

**Quantity Purchase Agreement  
With The State Of Indiana**

Qty Purchase Agreement QPA Number	Page
0000000000000000000000000000000017911	1 of 5
Requisition Nbr.:	Salt-Pavement & Water Softener
Effective Date:	11/30/2016
Expiration Date:	10/31/2024
Agency Number:	
Facility:	ASA-15-003
Vendor ID:	0000000291
Vendor Telephone Nbr:	812-235-4444
Name Of Contact Pers:	RICHARD SMITH
Contact Email:	customerservice@grahamfeed.com
FAX Number:	812-235-1157

Vendor: GRAHAM FEED COMPANY  
Remit to: 200 VOORHEES STREET  
TERRE HAUTE IN 47802

Name and Address of Vendor: GRAHAM FEED COMPANY  
200 VOORHEES STREET  
TERRE HAUTE IN 47802

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement. The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement. **Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.**

Line Number	Quantity	UNIT	Article and Description	Unit Price
			The Central Zone is defined as the following counties: Benton, Blackford, Boone, Clay, Clinton, Delaware, Fayette, Fountain, Hamilton, Hancock, Hendricks, Henry, Howard, Jay, Johnson, Madison, Marion, Montgomery, Morgan, Owen, Parke, Putnam, Randolph, Rush, Shelby, Tippecanoe, Tipton, Union, Vermillion, Vigo, Warren, Wayne	
			The Northern Zone is defined as the following counties: Adams, Allen, Carroll, Cass, Dekalb, Elkhart, Fulton, Grant, Huntington, Jasper, Kosciusko, LaGrange, Lake, LaPorte, Marshall, Miami, Newton, Noble, Porter, Pulaski, St. Joseph, Starke, Steuben, Wabash, Wells, White, Whitley	
			The Southern Zone is defined as the following counties: Bartholomew, Brown, Clark, Crawford, Daviess, Dearborn, Decatur, Dubois, Floyd, Franklin, Gibson, Greene, Harrison, Jackson, Jefferson, Jennings, Knox, Lawrence, Martin, Monroe, Ohio, Orange, Perry, Pike, Posey, Ripley, Scott, Spencer, Sullivan, Switzerland, Vanderburgh, Warrick, Washington	
			***Magnesium Chloride Crystal ice melt is subject to limited availability. Contractor should be contacted to determine availability. Contractor can deliver less than full pallet if also delivering full pallets of water conditioning salt or other ice melt products. ***	
			AGENCIES: When ordering from this contract, be sure to use the correct pricing based on the delivery location. The listing of the counties is above.	
			To order, please contact Janice Uselman at (812) 235-4444 or email juselman@grahamfeed.com.	
			Quantities are estimates and may be more or less.	
			IDOA Vendor Manager: Kelsie Baire, available at KBaire1@idoa.in.gov.	
1	99,999,999.00	BG	000000000100228978 North Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags	6.7200
2	99,999,999.00	BG	000000000100228979 North Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid	7.3700
3	99,999,999.00	BG	000000000100228980 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags	7.0500
4	99,999,999.00	BG	000000000100228981 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid	7.3300
5	99,999,999.00	BG	000000000100228982 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, truck, approximately 882 bags	8.2200
6	99,999,999.00	BG	000000000100228983 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid	8.6200
7	99,999,999.00	STN	000000000100228984 North Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, truck, about 25 tons, delivered by pneumatic truck	148.5000
8	99,999,999.00	BG	000000000100228985 North Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid	7.1500

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Line Number	Quantity	UNIT	Article and Description	Unit Price
9	99,999,999.00	BG	00000000100228986 North Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid	36.0000
10	99,999,999.00	BG	00000000100228987 North Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags	35.3000
11	99,999,999.00	BG	00000000100228988 North Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags	5.8100
12	99,999,999.00	BG	00000000100228989 North Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid	6.5600
13	99,999,999.00	BG	00000000100228990 North Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid	9.0700
14	99,999,999.00	BG	00000000100228991 North Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags	8.3700
15	99,999,999.00	BG	00000000100228992 North Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid	11.0100
16	99,999,999.00	BG	00000000100228993 North Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags	10.6600
17	99,999,999.00	BG	00000000100228994 North Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid	17.8500
18	99,999,999.00	BG	00000000100228995 North Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags	17.5500
19	99,999,999.00	BG	00000000100247588 North Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid	21.6400
20	99,999,999.00	BG	00000000100228996 Central Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags	6.7700
21	99,999,999.00	BG	00000000100228997 Central Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid	7.1700
22	99,999,999.00	BG	00000000100228998 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags	6.9000
23	99,999,999.00	BG	00000000100228999 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid	7.1800
24	99,999,999.00	BG	00000000100229000 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, truck, approximately 882 bags	8.0700
25	99,999,999.00	BG	00000000100229001 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid	8.4700
26	99,999,999.00	STN	00000000100229002 Central Zone, Rock Salt, 99% pure bulk Southern,	148.5000

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			water conditioning salt, truck, about 25 tons, delivered by pneumatic truck	
27	99,999,999.00	BG	00000000100229003 Central Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid	6.9500
28	99,999,999.00	BG	00000000100229004 Central Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid	35.9500
29	99,999,999.00	BG	00000000100229005 Central Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags	35.1500
30	99,999,999.00	BG	00000000100229006 Central Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags	5.9100
31	99,999,999.00	BG	00000000100229007 Central Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid	6.4100
32	99,999,999.00	BG	00000000100229008 Central Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid	9.0700
33	99,999,999.00	BG	00000000100229009 Central Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags	8.4700
34	99,999,999.00	BG	00000000100229010 Central Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid	10.8600
35	99,999,999.00	BG	00000000100229011 Central Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags	10.5100
36	99,999,999.00	BG	00000000100229012 Central Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid	17.7000
37	99,999,999.00	BG	00000000100229013 Central Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags	17.4000
38	99,999,999.00	BG	00000000100247589 Central Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid	21.4400
39	99,999,999.00	BG	00000000100229014 South Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags	6.8200
40	99,999,999.00	BG	00000000100229015 South Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid	7.3700
41	99,999,999.00	BG	00000000100229016 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags	7.0500
42	99,999,999.00	BG	00000000100229017 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid	7.3300
43	99,999,999.00	BG	00000000100229018 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, truck, approximately 882 bags	8.2200

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44	99,999,999.00	BG	000000000100229019 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid	8.6200
45	99,999,999.00	STN	000000000100229020 South Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, truck, about 25 tons, delivered by pneumatic truck	148.5000
46	99,999,999.00	BG	000000000100229021 South Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid	7.1500
47	99,999,999.00	BG	000000000100229022 South Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid	36.0500
48	99,999,999.00	BG	000000000100229023 South Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags	35.6000
49	99,999,999.00	BG	000000000100229024 South Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags	6.2300
50	99,999,999.00	BG	000000000100229025 South Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid	6.6600
51	99,999,999.00	BG	000000000100229026 South Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid	9.0700
52	99,999,999.00	BG	000000000100229027 South Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags	8.6400
53	99,999,999.00	BG	000000000100229028 South Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid	11.0100
54	99,999,999.00	BG	000000000100229029 South Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags	10.6600
55	99,999,999.00	BG	000000000100229030 South Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid	17.8500
56	99,999,999.00	BG	000000000100229031 South Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags	17.5500
57	99,999,999.00	BG	000000000100247587 South Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid	21.6400

The following UN/CEFACT Unit of Measure  
Common Codes are used in this document:  
BG Bag  
STN Short Ton, 2000 lbs

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<b>Signature of Purchasing Officer</b>	<b>Typed Name</b>	<b>Signature Of Approval Office Of the State Attorney General</b>	
	<b>Date Signed</b>	<b>Typed Name</b>	<b>Date Signed</b>
<b>Authorized Signature</b>	Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3150		