

**Quantity Purchase Agreement  
With The State Of Indiana**

Vendor  
Remit to:  
FEDRESULTS INC  
1900 CAMPUS COMMONS DR STE 100  
RESTON VA 20191

Name and  
Address  
of Vendor:  
FEDRESULTS INC  
1900 CAMPUS COMMONS DR STE 100  
RESTON VA 20191

Qty Purchase Agreement QPA Number	Page
0000000000000000000018197	1 of 1
Requisition Nbr.:	Tableau Products and Services
Effective Date:	12/30/201
Expiration Date:	6
Agency Number:	12/19/2021
Facility:	QPA 18197
Vendor ID:	0000343771
Vendor Telephone Nbr:	
Name Of Contact Pers:	Tableau Team at FedResults
Contact Email:	<a href="mailto:tableau@fedresults.com">tableau@fedresults.com</a>

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.

The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement. **Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.**

This is an award of a Quantity Purchase Agreement ("QPA") for Tableau products and services.

The complete contract is available for review: <https://contracts.idoa.in.gov/idoacontractsweb/PUBLIC/100229-000.pdf>

Amendment 1: <https://contracts.idoa.in.gov/idoacontractsweb/PUBLIC/100229-001.pdf>

Amendment 2: <https://contracts.idoa.in.gov/idoacontractsweb/PUBLIC/100229-002.pdf>

Amendment 3: <https://contracts.idoa.in.gov/idoacontractsweb/PUBLIC/100229-003.pdf>

The QPA is the results of a U.S. General Services Administration ("GSA") contract, adapted to meet the needs of the State of Indiana. As such, all ordering documents must include the following language to prevent order delays:

**"This quote/PO is based on the State of Indiana Contract Number (QPA) # 18197 and the GSA Contract GS-35F-0256K."**

In addition, all orders should contain your name, address, and telephone number; purchase order amount, and the name of the Contractor's AUTHORIZED reseller approved to conduct business in the State of Indiana.

**\*\*NOTE\*\*** Amendment 2 (outlined in the following pages) contains the most recent pricing.

In order to receive quotes from FedResults, for Tableau products and services, email [tableau@fedresults.com](mailto:tableau@fedresults.com).

**Please review the following pages, for more a in-depth overview of this QPA.**

<b>Signature of Purchasing Officer</b>	<b>Typed Name</b>	<b>Signature Of Approval Office Of the State Attorney General</b>	
	<b>Date Signed</b>	<b>Typed Name</b>	<b>Date Signed</b>
<b>Authorized Signature</b>	Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3150		



FedResults QPA 18197  
Tableau Software, Equipment & Services

State of Indiana

Quantity Purchase Agreement #18197

Last Updated: 07/17/20



Maintained by:  
Indiana Department of Administration



## 1 Overview

The State of Indiana (SoIN) is utilizing an established General Services Administration (“GSA”) contract #GS-35F-0256K. This contract will provide key hardware and software products and professional services provided by or fulfilled through FedResults.

## 1.1 Description

**i** Tableau products and services are available via this QPA. Please reference **Attachment E**, of the SoIN Executed Contract Amendment 1, for more detailed information about each category. While additional Manufacturers are listed on **Attachment A** of the SoIN Executed Contract, the State has limited this QPA to Tableau products and services only.

## 1.2 Contract Information

**i** SoIN Contract Number: 0000000000000000000018197  
SoIN Executed Contract: <https://fs.gmis.in.gov/IDOAcontracts/public/100229-000.pdf>  
Amendment 1: <https://fs.gmis.in.gov/IDOAcontracts/public/100229-001.pdf>  
Amendment 2: <https://fs.gmis.in.gov/IDOAcontracts/public/100229-002.pdf>  
Amendment 3: <https://fs.gmis.in.gov/IDOAcontracts/public/100229-003.pdf>

**GSA Contract Number: GS-35F-0256K**  
**GSA eLibrary Contract Information (GS-35F-0256K):**  
<https://www.gsaelibrary.gsa.gov/ElibMain/contractorInfo.do?contractNumber=GS-35F-0256K&contractorName=FEDRESULTS%2C+INC.&executeQuery=YES>

**Contract Execution Date:** 12/20/2016

**Contract Expiration: 12/19/2021**

### 1.3 Contact Information

Name	Email	Phone	Group	Notes
Tableau Team at FedResults	To: <a href="mailto:Maura.thayer@fedresults.com">Maura.thayer@fedresults.com</a> Cc: <a href="mailto:tableau@fedresults.com">tableau@fedresults.com</a>	N/A	FedResults	Quote requests
MPH Info	<a href="mailto:Info@mph.IN.gov">Info@mph.IN.gov</a>	N/A	MPH	Advisory information for Agencies
John E. Helmer IV	<a href="mailto:JHelmer@idoa.IN.gov">JHelmer@idoa.IN.gov</a>	317.234.6443	IDOA	IDOA point of contact

## 1.4 Purchasing Overview (for State Government)

## GENERAL

Interested Agencies should reach out to the [Tableau Team at FedResults](#), to outline the need and request a quote. Please reach out to [MPH Info](#) if your Agency needs additional guidance on what would be the best fit for the need.

In order to help streamline review of the product pricelist, the following is one of the most commonly purchased items:

1) For a Tableau Desktop license the most common quote request should be for Tableau Desktop Creator License 1331111.1803.

**NOTE:** If the software needs to be installed, IOT requests that the Agency submit a ticket to have the product packaged so a desktop technician could deploy it through the software center. If these procedures are not followed it makes it difficult for IOT to support the workstation.

## **i ISSUING PURCHASE ORDER (PO)**

All quote and SoW's should contain the following language, at a minimum:

*"This quote/PO is based on the State of Indiana Contract Number (QPA) # 18197 and the GSA Contract GS-35F-0256K."*

The requesting Agency is responsible for the purchase and subsequent renewals (if applicable). Send all PO's to the [Tableau Team at FedResults](#).