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**Bulletin 146**

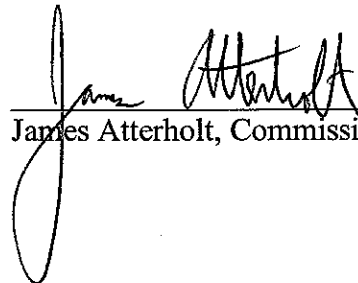
**INDIANA INSURANCE PRODUCER  
PRELICENSING COURSE CONTENT OUTLINE**

The Bulletin is directed to all entities offering insurance producer prelicensing courses. The insurance producer program of study must meet the criteria codified at IC 27-1-15.7-5. In addition, the Commissioner shall prescribe the subject matter an insurance producer program of study must cover to become a certified prelicensing course of study. The Department is in the process of amending 760 IAC 1-40 regarding prelicensing courses. However, the process to amend an administrative rule takes several months to complete. The Department has recently updated the testing process for insurance producers. To efficiently coordinate the prelicensing courses with the new test requirements, the Department in conjunction with the Insurance Producer Education and Continuing Education Advisory Council, industry educators, and a new test provider developed new subject matter content outlines to address insurance basics and entry level qualifications. The subject matter and content outlines are posted on the Department's website, [www.in.gov/idoi](http://www.in.gov/idoi). The Department hereby requests that all certified prelicensing courses incorporate the new course outline and test requirements into their courses.

All certified prelicensing course providers should submit course materials to the Department to be reviewed for compliance with the revised outlines as published on the Department's website. Course materials should be submitted by May 1, 2007. Materials will be accepted either electronically to [jcanfield@idoi.IN.gov](mailto:jcanfield@idoi.IN.gov) or U.S. Mail directed to Judy Canfield at the Department of Insurance, 311 West Washington Street, Suite 300, Indianapolis, Indiana 46204.

Any prelicensing course that fails to comply with the revised standards will be subject to administrative action under IC 27-1-15.7-5 to withdraw its certification as a prelicensing course.

INDIANA DEPARTMENT OF INSURANCE

  
James Atterholt, Commissioner