



Capability Statement



Forging new pathways into the future of healthcare

Medical Supplies & Equipment • Contract# 000000000000000000062387

About Us

Since our inception in 1996, J&B Medical has become a recognized market leader in healthcare. More than a family-owned business, we are a family of businesses that span across all aspects of medical-related care including: sole source program management, national managed care contracts, technology solutions, as well as insurance-covered, emergency-medical, retail home-care and veterinary products.

J&B Medical is a nationally certified Women’s Business Enterprise composed of knowledgeable industry professionals. J&B Medical’s passionate team members are motivated to provide exceptional service at every interaction. J&B Medical settles for nothing less than the most innovative industry practices and the highest levels of integrity.

Core Competencies

- Medicare accredited by “The Compliance Team.”
- Distributor for over 1,000 major medical manufacturers.
- Manages multiple, single-sourced and preferred provider programs in multiple states.
- Demonstrates corporate and social responsibility.
- Focus on community impact.

Differentiators

- Nationally Certified Women-Owned Business
- Technology focused and Forward thinking
- Physician and Registered Nurses on Staff
- Free samples upon request
- Ability to translate over 200 languages in real-time
- Employ veterans through a partnership with the Bobby Dodd Institute (BDI)

Past Performance

- State of Michigan Mail Order Incontinent Supplies & Services– Department of Community Health
- State of Michigan Medical Supplies & Equipment Statewide (DOC, DHHS, DMVA)
- State of Wisconsin Incontinent Supplies & Services
- State of Indiana Incontinent Supplies & Services
- Blue Cross / Blue Shield of Michigan
- National preferred provider for various managed care plans

Company Data

DUNS #: 114826410
 TAX ID #: 38-3271174
 NAICS: 423450
 SAM.gov: Registered
 CAGE Code: 3GJ89
 Federal Supply Code: 6515
 Socio Economic Certification: Small Business

Company Contacts

J&B Medical Supply Co., Inc
 50496 W. Pontiac Trail
 Wixom, MI 48393
 Website: www.jandbmedical.com

Customer Service Contacts:

Phone: 855-289-3427 Direct Fax Line: 248-960-7985

Lead Contact for the contract is:

Chris Respondek
 Direct Phone Line: 248-896-6211
 Emergency Contact Cell Phone: 313-701-6652
 Email: crespondek@jandbmedical.com

Customer Service Team Members:

Jennifer Williams & Siobhan McIntyre
 Email: medsurgsreps@jandbmedical.com



We are dedicated to enhancing the quality of life, improve clinical outcomes, and reduce healthcare costs.