# Homebuyer

down payment assistance programs

## PROGRAMS

First Step
Next Home
Step Down
Coming Soon: Next Step





## **IHCDA** Reservation Fee

- > All IHCDA programs require a \$250 reservation fee.
- This fee is non-refundable but is transferrable if selecting a new property is required.
- This fee can be paid by the borrower directly or paid by the lender. The fee can be shown on the LE/CD as POC or paid back to lender.
- Link to pay Reservation Fee: <u>https://www.in.gov/ihcda/homebuyers/reservation-fee/</u>





## **IHCDA** Reservation Fee



IHCDA » HOMEBUYERS » RESERVATION FEE

#### **RESERVATION FEE**

Please complete all applicable areas. Any delay in making your reservation fee payment could result in a delay in the processing of your mortgage application with IHCDA.

The reservation fee is \$250.00.

Click here to pay the fee online

There are NO Refunds.

Payment can be made by eCheck ONLY, which has a \$1.00 processing fee.

For any questions, contact the IHCDA Homeownership Department at homeownership@ihcda.in.gov.

🖉 IHCDA Keybot





## Rate Locks

IHCDA locks are 60 days.

- Files must be cleared by the Master Servicer (US Bank) and purchased by IHCDA within the 60-day lock period.
- Lock extensions are .125% for 15-day increments.
- Extension and late submission fees can be paid by any party. Borrower paid fees may be disclosed and charged on the CD.
- The participating lender compensation is 1.75% of the mortgage amount, which is payable upon the sale of the loan to the Master Servicer.





### First Step

#### 6% Down Payment Assistance FHA or Conventional

- ☎ Offers 6% non-forgivable DPA.
  - Mot to exceed appraised value.
- DPA is a silent second mortgage.
  - ☎ 0% interest & no payments.
  - <sup>™</sup> Due on term of 1<sup>st</sup> mortgage, sell, or refinance.

- Must be first time homebuyer.
  - Mulless purchasing in a targeted county or qualifying census tract.
  - Requirement waived for qualified Veterans (DD214).
- Income and Acquisition limits apply.
- # IHCDA requires no additional inspections.
- 🌋 Subject to 9-year IRS Recapture Tax.

\$250 Reservation Fee

Allowable lender fees: 1% origination fee + \$1,600 lender fees charged to buyer.



ihcda OG (Community Development Authority

### Step Down Interest rate only purchase option FHA or Conventional

- MOffers a lower interest rate than the market street rate.
- Must be first time homebuyer.
  - Mulless purchasing in a targeted county or qualifying census tract.
  - ▲ Requirement waived for qualified Veterans (DD214).
- Income and Acquisition limits apply.
- #IHCDA requires no additional inspections.
- ▲ Subject to 9-year IRS Recapture Tax.
- Borrower provides their own down payment.
- Can't be combined with any other IHCDA programs.

\$250 Reservation Fee

Allowable lender fees: 1% origination fee +\$1,600 lender fees charged to buyer.







### Next Home

2.5% or 3.5% Down Payment Assistance FHA or Conventional

Gffers 2.5% or 3.5% DPA
 Appraisal gap allowed.
 DPA is a silent second mortgage.
 0% interest & no payments.
 Forgiven 3 years after note date.
 No first-time homebuyer requirement.
 Income and Acquisition limits apply.
 IHCDA requires no additional inspections.

\$250 Reservation Fee No max lender fees limit.









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## Program Requirements

#### Loan Estimate (LE) and Closing Disclosure (CD):

- & Required for all IHCDA programs.
- Documents are prepared and disclosed by the lender.
- Must be signed and dated by all applicants.
- E-signed LE and CD is acceptable with the upload of the e-delivery receipt confirmation.
- All loan information fields at the top of the LE and CD must be complete.







## Program Requirements

#### Loan Estimate (LE) and Closing Disclosure (CD):

LE "Other Considerations" appropriate selections: Assumption "will not allow assumption of this loan on the original terms" Servicing "to transfer servicing of your loan".

#### CD "Loan Disclosures" appropriate selections:

Assumption "will not allow assumption of this loan on the original terms"
Demand Feature "does not have a demand feature"
Negative Amortization "do not have a negative amortization feature"
Partial Payments "does not accept any partial payments"
Escrow Account "will not have an escrow account"







## Program Requirements

#### Homebuyer Education:

Required for all Conventional loans Freddie Mac: Credit Smart

Fannie Mae: HomeView

Certificate required for all occupying applicants. Applicants can share the same certificate (both names must appear on cert).

Certificate required at application.

#### Debt to Income Ratios & FICO:

DTI 45% or less = min FICO 640
 DTI 45-50% = min FICO 680
 Manufactured Homes: DTI max 45% = FICO 660

Credit score requirements vary based on financing and property type. Please check US Bank's All-Regs for the most up-to-date guidelines.





## Tax Compliance Underwriting

#### What underwriting criteria does IHCDA use?

- 1. First-time homebuyer requirement (when applicable)
- 2. Program acquisition limits, when applicable
- 3. Subject property:
  - 🋍 One parcel maximum.
  - Conform to livability requirements
    - ex. excess acreage, multi-units, auxiliary units
- 4. Qualifying income:
  - All income that meets the GSE guidelines.
  - Meet income limits for county & household size.
  - The breakdown of eligible income can be found in the Program Guides, Section 2 "Mortgagor Eligibility".





## File Flow

#### Once your loan has been reserved and locked, you're on your way!

#### <u>#1 Application</u>

Lender uploads the required application docs:

- IHCDA Homeownership Affidavit
- Signed LE
- Initial 1003
- Prelim AUS Findings
- Tri-Merge Credit Report
- Appraisal
- Homebuyer Education Cert (Conventional loans only)

#### **#2 Funding**

After you receive loan approval, the next step is ordering the DPA funds.

Request DPA wire 24-48hrs prior to loan closing.

Lender will complete all required fields in the DPA screen for the wire order.

Wires are processed at 12pm EDT daily. Lenders receive wire confirmation via email.

#### **#3 Closing**

After you receive wire confirmation, you can then access the IHCDA closing package.

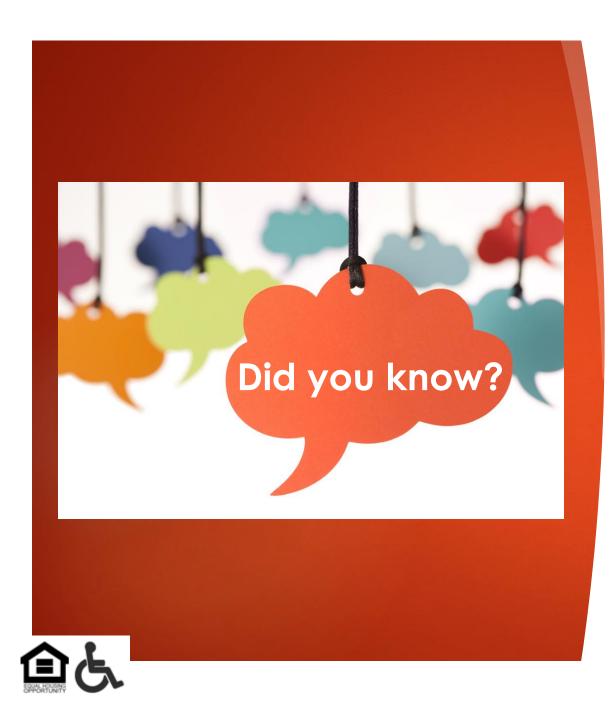
After signing, lender uploads signed documents:

- IHCDA generated closing package
- Final 1<sup>st</sup> CD
- Final DPA CD
- Final 1003
- Final AUS Findings
- Final Credit Report (to match AUS final submission)
- 1<sup>st</sup> mortgage Note



Our turn time for application & closing package review is 24-48 hrs.





You can pair IHCDA's First Step and Next Home DPA products with other grants, and down payment assistance funds?

\*As long as IHCDA is in second lien position, we will partner with any other agency offering funds to assist the borrower!

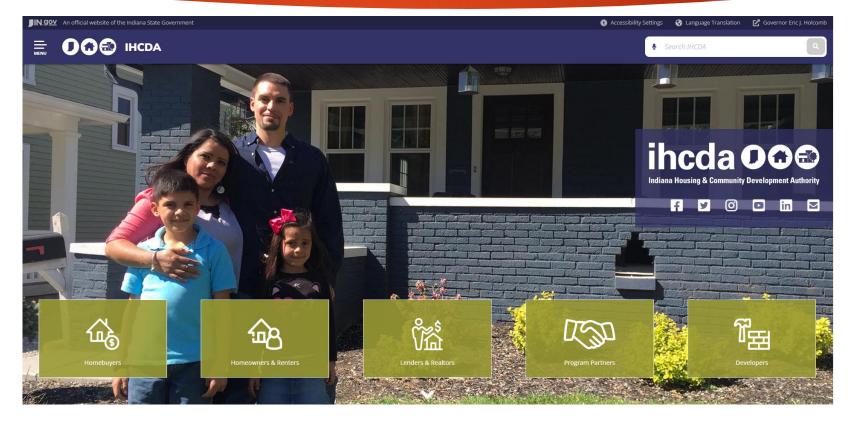
The borrower can receive gifts from family. Excess funds will be given back to borrower at closing.

Borrower can receive cash back at closing for earnest funds, and POC'd items.

\*Excess funds back at closing? We allow principal reductions on the CD.



## **IHCDA Resources**





https://www.in.gov/ihcda/lenders-and-realtors/



## **IHCDA Resources**

https://www.in.gov/ihcda/lenders-and-realtors/

#### Lender/Realtors tab

- 🇯 Program Guides
- Lender Information
- Servicer Overlays/Contact Information
- Manual Income/Acquisition Limits
- Targeted Areas
- Marketing Materials





### IHCDA Resources Targeted Areas & Census Tracts

#### 

#### IHCDA = LENDERS AND REALTORS = TARGETED AREA

#### TARGETED AREAS

Qualified Census Tract - A qualified census tract (yellow counties) where 70% or more of the families have an income which is 80% or less of the statewide median family income

Chronic Economic Distress - This is an area of chronic economic distress (blue counties) that are designated by the State and approved by the federal government are "targeted" for additional public/private investment.

Find your Census Tract

<u>Census Tracts for Targeted Areas</u>

Grey = non targeted county

Yellow = check census tract to confirm if targeted tract

Blue = entire county is targeted

Grey = no targeted census tracts.

Blue = county is completely targeted.

Yellow = check the address. Some are targeted, some are not.



#### CENSUS TRACTS FOR TARGETED AREAS Last updated July 27, 2023

| County   | Census Tra | icts    |         |         |         |
|----------|------------|---------|---------|---------|---------|
| Allen    | 0005.00    | 0006.00 | 0007.01 | 0012.00 | 0013.00 |
|          | 0016.00    | 0017.00 | 0020.00 | 0021.00 | 0023.00 |
|          | 0026.00    | 0028.00 | 0029.00 | 0030.00 | 0031.00 |
|          | 0035.00    | 0036.00 | 0040.00 | 0043.00 | 0044.00 |
|          | 0106.04    | 0112.01 | 0113.02 | 0113.03 | 9800.01 |
| Clark    | 0502.00    | 0503.06 | 0505.04 |         |         |
| Delaware | 0003.00    | 0004.00 | 0005.00 | 0006.00 | 0009.02 |
|          | 0009.03    | 0010.00 | 0012.00 | 0016.00 | 0017.00 |
|          | 0020.00    | 0028.00 |         |         |         |
| Elkhart  | 0015.01    | 0019.01 | 0021.02 | 0023.00 | 0026.00 |
|          | 0027.00    |         |         |         |         |
| Floyd    | 0702.00    | 0704.00 | 0705.00 | 0707.00 | 0708.01 |
| -        | 0709.02    |         |         |         |         |
| Grant    | 0001.00    | 0002.00 | 0004.00 | 0007.00 | 0008.00 |
|          | 0009.00    |         |         |         |         |
| Henry    | 9763.00    | 9765.00 |         |         |         |
| Howard   | 0002.00    | 0004.00 | 0009.00 | 0012.00 |         |
| Jay      | 9630.00    | 9633.00 |         |         |         |
| Lake     | 0102.01    | 0102.03 | 0102.05 | 0103.02 | 0103.04 |
|          | 0104.00    | 0105.00 | 0106.00 | 0109.00 | 0110.00 |
|          | 0111.00    | 0112.00 | 0113.00 | 0114.00 | 0115.00 |
|          | 0116.00    | 0117.00 | 0118.00 | 0119.00 | 0120.00 |
|          | 0121.00    | 0122.00 | 0123.00 | 0124.00 | 0126.00 |
|          | 0127.00    | 0128.00 | 0203.00 | 0204.00 | 0205.00 |
|          | 0206.00    | 0207.00 | 0208.00 | 0214.00 | 0218.00 |
|          | 0301.00    | 0302.00 | 0303.00 | 0304.00 | 0305.00 |
|          | 0306.00    | 0308.00 | 0310.00 | 0411.00 | 0412.00 |
|          | 0415.00    | 0417.00 |         |         |         |
| LaPorte  | 0401.00    | 0403.00 | 0409.00 | 0413.00 | 0414.00 |
|          | 0423.00    | 0430.00 |         |         |         |
| Madison  | 0003.00    | 0004.00 | 0005.00 | 0008.00 | 0009.00 |
|          | 0010.00    | 0119.00 | 0120.00 |         |         |
| Marion   | 3103.05    | 3103.06 | 3201.08 | 3209.02 | 3209.03 |
|          | 3225.00    | 3226.00 | 3301.06 | 3306.00 | 3307.00 |
|          | 3308.03    | 3308.04 | 3308.05 | 3308.06 | 3309.00 |
|          | 3401.08    | 3402.01 | 3402.02 | 3403.00 | 3404.00 |
|          | 3405.00    | 3406.00 | 3407.00 | 3409.02 | 3411.00 |
|          | 3412.00    | 3416.00 | 3417.00 | 3419.03 | 3422.00 |
|          | 3423.00    | 3424.00 | 3425.00 | 3426.00 | 3501.00 |
|          | 3503.00    | 3504.00 | 3505.00 | 3506.00 | 3507.00 |
|          | 3508.00    | 3510.00 | 3512.00 | 3515.00 | 3517.00 |
|          | 3519.00    | 3521.00 | 3523.00 | 3524.00 | 3526.00 |
|          | 3527.00    | 3533.00 | 3535.00 | 3536.00 | 3545.00 |



## IHCDA Resources

White= no targeted census tracts.

Blue = county is completely targeted.

Purple = check the address. Some are targeted, some are not.

| County      | 1-2 Person Household | 3+ Person Household     | Acquisition Limit |
|-------------|----------------------|-------------------------|-------------------|
| Adams       | \$86,800             | \$99,820                | \$452,970         |
| Allen+      | \$86,800             | \$99,820                | \$452,970         |
|             | \$104,160            | \$121,520               | \$553,630         |
| Bartholomew | \$91,400             | \$105,110               | \$452,970         |
| Benton      | \$86,800             | \$99,820                | \$452,970         |
| Blackford   | \$86,800             | \$99,820                | \$452,970         |
| Boone       | \$96,700             | \$111,205               | \$452,970         |
| Brown*      | \$116,040            | \$135,380               | \$553,630         |
| Carroll     | \$86,800             | \$99,820                | \$452,970         |
| Cass        | \$86,800             | \$99,820                | \$452,970         |
| Clark+      | \$89,700             | \$103,155               | \$452,970         |
|             | \$107,640            | \$125,580               | \$553,630         |
| Clay        | \$86,800             | \$99,820                | \$452,970         |
| Clinton*    | \$104,160            | \$121,520               | \$553,630         |
| Crawford*   | \$104,160            | \$121,520               | \$553,630         |
| Daviess*    | \$104,160            | \$121,520               | \$553,630         |
| Dearborn*   | \$121,320            | \$141,540               | \$553,630         |
| Decatur*    | \$104,160            | \$121,520               | \$553,630         |
| DeKalb      | \$86,800             | \$99,820                | \$452,970         |
| Delaware+   | \$86,800             | \$99,820                | \$452,970         |
|             | \$104,160            | \$121,520               | \$553,630         |
| Dubois      | \$86,800             | \$99 <mark>,</mark> 820 | \$452,970         |
| Elkhart+    | \$86,800             | \$99 <mark>,</mark> 820 | \$452,970         |
|             | \$104,160            | \$121,520               | \$553,630         |



## IHCDA System "DMS"

#### https://online.ihcda.in.gov/DMSOnline

| Summ   | ary Mortgage DPA Pro   | perty III Borrowers▼ Status Comments Transac | tions Documents |           |      |
|--------|------------------------|--|-----------------|-----------|------|
| nfo    |                        |  |                 |           |      |
| Borrow | ver.                   | Reservation #:                               |                 | Property: |      |
|        |                        |  |                 |           |      |
|        |                        |  |                 |           |      |
| Docum  | ents Required by Stage |  |                 |           |      |
|        | Stage                  | Туре   | Required        | File      | Date |
|        | Reserved               | IHCDA Fee Invoice                            |                 |           |      |
| 0      | Application Upload     | 2nd Mortgage LE                              | 2               |           |      |
| 0      | Application Upload     | Appraisal                                    | 2               |           |      |
| 0      | Application Upload     | Home view or CreditSmart Ed Cert             | 1               |           |      |
| 0      | Application Upload     | Homeownership Affidavit - IHCDA              | 2               |           |      |
| 0      | Application Upload     | Misc Document-Application Upload Stage       |                 |           |      |
| 0      | Application Upload     | Misc Document-Application Upload Stage       |                 |           |      |
| 0      | Closing Upload         | 1003 - Uniform Residential Loan Application  | <b>V</b>        |           |      |
| 0      | Closing Upload         | 2nd Mortgage CD                              | <b>V</b>        |           |      |
| 0      | Closing Upload         | Closing Disclosure                           | 2               |           |      |
| 0      | Closing Upload         | IHCDA - 2nd Mortgage                         | 2               |           |      |
| 0      | Closing Upload         | IHCDA - Borrowers Informational Certificate  | 2               |           |      |
| 0      | Closing Upload         | IHCDA - DPA Letter                           | 2               |           |      |
| 0      | Closing Upload         | IHCDA - Mortgage Rider                       | <b>V</b>        |           |      |
| 0      | Closing Upload         | IHCDA - Promissory Note - 2nd Mortgage       | 2               |           |      |
| 0      | Closing Upload         | Note   | <b>V</b>        |           |      |
| O      | Closing Upload         | Tax Transcripts - 3 Years                    | 2               |           |      |
| (      |                        | zMisc Document - Closing Upload Stage        |                 |           |      |

#### There are two locations to upload documents.

All application and closed loan packages should be uploaded under the Documents tab. The documents tab will show you the required documents for a complete submission.

\*Please note... if all required docs are not uploaded, the file will sit in the queue until all documents are uploaded. It will not notify the Underwriting team the file is ready for review until all the required docs are there.



## IHCDA System "DMS"

#### https://online.ihcda.in.gov/DMSOnline

| Summary Mortgage DF              | PA Property I≣ Borrowers▼ Status Con   | mments Transactions Documents    |                                     |           |  |
|----------------------------------|--|----------------------------------|-------------------------------------|-----------|--|
| fo                               |  |                                  |                                     |           |  |
| prrower:                         | R  | eservation #:                    | Property:                           |           |  |
|                                  |  |                                  |                                     |           |  |
|                                  |  |                                  |                                     |           |  |
| tages                            |  |                                  |                                     |           |  |
| Stage Code                       | Stage  | Status                           | Stage Date                          | Opened By |  |
|                                  |  |                                  |                                     |           |  |
| 01                               | Reserved   | Approved                         | 7/24/2023                           |           |  |
|                                  | Reserved<br>Waiting On Payment   | Approved<br>Approved             | 7/24/2023<br>7/25/2023              |           |  |
| 2                                |  |                                  |                                     |           |  |
| 02<br>03                         | Waiting On Payment   | Approved                         | 7/25/2023                           |           |  |
| 02<br>03<br>04                   | Waiting On Payment<br>Application Upload                                     | Approved<br>Approved             | 7/25/2023<br>8/15/2023              |           |  |
| 01<br>02<br>03<br>04<br>05<br>06 | Waiting On Payment           Application Upload           Application Review | Approved<br>Approved<br>Approved | 7/25/2023<br>8/15/2023<br>8/18/2023 |           |  |

| Con | Conditions |        |                               |                    |                |           |               |               |                |
|-----|------------|--------|-------------------------------|--------------------|----------------|-----------|---------------|---------------|----------------|
|     | Close      | Status | Condition                     | Stage              | Opened By      | Date Set  | Date Received | Date Reviewed | Closed By      |
| 1   |            | Closed | Documents                     | Application Review | Stovall, Robin | 8/16/2023 | 8/18/2023     | 8/18/2023     | Stovall, Robin |
|     |            | Open   | Documents                     | Closing Pkg Review | Stovall, Robin | 9/15/2023 |               |               |                |
|     |            | Open   | 1003 to be signed and dated I | Closing Pkg Review | Stovall, Robin | 9/15/2023 |               |               |                |

If there are conditions listed above that have a status of 'Open', you will need to upload a document to satisfy that condition. Click the 'Add Conditions Document' button and then select the document you wish to upload. When you do this, you will also need to choose which conditions the document satisfies. Close Selected Conditions Add Conditions Document Send Notifications Add Condition Stages

All documents uploaded to clear open conditions should be uploaded under the Status tab. Click the "Add Conditions Document" button at the bottom of the screen. This will open the conditions where you can select which condition you're uploading for.

Uploading your conditions here (instead of the Documents tab) will notify your Underwriter that conditions are ready for review.





## FOLLOW US!

@ihcda\_homebuyer





IHCDA Lender/Realtor Forum Event Updates
 County Income/Acquisition Limits
 Latest happenings in the Agency
 IHCDA supporting our lender and realtor partner functions
 Spotlights on our lender and realtor partners







| Meet the Homeownership Team!                 |                    |              |  |  |  |  |
|--|--------------------|--------------|--|--|--|--|
| Tom Pearson<br><u>tpearson1@ihcda.in.gov</u> | Director           | 317-232-0210 |  |  |  |  |
| Marianne Fraps<br>mfraps@ihcda.in.gov        | Operations Manager | 317-232-7023 |  |  |  |  |
| Robin Stovall<br>rstovall@ihcda.in.gov       | Outreach Manager   | 317-232-1040 |  |  |  |  |
| Dolores Scisney<br>dscisney@ihcda.in.gov     | Programs Analyst   | 317-234-3706 |  |  |  |  |
| Luis Fuenmayor<br>Ifuenmayor@ihcda.in.gov    | Underwriter        | 317-234-9585 |  |  |  |  |
| Daniella Mogollon<br>dmogollon@ihcda.in.gov  | Underwriter        | 317-233-5281 |  |  |  |  |
| Scot Stiles<br>sstiles@ihcda.in.gov          | Underwriter        | 317-234-2215 |  |  |  |  |
| Kayla Witcher<br>kwitcher@ihcda.in.gov       | Underwriter        | 317-232-0209 |  |  |  |  |





## Questions?







## ihcda O G 🕀

**Indiana Housing & Community Development Authority** 



down payment assistance programs

## Thank You for your partnership!

