INDIANA GAMING COMMISSION BUSINESS MEETING MAY 25, 2021

The Indiana Gaming Commission Business

Meeting was stenographically taken down by me,

Dianne Lockhart, RMR, CRR, a Notary Public in

and for the County of Marion, State of Indiana,

virtually via Microsoft Teams in Indianapolis,

Indiana, commencing at the hour of 2:10 p.m.,

May 25, 2021. The following transcript is a

true and accurate transcript of the proceedings

held.

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1	APPEARANCES
2	ON BEHALF OF THE GAMING COMMISSION:
3	Michael McMains, Chairman
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5	Marc D. Fine, Commissioner
6	Susan Williams, Commissioner
7	Jason Dudich, Commissioner
8	Chuck Cohen, Commissioner
9	Sara Gonso Tait, Executive Director
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23	
24	
25	

ĺ	1
1	INDEX PAGE
2	Call to Order and Roll Call
3	Report of the Executive Director
4	Reinvestigations
5	Waiver Summary 8 Administering Oath to Presenters 8
6	Old Business
7	Presentation by Bally's Corporation
8	Bally's Corporation/Tropicana Evansville LDA Modification
9	Bally's Corporation/Bet.Works31
10	Petition for Removal from Exclusion List34 License Renewals
11	Suppliers
12	Permanent Licenses Suppliers42
13	Sports Wagering Vendor42 Disciplinary Actions
14	Suppliers
15	Corporate
16	Occupational Licenses Disciplinary Actions - Settlement48
17	Rules Readoption of Sports Wagering Emergency Rule50
18	Adoption of Final Sports Wagering Rule52 Adoption of Casino Owner's Licensees Emergency
19	Rule55 Readoption of Charity Gaming Emergency Rule57
20	Adoption of Final Proposed Charity Gaming Rule 59 Casinos
21	Financing - Boyd Gaming Corporation62 Financing - Lucy Luck77
22	
23	
24	
25	

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1	CHAIRMAN McMAINS: We'll go ahead and call
2	the meeting to order. Welcome, everyone.
3	COMMISSIONER WILLIAMS: This is Susan. I'm
4	here by phone.
5	CHAIRMAN McMAINS: Okay. Thank you, Susan.
6	Welcome, everyone, for the May 25, 2021,
7	meeting of the Indiana Gaming Commission. It's
8	my privilege to call our meeting to order.
9	Sara, would you call the roll of the
10	Commissioners, please.
11	EXECUTIVE DIRECTOR TAIT: Sure, I'd be happy
12	to, Chairman.
13	We will start with you, Chairman McMains.
14	CHAIRMAN McMAINS: Present.
15	EXECUTIVE DIRECTOR TAIT: Vice Chair Fine.
16	COMMISSIONER FINE: Present.
17	EXECUTIVE DIRECTOR TAIT: Commissioner
18	Williams.
19	COMMISSIONER WILLIAMS: Present.
20	EXECUTIVE DIRECTOR TAIT: Commissioner
21	Dudich.
22	COMMISSIONER DUDICH: Present.
23	EXECUTIVE DIRECTOR TAIT: And Commissioner
24	Cohen.
25	COMMISSIONER COHEN: Present.

CHAIRMAN McMAINS: Thank you, Sara. All the Commissioners, all five Commissioners are 2 3 present, and the quorum is established. 4 The next thing on the agenda for today's 5 meeting is approval of the minutes from our last 6 meeting, which was May 23, 2021. 7 Commissioners, have you all had a chance to review the minutes from our previous meeting? 8 9 What is your pleasure? COMMISSIONER FINE: I move for approval. 10 11 COMMISSIONER WILLIAMS: Second. CHAIRMAN McMAINS: It's been properly moved 12 13 and seconded to approve the minutes as written. 14 Is there any discussion on the motion? 15 Hearing none, all in favor of the motion, 16 please signify by saying aye. 17 (Chorus of ayes.) 18 Opposed. 19 Motion carries unanimously. 20 CHAIRMAN McMAINS: Mrs. Tait, you have a 21 report for us? EXECUTIVE DIRECTOR TAIT: 2.2 Thank you. Sure. 23 Well, good afternoon, Commissioners and 24 everyone. I'll start with the staff update. 25 have welcomed one new staff member since our last meeting. Alex Dudley is our newest staff attorney. Alex previously worked for two years at the State of Indiana in the Court of Appeals as an attorney. After he left the Court of Appeals, he worked as a managing associate in the civil litigation department at Denton

Greenebaum -- Denton, Bingham, Greenebaum. And prior to his time at the State, Alex was an intern for the Ripley County Prosecutor's Office and also the Franklin County Circuit Court.

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He received his J.D. from Indiana University Robert H. McKinney School of Law and his BS in elementary education from Butler, with a minor in special education. So welcome to Alex.

We have also had a number of promotions since our last business meeting. First is that we created a brand-new division, so Frank Brady became the first director of the IGC Division of Gaming Integrity. This happened on April 8th.

We created this new division after working hard to establish productive relationships with federal and state agencies, particularly in the area of financial crimes. This has increased our visibility with regard to money laundering and other crimes, and it has also significantly

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increased the agency's workload.

Bill Peevler, a long-serving IGC investigator and highly experienced former law enforcement officer, is the division's lead investigator.

With Frank's departure from the audit division, Billy Quist was named our new audit director. Billy is very deserving of this promotion, and we are thrilled to recognize his value to the Commission.

Supervisor Stan Tressler transferred to Hollywood Casino, and Trevor Harmon became the acting supervisor at Belterra.

Supervisor Dave Moffitt retired from our

Gaming Control Division after a long and
successful law enforcement career, and we wish
him the best. We were able to promote one of our
gaming control officers to the vacant position.

I can't name names because they're all
undercover, but.

And then, lastly, we also had the retirement of Bill Poling, who served the IGC and the State for many years and, we were able to promote John Koch as the investigator in the north zone.

So that's the staff update.

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Our investigations division has completed reinvestigations of the following licensees:

Everi Games and Everi Payments. The confidential reports are in your materials. Directors Leek and Brown are present in the event you have any questions.

We added four individuals to our statewide exclusion list since the last meeting. The total is now 887 individuals.

In addition, we granted 20 waivers to

Indiana casinos since our last meeting. These -this information is included in your materials
and will also be posted to the Commission's
website.

So that concludes my report. I'm happy to answer any questions.

CHAIRMAN McMAINS: Thank you, Sara.

Any questions for Sara, Commissioners?

Hearing none, we'll move on to the administration of oath of presenters today.

Sara, do you have signed oaths from our presenters?

EXECUTIVE DIRECTOR TAIT: We do, yes,

Chairman, so I will go ahead and read into the

record all of the people who have attested that

they will be telling the truth here today and those are on file with the Commission.

So, first, Adi Dhandhania, Ali Bartlett,
Angie Bunton, Brandon Moore, Catherine Rossouw,
Craig Eaton, Danielle Leek, David Wang, Dustin
Moloy, Gary Stage, George Papanier, Greg Gibson,
Jahnae Erpenbach, Jon Lucas, Elizabeth Cierzniak,
Murray Clark, Philip Sicuso, Robert Opat, Greg
Small, Sara Martin, Steve Capp, Mayor Winnecke
and Steve Schaefer, so, thank you, Chair.

CHAIRMAN McMAINS: Thank you, Sara. Is there anyone else who plans to speak today who's not signed an oath or whose name wasn't read by Sara?

Hearing none, we'll proceed with old business.

Any items of old business, Commissioners, that we need to address before our meeting today?

Hearing none, items of new business.

Dustin.

EXECUTIVE DIRECTOR TAIT: Well, actually, Chairman, sorry, I will -- I will jump in before Dustin starts. We are going to kick things off with our transfer of ownership and invite the parties to go ahead and give their presentation

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to the Commissioners.

So in addition to the folks from Bally's, we also have Brandon Moore from GLPI who's available in the event that the Commissioners have questions, so I believe that local counsel, Phil Sicuso and Ali Bartlett, are going to start things off for Bally's.

So, Phil, I will go ahead and turn it over to you.

MR. SICUSO: Thank you, Sara. And thank you, Chairman McMains.

My name is Philip Sicuso. I'm an attorney at Bose McKinney & Evans here in Indianapolis.

Our law firm, Ali Bartlett, my colleague, and I have served as local counsel for Bally's

Corporation, who's here today seeking approval to acquire the Tropicana Evansville Casino, as well as (indiscernible due to audio interference)

licensee Bet.Works Corp.

I think as you'll see from the presentation materials today, which will be up shortly here, that Bally's is among the world's most dynamic and fastest-growing gaming companies in the world at this point. They're very excited to be here, and we think you'll find them well suited to be a

great partner with the state and with the city of Evansville to bring a full-service casino operation, as well as a sports wagering operation to the state.

So before we get started, on behalf of Bally's and our law firm, we very much want to thank the executive staff, as well as Garth Brown and Danielle Leek for all the work that went into presenting materials for your consideration today.

So, without further ado, I'll introduce
George Papanier, who is the president and CEO of
Bally's, to begin the presentation, and then I
believe at the end Mayor Winnecke will be
available for some comments well.

So, thank you.

MR. PAPANIER: Well, thank you, Phil. My name is George Papanier. Good afternoon,
Mr. Chairman and fellow Commissioners.

So with your permission, Mr. Chairman, I can get -- I can, along with Steve Capp, our CFO, and Adi Dhandhania, our senior vice president of strategy and interactive, start walking you through the presentation.

CHAIRMAN McMAINS: Please do.

MR. PAPANIER: So if you turn please turn to slides four and five of the presentation, we could get started.

So Bally's is a diversified multi-property gaming company. We continue to improve our scale and geographic footprint through strategic M&A, and we've been very active over the last five years.

We currently own and operate 12 casinos, one racetrack, and have licenses to operate 13 OTBs in Colorado.

We merged with Dover Downs Gaming & Entertainment in March of 2019, began trading on the New York Stock Exchange when we acquired the Bally's brand from Caesars in October of 2020, so in addition to the 12 casinos we currently own, we also have three pending acquisitions including the Tropicana Evansville that we hope, pending licensing approval, should all be closed by the end of Q1 2022, so pending the closings of these acquisitions, we'll be operating 15 casinos in 13 states, so in a relatively short period commencing in 2014 with our Hard Rock Biloxi acquisition, our company has grown from a single casino asset to a multi-property casino gaming

company. It has also entered into the sports betting and iGaming market with our recent announcements, which Adi Dhandhania will discuss a little later in this presentation.

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So if we turn to slide six, this map reflects the locations of all of our assets previously referenced on the slides at four and five of this representation. It also represents the third largest footprint for online sports betting in the United States.

Turn to slide seven. So including our pending acquisitions, we will manage close to 800,000 square feet of casino floor space, a little over 16,000 slot machines, over 550 table games and over 5,000 hotel rooms. We feel we've assembled one of the best regional portfolios of casino assets in the United States.

So while we have grown our company significantly since 2014, we've accomplished that in several ways, including through organic growth initiatives, as demonstrated with our continued capital improvements at existing properties, including in Rhode Island the addition of a hotel at our Twin River property. We greenfield developed, built and operated our Tiverton

Casino, and we're about to initiate expansion of our Kansas City property, where we'll be breaking ground this June. As referenced on pages 4 and 5 of this presentation, we highlighted all the strategic M&As that we've been involved in.

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If we turn to slide eight. So in addition to myself, Steve Capp and Adi Dhandhania, we are presenting -- who are presenting, we'll also have available for questions Craig Eaton. He's our EVP general counsel. He has 25 years of legal experience, including 15 years of gaming. And David Wang, who is the CEO of Bet.Works, and, pending approval, will lead our interactive division and who also has extensive casino gaming experience. And not at this meeting today we have Mark Crisafulli, who is our president of Rhode Island operations, as well as our EVP of corporate strategy. And Phil Juliano, who is our chief marketing officer, a casino veteran over 35 years in several U.S. gaming markets.

Turn to slide nine. We think Tropicana

Evansville is a top-tiered property in the

market. There's no really deferred CapEx, and in

2017 we believe it had a well-spent \$50 million

to relocate the casino to land.

We intend to prominently the display the Bally's brand and incorporate our brand into all aspects of the operations.

As you may have noticed, we launched the -the rebranding of the FOX Regional Sports Network
to Bally Sports Indiana, which focuses on live
sports, and more specifically professional
sports, including the Indiana Pacers basketball
team.

The reason I'm pointing this out is because this creates significant brand awareness in the markets we'll be competing for customers in, which will contribute to the growth of our customer database and ultimately the overall success of Bally's Evansville.

We'll be converting the current Sportsbook to Bally's Sports Bar & Grill, pending approval. Some of our initial focus will be on the gaming floor through product placement, as well as some reconfiguration and systems improvements, which will allow us to roll out our Bally's reward program, which will include cross-marketing opportunities with our regional portfolio of 15 casinos and over 15 million customer database.

We'll focus on reintroducing brand

restaurant product, which we feel can be a differentiator with our competition, and will look to take advantage of the 47,500 square feet of convention, meeting and event space that we feel has been underutilized.

Now I'm going to turn this presentation over to Steve, who will take you through the financials.

MR. CAPP: Josie, can -- can you hear me okay? Chairman McMains, can you hear me?

CHAIRMAN McMAINS: Yes, sir, I can hear you fine.

MR. CAPP: Thank you.

Mr. Chairman, Commissioners, thank you for your time today and your attention. We very much appreciate it.

I'll be very brief on a quick financial overview of Bally's Corporation, and happy to talk about specific numbers, but before I do so, I'd like to take you back in time a little bit to -- which I think is even more important than the numbers themselves, to -- to the philosophy within the boardroom of this corporation that has existed for -- for many years.

I was in the boardroom as a board member

from 2012 through 2018, at which time I stepped into the CFO's office, but that entire time, this company has maintained a -- a firm discipline for high levels of liquidity and very moderate levels of cash flow leverage.

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And there are a couple of reasons for that.

One is that a financial position of prudence that
we consider that to represent enables the company
to be opportunistic time and again.

And -- and, secondly, it's a -- at the same time, it's preparation for unforeseen circumstances, much like occurred last year with the -- with the COVID impacts on the economy and upon this industry.

So we maintain that overall philosophy today, and as such, page 11 is a -- is one example of how -- how we do so. We basically target a maintenance -- maintaining somewhere in the two to two hundred fifty million dollars of liquidity on balance sheet at all times. And, you know, we do that with a disciplined approach to managing our capital structure, meaning that we retain either enough free cash flow or issue equity as the case might be to maintain moderate levels of leverage and the -- and the liquidity

that I mentioned. We -- we do enjoy one of the highest free cash flow yields in the gaming industry. We're top three in that category. A couple of reasons for that related to the lottery model of gaming in Rhode Island and Delaware, which enable a higher free cash flow yield there, but it's also because we have a relatively high EBITDA margin within the industry.

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So page 11 kind of walks you through one example of how we maintain at least two hundred million dollars of liquidity on top of -- in addition to relatively moderate leverage, and, of course, we're constantly vigilant about upcoming cash requirements for future acquisitions.

If I take you quickly to page 12. Page 12 is a slide we included on our website investor deck to provide the market a snapshot of management's expectation for what our brick-and-mortar casino portfolio is capable of yielding and what we expect it to yield in EBITDA terms in a post-COVID environment. I would dare to say, and George and I spoke about this on our last earnings call, that Q1 wrapped up, finished up in a very strong manner, as I'm sure you Commissioners are well aware, as the economy

comes back on a post-COVID basis. March -- the month of March in particular for us was the strongest we've seen since early -- since early 2020. The second quarter has continued in -- in suit.

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So we actually expect that on a post-COVID run rate basis, incorporating all of the brick-and-mortar merger and acquisition activity that we have under contract, that our portfolio will yield in the low three hundred millions of EBITDA. That is net of rent payments, so it's --it's not EBITDAR, it's pure free cash flow, if you will, in the EBITDA sense. And that -- that kind of earnings potential enables us to finance through free cash flow relatively easily any of the CapEx, including at Tropicana Evansville that George just -- just walked through, and as well throughout the portfolio.

So I'll conclude with those remarks,

Mr. Chairman, and open up for any questions that
you or the Commissioners might have as to our
balance sheet capacity and philosophy. Thank
you.

CHAIRMAN McMAINS: Thank you, sir. Thank you, gentlemen. Nice presentation.

Any questions from the Commissioners?

MR. SICUSO: I believe Adi is going to go next, is that right?

UNIDENTIFIED SPEAKER: That's right, Phil.

Adi, if you want to flip to page 14, that would be great.

MR. DHANDHANIA: Thanks, Steve.

Mr. Chairman and Commissioners, thank you for your time today. My name is Adi Dhandhania. I'm the SVP of strategy and interactive here at Bally's Corporation.

As you can see on this page, we've assembled a collection of assets that are poised to make us an online gaming company leader, a scaled casino footprint that provides us with meaningful cash flow generation and market access to the rapidly growing U.S. marketplace, a true media partnership with Sinclair Broadcast Group that gives us reach into approximately 70 percent of the U.S. households, an innovative technology stack with the acquisition of Bet.Works, Monkey Knife Fight, which is the fastest growing DFS platform, and SportCaller, that has free-to-play game mechanics that are proven for acquisition of top of funnel opportunities.

Next slide, please. Collectively, as you can see, our robust asset portfolio enables us to take a differentiated and vertically integrated approach to our online gaming strategy and an omni-channel gaming strategy that George alluded to earlier.

If you look at the next slide, post-closing of Bet.Works, Bally's Corporation will have two operating divisions: Bally's Casinos, which will have our land-based gaming assets, and Bally's Interactive, that would house our sports betting and iGaming assets.

Next slide. However, as we have these two operating divisions, the customer journey and experience between both the land-based play and the online play would be connected through a digital rewards program and provide for a seamless customer journey across the channels.

Finally, on the next slide, we recently acquired -- or announced the acquisition of Gamesys, which we believe will help us with the realization of our vision to create the premier global omni-channel gaming company. More specifically, we look forward to leveraging Gamesys's innovative algorithmic-driven tech

stack to turbocharge Bally's vertically integrated omni-channel offering in the rapidly growing U.S. online gaming marketplace.

We will have one of the broadest product portfolios in the market across land-based gaming, online sports betting, iCasino, poker, bingo, daily fantasy sports and free-to-play.

Our comprehensive product portfolio represents a significant cross-sale opportunity for us; and, however, unlike many of our other U.S. online gaming operators, we will also be highly cash flow generative day one.

Next I want to talk to you a little bit about our asset portfolio, the first one being Bet.Works, which is a full turnkey sports betting platform that is live in four states, including Indiana, managing six sports books. The platform is GLI-19 and GLI-33 certified. Our Sinclair Media partnership offers us access to a broad portfolio of assets, including the regional sports networks, broadcast TV stations, tennis channel and OTT platforms.

On the next slide where we show the capabilities of Bet.Works, it's worth noting that the team at Bet.Works has significant experience

operating in the regulated U.S. gaming marketplace.

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Next. On this slide we show the breadth of reach through Sinclair, which has the largest broadcast TV portfolio and the largest portfolio of regional sports networks with diversified content and distribution platforms.

Bally Sports Indiana that George talked about is the home to Indiana Pacers, and we're very proud to have been able to rebrand all of the FOX Sports regional nets to Bally Sports.

Next slide. And, lastly, our recent acquisitions of Monkey Knife Fight and SportCaller allow us to build and enhance our database through content integrations and top of funnel opportunities.

This would be the conclusion of our presentation, and we thank you very much for your time. And we'll open it up for any questions,

Mr. Chairman, or to the Commissioners.

CHAIRMAN McMAINS: Thank you, sir.

Commissioners, any questions for our presenters today?

COMMISSIONER FINE: This is Marc Fine. I'm curious if there's anything specific with respect

to capital improvements you might be able to offer? Planned capital improvements.

MR. PAPANIER: This is George Papanier.

I'll take that question.

So typically what we do is we go through a 90- to 180-day evaluation period on-site once we take possession of the property. And I can tell you historically what we have done is we've, in addition to aggressively marketing into the markets that we operate in, we follow that up with project CapEx; not maintenance CapEx, but things that we think will compliment the marketing aspects.

I talked a little bit earlier about introducing branded restaurants. We certainly do that everywhere we go. I'm not sure exactly which brand will -- will fit in that market, but in other markets we have Sugar Factory, for example, Ruth's Chris Steak House, as well as other -- other kind of national-type brands.

We do -- we do intend to really focus on the meeting and convention business. We think the 47,500 square feet is underutilized, and we'll look at ways to complement that space, along with other entertainment. We think there's

opportunity in that that sowned by in between, we had outdoor type of So those are look at, in additional that we -- that COMMISSIONE MR. PAPANIE

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opportunity in the District, which is a property that's owned by -- by this facility and its space in between, we hope there's some opportunity for outdoor type of events.

So those are the types of things that we'll look at, in addition to the maintenance CapEx that we -- that we typically do.

COMMISSIONER FINE: Thank you.

MR. PAPANIER: You're welcome.

CHAIRMAN McMAINS: Commissioners, any further questions or comments?

Hearing none, Sara.

I think you're muted, Sara.

EXECUTIVE DIRECTOR TAIT: Oh, sorry. I did know not to put the mayor on the spot, that's probably in poor form, but I wanted to invite Mayor Winnecke, if he had any comments before the Commission took up these orders.

MAYOR WINNECKE: Thank you, Sara, and
Mr. Chairman and fellow Commissioners, thanks for
the opportunity.

Let me just say on behalf of the City of

Evansville, we were really pleased when we

learned that a company of Bally's reputation had

agreed to acquire this property here. I'm

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confident that George and his team will continue to make this facility the number one tourist attraction in a three-state area. We're very excited about the long-standing history of gaming in our region, we're grateful for the long-standing commitment of the Gaming Commission in support of gaming here. And I will just tell you that I think Bally's Evansville has a really nice ring to it.

CHAIRMAN McMAINS: Thank you, Mayor.

EXECUTIVE DIRECTOR TAIT: Thank you,

Mr. Mayor.

Well, if there wasn't anything further, Chairman, I will go ahead and ask Dustin to present the orders for the Commissioners' consideration.

So, Dustin, I'll turn it over to you.

MR. MOLOY: Yes, thank you, Sara. Thank you, Mr. Chairman. Thank you, Commissioners.

There are three orders associated with this transfer, and I'll take each one separately here.

So the first one you have is Order 2021-65.

As was just discussed, this order concerns the

Bally's Corporation transfer of ownership

application for Aztar Indiana Gaming Company,

LLC, the owner and operator of Tropicana

Evansville Casino located in Evansville, Indiana.

In November of 2020, Bally's announced it had entered into a purchase agreement to acquire the casino owner's license held by Aztar from Caesars Entertainment, Inc., for 140,000,000.

As part of the instant transaction, the real estate investment trust, Gaming and Leisure Properties, Inc., or GLPI, will also acquire substantially all of Tropicana's real estate and enter into a master lease with Bally's.

GLPI is a publicly held company and currently holds a supplier's license issued by the Commission. GLPI will own the Tropicana Evansville real estate through the REIT.

Bally's will acquire Tropicana without any cash outlay. Accordingly, Bally's will not undertake any debt activity that would require preapproval from the Commission.

Bally's has also submitted a complete transfer of ownership application and caused to be submitted complete personal disclosure forms of all appropriate applications for Bally's and all key persons.

The Commission's background and financial

investigators have completed a comprehensive
review of Bally's, including its key persons.

Commission staff has presented the final
investigative report to the Commission for final
review in its confidential materials.

Staff did not find any derogatory

Staff did not find any derogatory information during its investigation.

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Additionally, Bally's has submitted an application fee of 50,000 as required by Indiana Code 4-33-6 and 68 IAC 2-1-1 to acquire an Indiana casino owner's license.

The approval of the transfer is contingent upon several continuing conditions which are set forth in the order before you.

Further, the order will impose certain notice requirements of Bally's and GLPI. These are the same as previously approved by the Commission in other REIT transactions and Bally and -- excuse me, GLPI is currently subject to.

Thank you, Commissioners. If you have any questions, I'd be happy to answer.

CHAIRMAN McMAINS: Thank you, Dustin.

Commissioners, any questions for Dustin regarding the proposed order?

Hearing none, what is your pleasure?

COMMISSIONER FINE: I move for approval. COMMISSIONER COHEN: I'll second it. 2 3 CHAIRMAN McMAINS: It's been properly moved 4 and seconded the approve proposed Order 2021-65. 5 Is there any further discussion on the 6 motion? 7 Hearing none, all Commissioners in favor of 8 the motion, please signify by saying aye. 9 (Chorus of ayes.) 10 Opposed. 11 Motion carries unanimously. 12 Thank you, Commissioners. Dustin. 13 14 MR. MOLOY: Thank you. Yeah, the second 15 part of this transaction involves the LDA between 16 the City of Evansville and Bally's. 17 And so before you you have Resolution 2021-66 concerning a request to modify the local 18 19 development agreement, in the form of a lease, between the casino owner's licensee Aztar Indiana 20 21 Gaming Company, LLC, doing business as Tropicana 2.2 Evansville, and the -- the other party to that 23 LDA is the City of Evansville, acting through its Redevelopment Commission, and Caesars 24 25 Entertainment, Inc.

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The Commission has continuing jurisdiction over local development agreements executed by casino owner's licensees pursuant to Indiana Code 4-33-23-8, and the Commission has the authority to act concerning any modification to these agreements.

On May 19, 2021, the parties submitted a formal request pursuant to Indiana Code 4-33-23-14 to modify and amend the lease, along with a proposed draft of the amended lease. Once the amended lease is executed, Gaming and Leisure Properties will hold substantially all of Tropicana's real estate and replace Caesars as the guarantor.

The request to modify the lease has been consented to by all parties, and the parties are available should the Commissioners have any additional questions. The proposed amended lease is conditioned upon the Commission's approval and must be executed by all parties within 30 days of its approval.

If you have any questions, I'd be happy to answer. Thank you.

CHAIRMAN McMAINS: Thank you, Dustin.

Commissioners, any questions for Dustin

regarding the proposed resolution? Hearing none, Commissioners, what is your 2 3 pleasure? 4 COMMISSIONER FINE: Move for approval. 5 COMMISSIONER DUDICH: Second. 6 COMMISSIONER WILLIAMS: Second. 7 CHAIRMAN McMAINS: It's been properly moved and seconded to approve Resolution 2021-66. 8 9 Is there any further discussion on the motion? 10 11 Hearing none, all in favor of the motion, 12 please signify by saying aye. (Chorus of ayes.) 13 14 Opposed. 15 The motion carries unanimously. 16 Dustin, back to you. MR. MOLOY: Yes. Finally, Commissioners, 17 18 before you is Order 2021-67 involving an 19 ownership transfer request between Indiana 20 supplier licensee Bet. Works Corporation and 21 Bally's Corporation, whereby Bally's intends to 2.2 acquire Bet.Works. 23 After receiving the transfer application, 24 the Commission completed a background and

financial investigation of the entities and

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relevant shareholders, finding that they were all substantially compliant with Indiana statutes and 2 3 regulations, and also finding no derogatory 4 information that would affect Bally's suitability 5 for holding the interest in Bet. Works. 6 Approving Order 2021-67 would have the 7 effect of approving the ownership transfer of 8 Bet. Works to Bally's. 9 Thank you. CHAIRMAN McMAINS: Thank you, Dustin. 10 11 Commissioners, any questions for Dustin 12 about this proposed order? 13 Jason, I think you're muted over there. 14 Hearing none, what is your pleasure? 15 COMMISSIONER DUDICH: So moved, 16 Mr. Chairman. 17 CHAIRMAN McMAINS: Thank you, sir. 18 Is there a second? COMMISSIONER COHEN: 19 Second. 20 COMMISSIONER FINE: Second. 21 CHAIRMAN McMAINS: Thank you. It's been 2.2 properly moved and seconded to approve Order 23 2021-67. Is there any further discussion on the 24

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motion?

Hearing none, all in favor of the motion, please signify by saying aye.

(Chorus of ayes.)

Opposed.

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Motion carries unanimously.

Thanks, Dustin.

MR. MOLOY: Thank you.

EXECUTIVE DIRECTOR TAIT: Thank you. So before we move on to patron matters,

Commissioners, I just wanted to -- to note really quickly that Bally's should be commended for their diligent efforts throughout the review of this transaction. They promptly submitted all required information and complied with requests for additional information. It's been an extremely smooth investigation.

The investigatory process generally provides a good indication of a company's future operation and commitment to compliance, so we are excited about Bally's future in Indiana and Evansville, and we look forward to developing this partnership.

So congratulations to you, Bally's and GLPI, on this approval, so.

Bob, I will go ahead and turn it over to you

for patron matters.

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MR. OPAT: Thank you, Sara.

Good afternoon, Commissioners. My name is Bob Opat.

I'd like to begin by discussing several petitions for removal from the statewide exclusion list that we've received.

First, you have before you Order 2021-68 concerning Paul Tackett III's petition for removal from the exclusion list.

On December 30, 2016, Mr. Tackett was observed past posting, or placing a bet after betting had been closed, while playing roulette at Tropicana Casino. As a result of this incident, Mr. Tackett was placed on the statewide exclusion list on February 24, 2017.

On March 26, 2021, Commission staff received Mr. Tackett's petition to be removed from the statewide exclusion list. And on April 28, 2021, a telephonic hearing was conducted. Mr. Tackett provided support for his petition.

However, based on the totality of factors relevant in this matter, I, as the reviewing officer, concluded that Mr. Tackett had not met the standard of clear and convincing evidence, as

reflected in my findings of fact and my recommendation.

Adopting my findings would have the effect of denying Mr. Tackett's petition for removal from the statewide exclusion list.

Commissioners, would you like me to address all four of these petitions that we have, or would you like to go through them one by one?

CHAIRMAN McMAINS: Commissioners, have you had a chance to review these in your packet?

COMMISSIONER COHEN: Yes.

CHAIRMAN McMAINS: I think we're ready to move forward, Robert.

MR. OPAT: Okay. All right. The next order we have for you today is Order 2021-69 concerning Latanya T-Butler's petition for removal from the statewide exclusion list.

On December 6, 2004, Ms. T-Butler, at the time known as Latanya Terry, was observed taking possession of another patron's Ticket In Ticket Out ticket worth approximately \$615 at the Argosy Casino. As a result of this incident,

Ms. T-Butler was placed on the statewide exclusion list on May 6, 2005.

On April 14, 2021, Commission staff received

Ms. T-Butler's petition to be removed from the exclusion list. And on April 29, 2021, a telephonic hearing was conducted. Ms. T-Butler provided support for her petition at that hearing.

Based on the totality of factors relevant in this matter, I, as the reviewing officer, concluded that Ms. T-Butler had met the standard of clear and convincing evidence as reflected in my findings of fact and recommendation.

Adopting my findings would have the effect of granting Ms. T-Butler's petition for removal from the statewide exclusion list.

Next you have before you Order 2021-70 concerning Ebony English's petition for removal from the statewide exclusion list.

On January 1, 2018, Ms. English was observed attempting to claim a jackpot that she had not won at the Indiana Grand Casino. As a result of this incident, Ms. English was placed on the statewide exclusion list on February 8, 2018.

On April 28, 2021, Commission staff received Ms. English's petition to be removed from the exclusion list.

And on May 11, 2021, a telephonic hearing

was conducted in which Ms. English provided support for her petition.

Based on the factors relevant in this matter, I, as the reviewing officer, concluded that Ms. English has met the standard of clear and convincing evidence as reflected in my findings of fact and recommendation.

Adopting my findings in this matter would have the effect of granting Ms. English's petition for removal from the statewide exclusion list.

And, Commissioners, the last order in this series of matters, you have before you Order 2021-71 concerning Timothy McAfee's petition for removal from the statewide exclusion list.

On January 1, 2018, Mr. McAfee was observed attempting to induce a jackpot switch at the Indiana Grand Casino. As a result of this incident, Mr. McAfee was placed on the statewide exclusion list on February 8, 2018.

On April 28, 2021, Commission staff received Mr. McAfee's petition to be removed from the exclusion list.

And on May 10, 2021, a telephonic hearing was conducted in which Mr. McAfee provided

support for his petition. Based on the totality of factors relevant in 2 this matter, I, as the reviewing officer, 3 concluded that Mr. McAfee has met the standard of 4 5 clear and convincing evidence as reflected in my 6 findings of fact and recommendation. 7 Adopting my findings would have the effect of granting Mr. McAfee's petition for removal 8 from the statewide exclusion list. 9 CHAIRMAN McMAINS: Thank you, Robert. 10 11 Commissioners, any questions for Robert on 12 these proposed four orders? Hearing none, Commissioners, what is your 13 14 pleasure? 15 COMMISSIONER WILLIAMS: Move to approve 16 staff recommendations. 17 COMMISSIONER DUDICH: Second. 18 CHAIRMAN McMAINS: Thank you. It's been 19 properly moved and seconded to approve Orders 20 2021-68 through 2021-71. 21 Any further discussion on the motions? Hearing none, all in favor of the motion, 2.2 23 please signify by saying aye. (Chorus of ayes.) 24 25 Opposed.

Motion carries unanimously.

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MR. OPAT: Thank you, Commissioners.

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continue to license renewals.

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EXECUTIVE DIRECTOR TAIT: Okay, Bob, you can MR. OPAT: Sure. Commissioners, next you

have before you Order 2021-72. Pursuant to Indiana Code Section 4-33-7-8 and 68 IAC Section 2-2-8, a supplier's license must be renewed each year, along with the payment of \$7,500 as an annual renewal fee. Each of the following licensees has submitted a timely request for renewal, along with the required payment: Konami Gaming; Masque Publishing; Everi Payments; Ainsworth Game Technology; United States Playing Card Company; House Advantage; Novomatic Sales Corporation; NRT Technology; Pala Interactive; and VICI Properties.

Approving Order 2021-72 would have the effect of renewing the licenses of each of these respective licensees for a period of one year.

Thank you.

CHAIRMAN McMAINS: Thank you, Robert. think you go by Bob, don't you? I just heard that from Sara. Sorry about that.

MR. OPAT: I do. No problem.

CHAIRMAN McMAINS: Commissioners, proposed Orders 2021-72 and 2021-73, any questions or discussions regarding those proposed orders?

EXECUTIVE DIRECTOR TAIT: Well, really -sorry to interrupt, Mr. Chair. Bob, why don't
you go ahead and do the Horseshoe Hammond renewal
as well so they can consider both at the same
time.

CHAIRMAN McMAINS: Oh, excuse me.

MR. OPAT: Commissioners, I'd also like to present the next item on the agenda, Order 2021-73 regarding the renewal of Horseshoe Hammond, LLC's, casino owner's license renewal. Horseshoe Hammond, LLC, has filed the proper paperwork and paid their annual renewal fee.

By Order 2020-23, the Commission had previously approved the written power of attorney for Horseshoe Hammond, LLC. That approval expires upon the renewal of Horseshoe Hammond's Casino owner's license. For that reason, all casinos must request renewal of the Commission's approval of its written power of attorney concurrently with the request for renewal, or they must present the Commission with a new written power of attorney naming a new

trustee-in-waiting. Horseshoe Hammond, LLC, has stated its 2 intent to maintain their existing 3 4 trustee-in-waiting, Michael W. Hanson, and have 5 not presented the Commission with any 6 modification. 7 Approving Order 2021-73 would have the effect of renewing the casino owner's license of 8 9 Horseshoe Hammond, LLC, and approving the power of attorney for a period of one year. 10 11 Thank you. 12 CHAIRMAN McMAINS: Thank you, Bob. 13 Commissioners, any questions or comments for 14 Bob? 15 Hearing none, what is your pleasure? 16 COMMISSIONER DUDICH: I'll make a motion on the staff recommendations. 17 18 COMMISSIONER COHEN: I'll second. 19 CHAIRMAN McMAINS: Thank you. 20 It's been properly moved and seconded to 21 approve proposed Orders 2021-72 and 2021-73. Any further discussion on the motion? 2.2 23 Hearing none, all in favor of the motion, 24 please signify by saying aye.

(Chorus of ayes.)

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Opposed.

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Motion carries unanimously.

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Thank you.

EXECUTIVE DIRECTOR TAIT: Great. I will go ahead and ask Danielle Leek to present both Orders 74 through -- or the three orders, 74 through 76, to the Commissioners, please.

MS. LEEK: Great. Good afternoon, Commissioners and executive staff.

You have before you Orders 2021-74 and 2021-75 which would approve permanent supplier licenses for White Hat Gaming, Inc. and Bet. Works Corporation.

You also have before you Order 2021-76, which would approve the permanent sports wagering vendor license for American Wagering, Inc., doing business as William Hill Sportsbook.

All of the applicants have submitted the required applications and received temporary licenses issued by the IGC. Commission staff conducted background and financial investigations on each applicant, along with their substantial owners and key persons. Commission staff found no material derogatory information that would affect suitability for any of the applicants.

Staff's final reports are included in the confidential Commission meeting documents. 2 Approving Orders 2021-74, 2021-75 and 3 4 2021-76 will grant the permanent licenses for 5 White Hat Gaming, Bet. Works and American 6 Wagering, each subject to yearly annual renewal. 7 I'm happy to answer any questions that you 8 have. 9 CHAIRMAN McMAINS: Thank you. Commissioners, any questions for Danielle? 10 11 Hearing none, what is your pleasure? 12 COMMISSIONER FINE: Move for approval of the staff recommendations. 13 14 COMMISSIONER WILLIAMS: Second. CHAIRMAN McMAINS: Thank you. 15 16 It's been properly moved and seconded to 17 approve Orders 2021-74 and 2021 through -- let me 18 restate that -- Orders 2021-74 through 2021-76. 19 Any further discussion on the motion? 20 Hearing none, all in favor of the motion, 21 please signify by saying aye. 2.2 (Chorus of ayes.) 23 Opposed. 24 Motion carries unanimously. 25 Thank you.

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EXECUTIVE DIRECTOR TAIT: Thank you, Danielle.

Okay, next up we're going to go to Angela
Bunton and all of these disciplinary actions, so
Angie, you've got -- I'm not going to do the
math, but a lot, a lot to get through, so go
ahead.

MS. BUNTON: Thank you.

Good afternoon, Commissioners and executive staff. You have before you five settlement agreements concerning disciplinary actions against licensed suppliers, 13 settlement agreements concerning disciplinary action against casinos, one settlement agreement concerning disciplinary action against corporate, and seven settlement agreements concerning disciplinary action against sports wagering operators.

Order 2021-77 is a settlement agreement with Aristocrat Technologies, including two counts, totaling \$6,500.

Order 2021-78 is a settlement agreement with IGT totaling \$2,000.

Order 2021-79 is a settlement agreement with Scientific Games, including two counts, totaling \$4,000.

Order 2021-80 is a settlement agreement with NYX Digital, including two counts, totaling \$3,500.

Order 2021-81 is a settlement agreement with U.S. Playing Card Company totaling \$4,500.

Order 2021-82 is a settlement agreement with Ameristar East Chicago, including four counts, totaling \$13,250.

Order 2021-83 is a settlement agreement with Belterra Casino, including three counts, totaling \$4,000.

Order 2021-84 is a settlement agreement with Blue Chip Casino, including four counts, totaling \$13,000.

Order 2021-85 is a settlement agreement with French Lick Resort Casino, including five counts, totaling \$13,000.

Order 2021-86 is a settlement agreement with Hollywood Casino, including eight counts, totaling \$23,500.

Order 2021-87 is a settlement agreement with Hoosier Park, including seven counts, totaling \$13,000.

Order 2021-88 is a settlement agreement with Horseshoe Hammond, including three counts,

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totaling \$14,500.

Order 2021-89 is a settlement agreement with Caesars Southern Indiana, including five counts, totaling \$21,500.

Order 2021-90 is a settlement agreement with Indiana Grand, including seven counts, totaling \$23,000.

Order 2021-91 is a settlement agreement with Majestic Star Casino, including four counts, totaling \$21,500.

Order 2021-92 is also a settlement agreement with Majestic Star Casino totaling \$2,500.

Order 2021-93 is a settlement agreement with Rising Star, including five counts, totaling \$14,500.

Order 2021-94 is a settlement agreement with Tropicana Evansville, including three counts, totaling \$7,500.

Order 2021-95 is a settlement agreement with Caesars Holdings totaling \$3,000.

Order 2021-96 is a settlement agreement with DraftKings totaling \$2,500.

Order 2021-97 is a settlement agreement with FanDuel, including three counts, totaling \$9,000.

Order 2021-98 is a settlement agreement with

Power Leisure Bookmakers Limited totaling \$2,500. 2 Order 2021-99 is a settlement agreement with 3 Rush Street Interactive totaling \$2,500. 4 Order 2021-100 is a settlement agreement 5 with Sportradar Solutions totaling \$1,500. 6 Order 2021-101 is a settlement agreement 7 with the off-track betting facility Winner's Circle Clarksville, including two counts, 8 9 totaling \$7,000. Order 2021-102 is a settlement agreement 10 11 with the off-track betting facility Winner's 12 Circle Indianapolis totaling \$1,000. Relevant details for each settlement 13 14 agreement have been provided to you in your meeting materials. Details on the settlement 15 16 agreements will also be available on the Commission's website following the meeting. 17 18 Mr. Chair, this concludes my presentation. 19 CHAIRMAN McMAINS: Nicely done, Angela. 20 did some heavy lifting today. Thank you. 21 MS. BUNTON: Thank you. 2.2 CHAIRMAN McMAINS: Commissioners, any 23 questions for Angela regarding the proposed 24 orders?

Hearing none, what is your pleasure?

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COMMISSIONER DUDICH: Mr. Chairman, I make a motion that we approve staff recommendations 2 3 regarding disciplinary actions. 4 CHAIRMAN McMAINS: Thank you, Commissioner. 5 Second? COMMISSIONER WILLIAMS: 6 Second. 7 CHAIRMAN McMAINS: Thank you. 8 It's been properly moved and seconded to 9 approve Orders 2021-77 through 2021-102. Any further discussion on the motion? 10 11 Hearing none, all in favor of the motion, 12 please signify by saying aye. (Chorus of ayes.) 13 14 Opposed. Motion carries unanimously. 15 16 Thank you. 17 EXECUTIVE DIRECTOR TAIT: Thank you. 18 Bob, I'll go ahead and invite you back to present the next three orders concerning occupational 19 20 licensees. 21 MR. OPAT: Thank you, Sara. EXECUTIVE DIRECTOR TAIT: Thank you. 2.2 23 MR. OPAT: Commissioners, you have before you three orders, 2021-103, 104 and 105, 24 25 concerning settlement agreements between

Commission staff and occupational licensees.

Each of these licensees has failed to comply with Indiana Administrative Code Title 68,

Section 2-3-5(c)(13) regarding compliance with state tax law.

In lieu of disciplinary action, Commission staff offered each of these licensees a settlement agreement that would have them agree to an unpaid voluntary relinquishment of their occupational license for a period of regularly scheduled working days, with no vacation or other paid time off to be used.

Each of the three licensees has agreed to the terms of the settlement agreements. Detailed information regarding each of these matters is contained in the confidential materials that have been provided to the Commission.

I'm happy to answer any questions you may have. Thank you.

CHAIRMAN McMAINS: Thank you, Bob.

Any questions for Bob regarding these proposed orders and settlements?

Hearing none, Commissioners, what is your pleasure?

COMMISSIONER COHEN: Mr. Chairman, I move

that the proposed orders be approved. COMMISSIONER DUDICH: 2 Second. 3 CHAIRMAN McMAINS: Thank you, Commissioners. 4 It's been properly moved and seconded to 5 approve proposed Orders 2021-103 through 6 2021-105. 7 Any further discussion on the motions? Hearing none, all in favor of the motion, 8 9 please signify by saying aye. (Chorus of ayes.) 10 11 Opposed. 12 Motion carries unanimously. Bob. 13 14 EXECUTIVE DIRECTOR TAIT: Thanks. And, Bob, 15 if you want go ahead and present both orders --16 or, sorry, resolutions concerning the sports 17 wagering rules. 18 MR. OPAT: Thank you. 19 Commissioners, next on the agenda you have 20 before you Resolution 2021-106 regarding the 21 readoption of an emergency rule regarding sports 2.2 wagering. 23 As you know, the current emergency rule 24 regarding sports wagering was approved by the

Commission and published by the Legislative

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Services Agency on February 9, 2021.

An emergency rule is effective for 90 days, along with an optional 90-day extension, for a total of 180 days. Thus, the current emergency rule will expire on or about August 8, 2021. No changes have been made -- have been made to the rule from those already approved in February of 2021.

Commission staff is requesting that the Commission adopt this emergency rule for the regular 90 days, along with a 90-day extension, which would allow the emergency rule to run until February 4, 2022.

Commission staff will also be presenting in a moment the permanent rule on sports wagering. If this permanent rule is approved, based on the expected rulemaking timelines, the IGC anticipates that the permanent rule would be effective no later than August 11, 2021, and possibly earlier, making it possible that this emergency rule readoption is unnecessary. However, Commission staff believes that this request for readoption is warranted out of an abundance of caution.

For these reasons, Commission staff is

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requesting approval of the emergency rule readoption and the extension.

With that said, I would like to next present Resolution 2021-107.

As I just stated previously, we've been operating under a set of emergency rules regarding sports wagering ultimately since August of 2019.

The emergency rules were necessary to provide adequate oversight of sports wagering in Indiana while the Commission worked through the final rule promulgation process.

The rule before you addresses Indiana Code Section 4-38-3-1, which requires the Commission to adopt standards and rules for the administration and conduct of sports wagering.

The rule before you today has satisfied Indiana's rule promulgation process.

Specifically, the following steps have been completed leading up to today:

On July 15, 2020, the Office of Management and Budget approved Commission staff's request to promulgate a sports wagering rule.

On August 12, 2020, the Legislative Services
Agency posted the notice of intent to adopt a

rule in the Indiana Register.

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On February 3, 2021, the State Budget Agency approved the proposed rule and adopted the Commission's Fiscal Impact Analysis and Cost Benefit Analysis.

On February 4 -- on pardon me, on February 24, 2021, the proposed rule was posted in the Indiana Register.

Commission staff then held a public hearing on the proposed sports wagering rule on April 14, 2021. Notice of that public hearing was published in the Indianapolis Star on March 19th and it was posted on the IGC's website.

While numerous people attended this virtual public hearing, no public comments were submitted, either at the public hearing or in written form.

Should this rule be approved by the Commission, Commission staff will submit the final rule to the Office of the Indiana Attorney General for approval and will then submit it to the governor's office for approval. The proposed final rule will then be submitted to the Legislative Services Agency for posting in the Indiana Register.

For the reasons mentioned above, Commission staff recommends approval of both Resolution 2 Order 2021-106 and 2021-107. 3 4 That concludes my presentation, and I'm 5 happy to answer any questions you may have. 6 CHAIRMAN McMAINS: Thank you, Bob. 7 Any questions, Commissioners, regarding proposed Resolutions 2021-106 and 2021-107? 8 9 Hearing none, what is your pleasure, Commission? 10 11 COMMISSIONER COHEN: Mr. Chairman, I move 12 for approval of Resolutions 2021-106 and 107. 13 CHAIRMAN McMAINS: Thank you. 14 COMMISSIONER WILLIAMS: Second. 15 CHAIRMAN McMAINS: Thank you. 16 It's been properly moved and seconded to approve Resolutions 2021-106 and 2021-107. 17 18 Any further discussion on the motion? 19 Hearing none, all in favor of the motion, 20 please signify by saying aye. 21 (Chorus of ayes.) 2.2 Opposed. 23 Motion carries unanimously. 24 EXECUTIVE DIRECTOR TAIT: Okay. Go ahead, 25 Bob, with the next rule, please.

MR. OPAT: Thank you.

Commissioners, next on the agenda you have before you Resolution 2021-108 regarding the adoption of an emergency rule regarding casino owner's licensees and other persons subject to the jurisdiction of the Commission.

This proposed emergency rule will supersede and replace LSA Document No. 21-127(E), the emergency rule that was adopted at the March 2021 meeting.

The Commission's reason -- reason and rationale for adopting that emergency rule remain true and support today's actions.

Today's proposed rule includes improvements and clarifications to LSA Document No. 127(E) based on the Commission staff's application of the rule and ongoing dialogue with licensees, which are routine and practical results of the rulemaking process.

This rule package that was adopted in March and is before you today are substantially similar in content. The rules could be described as "Integrity 101" and are appropriate as casinos -- as casino licensees are subject to high standards for integrity and accountability, which has been

codified in statute for three decades.

Because the topics covered by the rule package are standard industry practices, many casinos have found it unnecessary to make many, if any, changes to their existing programs. In fact, the industry as a whole has been complimentary of the rule package.

Commission staff is pleased with the results of the emergency rule to date, as we believe that there was a -- pardon me, a substantial and immediate need that was not only identified but remedied with this package.

For these reasons, Commission staff is requesting approval of the emergency rule adoption and extension to address the need as staff works through the final rule promulgation process which was commenced on May 13, 2021.

Commissioners, that concludes my presentation, and I'm happy to answer any questions.

CHAIRMAN McMAINS: Thanks, Bob.

Any questions for Bob regarding proposed Resolution 2021-108?

Hearing none, Commissioners, what is your pleasure?

COMMISSIONER DUDICH: Mr. Chairman, I would move for a motion to approve Resolution 2021-108 2 3 as provided by staff. 4 CHAIRMAN McMAINS: Thank you. 5 COMMISSIONER COHEN: Second. 6 CHAIRMAN McMAINS: Thank you, gentlemen. 7 It's been properly moved and seconded to approve Resolution 2021-108 as presented by 8 staff. 9 Any further discussion on the motion? 10 11 Hearing none, all in favor of the motion, 12 please signify by saying aye. (Chorus of ayes.) 13 14 Opposed. Motion carries unanimously. 15 16 MR. OPAT: Thank you. 17 CHAIRMAN McMAINS: Thank you. 18 EXECUTIVE DIRECTOR TAIT: Next I'll go ahead 19 and invite Sara Martin to present both 20 resolutions concerning charitable gaming. 21 MS. MARTIN: Okay. 2.2 CHAIRMAN McMAINS: Sara, I think your 23 microphone went off. MS. MARTIN: Oh, can you hear me now? 24 25 CHAIRMAN McMAINS: Yes.

MS. MARTIN: All right. Good deal.

Good afternoon, Commissioners and executive staff. Before you today are two resolutions concerning charity gaming, Resolution 2021-109 and Resolution 2021-110.

Detailed information concerning both of these resolutions is contained in the confidential materials provided to the Commission.

Resolution 2021-109 concerns the readoption of the Commission's charity gaming emergency rule, which will expire on June 21, 2021. Thus, to avoid a gap in rule coverage, readoption of the emergency rule is necessary, along with a 90-day extension, which would allow the readopted rule to run until about mid-December 2021. No substantive changes have been made to the emergency rule previously approved at the November 2020 meeting, and the formal rulemaking process is anticipated to be completed by the end of this summer at the latest.

Approval of Resolution 2021-109 would have the effect of authorizing an emergency rule and maintaining the status quo until the formal rulemaking process can be completed and

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Commission staff --

CHAIRMAN McMAINS: Sara, your microphone

went off again. We lost your microphone.

MS. MARTIN: Sorry about that.

CHAIRMAN McMAINS: Thank you.

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MS. MARTIN: Okay. And with that, as you're all well aware, we've been operating under a set of emergency rules for charity gaming since July 2019 when the new charity gaming article went into effect.

Resolution 2021-110 concerns adoption of a final rule for charity gaming. The final rule before you today addresses Indiana Code 4-32.3-3-3, which requires the Commission to adopt standards and rules for the administration and conduct of charity gaming. The rule before you today has satisfied Indiana's rule promulgation process. And, specifically, the following steps have been completed leading up to today:

On February 12, 2020, Commission staff requested an exception to the current rulemaking moratorium and authorization to proceed with rulemaking.

On April 2, 2020, the State Budget Agency

authorized the Commission to proceed with this rulemaking.

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On September 9, 2020, the Commission posted its notice of intent to adopt a rule with the Legislative Services Agency's Register.

And on December 9, 2020, Commission staff provided the State Budget Agency with a draft of the proposed rule, along with a fiscal analysis, cost benefit analysis and small business economic impact statement.

On December 11, 2020, the State Budget

Agency authorized the Commission to proceed with
the rule promulgation process.

On April 7, 2021, our draft rule was posted on the Indiana Register.

And then on May 19, '21, Commission staff held a public hearing. Notice of the public hearing was published in the Indianapolis Star on April 28, 2021. Information concerning the public hearing and the rule promulgation process has been posted to the IGC's website as well. Two members of the public attended the public hearing, and to date no comments, written or otherwise, have been received to date regarding our draft rule.

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Should the rule be approved by the Commission, Commission staff will submit the final rule to the Office of the Indiana Attorney General for approval and then to the governor's office for final approval. After the governor approves the rule, the Indiana Register will post it as the final rule.

And at this time, Commission staff recommends approval of Resolution 2021-110, which will have the effect of adopting the final rule regarding charity gaming, and specifically this is the same rule that was published in the Indiana Register on April 7, 2021.

And with that, that concludes my presentation, and I'm happy to answer any questions the Commissioners may have.

CHAIRMAN McMAINS: Thank you, Sara.

Commissioners, any questions for Sara?

Commissioners, hearing none, what is your pleasure?

COMMISSIONER FINE: I'll move to approve the staff recommendation.

COMMISSIONER DUDICH: Second.

CHAIRMAN McMAINS: It's been properly moved and seconded to approve both resolutions, right,

Sara? You cut out on me a little bit. 109 and 110? 2 EXECUTIVE DIRECTOR TAIT: Yes, 109 and 110. 3 4 CHAIRMAN McMAINS: Sorry, the audio is bad 5 here. 6 Is there any further discussion on the 7 motion? Hearing none, all in favor of the motion, 8 9 please signify by saying aye. (Chorus of ayes.) 10 11 Opposed. 12 Motion to approve Resolutions 2021-109 and 13 2021-110 pass unanimously. 14 Thank you. EXECUTIVE DIRECTOR TAIT: Great. 15 And on to 16 financings. Dustin, I will ask you to present 17 the Boyd financing order, please. 18 MR. MOLOY: Thank you, Sara. 19 Commissioners, you have before you Order 20 2021-111, which concerns a request from Boyd 21 Gaming Corporation for approval of a proposed financial transaction. In addition to seeking 2.2 23 permission to act on the proposed financial 24 transaction, Boyd requested waiver of 68 IAC's

so-called two meeting requirement in accordance

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with the Commission's authority pursuant to Resolution 2017-109.

The confidential details of the proposed financial transaction as well as Commission staff's analysis were provided to the Commissioners in their confidential materials.

In accordance with the procedures identified in Resolution 2017-109, Boyd received an interim approval on April 29, 2021.

The interim approval contained the following conditions:

First, the terms articulated in the final financing documentation do not materially differ from the terms that were presented in writing for approval.

Second, the terms of the final documentation do not violate IC 4-33 or IC 4-35.

Third, Boyd must provide the Commission with a legal opinion demonstrating compliance with both IC 4-33 and 4-35.

And, finally, the -- Boyd must close on all proposed financial transactions before December 31, 2021.

Resolution 2017-109 requires that the interim approval be reported to the Commission

for consideration and final ratification or other 2 direction. If you have any questions, I'd be happy to 3 4 answer what I can. 5 Thank you. 6 CHAIRMAN McMAINS: Thank you, Dustin. 7 Commissioners, any questions for Dustin regarding proposed Order 2021-111? 8 Hearing none, what is your pleasure, 9 Commissioners? 10 11 COMMISSIONER DUDICH: Mr. Chairman, I make a 12 motion for the Commission to approve Order 2021-111 as presented by staff. 13 14 COMMISSIONER COHEN: I second. CHAIRMAN McMAINS: Thank you, gentlemen. 15 16 It's been properly moved and seconded to 17 approve Order 2021-111 as presented by Mr. Moloy. 18 All in favor of the motion, please signify 19 by saying aye. 20 (Chorus of ayes.) 21 Opposed. 2.2 Motion passes unanimously. 23 Thank you. 24 MR. MOLOY: Thank you. 25 EXECUTIVE DIRECTOR TAIT: Thank you, Dustin.

So, Commissioners, before we move on to the last item on the agenda, I'd like to provide a quick update.

Last week in consultation with the Chairman, staff notified Lucy Luck that the casino owner's renewal would not be added to the agenda for this meeting.

In addition, they were further advised that the Majestic Star renewal would proceed under an interim renewal process too.

The interim renewals will remain in place until the Commission is in a position to make a determination about an annual renewal for both licenses. The Commission has exercised great restraint and Lucy Luck's status as the only applicant for the Terre Haute license is a factor in continuing to provide opportunities for achieving compliance.

Since the submission of Lucy Luck's initial application, there have been few affirmative steps towards the opening of an operational casino over an entire year.

On April 26th staff sent a communication to Lucy Luck regarding the upcoming annual renewal and outlined the factors upon which renewal is

dependent and noted that despite Commissioner requests for information which would assist in establishing compliance for renewal, the Commission highlighted that it had yet to receive information to date. Staff encouraged Lucy Luck to again present information that would enable the Commission to favorably consider the annual renewal, and we set a deadline of May 14th.

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It was after the adoption of the emergency rules that staff received corporate governance documents. On April 29th, staff did receive a submission regarding key corporate staffing plans, and staff was notified of a management agreement between Hard Rock and Lucy Luck on May 14th.

The Commission is pleased to hear of the recent progress Lucy Luck has made towards having an adequate -- having adequate resources in place to operate a successful casino. We know they have been very busy over the last month.

However, it feels as though we're starting our initial review a year after the issuance of the license. Licensees dictate timelines based on the submission of information. Staff continues to prioritize and dedicate significant

resources towards ensuring this project moves forward for the benefit of the local community.

We also advised Lucy Luck months ago that groundbreaking was at the company's discretion and did not require IGC approval.

So information has continued to be submitted by Lucy Luck that is key to the requirements for renewal, a portion of which requires additional discussion with staff to ensure the company is in substantial compliance.

In addition, Level 1 license applications have not been received from several persons who hold direct or indirect interests in Lucy Luck and the deadline has been extended to June 21st at their request. Several such persons have indicated that redemption transactions are under discussion, and at least one has indicated that the terms for a redemption transaction have been reached. As such, the annual renewal of the owner's license will be considered, along with the renewal of the Gary license, in the coming weeks, which I think we'll be in a position to perhaps announce at the end of this meeting that next Commission meeting date.

So that was just a brief staff update. We

have representatives from both Lucy Luck as well as Hard Rock here available to answer

Commissioner questions and provide an update of their own to the Commissioners, so I'm not sure who wants to start, whether it's Mr. Lucas from Hard Rock or Mr. Gibson or if local counsel,

Murray Clark, so I will defer to whomever wants to jump in and go first.

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MR. LUCAS: Sara, I'll jump in and go first, if you're okay with that.

EXECUTIVE DIRECTOR TAIT: Sure, go ahead, Jon.

MR. LUCAS: Mr. Chairman, Commissioners,
Commission staff, good afternoon, and thanks for
this opportunity to present before you.

I want to talk about Terre Haute in just a moment, but I'd be remiss if I didn't make a few comments about Hard Rock Northern Indiana that just, as I'm sure you all are aware, we had our grand opening on May 14th. And it was a unique situation with Majestic Star closing only three weeks before that and making that transition, so processing 500 employees in that three-week period was a tough task that the Commission staff stood up and took on.

Executive Director Tait assured me that they would do everything they could to make sure that we opened on time, and she and the team lived up to that promise. The staff was unbelievable, and you all should be proud of the Commission staff for the work that they did to help us get open, and to what was a very successful opening and a facility that we are very proud of and hopefully the state is as proud as we are.

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But there are five people that I'd like to give special kudos to who really went above and beyond. Executive Director Tait, Deputy Director Jenny Reske, supervisor Mike Drohosky, Angie Bunton and Billy Quist. Those five really went above and beyond to ensure that this opening happened in a timely fashion and a successful fashion, and I want to thank the staff for that. And, again, you folks should be very proud of them.

On to Terre Haute. We are pleased to say that we -- Lucy Luck and Hard Rock have executed a management agreement. Those signatures were put on paper on Friday, the 21st. That will allow Hard Rock to manage -- develop and manage this facility for the foreseeable future.

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And Sara mentioned about a groundbreaking. We anticipate a groundbreaking ceremony either the last week of June or the first week of July. Pending all approvals from the Commission, we would anticipate an opening in late summer, early fall of 2022.

I know you folks had a presentation on the Terre Haute project a while back, but I thought I'd just give a quick refresher. It is going to be about \$170 million project. Approximately 350 construction jobs will be created. employ over 600 employees and create permanent jobs in that Community. It will be branded the Rocksino by Hard Rock. We'll have 850 slots, 35 table games. We'll have a 3 -- 250-seat multipurpose room which will provide entertainment as well meeting space. And on the food and beverage side, we'll have a small steakhouse with a bar, we'll have our signature Hard Rock Cafe and Center Bar, tied together with our Sportsbook. We will also have a food hall with a variety of food offerings, including our Constant Grind. And we're very excited about this project and can't wait to get started.

And with that, I'll turn it over to any

questions that you all might have of me.

Otherwise, Lucy Luck will be speaking, I believe.

CHAIRMAN McMAINS: Thank you, Mr. Lucas.

Commissioners, any questions for Mr. Lucas?
Go ahead.

MR. LUCAS: Thank you.

CHAIRMAN McMAINS: Murray, are you up?

MR. CLARK: Yes, sir. Mr. Chairman, members of the Commission, good afternoon.

For the record, I'm Murray Clark. I'm an attorney with offices at 300 North Meridian Street with Faegre Drinker in Indianapolis. I represent Lucy Luck Gaming, LLC.

I first want to thank Executive Director

Tait and the Commission for their -- their work

with Lucy Luck both on the renewal matter and

also on the financing. Executive Director Tait

is correct, they -- they have -- we understand

the staff has -- has spent a lot of time in this

particular matter, and we appreciate it.

I think it's -- and I also want to thank

Executive Director Tait for mentioning that we have had a lot of progress in the last couple of months since you met last. And she mentioned some of the action items.

I would note that we have made offers for redemption or repurchase of ownership units to 14 of the -- of the minority unit holders. We've received redemption agreements from eight of those 14. We're still in negotiation with -- hopefully with the balance of them.

But we've also in our communications made it very clear that the -- about the emergency rule and the Commission's requirement that they file PD1s. We are not a party to the litigation, as you may know. There have been extensions for some of these individuals. We certainly have no control over -- over that, but we have gone out of our way to make sure they knew of their obligations to file a PD1 as established by the Commission.

I want to thank Mr. Lucas. You know, the execution of the management agreement between Lucy Luck and Hard Rock is obviously a very meaningful development with respect to this -- this Terre Haute facility. Thank you for Mr. Lucas speaking today.

We, too, are very excited to take the next step toward realizing this extraordinary development in Terre Haute that so many

stakeholders and elected officials and general public, as I know you've heard in prior meetings, anxiously await.

I also want to thank you for placing our financing on your agenda. I want to thank Commission staff for working so hard, for their diligence, working hard on this financing over the past many months.

I might -- I might add that the financing before you today really represents an extraordinary achievement by Greg Gibson and Lucy Luck. Mr. Gibson sought financing last year near the beginning of the pandemic when the banking community was anxious, to say the least, about financing gaming facilities and operations. Yet Mr. Gibson was able to negotiate a financing commitment for the Terre Haute casino with a consortium of five Indiana participating banks led by Old National. We're grateful for the commitment and confidence shown by these five banks.

You -- you may have been advised that that financing commitment, however, expires June 30th. We understand that the renewal of this permit has been postponed. We were hopeful, however, that

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may.

the Commission could address the financing so that we could use the time between this hearing and the next hearing to effectuate and negotiate final completion of the loan documents that we need to -- to -- need to have in order to close this financing.

But in any event, we'll address questions that you may have about the progress that we've made, but more notably the financing. I know Greg Gibson is available directly as a presenter to address questions the Commission -- Commission members might have.

With that, Mr. Chairman, members of the Commission, we stand ready to address questions you may have.

CHAIRMAN McMAINS: Thank you, Mr. Clark.

Commissioners, any questions for counsel?

COMMISSIONER DUDICH: Mr. Chairman, if I

CHAIRMAN McMAINS: Sure.

COMMISSIONER DUDICH: Thank you.

Mr. Clark, I do have a question on the payment-in-kind notes. I know that's a component of the financing and just wondering if you could expand, or Mr. Gibson could expand for the

Commission, this is a new financing model that I think not many of us have seen before when it comes to gaming operations and gaming financing. I understand the banks and what they're providing in terms of loans, but can you go into a little bit of detail of the payment-in-kind notes, how they'll work, their repayment method and the impact that it has on the financing of the overall project?

MR. GIBSON: Commissioners, this is -- yeah, this is Greg Gibson from Lucy Luck. I can answer that question.

Commissioner Dudich, the -- the PIK notes will act as equity. We did use that structure up in Gary, so there were PIK notes involved in that financing as well. They will -- they will be behind the bank notes, obviously. And, you know, we hope that the -- the casino will do well enough that after our cash recapture with the -- with the banking group, we'll be able to start paying down those PIK notes, you know, fairly soon, but at the very least, you know, they would be paid off once -- once the bank financing is closed.

COMMISSIONER DUDICH: Thank you, Mr. Gibson.

I apologize, I had forgotten about Gary, so I didn't -- didn't mean to cast the wrong comment on that.

In terms of the bank notes, just in that last comment, the bank notes are not paying off the PIKs. The PIKs are a part of, then, the bank notes, so it's all one big financing package, but as you said, the idea is that as the cash flows come in from the operations and assuming certain projections are hit, those PIKs would be paid off in a period of time, trying -- not putting it in a difficult position in terms of that interest rate of 15 percent, so your thought is the operations and the cash generated by the Terre Haute casino will not only cover the bank notes, but also cover those PIKs as well?

MR. GIBSON: Absolutely. And there's no requirement to begin paying off the PIK notes, and that would be subject to bank approval, but, yeah, that's our plan.

COMMISSIONER DUDICH: Thank you,

Mr. Chairman. That's all I had for right now.

CHAIRMAN McMAINS: Thank you, Commissioner

Dudich.

Commissioners, any other questions for

Mr. Clark or Mr. Gibson?

Hearing none, Dustin, do you want to present your proposal to us?

EXECUTIVE DIRECTOR TAIT: Sorry, Mr. Chair, I'm going to jump in really quick. I just got a note that Mr. Lucas wanted me to clarify that he inadvertently made an error and said that the management agreement was on the 21st, and it was executed on the 14th, so just wanted to correct the record on that one. So, thank you.

Dustin, go ahead. Sorry.

MR. MOLOY: Yes, thank you.

Commissioners, you have before you Order 2021-112 which concerns a request from Lucy Luck Gaming, LLC, for approval of a proposed financial transaction.

In addition to seeking permission to act on the proposed financial transaction, Lucy Luck requested a waiver of 68 IAC's so-called two meeting requirement in accordance with the Commission's authority pursuant to Resolution 2017-109.

The confidential details of the proposed financial transaction, as well as Commission staff's analysis, were provided to the

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Commissioners in their confidential materials.

An interim approval has not been issued for Lucy Luck's financial request. However, the proposed order contains a number of conditions, including:

The terms articulated in the final financial documentation do not materially differ from the terms that were presented in writing for approval.

The terms of the financial documentation do not violate IC 4-33.

Lucy Luck must provide the Commission with a legal opinion demonstrating compliance with IC 4-33.

There are also some other reporting requirements which are contained in the order that you have before you.

And, finally, the last condition is that Lucy Luck must close on its proposed financial package before December 31, 2021.

Mr. Chair, this concludes my presentation. Thank you.

CHAIRMAN McMAINS: Thank you, Mr. Moloy.

Commissioners, any questions for Mr. Moloy regarding proposed Order 2021-112?

Hearing none, what is your pleasure?

COMMISSIONER DUDICH: Mr. Chairman, if I may make a comment and then make a motion, if you're comfortable with it.

Knowing that we have a potential lease -- or license renewal on the 21st and that date coming up, and understanding that my comfort level with approving a -- a financing package without a full licensing renewal, I would make a motion that the Commission table the approval of the financing for Lucy Luck until a date in the future when we are also reviewing the renewal license request for Lucy Luck.

I feel that with financing being a critical part of this, but also licensing renewal being another critical part, I don't feel comfortable voting on one before the other, so I would make a motion for the Commission that the financing request be tabled until a future meeting where the Commission can take up both the license renewal and the financing package.

COMMISSIONER WILLIAMS: Mr. Chairman, I agree with Jason, and as such, I would second the motion.

CHAIRMAN McMAINS: Thank you.

It's been properly moved and seconded to table proposed Order 2021-112.

Is there further discussion on the motion?

COMMISSIONER COHEN: Mr. Chairman, I would

just also say that I agree that it may be

premature to hear the draft order on financing at
this time and it's probably more appropriate to

hear it in conjunction with the licensing order.

CHAIRMAN McMAINS: Thank you, Commissioner.

Any further questions or comments regarding the motion to table?

Hearing none, all in favor of the motion to table proposed Order 2021-112, please signify by saying aye.

(Chorus of ayes.)

Opposed.

The motion passes unanimously.

Concerning our next meeting, the plan is to have the next Commission meeting on June 24, 2021. And the time of the meeting will be announced later on.

Is there any other old business to come before the Commission today, or new business?

Hearing none, is there a motion to adjourn?

COMMISSIONER DUDICH: So moved.

COMMISSIONER COHEN: Second. CHAIRMAN McMAINS: It's been properly moved and seconded to adjourn this meeting. All in favor of the motion, please signify by saying aye. б (Chorus of ayes.) Thank you, ladies and gentlemen. Meeting adjourned. (At 3:40 p.m., May 25, 2021, this meeting of the Indiana Gaming Commission was adjourned.)

STATE OF INDIANA ss: 2 COUNTY OF MARION 3 4 I, Dianne D. Lockhart, a Notary Public and 5 Stenographic Reporter within and for the County of 6 Marion, State of Indiana at large, do hereby certify 7 that the Indiana Gaming Commission Business Meeting held on May 25, 2021, commencing at 2:10 p.m. 8 9 virtually via Microsoft Teams in Indianapolis, Indiana, was taken down in stenograph notes and 10 11 afterwards reduced to typewriting under my direction, 12 and that the typewritten transcript is a true record 13 of the proceedings had. 14 IN WITNESS WHEREOF, I have hereunto set my hand and affixed my notarial seal this _____ day of 15 16 June, 2021. 17 18 Dianne Lockhart, RMR, 19 Notary Public 20 21 My Commission Expires: June 4, 2023 22 23 County of Residence: Marion County 24 25

				May 23, 2021
	Accordingly (1)	81:8,10	49:8;66:14;69:22;	73:14
\$	27:17	administration (3)	72:18;77:8	anxiously (1)
	accountability (1)	8:20;52:16;59:15	agreements (9)	73:3
\$1,000 (1)	55:25	Administrative (1)	30:2,6;44:11,13,	apologize (1)
47:12	achievement (1)	49:3	16;47:16;48:25;	76:1
\$1,500 (1)	73:11	ado (1)	49:14;72:4	Appeals (2)
47:5	achieving (1)	11:11	ahead (16)	6:3,5
\$13,000 (3)	65:18	adopt (5)	4:1;8:24;9:25;	applicant (2)
45:14,17,23	acquire (7)	51:10;52:15,25;	10:8;26:14;33:25;	42:22;65:16
\$13,250 (1)	10:17;25:25;27:4,	59:15;60:4	40:6;42:5;44:7;	applicants (2) 42:18,25
45:8	9,16;28:10;31:22 acquired (2)	adopted (3) 53:3;55:9,20	48:18;50:15;54:24; 57:18;68:11;71:5;	42:18,23 application (6)
\$14,500 (2)	12:14;21:20	Adopting (6)	77:11	26:25;27:21;28:9;
46:1,15	acquisition (5)	35:3;36:11;37:8;	Ainsworth (1)	31:23;55:16;65:20
\$170 (1) 70:10	12:24;19:8;20:21,	38:7;55:12;61:10	39:14	applications (3)
\$2,000 (1)	24;21:20	adoption (4)	Alex (4)	27:23;42:19;67:11
\$ 2,000 (1) 44:22	acquisitions (5)	55:4;56:15;59:11;	6:1,2,8,14	appreciate (2)
\$2,500 (4)	12:17,21;13:12;	66:9	algorithmic-driven (1)	16:16;71:20
46:12,22;47:1,3	18:14;23:13	advantage (2)	21:25	approach (2)
\$21,500 (2)	across (2)	16:3;39:15	Ali (3)	17:21;21:4
46:4,10	21:18;22:5	advised (3)	9:3;10:6,14	appropriate (3)
\$23,000 (1)	act (4)	65:8;67:3;73:22	allow (5)	27:23;55:23;80:7
46:7	30:5;62:23;75:14;	affect (2)	15:21;23:14;51:12;	approval (36)
\$23,500 (1)	77:17	32:4;42:25	58:15;69:24	5:5,10;10:16;
45:20	acting (2)	affirmative (1)	alluded (1)	12:19;14:13;15:17;
\$3,000 (1)	7:13;29:23	65:20	21:5	28:12;29:1;30:19,21;
46:20	action (5)	affixed (1)	along (11)	31:4;33:24;40:18,22;
\$3,500 (1)	44:13,15,17;49:6;	82:15	11:21;24:24;30:9;	43:12;52:1;53:21,22;
45:3	71:25 actions (4)	afternoon (8)	39:9,12;42:22;51:3,	54:2,12;56:14;58:22;
\$4,000 (2)	44:4,11;48:3;55:13	5:23;11:18;34:3; 42:8;44:9;58:2;	11;58:14;60:8;67:20 amend (1)	61:4,5,9;62:21;63:9, 10,15,25;67:5;76:19;
44:25;45:11	active (1)	68:14;71:9	30:9	77:15;78:2,9;79:10
\$4,500 (1)	12:7	afterwards (1)	amended (3)	approvals (1)
45:5 \$50 (1)	activity (2)	82:11	30:10,11,18	70:4
14:24	19:8;27:18	again (4)	American (2)	approve (21)
\$6,500 (1)	actually (2)	17:9;59:3;66:6;	42:16;43:5	5:13;29:4;31:8;
44:20	9:21;19:6	69:18	Ameristar (1)	32:22;38:15,19;
\$615 (1)	add (1)	against (4)	45:7	41:21;42:11,15;
35:21	73:9	44:12,13,15,17	among (1)	43:17;48:2,9;50:5;
\$7,000 (1)	added (2)	agencies (1)	10:22	54:17;57:2,8;61:21,
47:9	8:7;65:6	6:22	Analysis (6)	25;62:12;64:12,17
\$7,500 (2)	addition (12)	Agency (7)	53:4,5;60:8,9;63:5;	approved (11)
39:9;46:18	8:10;10:2;12:16;	51:1;52:25;53:2,	77:25	28:17;40:17;50:1,
\$9,000 (1)	13:23;14:6;18:12;	24;59:25;60:7,12	Angela (3)	24;51:7,16;52:22;
46:24	24:9;25:6;62:22; - 65:8;67:11;77:17	agency's (2) 7:1;60:5	44:3;47:19,23	53:3,18;58:18;61:1 approves (1)
	additional (3)	agenda (7)	Angie (3) 9:4;44:5;69:13	61:6
A	30:18;33:15;67:8	5:4;40:11;50:19;	announce (1)	Approving (7)
-11- (C)	Additionally (1)	55:2;65:2,6;73:5	67:23	32:6,7;39:18;41:7,
able (6)	28:8	aggressively (1)	announced (3)	9;43:3;79:8
7:17,23;23:10; 24:1;73:16;75:20	address (7)	24:9	21:20;27:3;80:21	approximately (3)
above (3)	9:18;35:6;56:15;	ago (1)	announcements (1)	20:19;35:21;70:10
54:1;69:11,15	74:1,7,11,14	67:3	13:3	April (14)
Absolutely (1)	addresses (2)	agree (3)	annual (7)	6:19;34:19;35:25;
76:17	52:13;59:13	49:8;79:23;80:5	39:10;40:15;43:6;	36:2,22;37:21;53:10;
abundance (1)	adequate (3)	agreed (2)	65:13,24;66:7;67:19	59:25;60:14,19;
51:24	52:10;66:18,18	25:25;49:13	anticipate (2)	61:13;63:9;65:23;
access (2)	Adi (7)	agreement (35)	70:2,5	66:11
20:16;22:19	9:3;11:22;13:3;	27:4;29:19;44:14,	anticipated (1)	area (2)
accomplished (1)	14:7;20:2,5,9	18,21,23;45:1,4,6,9,	58:20	6:23;26:3
13:19	adjourn (2)	12,15,18,21,24;46:2,	anticipates (1)	Argosy (1)
accordance (3)	80:24;81:3	5,8,11,13,16,19,21,	51:18 anxious (1)	35:21 Aristograf (1)
62:25;63:7;77:20	adjourned (2)	23,25;47:2,4,6,10,14;	anaious (1)	Aristocrat (1)

44.10	15 11	1 (2)	10.12	
44:19	15:11	begin (3)	10:13	~
article (1)	aye (15)	11:13;34:5;76:18	both (13)	C
59:9	5:16;29:8;31:12;	beginning (1)	21:15;40:7;42:5;	
articulated (2)	33:2;38:23;41:24;	73:13	50:15;54:2;57:19;	Caesars (6)
63:12;78:6	43:21;48:12;50:9;	behalf (2)	58:6;61:25;63:20;	12:15;27:6;29:24;
aspects (2)	54:20;57:12;62:9;	11:5;25:22	65:13;68:1;71:16;	30:13;46:3,20
15:3;24:13	64:19;80:14;81:5	behind (1)	79:20	Cafe (1)
assembled (2)	ayes (15)	75:17	Boyd (6)	70:20
13:16;20:12	5:17;29:9;31:13;	believes (1)	62:17,20,24;63:8,	call (4)
asset (3)	33:3;38:24;41:25;	51:22	18,21	4:1,8,9;18:23
12:25;21:2;22:14	43:22;48:13;50:10;	Belterra (2)	Brady (1)	can (18)
assets (6)	54:21;57:13;62:10;	7:13;45:10	6:17	11:20,21;16:1,9,9,
13:6,17;20:13;	64:20;80:15;81:6	Benefit (3)	brand (6)	10,11;20:12;21:2;
21:10,12;22:20	Aztar (3)	53:5;60:9;67:2	12:15;15:2,2,11,	24:7;39:3;40:7;
assist (1)	26:25;27:5;29:20	best (2)	25;24:17	57:24;58:25;64:4;
66:2	_	7:17;13:16	branded (2)	75:5,11;79:20
associate (1)	В	bet (1)	24:15;70:13	capabilities (1)
6:5		34:12	brand-new (1)	22:24
associated (1)	back (5)	betting (8)	6:17	capable (1)
26:20	16:20;19:1;31:16;	13:2,10;21:11;	Brandon (2)	18:19
assuming (1)	48:18;70:8	22:6,15;34:13;47:7,	9:4;10:3	capacity (1)
76:9	background (3)	11	brands (1)	19:22
assured (1)	27:25;31:24;42:21	BetWorks (13)	24:20	CapEx (5)
69:1	bad (1)	10:19;14:12;20:21;	breadth (1)	14:23;19:16;24:11,
attempting (2)	62:4	21:8;22:15,24,25;	23:3	11;25:6
36:18;37:17	balance (3)	31:20,22;32:5,8;	breaking (1)	capital (4)
attended (2)	17:20;19:22;72:6	42:12;43:5	14:2	13:22;17:22;24:1,2
53:14;60:22	Bally (4)	beverage (1)	brick-and-mortar (2)	Capp (5)
attention (1)	15:6;23:8,11;28:18	70:18	18:19;19:8	9:9;11:21;14:7;
16:15	Bally's (38)	beyond (2)	brief (2)	16:9,13
attested (1)	10:2,7,15,22;11:6,	69:12,15	16:17;67:25	Card (2)
8:25	13;12:4,15;15:2,15,	big (1)	bring (1)	39:15;45:5
attorney (10)	17,21;16:18;20:11;	76:7	11:2	
6:2,4;10:12;40:17,	21:8,9,10;22:1;	Bill (2)	broad (1)	career (1)
22,25;41:10;53:20;	25:24;26:8,24;27:3,	7:2,22	22:19	7:16
61:3;71:11	11,16,17,20,23;28:2,	Billy (3)	Broadcast (3)	carries (11)
attraction (1)	8,16;29:16;31:21,21;	7:7,8;69:14	20:18;22:21;23:5	5:19;29:11;31:15;
26:3	32:4,8;33:11,20,23	Biloxi (1)	broadest (1)	33:5;39:1;42:2;
audio (2)	bank (7)	12:23	22:4	43:24;48:15;50:12;
10:18;62:4	75:17,23;76:4,5,6,	Bingham (1)	Brown (2)	54:23;57:15
audit (2)	15,19	6:7	8:5;11:7	case (1)
7:6,7	banking (2)	bingo (1)	BS (1)	17:24
August (4)	73:13;75:20	22:7	6:12	cash (13)
51:5,19;52:7,24	banks (3)	bit (5)	Budget (5)	17:5,23;18:2,6,14;
authority (3)	73:18,21;75:4	16:20;22:13;24:14;	52:22;53:2;59:25;	19:12,15;20:15;
30:4;63:1;77:21	Bar (3)	62:1;75:6	60:7,11	22:12;27:17;75:19;
authorization (1)	15:17;70:19,20	Blue (1)	build (1)	76:8,14
59:23		45:13	23:14	Casino (39)
authorized (2)	Bartlett (3) 9:3;10:6,14	board (1)	built (1)	7:12;10:17;11:2;
60:1,12	9.5,10.0,14 based (7)	16:25	13:25	12:25,25;13:13,17;
authorizing (1)	34:22;36:6;37:3;			14:1,14,19,25;18:19;
0 , ,		boardroom (2)	Bunton (5)	20:14;27:2,5;28:11;
58:23	38:2;51:16;55:16;	16:23,25	9:4;44:4,8;47:21;	29:20;30:3;34:14;
available (7)	66:23	Bob (16)	69:14	35:22;36:19;37:18;
10:3;11:15;14:9;	basically (1)	33:25;34:4;39:3,	business (11)	40:13,20;41:8;45:10,
30:17;47:16;68:2;	17:17	23;40:5;41:12,14;	6:16;9:16,17,19;	13,16,19;46:9,12;
74:10	basis (2)	48:18;49:20,21;	24:22;29:21;42:17;	55:4,24;65:5,22;
avoid (1)	19:1,7	50:13,14;54:6,25;	60:9;80:22,23;82:7	66:19;73:17;75:18;
58:13	basketball (1)	56:21,22	busy (1)	76:15
await (1)	15:8	Bookmakers (1)	66:20	casinos (10)
73:3	became (2)	47:1	Butler (1)	8:11;12:9,16,21;
aware (3)	6:18;7:12	books (1)	6:13	15:24;21:9;40:21;
18:25;59:7;68:19	began (1)	22:17		44:14;55:23;56:4
awareness (1)	12:13	Bose (1)		cast (1)
	1	<u>l</u>		<u> </u>

				1
76:2	58:4,11;59:8,9,12,	10:14	11:19;16:14;18:25;	complied (1)
category (1)	16;61:11	collection (1)	19:21;20:1,8;23:20,	33:14
18:3	Chicago (1)	20:13	22;25:10,20;26:19;	compliment (1)
Catherine (1)	45:7	Collectively (1)	28:20,23;29:7,12;	24:12
9:4	chief (1)	21:1	30:17,25;31:2,17;	complimentary (1)
caused (1)	14:19	Colorado (1)	32:11;33:10;34:3;	56:7
27:21	Chip (1)	12:11	35:6,9;37:12;38:11,	comply (1)
caution (1)	45:13	comfort (1)	13;39:2,5;40:1,10;	49:2
51:24	Chorus (15)	79:7	41:13;42:7,9;43:10;	component (1)
Center (1)	5:17;29:9;31:13;	comfortable (2)	44:9;47:22;48:23;	74:23
70:20	33:3;38:24;41:25;	79:4,16	49:23;50:3,19;54:7;	comprehensive (2)
CEO (2)	43:22;48:13;50:10;	coming (2)	55:2;56:18,24;58:2;	22:8;28:1
11:12;14:12	54:21;57:13;62:10;	67:21;79:6	61:16,18,19;62:19;	concerning (18)
ceremony (1)	64:20;80:15;81:6	commenced (1)	63:6;64:7,10;65:1;	29:18;30:5;34:9;
70:2	Chris (1)	56:17	68:4,13;71:4;74:17;	35:15;36:15;37:14;
certain (2)	24:19	commencing (2)	75:10;76:25;77:13;	44:11,13,14,16;
28:15;76:9	Cierzniak (1)	12:23;82:8	78:1,24	48:19,25;50:16;
certainly (2)	9:7	commended (1)	Commissioners' (1)	57:20;58:4,6;60:19;
24:15;72:12	Circle (2)	33:11	26:15	80:18
certified (1)	47:8,12	comment (3)	Commission's (11)	concerns (5)
22:18	Circuit (1)	76:2,5;79:3	8:13;27:25;30:19;	26:23;58:10;59:11;
certify (1)	6:10	comments (8)	40:21;47:17;53:4;	62:20;77:14
82:6	circumstances (1)	11:15;25:11,17;	55:11;58:11;63:1;	conclude (1)
CFO (1)	17:12	41:13;53:15;60:23;	72:9;77:21	19:19
11:21 CEO!~ (1)	city (5)	68:18;80:10	commitment (5)	concluded (4)
CFO's (1) 17:2	11:1;14:2;25:22;	Commission (90)	26:6;33:19;73:17,	34:24;36:8;37:4;
	29:16,23	4:7;7:10;9:2;	20,23	38:4
Chair (6) 4:15;9:10;40:5;	civil (1) 6:6	25:18;26:6;27:14,19;	communication (1) 65:23	concludes (6) 8:15;47:18;54:4;
47:18;77:4;78:21	claim (1)	28:3,4,18;29:24;30:1, 4;31:24;34:17;35:25;	communications (1)	56:18;61:14;78:21
CHAIRMAN (93)	36:18	36:22;37:21;40:16,	72:7	conclusion (1)
4:1,5,12,13,14;5:1,	clarifications (1)	24;41:5;42:20,23;	community (3)	23:17
12,20;8:17,24;9:11,	55:15	43:2;49:1,6,17;	67:2;70:13;73:14	concurrently (1)
22;10:11;11:19,20,	clarify (1)	50:25;51:9,10,14,22,	companies (1)	40:23
25;16:10,11,14;	77:6	25;52:11,14,22;53:9,	10:23	condition (1)
19:20,24;20:8;23:20,	Clark (7)	19,19;54:1,10;55:6,	company (15)	78:18
21;25:10,20;26:10,	9:8;68:7;71:8,10;	16;56:8,13;58:9;	12:5,24;13:1,18;	conditioned (1)
14,19;28:22;29:3;	74:16,22;77:1	59:1,14,21;60:1,3,6,	17:3,8;20:14;21:23;	30:19
30:24;31:7;32:10,16,	Clarksville (1)	12,16;61:2,2,8;63:4,	25:24;26:25;27:12;	conditions (3)
17,21;35:9,12;38:10,	47:8	18,25;64:12;65:12,	29:21;39:15;45:5;	28:13;63:11;78:4
18;39:22;40:1,9;	clear (5)	14;66:4,7,16;67:24;	67:9	conduct (2)
41:12,19;43:9,15;	34:25;36:9;37:5;	68:14,24;69:5;70:4;	company's (2)	52:16;59:16
47:19,22;48:1,4,7;	38:5;72:8	71:9,15;72:16;73:6;	33:18;67:4	conducted (5)
49:20,25;50:3;54:6,	close (4)	74:1,11,11,14;75:1;	competing (1)	34:20;36:3;37:1,
11,13,15;56:21;57:1,	13:12;63:21;74:5;	77:24;78:12;79:10,	15:12	25;42:21
4,6,17,22,25;59:2,5;	78:19	18,20;80:19,23;	competition (1)	confidence (1)
61:17,24;62:4;64:6,	closed (3)	81:10;82:7,21.5	16:2	73:20
11,15;65:4;68:13;	12:19;34:13;75:24	COMMISSIONER (54)	complement (1)	confident (1)
71:3,7,8;74:13,16,18,	closing (1)	4:3,16,17,19,20,22,	24:24	26:1
20;76:22,23;78:23;	68:21	23,25;5:10,11;23:24;	complete (2)	confidential (9)
79:2,22,25;80:4,9;	closings (1)	25:8;29:1,2;31:4,5,6;	27:20,22	8:3;28:5;43:2;
81:2	12:20	32:15,19,20;35:11;	completed (7)	49:16;58:8;63:3,6;
chance (2)	Code (7)	38:15,17;41:16,18;	8:1;28:1;31:24;	77:23;78:1
5:7;35:10	28:10;30:3,8;39:7;	43:12,14;48:1,4,6;	52:20;58:20,25;	congratulations (1)
changes (3)	49:3;52:13;59:13	49:25;50:2;54:11,14;	59:19	33:23
51:6;56:5;58:17	codified (1)	57:1,5;61:21,23;	completion (1)	conjunction (1)
channel (1)	56:1	64:11,14;66:1;68:3;	74:4	80:8
22:22	Cohen (12)	74:18,21;75:13,25;	compliance (7)	connected (1)
channels (1)	4:24,25;29:2;	76:21,23;79:2,22;	33:19;49:4;63:19;	21:16
21:18	32:19;35:11;41:18;	80:4,9,25;81:1	65:18;66:3;67:10;	consented (1)
charitable (1)	49:25;54:11;57:5;	Commissioners (72)	78:13	30:16
57:20	64:14;80:4;81:1	4:10;5:2,2,7,23;	compliant (1)	consider (3)
charity (7)	colleague (1)	8:18;9:17;10:1,4;	32:2	17:8;40:7;66:7
			r .	a contract of the contract of

				1,14, 20, 2021
consideration (3)	County (6)	date (7)	77:23	discretion (1)
11:9;26:16;64:1	6:9,10;82:2,5,23,	56:9;60:23,24;	determination (1)	67:4
considered (1)	23.5	66:5;67:24;79:6,11	65:13	discuss (1)
67:20	couple (3)	Dave (1)	develop (1)	13:3
consortium (1)	17:6;18:4;71:23	7:14	69:24	discussed (1)
73:18	course (1)	David (2)	developed (1)	26:23
Constant (1)	18:13	9:5;14:12	13:25	discussing (1)
70:23	Court (3)	day (2)	developing (1)	34:5
constantly (1)	6:3,4,10	22:12;82:15	33:21	discussion (15)
18:13	cover (2)	days (5)	development (4)	5:14;29:5;31:9;
construction (1)	76:15,16	30:20;49:11;51:2,	29:19;30:2;72:20,	32:24;38:21;41:22;
70:11	coverage (1)	4,11	25	43:19;48:10;50:7;
consultation (1)	58:13	deadline (2)	DFS (1)	54:18;57:10;62:6;
65:4	covered (1)	66:8;67:14	20:22	67:9,17;80:3
contained (4)	56:2	deal (1)	Dhandhania (6)	discussions (1)
49:16;58:7;63:10;	COVID (1)	58:1	9:3;11:22;13:3;	40:3
78:16	17:13	debt (1)	14:7;20:7,9	display (1)
contains (1)	Craig (2)	27:18	dialogue (1)	15:1
78:4	9:5;14:9	decades (1)	55:17	distribution (1)
content (3)	create (2)	56:1	Dianne (2)	23:7
23:7,15;55:22	21:22;70:12	December (6)	82:4,18.5	District (1)
contingent (1)	created (3)	34:11;35:18;60:6,	dictate (1)	25:1
28:12	6:17,20;70:11	11;63:23;78:20	66:23	diversified (2)
continue (3)	creates (1)	deck (1)	differ (2)	12:4;23:6
12:5;26:1;39:4	15:11	18:17	63:13;78:7	division (7)
continued (3)	crimes (2)	dedicate (1)	differentiated (1)	6:17,18,20;7:7,15;
13:21;19:4;67:6	6:23,25	66:25	21:3	8:1;14:14
continues (1)	Crisafulli (1)	defer (1)	differentiator (1)	divisions (2)
66:25	14:16	68:7	16:2	21:9,14
continuing (3)	critical (2)	deferred (1)	difficult (1)	division's (1)
28:13;30:1;65:17	79:14,16	14:23	76:12	7:4
contract (1)	cross-marketing (1)	Delaware (1)	digital (2)	Document (2)
19:9	15:22	18:5	21:17;45:2	55:8,15
contribute (1)	cross-sale (1)	demonstrated (1)	diligence (1)	documentation (4)
15:13	22:9	13:21	73:7	63:13,16;78:7,10
Control (3)	CRR (1)	demonstrating (2)	diligent (1) 33:12	documents (3)
7:15,18;72:13	82:18.5	63:19;78:13 Denton (2)		43:2;66:11;74:4
convention (2) 16:4;24:22	curious (1) 23:25	6:6,7	direct (1) 67:13	dollars (2) 17:19;18:11
converting (1)	current (4)	denying (1)	direction (2)	done (2)
15:16	15:16;50:23;51:4;	2	64:2;82:11	24:8;47:19
convincing (4)	59:22	35:4 department (1)	directly (1)	Dover (1)
34:25;36:9;37:6;	currently (4)	6:6	74:10	12:12
38:5	12:9,16;27:13;	departure (1)	DIRECTOR (33)	down (2)
Corp (1)	28:19	7:6	4:11,15,17,20,23;	75:21;82:10
10:19	customer (4)	dependent (1)	5:22;6:18;7:8;8:23;	Downs (1)
corporate (4)	15:14,24;21:14,18	66:1	9:21;25:14;26:11;	12:12
14:18;44:15;66:10,	customers (1)	Deputy (1)	33:8;39:3;40:4;42:4;	draft (5)
12	15:12	69:12	44:1;48:17,22;50:14;	30:10;60:7,14,25;
Corporation (11)	cut (1)	derogatory (3)	54:24;57:18;62:3,15;	80:6
10:16;16:18,23;	62:1	28:6;32:3;42:24	64:25;68:11;69:1,12,	DraftKings (1)
20:11;21:8;26:24;	02.1	described (1)	12;71:14,17,22;77:4	46:22
31:20,21;39:16;	D	55:22	Directors (1)	Drinker (1)
42:13;62:21		deserving (1)	8:4	71:12
Cost (2)	daily (1)	7:8	disciplinary (7)	Drohosky (1)
53:4;60:9	22:7	despite (1)	44:4,11,13,15,16;	69:13
counsel (5)	Danielle (5)	66:1	48:3;49:6	Dudich (19)
10:5,15;14:10;	9:5;11:8;42:5;	detail (1)	discipline (1)	4:21,22;31:5;
68:6;74:17	43:10;44:2	75:6	17:3	32:15;38:17;41:16;
			diaminlinad (1)	
counts (17)	dare (1)	Detailed (2)	disciplined (1)	48:1;50:2;57:1;
44:19,24;45:2,7,10,	dare (1) 18:21	Detailed (2) 49:14;58:6	17:21	61:23;64:11;74:18,
44:19,24;45:2,7,10,	18:21	49:14;58:6	17:21	61:23;64:11;74:18,

D (1)	0.12		16.24	46.24
Dudley (1) 6:1	9:12	evaluation (1) 24:6	16:24 existing (3)	46:24 fontagy (1)
due (1)	emergency (23)		13:22;41:3;56:5	fantasy (1) 22:7
10:18	50:21,23;51:2,4,10, 12,21;52:1,6,9;55:4,	Evans (1) 10:13	expand (2)	fashion (2)
during (1)	7,9,12;56:9,14;58:11,	Evansville (16)	74:25,25	69:16,17
28:7	14,18,23;59:8;66:9;	10:17;11:2;12:18;	expansion (1)	fastest (1)
Dustin (20)	72:8	14:22;15:15;19:16;	14:1	20:22
9:5,20,23;26:14,	employ (1)	25:23;26:8;27:2,2,	expect (2)	fastest-growing (1)
17;28:22,23;29:13;	70:12	15;29:16,22,23;	18:20;19:6	10:23
30:24,25;31:16;	employees (2)	33:20;46:17	expectation (1)	favor (15)
32:10,11;33:6;62:16;	68:23;70:12	even (1)	18:18	5:15;29:7;31:11;
64:6,7,25;77:2,11	enable (2)	16:21	expected (1)	33:1;38:22;41:23;
dynamic (1)	18:6;66:6	event (4)	51:17	43:20;48:11;50:8;
10:22	enables (3)	8:5;10:4;16:4;74:7	experience (4)	54:19;57:11;62:8;
	17:8;19:14;21:2	events (1)	14:11,15;21:15;	64:18;80:12;81:4
${f E}$	encouraged (1)	25:4	22:25	favorably (1)
-	66:5	Everi (3)	experienced (1)	66:7
earlier (3)	end (4)	8:3,3;39:13	7:3	February (10)
21:6;24:14;51:20	11:14;12:20;58:20;	everyone (3)	expire (2)	34:16;36:21;37:20;
early (3)	67:23	4:2,6;5:24	51:5;58:12	51:1,7,13;53:2,6,7;
19:3,3;70:5	enforcement (2)	everywhere (1)	expires (3)	59:21
earnings (2)	7:4,16	24:16	40:19;73:23;	federal (1)
18:23;19:14	English (4)	evidence (4)	82:21.5	6:22
easily (1)	36:17,20;37:1,5	34:25;36:9;37:6;	extended (1)	fee (3)
19:15	English's (3)	38:5	67:14	28:9;39:10;40:15
East (1)	36:15,23;37:9	EVP (2)	extension (5)	feel (5)
45:7	enhance (1)	14:10,17	51:3,11;52:2;	13:15;16:1,5;
Eaton (2)	23:14	exactly (1)	56:15;58:15	79:14,16
9:5;14:9	enjoy (1)	24:16	extensions (1)	feels (1)
EBITDA (4)	18:1	example (3)	72:11	66:21
18:8,20;19:11,13	enough (2)	17:17;18:10;24:19	extensive (1)	feet (3)
EBITDAR (1)	17:23;75:19	exception (1)	14:14	13:13;16:3;24:23
19:12	ensure (2)	59:22	extraordinary (2)	fellow (2)
Ebony (1)	67:9;69:15	Exchange (1)	72:24;73:11	11:19;25:20
36:15	ensuring (1)	12:14	extremely (1)	few (2)
economic (1)	67:1	excited (5)	33:16	65:20;68:17
60:9	enter (1)	10:24;26:4;33:19;		fifty (1)
economy (2)	27:11	70:23;72:23	\mathbf{F}	17:19
17:13;18:25	entered (2)	exclusion (18)		Fight (2)
education (2)	13:1;27:4	8:8;34:7,10,16,19;	facilities (1)	20:22;23:13
6:13,14	Entertainment (5)	35:5,17,24;36:2,13,	73:15	file (3)
effect (10)	12:13;24:25;27:6;	16,21,24;37:10,15,	facility (7)	9:2;72:9,15
32:7;35:3;36:11;	29:25;70:17	20,23;38:9	25:2;26:2;47:7,11;	filed (1)
37:9;38:7;39:19;	entire (2)	excuse (2)	69:8,25;72:21	40:14
41:8;58:23;59:10;	17:2;65:22	28:19;40:9	fact (5)	final (18)
61:10	entities (1)	executed (5)	35:1;36:10;37:7;	28:3,4;43:1;52:12;
effective (2)	31:25	30:2,11,20;69:21; 77:9	38:6;56:6	53:20,23;56:16;
51:2,19 effectuate (1)	environment (1) 18:21	execution (1)	factor (1) 65:16	59:12,12;61:3,5,7,10; 63:12,16;64:1;74:4;
74:3	equity (2)	72:18		78:6
	17:24;75:14	EXECUTIVE (34)	factors (5)	Finally (4)
efforts (1) 33:12	Erpenbach (1)	4:11,15,17,20,23;	34:22;36:6;37:3; 38:2;65:25	21:19;31:17;63:21;
eight (3)	9:7	5:22;8:23;9:21;11:7;	Factory (1)	78:18
14:6;45:19;72:4		25:14;26:11;33:8;	24:18	finance (1)
either (3)	error (1) 77:7	39:3;40:4;42:4,9;	Faegre (1)	19:14
17:23;53:16;70:2	establish (1)	44:1,9;48:17,22;	71:12	financial (17)
elected (1)	6:21	50:14;54:24;57:18;	failed (1)	6:23;16:17;17:7;
73:1	established (2)	58:2;62:3,15;64:25;	49:2	27:25;31:25;42:21;
elementary (1)	5:3;72:15	68:11;69:1,12;71:14,	fairly (1)	62:22,23;63:4,22;
6:13	establishing (1)	17,22;77:4	75:21	77:15,18,24;78:3,6,
Elizabeth (1)	66:3	exercised (1)	fall (1)	10,19
9:7	estate (4)	65:14	70:6	financials (1)
else (1)	27:8,10,15;30:13	existed (1)	FanDuel (1)	16:8
	, , ,			

financing (26)	forgotten (1)	21:21	66:10	49:18;54:5;56:19;
62:17;63:13;71:17;	76:1	Gamesys's (1)	governor (1)	61:15;64:3
73:5,7,9,12,15,16,23;	form (3)	21:25	61:5	hard (13)
74:1,6,9,24;75:1,3,8, 16,23;76:7;79:8,10,	25:16;29:19;53:17	Gaming (49) 4:7;6:19;7:15,18;	governor's (2) 53:22;61:4	6:21;12:23;66:14; 68:2,6,18;69:21,24;
14,18,21;80:6	formal (3) 30:8;58:19,24	10:23;12:5,12,25;	33:22;61:4 Grand (4)	70:14,20;72:19;73:6,
financings (1)	former (1)	10.23,12.3,12,23, 14:11,14,20;15:18;	36:19;37:18;46:6;	70.14,20,72.19,73.0,
62:16	7:3	18:2,5;20:14;21:4,5,	68:20	Harmon (1)
find (2)	forms (1)	10,23;22:3,6,11;23:1;	grant (1)	7:12
10:25;28:6	27:22	26:4,6,7,25;27:8;	43:4	Hat (2)
finding (2)	forth (1)	29:21;30:11;39:13;	granted (1)	42:12;43:5
32:1,3	28:14	42:12;43:5;57:20;	8:10	Haute (8)
findings (8)	forward (4)	58:4,11;59:8,9,12,16;	granting (3)	65:16;68:16;69:20;
35:1,3;36:10,11;	21:24;33:21;35:13;	61:11;62:21;71:13;	36:12;37:9;38:8	70:8;72:21,25;73:17;
37:7,8;38:6,7	67:2	73:15;75:3,3;77:15;	grateful (2)	76:15
Fine (12)	found (2)	81:10;82:7	26:5;73:19	hear (7)
4:15,16;5:10;	42:23;56:4	gap (1)	great (6)	16:9,10,11;57:24;
16:12;23:24,24;25:8;	four (9)	58:13	11:1;20:6;42:4,8;	66:16;80:6,8
29:1;31:4;32:20;	8:7;12:2;13:7;	Garth (1)	62:15;65:14	heard (2)
43:12;61:21	22:16;35:7;38:12;	11:7	Greenebaum (2)	39:23;73:2
finished (1)	45:7,13;46:9	Gary (4)	6:7,7	Hearing (47)
18:23	FOX (2)	9:6;67:21;75:15;	greenfield (1)	5:15;8:19;9:15,19;
firm (3)	15:5;23:11	76:1	13:24	25:12;28:25;29:7;
10:14;11:6;17:3	Frank (1)	general (4)	Greg (5)	31:2,11;32:14;33:1;
First (11)	6:17	14:10;53:21;61:4;	9:6,8;73:11;74:10;	34:20;36:3,5,25;
6:16,18;9:3;22:14;	Franklin (1)	73:1	75:11	37:24;38:13,22;
26:22;34:8;63:12;	6:10	generally (1)	Grill (1)	41:15,23;43:11,20;
68:8,9;70:3;71:14	Frank's (1)	33:17	15:17	47:25;48:11;49:23;
Fiscal (2)	7:6	generated (1)	Grind (1)	50:8;53:9,11,15,16;
53:4;60:8	free (5)	76:14	70:23	54:9,19;56:24;57:11;
fit (1) 24:17	17:23;18:2,6; 19:12,15	generation (1) 20:16	ground (1) 14:3	60:17,18,20,23; 61:19;62:8;64:9;
five (12)	free-to-play (2)	generative (1)	groundbreaking (3)	74:2,3;77:2;79:1;
5:2;12:2,7;13:8;	20:23;22:7	22:12	67:4;70:1,2	80:12,24
44:10;45:16;46:3,14;	French (1)	gentlemen (4)	Group (2)	heavy (1)
69:10,14;73:18,20	45:16	19:25;57:6;64:15;	20:18;75:20	47:20
flip (1)	Friday (1)	81:7	growing (3)	held (5)
20:5	69:23	geographic (1)	20:17,22;22:3	27:5,12;53:9;
floor (2)	full (2)	12:6	grown (2)	60:17;82:8
13:13;15:19	22:15;79:8	George (9)	12:24;13:18	help (2)
flow (8)	full-service (1)	9:6;11:12,18;	growth (2)	21:21;69:6
17:5,23;18:2,6;	11:2	18:22;19:17;21:5;	13:20;15:13	hereby (1)
19:12,15;20:16;	funnel (2)	23:8;24:3;26:1	guarantor (1)	82:6
22:12	20:25;23:16	Gibson (12)	30:14	hereunto (1)
flows (1)	further (18)	9:6;68:6;73:11,12,		82:14
76:8	11:11;25:11;26:13;	16;74:10,25;75:10,	H	high (3)
focus (3)	28:15;29:5;31:9;	11,25;76:17;77:1		17:4;18:7;55:24
15:18,25;24:21	32:24;38:21;41:22;	gives (1)	hall (1)	higher (1)
focuses (1)	43:19;48:10;50:7;	20:19	70:21	18:6
15:6	54:18;57:10;62:6;	GLI-19 (1)	Hammond (7)	highest (1)
folks (3)	65:8;80:3,10	22:18	40:6,13,14,18;41:2,	18:2
10:2;69:18;70:7	future (6)	GLI-33 (1)	9;45:25	highlighted (2)
follow (1)	18:14;33:18,20;	22:18	Hammond's (1)	14:4;66:4
24:10 following (6)	69:25;79:11,19	global (1) 21:23	40:19	highly (2)
8:2;39:10;47:17;	G	GLPI (7)	hand (1) 82:14	7:3;22:12 Hill (1)
52:19;59:19;63:10	U	10:3;27:9,12,14;	Hanson (1)	42:17
food (3)	game (2)	28:16,19;33:23	41:4	historically (1)
70:18,21,22	20:24;39:14	good (10)	happened (2)	24:8
footprint (3)	Games (4)	5:23;11:18;33:18;	6:19;69:16	history (1)
12:6;13:9;20:15	8:3;13:15;44:24;	34:3;42:8;44:9;58:1,	happy (11)	26:4
foreseeable (1)	70:15	2;68:14;71:9	4:11;8:15;16:18;	hit (1)
69:25	Gamesys (1)	governance (1)	28:21;30:22;43:7;	76:10
	• ` '		, , , ,	

hold (2)	53:4;60:10;75:8	indiscernible (1)	investigations (2)	52:21;59:8;70:3
30:12;67:13		10:18	8:1;42:21	jump (4)
*	impacts (1)			
holders (1)	17:13	individuals (3)	investigative (1)	9:22;68:8,9;77:5
72:3	important (1)	8:7,9;72:12	28:4	June (8)
holding (1)	16:21	induce (1)	investigator (3)	14:3;58:12;67:14;
32:5	impose (1)	37:17	7:3,5,24	70:3;73:23;80:19;
Holdings (1)	28:15	industry (5)	investigators (1)	82:16,22
46:20	improve (1)	17:14;18:3,8;56:3,	28:1	jurisdiction (2)
holds (1)	12:5	6	investigatory (1)	30:1;55:6
27:13	improvements (5)	information (14)	33:17	2011,2210
Hollywood (2)	13:22;15:20;24:1,	8:12;28:7;32:4;	investment (1)	K
7:12;45:19			27:8	17
· · · · · · · · · · · · · · · · · · ·	2;55:14	33:14,15;42:24;		T7 (1)
home (1)	inadvertently (1)	49:15;58:6;60:19;	investor (1)	Kansas (1)
23:9	77:7	66:2,5,6,24;67:6	18:16	14:2
Hoosier (1)	Inc (5)	initial (3)	invite (4)	key (5)
45:22	27:6,9;29:25;	15:18;65:19;66:22	9:24;25:16;48:18;	27:24;28:2;42:23;
hope (3)	42:12,16	initiate (1)	57:19	66:12;67:7
12:18;25:3;75:18	incident (4)	14:1	involved (2)	kick (1)
hopeful (1)	34:15;35:22;36:20;	initiatives (1)	14:5;75:15	9:23
73:25	37:19	13:21	involves (1)	kind (3)
hopefully (2)	include (1)	innovative (2)	29:15	18:9;19:14;24:20
69:8;72:6	15:22	20:20;21:25		
			involving (1)	knew (1)
Horseshoe (8)	included (3)	instant (1)	31:18	72:14
40:6,12,14,18,19;	8:12;18:16;43:1	27:7	Island (3)	Knife (2)
41:2,9;45:25	includes (1)	integrated (2)	13:23;14:17;18:5	20:22;23:13
hotel (2)	55:14	21:3;22:2	issuance (1)	Knowing (1)
13:15,23	including (29)	integrations (1)	66:22	79:5
house (3)	12:17;13:11,20,23;	23:15	issue (1)	known (1)
21:11;24:19;39:15	14:11;15:8;19:16;	Integrity (3)	17:23	35:19
households (1)	22:16,20;28:2;44:19,	6:19;55:23,25	issued (3)	Koch (1)
20:20	24;45:2,7,10,13,16,	intend (2)	27:13;42:20;78:2	7:24
hundred (3)	19,22,25;46:3,6,9,14,	15:1;24:21	item (2)	Konami (1)
17:19;18:10;19:10	17,24;47:8;70:22;	intends (1)	40:11;65:2	39:12
17:19;18:10;19:10	17,24;47:8;70:22; 78:5	intends (1) 31:21	40:11;65:2 items (3)	39:12 kudos (1)
	17,24;47:8;70:22; 78:5 incorporate (1)	intends (1) 31:21 intent (3)	40:11;65:2	39:12
17:19;18:10;19:10 I	17,24;47:8;70:22; 78:5 incorporate (1) 15:2	intends (1) 31:21 intent (3) 41:3;52:25;60:4	40:11;65:2 items (3) 9:17,19;71:25	39:12 kudos (1) 69:11
17:19;18:10;19:10 I IAC (2)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6)	40:11;65:2 items (3)	39:12 kudos (1)
17:19;18:10;19:10 I	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10;	40:11;65:2 items (3) 9:17,19;71:25	39:12 kudos (1) 69:11
17:19;18:10;19:10 I IAC (2)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3	40:11;65:2 items (3) 9:17,19;71:25	39:12 kudos (1) 69:11
17:19;18:10;19:10 I IAC (2) 28:10;39:7	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10;	40:11;65:2 items (3) 9:17,19;71:25	39:12 kudos (1) 69:11
IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2)	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17	39:12 kudos (1) 69:11 L ladies (1) 81:7
IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1)
IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11,	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1)	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25
IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3)
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6
17:19;18:10;19:10 I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10,	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8,	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8,	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11;
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20;
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20;	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11)	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12;
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12;	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1;	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1; 15:2;17:2;20:19;	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1; 15:2;17:2;20:19; 24:9;27:4,11;59:10;	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1; 15:2;17:2;20:19; 24:9;27:4,11;59:10; 75:5	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2)
INC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2)	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1; 15:2;17:2;20:19; 24:9;27:4,11;59:10; 75:5 introduce (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22 III's (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2) 67:16,17	intends (1) 31:21 intent (3) 41:3;52:25;60:4 interactive (6) 11:23;14:13;20:10; 21:11;39:16;47:3 interest (2) 32:5;76:12 interests (1) 67:13 interference (1) 10:18 interim (6) 63:8,10,25;65:10, 11;78:2 intern (1) 6:9 interrupt (1) 40:5 into (11) 8:24;11:8;13:1; 15:2;17:2;20:19; 24:9;27:4,11;59:10; 75:5 introduce (1) 11:11	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9 journey (2)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19 late (1)
IT:19;18:10;19:10 IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22 III's (1) 34:9	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2) 67:16,17 indication (1)	intends (1)	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9 journey (2) 21:14,18	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19 late (1) 70:5
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22 III's (1) 34:9 immediate (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2) 67:16,17 indication (1) 33:18	intends (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9 journey (2) 21:14,18 Juliano (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19 late (1) 70:5 later (3)
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22 III's (1) 34:9 immediate (1) 56:11	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2) 67:16,17 indication (1)	intends (1)	40:11;65:2 items (3) 9:17,19;71:25 J jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9 journey (2) 21:14,18 Juliano (1) 14:18	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19 late (1) 70:5
I IAC (2) 28:10;39:7 IAC's (2) 62:24;77:19 IC (5) 63:17,17,20;78:11, 14 iCasino (1) 22:6 idea (1) 76:8 identified (2) 56:11;63:7 iGaming (2) 13:2;21:12 IGC (6) 6:18;7:2,22;42:20; 51:17;67:5 IGC's (2) 53:13;60:21 IGT (1) 44:22 III's (1) 34:9 immediate (1)	17,24;47:8;70:22; 78:5 incorporate (1) 15:2 incorporating (1) 19:7 increased (2) 6:23;7:1 Indiana (43) 4:7;6:3,11;8:11; 15:6,8;22:17;23:8,9; 26:25;27:2;28:9,11; 29:20;30:3,8;31:19; 32:2;33:20;36:19; 37:18;39:7;46:3,6; 49:3;52:11,13;53:1,8, 20,25;59:13;60:15; 61:3,6,13;68:18; 73:18;81:10;82:1,6,7, 10 Indianapolis (6) 10:13;47:12;53:12; 60:18;71:12;82:9 Indiana's (2) 52:18;59:17 indicated (2) 67:16,17 indication (1) 33:18	intends (1)	40:11;65:2 items (3) 9:17,19;71:25 jackpot (2) 36:18;37:17 Jahnae (1) 9:7 January (2) 36:17;37:16 Jason (2) 32:13;79:23 JD (1) 6:11 Jenny (1) 69:13 jobs (2) 70:11,13 John (1) 7:23 Jon (2) 9:7;68:12 Josie (1) 16:9 journey (2) 21:14,18 Juliano (1)	39:12 kudos (1) 69:11 L ladies (1) 81:7 land (1) 14:25 land-based (3) 21:10,15;22:5 large (1) 82:6 largest (3) 13:9;23:4,5 last (18) 5:5,25;6:16;8:8,11; 12:7;17:12;18:23; 37:12;65:2,4;66:20; 70:3;71:23,24;73:12; 76:5;78:18 lastly (2) 7:21;23:12 Latanya (2) 35:16,19 late (1) 70:5 later (3)

			-	May 25, 2021
58:21	12:19;79:9,15;80:8	55:8,15	34:17;53:12;55:9,20	30:24;31:7;32:10,17,
launched (1)	Lick (1)	Lucas (10)	margin (1)	21;35:9,12;38:10,18;
15:4	45:16	9:7;68:5,9,13;71:3,	18:8	39:22;40:1,9;41:12,
laundering (1)	lieu (1)	4,6;72:17,22;77:6	MARION (3)	19;43:9,15;47:19,22;
6:24	49:6	Luck (22)	82:2,6,23.5	48:4,7;49:20;50:3;
Law (6)	lifting (1)	65:5,24;66:5,14,	Mark (1)	54:6,13,15;56:21;
6:12;7:3,16;10:14;	47:20	17;67:3,7,13;68:1;	14:16	57:4,6,17,22,25;59:2,
11:6;49:5	Limited (1)	69:21;71:2,13,16;	market (6)	5;61:17,24;62:4;
LDA (2)	47:1	72:19;73:12;75:11;	13:2;14:23;18:17;	64:6,15;71:3,7;74:16,
29:15,23	liquidity (4)	77:14,18;78:12,19;	20:16;22:5;24:17	20;76:23;78:23;
lead (2)	17:4,20,25;18:11	79:11,13	marketing (3)	79:25;80:9;81:2
7:4;14:13	list (18)	Luck's (3)	14:19;24:9,13	mean (1)
leader (1)	8:8;34:7,10,16,19;	65:15,19;78:3	marketplace (3)	76:2
20:14	35:5,17,24;36:2,13,	Lucy (25)	20:17;22:3;23:2	meaning (1)
leading (2)	16,21,24;37:11,15,	65:5,15,19,24;66:5,	markets (4)	17:22
52:20;59:19	20,23;38:9	14,17;67:3,7,13;68:1;	14:20;15:12;24:10,	meaningful (2)
learned (1)	litigation (2)	69:21;71:2,13,16;	18	20:15;72:20
25:24	6:6;72:10	72:19;73:11;75:11;	Martin (7)	mechanics (1)
lease (8)	little (7)	77:14,18;78:3,12,19;	9:9;57:19,21,24;	20:24
27:11;29:19;30:9,	13:4,14;16:20;	79:11,13	58:1;59:4,6	media (2)
10,11,15,18;79:5	22:13;24:14;62:1;	,	Masque (1)	20:17;22:19
least (4)	75:5	\mathbf{M}	39:13	meeting (33)
18:10;67:17;73:14;	live (2)		master (1)	4:2,7,8;5:5,6,8;6:1,
75:22	15:6;22:16	M&A (1)	27:11	16;8:8,11;9:18;
led (1)	lived (1)	12:6	material (1)	14:15;16:4;24:22;
73:19	69:3	M&As (1)	42:24	43:2;47:15,17;55:10;
Leek (5)	LLC (8)	14:5	materially (2)	58:19;62:25;65:7;
8:4;9:5;11:8;42:5,8	27:1;29:21;40:14,	machines (1)	63:13;78:7	67:23,24;70:17;
left (1)	18;41:2,9;71:13;	13:14	materials (10)	77:20;79:19;80:18,
6:4	77:15	maintain (4)	8:4,12;10:21;11:9;	19,20;81:3,7,9;82:7
legal (3)	LLC's (1)	17:15,24;18:10;	28:5;47:15;49:16;	meetings (1)
14:10;63:19;78:13	40:13	41:3	58:8;63:6;78:1	73:2
Legislative (4)	loan (1)	maintained (1)	math (1)	member (2)
50:25;52:24;53:24;	74:4	17:3	44:6	5:25;16:25
60:5	loans (1)	maintaining (2)	matter (7)	members (4)
Leisure (3)	75:5	17:18;58:24	34:23;36:7;37:4,8;	60:22;71:8;74:12,
27:8;30:11;47:1	local (6)	maintenance (3)	38:3;71:16,20	13
Level (2)	10:5,15;29:18;	17:18;24:11;25:6	matters (4)	mentioned (4)
67:11;79:7	30:2;67:2;68:6	Majestic (4)	33:9;34:1;37:13;	18:1;54:1;70:1;
levels (3)	located (1)	46:9,12;65:9;68:21	49:15	71:24
17:4,4,25	27:2	making (2)	May (24)	mentioning (1)
leverage (3)	locations (1)	51:20;68:22	4:6;5:6;15:4;30:7;	71:22
17:5,25;18:12	13:6	manage (3)	35:24;36:25;37:24;	merged (1)
leveraging (1)	Lockhart (2)	13:12;69:24,24	49:18;54:5;56:17;	12:12
21:24	82:4,18.5	Management (5)	60:16;61:16;66:8,15;	merger (1)
license (18)	long (1)	52:21;66:13;69:22;	68:20;72:11;73:22;	19:8
27:5,13;28:11;	7:15	72:18;77:8	74:8,15,19;79:2;	Meridian (1) 71:11
39:4,8;40:13,20; 41:8;42:16;49:10;	long-serving (1) 7:2	management's (1)	80:5;81:9;82:8 Mayor (7)	met (5)
65:16;66:23;67:11,	long-standing (2)	18:18 managing (3)	9:9;11:14;25:15,	34:24;36:8;37:5;
20,21;79:6,12,20	26:4.6	6:5;17:22;22:17	17,19;26:10,12	38:4;71:24
licensed (1)	look (6)	manner (1)	McAfee (4)	method (1)
44:12	16:3;21:7,24;	18:24	37:16,19,25;38:4	75:7
licensee (3)	24:24;25:6;33:21	many (8)	McAfee's (3)	Michael (1)
10:19;29:20;31:20	lost (1)	7:23;16:24;22:10;	37:14,22;38:8	41:4
licensees (13)	59:3	56:3,4;72:25;73:8;	McKinney (2)	microphone (3)
8:2;30:3;39:11,20;	lot (4)	75:2	6:12;10:13	57:23;59:2,3
48:20;49:1,2,7,13;	44:6,6;71:19,23	map (1)	McMAINS (66)	Microsoft (1)
55:5,17,24;66:23	lottery (1)	13:5	4:1,5,13,14;5:1,12,	82:9
licenses (6)	18:4	Marc (1)	20;8:17;9:11;10:11;	mid-December (1)
12:10;39:19;42:12,	low (1)	23:24	11:25;16:10,11;	58:16
20;43:4;65:14	19:10	March (7)	19:24;23:21;25:10;	might (7)
licensing (4)	LSA (2)	12:13;19:1,2;	26:10;28:22;29:3;	17:24;19:21;24:1;
	. ,	, - · , - ,	, ,,	, , ,

	7 40 0 40 2 0 4	N (4)	N (4)	
71:1;73:9,9;74:12	5:10;8:19;29:1;	Network (1)	Novomatic (1)	omni-channel (3)
Mike (1)	31:4;33:9;35:13;	15:5	39:15	21:5,23;22:2
69:13	38:15;43:12;49:25;	networks (2)	NRT (1)	once (4)
million (5)	54:11;57:2;61:21;	22:21;23:6	39:16	24:6;30:10;75:23,
14:24;15:24;17:19;	65:1	new (10)	number (3)	23
18:11;70:10	moved (17)	5:25;6:20;7:7;	6:15;26:2;78:4	one (23)
millions (1)	5:12;29:3;31:7;	9:19;12:14;40:24,25;	numbers (2)	5:25;7:17;12:9;
19:10	32:15,22;38:19;	59:9;75:1;80:23	16:19,22	13:16;17:7,16;18:1,
minor (1)	41:20;43:16;48:8;	newest (1)	numerous (1)	9;22:4,12,14;26:2,21,
6:13	50:4;54:16;57:7;	6:1	53:14	22;35:8,8;39:20;
minority (1)	61:24;64:16;80:1,25;	next (26)	NYX (1)	41:10;44:14;67:17;
72:3	81:2	5:4;20:3;21:1,7,13,	45:2	76:7;77:10;79:17
minutes (3)	moves (1)	19;22:13,23;23:3,12;		ongoing (1)
5:5,8,13	67:1	35:14;36:14;39:5;	O	55:17
model (2)	Mrs (1)	40:11;44:3;48:19;		online (7)
18:5;75:1	5:20	50:19;52:3;54:25;	oath (2)	13:9;20:14;21:4,
moderate (3)	much (4)	55:2;57:18;67:24;	8:20;9:13	16;22:3,6,11
17:4,24;18:12	11:6;16:15;17:12;	72:23;74:3;80:18,19	oaths (1)	only (4)
modification (2)	23:18	Nice (2)	8:21	56:11;65:15;68:21;
30:5;41:6	multi-property (2)	19:25;26:9	obligations (1)	76:15
modify (3)	12:4,25	Nicely (1)	72:15	on-site (1)
29:18;30:9,15	multipurpose (1)	47:19	observed (4)	24:6
Moffitt (1)	70:16	nine (1)	34:12;35:19;36:17;	Opat (13)
7:14	Murray (4)	14:21	37:16	9:8;34:2,4;35:14;
Moloy (11)	9:8;68:7;71:7,10	none (32)	obviously (2)	39:2,5,25;40:10;
9:6;26:18;29:14;	must (8)	5:15;8:19;9:15,19;	72:19;75:17	48:21,23;50:18;55:1;
	30:20;39:8;40:21,			48.21,23,30.18,33.1, 57:16
31:17;33:7;62:18;		25:12;28:25;29:7;	occupational (3)	
64:17,24;77:12;	24;63:18,21;78:12,19	31:2,11;32:14;33:1;	48:19;49:1,10	open (3)
78:23,24	muted (2)	38:13,22;41:15,23;	occurred (1)	19:20;23:19;69:6
moment (2)	25:13;32:13	43:11,20;47:25;	17:12	opened (1)
51:15;68:17	myself (1)	48:11;49:23;50:8;	October (1)	69:3
money (1)	14:7	54:9,19;56:24;57:11;	12:15	opening (5)
6:24	N T	61:19;62:8;64:9;	off (9)	65:21;68:20;69:7,
Monkey (2)	N	77:2;79:1;80:12,24	9:23;10:7;49:12;	15;70:5
20:21;23:13		north (2)	57:23;59:3;75:23;	operate (4)
month (2)	name (6)	7:24;71:11	76:5,10,18	12:9,10;24:10;
19:2;66:20	7:19;9:13;10:12;	Northern (1)	offer (1)	66:19
months (3)	11:18;20:9;34:3	68:18	24:2	operated (1)
67:3;71:24;73:8	named (1)	notably (1)	offered (1)	13:25
Moore (2)	7:7	74:9	49:7	operating (6)
9:4;10:3	names (1)	notarial (1)	offering (1)	12:21;21:9,14;
moratorium (1)	7:19	82:15	22:2	23:1;52:6;59:7
59:23	naming (1)	Notary (2)	offerings (1)	operation (3)
more (5)	40:25	82:4,19	70:22	11:3,3;33:18
15:7;16:21;21:23;	National (1)	note (3)	offers (2)	operational (1)
74:9;80:7	73:19	33:10;72:1;77:6	22:19;72:1	65:21
most (1)	national-type (1)	noted (1)	Office (7)	operations (6)
10:22	24:20	66:1	6:9;17:2;52:21;	14:17;15:3;73:15;
motion (50)	near (1)	notes (12)	53:20,22;61:3,5	75:3;76:9,14
5:14,15,19;29:6,8,	73:12	74:23;75:6,13,15,	officer (6)	operator (1)
11;31:10,11,15;	necessary (2)	17,21;76:4,5,7,16,18;	7:4;14:19;34:24;	27:1
32:25;33:1,5;38:22;	52:9;58:14	82:10	36:7;37:4;38:3	operators (2)
39:1;41:16,22,23;	need (5)	notice (5)	officers (1)	22:11;44:17
42:2;43:19,20,24;	9:18;56:11,15;	28:16;52:25;53:11;	7:18	opinion (2)
48:2,10,11,15;50:8,	74:5,5	60:4,17	offices (1)	63:19;78:13
12;54:18,19,23;57:2,	negotiate (2)	noticed (1)	71:11	opportunistic (1)
10,11,15;62:7,8,12;	73:16;74:3	15:4	officials (1)	17:9
64:12,18,22;79:3,9,	negotiation (1)	notified (2)	73:1	opportunities (4)
18,24;80:3,11,12,17,	72:5	65:5;66:13	off-track (2)	15:23;20:25;23:16;
24;81:4	net (1)	noting (1)	47:7,11	65:17
motions (2)	19:11	22:24	old (4)	opportunity (5)
38:21;50:7	1/.11		VAU (T)	opportunity (3)
	nets (1)	November (2)	9.15 17.73.10.	22.9.25.1 3 21.
move (13)	nets (1) 23:11	November (2) 27:3;58:19	9:15,17;73:19; 80:22	22:9;25:1,3,21; 68:15

		1	I	1,14, 20, 2021
Opposed (14)	owner (1)	passes (2)	4:4	portfolios (2)
5:18;29:10;31:14;	27:1	64:22;80:17	PIK (4)	13:16;22:5
33:4;38:25;42:1;	owners (1)	past (2)	75:13,15,21;76:18	portion (1)
43:23;48:14;50:11;	42:23	34:12;73:8	PIKs (4)	67:8
54:22;57:14;62:11;	owner's (10)	patron (2)	76:6,6,10,16	position (5)
64:21;80:16	27:5;28:11;29:20;	33:9;34:1	place (2)	7:18;17:7;65:12;
optional (1)	30:3;40:13,20;41:8;	patron's (1)	65:11;66:18	67:22;76:12
51:3	55:5;65:5;67:20	35:20	placed (4)	possession (2)
order (65)	ownership (6)	Paul (1)	34:15;35:23;36:20;	24:7;35:20
4:2,8;26:22,23;	9:24;26:24;27:21;	34:9	37:19	possible (1)
28:14,15,24;29:4;	31:19;32:7;72:2	paying (3)	placement (1)	51:20
31:18;32:6,12,22;		75:21;76:5,18	15:19	possibly (1)
34:8;35:14,15;36:14;	P	payment (2)	placing (2)	51:20
37:12,13;39:6,18;		39:9,12	34:12;73:4	post (1)
40:11,16;41:7;42:14;	Pacers (2)	payment-in-kind (2)	plan (2)	61:6
44:18,21,23;45:1,4,6,	15:8;23:9	74:23;75:6	76:20;80:18	post-closing (1)
9,12,15,18,21,24;	package (8)	Payments (3)	Planned (1)	21:7
46:2,5,8,11,13,16,19,	55:20;56:3,7,12;	8:3;19:11;39:13	24:2	post-COVID (3)
21,23,25;47:2,4,6,10;	76:7;78:20;79:8,21	PD1 (1)	plans (2)	18:21;19:1,6
54:3;62:17,19;64:8,	packet (1)	72:15	9:12;66:13	posted (7)
12,17;74:5;77:13;	35:10	PD1s (1)	platform (3)	8:13;52:25;53:7,
78:4,16,25;80:2,6,8,	page (6)	72:10	20:23;22:16,17	13;60:3,14,21
13	17:16;18:9,15,15;	Peevler (1)	platforms (2)	posting (2)
orders (22)	20:5,12	7:2	22:22;23:7	34:12:53:24
25:18;26:15,20;	pages (1)	pending (7)	play (2)	postponed (1)
38:12,19;40:2,3;	14:3	12:17,18,20;13:12;	21:15,16	73:25
41:21;42:6,6,10;43:3,	paid (4)	14:13;15:17;70:4	playing (3)	potential (2)
17,18;47:24;48:9,19,	40:15;49:12;75:23;	people (3)	34:13;39:14;45:5	19:14;79:5
24;49:22;50:1,5,15	76:10	8:25;53:14;69:10	please (22)	power (5)
organic (1)	Pala (1)	percent (2)	4:10;5:16;11:25;	40:17,22,25;41:9;
13:20	39:16	20:19;76:13	12:1;21:1;29:8;	47:1
OTBs (1)	pandemic (1)	perhaps (1)	31:12;33:2;38:23;	practical (1)
12:10	73:13	67:23	41:24;42:7;43:21;	55:18
otherwise (2)	Papanier (8)	period (7)	48:12;50:9;54:20,25;	practices (1)
60:24;71:2	9:6;11:12,17,18;	12:22;24:6;39:20;	57:12;62:9,17;64:18;	56:3
OTT (1)	12:1;24:3,3;25:9	41:10;49:10;68:24;	80:13;81:4	preapproval (1)
22:22	paper (1)	76:11	pleased (4)	27:19
out (6)	69:23	permanent (7)	25:23;56:8;66:16;	premature (1)
15:10,21;35:21;	paperwork (1)	42:11,15;43:4;	69:20	80:6
51:23;62:1;72:13	40:15	51:15,16,18;70:12	pleasure (14)	premier (1)
outdoor (1)	pardon (2)	permission (3)	5:9;28:25;31:3;	21:22
25:4	53:6;56:10	11:20;62:23;77:17	32:14;38:14;41:15;	preparation (1)
outlay (1)	Park (1)	permit (1)	43:11;47:25;49:24;	17:11
27:17	45:22	73:24	54:9;56:25;61:20;	Present (19)
outlined (1)	part (5)	personal (1)	64:9;79:1	4:14,16,19,22,25;
65:25	27:7;29:15;76:6;	27:22	pm (2)	5:3;8:5;26:15;40:11,
over (19)	79:15,16	persons (6)	81:9;82:8	24;42:5;48:18;50:15;
10:8;12:7;13:14,	participating (1)	27:24;28:2;42:23;	point (1)	52:3;57:19;62:16;
14,15;14:19;15:24;	73:18	55:5;67:12,15	10:24	66:6;68:15;77:2
16:6;26:17;30:2;	particular (2)	petition (16)	pointing (1)	presentation (16)
32:13;33:25;65:22;	19:2;71:20	34:9,18,21;35:4,	15:10	9:25;10:20;11:13,
66:20;70:12,25;	particularly (1)	16;36:1,4,12,15,23;	poised (1)	24;12:2;13:4;14:4;
72:13,13;73:7	6:22	37:2,10,14,22;38:1,8	20:13	16:6;19:25;23:18;
overall (3)	parties (5)	petitions (2)	poker (1)	47:18;54:4;56:19;
15:14;17:15;75:9	9:25;30:7,16,16,20	34:6;35:7	22:6	61:15;70:7;78:21
oversight (1)		Phil (5)	Poling (1)	presented (7)
52:10	partner (1) 11:1	10:5,8;11:17;	7:22	28:3;41:5;57:8;
overview (1)		14:18;20:4		63:14;64:13,17;78:8
16:18	partnership (3)	Philip (2)	poor (1) 25:16	presenter (1)
	20:18;22:19;33:22	- , ,	portfolio (10)	74:10
own (4)	party (2)	9:8;10:12		
12:9,16;27:14;68:4	29:22;72:10	philosophy (3)	15:23;18:19;19:9,	presenters (3)
owned (1)	pass (1)	16:22;17:15;19:22	18;21:2;22:8,14,20;	8:20,22;23:23
25:2	62:13	phone (1)	23:5,5	presenting (4)
	1	1	II.	1

				Wiay 25, 2021
11:9;14:8,8;51:14	promulgation (6)	19:12	15:10;40:20;55:11,	78:25;80:10
president (3)	52:12,18;56:16;	pursuant (5)	11	region (1)
11:12,22;14:16	59:18;60:13,20	30:3,8;39:6;63:1;	reasons (5)	26:5
previous (1)	proper (1)	77:21	17:6;18:4;51:25;	regional (6)
5:8	40:14	put (2)	54:1;56:13	13:16;15:5,23;
previously (6)	properly (15)	25:15:69:23	rebrand (1)	22:20;23:6,11
6:2;13:7;28:17;	5:12;29:3;31:7;	putting (1)	23:10	Register (7)
	32:22;38:19;41:20;	76:11		53:1,8,25;60:5,15;
40:17;52:5;58:18		70.11	rebranding (1) 15:5	
prior (2)	43:16;48:8;50:4;	0		61:6,13
6:8;73:2	54:16;57:7;61:24;	Q	recapture (1)	regular (1)
prioritize (1)	64:16;80:1;81:2	01 (0)	75:19	51:11
66:25	properties (4)	Q1 (2)	receive (2)	regularly (1)
privilege (1)	13:22;27:9;30:12;	12:20;18:23	66:4,11	49:10
4:8	39:17	quarter (1)	received (12)	regulated (1)
probably (2)	property (6)	19:4	6:11;34:7,17;	23:1
25:16;80:7	13:24;14:2,22;	quick (4)	35:25;36:22;37:21;	regulations (1)
problem (1)	24:7;25:1,25	16:17;65:3;70:9;	42:19;60:24;63:8;	32:3
39:25	proposal (1)	77:5	66:10;67:12;72:4	reintroducing (1)
procedures (1)	77:3	quickly (2)	receiving (1)	15:25
63:7	proposed (36)	18:15;33:11	31:23	reinvestigations (1)
proceed (5)	28:24;29:4;30:10,	Quist (2)	recent (3)	8:2
9:15;59:23;60:1,	18;31:1;32:12;38:12;	7:7;69:14	13:2;23:12;66:17	REIT (2)
12;65:9	40:1,3;41:21;47:23;	quo (1)	recently (1)	27:15;28:18
proceedings (1)	49:22;50:1,5;53:3,7,	58:24	21:19	related (1)
82:13	10,22;54:8;55:7,14;	quorum (1)	recognize (1)	18:4
process (11)	56:22;60:8;62:21,23;	5:3	7:9	relationships (1)
33:17;52:12,18;	63:3,22;64:8;77:15,		recommendation (5)	6:21
55:19;56:17;58:20,	18,23;78:4,19,25;	R	35:2;36:10;37:7;	relatively (4)
25;59:18;60:13,20;	80:2,13		38:6;61:22	12:22;18:7,12;
65:10	Prosecutor's (1)	racetrack (1)	recommendations (4)	19:15
processing (1)	6:9	12:10	38:16;41:17;43:13;	relevant (6)
68:23	proud (5)	rapidly (2)	48:2	32:1;34:23;36:6;
product (4)	23:10;69:5,8,9,18	20:16;22:2	recommends (2)	37:3;38:2;47:13
15:19;16:1;22:4,8	proven (1)	rate (2)	54:2;61:9	relinquishment (1)
productive (1)	20:24	19:7;76:13	reconfiguration (1)	49:9
6:21	provide (9)	ratification (1)	15:20	relocate (1)
professional (1)	18:17;21:17;52:10;	64:1	record (4)	14:25
15:7	63:18;65:2,17;68:3;	rationale (1)	8:25;71:10;77:10;	remain (2)
program (2)	70:16;78:12	55:12	82:12	55:12;65:11
	provided (11)			remarks (1)
15:22;21:17	` ′	reach (2)	redemption (4)	` '
programs (1)	34:21;36:4;37:1,	20:19;23:4	67:16,18;72:2,4	19:19
56:5	25;47:14;49:17;57:3;	reached (1)	Redevelopment (1)	remedied (1)
progress (3)	58:8;60:7;63:5;77:25	67:19	29:24	56:12
66:17;71:23;74:8	provides (2)	read (2)	reduced (1)	remiss (1)
project (6)	20:15;33:17	8:24;9:13	82:11	68:17
24:11;67:1;70:8,	providing (1)	readopted (1)	referenced (2)	removal (9)
10,24;75:9	75:4	58:15	13:7;14:3	34:6,10;35:4,16;
projections (1)	prudence (1)	readoption (6)	reflected (4)	36:12,15;37:10,15;
76:10	17:7	50:21;51:21,23;	35:1;36:9;37:6;	38:8
prominently (1)	public (13)	52:2;58:10,13	38:5	removed (4)
15:1	53:9,11,15,15,16;	ready (2)	reflects (1)	34:18;36:1,23;
promise (1)	60:17,17,20,22,22;	35:12;74:14	13:6	37:22
69:4	73:2;82:4,19	real (4)	refresher (1)	renewal (28)
promote (2)	publicly (1)	27:7,10,15;30:13	70:9	39:10,12;40:6,12,
7:17,23	27:12	realization (1)	regard (1)	13,15,19,21,23;43:6;
promotion (1)	published (4)	21:22	6:24	65:6,9,10,13,24,25;
7:9	50:25;53:12;60:18;	realizing (1)	regarding (24)	66:3,8;67:8,19,21;
promotions (1)	61:12	72:24	28:24;31:1;40:3,	71:16;73:24;79:6,9,
6:15	Publishing (1)	really (10)	12;47:23;48:3;49:4,	12,15,21
promptly (1)	39:13	14:23;24:21;25:23;	15,21;50:20,21,24;	renewals (2)
33:13	purchase (1)	26:8;33:10;40:4;	52:7;54:7;55:3,4;	39:4;65:11
promulgate (1)	27:4	69:11,14;73:10;77:5	56:22;60:24;61:11;	renewed (1)
52:23	pure (1)	reason (4)	64:8;65:24;66:12;	39:8
	- ` ′	(-)	,,	

		I	I	11143 =0, =0=
renewing (2)	55:3;56:23;57:2,8;	21:2	54:20;57:12;62:9;	48:25;49:8,14
39:19;41:8	58:4,5,10,22;59:11;	Rock (10)	64:19;80:14;81:5	settlements (1)
rent (1)	61:9;63:2,8,24;77:21	12:23;66:14;68:2,	scale (1)	49:22
19:11	resolutions (9)	6,18;69:21,24;70:14,	12:5	seven (4)
repayment (1)	50:16;54:8,12,17;	20;72:19	scaled (1)	13:11;44:15;45:22;
75:7	57:20;58:3,7;61:25;	Rocksino (1)	20:14	46:6
replace (2)	62:12	70:14	Schaefer (1)	several (6)
30:13;55:8	Resort (1)	roll (2)	9:10	13:20;14:20;28:13;
report (3)	45:16	4:9;15:21	scheduled (1)	34:5;67:12,15
5:21;8:15;28:4	resources (2)	room (1)	49:11	shareholders (1)
reported (1)	66:18;67:1	70:16	School (1)	32:1
63:25	respect (2)	rooms (1)	6:12	sheet (2)
Reporter (1) 82:5	23:25;72:20	13:15	Scientific (1) 44:24	17:20;19:22
reporting (1)	respective (1) 39:20	Rossouw (1) 9:4	seal (1)	short (1) 12:22
78:15	restate (1)	roulette (1)	82:15	shortly (1)
reports (2)	43:18	34:13	seamless (1)	10:21
8:4;43:1	restaurant (1)	routine (1)	21:18	show (2)
represent (2)	16:1	55:18	Second (22)	22:23;23:3
17:8;71:13	restaurants (1)	rule (60)	5:11;19:4;29:2,14;	shown (1)
representation (1)	24:15	50:21,23;51:2,5,7,	31:5,6;32:18,19,20;	73:20
13:8	restraint (1)	10,12,15,16,18,21;	38:17;41:18;43:14;	Sicuso (5)
representatives (1)	65:15	52:1,12,13,17,18,23;	48:5,6;50:2;54:14;	9:8;10:6,10,12;
68:1	result (4)	53:1,3,7,10,18,20,23;	57:5;61:23;63:16;	20:2
represents (3)	34:14;35:22;36:19;	54:25;55:4,7,9,12,14,	64:14;79:23;81:1	side (1)
13:8;22:9;73:10	37:18	17,20;56:2,7,9,14,16;	seconded (15)	70:18
repurchase (1)	results (2)	58:12,13,14,16,18,	5:13;29:4;31:8;	signature (1)
72:2	55:18;56:8	23;59:12,12,16,17;	32:22;38:19;41:20;	70:19
reputation (1)	retain (1)	60:4,8,13,14,20,25;	43:16;48:8;50:4;	signatures (1)
25:24	17:23	61:1,3,6,7,10,12;72:8	54:16;57:7;61:25;	69:22
request (15)	retired (1)	rulemaking (7)	64:16;80:1;81:3	signed (2)
29:18;30:8,15;	7:14	51:17;55:19;58:19,	secondly (1)	8:21;9:13
31:19;39:11;40:21,	retirement (1)	25;59:22,24;60:2	17:10	significant (4)
23;51:23;52:22;	7:21	rules (8)	Section (4)	15:11;22:9,25;
62:20;67:15;77:14;	review (6)	50:17;52:6,9,15;	39:7,7;49:4;52:14	66:25
78:3;79:12,19	5:8;28:2,5;33:12;	55:22;59:8,15;66:10	seeking (3)	significantly (2)
requested (3)	35:10;66:22	run (3)	10:16;62:22;77:17	6:25;13:19
59:22;62:24;77:19	reviewing (5)	19:7;51:12;58:16	senior (1)	signify (15)
requesting (3)	34:23;36:7;37:4;	Rush (1)	11:22	5:16;29:8;31:12;
51:9;52:1;56:14	38:3;79:12	47:3	sense (1)	33:2;38:23;41:24;
requests (2)	reward (1)	Ruth's (1)	19:13	43:21;48:12;50:9;
33:14;66:2	15:21	24:19	sent (1)	54:20;57:12;62:9;
require (2)	rewards (1)	S	65:23	64:18;80:13;81:4
27:18;67:5 required (4)	21:17 Phodo (3)	ъ	separately (1) 26:21	similar (1) 55:21
28:9;33:14;39:12;	Rhode (3) 13:23;14:17;18:5	Sales (1)	September (1)	Sinclair (3)
42:19	right (6)	39:15	60:3	20:18;22:18;23:4
requirement (4)	20:3,4;35:14;58:1;	same (4)	series (1)	single (1)
62:25;72:9;76:18;	61:25;76:22	17:10;28:17;40:7;	37:13	12:24
77:20	ring (1)	61:12	served (2)	situation (1)
requirements (4)	26:9	Sara (25)	7:22;10:15	68:21
18:14;28:16;67:7;	Ripley (1)	4:9;5:1;8:17,18,21;	Services (4)	six (2)
78:16	6:9	9:9,11,14;10:10;	51:1;52:24;53:24;	13:5;22:17
requires (4)	Rising (1)	25:12,13,19;26:18;	60:5	slide (12)
52:14;59:14;63:24;	46:14	34:2;39:24;48:21;	set (5)	13:5,11;14:6,21;
67:8	River (1)	57:19,22;59:2;61:17,	28:13;52:6;59:7;	18:16;21:1,7,13,19;
Residence (1)	13:24	18;62:1,18;68:9;70:1	66:8;82:14	22:23;23:3,12
82:23	RMR (1)	satisfied (2)	settlement (35)	slides (2)
Reske (1)	82:18.5	52:17;59:17	44:10,12,14,16,18,	12:2;13:7
69:13	Robert (6)	saying (15)	21,23;45:1,4,6,9,12,	slot (1)
Resolution (20)	6:12;9:8;35:13;	5:16;29:8;31:12;	15,18,21,24;46:2,5,8,	13:14
29:17;31:1,8;	38:10,11;39:22	33:2;38:23;41:24;	11,13,16,19,21,23,25;	slots (1)
50:20;52:4;54:2;	robust (1)	43:21;48:12;50:9;	47:2,4,6,10,13,15;	70:14
		- · , - · - · - · · · · ·	, , , , , , , , , , , , , , , , , , , ,	

		T	T	11147 20, 2021
Small (3)	staff (58)	statute (1)	24:18	tax (1)
9:9;60:9;70:18	5:24,25;6:1;7:25;	56:1	suit (1)	49:5
smooth (1)	11:7;28:3,6;34:17;	statutes (1)	19:5	T-Butler (4)
33:16	35:25;36:22;37:21;	32:2	suitability (2)	35:18,23;36:3,8
snapshot (1)	38:16;41:17;42:9,20,	Steak (1)	32:4;42:25	T-Butler's (3)
18:17	23;43:13;44:10;48:2;	24:19	suited (1)	35:16;36:1,12
so-called (2)	49:1,7;51:9,14,22,25;	steakhouse (1) 70:19	10:25	team (4)
62:25;77:19	53:9,19;54:2;56:8,13, 16;57:3,9;58:3;59:1,		summer (2) 58:21;70:5	15:9;22:25;26:1; 69:3
Solutions (1) 47:5	21;60:6,16;61:2,8,22;	stenograph (1) 82:10	supersede (1)	Teams (1)
somewhere (1)	64:13;65:5,23;66:5,	Stenographic (1)	55:7	82:9
17:18	10,11,13,24;67:9,25;	82:5	Supervisor (4)	tech (1)
soon (1)	68:14,24;69:4,5,17;	step (1)	7:11,13,14;69:13	21:25
75:22	71:19;73:6	72:24	supplier (2)	Technologies (1)
sorry (9)	staffing (1)	stepped (1)	31:20;42:11	44:19
9:22;25:14;39:24;	66:12	17:1	suppliers (1)	technology (3)
40:5;50:16;59:4;	Staff's (5)	steps (3)	44:12	20:20;39:14,16
62:4;77:4,11	43:1;52:22;55:16;	52:19;59:19;65:21	supplier's (2)	telephonic (4)
sought (1)	63:5;77:25	Steve (6)	27:13;39:8	34:20;36:3,25;
73:12	Stage (1)	9:9,10;11:21;14:7;	support (6)	37:24
Southern (1)	9:6	16:7;20:7	26:7;34:21;36:4;	telling (1)
46:3	stakeholders (1)	still (1)	37:2;38:1;55:13	9:1
space (5)	73:1	72:5	Sure (11)	temporary (1)
13:13;16:4;24:24;	Stan (1)	Stock (1)	4:11;5:22;18:24;	42:19
25:2;70:17	7:11	12:14	24:16;39:5;68:4,11,	tennis (1)
speak (1)	stand (1)	stood (1)	19;69:2;72:14;74:20	22:21
9:12	74:14	68:25	Susan (2)	terms (12)
SPEAKER (1)	standard (5)	strategic (2)	4:3,5	18:21;49:14;63:12,
20:4	34:25;36:8;37:5;	12:6;14:5	SVP (1)	14,16;67:18;75:5;
speaking (2)	38:4;56:3	strategy (5)	20:10	76:4,12;78:6,8,10
71:2;72:22	standards (3)	11:23;14:18;20:10;	switch (1)	Terre (8)
special (2)	52:15;55:24;59:15	21:4,5	37:17	65:16;68:16;69:20;
6:14;69:11	Star (7)	Street (2)	systems (1)	70:8;72:21,25;73:17;
specific (2)	46:9,12,14;53:12;	47:3;71:12	15:20	76:15
16:19;23:25	60:18;65:9;68:21	strong (1)	T	Terry (1)
specifically (5)	start (6)	18:24	T	35:19
15:7;21:24;52:19;	4:13;5:24;10:6;	strongest (1)	4 11 (6)	Thanks (6)
59:18;61:11	11:23;68:5;75:20	19:3	table (6)	20:7;25:20;33:6;
spent (1)	started (3)	structure (2)	13:14;70:15;79:10;	50:14;56:21;68:14
71:19	11:5;12:3;70:24	17:22;75:14	80:2,11,13	third (2) 13:9;63:18
spoke (1) 18:22	starting (1)	subject (5) 28:19;43:6;55:5,	tabled (1)	
	66:21 starts (1)		79:19	though (1)
SportCaller (2) 20:23;23:14	9:23	24;76:19 submission (3)	Tackett (5) 34:9,11,15,20,24	66:21
20:25;25:14 Sportradar (1)	State (14)	65:19;66:12,24		thought (2) 70:8;76:13
47:5	6:3,8,22;7:22;11:1,	submit (3)	Tackett's (2) 34:18;35:4	three (14)
sports (29)	4;49:5;53:2;59:25;	53:19,21;61:2	TAIT (31)	12:17;18:3;19:10;
11:3;13:1,9;15:5,6,	60:7,11;69:9;82:1,6	submitted (10)	4:11,15,17,20,23;	26:20;42:6;45:10,25;
7,8,17;21:11;22:6,7,	stated (2)	27:20,22;28:8;	5:20,22;8:23;9:21;	46:17,24;48:19,24;
15,17,21;23:6,8,11,	41:2;52:5	30:7;33:13;39:11;	25:14;26:11;33:8;	49:13;56:1;68:21
11;42:15;44:17;	statement (1)	42:18;53:16,23;67:6	39:3;40:4;42:4;44:1;	three-state (1)
50:16,21,24;51:15;	60:10	substantial (3)	48:17,22;50:14;	26:3
52:7,10,16,23;53:10	states (5)	42:22;56:10;67:10	54:24;57:18;62:3,15;	three-week (1)
Sportsbook (3)	12:22;13:10,17;	substantially (4)	64:25;68:11;69:1,12;	68:23
15:16;42:17;70:21	22:16;39:14	27:10;30:12;32:2;	71:15,17,22;77:4	thrilled (1)
spot (1)	statewide (14)	55:21	talk (3)	7:9
25:15	8:7;34:6,15,19;	substantive (1)	16:19;22:13;68:16	throughout (2)
square (3)	35:5,17,23;36:13,16,	58:17	talked (2)	19:18;33:12
13:13;16:3;24:23	21;37:10,15,19;38:9	success (1)	23:8;24:14	Thus (2)
SS (1)	stations (1)	15:15	target (1)	51:4;58:12
82:1.5	22:21	successful (4)	17:18	Ticket (3)
stack (2)	status (2)	7:16;66:19;69:7,16	task (1)	35:20,20,21
20:21;22:1	58:24;65:15	Sugar (1)	68:24	tied (1)
	1	5 ' /	1	1

70:20	transfer (8)	43:24;48:15;50:12;	vendor (1)	weeks (2)
timelines (2)	9:24;26:21,24;	54:23;57:15;62:13;	42:16	67:22;68:22
51:17;66:23	27:21;28:12;31:19,	64:22;80:17	vertically (2)	Welcome (4)
timely (2)	23;32:7	unbelievable (1)	21:3;22:1	4:2,6;6:14;25:9
39:11:69:16	transferred (1)	69:4	veteran (1)	welcomed (1)
times (1)	7:11	under (6)	14:19	5:25
17:20	transition (1)	19:9;52:6;59:7;	via (1)	well-spent (1)
Timothy (1)	68:22	65:9;67:16;82:11	82:9	14:24
37:14	Tressler (1)	undercover (1)	Vice (2)	whereby (1)
Title (1)	7:11	7:20	4:15;11:22	31:21
49:3	Trevor (1)	undertake (1)	VICI (1)	WHEREOF (1)
Tiverton (1)	7:12	27:18	39:17	82:14
13:25	Tropicana (10)	underutilized (2)	vigilant (1)	White (2)
today (24)	10:17;12:18;14:21;	16:5;24:23	18:13	42:12;43:5
8:20;9:1,12,18;	19:16;27:1,14,16;	unforeseen (1)	violate (2)	whole (1)
10:16,21;11:10;	29:21;34:14;46:17	17:11	63:17;78:11	56:6
14:15;16:15;17:16;	Tropicana's (2)	UNIDENTIFIED (1)	virtual (1)	whomever (1)
20:9;23:23;35:15;	27:10;30:13	20:4	53:14	68:7
47:20;52:17,20;	true (3)	unique (1)	virtually (1)	who's (3)
55:21;58:3;59:13,17,	20:17;55:13;82:12	68:20	82:9	9:12;10:3,16
20;72:22;73:10;	trust (1)	unit (1)	visibility (1)	whose (1)
80:23	27:8	72:3	6:24	9:13
today's (3)	trustee-in-waiting (2)	United (3)	vision (1)	William (1)
5:4;55:13,14	41:1,4	13:10,17;39:14	21:22	42:17 WILLIAMS (10)
together (1) 70:20	truth (1) 9:1	units (1) 72:2	voluntary (1) 49:9	4:3,18,19;5:11;
took (2)	trying (1)	University (1)	voting (1)	31:6;38:15;43:14;
25:18;68:25	76:11	6:11	79:17	48:6;54:14;79:22
top (4)	turbocharge (1)	unlike (1)	17.11	Winnecke (4)
18:3,11;20:25;	22:1	22:10	\mathbf{W}	9:9;11:14;25:17,19
23:15	turn (11)	unnecessary (2)	**	Winner's (2)
topics (1)	10:8;12:1,1;13:5,	51:21;56:4	wagering (14)	47:7,11
56:2	11:14:6.21:16:6:	unpaid (1)	11:3:42:15.16:	wish (1)
56:2 top-tiered (1)	11;14:6,21;16:6; 26:17;33:25;70:25	unpaid (1) 49:9	11:3;42:15,16; 43:6:44:17:50:17.22.	wish (1) 7:16
56:2 top-tiered (1) 14:22	26:17;33:25;70:25	49:9	43:6;44:17;50:17,22,	7:16
top-tiered (1)				
top-tiered (1) 14:22	26:17;33:25;70:25 turnkey (1)	49:9 up (16)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16,	7:16 within (4)
top-tiered (1) 14:22 total (2)	26:17;33:25;70:25 turnkey (1) 22:15	49:9 up (16) 10:21;18:23,24;	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10	7:16 within (4) 16:23;18:8;30:20;
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5,	26:17;33:25;70:25 turnkey (1) 22:15 TV (2)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3;	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22;	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18,	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9,	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19;	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19,	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3;	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3;	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19;	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15;
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10) 27:7;29:15;33:13;	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1) 7:18	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14 ways (2)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16 world (1)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10) 27:7;29:15;33:13; 62:22,24;63:4;67:18; 77:16,18,24 transactions (3)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1) 7:18 vacation (1)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14 ways (2) 13:20;24:24	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16 world (1) 10:23
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10) 27:7;29:15;33:13; 62:22,24;63:4;67:18; 77:16,18,24 transactions (3) 28:18;63:22;67:16	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7 U ultimately (2) 15:14;52:7 unanimously (14)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1) 7:18 vacation (1) 49:11 value (1) 7:10	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14 ways (2) 13:20;24:24 website (5)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16 world (1) 10:23 world's (1) 10:22 worth (2)
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10) 27:7;29:15;33:13; 62:22,24;63:4;67:18; 77:16,18,24 transactions (3) 28:18;63:22;67:16 transcript (1)	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7 U ultimately (2) 15:14;52:7 unanimously (14) 5:19;29:11;31:15;	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1) 7:18 vacation (1) 49:11 value (1) 7:10 variety (1)	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14 ways (2) 13:20;24:24 website (5) 8:14;18:16;47:17; 53:13;60:21 week (3)	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16 world (1) 10:23 world's (1) 10:22 worth (2) 22:24;35:21
top-tiered (1) 14:22 total (2) 8:8;51:4 totaling (26) 44:20,22,24;45:2,5, 8,10,13,17,20,22; 46:1,4,6,10,12,14,18, 20,22,24;47:1,3,5,9, 12 totality (3) 34:22;36:6;38:2 tough (1) 68:24 tourist (1) 26:2 toward (1) 72:24 towards (3) 65:21;66:17;67:1 trading (1) 12:13 transaction (10) 27:7;29:15;33:13; 62:22,24;63:4;67:18; 77:16,18,24 transactions (3) 28:18;63:22;67:16	26:17;33:25;70:25 turnkey (1) 22:15 TV (2) 22:21;23:5 Twin (1) 13:24 two (14) 6:2;17:19,19; 18:10;21:8,13;44:19, 24;45:2;47:8;58:3; 60:22;62:25;77:19 type (1) 25:4 types (1) 25:5 typewriting (1) 82:11 typewritten (1) 82:12 typically (2) 24:5;25:7 U ultimately (2) 15:14;52:7 unanimously (14)	49:9 up (16) 10:21;18:23,24; 19:20;23:19;24:10; 25:18;44:3;52:20; 59:19;68:25;69:3; 71:7;75:14;79:7,20 upcoming (2) 18:13;65:24 update (5) 5:24;7:25;65:3; 67:25;68:3 upon (5) 17:14;28:13;30:19; 40:19;65:25 use (2) 74:2;75:14 used (1) 49:12 V vacant (1) 7:18 vacation (1) 49:11 value (1) 7:10	43:6;44:17;50:17,22, 24;51:15;52:7,10,16, 23;53:10 wait (1) 70:24 waiver (2) 62:24;77:19 waivers (1) 8:10 walked (1) 19:17 walking (1) 11:23 walks (1) 18:9 Wang (2) 9:5;14:12 wants (2) 68:5,7 warranted (1) 51:23 way (1) 72:14 ways (2) 13:20;24:24 website (5) 8:14;18:16;47:17; 53:13;60:21	7:16 within (4) 16:23;18:8;30:20; 82:5 without (3) 11:11;27:16;79:8 WITNESS (1) 82:14 won (1) 36:19 wondering (1) 74:24 work (4) 11:8;69:6;71:15; 75:7 worked (3) 6:2,5;52:11 working (4) 6:20;49:11;73:6,7 workload (1) 7:1 works (1) 56:16 world (1) 10:23 world's (1) 10:22 worth (2)

-		T	T	Wlay 23, 2021
18:23	14 (5)	2021-100 (1)	45:9	28 (4)
writing (2)	20:5;35:25;53:10;	47:4	2021-84 (1)	34:19;36:22;37:21;
63:14;78:8	72:2,5	2021-101 (1)	45:12	60:19
written (6)	140,000,000 (1)	47:6	2021-85 (1)	29 (2)
5:13;40:17,22,25;	27:6	2021-102 (2)	45:15	36:2;63:9
53:17;60:23	14th (4)	47:10;48:9	2021-86 (1)	29th (1)
wrong (1)	66:8,15;68:20;77:9	2021-103 (2)	45:18	66:11
				00.11
76:2	15 (6)	48:24;50:5	2021-87 (1)	
	12:21;14:11;15:23,	2021-105 (1)	45:21	3
\mathbf{Y}	24;52:21;76:13	50:6	2021-88 (1)	
	16,000 (1)	2021-106 (5)	45:24	3 (2)
year (7)	13:14	50:20;54:3,8,12,17	2021-89 (1)	53:2;70:15
17:12;39:9,20;	180 (1)	2021-107 (4)	46:2	3:40 (1)
41:10;65:22;66:22;	51:4	52:4;54:3,8,17	2021-90 (1)	81:9
73:12	180-day (1)	2021-108 (4)	46:5	30 (2)
yearly (1)	24:6	55:3;56:23;57:2,8	2021-91 (1)	30:20;34:11
43:6	19 (2)	2021-109 (4)	46:8	300 (1)
years (7)	30:7;60:16	58:4,10,22;62:12	2021-92 (1)	71:11
	19th (1)	2021-110 (4)	46:11	
6:2;7:23;12:8;		` '		30th (1)
14:10,11,20;16:24	53:12	58:5;59:11;61:9;	2021-93 (1)	73:23
yield (3)		62:13	46:13	31 (2)
18:6,20;19:10	2	2021-111 (4)	2021-94 (1)	63:23;78:20
yielding (1)		62:20;64:8,13,17	46:16	35 (2)
18:20	2(1)	2021-112 (4)	2021-95 (1)	14:19;70:14
yields (1)	59:25	77:14;78:25;80:2,	46:19	350 (1)
18:2	2:10 (1)	13	2021-96 (1)	70:10
York (1)	82:8	2021-65 (2)	46:21	
12:14	20 (1)	26:22;29:4	2021-97 (1)	4
	8:10	2021-66 (2)	46:23	
${f Z}$	2004 (1)	29:18;31:8	2021-98 (1)	4 (4)
L				
	35:18	2021-67 (3)	46:25	14:3;51:13;53:6;
zone (1)	2005 (1)	31:18;32:6,23	2021-99 (1)	82:22
7:24	35:24	2021-68 (2)	47:2	4-32.3-3-3 (1)
-	2012 (1)	34:8;38:20	2022 (3)	59:14
1	17:1	2021-69 (1)	12:20;51:13;70:6	4-33 (4)
	2014 (2)	35:15	2023 (1)	63:17,20;78:11,14
1 (0)	` ,			
1 (3)	12:23;13:19	2021-70 (1)	82:22	4-33-23-14 (1)
36:17;37:16;67:11	2016 (1)	36:14	21 (2)	30:9
10 (1)	34:11	2021-71 (2)	58:12;60:16	4-33-23-8 (1)
37:24	2017 (2)	37:14;38:20	2-1-1 (1)	30:4
101 (1)	14:24;34:16	2021-72 (4)	28:10	4-33-6 (1)
		39:6,18;40:2;41:21		
55:23	2017-109 (4)		21-127E (1)	28:10
104 (1)	63:2,8,24;77:22	2021-73 (4)	55:8	4-33-7-8 (1)
48:24	2018 (5)	40:2,12;41:7,21	21st (4)	39:7
105 (1)	17:1;36:17,21;	2021-74 (4)	67:14;69:23;77:8;	4-35 (2)
48:24	37:16,20	42:10;43:3,17,18	79:6	63:17,20
107 (1)	2019 (3)	2021-75 (2)	2-2-8 (1)	4-38-3-1 (1)
* *				, ,
54:12	12:13;52:8;59:9	42:11;43:3	39:8	52:14
109 (2)	2020 (11)	2021-76 (3)	23 (1)	47,500 (2)
62:1,3	12:15;19:4;27:3;	42:14;43:4,18	5:6	16:3;24:23
11 (5)	52:21,24;58:19;	2021-77 (2)	2-3-5c13 (1)	
17:16;18:9;36:25;	59:21,25;60:3,6,11	44:18;48:9	49:4	5
	2020-23 (1)	2021-78 (1)	24 (3)	
51:19;60:11				F (4)
110 (2)	40:16	44:21	34:16;53:7;80:19	5 (1)
62:2,3	2021 (33)	2021-79 (1)	25 (4)	14:3
12 (6)	4:6;5:6;30:7;34:17,	44:23	4:6;14:10;81:9;	5,000 (1)
12:9,16;18:15,15;	19;35:25;36:2,22,25;	2021-80 (1)	82:8	13:15
52:24;59:21	37:21,24;43:17;51:1,	45:1	250-seat (1)	50,000 (1)
	5,8,19;53:2,7,11;	2021-81 (1)	70:15	
127E (1)				28:9
55:15	55:9;56:17;58:12,16;	45:4	26 (1)	500 (1)
13 (4)	60:14,19;61:13;63:9,	2021-82 (1)	34:17	68:23
12:10,21;44:12;	23;78:20;80:20;81:9;	45:6	26th (1)	550 (1)
56:17	82:8,16	2021-83 (1)	65:23	13:14
		` ′		

	,	 	May 25, 2021
6			
6 (2) 35:18,24 600 (1) 70:12 68 (5) 28:10;39:7;49:3; 62:24;77:19			
7			
7 (2) 60:14;61:13 70 (1) 20:19 74 (2) 42:6,6 76 (1) 42:7			
8			
8 (3) 36:21;37:20;51:5 800,000 (1) 13:13 850 (1) 70:14 887 (1) 8:9 8th (1) 6:19			
9			
9 (3) 51:1;60:3,6 90 (2) 51:2,11 90- (1) 24:6 90-day (3) 51:3,11;58:15			