

**REPORT OF THE GOVERNOR'S COMMISSION ON MINORITY AND  
WOMEN'S BUSINESS ENTERPRISES TO THE GOVERNOR**  
September 9, 2019

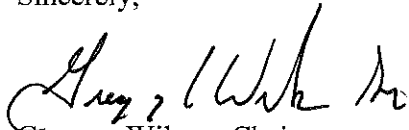
Dear Governor Holcomb:

The Governor's Commission on Minority and Women's Business Enterprises ("Commission") is pleased to submit the attached report, as required by I.C. 4-13-16.5-2 (f)(9). The report is required to prepare a review of the Commission to be submitted to the governor and the legislative council on March 1 and October 1 of each year, evaluating progress made in the following areas:

- Identifying minority and women's business enterprises in the state;
- Assessing the needs of minority and women's business enterprises;
- Initiating aggressive programs to assist minority and women's business enterprises in obtaining state contracts;
- Giving special publicity to procurement, bidding, and qualifying procedures;
- Including minority and women's business enterprises on solicitation mailing lists;
- Evaluating the competitive differences between qualified minority or women's nonprofit corporations and other than qualified minority or women's nonprofit corporations that offer similar services and make recommendation to the department on policy changes necessary to ensure fair competition among minority and women's business enterprises; and
- Defining the duties, goals, and objectives of the deputy commissioner of the department as created under this chapter to assure compliance by all state agencies, separate bodies corporate and politic, and state educational institutions with state and federal legislation and policy concerning the awarding of contracts (including, notwithstanding section 1(d) of this chapter or any other law, contracts of state educational institutions) to minority and women's business enterprises.
- Establishing annual goals:
  - for the use of minority and women's business enterprises; and
  - derived from a statistical analysis of utilization study of state contracts (including, notwithstanding section 1(d) of this chapter or any other law, contracts of state educational institutions) that are required to be updated every five (5) years.

Attached here is the report for October 1, 2019. Our next report, due March 1, 2020, will be submitted in the spring. We are proud of the work of the Commission and of the Indiana Department of Administration's Division of Supplier Diversity. If you have questions regarding this report, please do not hesitate to contact me, or the Deputy Commissioner of the Division of Supplier Diversity, Maia Siprashvili-Lee.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg, Wilson". The signature is written in a cursive, somewhat stylized font.

Gregory Wilson, Chairman  
Governor's Commission on Minority  
and Women's' Business Enterprises

## **Governor's M/WBE Commission Update**

### **Commission Meetings**

The Governor's Commission on Minority & Women's Business Enterprises (Governor's M/WBE Commission) had two quarterly meetings on February 22, 2019 in Indianapolis, IN and on June 10, 2019 in Hobart, IN. Deputy Commissioner of the Division of Supplier Diversity (DSD), Maia Saprashvili-Lee, provided updates on M/WBE program activities and highlights of the M/WBE certification, compliance and business outreach during both meetings. Ms. Saprashvili-Lee provided:

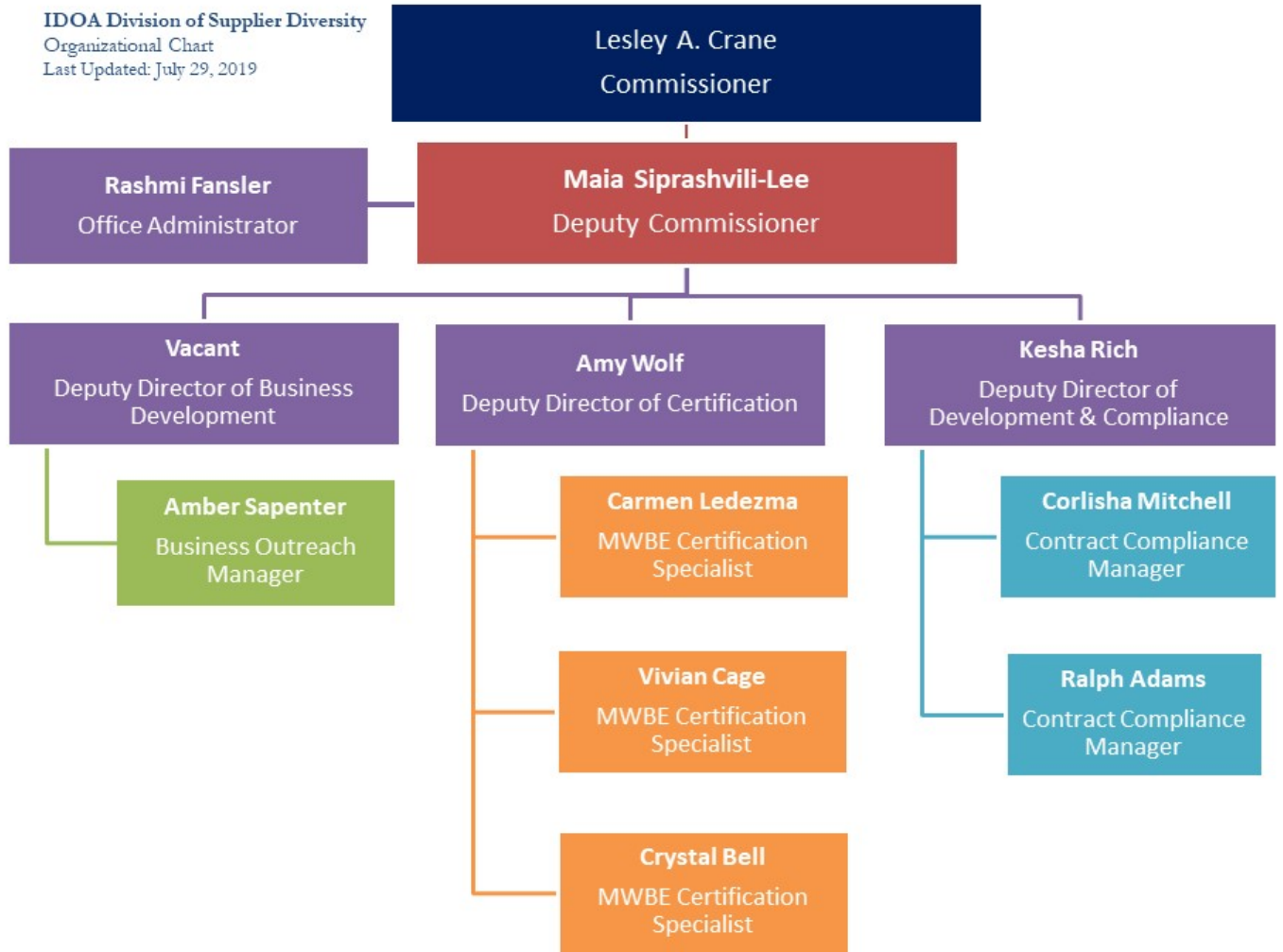
- Overview of the creation of the Division, M/WBE participation goals and the three (3) main functions of the Division: certification, contract compliance and business outreach;
- Overview of the Division's organizational chart and M/W/VBE participation goals;
- Certification review which highlighted the Division's average days to process M/WBE certifications remain under the 90 requirement, progress of the Electronic Certification project, new hire in certification, reporting system improvements per the Commission's request;
- Review of the integration of the IVOSB program and its application process, expected time to certify, plans to lengthen the term of the certification, as well as the recertification process;
- Compliance review that identified the continuation of proactively auditing contracts, the authority of IDOA DSD on contract changes, DSD's engagement in pre-proposal meetings, and the process for contract amendments;
- Business outreach update that addressed plans for the 2019 business conference season, IVOSB state contracting opportunities, and SEI partnership about the reporting process and outreach;
- Review of the 2020 Disparity Study timeline and projected deliverables.

The IDOA Commissioner Ms. Lesley Crane and the Deputy Commissioner, Ms. Saprashvili-Lee also gave an update about the progress and challenges with the State Educational Institution (SEI) MBE/WBE utilization reporting and numbers.

Several action items were identified at each of the meetings; the responses and feedback are presented at the next Commission meetings. The next commission meetings will be held on September 9, 2019 in Columbus, IN and on December 9, 2019 in Indianapolis, IN.

## Division of Supplier Diversity Team

Here is the current DSD Organizational Chart:



## **Major Projects**

### **Electronic Certification**

Online certification tool in place of the current manual paper-intensive process is badly needed to improve the efficiency of DSD certification programs and operational needs and better serve our MBE/WBE and IVOSB vendor community. E-certification will help in the following areas:

- Elimination of all paper associated with the current certification process;
- System-enforced requirements to prevent incomplete application submission;
- Self-serve access for companies to follow review and check current status;
- Provide for communication and conversation tracking within the online tool;
- Allow companies to upload required documentation;
- Automated certification expiration alerts.

**Current status:** This project has been underway since 2015. DSD certification team has been meeting with different possible vendors, including INBiz. After numerous solicitations, DSD selected IOT to develop a custom-made electronic certification software for the MBE/WBE and IVOSB applicants. IOT, specifically, the GMIS group designed the original repository for the DSD, thus, they are more knowledgeable about the requirements of such application. IDOA Commissioner Crane has made the e-certification as one of her priorities and the IDOA goal for 2020. As a result, DSD is working on the project charter with IOT and GMIS to be next in line as soon as the PeopleSoft 9.2 upgrade is complete in the fall of 2020.

### **Preparation for the Disparity Study 2020**

The Governor's Commission on Minority and Women's Business Enterprises will rely on the Statistical Analysis of Utilization Study (Study) to establish annual goals for participation of MBEs to ascertain a "compelling interest" as set forth by *Richmond v. Croson*, 488 U.S. 469 (1989). The Study will include data from July 1, 2013 through June 30, 2018 on both contracts and subcontracts, as well as the availability and utilization of MBEs and WBEs in the State of Indiana.

The Study will report on the utilization of MBEs and WBEs, in accordance with Indiana statute IC 4-13-16.5 for IDOA and applicable separate bodies, corporate and politic. The focus of the Study is to determine availability and utilization with the requirements set forth in IC 4-13-16.5-2 and Title 25 of Indiana Administrative Code (IAC), Article 5.

Request for Proposal (RFP), evaluation and the award process has been completed and based on the State's evaluation of responses, BBC Research and Consulting was selected to provide Consultant Services/Statistical Analysis of Utilization for the IDOA. DSD, with the guidance and support of the Governor's MWBE Commission and IDOA Commissioner, created a timeline of the Disparity Study to ensure that the RFP, contract award and execution process started in a timely manner. As of now, the final report of the Disparity Study 2020 is scheduled to be completed by December 31, 2020.

## **MBE/WBE and IVOSB Utilization by the State Education Institutions (SEIs)**

In response to the Governor's M/WBE multiple requests to increase the SEI utilization of the MBE and WBE participation in construction, professional services and goods & supplies, in June of 2018, Commissioner Crane made several recommendations to the SEIs.

The recommendations for the SEIs included:

- Revised MBE/WBE utilization reporting template and timeline.
- Quarterly reporting instead of annual reporting.
- Counting only IDOA certified MBEs and WBEs towards the SEI goal attainment.
- In November 2018, the IDOA DSD gained Indiana Veteran-Owned Small Business (IVOSB) certification program and consequently, DSD revised the SEI reporting template by adding the IVOSB utilization numbers.

Prior to IDOA's recommendation to report to the Governor's MBE/WBE Commission at quarterly meetings and modify the reporting requirements, the SEIs only reported annually, generally, at the last quarterly meeting. During these meetings, the Governor's MBE/WBE Commissioners expressed dissatisfaction on low MBE/WBE/IVOSB utilization numbers and wanted the DSD to be more proactive in helping the SEIs increase their MBE/WBE/IVOSB spend. IDOA had several proactive meetings with the SEIs in order to help them reach the MBE/WBE and IVOSB utilization goals.

Thus far, the SEIs have submitted 3 quarterly reports to the DSD and have expressed some concerns about the challenges with the reporting template, frequency and the raw data sheet. To make the process more user-friendly and effective, DSD Deputy Commissioner, Maia Siprashvili-Lee and the DSD Contract Compliance Team set up an in-person meetings with the respective procurement/IT/data specialists/supplier diversity representatives of all the SEIs. DSD's goal was to find out about the process of gathering the reports for the Governor's MBE/WBE Commission and the IDOA, and any challenges or suggestions the SEIs have had for the DSD on how to better tell their story and display the data.

As a result of the MBE/WBE Commission's persistence, IDOA's determination to assist the MBE/WBE Commission in making respective changes when gathering the requested data for the Commission, as well as the willingness to help the SEIs improve their diverse spend, in a short period of time, most of the SEIs have doubled their outreach efforts, have modified their strategic policies towards more inclusion and diversity, most importantly, the universities have been actively promoting the supplier diversity program within their procurement teams.

### **DSD Certification:**

DSD certification team continues to serve the MBE/WBE and the IVOSB vendor communities. Average days to certify remains stable and is currently 26.23 days. DSD started to successfully integrate the IVOSB certifications into the regular process and currently, the average days to

certify IVOSBs is 8.53 days. It should also be noted that the number of IVOSB certification applications is lower than MBE and WBE applications.

IDOA DSD signed Memorandum of Agreement (MOA) Great Lakes – Women’s Business Council on July 15, 2019. DSD already has the Memorandum of Agreement (MOU) with the INDOT and the City of Indianapolis. These agreements help MBEs and WBEs reduce the paperwork to be submitted to the IDOA if they already have gone through the certification process either with the City of Indianapolis or INDOT.

**MBE/WBE and IVOSB Certification Statistics:**

<u>New Applications Received</u>			
	<b>MBE</b>	<b>WBE</b>	<b>TOTAL</b>
Q2 2019	31	48	79
Q3 2019 (to 8/28/19)	28	31	59

<u>Recertification Applications Received</u>			
	<b>MBE</b>	<b>WBE</b>	<b>TOTAL</b>
Q2 2019	29	51	80
Q3 2019 (to 8/28/19)	20	49	69

**Total MBE/WBE Certified Firms: Q2 2019 and Partial Q3 2019**

	<u>Total</u>	<u>MBE</u>	<u>WBE</u>
Q2 2018	1783	679	1104
Q2 2019 (to 8/28/19)	1754	664	1090

## IVOSB Certification Update

	Q2 2019	Q3 2019*
New Incoming Applications	24	17
Recertification Application	16	11
Applications Completed	38	15
Average Processing Time (Days)	16.54	8.53

\*As of August 28, 2019

### DSD Compliance:

DSD outreach and compliance teams regularly publicize procurement and bidding opportunities with the State of Indiana. Bid notices and due dates are electronically sent out to over 4,000 recipients on a weekly basis. Special project announcements and procurement opportunities are separately sent out, as well as posted on the Division’s website:

<https://www.in.gov/idoa/mwbe/2488.htm>.

DSD contract compliance team continues to proactively audit state contracts with the M/WBE and IVOSB subcontractor utilization. Since February, 2019 (previous Commission report submitted to the Governor’s Office), DSD Contract Compliance team:

- Reviewed 68 compliance issues, most of them with the subcontractor participation plan change and the Good Faith Effort (GFE) reviews.
- Attended 39 pre-proposal meetings and presented the information on the tier two MBE/WBE and IVOSB utilization.
- Proactively audited 3 contract.
- Helped MBE/WBE and IVOSB subcontractors obtain \$6,479,713.51 on state contracts.

DSD is the final approval authority on requests to change subcontractor participation plan, so the vendor education, whether it is the primary contractor or the subcontractor, is crucial. The flow chart below demonstrates the process of amending the contract as it relates to the MBE/WBE subcontractor plan change.





DSD contract compliance team continues to review SEI reports and verify the information on the IDOA certified MBE/WBE and IVOSB utilization. With the IDOA Commissioner's June 2018 recommendation, SEIs are advised to report to the Governor's M/WBE Commission on the MBE/WBE/IVOSB spend on a quarterly basis. Previously, these reports were submitted annually and were due at the 4<sup>th</sup> quarterly Commission meeting.

### **DSD Business Outreach:**

DSD always strives to reach as many businesses as possible. Here are numerous different strategies DSD utilizes for marketing and making sure that the information conveyed in a timely manner.

- Communication:
  - Digital
    - Email Communications
      - DSD sends out mass email communications regarding information that is important to our businesses, which include contracting opportunities, upcoming DSD events, community partner events, public meetings, and other groundbreaking industry news.
      - All DSD staff is available to communicate with the public via email communications to provide a more specific support to our businesses.
    - Social Media Engagement
      - The Division remains active on popular social media accounts to promote information and services relevant to supplier diversity.
    - Current and Up to Date Webpage
      - The Division is consistently updating its website and its content to reflect reliable information to those that visit.
    - Use of External Digital Platforms
      - When possible, the Division utilizes other external digital resources, like Eventbrite, to further promote information and services to a market that may not have been accessible otherwise.
  - Traditional
    - The DSD team is available to answer questions during normal business hours: Monday- Friday 8:00 – 4:30 and can be reached in person, by phone or online.
    - The division has made it a standard practice to maintain effective internal communications, within its own department and with other IDOA agencies that promote easy and accurate transfer of information from IDOA to the public.
- Partnerships:

- The Division takes advantage of building partnerships with other community organizations to further promote information and services to a market that may not have been accessible otherwise.
  - DSD partnerships can be reflected in multiple ways: sponsorship, event collaboration, presenter participation and general support.
- **Events and Other Public Forms of Engagement:**
    - As a part of the Division's outreach efforts DSD is consistently hosting, partnering or presenting at various types of events.
      - Annually, the Division host the Division of Supplier Diversity Business Conference in the fall with the goal of providing businesses with access to information and resources that can contribute to the development of their business.
    - The Division has a history of partnering with or attending other organizations events to either create an opportunity for its businesses to engage with another industry resource or to provide knowledge of its services to a market of businesses that would benefit.
    - The Division has practice with relating the benefit of our certification and services to a variety of topics which is why DSD is prepared to be a presenter for events that may be vastly different from each other.
    - DSD understands that different settings breed different interactions, which is why the division is open to trying different public engagement tactics to share information about the function of our agency.
    - The Division acts as an advocate for our certified business and make a point to attend public pre-bid meetings to share information relative to being a compliant contractor or sub-contractor.
- **Innovative Practices:**
    - When possible, the Division incorporates innovative practices into the structure of its organization to operate at a more efficient and inclusive pace.
      - The Division has incorporated video conferencing and webinars to its operations which allow businesses across the state to engage in various presentations and have access to multiple resources without the expense associated with traveling.
      - The Division constantly evaluates useful and accessible technologies to find ways to make our services more accessible. For example DSD is working to provide an online certification option to businesses interested in becoming certified or recertified with IDOA.
- **Networking:**
    - The Division takes advantage of networking opportunities to engage with industry leaders, build stronger connections and create possible partnerships.

- DSD understands the importance of being available and accessible and our businesses value being able to connect to us in multiple arenas.

**Social Media:** We have 510 Twitter followers, 87 Instagram followers and 311 Facebook followers.

DSD is currently interviewing candidates for the Deputy Director of Business Development & Outreach.

### **Events Attended Year-to-Date:**

#### **February**

- On 2/14 four (4) members from the DSD team attended the 2019 Indiana Latino Legislative Breakfast at the JW Marriott in Indianapolis, IN, Over one hundred (100+) individuals were in attendance.
- On 2/25 two (2) members of the DSD team attended the PTAC Government Contracting, Marketing/Sales, and Selling to the Government in Terre Haute, IN; eight (8) individuals were in attendance.
- On 2/26 two (2) members of the DSD team attended the 2019 IAA Business Diversity Outreach Event for Construction; seventy-five (75) or more individuals were in attendance.
- On 2/20 the Certification Webinar had twelve (12) attendees.

#### **March**

- On 3/12 Three (3) members from the DSD team attended the 2019 NAWBO Day at the Statehouse in Indianapolis, IN, which was hosted by the National Association of Women Business Owners (NAWBO). Twenty (20) individuals were in attendance.
- On 3/19 two (2) members of the DSD team attended the City of Indianapolis Disparity Study Stakeholder Meeting in Indianapolis, IN, which was hosted by the City of Indianapolis OMWBD. Nine (9) individuals were in attendance.
- On 3/19 two (2) members of the DSD team attended the IBE Press Conference in Indianapolis, IN, which was hosted by the Indiana Black Expo. Sixty-eight (68) individuals were in attendance.
- On 3/19 two (2) members of the DSD team attended the BSU Diversity Fair in Muncie, IN, which was hosted by Ball State University. Fifty-five (55) individuals were in attendance.
- On 3/21 two (2) members of the DSD team attended the ULoF NWI Diversity and Inclusion Luncheon in Merrillville, IN, which was hosted by the Urban League of Northwest Indiana. Six hundred and sixty (660) individuals were in attendance.
- On 3/27 one (1) member of the DSD team attended the IndyGo Producing Powerful Partnerships in Indianapolis, IN, which was hosted by IndyGo. Seventy-nine (79) individuals were in attendance. On 3/20 the Certification Webinar had six (6) attendees.

## April

- On 4/19 Two (2) members from the DSD team attended the 2019 NSWC Crane BUY Indiana Expo at the French Lick Hotel and Resort in French Lick, IN, which was hosted by the Jasper Chamber of Commerce. Two hundred and eight (208) individuals were in attendance.
- On 4/11 three (3) members of the DSD team attended the City of Indianapolis Mayor's Celebration of Diversity in Indianapolis, IN, which was hosted by the City of Indianapolis OMWBD. Six hundred and forty four (644) individuals were in attendance.
- On 4/24 four (4) members of the DSD team attended the NAWBO Trailblazers Luncheon in Indianapolis, IN, which was hosted by National Association of Women Business Owners (NAWBO). Three hundred and twelve (312) individuals were in attendance.
- On 4/17 the Certification Webinar had eight (8) attendees.

## May

- On 5/1 one (1) member from the DSD team attended the Asian Heritage Month Celebration at Indiana Statehouse in Indianapolis, IN, which was hosted by the Asian American Alliance. Sixty-four (64) individuals were in attendance.
- On 5/3 two (2) members of the DSD team attended the Majestic Star B2B Showcase in Gary, IN, which was hosted by Majestic Star Hotel and Casino. An unreported amount of individuals were in attendance.
- On 5/9 one (1) member from the DSD team attended the SBA Small Business Week Government Certification at the Art House in Gary, IN, which was hosted by SBA. Fourteen (14) individuals were in attendance.
- On 5/14 five (5) member from the DSD team attended the Conexion 5 for 500 at the Indianapolis Motor Speedway in Indianapolis, IN, which was hosted by the Indy Chamber. Three hundred (300) individuals were in attendance.
- On 5/15 two (2) members of the DSD team attended the City of Indianapolis OMWBD Networking Soiree in Indianapolis, IN, which was hosted by OMWBD. One hundred fifteen (115) individuals were in attendance.
- On 5/21 five (5) members from the DSD team attended the Preparation Meeting Opportunity workshop in Indianapolis, IN, which was hosted by IDOA DSD. Eleven (11) individuals were in attendance.
- On 5/22 one (1) member from the DSD team attended the 2019 Engaging Women's Conference in Notre Dame, IN, which was hosted by St. Mary's College. Twelve (12) individuals were in attendance.
- On 5/30 two (2) members from the DSD team attended the ISU Diversity Vendor Fair in Terre Haute, IN, which was hosted by ISU. Twenty (20) individuals were in attendance.
- On 5/15 the Certification Webinar had seven (7) attendees.

## June

- On 6/10 five (5) members from the DSD team attended the 2<sup>nd</sup> Quarter MWBE Commission Meeting at the Purdue CMEC in Hammond, IN, which was hosted by the Division of Supplier Diversity. Eighteen (18) individuals were in attendance.

- On 6/11 three (3) members of the DSD team attended the 2nd Annual Great Lakes Women's Business Council Symposium in Carmel, IN, which was hosted by Great Lakes Women's Business Council. One hundred thirty two (132) of individuals were in attendance.
- On 6/11 two (2) members of the DSD team attended the Indianapolis Urban League Equal Opportunity Day in Indianapolis, IN, which was hosted by Indianapolis Urban League. Seven hundred and seventy (770) of individuals were in attendance.
- On 6/19 four (4) member from the DSD team attended the ICRC Civil Rights Awards Dinner in Indianapolis, IN, which was hosted by the Indiana Civil Rights Commission. Three hundred thirty (330) individuals were in attendance.
- On 6/23 one (1) member of the DSD team attended the Asian American Alliance 2019 Asian Fest in Indianapolis, IN, which was hosted by Asian American Alliance. Four hundred (400) individuals were in attendance.
- On 6/27 five (5) members from the DSD team attended the Northwest Indiana Business Conference in Hobart, IN, which was hosted by IDOA DSD. Forty seven (47) individuals were in attendance.
- On 6/19 the Certification Webinar had five (5) attendees.

## July

- On 7/10 two (2) members from the DSD team attended the IBE Sponsor Recognition Reception in Indianapolis, IN, which was hosted by the Indiana Black Expo. Forty (40) individuals were in attendance.
- On 7/11 one (1) member of the DSD team attended the West Side Small Business Resource Event in Indianapolis, IN, which was hosted by Representative Karlee Macer. Fifteen (15) of individuals were in attendance.
- On 7/15 seven (7) members from the DSD team attended the IBE Mayor's Breakfast in Indianapolis, IN, which was hosted by the Indiana Black Expo. Two hundred and fifty (250) individuals were in attendance.
- On 7/16 six (6) members of the DSD team attended the IBE Governor's Reception in Indianapolis, IN, which was hosted by the Indiana Black Expo. One hundred and fifty (150) individuals were in attendance.
- On 7/16 Three (3) members of the DSD team attended the Business Opportunities with the State: Connecting the Dots workshop in Indianapolis, IN, which was hosted by IDOA DSD and the Indiana Black Expo. Forty (40) individuals were in attendance.
- On 7/19 Three (3) members of the DSD team attended the IBE Corporate Luncheon in Indianapolis, IN, which was hosted the Indiana Black Expo. Two thousand (2,000) individuals were in attendance.
- On 7/19-21 Seven (7) members of the DSD team attended the Indiana Black Expo in Indianapolis, IN, which was hosted by the Indiana Black Expo.
- On 7/27 Four (4) members of the DSD team attended the National Urban League Connection Zone in Indianapolis, IN, which was hosted by the National Urban League. One hundred forty eight (148) of individuals were in attendance.
- On 7/17 the Certification Webinar had six (6) attendees.

## August

- On 8/14 Three (3) members of the DSD team attended the Lt. Governor's Diversity in Agriculture Day at the 2019 Indiana State Fair in Indianapolis, IN, which was hosted by Lt. Governor's office. One hundred sixty (160) individuals were in attendance.
- On 8/15 Four (4) members of the DSD team attended the ILE Mayor's Breakfast in Indianapolis, IN, which was hosted the Indiana Latino Expo. Five hundred (500) individuals were in attendance.
- On 8/22 Two (2) members of the DSD team attended the NAWBO August Luncheon in Indianapolis, IN, which was hosted by NAWBO. One hundred (100) individuals were in attendance.
- On 8/27 Two (2) members of the DSD team attended the Reverse Trade Show in Indianapolis, IN, which was hosted by the City of Indianapolis, OMWBD. Two hundred (200) individuals were in attendance.
- On 8/18 the Certification Webinar had four (4) attendees.

## Upcoming Events for DSD:

IDOA DSD 11<sup>th</sup> Annual Business Conference is DSD's largest business conferences of the year.

**11<sup>th</sup> Annual Division of Supplier Diversity Business Conference**

**IDOA**  
INDIANA DEPARTMENT OF ADMINISTRATION

Please join us for educational workshops, resources and plenary sessions that will provide tools for Minority-, Women- and Veteran-owned business success at the 11<sup>th</sup> Annual Indiana Department of Administration Division of Supplier Diversity Business Conference.

Expert presenters will discuss strategies for accessing capital, certification success stories, bonding, doing business across the State and more! In addition, attendees will be able to network with public and private procurement agents from across the State at the Business to Business (B2B) Expo. The connection opportunities are endless!

We hope to see you there!

Visit <https://www.in.gov/idoa/mwbe/2749.htm> to register.

**The Power of Now**

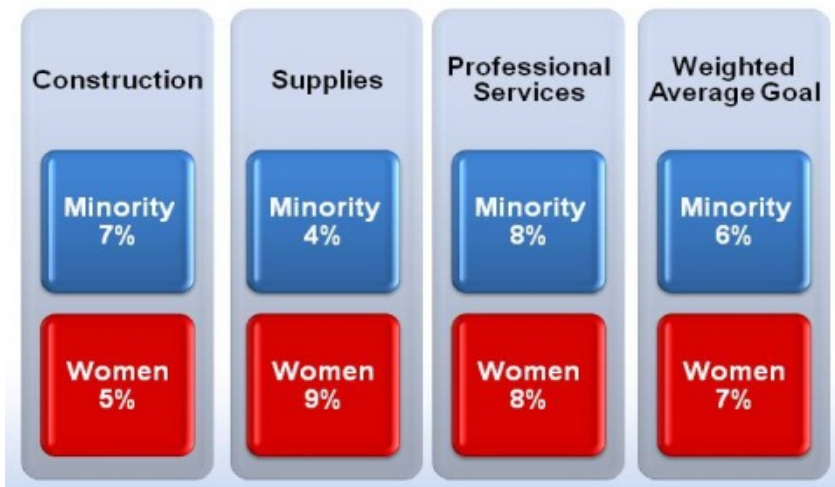
September 27, 2019  
8:00a - 3p (EST)  
Indiana Government Center South - Conference Center  
402 W. Washington St. Indianapolis, IN 46204

The IDOA Division of Supplier Diversity (DSD) Annual September Business Conference provides MBE/WBE and IVOSB vendors with educational resources about different business needs and information regarding current and upcoming contracting opportunities. Our program and agenda are tailored towards the regional market and local needs, as well as focusing on the vendor community that we are interested in targeting. Traditionally, this business conference attracts over 200 current and aspiring business owners from all across the state of Indiana.

Additionally, the conference will conclude with a Business to Business (B2B) Expo where more than 50 vendors are able to display their products/services and network with attendees. B2B Expo vendors include public and private organizations, State Educational Institutions and government agencies alike.

**Conclusion:**

The current MBE/WBE participation goals are as follows:



In conclusion, the Governor’s Commission on Minority and Women’s Business Enterprises works closely with the IDOA to ensure that the Division promotes, monitors, and enforces the standards for certification of the Minority and Women’s Business Enterprises, as well as provides equal opportunity to the Minority and Women Business Enterprises in the state’s procurement and contracting process. Current IDOA leadership does their best to properly administer the program and take the MBE/WBE program to the next level.