

Exhibit B.3 – Non-Market Basket Pricing

This document is an exhibit to the Professional Services Contract, and is deemed to be attached to and incorporated within the Professional Services Contract by reference. Any inconsistency, conflict, or ambiguity between this exhibit and the Professional Services Contract shall be resolved by giving precedence and effect to the Professional Services Contract.

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
3400002	LIFT HANDLE KIT FOR RISO PRINTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1C05	ENHANCED UIC SOFTWARE - US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1E0T	DM INFINITY BARCODE SCANNER	\$957.00	\$771.00	19%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
1E44	DESKTOP THERMAL ROLL PRINTER	\$619.00	\$395.00	36%	\$75.00	\$55.20	\$5.13	#N/A	#N/A	#N/A
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$619.00	\$344.00	44%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E48	SP100 LABEL PRINTER	\$619.00	\$395.00	36%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E51	SP100 WORKSTATION	\$974.00	\$784.00	20%	\$78.00	\$57.60	\$5.35	#N/A	#N/A	#N/A
1E53	SP100 NETWORK SENDKIT	\$1,145.00	\$922.00	19%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E60	HP LASER JET PRO M203DW PRINTER, 120V	\$974.00	\$784.00	20%	\$255.00	\$188.80	\$17.54	#N/A	#N/A	#N/A
1E90002	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FA2	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAB	DEPT ACCOUNTING ENABLER (5 ACCTS)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAE	BASIC ACCOUNTING -50 ACCOUNTS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAF	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAH	BUSINESS MANAGER SOFTWARE FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$235.00	\$197.40	16%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
1FER	ERR RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FM2	MANUAL WEIGHT DISABLED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FNV	INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FR3	USPS PRESORTXTRA RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FR4	USPS BRM RATES	\$510.00	\$332.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS4	USPS SPECIAL SERVICES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW1	DIFFERENTIAL WEIGHING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW5	15LB INTERFACE WEIGH (LEFT/RIGHT UNIT)	\$2,465.00	\$1,380.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW6	30LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$2,820.00	\$1,579.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW7	70LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145.00	\$1,761.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW8	149LB INTERFACED WEIGHING	\$4,355.00	\$2,439.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWV	5LB INTERFACED WEIGHING FEATURE	\$1,730.00	\$968.80	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWVW	10LB INTERFACED WEIGHING FEATURE	\$2,150.00	\$1,204.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWX	15LB INTERFACED WEIGHING FEATURE	\$2,465.00	\$1,380.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FXA	INTERFACE TO INVIEW DASHBOARD	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FXR	DM SERIES FUNDS MANAGEMENT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FY8	DM400 95 LPM	\$1,546.00	\$859.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FY9	DM400 70 LPM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FZ0	DIFFERENTIAL WEIGHING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FZ9	120 LPM FEATURE	\$2,399.00	\$1,333.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW2	2LB INTEGRATED WEIGHING FEATURE	\$871.00	\$451.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW5	5LB INTEGRATED WEIGHING FEATURE	\$1,294.00	\$671.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW9	10LB INTEGRATED WEIGHING FEATURE	\$1,655.00	\$858.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
397-B	10LB/5KG USB SCALE	\$115.00	\$92.00	20%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A

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3CES	DM300C BASE - U.S. (E52)	\$0.00	\$0.00	0%	\$117.00	\$86.40	\$8.03	#N/A	#N/A	#N/A
488-00050-009	POWER CORD FOR RISO PRINTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
488-00062-007	POWER CORD KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4CES	DM400C BASE U.S. E52	\$0.00	\$0.00	0%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
4W00-MH	METER SUBSCRIPTION FOR CONNECT+3000 & SE	\$76.00	\$66.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4W00-ML	METER SUBSCRIPTION FOR CONNECT+500 /SEND	\$52.00	\$45.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4W00-MM	METER SUBSCRIPTION FOR CONNECT+1000/2000	\$52.00	\$45.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
620-9	DOUBLE TAPE SHEETS(150 PER BX) REV B	\$79.99	\$67.19	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
672-7	J645/1E03 CERTIFIED LABELS	\$115.00	\$100.05	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	\$16.37	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
6WB-F	4X6 SHIPPING LABELS	\$29.95	\$25.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-MH	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$44.00	\$38.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-ML	IMI METER SUBSCRIPTION FOR SENDPRO C200/C	\$23.00	\$20.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-MM	IMI METER SUBSCRIPTION FOR SENDPRO C300/C	\$36.00	\$31.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-MH	METER SUBSCRIPTION FOR SENDPRO C500- W/ N	\$44.00	\$38.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-ML	METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	\$20.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-MM	METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	\$31.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7PRO-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7PRO-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-MH	METER SUBSCRIPTION FOR MAILCENTER 3000	\$76.00	\$66.12	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-ML	METER SUBSCRIPTION FOR MAILCENTER 1000	\$52.00	\$45.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-MM	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00	\$45.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
8H00	C SERIES IMI BASE	\$0.00	\$0.00	0%	\$163.00	\$120.80	\$11.22	#N/A	#N/A	#N/A
8H02	SPC BASE W/ENH SECURITY MIN 325 CONTROLS	\$0.00	\$0.00	0%	\$163.00	\$120.80	\$11.22	#N/A	#N/A	#N/A
943-7	2.0 USB CABLE 10FT	\$7.99	\$6.71	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
993-4B	DM400C RETURN KIT - UPGRADE TO 9H00	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
993-4C	DM400 SERIES RETURN KIT WITH BOX	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
9H02	SPCA W/ ENH SECURITY MIN 325 CONTROLS	\$0.00	\$0.00	0%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
AC2100-102-00-01	PLANETPRESS CONNECT CARE RE-ENTRY	\$4,560.00	\$3,967.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ACPP	SENDPRO ACCOUNTING PROPAC<100 BARCODE	\$207.00	\$173.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-CUSTOM	LOCKER CUSTOM COLOR	\$1,103.00	\$960.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-1001	RAL 1001 BEIGE (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-7037	RAL 7037 DUSTY GREY (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9003	RAL 9003 SIGNAL WHITE (DEFAULT COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9006	RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9016	RAL 9016 TRAFFIC WHITE (DEFAULT COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ANALYTICS4SP360F	ANALYTICS FOR SP360	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ANALYTICS4SP360R	ANALYTICS FOR SP360 REGULAR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA1	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA2	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA4	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA5	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA7	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA9	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAC	CONNECT+ ACCOUNTING WEIGHT BREAK REPORT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAS	SENDPRO P2000/500W GCS IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAY	COST ACCTG ACCOUNTS LEVEL (25)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAYL	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAXL	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

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APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAYL	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAZL	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB1	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB2	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB3	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB4	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APBC	COST ACCOUNTING ENABLER	\$57.50	\$32.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDM	COST ACCOUNTING DATA MIGRATION	\$313.00	\$262.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDN	COST ACCOUNTING METER SETUP	\$21.20	\$17.81	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDP	COST ACCOUNTING ADDL SITE SETUP	\$212.00	\$178.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APF8	CONNECT+ /SENDPRO P-VERTICAL MKT FONTS	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APF9	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFB	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFD	ENERGYSTAR 09 COMPLIANCE ACTIVE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFM	CONNECT+ LASER PRINTER ENABLED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APG2	CONNECT+ /SENDPRO P-DUAL RATING ACCT'G	\$1,045.00	\$909.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APK3	SENDPRO P SERIES HIGH CAP LABEL PRINTER	\$800.00	\$696.00	13%	\$82.51	\$51.20	\$4.76	#N/A	#N/A	#N/A
APKE	SENDPRO P RECEIVING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKF	SENDPRO P SHIPPING FEATURE ACCESS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKG	SENDPRO P SENDPRO 360 SHIP ACCESS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKM	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKM1	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKML	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSA	CONNECT+ 145 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSB	CONNECT+ 160 LPM SPEED	\$785.00	\$510.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSC	CONNECT+ 180 LPM SPEED	\$2,610.00	\$1,697.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSD	CONNECT+ 145/70 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSE	CONNECT+ 160/95 LPM SPEED	\$1,835.00	\$1,193.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSF	CONNECT+ 180/115 LPM SPEED	\$4,195.00	\$2,727.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSG	CONNECT+ 165 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSH	CONNECT+ 220 LPM SPEED	\$1,560.00	\$826.80	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSJ	CONNECT+ 270 LPM SPEED	\$6,295.00	\$3,336.00	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSK	CONNECT+ 310 LPM SPEED	\$13,645.00	\$7,231.85	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSL	160/95 LPM SPEED	\$8,335.00	\$5,417.75	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSM	180/115 LPM SPEED	\$10,835.00	\$7,042.75	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AR100	WH51 - ADDRESSRIGHT 100 < 300K CYCLES/MO	\$11,249.00	\$8,056.50	28%	\$1,149.00	\$851.20	\$79.08	#N/A	#N/A	#N/A
AR200	WH52 - ADDRESSRIGHT 200 < 600K CYCLES/MO	\$17,202.00	\$12,320.50	28%	\$1,955.00	\$1,448.00	\$134.52	#N/A	#N/A	#N/A
ARPF	ADDRESSRIGHT 300 <1M CYCLE/MO AND FEEDER	\$26,933.00	\$20,466.75	24%	\$3,239.00	\$2,399.20	\$222.89	#N/A	#N/A	#N/A
AT50	ATS-ONSITE	\$1,590.00	\$1,400.00	12%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ATSR	ATS-REMOTE	\$530.00	\$475.00	10%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZBG	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZBK	CONNECT+ ENERGY STAR KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	\$34.26	#N/A	#N/A	#N/A
BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	\$897.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BAS0SPE	SPE BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	\$897.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BAS1	BUSINESS ANALYSIS SERVICES<1DAY	\$2,137.00	\$1,795.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BAS1SPE	SPE BUSINESS ANALYSIS SERVICES<1DAY	\$2,137.00	\$1,795.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
BAS2	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$557.00	\$467.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BAS2SPE	SPE BUS. ANALYSIS WHITEGLOVE FOLLOWUP	\$602.00	\$485.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BAS3	BUSINESS ANALYST WHITE GLOVE SERVICE	\$557.00	\$467.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BM10	BUSINESS MANAGER ADMIN WORKSTATION	\$3,721.00	\$2,827.50	24%	\$666.00	\$493.60	\$45.86	\$207.00	\$165.60	\$15.38
BM41	RECEIPT PRINTER	\$1,237.00	\$996.00	19%	\$260.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
BM42	BARCODE SCANNER FOR DM INFINITY	\$1,752.00	\$1,411.00	19%	\$239.00	\$176.80	\$16.42	#N/A	#N/A	#N/A
BM44	BC FOR DM300, DM400, SENDPRO C, AND P	\$1,752.00	\$1,411.00	19%	\$239.00	\$176.80	\$16.42	#N/A	#N/A	#N/A
BM52	CLIENT HOST W/5 W/PANEL MONITOR	\$6,950.00	\$5,280.90	24%	\$666.00	\$493.60	\$45.86	\$701.00	\$560.80	\$52.10
BM41	CRYSTAL REPORTING	\$241.00	\$194.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMFM	FUNDS MGMT METER ACTIVATE (DM SERIES)	\$229.00	\$184.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH1	BUSINESS MGR OPERATOR TRAINING<4HOURS	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH3	BUSINESS MGR DATA CONVERSION SERVICES	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH4	BUS MGR VZORV3 TO NEW SYS DATA MIGRATION	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMPO	BUSINESS MGR PROJECT MANAGEMENT<HALF D	\$1,083.00	\$909.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMP1	BUSINESS MGR PROJECT MANAGEMENT<FULL D	\$2,164.00	\$1,817.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMP2	BUSINESS MANAGER HOST WORKSTATION PC	\$3,298.00	\$2,656.00	19%	\$500.00	\$370.40	\$34.41	#N/A	#N/A	#N/A
BM51	BUS MANAGER HOST WORKSTATION SOFTWARE	\$10,607.00	\$8,060.55	24%	#N/A	\$107.20	\$9.96	\$1,333.00	\$1,066.40	\$99.07
BM52	BUSINESS MANAGER WORKSTATION SW ONLY	\$3,836.00	\$2,914.50	24%	#N/A	\$107.20	\$9.96	\$765.00	\$612.00	\$56.86
BM53	CLIENT HOST SOFTWARE ONLY	\$2,399.00	\$1,822.65	24%	#N/A	\$107.20	\$9.96	\$701.00	\$560.80	\$52.10
BM5U	BUSINESS MANAGER - SOL EDITION	\$5,771.00	\$4,648.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMUP	BUSINESS MANAGER UPGRADE TO V7.0	\$940.00	\$757.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMUR	BUSINESS MANAGER UPGRADE TO V8.0	\$957.00	\$771.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMVA	BUSINESS MANAGER INTERFACE - INVIEW	\$350.00	\$282.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMX2	DM SERIES INTERFACE DM500-DM1100	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMZ1	SENDPRO P / CONNECT+ BUS MGR INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMZC	SENDPRO C INTERFACE TO BUS MGR	\$1,174.00	\$946.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$144.00	\$116.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D	BRING YOUR OWN APPROVED DEVICE	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D10	BRING YOUR OWN APPROVED DEVICES 10	\$200.00/MONTH	\$174.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D15	BRING YOUR OWN APPROVED DEVICES 15	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00/MONTH	\$35.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D20	BRING YOUR OWN APPROVED DEVICES 20	\$400.00/MONTH	\$348.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00/MONTH	\$52.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D4	BRING OWN APPROVED DEVICE 4	\$80.00/MONTH	\$70.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BYO4D5	BRING YOUR OWN APPROVED DEVICES 5	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
C191	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,736.00	\$1,398.00	19%	\$126.00	\$93.60	\$8.70	#N/A	#N/A	#N/A
C200	SENDPRO C200	\$740.00	\$380.55	49%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
C2C1	C425 SENDPRO C - 5LB SCALE BUNDLE	\$2,749.00	\$1,246.00	55%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
C2C2	C425 SENDPRO PLUS - 15LB SCALE BUNDLE	\$3,368.00	\$2,275.00	32%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
C300	SENDPRO C300	\$1,656.00	\$904.00	45%	\$133.00	\$98.40	\$9.14	#N/A	#N/A	#N/A
C425	SENDPRO C425	\$1,576.00	\$752.40	52%	n/a	n/a	#VALUE!	#N/A	#N/A	#N/A
C5C1	SENDPRO C AUTO 120	\$6,052.00	\$4,090.00	32%	\$453.00	\$335.20	\$31.14	#N/A	#N/A	#N/A
C5C2	SENDPRO C AUTO PRO MAILING	\$7,058.00	\$4,770.00	32%	\$688.00	\$509.60	\$47.34	#N/A	#N/A	#N/A
C5C3	SENDPRO C AUTO PRO SHIPPING	\$6,681.00	\$4,516.00	32%	\$492.00	\$364.80	\$33.89	#N/A	#N/A	#N/A
C5CC	SENDPRO C AUTO 95	\$3,601.00	\$2,434.00	32%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
C5CCF	SPCA 95 W/ ENH SECURITY MIN 325 CONTROLS	\$3,601.00	\$2,628.75	27%	\$389.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
CAA360E	SP360 COST ACCOUNTING	\$170.00/MONTH	\$147.90	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAA360E3	SP360 COST ACCOUNTING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAA1	BRONZE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAA1	BRONZE COST ACCTG FOR SP MAILCENTER	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

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CAAB	BASIC COST ACCOUNTING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAB1	BASIC COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAABL	BASIC COST ACCTG FOR SP MAILCENTER	\$15.00/MONTH	\$13.05	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAC	PREMIUM COST ACCOUNTING	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAC1	PREMIUM COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAACL	PREMIUM COST ACCTG FOR SP MAILCENTER	\$35.00/MONTH	\$30.45	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAD	ENTERPRISE COST ACCOUNTING	\$60.00/MONTH	\$52.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAD1	ENTERPRISE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAADL	ENTERPRISE COST ACCTG FOR SP MAILCENTER	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE	UNLIMITED COST ACCOUNTING	\$170.00/MONTH	\$148.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE1	UNLIMITED COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE1	UNLIMITED COST ACCTG FOR SP MAILCENTER	\$170.00/MONTH	\$147.90	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F1	CELLULAR SUBSCRIPTION FEE SP MAILSTATION	\$5.00/MONTH	\$4.35	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F14	CELLULAR ROUTER 4G MONTHLY DATA PLAN	\$75.00/MONTH	\$65.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F2	CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00/MONTH	\$218.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F4	CELLULAR SUBSCRIPTION FEE SENDPRO P	\$45.00/MONTH	\$39.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5F8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CD5G3	Cellular Subscription	\$75.00	\$65.25	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
CD5P	CELLULAR DEVICE FOR SENDPRO SERIES - US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CELLHW	CELLULAR DEVICE HARDWARE	\$998.00	\$868.26	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
CF2D	2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CFOMR	OMR CONSULTING AND ANALYSIS SERVICE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPC	PROTECTIVE DUST COVER - SENDPRO C	\$64.00	\$40.75	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPCA	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$75.50	\$48.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPM	PROTECTIVE DUST COVER - SPMAILSTATION	\$41.00	\$24.69	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CRM4	CRIGHT MAILER BUS SERVICES SUITE (BSS)	\$1,485.00	\$1,126.65	24%	#N/A	n/a	#VALUE!	\$449.00	\$359.20	\$33.37
CRM7	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$2,784.00	\$2,114.10	24%	#N/A	n/a	#VALUE!	\$1,348.00	\$1,078.40	\$100.18
CRM8	CRIGHT MAILER ELEC DELIV INTEGRATED SW	\$2,784.00	\$2,114.10	24%	#N/A	n/a	#VALUE!	\$1,348.00	\$1,078.40	\$100.18
CRM8	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$1,117.00	\$848.25	24%	#N/A	n/a	#VALUE!	\$730.00	\$584.00	\$54.25
CT00	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,725.00	\$1,300.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
CYCLECOVERAGE	CYCLE COVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$162.20	\$145.00	11%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DF80	DF800 OFFICERIGHT FOLDER	\$5,354.00	\$3,833.50	28%	\$585.00	\$433.60	\$40.28	#N/A	#N/A	#N/A
DF90	DF900 - OFFICERIGHT FOLDER W/CONVEYOR ST	\$6,757.00	\$4,838.00	28%	\$878.00	\$650.40	\$60.42	#N/A	#N/A	#N/A
DF9C	CROSS FOLD KIT	\$705.00	\$535.00	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DFCS	CONVEYOR STACKER	\$940.00	\$713.00	24%	\$89.00	\$65.60	\$6.09	#N/A	#N/A	#N/A
DFHC	HIGH CAPACITY EXTENSION	\$350.00	\$266.00	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DI90012	POWER STACKER LOCALIZATION KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DI9P	FILE BASED PROCESSING	\$18,583.00	\$12,388.00	33%	\$932.00	\$690.40	\$64.14	\$405.00	\$324.00	\$30.10
DIBX	SECOND STACK TANDEM STACKER	\$0.00	\$0.00	0%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
DIDC	DI2000 SW UPDATE FOR FIELD RETROFIT	\$383.23	\$333.41	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
DIA2	DL200 LETTER OPENER	\$3,601.00	\$2,075.70	42%	\$322.00	\$238.40	\$22.15	#N/A	#N/A	#N/A
DIA3	OMATION 210 W/INSTALL & TRAINING 120V	\$6,354.00	\$4,440.00	30%	\$725.00	\$536.80	\$49.87	#N/A	#N/A	#N/A
DIA4	OMATION 410 W/INSTALL & TRAINING 120V	\$10,791.00	\$7,993.00	26%	\$1,243.00	\$920.80	\$85.54	#N/A	#N/A	#N/A
DMUS	DM INFINITY UPGRADE PRO SERVICE	\$375.00	\$315.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH1	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH2	HOSTING LEVEL 2	\$1666.67/MONTH	\$1,450.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH3	HOSTING LEVEL 3	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

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DT3A	W360 TABBER	\$24,204.00	\$15,210.00	37%	\$2,661.00	\$1,971.20	\$183.13	#N/A	#N/A	#N/A
DT3S	W985 CONVEYER STACKER FOR TABBER	\$4,042.00	\$2,694.00	33%	\$367.00	\$272.00	\$25.27	#N/A	#N/A	#N/A
DT3T	STAND FOR W985 CONVEYOR STACKER	\$963.00	\$642.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DW90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$525.00	\$441.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
E044162	USER INTERFACE TABLE STAND FOR MW92705	\$120.00	\$82.80	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
E-1000	RISO SS ENVELOPE FEEDER	\$10,450.00	\$8,778.00	16%	\$1,081.00	\$864.80	\$80.34	#N/A	#N/A	#N/A
E-1001	RISO SS ENVELOPE CONVEYOR	\$3,000.00	\$2,520.00	16%	\$409.00	\$327.20	\$30.40	#N/A	#N/A	#N/A
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00/MONTH	\$18.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00/MONTH	\$24.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERCL	ERR REFERENCE NUMBER FEATURE ONLY	\$504.00	\$438.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,734.00	\$1,509.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERR1	E-RETURN RECEIPT FEATURE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERR3	ERETURN RECEIPT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERRINC	INCLUDES USPS ERR	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F3C2	MAIL RUN ASSISTANCE 2 HOURS	\$356.00	\$299.04	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F700327	SPECIAL TOWER FEEDER KIT	\$299.00	\$199.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F780183	SHEET/FLAT ENVELOPE TRAY	\$236.00	\$147.60	37%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F780184	INSERT TRAY	\$236.00	\$147.60	37%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790018	18IN CONSOLE EXTENSION	\$425.00	\$295.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790019	30IN CONSOLE EXTENSION	\$545.00	\$378.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790034	HUB	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790042-01	POWER CORD	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790135	MATTE BOOKLET KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790442	FLATS FEEDING KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790725	KIT FEEDER INSERT SUPPORT	\$458.98	\$373.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790726	SALES KIT ADJUSTABLE ANGLE TRAY	\$144.00	\$96.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7DI	BOTTOM ADDRESS INVERTER KIT	\$1,296.00	\$864.00	33%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
F7F5	FIX BEAM OMR BC SCAN HC5F	\$3,640.00	\$2,426.00	33%	\$272.00	\$201.60	\$18.73	#N/A	#N/A	#N/A
F7MT	INTERFACE FOR CONNECT+ 1000/2000	\$3,768.00	\$2,511.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7MU	INTERFACE FOR CONNECT+ 3000	\$3,768.00	\$2,511.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7S8	BARCODE SCANNING SOFTWARE	\$859.00	\$572.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7TB	TOWER OMR BC SCAN HARDWARE	\$3,640.00	\$2,426.00	33%	\$455.00	\$336.80	\$31.29	#N/A	#N/A	#N/A
F7VT	FILE BASED PROCESSING SETUP	\$1,411.00	\$1,185.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F900020	POWERGUARD2	\$105.00	\$87.00	17%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9DA	USPS SPECIAL SERVICES TRAINING	\$90.00	\$75.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9DS	MAIL MACHINE TUNE UP	\$463.00	\$388.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9PG	POWERGUARD SERVICE PACKAGE	\$339.00	\$245.00	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9PG2	POWERGUARD LE SERVICE PACKAGE	\$113.50	\$87.00	23%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9SL	PC METER CONNECT INSTALL	\$108.20	\$90.89	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDASST2	SP360-CONFIG SERVICES MIGRATION DOC PREP	\$2,667.00	\$2,240.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMOD	TIER 1 ENH IT SEC CONTROLS MIN 325-ENTER	\$13565.00/MONTH	\$11,800.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMODL	TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOC	\$3333.00/MONTH	\$2,900.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMODM	TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 L	\$8620.00/MONTH	\$7,500.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
G95S-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
G95S-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAG	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND	\$615.00	\$516.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAH	PAGEWIDE CASSETTE 1X550 SHEETS W/STAND	\$1,250.00	\$1,050.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAI	PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$2,070.00	\$1,738.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
HPAJ	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$2,895.00	\$2,431.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAK	MFP ANALOG 700 FAX	\$375.00	\$315.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAL	INTERNAL USB PORTS	\$50.00	\$42.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAM	HP PAGEWIDE RAINBOW PACK INK	\$415.00	\$375.00	10%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAN	HP PAGEWIDE STAPLE CARTRIDGE REFILL	\$44.00	\$36.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAT	HP JET DIRECT PRINT SERVER	\$620.00	\$520.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAU	HP ACCESSIBILITY ASSISTANT	\$875.00	\$735.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAV	USB UNIVERSAL CARD READER	\$241.00	\$202.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HS9E	SENDPRO DESKTOP SENDKIT	\$734.00	\$591.00	19%	\$75.00	\$55.20	\$5.13	#N/A	#N/A	#N/A
HV1P	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	\$37.01	#N/A	#N/A	#N/A
HV96000	MAILCENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HV97500	WIRELESS CLIENT KIT	\$170.00	\$110.50	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HV8A	MAILCENTER 1000	\$8,365.00	\$6,106.45	27%	\$274.00	\$321.60	\$29.88	#N/A	#N/A	#N/A
HV8B	MAILCENTER 2000	\$9,265.00	\$6,763.45	27%	\$662.00	\$689.60	\$64.06	#N/A	#N/A	#N/A
HV8D	MAILCENTER 3000	\$21,800.00	\$13,516.00	38%	\$1,844.00	\$1,946.40	\$180.82	#N/A	#N/A	#N/A
HVP5	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	\$20.44	#N/A	#N/A	#N/A
HVSP	MAILCENTER SHIPPING BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	\$3.05	#N/A	#N/A	#N/A
HVSTYLUS	STYLUS KIT FOR SENDPRO MAILCENTER	\$20.00	\$17.40	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HZ00	SENDPRO MAILSTATION WITH 5LB SCALE	\$1,261.00	\$649.00	49%	\$16.00	\$12.00	\$1.11	#N/A	#N/A	#N/A
HZ80001	SENDPRO C SERIES DROP STACKER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HZ86002	SCALE OPENING COVER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ILOS	LOCKER MANAGEMENT OS SUBSCR PER BANK	\$49.00/MONTH	\$42.60	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ILP-SSTO	LOCKER OS INTEGRATION TO SSTO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ILPTRACK	PARCELPPOINT INTEGRATION TO PITNEYTRACK	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
J540	COUNTER SIGNATURE PAD	\$2,285.00	\$1,840.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
J546	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,840.00	19%	\$354.00	\$262.40	\$24.38	#N/A	#N/A	#N/A
J956037	FIVE BAY CRADLE FOR T764/S, T6MD/E	\$974.00	\$784.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
JN96002	BASE MOUNT DISPLAY KIT FOR 100 LB SCALE	\$184.00	\$148.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
JR64	GREEN 150 LB ROLLERTOP SCALE	\$796.00	\$641.00	19%	\$378.00	\$280.00	\$26.01	#N/A	#N/A	#N/A
JR76	GREEN J075 100LB TABLETOP SCALE	\$567.00	\$457.00	19%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
JRMM	LEASE ADDITION OF A SAAS SUBSCRIPTION	\$10.00	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LBLVOL	LABEL VOLUME BAND	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKASSET	PARCELPPOINT ASSET MGMT FEATURE SUBSCR.	\$49.00/MONTH	\$42.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKBAKDR	REAR LOADING LOCKERS WITH BACK DOORS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKDAYUSE	PARCELPPOINT DAY USE FEATURE SUBSCR.	\$49.00/MONTH	\$42.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERA	INTELLIGENT LOCKER A	\$6,948.00	\$4,820.46	31%	\$174.00	\$139.20	\$12.93	#N/A	#N/A	#N/A
LOCKERA1	KIOSK LOCKER COLUMN	\$4,733.00	\$3,353.98	29%	\$57.00	\$45.60	\$4.24	#N/A	#N/A	#N/A
LOCKERA2	KIOSK COLUMN A2: MMKMMM	\$5,101.44	\$4,028.10	21%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERA3	KIOSK COLUMN A3: MMKSSL	\$5,101.44	\$4,028.10	21%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERA4	KIOSK COLUMN A4: MMKSSMM	\$5,291.55	\$4,178.21	21%	\$75.00	\$60.00	\$5.57	#N/A	#N/A	#N/A
LOCKERA5	KIOSK COLUMN A5: SSSKSSL	\$5,481.65	\$4,328.32	21%	\$84.00	\$67.20	\$6.24	#N/A	#N/A	#N/A
LOCKERA6	KIOSK COLUMN A6: MSSKSSMM	\$5,481.65	\$4,328.32	21%	\$84.00	\$67.20	\$6.24	#N/A	#N/A	#N/A
LOCKERA7	KIOSK COLUMN A7: MSSKSSSSM	\$5,671.76	\$4,478.43	21%	\$93.00	\$74.40	\$6.91	#N/A	#N/A	#N/A
LOCKERA8	KIOSK COLUMN A8: SSSKSSSSM	\$5,861.86	\$4,628.54	21%	\$102.00	\$81.60	\$7.58	#N/A	#N/A	#N/A
LOCKERA9	KIOSK COLUMN A9: SSSKSSSSSS	\$6,051.97	\$4,778.62	21%	\$111.00	\$88.80	\$8.25	#N/A	#N/A	#N/A
LOCKERB	INTELLIGENT LOCKER B	\$6,749.00	\$4,679.07	31%	\$165.00	\$132.00	\$12.26	#N/A	#N/A	#N/A
LOCKERC	INTELLIGENT LOCKER C	\$6,550.00	\$4,537.68	31%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
LOCKER-CBC-NOUI	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,199.00	\$3,650.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKER-CBC-WITHUI	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$11,540.00	\$10,039.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKER-CC	LOCKER COMPARTMENT FOR CBC (EACH)	\$196.10	\$171.00	13%	\$9.00	\$7.20	\$0.67	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LOCKER-CW	LOCKER CUSTOM WORK	\$1,060.00	\$1,060.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERD	INTELLIGENT LOCKER D	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	\$11.00	#N/A	#N/A	#N/A
LOCKERE	INTELLIGENT LOCKER E	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	\$11.00	#N/A	#N/A	#N/A
LOCKERF	INTELLIGENT LOCKER F	\$6,151.00	\$4,254.90	31%	\$139.00	\$111.20	\$10.33	#N/A	#N/A	#N/A
LOCKERG	INTELLIGENT LOCKER G	\$6,151.00	\$4,254.90	31%	\$139.00	\$111.20	\$10.33	#N/A	#N/A	#N/A
LOCKERH	INTELLIGENT LOCKER H	\$5,952.00	\$4,113.49	31%	\$130.00	\$104.00	\$9.66	#N/A	#N/A	#N/A
LOCKERI	INTELLIGENT LOCKER I	\$5,753.00	\$3,972.07	31%	\$122.00	\$97.60	\$9.07	#N/A	#N/A	#N/A
LOCKERJ	INTELLIGENT LOCKER J	\$5,753.00	\$3,972.07	31%	\$122.00	\$97.60	\$9.07	#N/A	#N/A	#N/A
LOCKERK	INTELLIGENT LOCKER K	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERL	INTELLIGENT LOCKER L	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERM	INTELLIGENT LOCKER M	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERN	INTELLIGENT LOCKER N	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKERO	INTELLIGENT LOCKER O	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKERP	INTELLIGENT LOCKER P	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERPKC	PARCELOPOINT KIOSK CUSTOM	\$5,049.00	\$3,403.19	33%	\$93.00	\$74.40	\$6.91	#N/A	#N/A	#N/A
LOCKERPM	INTELLIGENT LOCKER PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPM-5	INTELLIGENT LOCKER PROJECT MANAGEMENT-LS	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPS	INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPS-5	INTELLIGENT LOCKER IMPLEMENTATION-LS	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERQ	INTELLIGENT LOCKER Q	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERR	INTELLIGENT LOCKER R	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERREAR	REAR ACCESS LOCKERS	\$1,103.00	\$960.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKER-S	INTELLIGENT LOCKER S	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKER-SHADE	SUNSHADE FOR KIOSK TABLET	\$764.79	\$665.37	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKER-SLOT	MAILSLOT MOD. FOR LOCKER DOOR (EACH)	\$109.26	\$95.06	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERT	INTELLIGENT LOCKER T	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERU	INTELLIGENT LOCKER U	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERV	INTELLIGENT LOCKER V	\$4,557.00	\$2,758.11	39%	\$48.00	\$38.40	\$3.57	#N/A	#N/A	#N/A
LOCKERW	INTELLIGENT LOCKER W	\$4,158.00	\$2,473.94	41%	\$17.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
LOCKERX	INTELLIGENT LOCKER X	\$1,740.00	\$1,409.40	19%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKERXS	ADD-ON EXTRA-SMALL LOCKER 22X5 2MED	\$7,968.32	\$6,291.78	21%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
LOCKEXP4	EXPRESS LOCKER 4 COLUMNS	\$18,675.00	\$14,059.63	25%	\$331.00	\$264.80	\$24.60	#N/A	#N/A	#N/A
LOCKEXP5	EXPRESS LOCKER 5 COLUMNS	\$23,258.00	\$17,508.73	25%	\$423.00	\$338.40	\$31.44	#N/A	#N/A	#N/A
LOCKEXP6	EXPRESS LOCKER 6 COLUMNS	\$27,940.00	\$21,033.18	25%	\$514.00	\$411.20	\$38.20	#N/A	#N/A	#N/A
LOCKEXP7	EXPRESS LOCKER 7 COLUMNS	\$32,523.00	\$24,482.30	25%	\$606.00	\$484.80	\$45.04	#N/A	#N/A	#N/A
LOCKFLRBRK	FLOOR MOUNT BRACKETS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKHIGAIN	HIGH GAIN ANTENNA	\$635.00	\$536.43	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKPPSUBSC	LOCKER COLUMN SUBSCRIPTION	\$5.00/MONTH	\$4.35	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKSLOPETOP	SLOPED TOPPERS REQUIRED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKSYS1	INTELLIGENT LOCKER SYSTEM WITH LOCKERK9	\$27,310.00	\$23,760.00	13%	\$2,052.00	\$1,641.60	\$152.51	#N/A	#N/A	#N/A
LOCKSYS2	INTELLIGENT LOCKER SYSTEM WITH LOCKERK1	\$25,317.00	\$22,026.00	13%	\$1,891.00	\$1,512.80	\$140.54	#N/A	#N/A	#N/A
LOCKSYS3	INTELLIGENT LOCKER SYSTEM WITH LOCKERK5	\$25,118.00	\$21,853.00	13%	\$1,875.00	\$1,500.00	\$139.35	#N/A	#N/A	#N/A
LOCKSYS4	INTELLIGENT LOCKER SYSTEM WITH LOCKERK6	\$24,720.00	\$21,506.00	13%	\$1,842.00	\$1,473.60	\$136.90	#N/A	#N/A	#N/A
LOCKSYS5	INTELLIGENT LOCKER SYSTEM WITH LOCKERK1	\$23,325.00	\$20,293.00	13%	\$1,730.00	\$1,384.00	\$128.57	#N/A	#N/A	#N/A
LOCKSYS6	INTELLIGENT LOCKER SYSTEM WITH LOCKERK2	\$23,524.00	\$20,466.00	13%	\$1,746.00	\$1,396.80	\$129.76	#N/A	#N/A	#N/A
LOCKUI1	UI PANEL WITH BARCODE SCANNER	\$4,797.00	\$3,382.38	29%	\$767.00	\$613.60	\$57.00	#N/A	#N/A	#N/A
LOCKUI2	UI PANEL WITH BARCODE SCANNER, ADA	\$5,459.00	\$3,826.60	30%	\$804.00	\$643.20	\$59.75	#N/A	#N/A	#N/A
LXAB	INDOOR MAIN LOCKER WITH TOUCHSCREEN	\$8,980.00	\$7,813.00	13%	\$1,144.00	\$915.20	\$85.02	#N/A	#N/A	#N/A
LXAD	INDOOR ADD-ON LOCKER	\$7,031.00	\$6,117.00	13%	\$793.00	\$634.40	\$58.94	#N/A	#N/A	#N/A
LXAE	INDOOR ALL MEDIUM-SIZED ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	\$51.95	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LXAG	INDOOR EXTRA LARGE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$280.00	\$224.00	\$20.81	#N/A	#N/A	#N/A
LXAM	INDOOR SMALL MEDIUM ADD-ON LOCKER	\$7,190.00	\$6,255.00	13%	\$934.00	\$747.20	\$69.42	#N/A	#N/A	#N/A
LX-AR101	TACTILE DEVICE FOR THE SEEING IMPAIRED	\$689.00	\$599.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LXAX	INDOOR HIGH DENSITY ADD-ON LOCKER	\$10,794.00	\$9,391.00	13%	\$1,649.00	\$1,319.20	\$122.55	#N/A	#N/A	#N/A
LX-CUSTOM	CUSTOM COLOR (MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-IL1001	EXTRA IPAD & WALL MOUNTING BRACKET	\$1,878.00	\$1,634.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-IL1002	HANDHELD IPAD MINI WITH A HANDHELD CASE	\$1,378.00	\$1,199.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LXOB	OUTDOOR MAIN LOCKER W TOUCHSCREEN	\$12,118.00	\$10,543.00	13%	\$1,286.00	\$1,028.80	\$95.58	#N/A	#N/A	#N/A
LXOD	OUTDOOR ADD-ON LOCKER	\$9,094.00	\$7,912.00	13%	\$888.00	\$710.40	\$66.00	#N/A	#N/A	#N/A
LXOE	OUTDOOR ALL MEDIUM-SIZED ADD-ON LOCKER	\$8,299.00	\$7,220.00	13%	\$803.00	\$642.40	\$59.68	#N/A	#N/A	#N/A
LXOG	OUTDOOR EXTRA LARGE ADD-ON LOCKER	\$8,352.00	\$7,266.00	13%	\$360.00	\$288.00	\$26.76	#N/A	#N/A	#N/A
LX-RAL-8028	BROWN (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-9005	BLACK (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-9006	SILVER (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-9016	WHITE (DEFAULT BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-UL	UL CERTIFIED LOCKER	\$265.00	\$231.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-WRAP	WRAP (3RD PARTY QUOTED SEPARATELY)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
M955-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
M955-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00/MONTH	\$14.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1A	METER EQUIPMENT - C SERIES	\$513.00	\$302.67	41%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1B	METER EQUIPMENT - DM400	\$456.00	\$328.00	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1C	METER EQUIPMENT - P SERIES, LV	\$909.00	\$664.00	27%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1D	METER EQUIPMENT - P SERIES, HV	\$909.00	\$663.58	27%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDD	MF PROJECT MANAGEMENT <HALF DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDD1	MF PROJECT MANAGEMENT <FULL DAY	\$1,844.00	\$1,548.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDDPM	MF PROJECT MANAGEMENT - MULTI-LOCATION	\$100.00	\$84.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDDP	PRO SVC PROJECT-LEVEL 1<HALF DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDD1	PRO SVC PROJECT-LEVEL 1<FULL DAY	\$1,844.00	\$1,548.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDDP	PRO SVC PROJECT-LEVEL 2<HALF DAY	\$1,083.00	\$909.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MFDD5	PRO SVC PROJECT-LEVEL 2<FULL DAY	\$2,164.00	\$1,817.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MLBOX-1511-6	LOCK BOX 11-1/8W X 14-3/8D X 6INH	\$410.00	\$344.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP00098	KIT-BACKLIT SCALE MOUNTED GRAPHICAL DISP	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP00099	KIT-BACKLIT SELF-STANDING GRAPHICAL TOWE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP0X	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE	\$222.00	\$141.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP1VW	MP1W 5/10 LB WEIGH W/EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$106.00	\$78.40	\$7.28	#N/A	#N/A	#N/A
MP30	15/30LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MP3W	30LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MP3X	DIFFERENTIAL WEIGHING 15, 30 LB SCALES	\$449.00	\$286.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP49	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MP4W	70LB WEIGHTS AND MEASURE APPROVED OPTIO	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,005.00	\$642.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,356.00	\$866.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPB1	C SERIES INTEGRATED SCALE	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MPB110	SENDPRO C SERIES SCALE UPGRADE	\$0.00	\$0.00	0%	\$13.00	\$9.60	\$0.89	#N/A	#N/A	#N/A
MPB115	C-SERIES 15LB/7KG UPGRADE	\$0.00	\$0.00	0%	\$25.00	\$18.40	\$1.71	#N/A	#N/A	#N/A
MPB2	C SERIES REMOTE DISPLAY SCALE	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MPB8	INTEGRATED WEIGHING PLATFORM (REMAN)	\$0.00	\$0.00	0%	\$14.00	\$10.40	\$0.97	#N/A	#N/A	#N/A
MP96001	REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$117.00	\$96.40	\$8.03	#N/A	#N/A	#N/A
MPC1	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$71.00	\$52.80	\$4.91	#N/A	#N/A	#N/A

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MPC4	INTEGRATED WEIGHING PLATFORM DM125	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MSD1	10IN COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
MSD2	15IN COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
MSF1	CONNECT+ 1000 FEEDER	\$0.00	\$0.00	0%	\$372.00	\$202.90	\$18.85	#N/A	#N/A	#N/A
MSF2	CONNECT+ 2000 FEEDER	\$0.00	\$0.00	0%	\$798.00	\$490.03	\$45.52	#N/A	#N/A	#N/A
MSF3	CONNECT+ 3000 FEEDER	\$0.00	\$0.00	0%	\$2,252.00	\$1,365.79	\$126.88	#N/A	#N/A	#N/A
MSF4	CONNECT+ 1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$372.00	\$202.90	\$18.85	#N/A	#N/A	#N/A
MSF5	CONNECT+ 2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$798.00	\$490.03	\$45.52	#N/A	#N/A	#N/A
MSF6	CONNECT+ 3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$2,252.00	\$1,365.79	\$126.88	#N/A	#N/A	#N/A
MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
MSPT	METER INTERFACE APP FOR P SERIES/CONNECT+	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPU	METER INTERFACE APP FOR DM SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPU-KIT	INSTALL KIT - DM-SERIES METER INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MT30	PLATFORM SCALE 30LB/12KG	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MT3W	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MT49	149LB/60KG SCALE	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT73	SCALE, W&M, POSTAL - 35KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT7W	SCALE, W&M, GLOBAL - 70LB / 30KG	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MW90006	POWER STACKER PORTRAIT FLATS SEAL KIT	\$510.00	\$444.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90007	SENDPRO P SERIES DROP STACKER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90067	POWER CORD KIT	\$100.00	\$65.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90147	WIRELESS KEYBOARD	\$205.00	\$133.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90650	TAPE MOISTENER ASSEMBLY CONNECT+ 3000 MON	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90701	100FT/30M LAN CABLE	\$205.00	\$133.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90702	WIRELESS 4-PORT ROUTER.	\$300.00	\$195.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90705	SENDPRO P SERIES PC SYSTEM CONNECT	\$168.00	\$101.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90806	POWER STACKER EXTENSION	\$720.00	\$468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW92705	MAILCENTER 15IN DISPLAY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW96000	WEIGHING PLATFORM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW97182	WIRELESS LAN ADAPTOR	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
N199	SCALE STAND	\$115.00	\$69.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMCAR	NUMBER OF CARRIERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMDEVICE	# OF MAILING DEVICES FOR ANALYTICS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMLOCATIONS	NUMBER OF LOCATIONS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMUSERS	NUMBER OF USERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$1,444.00	\$1,162.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV21	INVIEW DASHBOARD - 2 OR MORE SITES	\$1,668.00	\$1,342.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$602.00	\$505.68	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV50	INVIEW DASHBOARD 1 UNIT DM125/DM225	\$1,319.00	\$732.00	45%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV90	INVIEW SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV90KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV99	INVIEW MMS BASE SOFTWARE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV99KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$213.00	\$178.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

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NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$931.00	\$782.04	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,164.00	\$977.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$4,088.00	\$3,433.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$323.00	\$271.32	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$869.00	\$729.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,633.00	\$1,371.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,271.00	\$2,747.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00/MONTH	\$3.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMF	INVIEW DASHBOARD - UP TO 100 METERS	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00/MONTH	\$218.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVVE	INVIEW DASHBOARD SET UP & TRAINING	\$247.00	\$207.48	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OL-CENT-FEE	OL Connect - Enterprise - Re-Entry Fee	\$12,043.08	\$10,477.48	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CPCL-FEE	OL Connect - PCL Input - Re-Entry Fee	\$1,138.00	\$990.06	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CPRO-FEE	OL Connect - Professional - Re-Entry Fee	\$4,000.00	\$3,480.00	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CSND-1K-FEE	OL Connect - Send 1000 Users - Re-Entry Fee	\$3,671.00	\$3,193.77	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OM306	306 LETTER OPENER	\$18,118.00	\$13,420.00	26%	\$1,685.00	\$1,248.00	\$115.94	#N/A	#N/A	#N/A
OM306S	306S LETTER OPENER W/SORT	\$21,552.00	\$15,964.00	26%	\$2,022.00	\$1,497.60	\$139.13	#N/A	#N/A	#N/A
OMBAT	306 LETTER OPENER BATCHER	\$1,603.00	\$1,261.00	21%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OMBIN	306S SORT LETTER OPENER BIN	\$802.00	\$631.00	21%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OMCONV	306S SORT LETTER OPENER CONVEYOR	\$2,176.00	\$1,712.00	21%	\$180.00	\$133.60	\$12.41	#N/A	#N/A	#N/A
OMPRINT	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,435.00	\$2,703.00	21%	\$253.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$1,603.00	\$1,291.00	19%	\$135.00	\$100.00	\$9.29	#N/A	#N/A	#N/A
OVERAGEVOL1	OVERAGE VOLUME BAND 1 - \$0.15 PER PIECE	\$0.15	\$0.15	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PAB1	C SERIES PREMIUM APP BUNDLE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PARCELPPOINT	PARCELPPOINT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-4000-US	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-BLUE	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-GREEN	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00/MONTH	\$129.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PBIL-SST	PBIL SST INTEGRATION SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-MAX3	ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$47.99	\$39.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-OL-CENT	OL Connect - Enterprise License	\$40,145.00	\$34,926.15	13%	#N/A	#N/A	#N/A	\$8,083.00	\$6,466.40	\$600.73
PB-OL-CENT-UPG	Upgrade to OL Connect Enterprise	\$20,075.00	\$17,465.25	13%	#N/A	#N/A	#N/A	\$8,083.00	\$6,466.40	\$600.73
PB-OL-CPCL	OL Connect - PCL Input	\$3,795.00	\$3,301.65	13%	#N/A	#N/A	#N/A	\$767.00	\$613.60	\$57.00
PB-OL-CPRO	OL Connect - Professional License	\$15,000.00	\$13,050.00	13%	#N/A	#N/A	#N/A	\$3,000.00	\$2,400.00	\$222.96
PB-OL-CPRO-UPG	Upgrade to OL Connect Professional	\$7,500.00	\$6,525.00	13%	#N/A	#N/A	#N/A	\$3,000.00	\$2,400.00	\$222.96
PB-OL-CSND-1K	OL Connect - Send 1000 Users - License	\$12,235.00	\$10,644.45	13%	#N/A	#N/A	#N/A	\$2,448.00	\$1,958.40	\$181.94
PB-OLDEV	OL Connect - Development License	\$3,750.00	\$3,262.50	13%	#N/A	#N/A	#N/A	\$750.00	\$600.00	\$55.74
PB-RED	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-101	RISO 1 DAY ADD-ON WORKFLOW SUPPORT	\$1,250.00	\$1,250.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-102	RISO 2-DAY WORKFLOW SUPPORT	\$2,799.00	\$2,799.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-104	RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	\$4,799.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSHIP01	PITNEYSHIP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
PSP19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,712.00	\$1,489.44	13%	\$463.00	\$343.20	\$31.88	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
PSP20	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,987.95	13%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
PSP30	SCALE, 100LB TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
PSP47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$139.00	\$120.93	38%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER PSP	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
PSPM11	STAMP POSTAGE SHEET STARTER	\$4.99	\$4.34	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPM12	STAMP POSTAGE ROLL STARTER	\$39.99	\$34.79	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP004	PSP PURCHASE POWER BUNDLE - 100	\$4.00	\$4.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP013	PSP PURCHASE POWER BUNDLE - 500	\$13.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP026	PSP PURCHASE POWER BUNDLE - 1000	\$26.00	\$26.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP065	PSP PURCHASE POWER BUNDLE - 2500	\$65.00	\$65.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP131	PSP PURCHASE POWER BUNDLE - 5000	\$131.00	\$131.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP196	PSP PURCHASE POWER BUNDLE - 7500	\$196.00	\$196.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP261	PSP PURCHASE POWER BUNDLE - 10000	\$261.00	\$261.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-B	PS PRO - 100 TRANSACTIONS PER MONTH	\$58.00/MONTH	\$50.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-C	PS PRO - 500 TRANSACTIONS PER MONTH	\$125.00/MONTH	\$109.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-D	PS PRO - 1000 TRANSACTIONS PER MONTH	\$230.00/MONTH	\$200.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-E	PS PRO - 2500 TRANSACTIONS PER MONTH	\$475.00/MONTH	\$398.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-F	PS PRO - 5000 TRANSACTIONS PER MONTH	\$850.00/MONTH	\$740.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-G	PS PRO - 7500 TRANSACTIONS PER MONTH	\$1450.00/MONTH	\$1,261.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-H	PS PRO - 10000 TRANSACTIONS PER MONTH	\$1600.00/MONTH	\$1,395.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-I	PS PRO - 25000 TRANSACTIONS PER MONTH	\$2250.00/MONTH	\$1,958.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-J	50,000 LABELS PER MONTH	\$3500.00/MONTH	\$3,045.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-K	100,000 LABELS PER MONTH	\$5940.00/MONTH	\$5,167.80	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-L	150,000 LABELS PER MONTH	\$8100.00/MONTH	\$7,047.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-S-CA	PITNEYSHIP PRO CARRIER SETUP ASSISTANCE	\$224.00	\$188.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-S-DA	PITNEYSHIP PRO DATA ASSISTANCE	\$567.00	\$476.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-S-PM	PITNEYSHIP PRO PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-S-PSSS	PITNEYSHIP PRO PREMIER SUPPORT SUBSCRPTN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PSP-TS39	CORDLESS SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
PSP-T7WE	TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
PSP-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$113.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSSA	PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$3,033.00	\$2,426.40	\$225.41
PSSB	PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$6,065.00	\$4,852.00	\$450.75
PSSC	PREMIER SUPPORT SUPPLEMENT-CCM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PSSD	PREMIER SUPPORT SUPPLEMENT-LOCKERS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,000.00	\$1,600.00	\$148.64
PSSS	PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI2185CBTRY	PTI21 BASIC BATTERY	\$129.00	\$112.23	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21EXTBTRY	PTI21 EXTENDED BATTERY	\$139.00	\$120.93	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21F5SCHR	PTI21 FIVE SLOT CRADLE CHARGER	\$1,599.00	\$1,391.13	13%	\$240.00	\$192.00	\$17.84	#N/A	#N/A	#N/A
PTI21HANDSTRAP	PTI21 HAND STRAP	\$59.00	\$51.33	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI215OFTHOLSTER	PTI21 SOFT HOLSTER	\$69.00	\$60.03	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI2155CEA	PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT	\$599.00	\$521.13	13%	\$89.00	\$71.20	\$6.61	#N/A	#N/A	#N/A
PTI2155SCHR	PTI21 SINGLE SLOT CRADLE CHARGER	\$499.00	\$434.13	13%	\$75.00	\$60.00	\$5.57	#N/A	#N/A	#N/A
PTIMBLPRNT	PTI MOBILE BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	\$15.38	#N/A	#N/A	#N/A
PTIMIDVOLPRNT	PTI MID VOLUME LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
PTISIGPLS	PTI COUNTER SIGNATURE PAD MAG STRP RDR	\$2,285.00	\$1,987.95	13%	\$354.00	\$283.20	\$26.31	#N/A	#N/A	#N/A
PTITAPFSCEA	PTI PRO FIVE SLOT ETHERNET CHARGER	\$1,718.00	\$1,494.66	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPFSCHR	PTI PRO FIVE SLOT CRADLE CHARGER	\$974.00	\$847.38	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPRB	PTI PRO RUGGED BOOT	\$196.00	\$170.52	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
PTITAPROCELL	INBOUND TRACKING ASSIST PRO ADD CELL	\$2,416.00	\$2,101.92	13%	\$685.00	\$548.00	\$50.91	#N/A	#N/A	#N/A
PTITAPROWIFI	INBOUND TRACKING ASSIST PRO WIFI	\$2,281.00	\$1,984.47	13%	\$264.00	\$211.20	\$19.62	#N/A	#N/A	#N/A
PTITAPSB	PTI PRO STANDARD BATTERY	\$144.00	\$125.28	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPSOth	PTI PRO SNAP-ON TRIGGER HANDLE	\$516.00	\$448.92	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPSSCHR	PTI PRO SINGLE SLOT CRADLE CHARGER	\$859.00	\$747.33	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPTAEA	PTI PRO TRACKING ASSISTANT ETHERNET ADPT	\$686.00	\$596.82	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAWIFI	INBOUND TRACKING ASSISTANT WIFI	\$1,399.00	\$1,217.13	13%	\$244.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
PTITWEDSCN	PTI TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$14.40	\$1.34	#N/A	#N/A	#N/A
PTIWVWEDSCN	PTI WIRELESS WEDGE SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	\$36.12	#N/A	#N/A	#N/A
PTIX	PITNEYTRACK INBOUND	\$299.00/MONTH	\$260.13	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ1	SENDPRO ONLINE-PITNEYSHIP	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ3	MULTICARRIER SHIPPING WO HW OR METER	\$15.00	\$15.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ4	MULTICARRIER SENDING APP W HW OR METER	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ7	SPO-PITNEYSHIP MAILING INCLUDED WO HW	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ8	SPO-PITNEYSHIP MAILING INCLUDED W HW	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJA	SPO-PITNEYSHIP BASIC 1 USER	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJB	SPO-PITNEYSHIP BASIC 50 USERS	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJC	SPO-PITNEYSHIP INDIVIDUAL	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJD	SPO-PITNEYSHIP OFFICE	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJE	SPO-PITNEYSHIP UNLIMITED	\$180.00/MONTH	\$157.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJF	SPO-PITNEYSHIP BASIC 50 USERS	\$10.00	\$10.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJG	SPO-PITNEYSHIP INDIVIDUAL	\$15.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJH	SPO-PITNEYSHIP OFFICE	\$25.00	\$25.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJI	SPO-PITNEYSHIP UNLIMITED	\$180.00	\$180.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJN	SINGLE USER ACCESS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJP	50 USER ACCESS WO HARDWARE OR METER	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJQ	UNLIMITED USER ACCESS W/O HW OR METER	\$155.00/MONTH	\$135.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJR	50 USER ACCESS WITH HARDWARE OR METER	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJS	UNLIMITED USER ACCESS WITH HARDWARE	\$155.00/MONTH	\$135.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK1	WEB BROWSER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK3	SENDPRO P SERIES METER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK5	METER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKA	U.S. MARKET	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKM	SENDPRO MAILSTATION STAMPS 1 USER	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKN	SENDPRO MAILSTATION STAMPS 1 USER	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS	\$13.00/MONTH	\$11.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS	\$13.00/MONTH	\$11.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKX	PITNEYSHIP CUBE INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTNY-ANALYTICS	PITNEYANALYTICS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTNY-TRACK	PITNEYTRACK	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTS1	PITNEYSHIP SAAS ONBOARDING	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-DA	PITNEYTRACK DATA ASSISTANCE	\$567.00	\$476.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PMA	PITNEYTRACK PROJECT MANAGEMENT - LEVEL A	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PMB	PITNEYTRACK PROJECT MANAGEMENT - LEVEL B	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PSA	PITNEYTRACK IMPLEMENTATION - LEVEL A	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PSB	PITNEYTRACK IMPLEMENTATION - LEVEL B	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PURCHASE POWER HIGH	PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	\$15.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PURCHASE POWER LOW	PURCHASE POWER FOR MAILSTATION-C500	\$7.00	\$7.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RCSE-MH	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
RC9E-ML	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9E-MM	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35.00/MONTH	\$30.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RCSE	RELAY INTEGRITY EXPRESS PRO SERVICES	\$318.00	\$318.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RECPM	RECEIVING PROJECT MANAGEMENT	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RETROUI1	RETROFIT AM KIOSK TO LOCKUI1	\$5,500.00	\$4,269.43	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
RETROUI2	RETROFIT AM KIOSK TO LOCKUI2	\$6,000.00	\$4,705.30	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
RF52	F52100C RISO RIP W/KEY, MOUSE, MONITOR	\$18,225.00	\$15,309.00	16%	\$250.00	\$1,749.60	\$162.54	#N/A	#N/A	#N/A
RIPC	RIP CONNECTRIGHT MAILER	\$300.00	\$261.00	13%	#N/A	n/a	#VALUE!	\$60.00	\$48.00	\$4.46
RIPF	MRDF PREP	\$2,425.00	\$2,110.00	13%	#N/A	n/a	#VALUE!	\$396.00	\$316.80	\$29.43
RIP-PS-AJS	RIP - ADDITIONAL JOB SETUP	\$195.00	\$163.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-CRM-AJS	RIP WITH CRM - ADDITIONAL JOB SETUP	\$295.00	\$247.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-MRDF	MRDF PREP INSTALL AND TRAINING	\$425.00	\$357.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-MRDF-CSR	RIP-INSTALL-MRDF PREP WITH HW BY CSR	\$425.00	\$370.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSO	RIP INSTALL AND TRAIN-ONSITE-1 JOB SETUP	\$2,500.00	\$2,100.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSO-CSR	RIP-INSTALL ONSITE WITH HW BY CSR	\$300.00	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSR	RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$575.00	\$500.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIPS	RELAY INTEGRITY PRO	\$5,500.00	\$4,785.00	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
RMV2	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
RS11R	RS1100C RISO FW RIP W/KEY, MOUSE, MONITOR	\$11,853.00	\$9,956.52	16%	\$260.00	\$208.00	\$19.32	#N/A	#N/A	#N/A
RS12R	RISO RS1200C RIP W/KEY, MOUSE, MONITOR	\$13,750.00	\$11,550.00	16%	\$250.00	\$240.00	\$22.30	#N/A	#N/A	#N/A
5-7357	OPTION PCB FG10	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
5-7395	PAPER EJECTION ATTACHMENT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SBD5	BARCODE SCANNER	\$902.00	\$542.75	40%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
SDTK	SOFTWARE DEVELOPER TOOL KIT	\$11,443.00	\$9,218.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SELFPRO	SELF-SETUP AND ONBOARDING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SEND	SP360-PITNEYSHIP PRO BASIC SUBSCRIPTION	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDADV	SP360-PITNEYSHIP PRO ADV SUBSCRIPTION	\$36.00/MONTH	\$31.32	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDHDS	SP360-DEVICEHUB	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDERR	SP360-PITNEYSHIP PRO ERR	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SFP1	FEDEX SMARTPOST (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SFP2	FEDEX SMARTPOST (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SFPC	FEDEX SMARTPOST (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SFPL	FEDEX SMARTPOST (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SFPT	FEDEX SMARTPOST (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SFPV	FEDEX SMARTPOST (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SFPX	FEDEX SMARTPOST (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGC1	UPS SUREPOST (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SGC2	UPS SUREPOST (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SGCC	UPS SUREPOST (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGCE	UPS SUREPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGCL	UPS SUREPOST (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGCT	UPS SUREPOST (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGCV	UPS SUREPOST (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGCX	UPS SUREPOST (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGF1	FEDEX TRANSBORDER (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SGF2	FEDEX TRANSBORDER (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGFC	FEDEX TRANSBORDER (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SGFL	FEDEX TRANSBORDER (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SGFT	FEDEX TRANSBORDER (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SGFV	FEDEX TRANSBORDER (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SGFX	FEDEX TRANSBORDER (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SGK1	DYMANEX (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGK2	DYMANEX (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGKC	DYMANEX (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGKE	DYMANEX (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGKL	DYMANEX (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGKT	DYMANEX (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGKV	DYMANEX (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGKX	DYMANEX (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGL1	SAMEDAY (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGL2	SAMEDAY (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGLC	SAMEDAY (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGLE	SAMEDAY (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGLL	SAMEDAY (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGLT	SAMEDAY (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGLV	SAMEDAY (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGLX	SAMEDAY (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$183.00	\$146.40	\$13.60
SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$303.00	\$242.40	\$22.52
SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGN1	TNT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGN2	TNT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGNC	TNT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGNE	TNT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGNL	TNT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGNT	TNT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGNV	TNT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGNX	TNT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGS1	GOLDEN STATE OVERNIGHT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGS2	GOLDEN STATE OVERNIGHT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGS3	GOLDEN STATE OVERNIGHT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGS4	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGS5	GOLDEN STATE OVERNIGHT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGS6	GOLDEN STATE OVERNIGHT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGS7	GOLDEN STATE OVERNIGHT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGS8	GOLDEN STATE OVERNIGHT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGT1	UPS AIR FREIGHT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGT2	UPS AIR FREIGHT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGTC	UPS AIR FREIGHT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGTL	UPS AIR FREIGHT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SGTT	UPS AIR FREIGHT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGTV	UPS AIR FREIGHT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGTX	UPS AIR FREIGHT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGW1	UPS DOMESTIC WORLDEASE (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SGW2	UPS DOMESTIC WORLDEASE (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SGWC	UPS DOMESTIC WORLDEASE (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGWE	UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGWL	UPS DOMESTIC WORLDEASE (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGWT	UPS DOMESTIC WORLDEASE (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGWV	UPS DOMESTIC WORLDEASE (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGWX	UPS DOMESTIC WORLDEASE (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SH10A	SH08 LIGHT DUTY SHREDDER, SECURITY LVL 4	\$1,071.00	\$899.64	16%	\$42.00	\$31.20	\$2.90	#N/A	#N/A	#N/A
SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,464.00	\$1,229.76	16%	\$119.00	\$88.00	\$8.18	#N/A	#N/A	#N/A
SH13A	SH3C HIGH VOLUME SHREDDER, SECURITY LVLS	\$3,403.00	\$2,858.52	16%	\$415.00	\$307.20	\$28.54	#N/A	#N/A	#N/A
SHA1	ACE (1)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHA2	ACE (2)	\$8,586.00	\$6,525.00	24%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SHAC	ACE (100)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAE	ACE (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAL	ACE (50)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAT	ACE (25)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHAV	ACE (5)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHAX	ACE (10)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SHC1	LOOMIS EXPRESS (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHE	THIRD PARTY HAZMAT CONNECTOR ENTERPRISE	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$27,476.00	\$20,880.00	24%	#N/A	n/a	#VALUE!	\$5,122.00	\$4,097.60	\$380.67
SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$13,738.00	\$10,440.00	24%	#N/A	n/a	#VALUE!	\$2,562.00	\$2,049.60	\$190.41
SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	\$20,607.00	\$15,660.00	24%	#N/A	n/a	#VALUE!	\$3,842.00	\$3,073.60	\$285.54
SHL1	DHL (US & CANADA) (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHL2	DHL (US & CANADA) (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHLC	DHL (US & CANADA) (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHLE	DHL (US & CANADA) (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHLL	DHL (US & CANADA) (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SHLT	DHL (US & CANADA) (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SHLV	DHL (US & CANADA) (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHLX	DHL (US & CANADA) (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SHN1	XPO (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHN2	XPO (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHNC	XPO (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHNE	XPO (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHNL	XPO (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SHNT	XPO (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHNV	XPO (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHNX	XPO (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHP1	USPS ACTIVATION CA (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHR1	LONESTAR (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SHR2	LONESTAR (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHRC	LONESTAR (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHRE	LONESTAR (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHRL	LONESTAR (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SHRT	LONESTAR (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHRV	LONESTAR (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHRX	LONESTAR (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHT1	ATS (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHT2	ATS (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHTC	ATS (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHTE	ATS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHTL	ATS (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SHTT	ATS (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHTV	ATS (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHTX	ATS (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,840.00	19%	\$364.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
SL21	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SL30	100LB TABLETOP SCALE	\$1,140.00	\$918.00	19%	\$268.00	\$196.40	\$18.43	#N/A	#N/A	#N/A
SL32	200LB ROLLERTOP SCALE	\$1,483.00	\$1,195.00	19%	\$378.00	\$280.00	\$26.01	#N/A	#N/A	#N/A
SL33	149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,941.00	\$1,563.00	19%	\$386.00	\$285.60	\$26.53	#N/A	#N/A	#N/A
SL39	CORDLESS WEDGE SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SL-397-D	70LB INTEGRATED USB SCALE	\$162.00	\$131.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLB1	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$518.00	\$384.00	\$35.67	#N/A	#N/A	#N/A
SLB1	3RD PARTY USPS WEB CONNECTOR (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$183.00	\$146.40	\$13.60
SLB2	3RD PARTY USPS WEB CONNECTOR (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$364.00	\$291.20	\$27.05
SLBC	3RD PARTY USPS WEB CONNECTOR (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,427.00	\$1,941.60	\$180.38
SLBE	3RD PARTY USPS WEB CONNECT (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLBL	3RD PARTY USPS WEB CONNECTOR (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,820.00	\$1,456.00	\$135.26
SLBT	3RD PARTY USPS WEB CONNECTOR (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$1,214.00	\$971.20	\$90.23
SLBV	3RD PARTY USPS WEB CONNECTOR (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$437.00	\$349.60	\$32.48
SLBX	3RD PARTY USPS WEB CONNECTOR (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$607.00	\$485.60	\$45.11
SLCA	UPS CUSTOM CARRIER RATE	\$2,359.00	\$1,792.20	24%	#N/A	n/a	#VALUE!	\$440.00	\$352.00	\$32.70
SLD1	UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLD2	UPS TRADE DIRECT/CROSS BORDER CONS.(2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,360.80	\$237.90
SLDC	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLDE	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLDL	UPS TRADE DIRECT/CROSS BORDER CONS.(50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLDT	UPS TRADE DIRECT/CROSS BORDER CONS.(25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLDV	UPS TRADE DIRECT/CROSS BORDER CONS.(5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLDX	UPS TRADE DIRECT/CROSS BORDER CONS.(10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SL-ENV-CFW1	PB #10 GUMD WHT CERT FULL WNDW SECR ENV	\$67.99	\$59.15	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-ENV-CFW2	PB 6X9.5 GUMD WHT CERT FULL WDW SECR ENV	\$94.99	\$82.64	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-ENV-CFW3	PB 9.5X12 GUMD WHT CERT FULLWDW SECR ENV	\$174.99	\$152.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLEP	USPS BPOD SPLITTER TOOL	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLEPSPE	SPE USPS BPOD SPLITTER TOOL	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLH1	HAZARDOUS MATERIALS (1)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SLH2	HAZARDOUS MATERIALS (2)	\$8,586.00	\$6,525.00	24%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SLHC	HAZARDOUS MATERIALS (100)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SLHL	HAZARDOUS MATERIALS (50)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SLHT	HAZARDOUS MATERIALS (25)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLHV	HAZARDOUS MATERIALS (5)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SLHX	HAZARDOUS MATERIALS (10)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLI1	SHIP TO HOLD (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLI2	SHIP TO HOLD (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,640.00	\$2,912.00	\$270.53
SLI3	SHIP TO HOLD (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLI4	SHIP TO HOLD (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLI5	SHIP TO HOLD (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLI6	SHIP TO HOLD (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLI7	SHIP TO HOLD (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLI8	SHIP TO HOLD (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SL-SPM02	SENDPRO POSTAGE ROLL	\$39.99	\$39.99	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-SPM11	SENDPRO POSTAGE SHEETS 120 STAMPS	\$4.99	\$4.99	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-SPM8R	REFURB SENDPRO STAMP ROLL PRINTER QL800	\$85.00	\$74.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
SL-SPMVK11	SENDPRO MAILING WELCOME KIT	\$0.00	\$0.00	#N/A	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLT1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SLT2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SLTC	ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SLTE	ERR CERTIFY MAIL PROOF DELIVERY	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLTL	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SLTV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SLTX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SLY1	BLACK BOX SDK (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLY2	BLACK BOX SDK (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLYC	BLACK BOX SDK (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLYE	BLACK BOX SDK (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLYL	BLACK BOX SDK (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLYT	BLACK BOX SDK (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLYV	BLACK BOX SDK (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLYX	BLACK BOX SDK (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SM51	SSL SPS MID ASSIST SERVICE	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM51SPE	SPE SPS MID ASSIST SERVICE	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM5C	CARRIER SETUP ASSISTANCE	\$207.00	\$173.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM5D	DATA ASSISTANCE	\$525.00	\$441.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SNB1	BAX GLOBAL (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNB2	BAX GLOBAL (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNBC	BAX GLOBAL (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNBE	BAX GLOBAL (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNBL	BAX GLOBAL (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNBT	BAX GLOBAL (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNBV	BAX GLOBAL (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNBX	BAX GLOBAL (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNE1	EASTERN CONNECTION (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNE2	EASTERN CONNECTION (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNEC	EASTERN CONNECTION (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNEE	EASTERN CONNECTION (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNEL	EASTERN CONNECTION (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNET	EASTERN CONNECTION (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNEV	EASTERN CONNECTION (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SNEX	EASTERN CONNECTION (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNG1	GLOBALTRANZ (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNG2	GLOBALTRANZ (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNGC	GLOBALTRANZ (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNGE	GLOBALTRANZ (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNGL	GLOBALTRANZ (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNGT	GLOBALTRANZ (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNGV	GLOBALTRANZ (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNGX	GLOBALTRANZ (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNH1	LTL CZRLT RATING / BOL (PER CARRIER)(1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNH2	LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNHC	LTL CZARLITE RATE BOL (PER CARRIER) (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNHE	LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNHL	LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNHT	LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNHV	LTL CZARLITE RATE BOS (PER CARRIER) (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNHX	LTL CZARLITE RATE BOL (PER CARRIER) (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNJC	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNJE	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNJL	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNJT	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNJX	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNL1	PUROLATOR (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SNL2	PUROLATOR (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNLC	PUROLATOR (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNLE	PUROLATOR (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNLL	PUROLATOR (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SNLT	PUROLATOR (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SNLV	PUROLATOR (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNLX	PUROLATOR (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SNM1	MIDLAND COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNM2	MIDLAND COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNMC	MIDLAND COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNME	MIDLAND COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNML	MIDLAND COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNMT	MIDLAND COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNMV	MIDLAND COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNMX	MIDLAND COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNR1	ONTRAC (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNR2	ONTRAC (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNRC	ONTRAC (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNRE	ONTRAC (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNRL	ONTRAC (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNRT	ONTRAC (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNRV	ONTRAC (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNRX	ONTRAC (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SN51	SPEE-DEE (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SNS2	SPEE-DEE (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNSC	SPEE-DEE (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNSE	SPEE-DEE (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNSL	SPEE-DEE (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNST	SPEE-DEE (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNSV	SPEE-DEE (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNSX	SPEE-DEE (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNU1	DICOM (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNU2	DICOM (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNUC	DICOM (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNUe	DICOM (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNUL	DICOM (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNUT	DICOM (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNUV	DICOM (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNUX	DICOM (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNV1	VELOCITY (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNV2	VELOCITY (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNVC	VELOCITY (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNVE	VELOCITY (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNVL	VELOCITY (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNVT	VELOCITY (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNVV	VELOCITY (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNVX	VELOCITY (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNY1	ICS COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNY2	ICS COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNYC	ICS COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNYE	ICS COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNYL	ICS COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNYT	ICS COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNYV	ICS COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNYX	ICS COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNZ1	CARDINAL COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNZ2	CARDINAL COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNZC	CARDINAL COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNZE	CARDINAL COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNZL	CARDINAL COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNZT	CARDINAL COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNZV	CARDINAL COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNZX	CARDINAL COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SP36001	SP360 MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
SP360A0CT5F	SP360-PITNEYANALYTICS SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360EQTF	SP360-EQUIPMENT CONNECTION SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360LOCKS5F	SP360 PARCELPPOINT LOCKER MGMT SUBSCRIPT	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML10	SP360-PITNEYSHIP PRO 12 LOCATIONS	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML100	SP360-PITNEYSHIP PRO 100 LOCATIONS	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML1000	SP360-PITNEYSHIP PRO 1000 LOCATIONS	\$5000.00/MONTH	\$4,350.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML25	SP360-PITNEYSHIP PRO 25 LOCATIONS	\$500.00/MONTH	\$435.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML300	SP360-PITNEYSHIP PRO 300 LOCATIONS	\$2000.00/MONTH	\$1,740.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML3000	SP360-PITNEYSHIP PRO 3000 LOCATIONS	\$13500.00/MONTH	\$11,745.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML50	SP360-PITNEYSHIP PRO 50 LOCATIONS	\$600.00/MONTH	\$522.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SP360SEND5F	SP360-PITNEYSHIP PRO SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360TRACS5F	SP360-PITNEYTRACK SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP3RK	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPCRK	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,712.00	\$1,379.00	19%	\$463.00	\$343.20	\$31.88	#N/A	#N/A	#N/A
SPE30	100LB TABLETOP SCALE	\$1,140.00	\$918.00	19%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
SPE32	200LB ROLLERTOP SCALE	\$1,483.00	\$1,195.00	19%	\$375.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
SPE39	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,649.00	13%	\$450.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SPE46	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
SPE47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$139.00	\$120.93	38%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEADMIN10	SPE ADMINISTRATION SUBSCRIPTION<10-HOURS	\$1,000.00	\$1,000.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEADMIN5	SPE ADMINISTRATION SUBSCRIPTION<5-HOURS	\$500.00	\$500.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$58.00/MONTH	\$50.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$230.00/MONTH	\$200.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1600.00/MONTH	\$1,392.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5940.00/MONTH	\$4,785.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$8100.00/MONTH	\$6,525.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$475.00/MONTH	\$398.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2250.00/MONTH	\$1,958.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$125.00/MONTH	\$109.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$850.00/MONTH	\$740.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3500.00/MONTH	\$2,610.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1450.00/MONTH	\$1,262.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BB5DK	BLACK BOX SDK	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER SPE	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
SPE-CUSTOM	SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$579.00	\$463.20	\$43.03
SPE-DESIGNSVC	SPE DESIGN SERVICES	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-ECOMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-FSM5	FEDEX SHIP MANAGER SERVER	\$0.00	\$0.00	#N/A	#N/A	n/a	#VALUE!	\$0.00	\$0.00	\$0.00
SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$9,200.00	13%	#N/A	n/a	#VALUE!	\$1,976.00	\$1,580.80	\$146.86
SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00	\$6,900.00	13%	#N/A	n/a	#VALUE!	\$1,482.00	\$1,185.60	\$110.14
SPE-HC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,590.00	\$1,305.00	18%	#N/A	n/a	#VALUE!	\$297.00	\$237.60	\$22.07
SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00	\$1,740.00	18%	#N/A	n/a	#VALUE!	\$396.00	\$316.80	\$29.43
SPE-HL1	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HL2	HOSTING LEVEL 2	\$1666.67/MONTH	\$1,450.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HL3	HOSTING LEVEL 3	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-H5	HOSTING SERVICES	\$31,800.00	\$27,666.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$5,180.00	\$2,610.00	18%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
SPE-HZMT	HAZMAT	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-JR76	GREEN 100LB TABLETOP SCALE	\$567.00	\$457.00	19%	\$266.00	\$196.80	\$18.28	#N/A	#N/A	#N/A
SPE-LTL	SPE LTL SUBSCRIPTION	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-CONTRACT	SPE LTL SUB - OTHER SUPPORTED	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-CUSTOM	SPE LTL SUB - CUSTOM CARRIER	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-FE	SPE LTL SUB - FEDEX FREIGHT	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-UPS	SPE LTL SUB - UPS FREIGHT	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEOV	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPM	SPE PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP004	SPE PURCHASE POWER BUNDLE - 100	\$4.00	\$4.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$13.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	\$26.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP065	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	\$65.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	\$131.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	\$196.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	\$261.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPS	SPE IMPLEMENTATION	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPSBYOR	PERSONAL SHIPPING BRING YOUR OWN RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$886.00	\$672.51	24%	#N/A	n/a	#VALUE!	\$163.00	\$130.40	\$12.11
SPE-REGIONAL	SPE REGIONAL CARRIER SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,940.00	\$2,352.00	\$218.50
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SFTP	SPE - SFTP HOSTING SUBSCRIPTION	\$20.00	\$20.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV1	ENVELOPES #10 CERTIFIED, FULL WINDOW	\$53.00	\$53.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV2	ENVELOPES 6 X 9.5 CERTIFIED, FULL WINDOW	\$74.20	\$74.20	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV3	ENVELOPES 9.5X12 CERTIFIED - FULL WINDOW	\$196.10	\$196.10	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SL-SPM01	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$5.15	\$4.15	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SPM0	QL-800 POSTAGE ROLL PRINTER	\$171.00	\$137.00	20%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,480.00	\$6,960.00	18%	#N/A	n/a	#VALUE!	\$480.00	\$384.00	\$35.67
SPESSVE	SPE PLANETPRESS CONNECT PLUG-IN	\$5,724.00	\$4,611.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESSVG	SPE BATCH PROCESSING TOOL	\$3,435.00	\$2,767.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-T539	CORDESS SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SPE-T7WE	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$460.00	20%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
SPE-T7WG	OCR SCANNER (T766) CRADLE FOR FIXED SCAN	\$630.00	\$507.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$108.00/MONTH	\$94.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$378.00/MONTH	\$329.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1890.00/MONTH	\$1,644.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$7020.00/MONTH	\$6,107.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8640.00/MONTH	\$7,517.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$675.00/MONTH	\$587.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2970.00/MONTH	\$2,584.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$194.00/MONTH	\$169.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1080.00/MONTH	\$940.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$4050.00/MONTH	\$3,524.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1782.00/MONTH	\$1,550.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$216.00/MONTH	\$188.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$594.00/MONTH	\$517.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2160.00/MONTH	\$1,879.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7560.00/MONTH	\$6,577.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$9180.00/MONTH	\$7,987.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$864.00/MONTH	\$752.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3240.00/MONTH	\$2,819.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$351.00/MONTH	\$305.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1350.00/MONTH	\$1,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4320.00/MONTH	\$3,758.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1863.00/MONTH	\$1,621.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPETRAIN1	SPE TRAINING SUBSCRIPTION 1-SESSION/MO	\$200.00	\$200.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPETRAIN2	SPE TRAINING SUBSCRIPTION 2-SESSIONS/MO	\$400.00	\$400.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TS34	CORDESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$104.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95/MONTH	\$26.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-USPSAPI	USPS SHIPPING API	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPM3	SENDPRO STAMP ROLL PRINTING BUNDLE	\$219.00	\$176.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPMMCONNECT	SP360 MAIL MACHINE CONNECTIVITY	\$12.35/MONTH	\$10.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPOMAS	SPO-PITNEYSHIP OMAS W GOVERNMENT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPPSOV	SP360/PITNEYSHIP PRO OVERAGE FEE	\$0.13	\$0.13	#N/A	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPS1	PITNEYSHIP PRO IMPLEMENTATION SERVICES	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPSC48	SPO-PITNEYSHIP GOVERNMENT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPV8	LASER PRINTER	\$957.00	\$576.00	40%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SPV9	LASER PRINTER	\$957.00	\$532.00	44%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,145.00	\$870.00	24%	#N/A	n/a	#VALUE!	\$214.00	\$171.20	\$15.90
SSFE	REGIONAL CARRIER SET-UP FEE	\$886.00	\$713.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$9,200.00	13%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SSHC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00	\$6,900.00	13%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSLSHAPI	SSL SHIPPING API	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSL2	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SSTA	ADMIN TRAINING -UP TO 4HRS	\$1,145.00	\$961.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTR	SOLUTIONS DESIGN WORKSHOP	\$8,735.00	\$7,337.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,445.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV1	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV4	ADDRESS EZ IMPORT SERVICE	\$2,184.00	\$1,834.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	\$6,068.00	\$4,888.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSY1	PLANETPRESS/ERR LICENSE 1 LOCATION	\$10,865.00	\$8,700.00	20%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SSY2	PLANETPRESS/ERR LICENSE 2 LOCATIONS	\$17,345.00	\$13,920.00	20%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SSYC	PLANETPRESS/ERR LICENSE 100 LOCATIONS	\$109,145.00	\$87,870.00	19%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SSYE	PLANETPRESS/ERR LICENSE ENTERPRISE	\$109,145.00	\$87,870.00	19%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SSYL	PLANETPRESS/ERR LICENSE 50 LOCATIONS	\$98,345.00	\$79,170.00	19%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SSYT	PLANETPRESS/ERR LICENSE 25 LOCATIONS	\$82,145.00	\$66,120.00	20%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SSYV	PLANETPRESS/ERR LICENSE 5 LOCATIONS	\$33,545.00	\$26,970.00	20%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SSYX	PLANETPRESS/ERR LICENSE 10 LOCATIONS	\$55,145.00	\$44,370.00	20%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SSZ1	PLANETPRESS INTERFACE 1 LOCATION	\$5,400.00	\$4,350.00	19%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSZ2	PLANETPRESS INTERFACE 2 LOCATIONS	\$8,100.00	\$6,525.00	19%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SSZC	PLANETPRESS INTERFACE 100 LOCATIONS	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SSZE	PLANETPRESS INTERFACE ENTERPRISE	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SSZL	PLANETPRESS INTERFACE 50 LOCATIONS	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SSZT	PLANETPRESS INTERFACE 25 LOCATIONS	\$21,600.00	\$17,400.00	19%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SSZV	PLANETPRESS INTERFACE 5 LOCATIONS	\$10,800.00	\$8,700.00	19%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SSZx	PLANETPRESS INTERFACE 10 LOCATIONS	\$16,200.00	\$13,050.00	19%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00	\$182.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$430.00	\$346.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$719.00	\$579.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVCSUBFM500	FLEET MANAGEMENT SERVICES <500 ASSETS/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$25,596.00	\$20,476.80	\$1,902.31
SVCSUBSPADMIN	SPE ADMINISTRATION SERVICES SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$1,296.00	\$1,036.80	\$96.32
SVCSUBSPEOTRAIN	SPE REMOTE TRAINING SVC SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,592.00	\$2,073.60	\$192.64
SVWA	SENDPRO P SERIES CONSOLE W/ SCALE STAND	\$2,258.00	\$1,468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWC	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE	\$1,166.00	\$979.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWD	ADDITIONAL SCALE STAND-SENDPRO P CONSOLE	\$276.00	\$207.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWE	CONSOLE	\$2,199.00	\$1,527.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWX	CONSOLE EXTENSION KIT	\$541.00	\$471.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB1	ANALYTICS - 2 PRODUCTS	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB21	ANALYTICS - 2 PRODUCTS	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB3	ANALYTICS FOR METER	\$25.00	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD31	ANALYTICS 360 TIER A	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD311	Analytics 360 Tier A1	\$150.00	\$130.50	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
SYAD32	ANALYTICS 360 TIER B	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD321	Analytics 360 Tier B1	\$500.00	\$435.00	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
SYAD33	ANALYTICS 360 TIER C	\$800.00/MONTH	\$696.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD34	ANALYTICS 360 TIER D	\$1500.00/MONTH	\$1,305.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD35	ANALYTICS 360 TIER E	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD36	ANALYTICS 360 TIER F	\$3700.00/MONTH	\$3,219.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD37	ANALYTICS 360 TIER G	\$5000.00/MONTH	\$4,350.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAP31	PITNEYANALYTICS SETUP FEE	\$229.00	\$192.36	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAT31	PITNEYANALYTICS TRAINING FEE	\$287.00	\$241.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYBOL3	ACTIVATION FOR DM100-200X, SP MAILSTATN	\$172.00	\$149.64	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYILP3	ANALYTICS ACTIVATION FOR LOCKERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYINF3	ACTIVATION FOR DM INFINITY	\$1,546.00	\$1,345.02	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMAL03	ANALYTICS ACTIVATION FOR MAILING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMOL2	ACTIVATION FOR DM30X, DM40X, C SERIES	\$516.00	\$445.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMOL3	ACTIVATION FOR DM30X-DM40X, SP C SERIES	\$516.00	\$448.92	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYSP3	ANALYTICS ACTIVATION FOR PITNEYSHIP PRO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYSP3E	ANALYTICS ACTIVATION FOR SPE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYSP03	ANALYTICS ACTIVATION FOR SENDPRO ONLINE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYST03	ANALYTICS ACTIVATION FOR RECEIVING, SSTO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYTOL2	ACTIVATION FOR SP AUTO, SP P SERIES	\$974.00	\$784.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYTOL3	ACTIVATION FOR SP AUTO, SP P SERIES	\$974.00	\$847.38	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$11,008.00	\$8,365.05	24%	#N/A	n/a	#VALUE!	\$1,839.00	\$1,471.20	\$136.68
T2X3	UPGRADE ARRIVAL SOFTWARE SINGLE SITE	\$6,429.00	\$4,885.05	24%	#N/A	n/a	#VALUE!	\$986.00	\$788.80	\$73.28
T321	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
T332	2 DIMENSIONAL SCANNER	\$2,748.00	\$2,213.00	19%	\$407.00	\$301.60	\$28.02	#N/A	#N/A	#N/A
T514	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T515	ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T530	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
T531	HIGH VOLUME 4IN LABEL PRINTER	\$1,495.00	\$1,301.00	13%	\$429.00	\$343.20	\$31.88	#N/A	#N/A	#N/A
T534	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
T536	LOW TO MID VOLUME 4IN LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
T538	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,205.00	13%	\$192.00	\$153.60	\$14.27	#N/A	#N/A	#N/A
T539	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
T535	SCANNER STAND PACKAGE	\$145.00	\$126.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T543	WEB CAMERA	\$245.00	\$213.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T545	ADD 1 SITE W/ SINGLE WORKSTATION	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
T54M	FOUR BAY CRADLE/BATTERY CHARGER (T746)	\$1,055.00	\$918.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T54S	SINGLE BAY CRADLE/BATTERY CHARGER (T746)	\$545.00	\$438.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5AG	TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	\$341.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5EN	E-MAIL NOTIFICATION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5FF	IMAGING FEATURE	\$1,431.00	\$1,087.50	24%	#N/A	n/a	#VALUE!	\$268.00	\$214.40	\$19.92
T5FG	ROUTE ACTIVITY LOGGING FEATURE	\$1,431.00	\$1,087.50	24%	#N/A	n/a	#VALUE!	\$268.00	\$214.40	\$19.92
T5M1	PROJECT MANAGEMENT (1/2 DAY)	\$953.00	\$800.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5M2	PROJECT MANAGEMENT (1 DAY)	\$2,020.00	\$1,696.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$250,712.00	\$190,530.00	24%	#N/A	n/a	#VALUE!	\$46,737.00	\$37,389.60	\$3,473.51
T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$151,114.00	\$114,840.00	24%	#N/A	n/a	#VALUE!	\$28,171.00	\$22,536.80	\$2,093.68
T5MP	LOW TO MID VOLUME 4IN LABEL PRINTER	\$1,140.00	\$918.00	19%	\$260.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
T5MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$35,203.00	\$26,752.50	24%	#N/A	n/a	#VALUE!	\$6,563.00	\$5,250.40	\$487.76
T5P4	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$518.00	\$384.00	\$35.67	#N/A	#N/A	#N/A
T5PP	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
T5SU	ADD 1 SINGLE USER	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
T5SX	ADD 10 SITES W/ SINGLE WORKSTATION	\$7,957.00	\$6,046.50	24%	#N/A	n/a	#VALUE!	\$1,484.00	\$1,187.20	\$110.29
T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,840.00	19%	\$364.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,587.00	\$1,278.00	19%	\$207.00	\$153.60	\$14.27	#N/A	#N/A	#N/A
T5T9	CORDLESS SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
T5TB	USB COMMUNICATIONS CHARGE/SYNC FOR WIN	\$229.00	\$184.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5T5	SCANNER STAND FOR NON-CONT. WDG SCANNER	\$167.00	\$134.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5TW	WIRELESS ACCESS POINT	\$1,598.00	\$1,287.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$4,002.00	\$3,040.65	24%	#N/A	n/a	#VALUE!	\$746.00	\$596.80	\$55.44
T5WC	WIRELESS CONNECTIVITY MODULE	\$344.00	\$261.00	24%	#N/A	n/a	#VALUE!	\$65.00	\$52.00	\$4.83
T5Y1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5Y2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,445.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5Y5	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5Y6	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T5YC	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CE	RECEIVING - ENHANCED	\$49.00/MONTH	\$42.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CN	RECEIVING - WITH NOTIFICATION	\$149.00/MONTH	\$130.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CS	RECEIVING - STANDARD	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,720.00	\$1,444.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	\$800.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,020.00	\$1,696.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RE	SSTO REMOTETRAINING-HALF DAY, 4 PEOPLE	\$901.00	\$756.84	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RF	SSTO REMOTETRAINING-FULL DAY, 4 PEOPLE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RG	SSTO ONSITE HW INST, TRNG-FULL DAY, 4PPL	\$2,836.00	\$2,382.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T766	SPE OCR SCANNER (REQUIRES TIER 2 OR 3)	\$2,457.00	\$1,978.00	19%	\$253.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$859.00	\$692.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$686.00	\$552.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790033	RUGGED BOOT T764/5, T6MD/E	\$196.00	\$157.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$516.00	\$415.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790041	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$1,718.00	\$1,383.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T7WE	DS4608 WEDGE SCANNER	\$572.00	\$460.00	20%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T89D	SSTO RECEIVE AND DELIVER	\$199.00/MONTH	\$173.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T89N	SSTO RECEIVE	\$99.00/MONTH	\$86.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	\$249.00/MONTH	\$217.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TAC360CELL	TRACKING ASSISTANT 360 C CELLULAR	\$2,237.00	\$1,946.19	13%	\$634.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TAC360WIFI	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,112.00	\$1,837.44	13%	\$244.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
TACSSOCELL	TRACKING ASSISTANT SSTO C CELLULAR	\$2,416.00	\$1,946.00	19%	\$685.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TACSSOWIFI	TRACKING ASSISTANT SSTO C WIFI ONLY	\$2,281.00	\$1,837.00	19%	\$264.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
TASSTCELL	TRACKING ASSISTANT SST CELLULAR	\$2,416.00	\$1,946.00	19%	\$685.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TASSTWIFI	TRACKING ASSISTANT SST WIFI ONLY	\$2,281.00	\$1,837.00	19%	\$264.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
T870064	FOLDER LOCALIZATION KIT -US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T10L	MAIL RUN ASSIST-UP TO 4 HOURS	\$596.00	\$500.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T110	RELAY 1000 SYS 2 STATION W/INSTALL & TRG	\$4,372.00	\$3,672.48	16%	\$487.00	\$360.80	\$33.52	#N/A	#N/A	#N/A
T111	RELAY 1000 SYS 3 STATION W/INSTALL & TRG	\$5,220.00	\$4,384.80	16%	\$580.00	\$429.60	\$39.91	#N/A	#N/A	#N/A
T123	2D TOP W/INST & TRG RELAY 2500-4500	\$2,457.00	\$1,911.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
T124	2D BOTTOM W/INST & TRG RELAY 2500-4500	\$2,457.00	\$1,911.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
T125	RELAY 2500 W/INSTALL & TRAINING	\$9,845.00	\$6,879.20	30%	\$1,079.00	\$799.20	\$74.25	#N/A	#N/A	#N/A
T12D	2D TOWER SCANNING	\$2,862.00	\$1,908.00	33%	\$1,390.00	\$1,029.60	\$95.65	#N/A	#N/A	#N/A
T135	RELAY 3500 W/INSTALL & TRAINING	\$14,532.00	\$10,154.40	30%	\$1,483.00	\$1,096.40	\$102.04	#N/A	#N/A	#N/A
T145	RELAY 4500 W/INSTALL & TRAINING	\$17,394.00	\$12,884.00	26%	\$2,022.00	\$1,497.60	\$139.13	#N/A	#N/A	#N/A
T150	RELAY 5000 INSERTING SYSTEM	\$24,569.00	\$17,168.00	30%	\$2,756.00	\$2,041.60	\$189.67	#N/A	#N/A	#N/A
T15P	FILE BASED PROCESSING W/O PC	\$11,715.00	\$8,026.00	31%	\$391.00	\$289.60	\$26.90	\$405.00	\$324.00	\$30.10
T160	RELAY 6000 INSERTING SYSTEM	\$48,193.00	\$35,698.00	26%	\$3,906.00	\$2,893.60	\$268.82	#N/A	#N/A	#N/A
T16P	FILE BASED PROCESSING W/ PC	\$12,859.00	\$8,810.00	31%	\$932.00	\$690.40	\$64.14	\$405.00	\$324.00	\$30.10
T170	RELAY 7000 INSERTING SYSTEM	\$54,214.00	\$34,095.60	37%	\$4,869.00	\$3,606.40	\$335.04	#N/A	#N/A	#N/A
T17D	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$4,903.00	\$4,069.49	17%	\$1,186.00	\$878.40	\$81.60	#N/A	#N/A	#N/A
T17E	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,134.00	\$941.22	17%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T180	RELAY 8000 INSERTING SYSTEM	\$78,793.00	\$52,528.00	33%	\$6,474.00	\$4,795.20	\$445.48	#N/A	#N/A	#N/A
T190	OMR SCAN W/INSTALL & TRG RELAY 2500	\$1,827.00	\$1,420.00	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
T191	OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$1,827.00	\$1,420.00	22%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T192	2D TOP W/RIE/INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
T193	2D BOTTOM W/RIE/INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
T194	2D C-DOUBLE FRONT /HALF- Z BACK/RIPI&T	\$3,235.00	\$2,717.40	16%	\$505.00	\$374.40	\$34.78	\$616.00	\$492.80	\$45.78
T195	2D HALF-Z FRONT/C- DOUBLE BACK/RIPI&T	\$3,235.00	\$2,717.40	16%	\$505.00	\$374.40	\$34.78	\$616.00	\$492.80	\$45.78
T199	RELAY 9000 INSERTER W/INST/TRG < 500K MO	\$94,102.00	\$62,825.00	33%	\$10,651.00	\$7,889.60	\$732.95	#N/A	#N/A	#N/A
T19B	RELAY 9000 TOWER	\$34,714.00	\$23,142.00	33%	\$4,041.00	\$2,993.60	\$278.11	#N/A	#N/A	#N/A
T19C	RELAY 9000 BOOKLET FEEDER	\$6,324.00	\$4,216.00	33%	\$745.00	\$552.00	\$51.28	#N/A	#N/A	#N/A
T19E	RELAY 9000 MULTIFUNCTION FOLDER	\$30,961.00	\$20,640.00	33%	\$3,601.00	\$2,667.20	\$247.78	#N/A	#N/A	#N/A
T19F	RELAY 9000 BELT STACKER	\$6,324.00	\$4,216.00	33%	\$745.00	\$552.00	\$51.28	#N/A	#N/A	#N/A
T19G	RELAY 9000 2D/BARCODE SCANNER	\$7,827.00	\$5,217.00	33%	\$840.00	\$622.40	\$57.82	#N/A	#N/A	#N/A
T19J	RELAY 9000 OMR/BARCODE SCANNER	\$11,041.00	\$7,360.00	33%	\$1,219.00	\$903.20	\$83.91	#N/A	#N/A	#N/A
T19K	HIGH CAP BIN FOR HIGH SHEET COUNT SETS	\$1,409.00	\$939.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T19M	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$396.00	\$264.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T19N	STRAIGHT IN LINE POWER STACKER KIT	\$413.00	\$275.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T19P	FILE BASED PROCESSING W/O PC	\$17,439.00	\$11,625.00	33%	\$391.00	\$289.60	\$26.90	\$405.00	\$324.00	\$30.10
T1AT	RELAY 1000 ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,242.00	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
T1BB	HORIZONTAL BELT STACKER	\$4,734.00	\$3,155.00	33%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
T1BD	TANDEM HORIZONTAL BELT STACKER	\$6,170.00	\$4,113.00	33%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
T1ET	EXIT TRANSPORT	\$2,285.00	\$1,523.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1FS	FLAT SEALER	\$4,947.00	\$3,298.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1HC	HIGH CAPACITY SHEET FEEDER	\$8,426.00	\$5,298.48	37%	\$1,054.00	\$780.80	\$72.54	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T1NP	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1PP	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RC	60IN TABLE	\$4,315.00	\$2,996.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RD	90IN TABLE W/SHELF	\$5,250.00	\$3,646.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RG	ADJ TABLE 72 W/SHELF/LOCK DOOR	\$2,118.00	\$1,471.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RH	ADJUSTABLE TABLE, 60IN W/SHELF/LOCK DOOR	\$2,536.00	\$1,761.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RJ	60IN ADJUSTABLE TABLE WITH SHELF	\$2,155.00	\$1,496.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RM	TOWER OMR BARCODE SCAN HARDWARE	\$3,640.00	\$2,426.00	33%	\$455.00	\$336.80	\$31.29	#N/A	#N/A	#N/A
T1RS	VERTICAL POWER STACKER	\$2,010.00	\$1,439.10	28%	\$195.00	\$144.80	\$13.45	#N/A	#N/A	#N/A
T1RT	2D HCSF/INST&TRG/RELAY INTEG PRO STD	\$4,682.00	\$3,598.00	23%	\$1,139.00	\$844.00	\$78.41	\$616.00	\$492.80	\$45.78
T1RU	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,111.00	\$2,390.00	23%	\$1,336.00	\$989.60	\$91.93	\$616.00	\$492.80	\$45.78
T1RV	2D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$6,356.00	\$4,885.00	23%	\$1,139.00	\$844.00	\$78.41	\$1,026.00	\$820.80	\$76.25
T1RW	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,682.00	\$3,598.00	23%	\$1,336.00	\$989.60	\$91.93	\$1,026.00	\$820.80	\$76.25
T1RX	2D SHEET FDR/INST&TRNG/INTEGRITY EXPRESS	\$4,964.00	\$3,815.00	23%	\$1,186.00	\$878.40	\$81.60	#N/A	#N/A	#N/A
T1RY	2D TOWER/INSTALL&TRNG/INTEGRITY EXPRESS	\$3,298.00	\$2,259.00	32%	\$1,390.00	\$1,029.60	\$95.65	#N/A	#N/A	#N/A
T1TA	33IN TABLE FOR RELAY	\$1,662.00	\$1,246.50	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1TB	45IN TABLE FOR RELAY	\$1,759.00	\$1,319.25	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1TC	OPTIONAL CASTERS FOR INSERTER TABLES	\$518.00	\$388.50	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1VP	VERTICAL POWER STACKER	\$2,284.00	\$1,755.00	23%	\$195.00	\$144.80	\$13.45	#N/A	#N/A	#N/A
T1MN5	MOBILE NETWORK SYNCH	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T1RM	MULTIPLE SITE UNLIMITED WORKSTATION	\$20,865.00	\$15,855.75	24%	#N/A	n/a	#VALUE!	\$3,676.00	\$2,940.80	\$273.20
T1RM	UPGRADE ARRIVAL SOFTWARE MULTIPLE SITE	\$5,725.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,861.00	\$1,488.80	\$138.31
T514	LABEL SUPPLY FOR HIGH VOLUME PRINTER	\$299.00	\$240.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T51M	ENVELOPES #10 GUMMED, WHITE	\$159.00	\$159.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T51N	ENVELOPES 6" X 9" GUMMED, WHITE	\$186.00	\$186.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T51O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$196.10	\$196.10	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T51P	ENVELOPES 9-1/2IN X 12IN GUMMED, WHITE	\$265.00	\$265.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T530	4IN CONT THERM DIR LABELS FOR HV PRINTER	\$260.00	\$222.00	15%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T531	LOW TO MID VOL CONT. THERM DIRECT LABELS	\$151.50	\$130.00	14%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T533	J530 DIRECT LABELS SUPPLY CASE 744-6	\$132.00	\$106.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
USPS890-PB	E-CERTIFIED (IMPB) LABELS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
UXDLAAB	DATA EXCHANGE S/W FOR DM100I	\$886.00	\$744.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VPEC	ECOMMERCE INTERFACE	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VPPG	SST INSTALL SMART CLIENT ON CUSTOMER PC	\$520.00	\$436.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VPPH	SST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$1,145.00	\$961.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VPPJ	SST ADVANCED OP TRAIN - 4 HRS (2 OP)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	\$174.00	13%	#N/A	n/a	#VALUE!	\$40.00	\$32.00	\$2.97
VSNX	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$19,140.00	13%	#N/A	n/a	#VALUE!	\$4,348.00	\$3,478.40	\$323.15
W409	FLAT PANEL DISPLAY	\$236.00	\$190.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
W592	WINDOWS 10 PC	\$2,966.00	\$2,389.00	19%	\$139.00	\$103.20	\$9.59	#N/A	#N/A	#N/A
W593	FILE BASED PROCESSING	\$3,243.00	\$2,161.00	33%	\$541.00	\$400.80	\$37.23	#N/A	#N/A	#N/A
W760	STACKER	\$2,096.00	\$1,317.60	37%	\$247.00	\$183.20	\$17.02	#N/A	#N/A	#N/A
W763	STACKER	\$2,376.00	\$1,804.00	24%	\$247.00	\$183.20	\$17.02	#N/A	#N/A	#N/A
W764	W760 STACKER/DRYER/STAND	\$5,287.00	\$4,014.00	24%	\$386.00	\$285.60	\$26.53	#N/A	#N/A	#N/A
WH4PBMAX3	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$157.44	29%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WH6PBMAX3	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$236.16	29%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$334.08	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WH5UB1	SHEET SEPARATOR REPLACEMENT SVCSUB <8/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$1,296.00	\$1,036.80	\$96.32
WH5UB2	SHEET SEPARATOR REPLACEMENT SVCSUB <16/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,592.00	\$2,073.60	\$192.64
WIF2	DM SERIES WIFI OPTION - AFTERMARKET	\$52.00	\$43.68	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WIF4	DM SERIES WIFI OPTION - POINT OF SALE	\$52.00	\$43.68	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPEC	RISO SS ENVELOPE CONVEYOR	\$3,222.00	\$2,706.48	16%	\$409.00	\$327.20	\$30.40	#N/A	#N/A	#N/A
WPF0	DOCUMENT PRO SVCS LEVEL 1	\$880.00	\$739.20	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF1	DOCUMENT PRO SVCS LEVEL 1	\$1,655.00	\$1,390.20	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF4	DOCUMENT PRO SVCS LEVEL 2	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF5	DOCUMENT PRO SVCS LEVEL 2	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPT	RISO MULTI FUNCTION FINISHER FG20 S-8918	\$15,250.00	\$12,810.00	16%	\$1,672.00	\$1,337.60	\$124.26	#N/A	#N/A	#N/A
WPG7	RISO GL 7430 <500K/MO WITH I/T & ENV FDR	\$48,202.00	\$40,489.68	16%	\$5,641.00	\$4,512.80	\$419.24	#N/A	#N/A	#N/A
WPG9	RISO GL 9730 <500K/MO WITH I/T & ENV FDR	\$54,702.00	\$45,949.68	16%	\$6,361.00	\$5,088.80	\$472.75	#N/A	#N/A	#N/A
WPL7	RISO GL 7430 <500K/MO WITH I/T	\$38,000.00	\$31,920.00	16%	\$4,560.00	\$3,648.00	\$338.90	#N/A	#N/A	#N/A
WPL9	RISO GL 9730 <500K/MO WITH I/T	\$44,000.00	\$36,960.00	16%	\$5,280.00	\$4,224.00	\$392.41	#N/A	#N/A	#N/A
WPP8	PLANETPRESS CONNECT	\$11,400.00	\$9,918.00	13%	#N/A	n/a	#VALUE!	\$2,372.00	\$1,897.60	\$176.29
WPPA	ON SITE 2 DAY PLANETPRESS TRAINING	\$4,120.00	\$3,460.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPPB	ONSITE PLANETPRESS CUSTOM TRAINING	\$3,090.00	\$2,595.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPPC	ONSITE PLANETPRESS ADVANCED TRAINING	\$4,120.00	\$3,460.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPR1	DOCUMENT PROCESSING PROJECT MGMT	\$2,120.00	\$1,780.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS0	DESIGN SERVICES	\$159.00	\$133.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS1	RISO PROSERV FOR RS1100C/RS1200C	\$3,995.00	\$3,355.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS3	RISO PROSERV GL FS2000C FIERY	\$4,350.00	\$3,654.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPSF	RISO ADD'L 2000 SHEET FEEDER FG20 W I/T	\$5,556.00	\$4,667.04	16%	\$589.00	\$471.20	\$43.77	#N/A	#N/A	#N/A
WPT3	RISO FT 5000 <300K/MO WITH I/T	\$26,000.00	\$21,840.00	16%	\$3,006.00	\$2,404.80	\$223.41	#N/A	#N/A	#N/A
WPT4	RISO FT 5230 <300K/MO WITH I/T	\$33,500.00	\$28,140.00	16%	\$3,798.00	\$3,038.40	\$282.27	#N/A	#N/A	#N/A
WPT5	RISO FT 5430 <300K/MO WITH I/T	\$37,000.00	\$31,080.00	16%	\$4,158.00	\$3,326.40	\$309.02	#N/A	#N/A	#N/A
WPT6	RISO FT 5000 <300K/MO WITH I/T & ENV FDR	\$36,500.00	\$30,660.00	16%	\$4,088.00	\$3,270.40	\$303.82	#N/A	#N/A	#N/A
WPT7	RISO FT 5230 <300K/MO WITH I/T & ENV FDR	\$43,500.00	\$36,540.00	16%	\$4,880.00	\$3,904.00	\$362.68	#N/A	#N/A	#N/A
WPT8	RISO FT 5430 <300K/MO WITH I/T & ENV FDR	\$47,500.00	\$39,900.00	16%	\$5,240.00	\$4,192.00	\$389.44	#N/A	#N/A	#N/A
WPTA	TMM - CONNECTRIGHT MAILER AUTOMATION SV	\$525.00	\$525.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPTB	GL CMYKG FULL INK PACKAGE	\$2,500.00	\$2,100.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPT2	FT 4 CARTRIDGE STARTER INK PACK	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYC	RISO SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPGV	RISO FACE DOWN FINISHER/STAPLER	\$3,269.00	\$2,745.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYI	AUTO-CONTROL STACKING TRAY II	\$1,428.00	\$1,300.00	9%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYJ	WIDE STACKING TRAY	\$1,428.00	\$1,300.00	9%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYM	FW 4 CARTRIDGE STARTER INK PACK	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZ3	STANDARD STAPLES FOR FINISHER	\$95.00	\$79.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZE	FACE DOWN LEFT EXIT TRAY	\$199.00	\$167.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZF	FACE DOWN LEFT EXIT STAPLER	\$2,970.00	\$2,494.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZG	ADDITIONAL STACKER CART FOR WPZU	\$1,995.00	\$1,675.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$19,286.00	\$16,200.24	16%	\$260.00	\$208.00	\$19.32	#N/A	#N/A	#N/A
WPZJ	SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZN	AUTO CONTROL STACKING TRAY	\$1,428.00	\$1,199.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZP	WIDE STACKING TRAY	\$1,129.00	\$948.36	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZR	HIGH CAPACITY FEEDER	\$8,310.00	\$6,980.40	16%	\$1,037.00	\$829.60	\$77.07	#N/A	#N/A	#N/A
WPZU	HIGH CAPACITY STACKER W/ONE PAPER CART	\$17,562.00	\$14,752.08	16%	\$2,148.00	\$1,718.40	\$159.64	#N/A	#N/A	#N/A
WPZW	GD CMYKG FULL PACKAGE	\$2,625.00	\$2,205.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZY	BOOKLET STAPLES FOR FINISHER	\$120.00	\$100.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZZ	STANDARD STAPLES LEFT EXIT STAPLER	\$95.00	\$79.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRAA	PLANETPRESS CONNECT - BACK-UP LICENSE	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,186.00	\$948.80	\$88.14
WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	\$2,479.50	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
WRAE	PLANETPRESS OPTIMIZED OUTPUT	\$2,100.00	\$1,827.00	13%	#N/A	n/a	#VALUE!	\$437.00	\$349.60	\$32.48

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WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$913.50	13%	#N/A	n/a	#VALUE!	\$219.00	\$175.20	\$16.28
WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$456.75	13%	#N/A	n/a	#VALUE!	\$110.00	\$88.00	\$8.18
WRAM	PLANETPRESS PCL INPUT	\$3,100.00	\$2,697.00	13%	#N/A	n/a	#VALUE!	\$645.00	\$516.00	\$47.94
WRAP	PLANETPRESS PCL INPUT BACKUP LICENSE	\$1,550.00	\$1,348.50	13%	#N/A	n/a	#VALUE!	\$323.00	\$258.40	\$24.01
WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	\$674.25	13%	#N/A	n/a	#VALUE!	\$162.00	\$129.60	\$12.04
WRAU	PLANETPRESS CONNECT IMAGE	\$4,600.00	\$4,002.00	13%	#N/A	n/a	#VALUE!	\$957.00	\$765.60	\$71.12
WRAW	PLANETPRESS IMAGE BACKUP LICENSE	\$2,300.00	\$2,001.00	13%	#N/A	n/a	#VALUE!	\$479.00	\$383.20	\$35.60
WRAY	PLANETPRESS IMAGE DEV & TEST LICENSE	\$1,150.00	\$1,000.50	13%	#N/A	n/a	#VALUE!	\$240.00	\$192.00	\$17.84
WRBA	CONNECT OVERVIEW TRAINING 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBB	CONNECT FOUNDATION TRAINING 2 DAYS	\$1,750.00	\$1,470.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBC	CONNECT ADVANCED TRAINING 2 DAYS	\$1,750.00	\$1,470.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBD	CONNECT FOUNDATION FULL TRAINING 3 DAYS	\$2,250.00	\$1,890.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBE	CONNECT WORKFLOW ADD-ON TRAINING 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBG	CONNECT OVERVIEW TRAINING 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBH	CONNECT FOUNDATION TRAINING 2 DAYS	\$4,000.00	\$3,360.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBJ	CONNECT ADVANCED TRAINING 2 DAYS	\$4,000.00	\$3,360.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBK	CONNECT FOUNDATION FULL TRAINING 3 DAYS	\$6,000.00	\$5,040.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBM	CONNECT WORKFLOW ADD-ON TRAINING 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBQ	CROSSGRADE PP OFFICE TO CONNECT	\$6,840.00	\$5,950.80	13%	#N/A	n/a	#VALUE!	\$1,352.00	\$1,081.60	\$100.48
WRBQ-IVC	CROSSGRADE PP OFFICE TO CONNECT IVC	\$9,020.00	\$7,847.40	13%	#N/A	n/a	#VALUE!	\$2,600.00	\$2,080.00	\$193.23
WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,127.00	\$901.60	\$83.76
WRBT-IVC	CROSSGRADE PP PRODUCTION TO CONNECT IVC	\$7,480.00	\$6,507.60	13%	#N/A	n/a	#VALUE!	\$2,600.00	\$2,080.00	\$193.23
WRCA	PLANETPRESS PERF PACK	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,186.00	\$948.80	\$88.14
WRCD	PLANETPRESS PERF PACK BACK-UP	\$2,850.00	\$2,479.50	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
WRCF	PLANETPRESS PERF PACK DEV/TEST	\$1,425.00	\$1,239.75	13%	#N/A	n/a	#VALUE!	\$297.00	\$237.60	\$22.07
WRCH	PLANETPRESS PRES	\$27,600.00	\$24,012.00	13%	#N/A	n/a	#VALUE!	\$5,741.00	\$4,592.80	\$426.67
WRCI	PLANETPRESS PRES BACK-UP	\$13,800.00	\$12,006.00	13%	#N/A	n/a	#VALUE!	\$2,871.00	\$2,296.80	\$213.37
WRCL	PLANETPRESS PRES DEV/TEST	\$6,900.00	\$6,003.00	13%	#N/A	n/a	#VALUE!	\$1,436.00	\$1,148.80	\$106.72
WRCN	PLANETPRESS PRES PCL INPUT	\$3,400.00	\$2,958.00	13%	#N/A	n/a	#VALUE!	\$708.00	\$566.40	\$52.62
WRCP	PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00	\$1,479.00	13%	#N/A	n/a	#VALUE!	\$354.00	\$283.20	\$26.31
WRCR	PLANETPRESS PRES PCL INPUT DEV/TEST	\$850.00	\$739.50	13%	#N/A	n/a	#VALUE!	\$177.00	\$141.60	\$13.15
WRCT	PLANETPRESS PRES PERF PACK	\$13,800.00	\$12,006.00	13%	#N/A	n/a	#VALUE!	\$2,871.00	\$2,296.80	\$213.37
WRCV	PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00	\$6,003.00	13%	#N/A	n/a	#VALUE!	\$1,436.00	\$1,148.80	\$106.72
WRCX	PLANETPRESS PRES PERF PACK DEV/TEST	\$3,450.00	\$3,001.50	13%	#N/A	n/a	#VALUE!	\$718.00	\$574.40	\$53.36
WRDA	OL SEND UP TO 100 USERS	\$5,000.00	\$4,350.00	13%	#N/A	n/a	#VALUE!	\$1,040.00	\$832.00	\$77.29
WRDC	OL SEND UP TO 100 USERS BACKUP	\$2,500.00	\$2,175.00	13%	#N/A	n/a	#VALUE!	\$520.00	\$416.00	\$38.65
WRDE	OL SEND UP TO 100 USERS DEV/TEST	\$1,250.00	\$1,087.50	13%	#N/A	n/a	#VALUE!	\$260.00	\$208.00	\$19.32
WRDJ	OL CONNECT SEND-MAX 2000 USERS	\$14,000.00	\$12,180.00	13%	#N/A	n/a	#VALUE!	\$2,912.00	\$2,329.60	\$216.42
WRDK	OL CONNECT SEND-MAX 2000 USERS BACKUP	\$7,000.00	\$6,090.00	13%	#N/A	n/a	#VALUE!	\$1,456.00	\$1,164.80	\$108.21
WRDL	OL CONNECT SEND-MAX 2000 USERS DEV/TEST	\$3,500.00	\$3,045.00	13%	#N/A	n/a	#VALUE!	\$728.00	\$582.40	\$54.11
WRDM	OL CONNECT SEND-MAX 5000 USERS	\$17,000.00	\$14,790.00	13%	#N/A	n/a	#VALUE!	\$3,536.00	\$2,828.80	\$262.80
WRDN	OL CONNECT SEND MAX 5000 USERS BACKUP	\$8,500.00	\$7,395.00	13%	#N/A	n/a	#VALUE!	\$1,768.00	\$1,414.40	\$131.40
WRDO	OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$4,250.00	\$3,697.50	13%	#N/A	n/a	#VALUE!	\$884.00	\$707.20	\$65.70
WRDP	OL CONNECT SEND-MAX 1000 USERS	\$10,000.00	\$8,700.00	13%	#N/A	n/a	#VALUE!	\$1,976.00	\$1,580.80	\$146.86
WRDQ	OL CONNECT SEND-MAX 1000 USERS BACKUP	\$5,000.00	\$4,350.00	13%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
WRDR	OL CONNECT SEND-MAX 1000 USERS DEV/TEST	\$2,500.00	\$2,175.00	13%	#N/A	n/a	#VALUE!	\$494.00	\$395.20	\$36.71
WSM4	MAILCOACH TRAINING UP TO 12 HRS/4 PEOPLE	\$3,949.00	\$3,317.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WSM6	MAILCOACH TRAINING UP TO 12 HRS/6 PEOPLE	\$5,936.00	\$4,986.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WSMC	MAILCOACH TRAINING UP TO 8 HRS/2 PEOPLE	\$1,325.00	\$1,113.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WSMG	CRIGHTMAILER INSTALL TRAIN MAIL RUN ASST	\$1,807.00	\$1,517.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690000	ETHERNET 4 PORT HUB	\$334.00	\$269.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690001	ETHERNET 16 PORT HUB	\$782.00	\$630.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690003	ETHERNET CABLE (14 FEET)	\$54.50	\$44.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690004	ETHERNET CABLE (25 FEET)	\$54.50	\$44.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690005	ETHERNET CABLE (100 FEET)	\$249.00	\$200.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690006	ETHERNET CABLE (250 FEET)	\$376.00	\$303.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690034	SECONDARY NETWORK DATA TRANSFER	\$224.00	\$180.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C3	BUSINESS MANAGER HOST/REMOTE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA	\$963.00	\$775.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C5	BUSINESS MGR S/W UPGRADE V3.02 TO V5.0	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,409.00	\$1,134.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6V5	BUSINESS MANAGER SOFTWARE UPG FR V4.0-5.	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH01	5LB/3KG WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$490.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH02	10LB/5KG WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$787.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH03	15LB/7KG WEIGHING OPTION FOR MP82 SCALE	\$2,056.00	\$1,066.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH07	15LB WEIGHING OPTION FOR MP3W SCALE	\$1,935.00	\$1,084.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH13	30LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH15	70LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH24	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH25	HZ02 40 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH26	HZ02 50 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH27	HZ02 65 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH29	HZ03 95 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH30	HZ03 120 LPM SPEED	\$1,145.00	\$732.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH36	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH37	AUTO AD SLOGANS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHA3	30LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,674.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHB5	70LB WEIGHING OPTION FOR MT70 SCALE	\$3,601.00	\$1,867.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC2	SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC3	SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC4	SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC425	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC5	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD1	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD2	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD3	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD4	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD5	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD7	E CONF SERVICES FOR METERED LTR. BDL	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD9	RETAIL GROUND LOR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHE2	PB PRESORT XTRA RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHLS	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWH	15LB/7KG WEIGHING OPTION FOR MP81	\$2,056.00	\$1,066.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWL	5LB/3KG WEIGHING OPTION FOR MP81	\$911.00	\$445.20	51%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWM	10LB/5KG WEIGHING OPTION FOR MP81	\$1,483.00	\$725.20	51%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
ZHZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHZ2	DIFFERENTIAL WEIGH 5 OR 10LB	\$222.00	\$153.18	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
ZHZ3	DIFFERENTIAL WEIGH 15 OR 30LB	\$449.00	\$309.81	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
ZHZ4	DIFFERENTIAL WEIGH 70LB	\$1,005.00	\$693.45	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A