





CELEBRATING
HOOSIER HOMEOWNERSHIP

### **OUR MISSION**



To provide affordable, sustainable homeownership opportunities for Hoosiers



### **PROGRAMS**



- First Place (FP)
  - 1st time homebuyer:
  - An individual who has had no ownership in a principal residence during the 3year period ending on the date of purchase of the property
  - Down Payment Assistance (DPA) of 6%
  - 6% DPA Forgiven at the end of 9 years

During the term of 9 years:

- 0% interest
- 0 payments





### **PROGRAMS**

- Next Home (NH)
  - First-time and Repeat homebuyers
  - Down Payment Assistance (DPA) of 2.5 or 3.5%
  - Forgiven at the end of 3 years
    - 0% interest
    - 0 payments
- Mortgage Credit Certificate (MCC)
  - 1st time homebuyer
  - Federal income tax credit (25%) that can assist the
    - Reducing their federal income tax liability
    - Increasing their qualifying income
  - Available to lock only in conjunction with Next Home







### MCC EXAMPLE



- Reducing their federal income tax liability
  - The borrower may choose to take the tax credit at the end of the year, when they file their federal taxes
  - Ex:  $$110,000 \times 5.25\% \times 25\% = $1,443.75$
- Increasing their qualifying income
  - The borrower may choose to revise their W-4 withholdings form to increase their take home pay. The tax credit is divided out over 12-months.
  - Ex: \$110,000 x 5.25% x 25% = \$1,443.75

\$1,443.75/12 = **\$120.31/month** 



### Full chart with all 92 counties available at: www.in.gov/ihcda/homebuyers

County	1-2 Person Household	3+ Person Household	Acquisition Limit
Adams	\$86,800	\$99,820	\$452,970
Allen+	\$86,800	\$99,820	\$452,970
	\$104,160	\$121,520	\$553,630
Bartholomew	\$91,400	\$105,110	\$452,970
Benton	\$86,800	\$99,820	\$452,970
Blackford	\$86,800	\$99,820	\$452,970
Boone	\$96,700	\$111,205	\$452,970
Brown*	\$116,040	\$135,380	\$553,630
Carroll	\$86,800	\$99,820	\$452,970
Cass	\$86,800	\$99,820	\$452,970
Clark+	\$89,700	\$103,155	\$452,970
	\$107,640	\$125,580	\$553,630
Clay	\$86,800	\$99,820	\$452,970
Clinton*	\$104,160	\$121,520	\$553,630
Crawford*	\$104,160	\$121,520	\$553,630
Daviess*	\$104,160	\$121,520	\$553,630
Dearborn*	\$121,320	\$141,540	\$553,630
Decatur*	\$104,160	\$121,520	\$553,630
DeKalb	\$86,800	\$99,820	\$452,970
Delaware+	\$86,800	\$99,820	\$452,970
	\$104,160	\$121,520	\$553,630

# What underwriting criteria does IHCDA use?

- 1. Qualifying Income All income that meets the GSE standards, attested on 1003.
- 2. Program Income Limits
- 3. Program Acquisition/Purchase Price Limits, when applicable
- 4. First-time homebuyer guideline, when applicable
- 5. Purchase Price cannot exceed appraised value(First Place, Next Home w/MCC)
- 6. Property must be no more than (1) parcel and (1) acre under all programs\*\*
- 7. \*\*All extra land must be required for the livability of the property



### **TAX TRANSCRIPTS & GUIDELINES**

- IRS Tax Compliance Laws require applicable program loans to be documented by 3-years of tax transcripts or <u>signed</u> tax returns
  - Next Home/MCC
  - First Place
- 3 yrs. of IRS Tax Transcripts are required on mortgagor/co-mortgagor and must be submitted with the closing package on applicable IHCDA programs
- If a borrower did not file a tax return for all 3 years and/or any of the past years tax returns, they must complete the 'INCOME TAX AFFIDAVIT' section of the IHCDA Borrower Information Certificate



### PROGRAM REQUIREMENTS

- Debt to Income Ratio Requirements
  - 640 with a DTI of 45% or less
  - **680** with a DTI of **45-50**%
  - Minimum 660 credit score required with Manufactured Housing

\*MCC can be applied with Next Home to help lower DTI

Credit Score and Debt-to-Income requirements set by master servicer



### **PROGRAM REQUIREMENTS**

Homebuyer Education requirement:

Conventional Fannie/Freddie overlay

- Freddie Mac: Credit Smart \*No substitutes accepted
- Fannie Mae: HomeView \*No substitutes accepted

\*HBE certificate is required to be uploaded during the initial application upload

All occupying mortgagors must complete the required course.



## **Participating Lenders**

- IHCDA's Down Payment Assistance programs are administered by the help of our Participating Lenders.
- Over 80 Participating Lenders, with hundreds of branches across Indiana
- Connecting with a participating lender is the first step to using IHCDA's down-payment assistance programs.





## **SUBMISSION PROCESS**

- 1) Application Package Upload (Approval to Close)
- 2) Request DPA Wire
- 3) Closing Package Upload
- Lender uploads the full closing package, after the loan has closed, with all required documents completed and signed for final approval from IHCDA

### **TURN-AROUND TIMES**

- All files (application or closing) 24 to 48 business hours
- DPA disbursement 48-72 business hours



# ORIGINATION FEES AND ALLOWABLE PARTICIPATING LENDER FEES

- Applies to First Place Only
- Maximum amount that can be charged on each loan with respect to Origination fees is one percent (1%) regardless who is paying it.
- Maximum amount a lender may charge in lender fees is \$1,495, without respect to who is paying them.
- No Cap on fees for Next Home



### **REALTOR FEES**

- IHCDA does not regulate fees charged by Realtors.





# 2,678 HOMEBUYERS ASSISTED



\$168,397

**AVERAGE MORTGAGE** 

\$450,965,887

TOTAL MORTGAGES
MADE POSSIBLE



\$9,675

AVERAGE DOWN PAYMENT ASSISTANCE



\$25,908,381 TOTAL DOWN PAYMENT ASSISTANCE

### **2022 HIGHLIGHTS**



### **HOMEOWNERSHIP WEBSITES**

# LENDER INFORMATION: LENDERS/REALTORS TAB <a href="https://www.in.gov/ihcda/lenders-and-realtors/">https://www.in.gov/ihcda/lenders-and-realtors/</a>

- Program Guides
- Lender Information
- Servicer Overlays/Contact Information
- Income/Acquisition limits
- Targeted Areas
- Marketing Materials
- Become a Participating Lender
   <a href="https://www.in.gov/ihcda/lenders-and-realtors/become-a-participating-lender/">https://www.in.gov/ihcda/lenders-and-realtors/become-a-participating-lender/</a>

IHCDA ONLINE <a href="https://online.ihcda.in.gov/DMSOnline">https://online.ihcda.in.gov/DMSOnline</a>



### THE HOMEOWNERSHIP TEAM

### **Questions? Please contact our team!**

Homeownershi	ip Director
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Tom Pearson @ tpearson1@ihcda.in.gov 317-232-0210

### **Operations Manager**

Marianne Fraps @ mfraps@ihdca.in.gov 317-232-7023

#### **Underwriters**

Dolores Scisney @ dscisney@ihcda.in.gov	317-234-3706
Robin Stovall @ rstovall@ihcda.in.gov	
Luis Fuenmayor @ Ifuenmayor@ihcda.in.gov	317-234-9585
Daniella Mogollon @ dmogollon@ihcda.in.gov	317-233-5281
Scot Stiles @ sstiles@ihcda.in.gov	317-234-2215

### **Outreach Manager**

Ekta Saini @ esaini@ihcda.in.gov 317-233-8510

Instagram: @ihcda\_homebuyer

