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

PERSONAL APPEARANCES

The following Personal Appearance did not appear as scheduled or were continued and will be invited to the next Commission meeting:

- **Haley Strantz, RB21001680 Renewal Positive Response**
- **Paige Treptow, RB20000982 Renewal Positive Response**
- **Htan Kyin Khai, RB19000113 Renewal Positive Response**

Yaazmina Payton – Preapproval Application:

Yaazmina Payton appeared in person and was not represented by counsel regarding her preapproval application.

In 2021 she was charged with the following:

- **Battery on a person less than 14 years old – Felony 6**
- **Battery Resulting in Bodily Injury**

In a plea agreement she pled guilty to the Battery on a person less than 14 years old and the Battery Resulting in bodily injury was dismissed. She was

sentenced to One-Hundred Eighty-two (182) Days of incarceration and One-Hundred Eighty-two (182) Days probation.

Also, in 2021 she was charged with the following:

- Auto Theft – entire vehicle – Felony 6
- Unauthorized entry of a vehicle – Misdemeanor A
- Leaving the scene of an accident, driver fails to stop – Misdemeanor B
- Knowingly or Intentionally Operating a Motor Vehicle without ever having received a license – Misdemeanor C

All the above counts were dismissed.

Ms Payton informed the Commission that she has been in jail twice and she has worked for three (3) months at the Village Pantry.

A member asked her about the incident at O'Hare International Airport which she didn't report.

In November 2020, she ducked under ropes at a boarding gate and got onto an American Airlines flight bound for Los Angeles as she wanted to travel to California to see Raper JayZ. She admitted walking past TSA checkpoints while officers were distracted. She did not explain why she didn't report this.

She explained that she has had action taken in Arizona for signage issues and that her property management agreements were not signed timely. She has since retired her license in June 2024.

Arizona requirements have all been completed. She is also licensed in FL, ID, GA, AZ, IN TN & NV all are active but ID and it is on inactive status. She also stated her continuing education is up-to date.

After discussion, the Commission moved to DENY Ms. Payton's Preapproval Application.

Shook/Momper, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson

John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Brandon Rehmel – Preapproval Application:

Brandon Rehmel appeared in person and was not represented by counsel regarding his preapproval application.

02/12/2013 – charged with Possession of Synthetic Drug/Lookalike Substance – Misdemeanor A She entered into a diversion agreement which included fines/fee and sixteen (16) hours of community service.

01/24/2014 – charged with Possession of Synthetic Drug/Synthetic Drug Lookalike – Misdemeanor A Sentenced to one (1) year in jail, suspended. One (1) year on supervised court probation and fines.

03/10/2014 – charged with Possession of Synthetic Drug/Lookalike Substance – Felony D and Possession of Synthetic Drug/Lookalike Substance – Misdemeanor A. He pled guilty and received three-hundred sixty-five days incarceration and a \$5,000 fine. Court ordered 60 days of house arrest; rest being served on probation – he was rejected and was mandated to serve his time in the Indiana Department of Corrections.

04/08/2015 – charged with Maintaining a Common Nuisance – Felony 6; Possession of Synthetic Drug/Lookalike Substance – Misdemeanor A; Possession of Synthetic Drug/Lookalike Drug with Prior Possession Conviction – Felony 6; Possession of Paraphernalia – Misdemeanor A. Sentenced to seven-hundred thirty (730) days in the Indiana Department of Corrections with six-hundred forty (640) days suspended and placed on probation for that time period.

12/05/2019 – charged with Dealing in a Schedule I controlled substance with weight b/t 10 & 28 grams – Felony 3; Possession of a controlled substance-same as 785 but with an enhanced circumstance – Felony 6; Possession of a narcotic drug – Felony 6; Operating a vehicle endangering a person – Misdemeanor A; Possession of Paraphernalia – Misdemeanor C. He entered into a plea agreement and received six (6) years in the Indiana Department of Corrections; an additional three-hundred and sixty-five (365) to be served on top of the six (6) years.

He stated that he has worked as a team leader for the past four (4) years. He began his employment right out of prison and has been there ever since. He is on court probation until December 2026.

After discussion, the Commission moved to APPROVE his Preapproval Application. Shook/Kreps (no vote) Shook withdrew his motion for approval due to the court probation.

After further discussion, the Commission moved to DENY his Preapproval Application due to his court probation.

Shook/Thompson, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Melissa Crubaugh, RB18000121 – Renewal Positive Response:

Melissa Crubaugh appeared in person and was represented by counsel Michael Garde regarding her renewal application.

In 2023 she was convicted in Illinois of an Aggravated DUI which she is currently on court probation for until January 2027.

She has engaged in counseling and has been sober for over four (4) years.

After discussion, the Commission moved to APPROVE Ms. Crubaugh's renewal on AGREED INDEFINITE PROBATION.

Shook/Lumley, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper

The following board members objected: none
The following board members abstained: none

Michael L. Smith, RB14040930 – Renewal Positive Response:

Michael Smith appeared in person and was not represented by counsel regarding his renewal application.

July 11, 2025, Mr. Smith was charged with the following:

- Invasion of Privacy-violates protective order – Misdemeanor A

He was found guilty and was sentenced to three-hundred sixty-five (365) days incarceration with four (4) days credit and three-hundred sixty-one (361) suspended.

He informed the Commission that he was dropping his son off at his mom's house and she had no contact order in place and he was arrested.

After discussion the Commission moved to APPROVE Mr. Smith's renewal application.

Lumley/Thompson, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Jennifer Miller, RB23001765 – Renewal Positive Response:

Jennifer Miller appeared in person and was not represented by counsel regarding her initial application.

Ms. Miller's license in Arizona has had action taken on it and Hawaii followed suit.

After discussion, the Commission moved to APPROVE Ms. Miller's License Renewal.

Shook/DeSouza, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Lori Rider, RB14048319 – Renewal Positive Response:

Lori Rider appeared in person and was not represented by counsel regarding her renewal application.

Ms. Rider was issued a letter of reprimand that will stay active for five (5) years and a \$1,000 fine by Indiana Realtors Association.

After discussion, the Commission moved to APPROVE Ms. Rider's license renewal.

Lumley/Walker, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Ashlyn Cook, RB20000754 – Renewal Positive Response:

Ashlyn Cook appeared in person and was not represented by counsel regarding her renewal application.

May 29, 2025, she was charged with Operating a Vehicle with alcohol concentration equivalent to .15 or more.

She pled guilty and was sentenced to three-hundred sixty-five (365) days incarcerated, with three hundred sixty-five (365) days suspended and placed

on probation for that period.

She has completed her probation with the court.

After discussion, the Commission moved to APPROVE Ms. Cook's license renewal.

Momper/Kreps, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Melissa Roop, RB14038885 – Renewal Positive Response:

Melissa Roop appeared in person and was not represented by counsel regarding her renewal application.

Let the record reflect that Donna Kreps recused herself from this matter and left the room.

Ms. Roop explained that she received a DUI in 2002, her second in two (2) years for which her license with us was placed on indefinite probation.

May 27, 2024, she was charged with Operating a Vehicle as a Habitual Traffic Violator – when defendants driving privileges were suspended. She was placed in home detention for thirty (30) days.

After discussion, the Commission moved to APPROVE Mr. Roops' license renewal which is currently on Indefinite Probation from a 2023 personal appearance with the Commission.

Shook/Lumley, 7/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson

John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Anthony Giglio, RB14045982 – Renewal Positive Response:

Anthony Giglio appeared in person and was not represented by counsel regarding his renewal application.

In 2023 Colorado Real Estate Commission acted upon Mr. Giglio's license. He was placed on Probation and was issued a Fine, which is all completed.

He is currently licensed in forty-five (45) states, so several states follow with discipline based upon the Colorado discipline. Only Ohio still has discipline on the license.

After discussion, the Commission moved to APPROVE Mr. Giglio's license renewal.

Shook/Lumley, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Evan Broderick, RB21000743 – Renewal Positive response

Evan Broderick appeared in person and was not represented by counsel regarding his renewal application.

Mr. Broderick stated that his daughter is very ill which led him to drinking again, approximately eleven to twelve (11-12) times per year.

In 2023 he was arrested and pled guilty to Operating a Vehicle While Intoxicated Endangering a person less than 18 years of age.

He received the following:

- Six (6) years – Indiana Department of Corrections, with thirty-four (34) days credit served; Seven Hundred Thirty (730) days Suspended, Placed on Probation with terms and conditions.
- He pled guilty and spent six (6) months incarcerated.

He went to Fairbanks and met with Dr. Kelly.

Jim Bittner, Managing Broker, appeared with Mr. Broderick. Jim informed the Commission that he has worked with Mr. Broderick for the last five (5) years.

After discussion, the Commission moved to APPROVE Mr. Broderick's license renewal on AGREED INDEFINITE PROBATION until court probation is completed.

Shook/Lumley, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Katie Malot, RB14048116 – Renewal Positive Response

Katie Malot appeared in person and was not represented by counsel regarding her renewal application.

On March 5, 2026 she received a DUI. She entered into a plea agreement placing her on court probation.

After discussion, the Commission moved to APPROVE Ms. Nelson's license renewal on AGREED INDEFINITE PROBATION

Briscoe/Momper, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson

John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Felicia Dixon, Initial Application – Positive Response

Felicia Dixon did not appear in person and was not represented by counsel regarding her initial application.

Ms. Dixon has had her license in another state permanently revoked and has not appeared before the commission after being requested to appear three (3) separate times.

After discussion, the Commission moved to DENY Ms. Dixon's initial application.

Shook/Thompson, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Jamie McDowell, Initial Application – Positive Response

Jamie McDowell appeared in person and was not represented by counsel regarding her initial application.

She received a DUI in Idaho. She is on unsupervised probation with the Courts until October 2026

After discussion, the Commission moved to APPROVE Ms. McDowell's license on INDEFINITE PROBATION

Shook/DeSouza, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps

Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

Rebecca Blake, Initial Application – Positive Response

Rebecca Blake appeared in person and was not represented by counsel regarding her initial application.

Ms. Blake appeared before the Commission in March 2026 due to having several arrests for numerous issues. She is on court probation for two (2) years which resulted from a criminal reckless charge. They requested her to reappear with additional information.

She was placed on probation in June 2025 and must check in by telephone every two (2) weeks.

After discussion, the Commission moved to APPROVE Ms. Blake's license I on INDEFINITE PROBATION

Walker/DeSouza, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

DISCUSSION

Endorsement Applications reviewed by Brian Thompson:

The Commission requested that Brian re-review Both Bailey Bingham and Sophia Jones, both with MI licenses.

Late Fee Rules First Public Comment Period – LSA #26-153:

After reading the hearing script and having no public comments regarding

this matter the public rule hearing was closed.

Chelsea Crawford – Deceased Managing Broker:

Ms. Crawford, an attorney for David Rodkey, who is deceased requested the Commission to appoint a Trustee for the trust account for David Rodkey. She indicated as his attorney she would volunteer to be appointed for this matter of closing out his trust accounts.

After discussion, the Commission moved to APPOINT Chelsea Crawford the Trustee over David Rodkey's trust account.

Shook/Walker, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper
The following board members objected: none
The following board members abstained: none

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL REPORT**

REEAC met on August 10, 2026, and issued the following recommendations to the Commission.

In attendance from 3:00p.m. to 3:45p.m. were Tim Reed, Rick Ogden, Cheryl Butcher, Jim Bittner and Kathy Harbaugh

1. Southern Indiana Realtors Association (SIRA), CE21200049

a. Anti Trust & Real Estate – 2 hours/Broker & Managing Broker

Recommend to APPROVE

Ogden/Bittner, 3/0/1 with Reed abstaining

b. Alexa, Am I Breaking the Law? Legal Boundaries for AI in Real Estate – 3 hours/Broker.

Recommend to APPROVE

Ogden/Bittner, 4/0/0

2. Northwest Indiana Realtors Association – Significant Change Application – for New Director over the school

Recommend to APPROVE

Reed/Ogden, 4/0/0

3. Tucker School of Real Estate – Sellersburg – New School Site

Recommend to APPROVE

Reed/Bittner, 4/0/0

4. OnLineED, LLC – New CE Sponsor-RE Broker Application

- a. Fair Housing – 3 hours/Broker Only

Recommend to APPROVE Both

Ogden/Bittner, 4/0/0

5. Hand Up, CE22600011 – Significant Change Application

- a. Managing Property Inspections in Real Estate Transactions – 3 hours/Broker & Managing Broker
- b. New construction Home Sales In IN: Contracts, Process & Buyer Protection – 2 hours/Broker & Managing Broker
- c. Situational Awareness & Personal Safety for Real Estate Agents – 2 hours/Broker & Managing Broker
- d. Real Estate Advertising & Social Media: Compliance, Disclosure & Risk Management – 2 hours/Broker & Managing Broker
- e. Understanding Housing Benefits for Veterans & Active Duty Service Members – 3 hours/Broker & Managing Broker

Recommend to APPROVE A,B,C & E – Broker only

Reed/Bittner, 4/0/0

Recommend to DENY D

Reed/Ogden, 4/0/0

6. The CE Shop, CE10800853 – Significant Change Application

- a. AI in Real Estate: Usage, Oversight, and Scam Awareness – 3 hours/Broker & Managing Broker

Recommend to APPROVE – Broker Only

Reed/Ogden, 4/0/0

7. Education Resources, LLC, CE10500032 – Significant Change Application

- a. CE—26-019 Appraising Storage Facilities – 4 hours/Broker Only
- b. CE0026-014 Perplexity & Comet: Practical AI for Appraisers – 2 hours/Broker Only
- c. CE0026-007: The Objective Appraiser: Improving Credibility & Consistency – 4 hours/Broker Only
- d. Claude, Excel and Real Estate Analysis – 2 hours/Broker Only
- e. The AI-Powered Appraiser: Beginner's Guide to Modern Valuation – 2 hours/Broker Only

Recommend to APPROVE A,B,C,D & E

Ogden/Reed, 4/0/0

**8. Perry Real Estate College, CE22200016 – Significant Change Applications
Tabled from the April meeting for additional information**

- a. Advertising & Marketing – 3 hours/Broker & Managing Broker
- b. Data Protection & Phishing Scams in Real Estate – 3 hours/Broker & Managing Broker
- c. Contracts Examined – 3 hours/Broker & Managing Broker
- d. Energy Efficiency & Home Appraisals – 3 hours/Broker & Managing Broker
- e. Practical Tips Selling & Closing – 3 hours/Broker & Managing Broker
- f. Investing in Real Estate – 3 hours/Broker & Managing Broker
- g. Risk Management – 2 hours/Broker & Managing Broker
- h. Technology & Data Security – 2 hours/Broker & Managing Broker
- i. Forms of Ownership – 2 hours/Broker & Managing Broker
- j. Indiana Agency, Advertising & Disclosure Laws – 4 hours/Broker & Managing Broker
- k. Indiana Brokerage Management – 4 hours/Broker & Managing Broker
- l. Escrow, Taxes, & Other Indiana Laws – 4 hours/Broker & Managing Broker

Recommend to DENY A

Reed/Ogden, 4/0/0

Recommend to APPROVE B,C,D,E,F,H,I,J,L – all Broker Only

Reed/Bittner, 4/0/0

Recommend to APPROVE G & K Broker & Managing Broker

Reed/Ogden, 4/0/0

9. Tucker School of Real Estate, CE10600410 – Significant Change Application

- a. The Condo Compass: Navigating Ownership, Fees & Financing – 2 hours/Broker Only
- b. New Construction: Inspections, Insights, and Outcomes – 3 hours/Broker Only
- c. Upholding Fair Housing (NAR Fair Housing Requirement APPROVED) Online – 2 hours/Broker Only

Recommend to APPROVE A,B,& C

Reed/Bittner, 3/0/1, with Ogden abstaining

10. Real University, CE2110008 – Significant Change Application

- a. Building Client Confidence-Overcoming Buyer & Seller Objections During the Transaction Process – 2 hours/Broker Only
- b. Helping your Clients Navigate Probate, Trusts, and Estate Challenges in Real Estate Transactions – 4 hours/Broker Only
- c. Indiana Escrow Accounts, Trust Fund Management & Brokerage Compliance – 4 hours/Managing Broker
- d. Keeping Transactions Together – Solving Problems Before They Kill the Deal – 4 hours/Broker Only

- e. Protecting Your Clients from Fraud, Red Flags and Transaction Risks in Real Estate Deals – 2 hours/Broker Only

Recommend to APPROVE A,B,D & E

Reed/Bittner, 4/0/0

Recommend to APPROVE C, adding Broker

- 11. Real Estate Staging Association – Letter for Reconsideration – was Denied at the April meeting

Recommend to DENY

Reed/Ogden, 4/0/0

- 12. Reed School of Real Estate, CE21100017 – Significant Change Application

- a. Consumer Education Through AI-Assisted Local Information Resources – 2 hours/Broker Only
- b. Artificial Intelligence Applications in Real Estate Practice – 2 hours/Broker Only
- c. Understanding Seller Needs in Today's Real Estate Market – 2 hours/Broker Only

Recommend to DENY A,B & C

Ogden/Bittner, 3/0/1 with Reed abstaining

- 13. WebCE, Inc, CE21900012 – Significant Change Application

- a. A Real Estate Agent's Guide to Property Management – 4 hours/Broker Only

Recommend to APPROVE A

Reed/Ogden, 4/0/0

Requesting reconsideration for all the following to also be for Managing Broker, they were APPROVED previously for Broker only

- b. Cultural Competency – 2 hours
- c. Fair Housing: It's Just Good Business – 3 hours
- d. Personal Safety – 4 hours
- e. Understanding Implicit Bias – 2 hours
- f. Why Risk It? Risk Management Strategies – 4 hours
- g. Working with Senior Clients in Real Estate – 4 hours

Recommend to APPROVE F only for Managing Broker

Reed/Ogden, 4/0/0

Recommend to DENY B,C,D,E,G for Managing Broker

Reed/Ogden, 4/0/0

- 14. Cressy & Everett School of Real Estate – School Site for Approval

Recommend to APPROVE

Harbaugh/Reed 4/0/0

All recommendations were APPROVED by the Commission.

Lumley/Momper, 8/0/0
Motion carries

The following board members voted aye:
Pam Lumley, Beth Walker, Donna Kreps
Charlie Shook, Tracy Hutton, Brian Thompson
John DeSouza, Karen Momper

The following board members objected: none
The following board members abstained: none

There being no further business, the COMMISSION ADJOURNED at 1:45
p.m.

Tracy Hutton, Chair