



Indiana

PROCUREMENT TECHNICAL
ASSISTANCE CENTER

May 2020

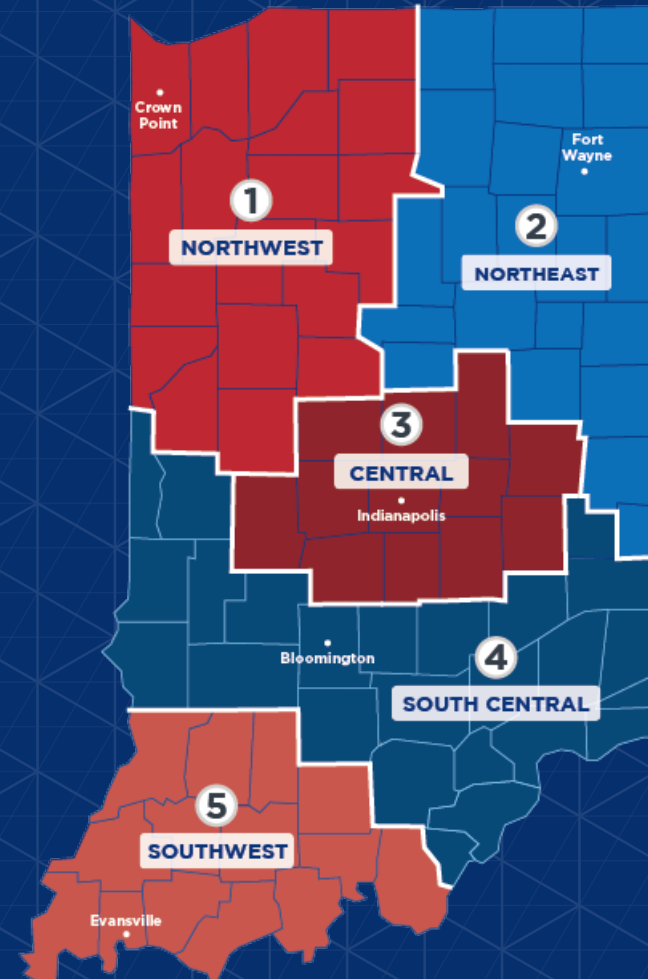


SUPPORTING SMALL BUSINESS

Indiana Procurement Technical Assistance Center (Indiana PTAC)

Helps Indiana small businesses compete for and win local, state and federal government contracts by providing:

- One-on-one counseling
- Subcontracting assistance
- Bid-matching services
- Proposal preparation
- Certifications/Registrations
- Networking Opportunities
- Workshops/Training
- **No Cost**



COVID 19 Indiana PTAC

- **PPE**
- **Opening Trends and Needs**
- **Cyber Security/CMMC efforts**
- **Certifications**
- **Increase in Federal Contracting Clients**



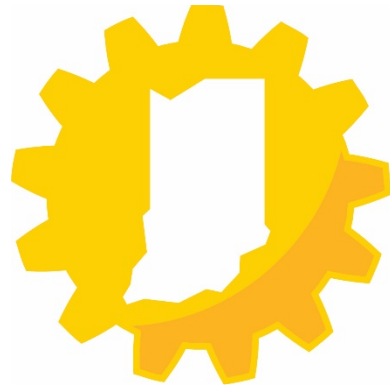
FY 2019 Indiana Federal Contracts Top 5 Agencies

	Total Award	% of Total
Department of Defense (DOD)	\$3.81B	2.59%
Department of Health and Human Services (HHS)	\$254.13M	0.17%
Department of Veterans Affairs (VA)	\$188.89M	0.13%
National Aeronautics and Space Administration (NASA)	\$105.22M	0.07%
Department of Justice (DOJ)	\$61.92M	0.04



DoD Small Business Goals FY 2018

Small Business	24.12% (\$72.0 B)
Women Owned Small Business	4.10% (\$12.2 B)
Small Disadvantaged Business	8.76% (\$26.1 B)
Service Disabled Veteran Owned Small Business	3.49% (\$10.4 B)
HUBZone	1.97% (\$5.9 B)



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**Indiana Economic
Development Corporation**



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