

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL**

April 17, 2023

1:30 p.m. (local time)

TO BE HELD THROUGH WEBEX

TO JOIN, CALL: (240) 454-0887

MEETING CODE: 610915440 OR

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

1. Empire Learning (CE21700011)

- a. Real Estate Investing: Recognizing Opportunities
3 hrs.
- b. Real Estate Investing: Crunching the Numbers and Understanding Purchase Agreements
4 hrs.
- c. Fair Housing: Confronting Racial Discrimination
4 hrs.
- d. Advances Opportunities: REOs, Short Sales, Probates, and Passive Investing
4 hrs.
- e. Property Management: Single-Family Rentals 101
3 hrs.
- f. Real Estate Investing: Due Diligence and Closings
3 hrs.
- g. Real Estate Investing: Getting Started
3 hrs.

2. Frontline Training & Consulting (new provider)

- a. Realtor Safety, Surviving Violent Encounters
4 hrs.
 - New instructor – Dale Anderson

3. International Right of Way Association (CE10600454)

- a. Railroad Symposium 2023
7 hrs.

Tabled from the 3/6/23 meeting for detail timed outline.

4. Listing Leaders Academy of Real Estate LLC (SC42100004)

- New school site

5. Northwest Indiana Realtors Association (CE10600438)

- a. Commercial verse Residential Real Estate
a ICBR & NIRA Collaboration (RB and MB)
2 hrs.

6. Southern Indiana Realtors Association (CE21200049)

- a. Common Defects and Water Damage
3 hrs.
- b. Short Sales & Foreclosure Resource Certification (NAR course)
8 hrs.

7. World Inspection Network International LLC – new provider

- a. Sewer Scopes in Homes for Real Estate Professionals
2 hrs.
- b. Random in Homes for Real Estate Professionals
3 hrs.
 - New Instructor - Mahlie Dukes-Whitaker (INST201078)

Next Scheduled Meeting
June 12, 2023