

IOT Software Asset Management - 2022

Who We Are: A one-member team created to manage software licensing and associated costs.

Our Mission: Study and plan the use of Software Licenses across the Enterprise to reduce total costs for the State.

Manager: Ben Hogsed

Formed: October 2019

What We Do: Software Tracking, Management, and Negotiation. License Architecture. Software Audit Hardening, Management, and Consultation.

Our Products:

Sft Inventory Tool Zylo SAAS management

Our Metrics: IOT's metrics

Our Customers: All Consolidated State Agencies.

Major Accomplishments:

- Restructured Oracle Agreement to reduce costs by over 1.2 million per year
- Created a License Harvesting Program to reduce costs
- Implemented Cost Management and Analysis tools for license expenditures
- Identified and eliminated bad actor publishers from Enterprise.

Current Projects:

- Assess Current License Requirements for Microsoft User Subscription Licenses
- Continue to offer negotiation consulting for large scale license purchases
- Commercial Off-The-Shelf Software(COTS) RFP