

INDIANA GAMING COMMISSION
BUSINESS MEETING
MAY 15, 2020

The Indiana Gaming Commission Business Meeting was stenographically taken down by me, Dianne Lockhart, RMR, CRR, a Notary Public in and for the County of Marion, State of Indiana, virtually via Microsoft Teams, in Indianapolis, Indiana, commencing at the hour of 11:11 a.m., May 15, 2020. The following transcript is a true and accurate transcript of the proceedings held.

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A P P E A R A N C E S

ON BEHALF OF THE GAMING COMMISSION:

Michael McMains, Chairman

Marc D. Fine, Commissioner

Susan Williams, Commissioner

Joseph Svetanoff, Commissioner

Mike Herndon, Commissioner

Jane Saxon, Commissioner

Jason Dudich, Commissioner

Sara Gonso Tait, Executive Director

Jennifer Reske, Deputy Director

Greg Small, General Counsel

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1 CHAIRMAN McMains: The meeting shall come to
2 order. And, Sara, would you call the roll of the
3 Commissioners, please.

4 EXECUTIVE DIRECTOR TAIT: Sure, I'd be happy
5 to.

6 Chairman McMains.

7 CHAIRMAN McMains: Here.

8 EXECUTIVE DIRECTOR TAIT: Vice Chairman
9 Fine. We'll come back to you.

10 Commissioner Williams.

11 COMMISSIONER WILLIAMS: Here.

12 EXECUTIVE DIRECTOR TAIT: Secretary
13 Svetanoff.

14 COMMISSIONER SVETANOFF: Present.

15 EXECUTIVE DIRECTOR TAIT: Commissioner
16 Herndon.

17 COMMISSIONER HERNDON: Present.

18 EXECUTIVE DIRECTOR TAIT: Commissioner
19 Saxon.

20 COMMISSIONER SAXON: Present.

21 EXECUTIVE DIRECTOR TAIT: Commissioner
22 Dudich.

23 COMMISSIONER DUDICH: Here.

24 EXECUTIVE DIRECTOR TAIT: And we will try
25 Vice Chairman Fine again.

1 COMMISSIONER FINE: I'm here.

2 EXECUTIVE DIRECTOR TAIT: All right.

3 Mr. Chair, it sounds like we've got everybody.

4 CHAIRMAN McMAINS: Thank you, Sara.

5 Let the record reflect a quorum is present.

6 Commissioners, have you had an opportunity
7 to review the minutes from the previous meeting?

8 Are there any additions or corrections to
9 the minutes as written?

10 Hearing none, what is your pleasure?

11 COMMISSIONER SVETANOFF: Motion to
12 approve -- motion for approval of minutes.

13 COMMISSIONER DUDICH: Second.

14 CHAIRMAN McMAINS: The motion has been
15 properly moved and seconded to approve the
16 minutes of the previous meeting.

17 All in favor, please signify by saying aye.

18 (Chorus of ayes.)

19 Opposed.

20 The motion passes unanimously.

21 Sara, could you provide us your report.

22 EXECUTIVE DIRECTOR TAIT: Sure. Thank you,
23 Mr. Chairman, and good morning. Welcome to the
24 Indiana Gaming Commission's very first virtual
25 business meeting. I apologize for being a few

1 minutes late, but we're still working out the
2 kinks of being tech savvy over here.

3 I have a short -- or a report to offer.
4 First, I'd like to briefly acknowledge the IGC
5 staff and their commitment during this very
6 challenging time. Our central office seamlessly
7 transitioned to remote work, and I've been very
8 impressed with our ability to remain productive
9 and efficient.

10 In addition, our law enforcement officers
11 have continued to provide essential services.
12 And I'm also pleased that some of our officers
13 were able to assist with the stay at home task
14 force, which was a very important task.

15 Since the December meeting, there have been
16 three individuals added to the state's exclusion
17 list and 25 waivers issued to casino licensees.
18 Information regarding these actions have been
19 included in the Commission materials and will be
20 posted to our website.

21 Lastly, I'd just like to thank the community
22 and its leaders for its understanding of the need
23 to hold this meeting virtually. We are all
24 committed to visiting Vigo County at a future
25 date.

1 So, Mr. Chair and Commissioners, that's all
2 I have for now unless there is any questions.

3 CHAIRMAN McMAINS: Thank you, Sara.

4 Any questions for Sara?

5 Hearing none, is there any old business to
6 be talked about today?

7 Hearing none, Sara, would you introduce new
8 business.

9 EXECUTIVE DIRECTOR TAIT: Sure. So,
10 Commissioners, during these unprecedented times,
11 staff has had to act on a number of
12 time-sensitive issues under the authority
13 conferred by various Commission resolutions, so I
14 will run through those.

15 Emergency orders were issued pursuant to
16 Resolution 2012-151, and those involve the
17 following: 2020-AD-01, 2020-MS-01, 2020-SL-03,
18 2020-VEN-01, and 2020-VEN-02.

19 We also issued four different interim
20 financing approvals pursuant to Resolution
21 2017-109. Those were for the following
22 companies: Boyd Gaming Corporation, Gaming
23 Entertainment (Indiana), LLC, Spectacle Gary,
24 LLC, and Penn National Gaming.

25 We also issued an interim felony waiver

1 pursuant to Resolution 2009-59, and that was for
2 Ms. Wendy Walton.

3 The aforementioned orders are in full force
4 and effect upon issuance. However, the
5 resolutions cited require the Commission to
6 ratify these actions. Since this is our first
7 virtual business meeting, staff suggests that the
8 Commission table ratification of these orders
9 until a later business meeting date.

10 CHAIRMAN McMANS: Thank you, Sara.

11 What's the Commission's pleasure?

12 COMMISSIONER WILLIAMS: I move to table.

13 COMMISSIONER SVETANOFF: I second the
14 motion.

15 CHAIRMAN McMANS: Thank you.

16 It's been properly moved and seconded to
17 table the resolutions' verification --
18 ratification until the next meeting of the Gaming
19 Commission.

20 Is there any further discussion on the
21 motion?

22 Hearing none, all in favor of the motion,
23 please signify by saying aye.

24 (Chorus of ayes.)

25 Opposed.

1 The motion carries unanimously. Thank you.

2 EXECUTIVE DIRECTOR TAIT: So next up,
3 Mr. Chairman, will be consideration of charitable
4 gaming emergency rules.

5 So do we have Dustin Moloy available for
6 presentation to the Commissioners?

7 MR. MOLOY: Yes. Good morning,
8 Commissioners.

9 As you'll recall at the November 2019
10 meeting, the Commission approved the emergency
11 rule regarding charity gaming that is currently
12 in place. This rule is set to expire on June 17,
13 2020. Commission staff is pleased to announce
14 that the Office of Management and Budget has
15 approved the Commission's proposed formal rule,
16 but given the unprecedented nature of the current
17 pandemic, an additional approval of the emergency
18 rule and a 90-day extension is necessary to
19 ensure that the status quo is maintained and that
20 there are no gaps in coverage in the regulations
21 until a formal rule can be promulgated. This
22 will extend the emergency rule's life span until
23 December 11, 2020, and no substantive changes
24 have been made to the emergency rule that was
25 approved at the November 2019 meeting.

1 Approval of Resolution 2020-01 regarding the
2 charity gaming emergency rule would have the
3 effect of adopting the emergency rule, as well as
4 an additional 90-day extension. The emergency
5 rule will become effective upon filing with the
6 publisher.

7 If there are any questions, I'd be happy to
8 answer them.

9 CHAIRMAN McMAINS: Thank you, Dustin.

10 Any questions for Dustin, Commissioners?

11 Hearing none, what is your pleasure?

12 COMMISSIONER FINE: I move for approval.

13 COMMISSIONER SVETANOFF: I second.

14 CHAIRMAN McMAINS: It's been properly moved
15 and seconded to approve Resolution 2020-01.

16 Any further discussion on the motion?

17 Hearing none, all in favor of the motion,
18 please signify by saying aye.

19 (Chorus of ayes.)

20 Opposed.

21 Motion passes unanimously.

22 MR. MOLOY: Thank you.

23 CHAIRMAN McMAINS: Thank you, Dustin.

24 Sara, are the presenters all available now?

25 EXECUTIVE DIRECTOR TAIT: Well, I know we're

1 going to start with a presentation from Drew
2 Klacik, so I believe he is available, so if it's
3 fine with you, Mr. Chairman, to kick off
4 consideration regarding the application for a
5 casino owner's license pursuant to Indiana Code
6 4-33-6.71, we would invite Drew Klacik to present
7 to the -- to the Commission.

8 So, Drew, if you would.

9 MR. KLACIK: Thank you, Mr. Chairman.

10 CHAIRMAN McMANS: Drew, hold on. If you
11 are going to present this afternoon, I need to
12 have you take the oath.

13 EXECUTIVE DIRECTOR TAIT: Oh, sorry.

14 CHAIRMAN McMANS: Would you please raise
15 your right hand and repeat after me.

16 I (state your name) do solemnly swear to
17 tell the whole truth, nothing but the truth, so
18 help me God, subject to the Indiana penalties of
19 perjury.

20 Thank you. And everyone who took the oath,
21 would you please recite your name for the record.

22 EXECUTIVE DIRECTOR TAIT: So, Mr. Chairman,
23 it might be easier if I could go ahead and I'll
24 just call everybody's names so that we -- so Drew
25 Klacik.

1 MR. KLACIK: Yes.

2 EXECUTIVE DIRECTOR TAIT: Elizabeth
3 Cierzniak. I don't know if she's on yet, might
4 still be having technical difficulties.

5 Jon Lucas.

6 MR. LUCAS: Yes.

7 EXECUTIVE DIRECTOR TAIT: Greg Gibson.

8 MR. GIBSON: I'm back, Sara.

9 EXECUTIVE DIRECTOR TAIT: Oh, good, okay.
10 Hopefully you took your oath too.

11 CHAIRMAN McMAINS: Did you take the -- Greg,
12 did you take the oath?

13 MS. CIERZNIAK: This is Libby Cierzniak.

14 EXECUTIVE DIRECTOR TAIT: Okay. We're
15 confirming that we -- you took the oath.

16 So, Libby, did you take the oath?

17 MS. CIERZNIAK: I have not, no.

18 MR. GIBSON: I have not.

19 EXECUTIVE DIRECTOR TAIT: Okay. So, Greg
20 and Libby, Mr. Chairman, do you want to run
21 through that again really quick?

22 CHAIRMAN McMAINS: Sure. Sure. Sara, let's
23 find out who else has taken the oath and --

24 EXECUTIVE DIRECTOR TAIT: Okay. Jim Brown,
25 did you take the oath?

1 MR. BROWN: Yes, and I took the oath.

2 EXECUTIVE DIRECTOR TAIT: Great. Rich
3 Ziegler, did you take the oath?

4 MR. ZEIGLER: Yes.

5 EXECUTIVE DIRECTOR TAIT: Kristin Craig, did
6 you take the oath?

7 MS. CRAIG: Yes, I took the oath.

8 EXECUTIVE DIRECTOR TAIT: Great. Thank you.
9 Mayor Bennett, did you take the oath?

10 MAYOR BENNETT: Yes, I did.

11 EXECUTIVE DIRECTOR TAIT: And -- thank you.
12 And I don't want to forget Greg, Greg Small, did
13 you take the oath?

14 MR. SMALL: Yes, I did.

15 EXECUTIVE DIRECTOR TAIT: Okay. So it looks
16 like, Mr. Chairman, we're only missing Greg
17 Gibson and Libby Cierzniak, and I don't know if
18 we should go ahead and if Murray Clark, if he as
19 well would like to take the oath.

20 CHAIRMAN McMANS: All right. Murray, are
21 you going to present today?

22 EXECUTIVE DIRECTOR TAIT: I don't know if
23 we've got Murray on.

24 CHAIRMAN McMANS: So, Libby and Greg, if
25 you'll kindly raise your right hand, repeat after

1 me. I (state your name) --

2 Greg, are you there? Is Mr. Gibson on the
3 line?

4 We'll proceed, Libby. Do solemnly swear to
5 tell the truth, the whole truth and nothing but
6 the truth, so help me God, subject to the Indiana
7 penalties of perjury.

8 Thank you very much.

9 UNIDENTIFIED SPEAKER: Do you want me to put
10 you on speaker and they'll able to hear you?

11 CHAIRMAN McMANS: I need to -- yes, if
12 Mr. Gibson is available, he needs to acknowledge
13 that he took the oath. I'll administer it again.

14 UNIDENTIFIED SPEAKER: Excuse me, I have
15 Greg Gibson on my cell phone on speaker and he's
16 ready to take the oath.

17 CHAIRMAN McMANS: Okay. Mr. Gibson, would
18 you please raise your right hand and repeat after
19 me. I do solemnly swear to tell the truth, the
20 whole truth and nothing but the truth, so help me
21 God, subject to the Indiana penalties of perjury.

22 And please state your name for the record,
23 sir. Mr. Gibson, would you please state your
24 name for the record.

25 UNIDENTIFIED SPEAKER: State your name.

1 MR. GIBSON: Gregory L. Gibson.

2 CHAIRMAN McMANS: All right. Thank you
3 very much, everyone.

4 EXECUTIVE DIRECTOR TAIT: All right. Well,
5 now that I think everybody has been sworn in, we
6 will go ahead and turn this over to Drew Klacik.

7 So, Drew, if you could offer your findings
8 to the Commission.

9 MR. KLACIK: Sure. Can you see the
10 spreadsheet now? Can you see my presentation?

11 EXECUTIVE DIRECTOR TAIT: No, we cannot.

12 MR. KLACIK: Now?

13 EXECUTIVE DIRECTOR TAIT: Yes.

14 MR. KLACIK: Okay, good. Okay.

15 Mr. Chairman, Commissioners, my name is Drew
16 Klacik, and I work with IU Public Policy
17 Institute where I'm a senior analyst. We've been
18 helping the Gaming Commission with analysis since
19 the beginning of gaming time in Indiana and the
20 selection of very first then riverboat, now
21 casino.

22 What I'm going to show you today are some
23 analysis we've done around the estimated
24 community and economic impacts of a potential
25 casino in Terre Haute. And there's four parts:

1 The casino configuration, economic impacts,
2 potential benefits to the community, and brief
3 mention of what the pandemic might mean to the
4 prepandemic estimates.

5 With -- the first slide is going to be the
6 configuration. And I want to say it's kind of
7 cool because for the first time really since
8 we've been helping you, we have so much history
9 with other casinos that we could look at how they
10 perform and compare that to how an applicant
11 suggests that the casino in Terre Haute might
12 perform.

13 So the way I did that was to select the most
14 similar markets, which were Belterra, Blue Chip,
15 French Lick and Tropicana. And then I did three
16 different forms of estimating: One based on
17 population within 30, 60 and 90 miles of the
18 potential casino site; another based on income
19 within 30, 60, 90 miles of the casino site; and
20 then one on the average of those four casinos
21 that I already mentioned.

22 So we looked at that configuration in terms
23 of the number of gaming devices. The Terre Haute
24 application suggested 1,150, and you can see that
25 that's actually above both what the population

1 and the income estimate would suggest, and pretty
2 much exactly in line with the average of those
3 four casinos.

4 This is the -- this is one -- the only
5 instance where the proposal doesn't match up with
6 what the existing casinos project. The table
7 games, Terre Haute suggests 50. You can see that
8 the range was between 202 and 322 based on using
9 existing data.

10 Do you want -- was there a question?

11 Okay. Okay. So carrying on, looking at
12 employment, the Terre Haute application suggested
13 703; population impact, population suggested 713;
14 income 631; and the overall average 1,072. I
15 think that difference between the overall average
16 and the Terre Haute is the size of the
17 Terre Haute market. When you control for that,
18 you see that Terre Haute's right in line with
19 those projections.

20 So kind of to summarize that, the
21 application fits what we would have projected
22 based on similar Indiana casino markets. As I
23 pointed out, the one exception is table games.

24 The next part is economic impacts, potential
25 economic impacts of both casino operations and

1 construction.

2 A couple key points, operations is a
3 one-time hit, and we're talking about full-time
4 equivalents. Operations are annual and would
5 grow as the casino's performance increases.

6 Now, I modeled the impact for Vigo, Clay,
7 Parke, Putnam, Sullivan and Vermillion Counties,
8 and used an input/output model called IMPLAN,
9 which is one of the two most commonly used models
10 in the United States. And the assumptions are
11 based on data that I was given based on the
12 casino application from the Gaming Commission.

13 When -- when you run the model, you
14 basically learn that there'll be about
15 \$126 million a year annually when the casino is
16 operating for its first full year. About 100
17 million of that occurs -- about 90 million of
18 that occurs at the casino, and about 35 million
19 of it would be spinoff activity that occurs at
20 other establishments throughout the counties that
21 I mentioned. Pandemic may have some impacts on
22 that. We'll talk about that later.

23 Construction. For the most part, it's
24 unlikely pandemic is going to affect that unless
25 there's something going on in the supply chain.

1 Remember, these are one-time impacts. The total
2 impact of construction in the counties that I
3 mentioned would be \$173 million. That economic
4 impact equates to about a thousand jobs. In
5 the -- in the counties, again, that I mentioned,
6 about 300 -- most of those will be at the casinos
7 and other establishments there, and then about
8 312 of them would occur outside of the casino
9 property. Construction is 1,350 full-time
10 equivalent jobs, most at the site, 380 at
11 spin-off.

12 So community benefits. I think this is a
13 really important piece. If you look at these
14 maps, they're about population growth on the
15 left. And if you're red, you're going to lose at
16 least 5 percent of your population between 2010
17 and 2040. If you're cream, it's plus or minus
18 5 percent. And if you're green, it's plus
19 5 percent or more.

20 Same thing on the right, but that's the
21 workforce. The west central part of the state is
22 one of the most challenged parts of Indiana when
23 it comes to attracting and retaining talent.
24 That's the key point to take away from this
25 graph, because when you look at the jobs the

1 casino is projected to create, both direct and
2 indirect, you can see that then when the
3 employees locate in a manner similar to current
4 commuting patterns, Vigo County would gain 852
5 new jobs, 23 million, almost 24 million of
6 income, and almost a half million of local option
7 income tax. You can see how much that accrues
8 throughout the rest of the -- of the region.

9 If those were all people who currently live
10 in the region, this chart will show you how it
11 will impact employment, stressing pre-COVID.

12 So Clay, for example, had 12,189 people in
13 the labor force about two months ago. The number
14 of unemployed was 411. If, based on that
15 previous chart, jobs go to Clay County,
16 unemployment will go down to 378 and the
17 unemployment rate would drop from 3.4 percent to
18 3.1 percent. So you can see how that works its
19 way through every county in the region of
20 analysis.

21 This is using the configuration estimates to
22 talk about community benefit. If the Terre Haute
23 casino functions in a manner similar to current
24 casinos, then about 12.1 -- somewhere between
25 10.6 and 18 percent of employment would accrue to

1 minority and women workers.

2 If -- if the new casino in Terre Haute
3 spends in a manner similar to those comparative
4 markets, somewhere between 1.6 million and
5 2.5 million of spending would accrue to MBEs, and
6 somewhere between 2 million and 3.1 million of
7 casino spending would be spent at WBE firms.

8 The last part of the presentation is to
9 think about what might the pandemic mean.
10 There's kind of two impacts that you have to
11 think about. The first is what will -- when will
12 occupancy limits get to a hundred percent, and
13 the second then is what happens to the casino
14 market, so to speak, what's happening to income
15 and employment in that 30-, 60- and 90-mile
16 range.

17 And then I guess in the big picture, and
18 obviously none of us know this answer, is when do
19 we get back to a hundred percent. Not just when
20 we get back to a hundred percent in terms of our
21 personal health, but when do we return to
22 prepandemic employment, income and travel. Those
23 things will logically occur after the vaccine or
24 medical treatment exists.

25 Critically, based on everything I

1 understand, there'll be no change to construction
2 because construction is considered an essential
3 industry, again unless there's some sort of
4 impact to the supply chain.

5 Then based on a conversation with Jenny,
6 we've learned that most casinos expect the impact
7 to be somewhere between 30 to 80 percent of what
8 is currently occurring at casinos, so we decided
9 to look at that. The one thing I would point out
10 is that even if business was down by 70 percent,
11 80 percent, it's unlikely employment and casino
12 spending would drop by that exact amount.

13 And so this final slide shows you how the
14 economic impact and -- projected economic impact
15 employment and employee compensation would change
16 based on how much business the new casino is
17 doing.

18 I -- two things to consider. It's very
19 possible that by the time the casino opens, the
20 pandemic is taken care of and we're moving back
21 towards full employment and full income within
22 the region. Even if we didn't, I suspect that
23 the worst-case scenario would be somewhere
24 between the 50 and 80 percent range.

25 So that's a quick summary of a lot of work

1 we did to help you all understand what a new
2 casino in the Terre Haute region might mean.

3 I'm happy to answer any questions.

4 MR. BROWN: Drew, this is Jim Brown. And I
5 have one comment. I think the difference in the
6 table games numbers is that the 50 represents the
7 number of units, and I believe your number
8 represents the number of positions.

9 MR. KLACIK: Okay. Well, that wasn't -- if
10 I made a mistake, I apologize. That wasn't clear
11 in how I interpreted the data, and maybe when
12 they do their presentation, they can address
13 that.

14 MR. BROWN: Yeah, that's -- well, I'm going
15 to be doing that part, but the 50 table games
16 does represent about 250 to 275 positions, which
17 corresponds to what you presented here.

18 MR. KLACIK: Yes, that fits perfectly. And
19 if you send me via Jenny an email with that data,
20 I will then adjust that slide and send an updated
21 version back to the Gaming Commission.

22 MR. BROWN: Sure.

23 MR. KLACIK: Okay. Thank you. And I
24 apologize.

25 EXECUTIVE DIRECTOR TAIT: Thank you.

1 Commissioners, are there any questions for Drew
2 on his study?

3 COMMISSIONER WILLIAMS: Drew, when you talk
4 about a hundred percent occupancy, is that based
5 on past performance or is that the fire marshal's
6 number?

7 MR. KLACIK: That's -- it's based on the
8 volume of business that the Terre Haute
9 application predicted they'd receive, so I guess
10 the answer is neither of those, but it's directly
11 extracted from the amount of business that the
12 casino was projecting to occur.

13 COMMISSIONER WILLIAMS: I see. Thank you.

14 EXECUTIVE DIRECTOR TAIT: Any other
15 questions, Commissioners?

16 CHAIRMAN McMains: This is Mike McMains.
17 Nicely done. Very -- very good presentation.
18 Thank you.

19 MR. KLACIK: Thank you. It's been a
20 pleasure to serve you for so long.

21 EXECUTIVE DIRECTOR TAIT: Yes, thank you,
22 Drew. You have been an invaluable resource to
23 the Gaming Commission, and we appreciate your
24 efforts on this.

25 So, Mr. Chairman, with your approval here,

1 we will go ahead and turn it off -- or turn it
2 over to the Spectacle Jack folks for their
3 presentation.

4 CHAIRMAN McMAINS: Sounds good.

5 EXECUTIVE DIRECTOR TAIT: Great. So, Libby
6 Cierzniak, a partner at Faegre Drinker, I
7 believe, is I think going to kick things off.

8 So, Libby, you have the floor.

9 MS. CIERZNIAK: Okay. Can you hear me?

10 EXECUTIVE DIRECTOR TAIT: We can.

11 MS. CIERZNIAK: Great. I apologize for the
12 problems I've had connecting. I'm Libby
13 Cierzniak, an attorney with the law firm of
14 Faegre Drinker, and I'm here today with my
15 partner Murray Clark, he's somewhere out there
16 online, on behalf of Spectacle Jack, LLC. We're
17 joined online by Greg Gibson, who's the managing
18 director of Spectacle Jack, who along with his
19 team will present the exciting details of the
20 proposed Terre Haute casino to the Commission.

21 Before we get started, I want to take a
22 moment to thank Executive Director Tait, along
23 with Jenny Reske, Greg Small, Garth Brown,
24 Danielle Leek and the Commission's investigative
25 staff for all their help and guidance in getting

1 us to this day. I know that working conditions
2 have been less than optimal for the Commission
3 staff during the stay-at-home order, and we
4 really appreciate everyone's effort to move this
5 application forward during these highly unusual
6 times.

7 We're here today requesting that the
8 Commission issue an owner's license to Spectacle
9 Jack to operate a casino in Vigo County pursuant
10 to Indiana Code 4-33-6.7 as enacted in 2017 by
11 House Enrolled Act 2015.

12 Can you still hear me?

13 EXECUTIVE DIRECTOR TAIT: Yes.

14 MS. CIERZNIAK: Okay. House Enrolled Act
15 2015 -- under House Enrolled Act 2015, the
16 General Assembly authorized the Commission to
17 issue a license for an inland casino in Vigo
18 County to an applicant that met the statutory
19 criteria for licensure if one of the two licenses
20 for casinos operating in the city of Gary was
21 relinquished and the other was moved inland and
22 if casino gaming was approved by the voters of
23 Vigo County.

24 On July 16, 2019, the Commission received
25 Majestic Star Casino, LLC's, request to relocate

1 its casino to an inland location.

2 On November 5th, the voters of Vigo County
3 approved casino gaming with a 63.3 percent
4 majority.

5 Spectacle Jack, LLC, submitted its
6 application to the Commission on December 2nd,
7 and then on December 17th Majestic Star Casino
8 II, LLC, relinquished its casino license.

9 Before we move on to the presentation, I
10 would like to point out that the revised
11 application you are considering today reflects
12 some recent changes in ownership and management
13 at Spectacle Jack.

14 As originally organized, Spectacle Jack,
15 LLC, was a wholly-owned subsidiary of Spectacle
16 Entertainment Group, which also owns Majestic
17 Star Casino. That meant that every individual or
18 entity that holds an interest in Spectacle
19 Entertainment Group held the same percentage of
20 ownership interest in Spectacle Jack. By virtue
21 of their ownership interest in Spectacle
22 Entertainment Group, both Rod Ratcliff and John
23 Keeler held an ownership interest in Spectacle
24 Jack.

25 On March 18, Mr. Ratcliff and Mr. Keeler

1 voluntarily resigned as directors of Spectacle
2 Jack and sold their ownership interest in the
3 company to One-Eyed Jack, LLC, which is wholly
4 owned by Mr. Gibson. Spectacle Jack then spun
5 off from Spectacle Entertainment Group, and is
6 now a completely separate entity. However, the
7 primary components of the proposed casino remain
8 unchanged and will be discussed in detail by
9 Mr. Gibson and his team during the presentation.

10 I now want to introduce Greg Gibson who will
11 kick off the presentation. Mr. Gibson is a
12 Terre Haute entrepreneur who's well known for his
13 extraordinary track record of success in a wide
14 variety of business ventures located throughout
15 the United States. This includes commercial real
16 estate development, the hospitality and food
17 service industry, trucking, excavation, the coal
18 industry, solid waste landfill and waste industry
19 advisory services. He's a longtime leader in his
20 own community of Terre Haute, and currently
21 serves on the -- the county's Capital Improvement
22 Board and is chairman of the Terre Haute
23 Convention and Visitors Bureau.

24 In fact, it was his passion for bringing
25 opportunity and economic development to west

1 central Indiana that led him to advocate for a
2 casino license in Terre Haute and to become a
3 founding member of Spectacle Entertainment Group,
4 where he currently serves as vice chairman of the
5 board of managers.

6 And with that, I'll now turn the
7 presentation over to Mr. Gibson.

8 MR. GIBSON: Thank you, Libby.

9 Can everybody hear me all right?

10 CHAIRMAN McMANS: Yes.

11 EXECUTIVE DIRECTOR TAIT: Yes.

12 MR. GIBSON: Okay. Well, first of all, I'd
13 like to thank the members of the Gaming
14 Commission for your willingness to consider
15 Spectacle Jack's application for a gaming
16 license. We truly appreciate your interest in
17 hearing our proposal to bring a casino to Vigo
18 County and to add an additional economic resource
19 for the state of Indiana.

20 I also need to thank Executive Director Sara
21 Tait and her Commission staff for their work in
22 preparing for today's meeting. Through this
23 application process, they've been diligent,
24 professional and very fair, while stressing
25 transparency and -- and acting in the best

1 interests of the Indiana taxpayers.

2 This process has been a long journey for us,
3 and today marks an important step down a path
4 towards a successful new opportunity for many
5 Hoosiers.

6 As the principal investor in this project, I
7 thought I might first tell you a little bit about
8 my background and the reasons that I sit here
9 today.

10 I'm a businessman from Vigo County, Indiana.
11 I was born in Terre Haute, and I've lived there
12 all my life. Many years ago in northern Vigo
13 County my grandfather started a small business
14 mining coal by hand and supplying residential
15 customers. His hard work and ultimate success
16 has provided my family with numerous
17 opportunities to move forward ever since. My dad
18 took the family business to new heights. And
19 over my career, I've worked to take advantage of
20 new opportunities to expand our interests into
21 various other industries.

22 That said, I can honestly say I never
23 thought one of those industries would be casino
24 gaming. My interest in the gaming industry
25 certainly didn't develop overnight. At the time

1 I was presented with this opportunity, I sure
2 wasn't out looking for an investment of this
3 size. I spent a lot of time trying to review and
4 analyze all the risks and challenges associated
5 with the project. I actually agonized over the
6 decision.

7 Of course, I recognize the economic
8 importance of gaming to the state of Indiana.
9 The common ownership of the two licenses in Gary
10 provided a good chance for relocation. There
11 also seemed to be a void in the gaming industry
12 in the areas west of Indianapolis to the Illinois
13 border. I realized that the project had
14 tremendous upside for the citizens of Gary and
15 the state of Indiana as a whole. But seeing an
16 opportunity to bring a transformational project
17 to Terre Haute and Vigo County is what excited
18 and ultimately sold me on being involved in this
19 project.

20 I visited other casinos in and out of the
21 state. I've looked at what those gaming assets
22 brought to their communities. I saw many unique
23 projects that were only viable due to gaming
24 revenue. I realized what a new casino could do
25 for Terre Haute, Vigo County and the surrounding

1 area.

2 Frankly, I also felt a responsibility to
3 act. If I didn't act on this opportunity for my
4 hometown, who would ever, or maybe even could
5 ever, have a chance to do it.

6 Now, please understand, I want this to be a
7 successful business venture as well. I don't
8 look to get involved in projects that don't have
9 a chance to be financially successful, but the
10 fact is I would not even have considered an
11 investment in gaming without the chance to bring
12 a license to Vigo County.

13 Certainly my community jumped right in with
14 me. In all my years here, I've never seen our
15 community come together for a common cause like
16 it did to pursue this license.

17 So here we are today, after much work and a
18 long journey, hoping for your approval of a
19 project that will give an economic boost to all
20 of west central Indiana.

21 If you don't know it already, you should
22 know that I'm really proud to be a Hoosier. I
23 love this great state, everything it offers and
24 how it elevates businesses, promotes
25 opportunities and takes care of its people.

1 Especially in today's uncertain times, when we
2 have reason to compare Indiana to other states,
3 I'm sure grateful to be a Hoosier now more than
4 ever.

5 With that, I'm even more grateful to be from
6 Terre Haute and Vigo County. This community has
7 embraced my family for decades, and I know it
8 will continue to do so in the future. Its people
9 are my friends and my colleagues. I'm happy that
10 my children are growing up here. Terre Haute's
11 my home and it always will be. I couldn't be
12 more excited to bring my community something
13 that, until just last year, nobody even thought
14 was possible.

15 Later in our presentation you'll hear about
16 the expected economic results of the project, but
17 right now I'd like to briefly mention the local
18 development agreement that we've put together
19 with the community.

20 As you know, in addition to the award of the
21 license today, we're hoping for your approval of
22 our LDA as well. I bring it up because it's one
23 of the aspects of this project that I'm really
24 excited about. Based on our projections, about
25 \$3 million a year will be put into a foundation

1 specifically to advance key quality of life
2 initiatives in the county.

3 Recently the Terre Haute community developed
4 a comprehensive plan designed to move the
5 community forward in many different areas. The
6 possibility of having these funds to advance this
7 community plan is very exciting and will
8 certainly improve the quality of life for all of
9 our residents.

10 Of course, if you'll allow us the
11 opportunity to build a casino in Terre Haute, we
12 want it to be a fantastic facility that will
13 impress everyone that visits. To make that type
14 of project possible, we wanted to find an
15 established gaming partner with a well-known
16 brand identity. We didn't just want a good
17 partner. We wanted the best partner. Certainly
18 we found that in Hard Rock International.

19 Brand identity is important with any
20 business project, but landing a brand like Hard
21 Rock is -- is hitting the jackpot. Their
22 willingness and excitement to partner with
23 Spectacle Jack, the state of Indiana and the
24 Terre Haute community makes this project a
25 stronghold for economic success as we look to our

1 future.

2 There are still many challenges before us,
3 but with a brand like Hard Rock and a community
4 like Terre Haute behind us, you can count on
5 Spectacle Jack to bring you an exciting and
6 successful development.

7 It's now my pleasure to introduce my partner
8 and chief operating officer of Hard Rock
9 International, Mr. Jon Lucas, to say a few words.

10 MR. LUCAS: Thank you, Greg. And thanks for
11 those kind words about Hard Rock.

12 Good morning, Mr. Chairman, Commission
13 members and Commission staff. On behalf of the
14 Seminole Tribe of Florida, the owners of Hard
15 Rock International, and the 40,000 members of
16 Hard Rock International, we appreciate the
17 opportunity to be before you, albeit virtually,
18 in a somewhat unique situation.

19 It seems like a long time ago, but at your
20 last Commission meeting, Hard Rock did a
21 presentation to you about who we are and a little
22 bit about the company, and I think when I talked
23 to Sara, she felt that we wouldn't need to do
24 that again, so we spared you that, unless you
25 folks would like to see that again.

1 We are really excited to partner with Greg
2 and his team to bring this project to fruition in
3 Terre Haute and with the economic benefits it
4 will bring to Vigo County, like the presentation
5 showed, through direct employment and indirect
6 employment, the permanent and construction jobs,
7 so we will -- we only know how to do things first
8 class, and we will partner with Greg to bring a
9 first-class facility to Terre Haute.

10 As you can see on the screen, there's a
11 quote, and I'm here to read the quote, so. "We
12 are excited about the opportunity with Spectacle
13 Jack to bring our unique brand of entertainment
14 to Terre Haute and to Vigo County. As
15 construction continues with our Gary project,
16 Hard Rock is," to coin a casino phrase, "doubling
17 down on the state of Indiana."

18 As many of you know, we've been under
19 construction in Gary and continue through this
20 pandemic, and we're excited to get shovels in the
21 ground in Terre Haute and get this project going
22 as well. We hope you will afford us that
23 opportunity by approving our license application.

24 And if you have any questions regarding Hard
25 Rock or the project, I'll be on the line to

1 answer any of those questions.

2 And now, if there's no other -- no questions
3 for me, I'm going to turn it over to Jim Brown,
4 the chief executive officer of Spectacle Jack.

5 MR. BROWN: Thank you, Jon.

6 Good morning, Chairman, Commissioners and
7 Commission staff. I believe I had -- the last
8 opportunity I had to speak with you was about two
9 years ago when I was saying good-bye, and maybe
10 like a bad penny I'm back and I'm saying hello.

11 And I've had the pleasure and the privilege
12 to operate in gaming in the state of Indiana for
13 the past 25 years. I watched as the first coin
14 went in the first machine in Evansville and we
15 opened the first racetrack casino at Hoosier
16 Park, and what a tremendous opportunity to be
17 involved with Greg, Terre Haute, Vigo County in
18 developing and operating Indiana's 14th casino in
19 Terre Haute, Indiana.

20 And I'm here to talk about the project
21 projections and economics. And the information
22 I'm going to present was completed in
23 October 2019. It does not take COVID-19 into
24 account. The economic impact study was completed
25 by Spectrum Gaming Group, who has done work for

1 me, and I believe the Commission, over the years,
2 and I'm going to run through those -- those
3 numbers that they've put together. And -- and
4 they're known for their objectivity, transparency
5 in the reports that they do.

6 Our project investment will be at least 120
7 million, and that's not been finalized yet.
8 Projected annual gaming revenue for the first
9 full year is projected to be 120 million; over
10 the first seven years, 840 million. Total
11 revenue, over a billion dollars in the first
12 seven years.

13 Construction, which I'll talk about
14 timelines in a few moments, construction
15 employment should be approximately 690 people,
16 and over 500 from Vigo and the surrounding
17 counties. Direct construction income is expected
18 to be approximately 39 million.

19 As the project is completed and opened, we
20 believe we will have over 700 employees, and
21 depending upon what happens in Illinois, the
22 seven year average should be in the high six
23 hundreds. Direct project employee income is
24 expected to be 35 million the first full year,
25 and 235 million over the first seven years.

1 Gaming taxes to the state of Indiana for the
2 first seven years are projected to be
3 \$181 million.

4 And now we get to local tax revenue and
5 benefits. The local gaming tax that goes to the
6 Vigo County Community Improvement Foundation that
7 was discussed earlier is projected to be 23
8 million over the first seven years. The
9 supplemental tax revenue at 2.9 percent of
10 adjusted gross receipts that goes to Terre Haute,
11 Vigo County, the Vigo County School Corporation
12 and West Central 2025 is projected to be
13 approximately the same as the local tax number at
14 3.2 million first year and 22 million for the
15 first seven years.

16 In total, local tax revenue, that as Greg's
17 talked about and many people have ideas on how to
18 improve the economy and the quality of life in
19 the -- in the area and the region, is projected
20 to be over 6 million in the first year, and over
21 45 million in the first seven years.

22 When gaming was approved in Terre Haute, a
23 decision was made to send payments to the City of
24 Evansville for the first three years of
25 operation. And in the first year that's

1 1.2 million and goes to 900,000 in year two and
2 600,000 in year three, for a total of
3 2.7 million.

4 If there aren't any questions right now, I
5 can move on to our project timeline. And with
6 funding, we expect to start detailed design
7 work -- a lot of design work's been done, but
8 this would be detailed design work in June.
9 Surveying, geotech engineering, the other work
10 that you see up on the screen in June and July,
11 site design and project permitting. And in
12 August site approvals.

13 And with site approvals, we're hopeful to
14 break ground in September of 2020 and start to
15 move some earth, get steel work, exterior framing
16 and the building closed in prior to the worst
17 months of winter, start on interior work, and to
18 make a longer story short, look at substantial
19 completion of the project in August and an
20 opening in September of 2021. And our feeling is
21 that could move a month either way depending upon
22 items like site approvals, winter weather and the
23 like.

24 Though this is -- it's a tremendous
25 opportunity, it's a wonderful project, it's a

1 one-time opportunity to be involved with Hard
2 Rock in Terre Haute and have the Hard Rock
3 Rocksino in Terre Haute, Indiana. And I can't
4 tell you how exciting and fun that is, or it will
5 be.

6 And with that, I'd like to introduce someone
7 that I know very well, and he is the --
8 Development Details, LLC, a consulting engineer
9 for us, Rich Zeigler.

10 MR. ZEIGLER: Thank you, Jim. Good morning,
11 Commissioners and Commission staff. Like Jim,
12 I'm also very excited to be working with Greg and
13 Jim and Hard Rock to bring Rocksino to
14 Terre Haute.

15 If we can go to the next slide. I thought
16 I'd start by orienting everyone to the project
17 location.

18 Can we go to the next slide. Is anyone able
19 to see the slides? There we -- one back. Back
20 one. There we go. Oh, forward one. There we
21 go.

22 I thought I'd start by orienting everyone to
23 the project location. The 22-acre site is on the
24 east side of the city of Terre Haute within the
25 Sycamore Terrace Shopping Center. It's on the

1 west side of State Route 46 just north of
2 Interstate 70 where the 641 bypass meets into
3 Route 70.

4 Okay. The next slide.

5 The proposed site has outstanding
6 accessibility. Route 46 meets Interstate 70 at
7 Exit 11, and there's traffic signals at both of
8 those exit ramps. More than 31,000 vehicles
9 travel along Interstate 70 each day, and more
10 than 17,000 vehicles travel along State Route 46.
11 This traffic volumes compare well with
12 Interstate 74 in Shelbyville, which has about
13 37,000 vehicles passing each day.

14 Recently significant improvements were made
15 along the State Route 46 corridor, as you can see
16 here. There are two through lanes in each
17 direction. Traffic signals at East Margaret
18 Drive, Bill Farr Drive in the center of the
19 picture there, and then each intersection has
20 dedicated right and left turn lanes.

21 Can we go to the next slide, please.

22 The proposed casino would be about a hundred
23 thousand square feet on a 19 1/2 acre development
24 pad, again, within the Sycamore Terrace Shopping
25 Center, and that's between the Home2 Suites and

1 Bill Farr Drive.

2 The building is oriented toward the
3 northeast, toward the traffic signal at Bill Farr
4 Drive, and will be surrounded by on-grade
5 parking. There would be three customer entrances
6 that would be convenient to each of the parking
7 areas, as well as an enclosed walkway to the
8 Home2 Suites. Parking for team members would be
9 on the west side of the building, along with a
10 separate entrance for team members. Overall the
11 site accommodates about 1,500 parking spaces, and
12 the plan anticipates a future hotel on the north
13 side of the casino.

14 Utilities are available in the adjacent
15 roadways and the site is relatively flat.
16 Customer access would primarily be through
17 Route 46 with people turning onto Bill Farr Drive
18 to the north. The right in, right out driveway
19 would be through the out parcels on the east
20 side, one of which would align with the porte
21 cochere entrance, or onto East Margaret Drive to
22 the south.

23 People use the term shovel ready. This site
24 is about as close to shovel ready as anyone could
25 ask. If a license were granted, as Jim went

1 through, we would fast-track the design and
2 construction with our intent to start work in the
3 fall.

4 We can go to the next slide, please.

5 One minor change to the plan that was
6 originally presented back in December is the
7 location of the stormwater management basin. The
8 basin was originally proposed on an adjacent
9 three-acre parcel to the west. That's actually
10 owned by a third party. We are now planning to
11 locate that basin on land owned by Gibson
12 Development that's catty-corner to the project as
13 illustrated here, just north of Bill Farr Drive
14 and west of Walmart.

15 Go to the next slide, please.

16 Turning to the casino building, Spectacle
17 and Hard Rock engaged the Friedmutter Group, one
18 of the preeminent gaming architects in the
19 country, to prepare the concept plans and
20 renderings.

21 Go to the next one, please.

22 Our goal was to integrate traditional
23 materials and design with modern elements and
24 signage to create a warm and exciting environment
25 for our customers. Adding Hard Rock's brand

1 standards and Friedmutter's vision will create a
2 compelling entertainment destination for the
3 Terre Haute community.

4 Working with Hard Rock, the project will be
5 a multidimensional entertainment facility with
6 the right mix of slot machines and table games,
7 four restaurants, four bars and a multifunctional
8 showroom.

9 The main entry -- main entrance
10 porte cochere is at the northeast, shown here in
11 red, is where valet parking would be offered.
12 The casino floor is shown in blue, and would
13 accommodate 1,150 slot machines and 50 table
14 games. As Jim described, that's 50 tables, more
15 like 250 to 275 actual gaming seats or positions.
16 This -- the gaming floor includes a high limit
17 gaming area that would have a private lounge that
18 would include a bar, some comfortable seating and
19 light snack service.

20 A walkway from the main entrance extends
21 through the middle of the casino, bringing guests
22 directly to the Center Bar and to the Hard Rock
23 Cafe. Just south of the cafe is the cage, and
24 then a fine dining steakhouse and a steakhouse
25 bar. To the north of the cafe would be a Rock

1 Shop Gift Shop, a buffet, 24-hour Constant Grind
2 Coffee Shop and the Velvet Sessions showroom. In
3 total, we anticipate having about 500 dining and
4 bar seats, in addition to about 300 seats within
5 the showroom.

6 Surrounding the casino to the north and east
7 are support spaces, including restrooms, service
8 bars, players club, valet, coat check. This
9 configuration makes guest circulation and access
10 straightforward and convenient, while allowing
11 each of the venues to be serviced from back of
12 the house areas to the west.

13 We can go to the next slide, please. Can we
14 go forward one, please. There we go. Perfect.

15 This rendering provides a sense of the
16 casino floor and gives you some sense of how --
17 initial thoughts on how music and artists and
18 instruments can be integrated into the design.

19 Okay, go forward one now, please.

20 The center of activity on the casino floor
21 will be the Hard Rock Center Bar. Located at the
22 west end of the walkway through the main entrance
23 I described previously, this is an energetic
24 space that will seat about 75 guests where they
25 can interact, watch sports and enjoy music.

1 Go to the next one, please.

2 The Hard Rock Cafe is the centerpiece of the
3 Hard Rock brand. And they'll serve a high
4 quality varied menu while guests are entertained
5 with music, video, live entertainment and musical
6 artwork.

7 Next.

8 A buffet is an important component of most
9 casino food and beverage programs, so we plan to
10 provide seating for about 175 guests in the
11 buffet here, and it would be designed in such a
12 way as the serving areas would be separated into
13 stations.

14 Next please.

15 Entertainment is the cornerstone of Hard
16 Rock's brand, and Velvet Sessions is Hard Rock's
17 club style showroom where we will host live
18 music, comedy and other events. This space can
19 seat about 300 people for live music, and then be
20 readily transformed to accommodate any kind of
21 event: A poker tournament to business events,
22 cocktail receptions or even a wedding, with the
23 ability to provide food service within the venue,
24 along with a double-sided bar that serves both
25 the showroom and the casino floor.

1 So, in closing, we're -- for me, we're
2 excited about the opportunity for Rocksino to be
3 the new center of entertainment in Terre Haute,
4 while also being complementary with other
5 businesses and development efforts within the
6 community.

7 Spectacle Jack and Hard Rock have the
8 vision, experience and commitment to develop and
9 operate the Hard Rock Rocksino with a focus on
10 team, community and excellence.

11 Next I'd like to introduce Kristin Craig,
12 president of the Terre Haute Chamber of Commerce.

13 MS. CRAIG: Thank you. Good afternoon. And
14 thank you to the Commission for the opportunity
15 to speak today.

16 On behalf of the Terre Haute Chamber of
17 Commerce and the business community, I am here
18 today to proudly voice support for the Vigo
19 County casino project. From the beginning, the
20 business community has stood behind this project.
21 It's a transformative opportunity for not just
22 Terre Haute and Vigo County, but our entire
23 region, something that was immediately recognized
24 by our business leaders. Their support was
25 pledged early and has not wavered throughout this

1 process.

2 The Chamber's board of directors, which is
3 comprised of local leaders in healthcare,
4 manufacturing, education, construction and many
5 other key industries, immediately voiced their
6 support and went on to lead the charge in
7 advocating for the project's success. We took
8 groups to the Statehouse, talked to legislators
9 and collected letters of support from communities
10 throughout the region.

11 Then, when the time came, we worked within
12 our own community to educate people about the
13 benefits of the project. Individual employers
14 gladly stepped up to help generate support for
15 the referendum question. And as you all know,
16 the response from our community was
17 overwhelmingly positive. We want this
18 opportunity.

19 The immediate impact of this project will
20 certainly be felt in terms of the associated
21 construction, but the opportunity goes far beyond
22 that. Associated development will be seen with
23 growth in restaurants, hotels and retail, which
24 equals even more construction and investment.
25 The opportunities deepen with access to new tax

1 revenue for our city, county, school systems and
2 regional collaborations. And, most importantly,
3 this will provide the fuel needed to move the
4 "See You in Terre Haute 2025" community plan
5 forward.

6 This plan reaches into two of the most
7 critical issues facing our region: Declining
8 population and declining per capita personal
9 income.

10 The support provided by the Vigo County
11 casino project can help us drive meaningful
12 change in Terre Haute, Vigo County and all of
13 west central Indiana.

14 I would be remiss if I didn't take a minute
15 to share that west central Indiana is ripe with
16 opportunities. We have a transformative planning
17 effort underway, as you heard a little bit about
18 today. We're working together regionally in ways
19 we never have before. We have new growth and
20 attraction in our downtown thanks to many
21 investments, including a new convention center
22 project which is underway.

23 And all of this allows us to further the
24 position of west central Indiana as a tourism
25 attraction and quality of life destination.

1 Again, thank you for the time. And I now
2 have the honor of introducing Terre Haute Mayor
3 Duke Bennett.

4 MAYOR BENNETT: Thank you, Kristin.

5 Mr. Chairman, members of the Commission and
6 Indiana Gaming Commission staff, just thank you
7 for this opportunity to be able to be a part of
8 this today. This is a truly exciting day for me.
9 You know, I've been involved in this process from
10 the very beginning, and the first time we sat in
11 the Senate hearing and talked about this and
12 thought about this is going to be quite a
13 challenge to get this done, and then we look
14 today at where we're at, we've come a long way in
15 a really relatively short period of time when you
16 think about it.

17 So from our perspective, this has been
18 something that's been really important for us and
19 we're right to the -- right to the end here to
20 get this approved. We've all worked very hard.

21 And, you know, I really want to just take a
22 moment to thank the legislature for making the
23 changes to the law to allow this to happen, and
24 the governor's support for this. The Indiana
25 Gaming Commission has been tremendous, as

1 mentioned earlier. Just our community stepping
2 up and doing what they needed to do. And, of
3 course, Spectacle Jack and Greg Gibson for making
4 the investment in our community.

5 We talk about the community plan because
6 it's so important to us. You know, everybody can
7 say hey, we have a plan and we're working on
8 those things, but when you start to do projects
9 and do activities that really deliver on that
10 plan, this is going to have such a tremendous
11 impact. When we talk about the jobs, you've all
12 heard the numbers today. You know, that's going
13 to have such an immediate and lasting impact on
14 our community.

15 We're talking about the revenue that's going
16 to be coming in; not only the folks that will be
17 working and the jobs that are created and the
18 careers there, but the revenue that comes back
19 into our community that we can turn around and
20 invest in quality of life projects and
21 infrastructure, helping not-for-profits, you name
22 it, we're going to use that money in a way that
23 will affect and help all of us here locally.

24 When you talk about the community plan part,
25 one of our focus areas is tourism. This is

1 clearly going to be a boost for us to bring
2 people to Terre Haute to come and visit this
3 gaming facility and will help us with our
4 household median income, as I talked about those
5 economic development pieces, so it kind of checks
6 a lot of boxes for us in a very unique way.

7 And we couldn't be more thankful for this
8 opportunity. And we're ready for this. You
9 know, we're excited. I can't overemphasize that
10 enough, all the hard work that's gone in and
11 where we're at today.

12 And so, really, you know, I didn't want to
13 spend a lot of time here. I just want to thank
14 all those folks that have helped us get to this
15 point, and specifically Spectacle Jack and Greg
16 Gibson for making that investment. And we're
17 just looking forward to the Gaming Commission to
18 hopefully do something very positive for all of
19 us here today and be able to take the next major
20 step.

21 And I am sure and just certain in my heart
22 that this will be such a positive thing for not
23 only Terre Haute and Vigo County, but west
24 central Indiana and the entire state of Indiana
25 as we all benefit from a new gaming establishment

1 here and just couldn't thank all of you enough
2 for making this happen, looking forward to the
3 vote, and thank you in advance for your support
4 and your help and just, you know, really making
5 Terre Haute and west central Indiana a better
6 place. Thank you so much.

7 CHAIRMAN McMAINS: Thank you, Mayor.

8 MR. GIBSON: That's the end of our
9 presentation. We really appreciate you listening
10 and we appreciate your consideration.

11 CHAIRMAN McMAINS: Mr. Gibson, you and your
12 team made an excellent presentation. It's
13 exciting what's going on, and I think it's
14 appropriate that, Mr. Lucas, we thank your
15 involvement, but, Mr. Gibson, it's not lost on us
16 the investment and the risk and the effort that
17 you have made here for your community and for
18 Indiana, and we're sincerely grateful. We were
19 pleased to get your application. And in all
20 candor, had you not -- had you not made the
21 changes and brought the new application forward,
22 we wouldn't have considered it, and we wanted to
23 let you know that honestly and let you know how
24 grateful we are. Thank you.

25 MR. GIBSON: Mr. Chairman, I --

1 Mr. Chairman, I really appreciate that, and I
2 really look forward to making this project happen
3 in Terre Haute.

4 CHAIRMAN McMAINS: Sara, are we ready to act
5 on this or, Greg, do you need to summarize
6 anything for us?

7 EXECUTIVE DIRECTOR TAIT: Yeah. So if there
8 are no questions, other questions from the
9 Commissioners, we can move to Greg Small
10 introducing the order for your consideration.

11 MR. SMALL: Thank you very much.

12 Commissioners, good afternoon. Before you
13 is Order 2020-1 concerning Spectacle Jack, LLC's,
14 casino license application requesting the award
15 of a newly created casino owner's license for
16 inland casino gaming in Vigo County, Indiana.

17 As Ms. Cierzniak previously mentioned, there
18 were several things that occurred to get us to
19 this point.

20 In July of 2019, due to certain actions with
21 the Majestic Star licensee, the Commission was
22 required by statute to begin accepting
23 applications for Vigo County. The Commission
24 established a filing deadline of December 2,
25 2019. Spectacle Jack submitted its application

1 on December 2, 2019, and submitted certain
2 amendments on April 13, 2020. The Spectacle Jack
3 application was the only application the
4 Commission received for the Vigo County license.

5 Spectacle Jack is an Indiana limited
6 liability company founded in September 2019 in
7 Indianapolis, Indiana. At the time of filing of
8 the application, it was a wholly-owned subsidiary
9 of Spectacle Entertainment Group, LLC, which is
10 the parent company of Majestic Star Casino.

11 In March 2020, One-Eyed Jack Ventures, LLC,
12 based in Terre Haute, Indiana, became the
13 majority owner of Spectacle Jack and consequently
14 moved its headquarters from Indianapolis to
15 Terre Haute.

16 The Spectacle Jack board of managers
17 consists of Gregory L. Gibson and James Brown.
18 Summit Credit Partners, LP, holds certain
19 warrants for an equity interest in Spectacle
20 Jack. An exercise of those warrants could
21 require Commission action and approval.

22 The Robert J. Ratcliff Revocable Trust and
23 Mr. John Keeler have options to repurchase an
24 equity interest in Spectacle Jack for the next 36
25 months. Exercise of those options is subject to

1 Commission action and approval.

2 Spectacle Jack has completed -- has
3 submitted a complete application, including the
4 \$50,000 fee and personal disclosure forms for all
5 substantial owners and key persons deemed
6 necessary by Commission staff. The Commission's
7 background and financial investigations divisions
8 have completed comprehensive investigations of
9 Spectacle Jack, including key persons.

10 Commission staff has presented the final
11 confidential investigative reports for the
12 Commissioners to review. Staff did not find any
13 derogatory information during its investigation.

14 The Commission's financial investigations
15 division has completed a comprehensive financial
16 investigation of Spectacle Jack and provided its
17 analysis to the Commissioners to review in a
18 confidential report as well.

19 The Commission has received, as you saw
20 today from Mr. Drew Klacik, a Terre Haute
21 analysis and estimated impact from the
22 Commission -- for this project.

23 On January 29, 2019, the Board of
24 Commissioners of Vigo County executed
25 Resolution 2019-2 in support of casino gaming in

1 Terre Haute, Vigo County.

2 On December 2, 2019, Spectacle Jack and Vigo
3 County executed a proposed local development
4 agreement for consideration and approval by the
5 Commission.

6 The Commission is asked to take one action
7 at this time, and that is to grant Spectacle Jack
8 a casino owner's license to operate an inland
9 casino in Vigo County, Indiana.

10 There's no financing before the Commission
11 at this time, but that is likely something
12 forthcoming.

13 This approval is contingent upon a number of
14 continuing conditions set forth in the order,
15 including the payment by Spectacle Jack of the
16 \$5 million fee.

17 Further, the order contains certain
18 delegations to the Executive Director,
19 specifically for approval of the statutorily
20 mandated power of attorney and plan approval for
21 the casino construction project.

22 If the Commissioners have any questions, I'm
23 happy to answer them. Thank you.

24 CHAIRMAN McMANS: Thank you, Mr. Small.

25 COMMISSIONER DUDICH: Mr. Chairman, this

1 is -- I'm sorry.

2 CHAIRMAN McMAINS: Yes, please.

3 COMMISSIONER DUDICH: Sorry, Mr. Chairman.
4 Greg, I do have a question. With regard to the
5 change of the partnership regarding Mr. Ratcliff
6 and Mr. Keeler, I wanted to make sure that the
7 Commission -- or at least I ask this question.

8 For the -- the LDA, as well as I believe the
9 license, it was signed by Mr. Keeler. Does that
10 change anything, or with the partnership
11 changing, is there a new application or new LDA
12 that needs to be filed? I just, I guess -- I
13 understand the change in the structure and am in
14 support of that, but am wondering with the
15 documents that are included in our packet, those
16 were signed by a previous partner. I understand
17 that they may have the ability to come back in 36
18 months.

19 Is there any -- is it a technical thing that
20 just has changed as -- as the new partnership at
21 Spectacle comes in, just wondering about
22 logistics there, Greg.

23 MR. SMALL: Yeah, and I would invite
24 Ms. Cierzniak also to possibly jump in here.
25 We've had some discussions about that previously.

1 And, Ms. Cierzniak, if you would like to go ahead
2 and give your position on that.

3 MS. CIERZNIAK: Yes, certainly. Various
4 documents in the application were signed by
5 Mr. Keeler in his role as general counsel of
6 Spectacle Jack, but he, you know, was signing it,
7 again, as a representative of Spectacle Jack, on
8 behalf of Spectacle Jack, and therefore binding
9 Spectacle Jack, so it's our view -- you know, it
10 would be just similar to any management change in
11 an organization. If a -- you know, a particular
12 staff member or officer signs something, it binds
13 the organization, so our view is those
14 documents -- there was no need to change those
15 documents.

16 COMMISSIONER DUDICH: Thank you. I just --
17 as I looked through the documents last night and
18 this morning, I just wanted to make sure that was
19 the case. I appreciate that. Thank you.

20 Thank you, Mr. Chairman.

21 CHAIRMAN McMANS: Commissioners, are there
22 any other questions for any of our presenters
23 this morning -- or this afternoon, rather?

24 Hearing none, what is your pleasure,
25 Commission?

1 COMMISSIONER DUDICH: Mr. Chairman, I would
2 make a motion to adopt Resolution 2020, I think
3 it's 02, before the Commission.

4 CHAIRMAN McMANS: Thank you.

5 MR. SMALL: Yes, actually it's -- it's Order
6 2020-1 that is currently before the Commission.

7 COMMISSIONER DUDICH: My apologies. I make
8 a motion --

9 EXECUTIVE DIRECTOR TAIT: No, it's 02,
10 sorry; right?

11 CHAIRMAN McMANS: It's 02.

12 EXECUTIVE DIRECTOR TAIT: It's 02, 2020-02.

13 MR. SMALL: Okay.

14 CHAIRMAN McMANS: So Jason made a motion.
15 Is there a second?

16 COMMISSIONER SVETANOFF: I will second that
17 motion.

18 CHAIRMAN McMANS: Thank you, Commissioner.
19 Any further discussion on the motion?

20 COMMISSIONER FINE: I just wanted to make
21 one clarification and comment. Perhaps I should
22 have asked this question before the motion.

23 What exactly is the process before the --
24 Mr. Ratcliff and Mr. Keeler would become true
25 equity owners again? Is there a -- will it come

1 back for a vote in front of the entire
2 Commission?

3 EXECUTIVE DIRECTOR TAIT: Greg, I don't know
4 if you want to answer this, or I can take a stab
5 at it.

6 But, yes, Vice Chairman Fine, it would
7 require Commission action. And in addition, you
8 know, if anyone were to try to exert control or
9 management over a license without the authority
10 of the Indiana Gaming Commission to do so, then
11 that's obviously strictly prohibited and we would
12 pursue disciplinary action, so any requests to
13 exercise any repurchase would require your
14 approval.

15 MR. SMALL: And, Sara, if I may add also, we
16 would have that ability both in their roles as
17 substantial owners and also if they were to
18 become key persons in this venture, so if they
19 were to step back into roles that require
20 occupational licensure, they would go through a
21 full review on that as well.

22 COMMISSIONER FINE: Okay. Thank you.

23 CHAIRMAN McMANS: Good question,
24 Commissioner Fine.

25 Any other questions from the Commission?

1 Hearing none, Sara, would you call a roll of
2 the voting Commissioners, please.

3 EXECUTIVE DIRECTOR TAIT: Sure, I'd be happy
4 to.

5 Chairman McMains.

6 CHAIRMAN McMAINS: I vote yes.

7 EXECUTIVE DIRECTOR TAIT: Vice Chairman
8 Fine.

9 COMMISSIONER FINE: Yes.

10 EXECUTIVE DIRECTOR TAIT: Commissioner
11 Williams.

12 COMMISSIONER WILLIAMS: I vote yes.

13 EXECUTIVE DIRECTOR TAIT: Secretary
14 Svetanoff.

15 COMMISSIONER SVETANOFF: Yes.

16 EXECUTIVE DIRECTOR TAIT: Commissioner
17 Herndon.

18 COMMISSIONER HERNDON: Yes.

19 EXECUTIVE DIRECTOR TAIT: Commissioner
20 Saxon.

21 COMMISSIONER SAXON: I vote yes.

22 EXECUTIVE DIRECTOR TAIT: Commissioner
23 Dudich.

24 COMMISSIONER DUDICH: Yes.

25 CHAIRMAN McMAINS: Thank you, Sara.

1 The vote was unanimous affirmative.

2 Congratulations, everyone.

3 UNIDENTIFIED SPEAKER: Thank you.

4 UNIDENTIFIED SPEAKER: Thank you very much.

5 UNIDENTIFIED SPEAKER: Yeah, thank you very
6 much.

7 UNIDENTIFIED SPEAKER: Thank you.

8 EXECUTIVE DIRECTOR TAIT: Well, we have one
9 more matter regarding the Vigo County license to
10 consider, so I will ask Greg Small to introduce
11 Resolution 2020-03 regarding the local
12 development agreement.

13 MR. SMALL: Thank you.

14 Commissioners, before you for approval is
15 Resolution 2020-03 concerning the Spectacle
16 Jack-Vigo County proposed local development
17 agreement.

18 The Commission has jurisdiction over local
19 development agreements executed by casino owner
20 licensees pursuant to Indiana Code 4-33-23-7.

21 Pursuant to Indiana Code 4-33-6.7-3, an
22 applicant for a license to operate an inland
23 casino in Vigo County is required to enter into a
24 proposed local development agreement with Vigo
25 County.

1 On December 2, 2019, Spectacle Jack and the
2 Board of Commissioners of Vigo County executed a
3 proposed local development agreement for
4 consideration and approval by the Commission.
5 That proposal was submitted with Spectacle Jack's
6 application and is before the Commission now.

7 If you have any questions, I'm happy to
8 answer.

9 CHAIRMAN McMAINS: Thank you, Greg.

10 Commissioners, any questions for Greg?

11 Hearing none, what is your pleasure?

12 COMMISSIONER FINE: I move for approval.

13 COMMISSIONER SVETANOFF: I second.

14 CHAIRMAN McMAINS: Thank you.

15 It's been properly moved and seconded to
16 approve Resolution 2020-03.

17 Any further discussion on the motion?

18 Hearing none, Ms. Tait, would you call the
19 roll?

20 EXECUTIVE DIRECTOR TAIT: Sure.

21 Chairman McMains.

22 CHAIRMAN McMAINS: I vote -- I vote yes.

23 EXECUTIVE DIRECTOR TAIT: Vice Chairman
24 Fine.

25 COMMISSIONER FINE: Yes.

1 EXECUTIVE DIRECTOR TAIT: Commissioner
2 Williams.

3 COMMISSIONER WILLIAMS: Yes.

4 EXECUTIVE DIRECTOR TAIT: Secretary
5 Svetanoff.

6 COMMISSIONER SVETANOFF: Yes.

7 EXECUTIVE DIRECTOR TAIT: Commissioner
8 Herndon.

9 COMMISSIONER HERNDON: Yes.

10 EXECUTIVE DIRECTOR TAIT: Commissioner
11 Saxon.

12 COMMISSIONER SAXON: Yes.

13 EXECUTIVE DIRECTOR TAIT: And Commissioner
14 Dudich.

15 COMMISSIONER DUDICH: Yes.

16 CHAIRMAN McMAINS: Thank you.

17 Motion carries unanimously.

18 UNIDENTIFIED SPEAKER: Thank you.

19 UNIDENTIFIED SPEAKER: Thank you.

20 UNIDENTIFIED SPEAKER: Thank you very much.

21 CHAIRMAN McMAINS: So our next meeting will
22 be announced at a later time; is that right,
23 Sara?

24 EXECUTIVE DIRECTOR TAIT: Yes.

25 CHAIRMAN McMAINS: And the last item on the

1 agenda I believe is is there a motion to adjourn?
2 Or should we continue our meeting?

3 COMMISSIONER WILLIAMS: Mr. Chairman, move
4 to adjourn.

5 COMMISSIONER SVETANOFF: Second.

6 CHAIRMAN McMains: Thank you.

7 It's been properly moved and seconded to
8 adjourn this meeting.

9 All in favor, please signify by saying aye.

10 (Chorus of ayes.)

11 Motion carries unanimously.

12 Thank you, ladies and gentlemen.

13 (At 12:28 p.m., May 15, 2020, this meeting
14 of the Indiana Gaming Commission was adjourned.)

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1 STATE OF INDIANA)
2) SS:
3 COUNTY OF MARION)

4 I, Dianne Lockhart, a Notary Public and
5 Stenographic Reporter within and for the County of
6 Marion, State of Indiana at large, do hereby certify
7 that the Indiana Gaming Commission Business meeting
8 held on May 15, 2020, virtually via Microsoft Teams,
9 commencing at 11:11 a.m. in Indianapolis, Indiana,
10 was taken down in stenograph notes and afterwards
11 reduced to typewriting under my direction, and that
12 the typewritten transcript is a true record of the
13 proceedings had.

14 IN WITNESS WHEREOF, I have hereunto set my hand
15 and affixed my notarial seal this _____ day of
16 May, 2020.

17 _____
18 Dianne Lockhart, RMR, CRR
19 Notary Public

20 Commission Number 0668781

21 My Commission Expires:
22 June 4, 2023

23
24
25

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