

STATE OF INDIANA     )  
                                  ) SS:  
COUNTY OF MARION    )

BEFORE THE INDIANA  
COMMISSIONER OF INSURANCE

CAUSE NO: 19050-AD20-0309-045

IN THE MATTER OF:                     )  
  )  
OTM Insurance Specialist, LLC         )  
28825 IH 10 West,                     )  
Boerne, TX 78006                     )  
  )  
Respondent.                             )  
  )  
Type of Agency Action: Enforcement   )  
  )  
License Numbers: 807909 and 809910   )

**FILED**

**JUN 05 2020**

STATE OF INDIANA  
DEPT. OF INSURANCE

**ADMINISTRATIVE ORDER AND**  
**NOTICE OF NONRENEWAL OF LICENSE**

The Indiana Department of Insurance ("Department"), pursuant to the Indiana Administrative Orders and Procedures Act, Indiana Code § 4-21.5-1 *et seq.*, and Indiana Code § 27-1-15.6-12, hereby gives notice to OTM Insurance Specialists, LLC ("Respondent") of the following Administrative Order:

1. Respondent is a licensed nonresident insurance producer organization holding license number 807909, and a nonresident surplus lines producer holding license number 809910 ("Respondent's licenses") since March 12, 2012.
2. Respondent's licenses expired on March 31, 2020.
3. On or around January 24, 2020, the Department received an application to renew Respondent's license.
4. Respondent's renewal application disclosed Respondent having three (3) administrative actions taken in other states.

5. Respondent's nonresident producer organization license was revoked in the State of Virginia, on June 15, 2018.
6. Respondent entered into a Consent Order with the State of Delaware, which was issued on November 14, 2018.
7. Respondent's nonresident producer organization license was revoked in the State of Wisconsin on September 9, 2019.
8. Respondent failed to notify the Department of these administrative actions within the thirty (30) days from the final disposition of the matter.
9. Respondent first notified the Department about these administrative actions on its renewal application, on or around January 24, 2020.
10. Indiana Code § 27-1-15.6-12(b)(9) states the Commissioner may refuse to renew an insurance producer license for having an insurance producer license, or its equivalent, denied, suspended, or revoked in any other state, province, district, or territory.
11. Indiana Code § 27-1-15.6-12(b)(2)(A) states, in part, that the Commissioner may refuse to renew an insurance producer's license for violating an insurance law.
12. Indiana Code § 27-1-15.6-17(a) is an insurance law, which states, in part, that not more than thirty (30) days after the final disposition of the matter, a producer shall report to the Commissioner any administrative action taken in any jurisdiction or by another governmental agency.
13. Indiana Code § 27-1-15.8-2 provides that certain provision of I.C. § 27-1-15.6 apply to the licensure of surplus lines producers, specifically, I.C. § 27-1-15.6-12, applies to surplus lines producers.

14. Indiana Code § 27-1-15.6-12(d) provides that when the Commissioner refuses to renew a license, the Commissioner shall notify the Respondent, in writing, of the reasons for the nonrenewal. This Order serves as that notice.
15. The Commissioner further notifies Respondent that, pursuant to Indiana Code § 27-1-15.6-12(d), Respondent may, within sixty-three (63) days of the mailing of this Order, make a written demand upon the Commissioner for a hearing to determine the reasonableness of this action. Such a hearing shall be held within thirty (30) days from the date of receipt of Respondent's written demand.

WHEREFORE, based on the foregoing, the Commissioner of Insurance hereby notifies Respondent that **Respondent's licenses shall not be renewed** due to Respondent's failure to disclose three (3) administrative actions to the State of Indiana within the appropriate thirty (30) day timeframe from the final disposition of the matter, and for Respondent having two (2) license revocations.

**6-5-2020**

Date Signed

  
Stephen W. Robertson, Commissioner  
Indiana Department of Insurance

Distribution:

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