

Elevating Education for Hoosier Care Connect Providers

Presented by Karen Cockerham, Provider Relations Advocate UnitedHealthcare Community and State Hoosier Care Connect

> United Healthcare

Agenda

- 1. Strategic Initiatives
 - 2022 Quality
 - Care Coordination Integration
 - Prior Authorization Information
 - Provider Portal Tool
 - Provider Education
 - Community Activities
 - Claims
 - Dental
- 2. Question and Answers





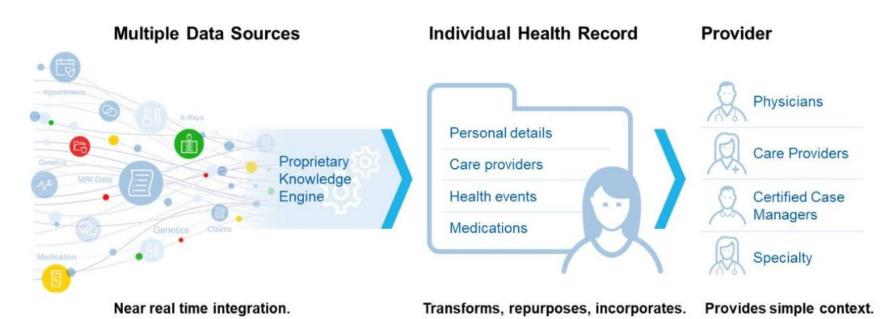
Individual Health Record



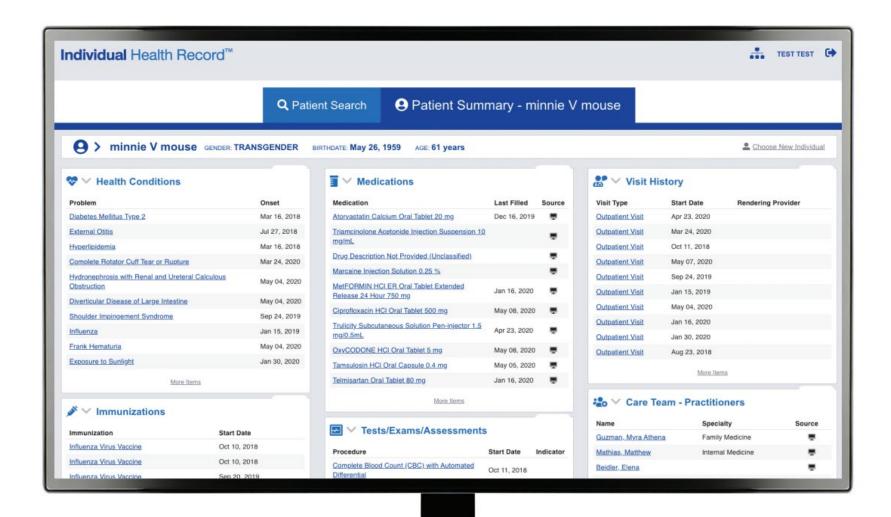
Individual Health Record

Individual Health Record™ (IHR) | UHCprovider.com

Establishing a solid foundation.



Individual Health Record







Quality



PCPi (Primary Care Professional incentive) Program

UnitedHealthcare works with primary care providers to ensure our Hoosier Care Connect members have access to comprehensive health, wellness, prevention and care coordination services.

Incentives for qualifying physician practices tied to addressing key patient care opportunities.

Incentives for 2022:

- Adult's Access to Preventive/Ambulatory Health Services (AAP)
- Well Child visits 3-21 years old (WCV)
- Smoking/Tobacco Cessation Counseling





PCPi (Primary Care Professional incentive) Program

Measure Name	Target Score – Tier 1	Payment for Each Closed Care Opportunity	Payment for Each Closed Care Opportunity If Target is Met
Child and Adolescent Well-Care Visits (WCV)	75 th %tile	\$20	\$40
Adult Access to Preventative/Ambulatory Health Services (AAP)	75 th %tile	\$20	\$40



Additional incentive opportunity

Payment for Each Closed Bonus Opportunity Measure Name Qualifications Care **Opportunity** Qualifying providers will receive a bonus payment for \$20/Counseling claim delivering tobacco/vape **Smoking Cessation** cessation counseling, and an \$30/Counseling if member Counseling subsequently engaged with additional amount if member Quitline. subsequently engages with Quitline.



Provider quality outreach representatives

This team assists providers in navigating Quality incentives and opportunities to improve member health outcomes around important services for our members like annual preventive visits, dental visits, lead screenings and immunizations.

This team also identifies members on a PMP's panel who have not been seen and works with the PMP's office to get those members in for initial visits and their well visits.



Provider Quality Outreach Representatives

Rebecca Church - rebecca_church@uhc.com 317-352-6561

Will Ray - will_ray@uhc.com 317-864-4436



Important quality reminders

COVID-19 vaccine counseling

UnitedHealthcare and the Indiana Health Coverage Programs (IHCP) encourages member education about the COVID – 19 vaccine.

- Effective for dates of service on or after November 2, 2021, the IHCP reimburses providers for educating members about the COVID-19 vaccine.
- The IHCP will cover procedure code 99401 (25) Preventive medicine counseling and/or risk factor reduction intervention(s) provided to an individual (separate procedure); approximately 15 minutes.
- Refer to COVID bulletin is <u>BT202196 (indianamedicaid.com)</u>



Important quality reminders

Blood lead-level testing

Indiana statute requires that ALL children enrolled in Medicaid are to receive a blood lead level test at 12 and 24 months of age; ANY child enrolled in Medicaid between 36 and 72 months with no record of a previous blood lead test must also be tested.

Indiana statute (410 IAC 29-3-1) requires that ALL blood lead tests, REGARDLESS OF RESULTS are required to be reported to the Indiana Department of Health by the entity examining the specimen (i.e., Laboratory, Clinic, Physician, etc.) not later than one (1) week after completing the test.





Integrated care coordination



Promote coordination with providers

Our care coordination program seeks to empower UnitedHealthcare Hoosier Care Connect members, care providers and our community to improve member outcomes and help providers coordinate member care across the continuum.

Care coordination has three levels of coordination:

- 1. Disease Management
- 2. Care Management
- 3. Complex Case Management

Care Coordination goals:

- Promote integration treat the whole person
- Coordinate with providers on appropriate referrals and necessary authorizations
- Assist with community resources and transportation
- Share medical/behavioral care plans and treatment summaries so they are closely aligned
- Deploy community health worker to do home visits and safety checks
- Leverage better treatment options and improve health outcomes





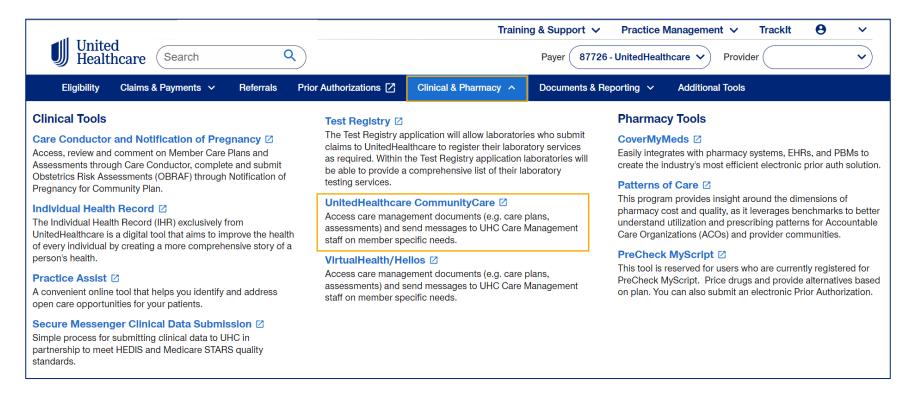
CommunityCare tool



CommunityCare tool

To access the CommunityCare Provider Portal, select the "Sign In" button in the upper right corner from **UHCprovider.com**.

Once logged in, select "Clinical & Pharmacy" and then select "UnitedHealthcare CommunityCare".





Benefits of using CommunityCare provider portal for rosters

CommunityCare roster benefits

- Excel format which is filterable and sortable.
- Flexibility to add and remove export fields for customization.
- Flexibility to pull at the individual or TIN level to support large and small practices.
- Contains clinical data to support whole person care:
 - HEDIS
 - Gaps in Care
 - Inpatient Hospital Admissions
 - Emergency Room Discharges
- Internal access has the same view as provider.
- Identifies members added within the last 30 days

Limitations of UnitedHealthcare reports and mailed reports

UnitedHealthcare Reports Found on the Portal

- PDF document is not filterable or sortable.
- Can only pull data at the individual practitioner level (causing challenges for large practices).
- Does not contain clinical data to support whole person care.

Mailed Reports

- Paper documents can be hundreds of pages for large practices.
- Mailed monthly so user must wait to identify changes.



CommunityCare tool – behavioral health

This tool is required for behavioral health providers to use to help with care coordination.

Within 5 days of initial behavioral health visit, please upload:

Treatment Plan

Diagnosis

Medication List Other Pertinent Information



CommunityCare tool

Visit **UHCprovider.com/training** to access our CommunityCare Provider Portal user guide. You can find the guide under the Digital Solutions category.

In the guide, you'll find:

- Getting started
- Population dashboard
- Care plan
- Activities
- Quality measures
- My members
- Inpatient admissions and discharges
- Emergency room discharges
- Tips







Prior authorization



Prior authorization updates

Provider Bulletin BT 202215 – IHCP Rescinds Certain Temporary COVD-19 Policies

- With the number of COVID cases declining in Indiana, IHCP PA policies returned to normal business operations effective 4/1/22.
- Please review the bulletin applicable to your provider specialty below for details on what temporary PA policy ended on 3/31/22.
- UnitedHealthcare follows all State guidelines.

Bulletin	Policy start date	Policy end date
<u>BT202174</u> : IHCP temporarily reinstates revisions to PA process for acute care hospital non-elective inpatient admissions	8/30/21	3/31/22
BT202178: IHCP temporarily revises time frames for certain PA approvals	9/1/21	3/31/22
<u>BT202179</u> : IHCP reinstates inpatient SUD and psychiatric admission policy changes	9/8/21	3/31/22
<u>BT202180</u> : PA changes temporarily reinstated for some DME/HME supplies and services	9/8/21	3/31/22
<u>BT202181</u> : IHCP reinstates temporary PA changes for managed care SNF admissions	9/8/21	3/31/22
<u>BT202182</u> : IHCP temporarily reinstates PA policy for LTAC and AIR facility admissions	9/8/21	3/31/22



Decisioning Point of Care (D-POC)

Prior Authorization and Notification tool (PAAN)

- New prior authorization functionality
- Submit prior authorization for a real-time approval based on IHCP medical policy and InterQual for certain services

Provider cannot submit a retroactive case using the enhanced PAAN experience Experience

 The system will allow retroactive dates to be entered but the Submit button will not function

Warning Message

 No message or warning to the provider will appear in the system letting them know what is happening. The submit button will not function or take them to the next screens.

Provider should

Call Provider Services for assistance with a retroactive prior authorization need



Decisioning Point of Care (D-POC)

Providers can submit a request for prior authorization consideration for multiple procedure codes

Mixtures of Codes in and out of scope for the enhanced experience

- The system will allow the Decision Tree Questionnaire (DTQ) to be answered and will return a pended status
- The system will provide a recommendation for approval or pended status based on the DTQ answers
- The information for all code will be sent to ICUE and internal UnitedHealthcare staff to be manually reviewed

Multiple codes in score for the enhanced experience

- It is possible to get an approval status from the system on multiple procedure codes
- The system will determine if an approval can be returned based on the answers to the DTQs

Advance Notification and Plan Requirement Resources | UHCprovider.com



Decisioning Point of Care (D-POC)

Today's PAAN Experience

- Input decision criteria into PAAN
- May render a decision or a pended case
- Delayed decision when additional medical information is needed

Enhanced PAAN Experience

- Internal system connection
- Real time decisions for expanded services
- InterQual and Medical Policy



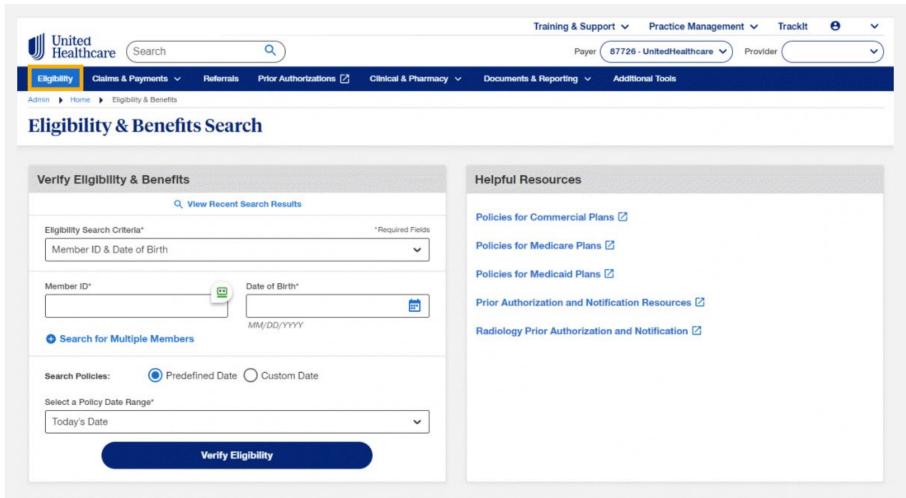


Provider Portal Tools



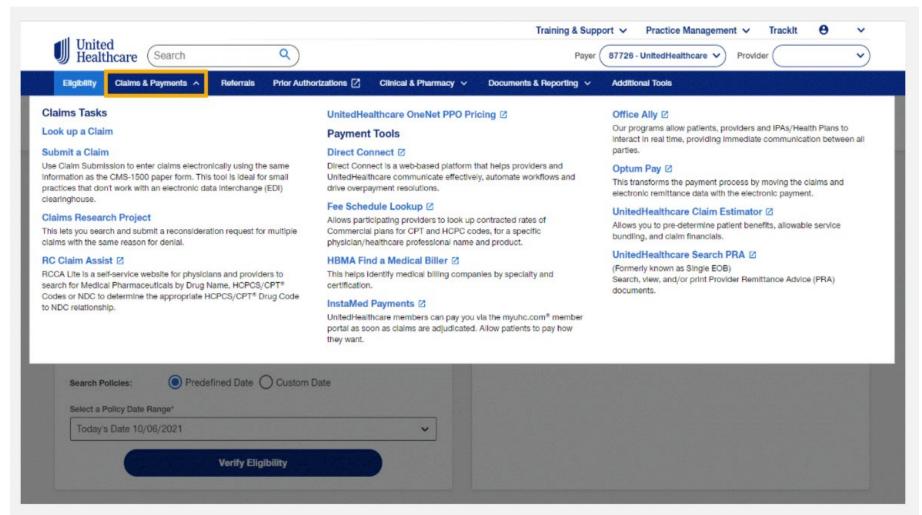
Eligibility & Benefits

Eligibility and Benefits | UHCprovider.com

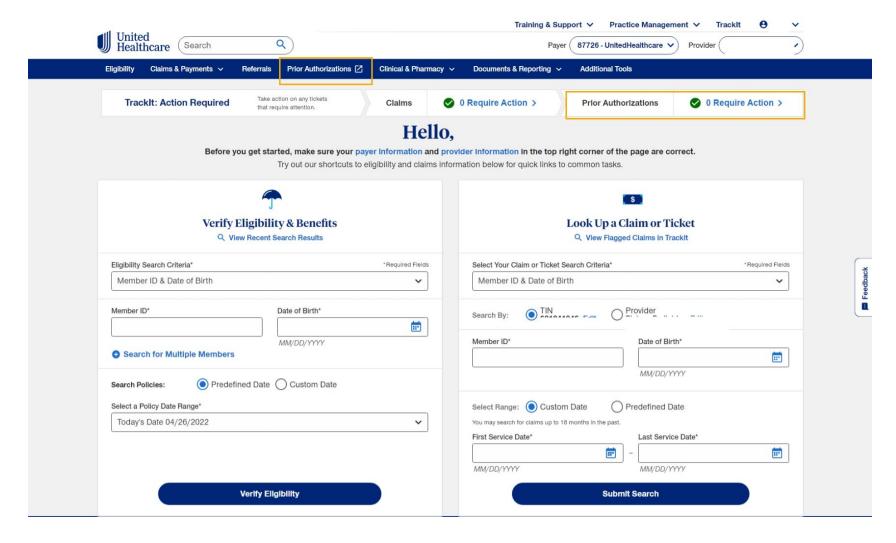




Medical Claims & Payments

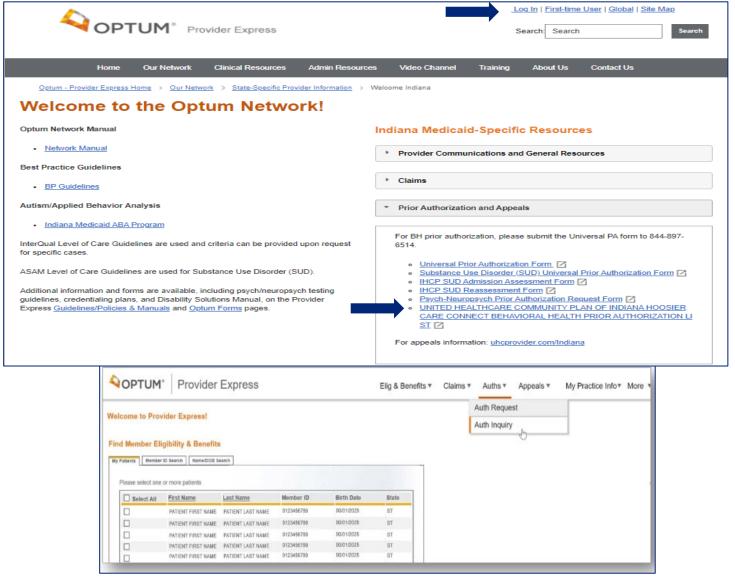


Medical Prior Authorization





Behavioral Health Prior Authorization





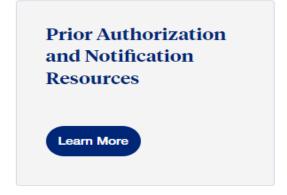


Provider Education



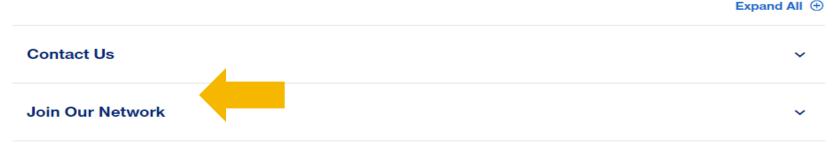
UnitedHealthcare Community Plan of Indiana Homepage

We know you don't have time to spare, so we put all the UnitedHealthcare Community Plan resources you need in one place. Use the navigation on the left to quickly find what you're looking for. Be sure to check back frequently for updates.







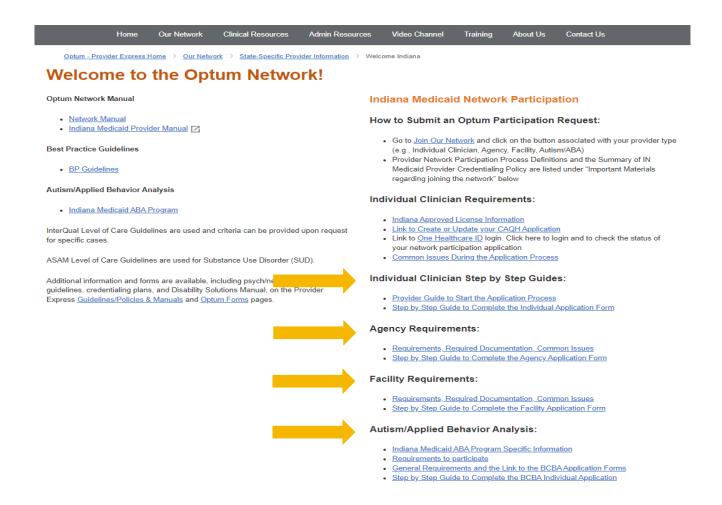




How to Join the UnitedHealthcare network









The "Join our Network" webpage is designed to improve and streamline the provider experience for joining our Provider Network!

Each provider type accordion details the steps and documentation necessary to request participation in UnitedHealthcare's provider network. Follow the steps below.

- 1. Request participation
- 2. Pursue credentialing
- 3. Receive provider contract
- 4. Pend provider loading (once complete)

Note: Once provider loading is complete, the provider will receive a welcome letter from us confirming participation and the network effective date.

Note: Providers can receive assistance through the following:

Network Help - email networkhelp@uhc.com.



Provider directory validation project

UnitedHealthcare will conduct a quarterly Provider Directory Validation Project in 2022.

The validation project will be managed by the Provider Verification Office (PVO).

Validation will be handled telephonically.

Directory elements to be verified include:

- Provider Name
- Provider Specialty
- Provider Address(es) including zip code + 4
- Provider telephone number(s)
- Provider's website



Provider directory validation project (cont.)

Our goal is to match our contracted provider network demographic data to the State of Indiana's provider network demographic data.

If discrepancies are found, providers will be directed to update incorrect information with the State of Indiana and/or UnitedHealthcare.

Practitioners/Groups are encouraged to use My Practice Profile to manage/update their provider demographics or use the demographic update form to report changes in provider demographics.

Facilities and ancillary providers must use the demographic update form to report changes to your Network contractor.



Provider demographic updates

UnitedHealthcare Demographic Change Request Form (uhcprovider.com)

		UnitedHealthcare Practice Address Change Request				
	Please choose to let us	s know what you'd like to update:	Add	Change	Delete	
If you would like to		update more than one address, ple	ase submit both prac	tice address change request pa	ges for each additional location.	
SUBMITTER DETAILS						
Date Today (MM/DD/YY	YY)*					
Practice Type *		-Select-				
Practice Tax ID Number (TIN) *						
Practice National Provider ID (NPI) Number *						
Practice Name *						
Provider Name *						
Submitter Name *						
Submitter Email Address *						
Submitter Title						
Submitter Phone *		(000) 000-0000				
Submitter Phone Extension						
NPI DETAILS						
Atypical Provider?		-Select-				
Atypical Provider Explanation						
NPI Taxonomy Code						
NPI Issue Date (MM/DD/YYYY)						
Basis for NPI Number (Refer to NPI Table)						



My Practice Profile

UnitedHealthcare encourages practitioners and group providers to register and use My Practice Profile to manage their demographic information.

My Practice Profile | UHCprovider.com

My Practice Profile

Update and attest to your care provider demographic data

The My Practice Profile tool on the UnitedHealthcare Provider Portal lets you view, update and attest to the care provider demographic information UnitedHealthcare members see for your organization. Use the tool to make demographic changes just one time, in one place – and get those updates into our systems more quickly.

Self-Paced User Guide

Register for Live Training

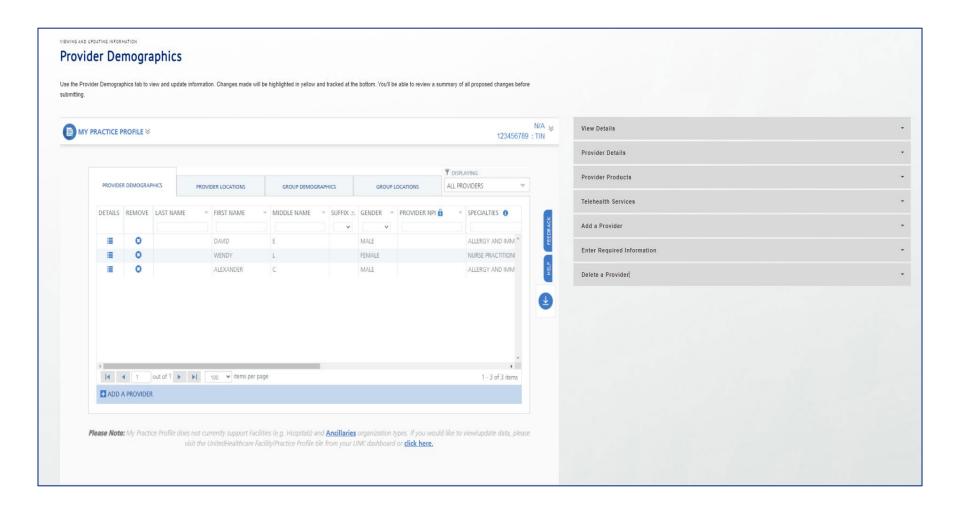
Benefits and Features

My Practice Profile makes it easy for authorized users to update the following information:

- · Office address(es) and hours
- · Phone, fax, email address, and website
- · Provider accepting patients / panel status
- · Telehealth services
- View and export accepted health insurance plans and effective dates
- Hospital and group affiliations
- Ages and genders served
- Languages spoken
- Specialty
- · Area of Expertise
- Provider date of birth
- Add and remove physicians from your TIN
- National provider identifier (NPI) number
- · Professional licenses and degrees



My Practice Profile





2022 UnitedHealthcare town hall

- This year's event will be held virtually July 14, 2022.
- UnitedHealthcare will notify providers in advance to register for the Town Hall.
- Attendees will learn about the latest information about products, resources and services available to help providers.
 - Presentations given by our expert staff.
 - Interact with our speakers live.
 - Win prizes!





2022 Community Events



Hoosier Care Connect Outreach

Hoosier Care Connect Outreach works with:

- Community Based Organizations (CBOs)
- Faith based Organizations (FBOs)
- FQHCs and other high-volume providers
- CMHCs
- Navigators

The Goal of Team is Member Retention and Growth.

Dr. Health E. Hound is our Community and State mascot

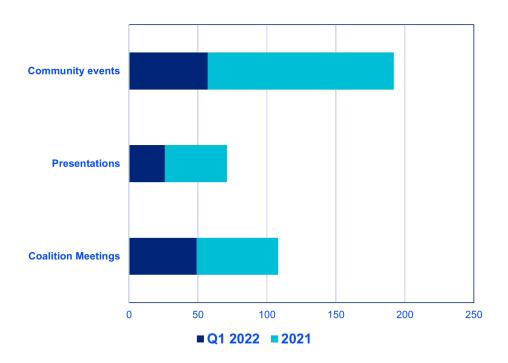




Outreach activities

Q1 2022 Activities

- 57 Community events that included
 - Partnering with 12 FQHC's
 - Events at Familial Dental locations
 - Events at local Laundromats
 - UnitedHealthcare co-branded events
 - Open Enrollment events
- 26 Presentations
- Participated in 49 Coalition meetings





Upcoming events

Sponsor: Birth Equity Conference (St. Joseph County)

Sponsor: BINGO with UnitedHealthcare (Randolph County)

 Sponsor: Impact Project/Disabilities Resource Carnival (Morgan County)

 Co-branded: UnitedHealthcare & Gary Health Department Vaccination & Community event (Lake County)

Co-branded Laundry Love Event (Knox County)



Upcoming events (cont.)

- UnitedHealthcare and South Bend Housing Authority
- Hoosier Care Connect Presentation
- Geminus Older Youth Service
- Here For You Events





UnitedHealthcare projects

UnitedHealthcare Catalyst (2022-2024)

- In process of implementation in Indianapolis.
- Partner with Indianapolis Housing Agency, FQHCs and Community Based Organizations

Determine issue to impact/improve in targeted community.

- Listening sessions
- Community Needs Assessments
- Develop & implement interventions & measure success.
- Use Catalyst Model.
- Improvement measurement.



UnitedHealthcare community investments

UnitedHealth Group Foundation (2021-2023)

Recent donation to support a mobile health initiative with Healthnet.

- Mobile Unit provides services in rural counties of Morgan and Monroe and will also be used to impact specific neighborhoods in Indianapolis.
- -Primary care, mental health services and preventive screenings provided.





UnitedHealthcare community investments (cont.)

Empowering Health Grants through UnitedHealthcare

Healthier Moms and Babies

Gleaners

Girls on the Run

Indiana Primary Health Care Association

Indiana Rural Health Association







Claims



Claims

2022 Claim Strategy

- "Identify" claim adjudication anomalies
- "Collaborate" to provide information, examples and any necessary education
- "Investigate and remediate" to review examples and when necessary, reprocess claims to pay

Example: Reduce claim denials related to billing NPI, address and Zip Code +4 mismatches.

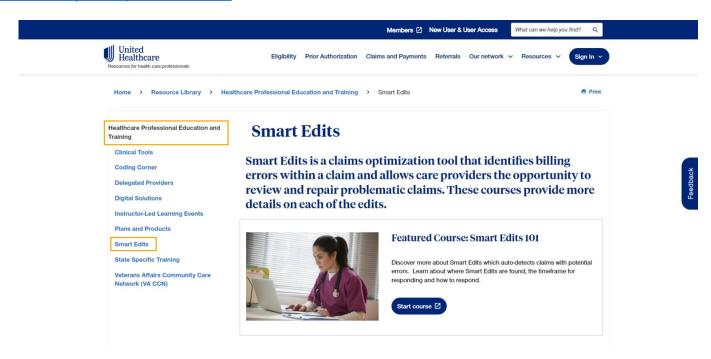


Smart Edits

Smart Edits is a claims optimization tool that identifies billing errors within a claim and allows care providers the opportunity to review and repair problematic claims.

When claims are submitted accurately and in compliance with the latest policies and regulations, it results in less re-work, quicker approvals and faster payments.

Smart Edits | UHCprovider.com





UnitedHealthcare Insights

<u>UnitedHealthcare Insights | UHCprovider.com</u>

Centralized reporting



- Consolidates reporting from multiple sources, making it easier to get an at-a-glance look at your clinical and operational performance metrics
- Data is updated frequently to give you the most recent reporting possible

Actionable data



- Available through the UnitedHealthcare Provider Portal
- Identify areas of opportunity to help drive the overall performance of your practice by adopting real-time Point of Care Assist® services in your EMR workflow

Digital and customer-centric



- Trend analysis tools offer personalized metrics and interactive reporting
- Continuous enhancement of the tool using your feedback and suggestions





Dental



UnitedHealthcare dental benefits

Covered Benefits

- All benefits as required by Hoosier Care Connect contract.
- Periodontal maintenance every 6 months.

Services with No Prior Authorization Required

- Endodontic therapy age 0-20.
- Deep sedation/general anesthesia.

Enhanced benefits exploring internally

Topical application of fluoride varnish.





UnitedHealthcare dental partnerships

Partnerships

- IN Oral Health Coalition
- Dental Advisory Panel
- IN Society of Pediatric Dentistry Board of Directors

Collaboration	Subject	Meet
IN Oral Health Coalition	Medicaid claims Access to care/ general anesthesia	January, March
Dental Advisory Panel	Intro to Hoosier Care Connect Intro to UHC/ network info	June, November
IN Society of Pediatric Dentistry BOD	IN Hoosier Care Connect/ foster children	September



UnitedHealthcare Dental 2022

Strategies and Interventions to Improve ADV

PMP – Dental office collaboration

Provider Quality Outreach campaign includes ADV. ADV part of PCOR (provider non-compliant report). Dental Manager/Medical Director meetings.

Member Reward for annual dental visit



- Q4 2021 pilot to look at visits autistic children found dental services.
- Working with dental providers on opportunities to encourage children to visit dentist early.



UnitedHealthcare - Hoosier Care Connect

Care Coordination Support for Dental

- Assess member needs through Comprehensive Health Assessment Tool (CHAT.)
- Care Managers coordinate dental care.
- Work closely with DBP/network to find appropriate dental providers for members.
- Care plans include dental care needs, frequency, dentist contact information.





Hoosier Care Connect customer service

Customer Service Enhancements: Portal Training

- Call Center trainings enhanced to encourage provider portal usage.
- Portal submissions encouraged for provider participation requests.
- Portal training created to assist providers in submitting and resubmitting claims/authorizations, verifying coverage and eligibility, and enrollment in electronic payments.
- Customer service reminders sent via Tips of the Day to encourage portal usage.





Appendix



Important UnitedHealthcare links

UnitedHealthcare Community Plan www.uhcprovider.com/lNcommunityplan

UHC Dental

www.uhcdentalproviders.com

March Vision

www.marchvisioncare.com



Your Medical Network Provider Advocate Team

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Cincinnati Market

800-752-7106 Centralprteam@uhc.com



Jen Smith Manager

952-406-6498 smithjen@uhc.com

All claim inquiries should be directed to the Central PR Team mailbox: centralprteam@uhc.com



Your Skilled Nursing Provider Engagement Team

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Your Optum Behavioral Health ABA Advocate

Nacole Thompson Provider Advocate

ABA Therapy- all counties 952-406-6449 Nacole.Thompson@optum.com





Your March Vision Advocate

Cassandra Pattison Sr. Provider Relations Advocate 210-474-5592 Cassandra_Pattison@uhc.com

(Cassandra covers all Indiana counties)





Your Dental Advocate Team

Catrice Campbell Provider Advocate 763-283-4522 catrice_campbell@uhc.com

Paul Curry III Provider Advocate 952-202-2072 paul_curry@uhc.com







Thank you for caring for our members.

Questions and answers.