

Layton, Kimberly

From: ChrisCummings@MacAllister.com
Sent: Monday, June 09, 2014 3:59 PM
To: Comments, Urc
Cc: KentKoch@MacAllister.com
Subject: DSM/EE Program Comments
Attachments: MacAllister Comments to IURC June 2014.pdf

Please accept the attached letter with comments regarding DSM and EE programs in Indiana.

Kind Regards,

Chris Cummings, C.E.M.
Business Development | Alternative Energy



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June 9, 2014

General Counsel Beth Krogel Roads
Indiana Utility Regulatory Commission
101 West Washington Street, Ste. 1500 E
Indianapolis, IN 46204

Re: IURC's EE/DSM Recommendations

Dear Ms. Roads,

This letter emphasizes comments that the Indiana Utility Regulatory Commission (IURC) received from the Midwest Cogeneration Association (MCA) regarding the utilization of combined heat and power (CHP) in Indiana's demand side management (DSM) and energy efficiency (EE) programs and describes the potential value of a CHP project to Indiana's economy beyond to the myriad benefits outlined in the MCA's comments.

MacAllister Power Systems (MacAllister) is an Indianapolis based dealer for Caterpillar CAT power generation equipment, providing products and services to end users and project partners in 70 Indiana counties. In response to increasing rates for electric power users across the state, MacAllister created a team focused on delivering alternative electric power generation solutions. Among the options that MacAllister offers are CHP systems, which allow end users to generate thermal and electric power at a given facility, reducing overall costs and net emissions compared to typical utility power generation in Indiana.

As a member of the MCA, MacAllister contributed to the development of the comments that the group submitted to the IURC, which include technical background information as well as specific recommendations for including CHP within a revamped EE program. Because of the broad economic potential of these projects for the state of Indiana, MacAllister encourages the IURC to fully consider the MCA's comments and the value of CHP as the commission prepares DSM and EE program recommendations to the governor and the legislature.

A CHP project using CAT equipment requires substantial contributions from a dozen (or more) Indiana based companies. The Caterpillar Lafayette Engine Center (LEC) is the company's domestic headquarters for its gas engine business and home to hundreds of jobs in manufacturing, engineering, marketing, and product support. The majority of the CAT power generation equipment that MacAllister offers is designed, manufactured, assembled, and tested at the LEC. This equipment is then sold, shipped, installed, operated, and maintained by MacAllister and its local partners, pumping millions of dollars into the Indiana economy with each project.

MacAllister appreciates the opportunity to provide input to the IURC in this process. If the IURC or any other interested parties would like to learn more about CHP in general or more specifically about MacAllister and Caterpillar, please do not hesitate to reach out to a member of the MacAllister team.

Sincerely,

A handwritten signature in black ink, appearing to read 'K. Koch'.

Kent Koch
Power Systems Commercial Business Manager
kentkoch@macallister.com

A handwritten signature in black ink, appearing to read 'C. Cummings'.

Chris Cummings
Business Development, Alternative Energy
chriscummings@macallister.com