



Indiana Housing & Community Development Authority

2023 WAP DOE PAC Documentation 2.2.2023

General

Begin: 11:00 am

End: 11:55 am

Location: Microsoft Teams

Current Members:

- Carlas Bogue, IHCDA
- Josh Pearson, IHCDA
- Greg Glassley, IHCDA
- Emily Krauser, IHCDA
- Joely Pope, IHCDA
- Colleen Hutson, Hutson Homes
- Michelle L Bennett, CLEARResults
- Elizabeth Meguschar, DWD
- Heather Klein, Duke Energy
- Chris Willman, INCAA
- Paul Krievins, IDOH
- Mindy Westrick Brown, IEA
- Rebecca McClaren, IFSSA
- Jeff Zongolowicz, IHCDA
- Joan Ketterman, Ivy Tech
- Neil Elkins, OCRA

In Attendance:

- Carlas Bogue, IHCDA
- Josh Pearson, IHCDA
- Greg Glassley, IHCDA
- Joely Pope, IHCDA
- Colleen Hutson, Hutson Homes
- Michelle L Bennett, CLEARResults
- Heather Klein, Duke Energy
- Paul Krievins, IDOH
- Neil Elkins, OCRA

Minutes

Introductions

- Greg called meeting to order at 11:00 am
- PAC began with introductions by name, title, and organization
- Carlas announced his departure from IHCD

Updates on Bipartisan Infrastructure Law (BIL)

- Submitted application before October 1
- Heard back from DOE in mid-December on revisions
- Still working on getting approval for DOE
- Need to roll back 10-year plan to 5-year, but production estimates remain the same
- Allocating the 15% and 30% once DOE approves State Plan
 - Paul asked what happens when we hit 5 years and it turns out DOE will claw it all back
 - Our belief and understanding is when we receive the money it is ours to use, but the goal is spend it out before 10 years. Conversation with Erica Burin spoke on this.
 - BILs current legislation seems to indicate that it will take another legislative vote to take the money back
- IHCD will act as sub-grantee for multi-family and contract out
 - No current energy audit approved with DOE, working on that
 - Reviewing new types of housing and units to explore what is possible from a multi-family perspective and how to spend this money
 - Working on getting small MF approval, then large MF
 - Neil was supportive of the Multi-Family push and talked about looking into air quality
 - Heather asked about how utilities will factor into MF, Duke has a multi-family program that isn't income qualified and could work with IHCD's multi-family
 - Michelle said CenterPoint has a MF program, though it is income-limited, and has connections with the IRS and I&M programs
 - Paul suggesting making sure to look into how square footage plays a role
 - Neil mentioned the importance of special communication and how that works into MF, as well as working into areas and developers that are cautious about government entities

Regular Program Year April 1 start

- Turning in drafts for State Plan by Friday 12:00 pm
- Increase Health & Safety from 20% to 25%
- Reduction in CEUs from 16 to 12 hours
 - OSHA 10 Certification before work
 - Additional training within 9 months and 45 days of start of work
 - Hope is to seem more approachable to contractors and make it easier to start work
 - Paul expressed concern about tradeoffs between getting the contractors on versus making sure the work done is quality
 - More fore HVAC contractors that already have licensing in their area
- Raising Base ACPU from \$7,700 to \$8,000
 - Paul asked if this could result in a decrease of homes
 - Carlas found this doubtful as the prices of weatherizing have gone up
 - Colleen explained that prices have been volatile and fluctuate so the raising of ACPU means to account for this
 - Greg said when we raised the LIHEAP Mechanical ACPU to \$7,700 it was important to ensure that it didn't detract from work
 - Colleen mentioned it was also about working on weatherization that must be done right for 15 years, essentially one time
- Reducing barriers to workforce entry
 - Mainly working on how HVAC contractors enter the weatherization workforce
- Working to get new contractors

HUD Healthy Homes

- Submitted a proposal for collaboration with Healthy Homes for deferral and targeting allergens and asthma
- \$1,000,000.00 award to awardees
- Submitted in January
- Focused strictly on Marion County, seeing as it is where this pilot program is most needed
- Opportunities for other Healthy Homes grants network-wide

Roles IHCD is hiring for:

- Weatherization Manager
- Policy and Engagement Analyst
- Weatherization Special Projects
 - Multi-family focus
 - Technologies
- Special Projects Analyst – working with consultants on database/technology – How do we reduce the burden for applicants

General

- Paul asked about getting data and numbers to understand where IHCD is as far as production and money spent, and Greg confirmed the availability of this to be sent out

Closing

- Greg called the meeting to close at 11:55 am

Transcript (via Microsoft Teams)

0:0:0.0 --> 0:0:9.720

Glassley, Gregory

You know, since this group met, I mean, I think we met last June. Is July just to hey you in, are you involved? And so we certainly appreciate all of you.

0:0:10.440 --> 0:0:33.770

Glassley, Gregory

You know and and your willingness to to kind of help us out and and be a sounding board with the weatherization assistance program. So some of you are more familiar with it than than not. But I thought we could just kind of start with introductions just to remind everybody who everyone is. So I'll start. Greg lastly, the Director of Energy and utility programs at ICM A.

0:0:41.660 --> 0:0:48.490

Pope, Joely

Hi everyone. I'm Jolie Pope. I am HDA's at special projects manager with our energy and utility programs.

0:0:58.390 --> 0:1:18.220

Michelle L Bennett

Hello everyone I'm having trouble with my camera this morning but this is Michelle Bennett. I am the program manager for Centerpoint Energies neighborhood or targeted N program so we work specifically with the IT DA to report on projects that you submit for center point energy customers and our territories in the North.

0:1:30.650 --> 0:1:36.150

Colleen

Colleen Hudson from Hudson Homes contract program monitor for IHC, BA.

0:1:41.500 --> 0:1:50.190

Klein, Heather

I'm Heather Klein, program manager from Duke Energy. I run the low income or income qualified programs within Indiana.

0:1:52.960 --> 0:1:58.150

Pearson, Joshua

I'm Josh Pearson. The policy and technical analyst for weatherization and HDA.

0:2:8.540 --> 0:2:10.950

Bogue, Carlas (IHCD)

I'm Carlsberg. I'm the weatherization manager here at IcdA UM for news to this group. Umm, some of you will care more than others, but until end of day tomorrow actually I am taking a new position that is much closer to home. So my current drive about an hour and a half to the office here and I'm gonna be about 12 minutes from my house starting next week so.

0:2:39.540 --> 0:2:42.270

Glassley, Gregory

Paul, we were just making introduction since it's been a while.

0:2:41.60 --> 0:2:44.490

Krievins, Paul

I was gonna say I figured you guys are doing introductions and I just jumped on late, so.

0:2:44.590 --> 0:2:49.710

Krievins, Paul

Uh, Paul Kravens. I'm the division director for lead and healthy homes with the Indiana State Department of Health.

0:2:53.0 --> 0:2:58.30

Glassley, Gregory

Yeah. Fantastic. So my I set the agenda out fairly late, but I think #4 was.

0:2:59.270 --> 0:3:5.60

Glassley, Gregory

The roles were hiring for, so if you saw that you saw weatherization manager, so you may have been like, what? What, what? What's that? So yeah, Carlos is.

0:3:11.350 --> 0:3:12.140

Glassley, Gregory

Weatherization.

0:3:12.710 --> 0:3:17.600

Bogue, Carlas (IHCD)

You've been here four years, been the manager for just shy three years, I think.

0:3:18.360 --> 0:3:18.760

Glassley, Gregory

Yeah.

0:3:20.70 --> 0:3:24.180

Glassley, Gregory

So super super excited for Carlos's next opportunity.

0:3:25.340 --> 0:3:32.590

Glassley, Gregory

For him and his family, it's a. It's a great thing, but really miss him on this end, but just kind of want to start with.

0:3:33.850 --> 0:3:39.240

Glassley, Gregory

Kind of give you all updates on the bipartisan infrastructure law money.

0:3:40.480 --> 0:3:46.340

Glassley, Gregory

Plans all that stuff when we met last, we were in the process of, you know, talking to this group, talking to the network.

0:3:46.870 --> 0:3:52.840

Glassley, Gregory

Uh, talking to a whole bunch of different people about how we were going to spend that money so.

0:3:53.480 --> 0:4:8.210

Glassley, Gregory

Reminder, that's a little over \$90 million for the state of Indiana over A5 year period that the five year period the clock started ticking July 1 of 22. So it's it's going, we submitted our our.

0:4:32.560 --> 0:4:33.460

Glassley, Gregory

The the biggest.

0:4:34.210 --> 0:4:37.860

Glassley, Gregory

Things that we did on that, you know, we we laid it out as a 10 year plan.

0:4:39.880 --> 0:4:43.590

Glassley, Gregory

We need to get that back to five years, but our production.

0:5:11.460 --> 0:5:16.910

Glassley, Gregory

Other States and how they were doing it. And so the plan is the plan was and still is.

0:5:30.690 --> 0:5:33.280

Glassley, Gregory

Will kind of change that.

0:5:34.480 --> 0:5:38.90

Glassley, Gregory

What kind of change? How we write that out in that in the plan back to DOE?

0:5:40.200 --> 0:5:40.880

Glassley, Gregory

That was.

0:5:41.930 --> 0:5:57.760

Glassley, Gregory

That's one of the one of the bigger ones. Uh. Our plan on multifamily was basically to have I CDA act as a subgrantee for large multifamily because we don't do that often and with Bill we have to follow Davis bacon rules. So if we do large multifamily, our plan was to.

0:5:57.830 --> 0:5:58.50

Glassley, Gregory

Who?

0:5:59.720 --> 0:6:6.740

Glassley, Gregory

Take some of the money and then basically RFP out for those projects for big multi families that we could kind of be the ones to.

0:6:14.260 --> 0:6:40.860

Glassley, Gregory

Candidly, anything with with DOE approved. So we're pretty far from we don't even have a small multifamily kind of playing energy audit approved. So we need to start there. And so we've our discussions have been more on how do we start with small multifamily instead of jumping straight to large multifamily when DOE is basically like hey you got to prove you can do the small before we allow you to go big. So that's been some of the discussion internally is.

0:6:41.560 --> 0:6:43.440

Glassley, Gregory

Starting with small multifamily.

0:6:44.680 --> 0:6:50.820

Glassley, Gregory

In going there, so as far as that update, that's kind of where we're at. We we, like I said, we heard back.

0:6:52.120 --> 0:6:57.850

Glassley, Gregory

Last week. So we're hoping to get DOE the the second round of responses in the next.

0:6:59.60 --> 0:7:2.400

Glassley, Gregory

You know, as soon as possible, I don't know.

0:7:3.400 --> 0:7:17.580

Glassley, Gregory

You know from other states, our understanding was on the first go round, Colorado was the only state that had their initial plan approved. Everyone else it came back with questions. So I don't know what the second round looked like. So that's where I don't know if anybody has any thoughts on that.

0:7:18.720 --> 0:7:21.510

Glassley, Gregory

You know, questions, suggestions, any any.

0:7:22.200 --> 0:7:24.970

Glassley, Gregory

You know knee jerk or or well thought out either one.

0:7:25.840 --> 0:7:26.290

Glassley, Gregory

Thoughts.

0:7:28.90 --> 0:7:36.440

Krievins, Paul

Hey, Greg. So if I heard you right, your goal, you know this is 5 year funding your goal by your four is to have hit that 35% threshold.

0:7:37.120 --> 0:7:40.110

Krievins, Paul

To get the full 100% by year five and then.

0:7:41.180 --> 0:7:46.460

Krievins, Paul

Is it a hope or an expectation or what is it that gives you confidence that?

0:7:48.310 --> 0:7:51.850

Krievins, Paul

Doe is going to be OK with us using that money over a much longer term.

0:7:54.580 --> 0:7:58.420

Glassley, Gregory

The fair it's a great question. Yeah. I mean it's so we I mean it's a lot of.

0:8:0.40 --> 0:8:1.170

Glassley, Gregory

I yeah.

0:8:5.400 --> 0:8:6.150

Glassley, Gregory

Absolutely.

0:8:13.160 --> 0:8:20.830

Glassley, Gregory

When we present that back to them, you know that kind of realistic, you know what? What's, what's realistic, what's reasonable?

0:8:36.100 --> 0:8:44.890

Glassley, Gregory

Yeah, their perception is, hey, this money is all this money is for weatherization. And once you get it, it's yours, you know, to spend that way. And so.

0:9:3.310 --> 0:9:4.480

Glassley, Gregory

How candid I can be?

0:9:6.20 --> 0:9:15.610

Glassley, Gregory

With Erica burned with DOE, you know Carlos and I went down and had a conversation in her backyard and she gave us tea and lemonade and was very kind, but.

0:9:36.160 --> 0:9:36.500

Bogue, Carlas (IHEDA)

When I.

0:9:25.510 --> 0:9:37.390

Glassley, Gregory

But the conversations, it's really a lot of the conversations, Paul, that we've had with our program officers, Erica, other states where once you get it, it's yours. So make sure you get it.

0:9:37.720 --> 0:9:43.650

Bogue, Carlas (IHCD)

I think it should be noted to that the bill bipartisan infrastructure law.

0:11:1.130 --> 0:11:1.650

Glassley, Gregory

I mean it.

0:11:2.390 --> 0:11:6.590

Glassley, Gregory

Well, I mean, I've read sometimes the initial five year plan, I mean it's so it's.

0:11:7.500 --> 0:11:15.560

Glassley, Gregory

Are we 100% confident? No. Are we? Do we feel pretty good about it? Yeah. You know, as as much as we can so.

0:11:15.640 --> 0:11:16.70

Glassley, Gregory

So.

0:11:17.440 --> 0:11:19.20

Glassley, Gregory

Because I think we, we don't wanna.

0:11:19.800 --> 0:11:25.980

Glassley, Gregory

If we can do it quicker than we, you know, if we can do it quicker, we will, but we want just want to make sure we get it right and that's.

0:11:26.680 --> 0:11:40.760

Glassley, Gregory

That's a big thing. I think we've we've found that there are opportunities throughout the state to do smaller multifamily that a lot of agencies aren't aren't even doing that. Carlos and I were at we went out to Rockville and Clinton.

0:13:9.490 --> 0:13:11.200

Glassley, Gregory

Anybody else with any any thoughts?

0:13:12.310 --> 0:13:16.20

Glassley, Gregory

Feedback questions on on the the bill stuff specifically.

0:13:23.80 --> 0:13:25.660

Glassley, Gregory

It looks like you're in thought, Neil, I can't tell.

0:13:25.350 --> 0:13:41.740

Elkins, Neil

Yeah, I've just, you know, and and I I was always a fan of the multi unit. We did a lot of those and I think back when Paul kind of talked about it during the area era region, but sometimes it was getting that payback so to speak. You know the energy savings.

0:14:5.40 --> 0:14:10.860

Elkins, Neil

From a health standpoint, there's a lot of things that that weatherization does from positive end with those multi units.

0:14:19.680 --> 0:14:26.110

Klein, Heather

I had a question, is there any talk of working with a utility for that multifamily program?

0:16:19.110 --> 0:16:22.300

Michelle L Bennett

And I and M programs. So if you have any.

0:16:32.720 --> 0:16:38.250

Glassley, Gregory

No, I I think that'd be great. That'd be great. I mean, I'm not like I said, we, I, you know with with.

0:16:38.900 --> 0:17:6.770

Glassley, Gregory

Take Carla's experience and and you know my even, you know, even less than that a year. But we don't. We don't have a set way of this is how we do multifamily. So I think we're completely open to kind of figuring out how do we do this, how do we how do we do it right and then how do we expand it. So I think any any thoughts you know any way we can partner with you know whether it be Duke or center point or or any other utility in and receive more funds that help kind of move that forward.

0:17:8.90 --> 0:17:26.370

Glassley, Gregory

You know what will be a a certainly something we would explore. So I think yeah, Heather and and Michelle will will look to set something up with you you both individually just to kind of figure out what what those existing programs you know Heather what your existing program looks like today and how does that fit you know in with what what we want to do.

0:17:32.570 --> 0:17:33.80

Glassley, Gregory

Sure.

0:17:26.810 --> 0:17:50.510

Klein, Heather

Yeah, I don't, I don't manage that multifamily program. So I would pull somebody else in along with my manager on who's working on that. But yeah, I could definitely get that information. And Paul, I, as I said, I don't run that program. So I'm not sure how they identify these multi families as high energy users, but I'm sure we have a process for that. But I don't really know. I'll stop my head.

0:17:53.540 --> 0:18:6.390

Krievins, Paul

Yeah, I just thought I wonder if the utilities have any information on like energy usage by square foot of buildings or something like that, in which case it would seem like if you wanted to get a an easy win on a multi score, right, you just go after those that are the biggest.

0:18:8.20 --> 0:18:10.580

Krievins, Paul

I don't have that that highest per square foot.

0:18:10.70 --> 0:18:11.930

Klein, Heather

Yeah, I can follow up with you on that.

0:18:13.120 --> 0:18:14.750

Klein, Heather

As we talk more about multifamily.

0:18:13.500 --> 0:18:15.910

Krievins, Paul

Just it was just a. Just a thought, yeah.

0:18:15.890 --> 0:18:16.380

Klein, Heather

Yeah.

0:18:44.50 --> 0:18:47.970

Glassley, Gregory

Those units, those buildings that that are, you know, would be really good.

0:19:14.690 --> 0:19:32.420

Elkins, Neil

Look, I guess some of the presentations I saw that were very strong in multi unit involved around having those people of a special communication skills in order to sign up the groups that it was a different talent than what some of our some of our weatherization staff normally sees.

0:19:32.830 --> 0:19:44.240

Elkins, Neil

Uh. More of a cell salesmanship type of position and and in interaction. People that had strong interaction with the clients in the room and with the managers and.

0:19:45.440 --> 0:20:14.970

Elkins, Neil

Keeping that communication open during the process so that I think it's Chicago and a couple other

larger cities where I've attended presentations on how they do it with that. So basically they send out their person, their contact person, their liaison or if you want to say to hit those areas, do the research on the utility bills looked to see who the tenants are and kind of look at a scope of work, but more it becomes a salesmanship job at.

0:20:19.240 --> 0:20:20.790

Elkins, Neil
Uh, participate.

0:20:27.630 --> 0:20:29.200

Glassley, Gregory
So all those Neil, would you, I mean.

0:20:35.140 --> 0:20:35.600

Elkins, Neil
Yeah.

0:20:30.100 --> 0:20:38.270

Glassley, Gregory
They want you anywhere near. What is that? It is that where the salesman, you know would come in? Or is it like, oh, you're not, you know? And how how would you get in there?

0:20:36.590 --> 0:20:38.330

Elkins, Neil
Yeah, you know, I know I've had.

0:20:39.200 --> 0:20:53.430

Elkins, Neil
Large developer I can think of in southern Indiana that didn't want us near the building and I just met with him. You know, this is this is the process. This is what we do. These are your advantages to you. These are advantages to your tenants and.

0:20:56.420 --> 0:21:8.250

Elkins, Neil
Some people just don't want government there, you know, that's the way they looked at. I mean, there these are not government entities that are performing this by any means, you know, with the with the network. But that's how they looked at it.

0:21:10.790 --> 0:21:16.120

Glassley, Gregory
So how would you set what? What? What advantages or what? What you know, benefits did you sell to the?

0:21:17.540 --> 0:21:18.660

Glassley, Gregory
The developer landlord.

0:21:17.250 --> 0:21:23.40

Elkins, Neil

Well, the upgrade of the systems proven of the durability of the buildings, the, the.

0:21:24.130 --> 0:21:33.260

Elkins, Neil

In a lot of cases too, it would be comments that we got from the tenants. You know this place is drafty or it's not as comfortable in this room as it is that room and.

0:21:38.380 --> 0:21:50.350

Elkins, Neil

To so through a survey standpoint, you know, we also looked at health issues that maybe tenants were having and being able to talk about. I don't even know what Ashley is still a thing this year, so.

0:21:52.180 --> 0:21:52.580

Glassley, Gregory

Umm.

0:21:51.810 --> 0:21:58.710

Elkins, Neil

You know that's that's a big one to me. I a lot of people don't like hash Ray, but I'm fan of of that so.

0:22:5.880 --> 0:22:6.260

Glassley, Gregory

OK.

0:22:7.740 --> 0:22:17.670

Glassley, Gregory

Kind of jump to just kind of some some updates for regular program years. So that starts for us April, once we have our public hearing next Monday I believe and then the.

0:22:19.50 --> 0:22:35.940

Glassley, Gregory

We have to turn in all of our documents DOE by next Friday, so week from tomorrow by noon our time. So we'll kind of we've got most of most all of it in in draft form will kind of take some feedback from this take some feedback from the public hearing if we get any.

0:22:37.80 --> 0:22:41.360

Glassley, Gregory

And kind of discuss that next week and then submit the that stuff so.

0:22:42.540 --> 0:22:50.270

Glassley, Gregory

A couple of things that we are doing for that. So we're gonna increase the CPU is 7700. Currently we're gonna up that to 8000.

0:22:51.950 --> 0:22:53.560

Glassley, Gregory

We are increasing.

0:22:55.50 --> 0:23:1.120

Glassley, Gregory

We think we're going to increase the health and safety from 20% to 25%. That's allowable per per unit.

0:23:2.770 --> 0:23:4.930

Glassley, Gregory

We we submitted that with our bill.

0:23:15.440 --> 0:23:16.30

Glassley, Gregory

Of.

0:23:16.840 --> 0:23:36.740

Glassley, Gregory

Response back from they have removed that issue that they had with it. So we're assuming that if they were good there that we'll use the same justification. You know, we're kind of to the extent we can just copy and paste what we wrote for the bill portion. We'll do that with regular year. We're trying to where we can make the the numbers with regular program year and build the same.

0:23:37.810 --> 0:23:40.770

Glassley, Gregory

You know, to to ease confusion, we wanna do that so.

0:23:41.390 --> 0:23:49.20

Glassley, Gregory

We'll try to do that. We're gonna reduce the continuing education can requirements from 16 hours to 12 hours.

0:23:50.210 --> 0:23:54.220

Glassley, Gregory

You know, certainly one that lot of conversations we've had with the network, you know just.

0:23:55.160 --> 0:23:58.950

Glassley, Gregory

You know workforce, so it kinda goes with barriers to to entry a little bit, but.

0:23:59.610 --> 0:24:0.750

Glassley, Gregory

You know, there's also a lot of.

0:24:2.330 --> 0:24:9.760

Glassley, Gregory

You a lot of people have work aren't looking for work right now, so maybe they'd be willing to do some some weatherization work, but.

0:24:10.550 --> 0:24:35.880

Glassley, Gregory

You know that they're what we require is too much. So we're gonna ask that everyone you know have OSHA 10 certification. You know, before they do anything but then delay some of the other

requirements instead of having to have those, right. When you before you can have her start, have what, nine months? A little over nine months to to get some of those other certifications. So hopefully that.

0:24:36.370 --> 0:24:40.210

Glassley, Gregory

Umm well allow some some additional workforce I I think.

0:24:41.50 --> 0:24:45.520

Glassley, Gregory

You know, as we talk about spending bill money just spending regular year money that.

0:24:46.370 --> 0:24:50.420

Glassley, Gregory

You know, having more people to do the work is what we need. I don't think it's.

0:24:51.330 --> 0:25:5.160

Glassley, Gregory

There's a there's a housing stock issue, but I I you know, I think it's more of a I think workforce is a bigger issue in, in my mind. You know we've got you know some of the you know some utility funds, the readiness funds that have allowed some.

0:25:6.120 --> 0:25:27.140

Glassley, Gregory

Some of the units you know to pull out of deferral, you know, so that's that's helpful and those will all continue, you know Heather and and Duke is you know we had a pilot project going on that you know they're gracious enough to give us a little bit more money this year that you know so well we expect to get more money, more homes out of deferral that way readiness funds going that way.

0:25:28.510 --> 0:25:35.560

Glassley, Gregory

I don't know if anybody else is CDA wanna discuss any of the other big changes for this year. You know that there were proposing but those were.

0:25:36.290 --> 0:25:46.270

Glassley, Gregory

Of what I sent out, you know, kind of bore that. I I wanted to hit on. So I don't know if anybody else has any. They wanna touch any any differences in the regular you wanna touch on.

0:25:52.650 --> 0:26:1.480

Glassley, Gregory

OK. Any any questions? Any thoughts? Anything you guys are hearing you know and and you know Paul and Neil, you guys have unique perspective and experience that you know.

0:26:2.300 --> 0:26:6.760

Glassley, Gregory

Say, what about this? Or what about that or any of that? So would would love your feedback.

0:26:9.460 --> 0:26:24.450

Krievins, Paul

Greg, I'm just. I'm I'm curious about the trade-offs, right. So we increased the average cost per home. That's gonna make fewer homes theoretically, I guess I don't know. So that's one question is, are we gonna end up doing fewer homes because we're increasing the cost per home and then?

0:26:25.330 --> 0:26:33.290

Krievins, Paul

Secondly, you know the the trade off in terms of allowing more time for licensure for workforce is obviously you know it's it's a real thing.

0:26:34.0 --> 0:26:34.370

Glassley, Gregory

Umm.

0:26:34.630 --> 0:26:41.220

Krievins, Paul

Does that put us at a greater risk for, you know, work being done in a, you know, in a risky manner or really in a?

0:26:42.140 --> 0:26:47.890

Krievins, Paul

Non weatherization standard manner by folks who, you know, maybe on the job six or nine months and then they leave.

0:26:48.600 --> 0:26:52.0

Krievins, Paul

Umm, just because that that workforce is a little bit more transient?

0:26:54.160 --> 0:27:1.640

Glassley, Gregory

Yeah. And if they have now nine months, it's like, OK, well, I have nine months. I can do the work. And then, hey, you, you got me for nine months, but I'm not doing those those.

0:27:2.830 --> 0:27:5.60

Glassley, Gregory

Yeah, certifications by that time. So.

0:27:4.120 --> 0:27:8.890

Krievins, Paul

And what was the what was the prior standard? Sorry, you, you guys are going to nine months from what?

0:27:10.140 --> 0:27:13.310

Elkins, Neil

It was, it was. Six at when at one time that.

0:27:13.290 --> 0:27:16.270

Krievins, Paul

That's what I thought it was something like 6. I wasn't. It wasn't sure.

0:27:15.210 --> 0:27:18.690

Elkins, Neil

And I felt that was kind of stretching and nine months seemed.

0:27:22.190 --> 0:27:22.680

Bogue, Carlas (IHEDA)

Or.

0:27:31.430 --> 0:28:1.180

Colleen

Yeah, it's been. It's been that for a while. The thing that changed mostly is removing some of the classes that need it to be done prior to them entering on the job. Obviously if it's in insulator, this isn't gonna work because they're not. You're not gonna have an insulator walk off the street. This is more for your HVAC guys who actually have licenses in their own areas anyway, so they're still held to their own licensing standard. And we always do a QCI.

0:28:1.290 --> 0:28:19.240

Colleen

So if the qci is finding things that aren't up to whether AZATIAN standards, then we're gonna find out it's not gonna pass. So because GCC, I can't pass faulty. I mean, they can, but they shouldn't pass faulty work, because then they're they're putting their cert at at risk at liability.

0:28:20.680 --> 0:28:24.150

Elkins, Neil

DOE propose any changes in the QC I?

0:28:24.890 --> 0:28:27.80

Elkins, Neil

Procedures different than they are now.

0:28:30.360 --> 0:28:31.890

Elkins, Neil

Saying to have accreditation.

0:28:32.700 --> 0:28:37.430

Elkins, Neil

We're going to get the same quality of inspections down to Earth. Syngas is automax asking.

0:28:41.970 --> 0:28:43.230

Glassley, Gregory

You're muted colleague, sorry.

0:28:43.160 --> 0:28:43.420

Colleen

Yeah.

0:28:48.930 --> 0:28:49.220

Elkins, Neil

OK.

0:28:44.440 --> 0:28:49.590

Colleen

As far as I know, there hasn't been any changes. Have you guys heard of any changes, Carlos on your end?

0:28:50.790 --> 0:28:51.560

Glassley, Gregory

I have not.

0:28:54.200 --> 0:28:54.690

Glassley, Gregory

And so.

0:28:54.10 --> 0:28:55.670

Bogue, Carlas (IHCD A)

The hit on go ahead.

0:28:55.970 --> 0:28:57.200

Glassley, Gregory

No. You go ahead girl.

0:28:57.490 --> 0:29:0.60

Bogue, Carlas (IHCD A)

I just want to make sure we hit on Kevin's.

0:29:1.660 --> 0:29:4.980

Bogue, Carlas (IHCD A)

Or sorry, Paul Paul's first question here.

0:29:5.540 --> 0:29:5.920

Glassley, Gregory

Mm-hmm.

0:29:5.100 --> 0:29:32.780

Bogue, Carlas (IHCD A)

And but so as far as, uh, average cost per unit is concerned, I don't believe that we're going to see a discrete decrease in homes because the amount of increase in average cost per unit isn't still isn't keeping up with the amount of cost that's needs to go into home. As far as equipment installation and that sort of thing. So we're still, we could increase it in my opinion drastically more and still.

0:29:37.730 --> 0:29:40.220

Colleen

Yeah, it's it's inflation driving that.

0:29:37.500 --> 0:29:51.240

Bogue, Carlas (IHCDCA)

With so there's actually extra money coming. Yeah, exactly. So there's more money coming in. They have. Cushing is going up, but it's also costing more to to put money into the home to in order to get it completion as well right now.

0:29:51.700 --> 0:29:52.850

Colleen

Yeah, it's.

0:29:52.30 --> 0:29:57.950

Krievins, Paul

Yeah. And I know it may not be. It may not be right sized to to what it actually takes to get it done. I I guess my question was more like.

0:29:58.840 --> 0:30:2.830

Krievins, Paul

You know, compared to the number of homes we did last year, was there an overall increase in?

0:30:3.680 --> 0:30:23.570

Krievins, Paul

Annual DOE funding such that this this increase in average cost per home isn't forcing us to do less homes, as just you know, we're either staying the same or or doing slightly more, but that the average increase or the increase in DOE annual funding is keeping up with the the increase in average cost per home funding.

0:30:25.370 --> 0:30:26.350

Bogue, Carlas (IHCDCA)

Real close.

0:30:26.940 --> 0:30:27.240

Krievins, Paul

OK.

0:30:27.700 --> 0:30:35.160

Bogue, Carlas (IHCDCA)

It it's real close to almost even it may be lean towards just a tick we could do.

0:30:36.90 --> 0:30:39.240

Bogue, Carlas (IHCDCA)

It's not even a it's gonna be 1 or 2% less homes.

0:30:39.980 --> 0:30:43.80

Colleen

But then we have Bill. So we're gonna be doing a lot more.

0:30:43.600 --> 0:30:44.90

Krievins, Paul

Right.

0:30:41.30 --> 0:30:50.460

Bogue, Carlas (IHCD)

But yeah, but then that's yet. So if you just went off regular DOE it, it's gonna be 1 or 2% less based off the average cost you increase. But then when you add in the other money it's.

0:30:51.640 --> 0:30:53.290

Bogue, Carlas (IHCD)

Drastically the other direction.

0:30:53.730 --> 0:31:3.800

Krievins, Paul

Yeah. I I just you know I I put my political cap on it. It's like you're doing less with more, you know, like that, that argument is always out there. So I just want to make sure we have kind of thought through that. Thank you.

0:31:25.200 --> 0:31:25.690

Krievins, Paul

Yeah.

0:31:4.750 --> 0:31:36.220

Colleen

Yeah, yeah, it's crazy right now, Paul. It used to be, you know, you would. You could do all your price lists and everything for the whole year and the the chances of those prices changing was probably, wouldn't they, you know, pretty much stay the same week to week, you get different prices now week to week. So it's, you know, one week they might get insulation at one cost and then it could be 20 dollars, \$30 more bag the next week. No, no reason. Just, you know, just so it's really it's it's crazy time to try to get.

0:31:40.700 --> 0:31:41.10

Krievins, Paul

Sure.

0:31:36.330 --> 0:31:53.160

Colleen

Work completed and shortages. We're having trouble with shortages still still shortages on refrigerators. And there happened to order furnaces ahead and keeping more in stock. So contractors are having to keep more in stock just to meet the need because their suppliers are behind.

0:31:54.340 --> 0:31:55.440

Colleen

So it's crazy.

0:31:59.580 --> 0:32:29.40

Glassley, Gregory

It's it's a good point. Polly brought the political, you know, I got what? And I think, you know, like last year we, you know, we we bumped up our the LIHEAP portion of a CPU but when we bumped that up one of the things that we talked about is making sure that we don't make it so attractive that it's going to yeah we incentivize that so much that we're you know detrimental to something else that we were

doing something when we make a change that we hope we're doing it that you know the Colleens point we kind of help benefit but not.

0:32:29.830 --> 0:32:42.530

Glassley, Gregory

No, don't increase something or change something so dramatically the way. Also we say ohh crap, what did we what corner did we paint ourselves in? You know? So we're trying to, you know, kind of think through those types of things as we make.

0:32:43.210 --> 0:32:46.520

Glassley, Gregory

Those changes to make sure that it it doesn't adversely affect.

0:32:48.80 --> 0:32:50.20

Glassley, Gregory

You know the state at large.

0:32:56.290 --> 0:32:56.710

Glassley, Gregory

Yeah.

0:33:9.160 --> 0:33:9.620

Glassley, Gregory

Yeah.

0:32:48.300 --> 0:33:17.310

Krievins, Paul

No, I I listen, I I I equate it to like you don't wanna be the the nicest house on the block, right. Because you're never gonna get the money out of it that that you're worth. So in the same way like are we the program that pays the best across the nation but in doing so we do less for you know we're able to serve fewer people and I know that's a really hard thing to straddle that I think that's part of what our charge is is the Policy Advisory Council is to to ask those questions if they look at those kinds of things. So thank you for for walking through that appreciate it.

0:33:20.180 --> 0:33:20.460

Colleen

Yeah.

0:33:15.40 --> 0:33:26.160

Glassley, Gregory

100% yeah, have no I I'm couldn't agree with you more. I mean. Hey, ohh yeah. You know what? We're too close to you know we we. Yeah, we didn't think about that. So no, that's you're absolutely right.

0:34:24.460 --> 0:34:26.340

Glassley, Gregory

And in fact, just real quick on the.

0:34:27.340 --> 0:34:42.700

Glassley, Gregory

Uh touch on the on the the the ocean 10 what we required previously was lead safe, weatherization, moisture, mold awareness, asbestos awareness and then some other things before you could ever do it. So the thought I think is more as Colleen said, to kind of help with the HVAC.

0:34:43.320 --> 0:34:48.540

Glassley, Gregory

Uh, specifically that that there's still other requirements, but it's.

0:34:49.400 --> 0:34:52.110

Glassley, Gregory

Helping the you know because what we heard a lot was.

0:34:53.100 --> 0:35:13.480

Glassley, Gregory

You know from from the network was I. Hey, there's an HVAC guy who's been doing work here for 2530 years, who I would certainly let in my house and have complete faith in it, but they they don't want to go through all those trainings before they even start. So how do we so that thought process, how do we, how do we get more of those, those individuals in? So that's the thought behind it a little bit.

0:35:14.170 --> 0:35:37.120

Krievins, Paul

So is is the change specific to just the HVAC side? Because I what I worry about is like if you make the change in inadvertently applies to the the shell side, then you get a guy going in and tightening homes and and you know I remember a dozen years ago we tightened a home that had like 20 fish tanks in it and all of a sudden it was just this mold explosion, right. Everybody's got those horror stories, but it's what comes to mind when you when you skip over that kind of.

0:35:38.40 --> 0:35:39.330

Krievins, Paul

They're kind of important stuff.

0:35:40.90 --> 0:35:40.590

Glassley, Gregory

Yeah.

0:36:55.990 --> 0:37:0.800

Glassley, Gregory

Any other kind of questions with, you know, any of the regular program year or?

0:37:8.800 --> 0:37:10.410

Glassley, Gregory

OK, I I didn't.

0:37:12.70 --> 0:37:15.900

Glassley, Gregory

After I forgot to add it to the agenda. But yeah, I think that my.

0:37:46.980 --> 0:38:3.440

Glassley, Gregory

Healthy homes and weatherization collaboration to kind of work on that where there's some healthy homes, production funds, funds from this and then you know, weatherization funds. So we're also looking at that, you know, we submitted a proposal for that. I think that's gonna choose five entities.

0:38:15.540 --> 0:38:38.550

Glassley, Gregory

You know, not only weatherized homes, but we're going in and and I think that one specifically enjoy, correct me if I'm wrong, but it's focused on, you know, asthma and kind of the conditions that are really conducive to asthma. So we've worked with Paul and his kind of the Group A little bit that knows asthma to make sure we're doing that right. But we're also exploring those opportunities to.

0:38:39.290 --> 0:38:57.700

Glassley, Gregory

You know when we get into a home, we can weatherize it. That's great. But what other opportunities? But what other things can we do that are not just weatherization and making sure that when we get into a home where we have every opportunity to, to really make a big difference in the home. So we're doing stuff like that as well. It's kind of.

0:38:58.380 --> 0:39:3.330

Glassley, Gregory

You know, Joey, special projects kind of just keep growing on what falls under that umbrella.

0:39:4.880 --> 0:39:7.700

Glassley, Gregory

But I don't know if you guys have any. Any thoughts and questions.

0:39:15.120 --> 0:39:15.930

Krievins, Paul

I find it.

0:39:17.0 --> 0:39:30.840

Krievins, Paul

Funny. Ironic that I CDA put a proposal in under the first round of HUD money to do something like this. We're basically we would use HUD funds to help alleviate some deferral conditions so that homes can be weatherized and then ultimately.

0:39:31.920 --> 0:39:39.970

Krievins, Paul

Dealt with, you know, for things like lead and radon and some of the other conditions that, that, that we deal with in the health side. And so they put it into a grant and then.

0:39:40.830 --> 0:39:52.730

Krievins, Paul

What was it, six months, 12 months later, huds, like we've got this great idea that we should have a pilot grant that does exactly that, and now they're gonna select 5 communities to do it. It's like but. But that was in our application a year ago.

0:39:53.260 --> 0:40:6.970

Krievins, Paul

You you took our great idea and dipped it so you know. Curious. You guys, I I think you're you're starting to see you guys are leaving. Leaving the nation in terms of, you know, seeing that that linkage. So props to to your team.

0:40:8.160 --> 0:40:15.540

Glassley, Gregory

But if it's yeah, I mean, it was that was spearheaded by by Joel and saying for sure. And I think I don't know when we'll find out if you know what the.

0:40:16.230 --> 0:40:19.50

Glassley, Gregory

What? What the next step is, I think like I said, we we submitted it.

0:40:19.780 --> 0:40:34.100

Glassley, Gregory

The first couple days of January, so I know Sam keeps, you know, keeps checking to see, you know, if we if we get that award. But if we do, that'll be focused strictly in Marion County and kind of from when working with Community Action of created Indianapolis just based on.

0:40:34.910 --> 0:40:43.260

Glassley, Gregory

What what was needed? We felt like that was really the only the only agency, the only community to to, you know, to make this work so.

0:40:43.860 --> 0:40:51.90

Glassley, Gregory

We'll see how that goes, but it is. It is exciting to be able to kind of see how see how it plays out and the the opportunity to do all that work.

0:40:52.590 --> 0:41:19.240

Pope, Joely

Yeah, it'll be interesting to see if we get that one because it is Marion County focused, but we still have healthy homes that we have offered up to the network to see if they can pair on their own kind of with that original grant that we know we have. So if you've heard other healthy homes, things there, there's opportunities for weatherization to pair with that as well. It's just not as synced up because of the HUD rules and weatherization as this grant opportunity allows for.

0:41:49.670 --> 0:42:10.250

Glassley, Gregory

And we decided we were not as a state, you know, in a position to kind of move forward with that. And then this other opportunity came about probably a couple weeks after that. So it I think turned out to be the right move not to go forth, assert grant, but we also know there's gonna be, you know the those opportunities through bill and some others. But we want to.

0:42:10.990 --> 0:42:15.970

Glassley, Gregory

You know, kind of, you know, learn as much as we can about, you know, certain technologies that that, you know.

0:42:16.660 --> 0:42:26.570

Glassley, Gregory

We're not using I've. I've had some conversations with the Office of Energy Development about about the Inflation Reduction Act, and that's where that money's gonna go, just to make sure that we are.

0:42:30.910 --> 0:42:42.200

Glassley, Gregory

Where some of the overlap may exist, but all that to say, yeah, we we kind of look at each grant we we're looking at several grant opportunities and figure out what what makes sense for Indiana so.

0:42:48.240 --> 0:42:49.950

Glassley, Gregory

Of the brakes, concerns go.

0:42:54.430 --> 0:42:57.380

Krievins, Paul

No, I I think every opportunity you guys have to expand.

0:42:58.690 --> 0:43:2.320

Krievins, Paul

To leverage what you all are doing with you know other.

0:43:3.160 --> 0:43:4.110

Krievins, Paul

Of the resources.

0:43:5.280 --> 0:43:6.330

Krievins, Paul

Yeah, that's.

0:43:7.740 --> 0:43:10.560

Krievins, Paul

I know you're limited by staff capacity and those kinds of things, but.

0:43:11.280 --> 0:43:11.790

Krievins, Paul

That is.

0:43:18.990 --> 0:43:19.340

Glassley, Gregory

Umm.

0:43:24.180 --> 0:43:37.760

Krievins, Paul

Uh, the better off we all are and and and to me that's that's good government like government comes in

and helps you with multiple things with you in a better position, reduces your out of pocket costs. That's all great stuff.

0:43:43.290 --> 0:43:46.0

Glassley, Gregory

Yeah. And that's, you know, yeah. What? What I you know.

0:43:47.550 --> 0:43:51.500

Glassley, Gregory

The poor thing on the agenda. Your point, Paul, we we we're trying to hire quite a few people so.

0:43:53.310 --> 0:44:12.980

Glassley, Gregory

You know, like meant, you know, could cause mentioned he his last days tomorrow. So we're certainly, you know, trying to replace him. We're we wanna cast a pretty wide net. So you know certainly if any of you know happy to send job descriptions what we're looking for. But if you if you all happen to know anybody that might be interested we're certainly.

0:44:13.790 --> 0:44:14.290

Glassley, Gregory

You know.

0:44:15.210 --> 0:44:27.160

Glassley, Gregory

Yeah. Please let us know, but yeah, but we're trying to hire our weatherization manager. A book calling a policy and engagement analyst, which that person has basically.

0:44:28.290 --> 0:44:29.260

Glassley, Gregory

You know, to kind of.

0:44:30.410 --> 0:44:31.720

Glassley, Gregory

Be a policy expert.

0:44:32.910 --> 0:44:49.140

Glassley, Gregory

Somebody who can spend more time with the network. Uh. More collaboration, more. Not more meetings necessarily, but just more frequent, more consistent messaging to make sure that you know they're spending the way we think they are, that the health of that individual.

0:44:49.890 --> 0:44:54.240

Glassley, Gregory

Agency is where it needs to be, and so somebody who can really.

0:44:55.110 --> 0:45:3.420

Glassley, Gregory

I mean the the attention to detail organization, those those partnerships build those looking for that they.

0:45:4.240 --> 0:45:22.800

Glassley, Gregory

Calling a weatherization special projects managers college, and I know we mentioned the multifamily and like, OK, well, you know, we're gonna do big multifamily and we're talking inside. We need to do like we we just we we we are far from being able to manage it correctly and that begins with small multifamily so somebody who would.

0:45:23.590 --> 0:45:32.540

Glassley, Gregory

Report to the weatherization manager, but really focus on some of these things that we don't currently do that we need to do, and so kind of.

0:45:33.210 --> 0:45:36.670

Glassley, Gregory

First and foremost, the multifamily things. But then these opportunities.

0:45:37.330 --> 0:45:46.720

Glassley, Gregory

The of different technologies, different things, you know, learning about those and figuring out. Does that make sense for Indiana? OK, let's you know, first step to learn about it and then.

0:45:47.520 --> 0:45:52.740

Glassley, Gregory

Gotta hiring somebody for Jolie team. Uh, you know, we're really looking at our software.

0:45:54.300 --> 0:45:55.610

Glassley, Gregory

You know what is it?

0:45:57.590 --> 0:45:59.520

Glassley, Gregory

What? What are today's capabilities?

0:46:1.700 --> 0:46:7.20

Glassley, Gregory

And and what? What what? Our future capabilities, I think it's it's kind of a reporting system today.

0:46:7.920 --> 0:46:10.130

Glassley, Gregory

And it really needs to be more of a project management.

0:46:10.820 --> 0:46:25.910

Glassley, Gregory

System and so you know, we're gonna hide, you know, the the plan is to kind of have a hard look at what what do we need our our weatherization software to do. You know, because I think it's it's fairly antiquated. So this person's gonna be heavily involved with.

0:46:27.990 --> 0:46:32.370

Glassley, Gregory

You know database items, technology items just to make sure that.

0:46:33.170 --> 0:46:38.380

Glassley, Gregory

We know that where where we know where it needs to be is not where we're at and we've made some improvements and that's great.

0:46:40.130 --> 0:46:41.200

Glassley, Gregory

But we need to.

0:46:42.10 --> 0:46:42.910

Glassley, Gregory

We we need to.

0:46:43.730 --> 0:46:47.460

Glassley, Gregory

Really. Move that forward a lot quicker so.

0:46:47.540 --> 0:46:47.930

Glassley, Gregory

Thing.

0:46:49.530 --> 0:46:57.730

Glassley, Gregory

Hiring somebody that can, that kind of work with some of these consultants, they'll be some stakeholder engagement involved, you know, kind of projects with that to make sure that we are.

0:46:58.550 --> 0:47:0.60

Glassley, Gregory

You know, talking to.

0:47:0.750 --> 0:47:17.950

Glassley, Gregory

Heather and Michelle were talking to to the the LSP's. We're talking to contractors and making sure that whatever system we build really works for a lot more people than it does today. And again, selfishly, probably starting with us, you know, a little bit like we can't.

0:47:18.770 --> 0:47:21.890

Glassley, Gregory

You know, report on the things that we want to report on in a in a.

0:47:22.680 --> 0:47:33.110

Glassley, Gregory

Manner that helps inform educates that those types of things, but it's a pretty wide array. So those are the positions that you know we're kind of focusing on now.

0:47:34.480 --> 0:47:42.590

Glassley, Gregory

To be able to move forward. So like I said, I'm happy to send job descriptions to you all, but if you know if you happen to know anybody we you know we.

0:47:43.770 --> 0:47:48.560

Glassley, Gregory

We don't have anybody in mind for any of them, so we are a wide net.

0:47:47.160 --> 0:47:57.190

Krievins, Paul

Gregor, I was gonna ask her. Are those available? Like on LinkedIn? And I mean, is that something that we can go to? Like if we're connected with, you can go to your profile and pull on the share them does that stuff we can we can do.

0:47:57.10 --> 0:48:3.700

Glassley, Gregory

I'm gonna put him on there. Yeah, they're all pretty. I mean, we just posted the, the one we just posted, the weatherization manager job.

0:48:4.820 --> 0:48:11.70

Glassley, Gregory

The other day I took a couple attempts to get it right, so unfortunately, and so the other two.

0:48:9.950 --> 0:48:11.640

Elkins, Neil

I saw it on LinkedIn yesterday.

0:48:12.190 --> 0:48:13.80

Glassley, Gregory

What was that, Neil?

0:48:13.150 --> 0:48:15.160

Elkins, Neil

I saw it on LinkedIn yesterday so.

0:48:15.90 --> 0:48:16.470

Glassley, Gregory

OK. Yeah.

0:48:15.980 --> 0:48:17.470

Elkins, Neil

The gusher could actually, yeah.

0:48:17.950 --> 0:48:26.370

Glassley, Gregory

Yeah, but so we're we're kind of figuring out like exactly how far you know, where can we post those and can those types of things. So I'm gonna post them all three kind of together.

0:48:27.730 --> 0:48:29.420

Glassley, Gregory

When that third one is finalized.

0:48:30.970 --> 0:48:38.160

Glassley, Gregory

Be I'll post them, post them and hopefully we get him in as soon as possible. I think you know one of the things we've talked about this but you know when Carlos?

0:48:38.980 --> 0:48:44.430

Glassley, Gregory

Became manager. He you know, he was already in the program, but he would you do 910 straight months of training to.

0:48:45.220 --> 0:48:45.670

Glassley, Gregory

You know.

0:48:46.520 --> 0:48:56.160

Glassley, Gregory

We we don't have that luxury now. So we we are looking for somebody that might have some experience that you know somewhere that that'll accelerate that learning curve.

0:49:1.540 --> 0:49:5.990

Bogue, Carlas (IHCD)

Yeah, I think I did about five years worth of certifications and training and.

0:49:6.840 --> 0:49:7.620

Bogue, Carlas (IHCD)

About 10 months.

0:49:17.680 --> 0:49:18.20

Glassley, Gregory

Yeah.

0:49:13.320 --> 0:49:19.760

Krievins, Paul

Hey, Greg, I know. Certainly happy to share that. So whenever you share, whether it's e-mail or LinkedIn or whatever, just let us know.

0:49:20.400 --> 0:49:23.670

Krievins, Paul

I've been to boost that that message.

0:49:24.100 --> 0:49:24.460

Glassley, Gregory

Yeah.

0:49:24.980 --> 0:49:30.930

Krievins, Paul

Hey, I know we don't have a ton of time left and I was thinking about kind of, you know, this policy Advisory Council and and our role.

0:49:32.130 --> 0:49:34.560

Krievins, Paul

I think one of the things that I struggle with is.

0:49:35.650 --> 0:49:36.860

Krievins, Paul

You know very good way.

0:49:37.650 --> 0:49:38.20

Krievins, Paul

I.

0:49:38.820 --> 0:49:47.100

Krievins, Paul

Don't necessarily know. We spend a lot of time talking about policy and we spend a lot of time talking about the the state plan, but I don't know.

0:49:48.570 --> 0:50:12.510

Krievins, Paul

Really, how successful this program is by the numbers and I wonder, you know. I'm sure that's stuff you've had to pull for others, but if there's any way that maybe at the next meeting we could talk a little bit about kind of like how if you guys done and how much money have you spent, you know, just kind of go over some of those things that really do make you successful in some of the data that you pulled. It seems like a lot of you know where we're going is kind of data-driven decisions and I know that.

0:50:13.940 --> 0:50:22.680

Krievins, Paul

Others on this call, and I'm looking at our utility partners would probably love to have that as well to kind of help make their case for continued partnership with with ICDA, so.

0:50:24.50 --> 0:50:33.270

Krievins, Paul

If that's something that you guys are willing to do and and able to pull or have, I don't want you to reinvent the wheel here, but have something that that you can share that would really I would appreciate it.

0:50:34.560 --> 0:50:40.470

Glassley, Gregory

No, I think it's great. I mean, great suggestion, absolutely. You know I think when we, yeah, when I now my understanding is you know previous.

0:50:42.20 --> 0:50:59.590

Glassley, Gregory

You know, kind of councils were, I don't know if we had them set up correctly to my understanding based on what you know when Emily, Carlos and I were talking last year, we under the bill applications like OHH we probably need to expand it a little bit. So I think part of it is like hey what what do we what should these be. So I think you know any any type of suggestions on what.

0:51:0.470 --> 0:51:6.280

Glassley, Gregory

What would help would be beneficial would be fantastic. So I think polling numbers is is fantastic I think.

0:51:7.650 --> 0:51:8.630

Glassley, Gregory

Yeah, I.

0:51:10.210 --> 0:51:14.40

Glassley, Gregory

I don't want to steal Thunder, but yeah, I know. Like Joey, like, take your the the.

0:51:14.850 --> 0:51:22.370

Glassley, Gregory

The pilot program would Duke I think has been has been really strong last year. I think some of the rebate stuff would Duke and with center point.

0:51:25.820 --> 0:51:26.220

Elkins, Neil

Uh.

0:51:23.770 --> 0:51:39.640

Glassley, Gregory

Is is really advanced? You know quite a bit over the last year compared to those numbers. So I think showing you all and and then you know Heather as well, but here are some of those numbers past years with where we're at to to show I think would be would be super helpful for everybody.

0:51:40.880 --> 0:51:42.810

Glassley, Gregory

To kind of show those those gains.

0:52:5.330 --> 0:52:5.710

Glassley, Gregory

Umm.

0:51:42.320 --> 0:52:9.370

Krievins, Paul

Yeah, and and and use it to make the case you wanna make. I mean if you know if you're like, this was amazing. If we serve this many homes and it was out of this many. So there's still a gap to do. You know, we could we could still do this much more. Those are all good things to see and then same thing like with if you guys I'm sure you guys have been looking at numbers around workforce and the challenge there too like we've got X number of contractors we need why to really actually make this thing work and that's a gap of this much.

0:52:11.150 --> 0:52:16.310

Krievins, Paul

You know, I think that would kind of help some of us on this call kind of visualize the the challenge that you guys are also seeing.

0:52:26.380 --> 0:52:26.530

Krievins, Paul

Right.

0:52:18.260 --> 0:52:32.810

Glassley, Gregory

Yeah. And we, we put a lot of that and some of those numbers together, Paul, like for the, the, the bill plan was like, OK, here's how many of here's how many of these we have in order to do all that we're gonna need this number. So we we kind of have some of that we'd we'd be able to share with this group.

0:52:34.440 --> 0:52:38.450

Glassley, Gregory

You know, pretty pretty quickly it's just a here's what we think you know, so.

0:52:37.670 --> 0:52:44.30

Krievins, Paul

Yeah, that's why I was. I mean, like, I'm sure you guys have run the numbers before for different things, it's just a matter of like snatching them out of.

0:52:44.870 --> 0:52:49.590

Krievins, Paul

You know grant applications or wherever they're at, so thank you. There's you guys that appreciate you guys here.

0:52:46.900 --> 0:52:49.650

Glassley, Gregory

Yeah, little from here. A little from there and putting them into one spot.

0:52:50.440 --> 0:52:53.300

Glassley, Gregory

Yeah. No, that's a great suggestion, Paul. Thank you for that.

0:52:58.30 --> 0:53:3.170

Glassley, Gregory

OK. Any other any other thoughts and got a couple minutes left, if we if we need them.

0:53:11.320 --> 0:53:11.660

Glassley, Gregory

OK.

0:53:12.400 --> 0:53:35.870

Glassley, Gregory

Well, if nothing else, certainly appreciate all of your feedback. All of your suggestions, the partnership.

But you know, I look forward to, you know, this kind of happening, more consistency, you know, stability and and framework as we kind of move forward and and figure out what what makes the most sense for all of us as far as you know hey, this is this is the information that's useful, helpful and what we can share back and forth. But I I know I really appreciate the the feedback that.

0:53:37.10 --> 0:53:49.600

Glassley, Gregory

You know, I mean, having a diverse group and said I think really allows for different perspectives, which is really useful for me. So I appreciate it. Personally you know, so thank you all for that.

0:53:52.80 --> 0:53:54.380

Krievins, Paul

Carlos best of luck. Thank you guys appreciate the time.

0:53:55.360 --> 0:53:55.770

Bogue, Carlas (IHCD)

Thank you.

0:53:57.550 --> 0:53:59.50

Glassley, Gregory

All right. We'll see you all later. Thank you.

0:53:59.370 --> 0:53:59.640

Elkins, Neil

Again.

0:54:0.460 --> 0:54:0.920

Klein, Heather

Thanks.

0:54:4.30 --> 0:54:4.520

Pearson, Joshua

Hi everyone.