

Welcome to IDOA DSD 2022 Business Conference Virtual Series

From Vision to Action

Today's Webinar:

Contracts & Relationships

April 28, 2022 | 10:00 – 11:30 a.m.

We want to hear from
you! Use this QR code
to leave your feedback



Welcome to IDOA DSD 2022 Business Conference Virtual Series

Things to keep in mind before we begin:

1. Please keep your microphones on mute unless you are a speaking presenter.
2. Feel free to use the chat functions for all questions or comments during this session to remain engaged.
3. This is a recorded session. You are welcome to keep camera on or off during this session.



Welcome to IDOA DSD 2022 Business Conference Virtual Series

DSD Facilitators:

- Maia Sibrashvili, Deputy Commissioner, Division of Supplier Diversity
- Kesha Rich, Director of Certification, Division of Supplier Diversity
- Graham Melendez, Director of Business Development and Outreach, Division of Supplier Diversity



Contracts & Relationships

Today's Panelists

Partners:

- Joe Lee, Contract Compliance Officer, City of Indianapolis - Office of Minority and Women Business Development
- Sean Howard, DBE Business Development and Outreach Manager, Indiana Department of Transportation



Contracts & Relationships

Today's Panelists

Partners:

- Chris Jeffers, PTAC State Director, Indiana Economic Development Corporation
- Holli Harrington, Senior Director, Supplier Diversity and Diversity Officer, Indianapolis Airport Authority
- Ashley Holmes, Chief Financial Officer, Indiana Toll Road







ABOUT OMWBD



Mission:

The Office of Minority & Women Business Development (OMWBD) for the City of Indianapolis was established in 1986. Since then, OMWBD has strived to enhance the City's growth and economic stability through promotion of contracting and procurement opportunities for Minority, Women, Veteran, and Disabled-owned businesses

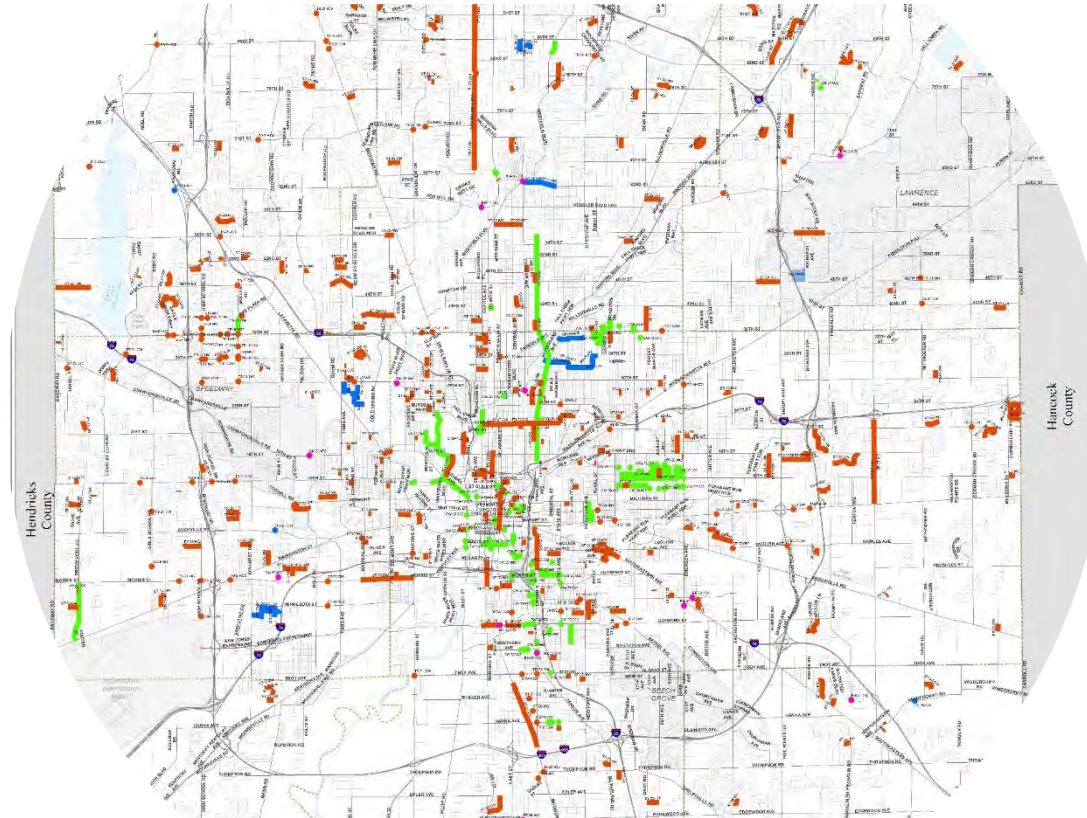
OMWBD Objectives:

- Provide free certifications, consultations, and events
- Host and attend events to educate vendors on projects and bidding opportunities around the city
- Promote successful procurement opportunities for XBE firms with
 - City/ County/ Municipal agencies
 - Public-Private development projects



Public Works

Dept. of Public Works | \$271 Million Dollars in Projects in 2022





Public Private Partnerships

Projects Totaling over \$1 Billion Dollars in 2022 and Beyond

Project	Owner/GC/CM
6215 N College	Shiel Sexton Co., Inc
Aequitas at the CJC	Browning
West Village @Avondale Meadows	Avondale Meadows LP BHAM Construction
Browning Building II @ 16 Tech	Browning
Elanco HQ	Elanco US Inc. Shiel Sexton Co., Inc
Elevator Hill - Market Dickson	1820 Ventures CRG
Englewood Development	GC: K.P. Meiring Company
Indy Motto Hotel	IndyPropCo, LLC. Bulley & Andrews
City Heights	Pedcore
Peppermill Farms	CRG Residential
Rise on Meridian	TWG Development
Shortee's	Buckingham Company
Stutz Building	SomeraRoad Inc Shield Sexton



City Purchasing Division

43 Departments and Agencies in City County Government

Over the Past 5 Years, they have Competed approx. \$52 Million per year (Average)

Visit Indy.gov/purch



City County Capital Projects

New or Updated Facilities, starting in 2022-2023

- Indianapolis Fire Department
- Grassy Creek Environmental
- Animal Care Services Facility
- Marion County Coroner Office | Marion County Forensics
- Douglas Park Family Center
- Riverside Park, Phase I & II
- Krannert Park
- Solid Waste Garage

Projects totaling over \$140 Million Dollars



Online Resources

OMWBD

Indy.gov/omwbd

Vendor Certification | Certified Vendors | Opportunities

City of Indianapolis, Purchasing Division

Indy.gov/purch

Bidding Opportunities with the City of Indianapolis



Contact Us!

Office of Minority & Women Business Development

City County Building

200 E Washington Street, Suite 1260

Indianapolis, IN 46204

Joseph Lee | joseph.lee@indy.gov | 317-327-5257



(317)-327-5262



www.Indy.gov/OMWBD



OMWBD@Indy.gov

INDOT – Finding Opportunities and Upcoming Large Projects

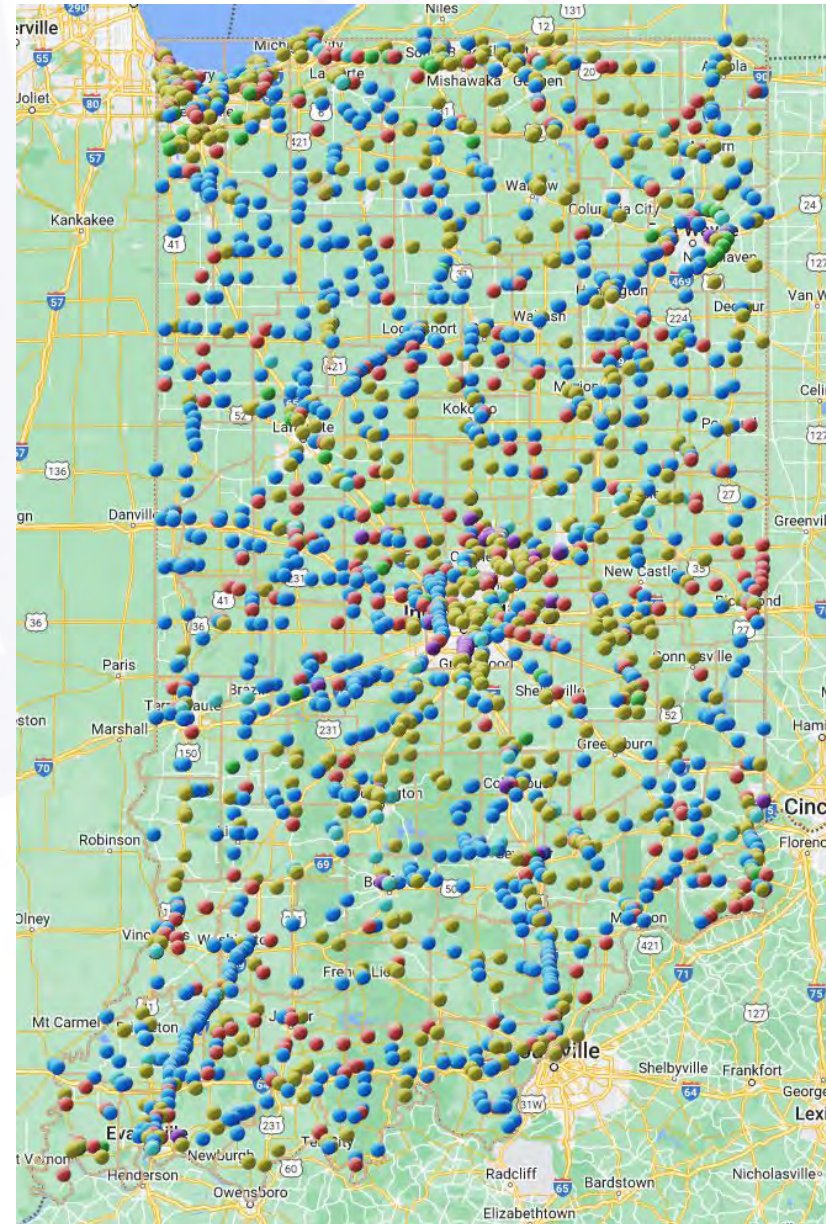
Sean Howard

Key Things to Remember

- Unless you are bidding as a prime on a contract, you are not doing business with INDOT, you are doing business with an INDOT prime contractor.
- If you are a minority or women owned and operated firm, Disadvantaged Business Enterprise/Airport Disadvantaged Business Enterprise (DBE/ACDBE) certification may be a good fit for you.
- The DBE/ACDBE certification is attached to funding from the United States Department of Transportation (USDOT).
- DBE/ACDBE certification is separate from the Indiana Department of Administration's (IDOA) M/W/VBE certification which is used for state funded contracts.
- INDOT is the sole certifier of DBE/ACDBE firms in the state.

INDOT Opportunities

- INDOT has an approximate \$2 bil. annual spend budget.
- Map shows all the projects across the state set to start in 2022 and 2023.
- How to tap into this?
- 2 main ways:
 - 1. Design side/ Consultant
 - 2. Construction side/ Contractor



How to Find INDOT Opportunities

- Go to:
<http://www.in.gov/indot/>
- Select the “Doing Business with INDOT” tab.

The screenshot displays the INDOT website homepage. At the top, the navigation bar includes the 'IN.gov' logo, the text 'Indiana Department of Transportation', and several utility links: 'Districts', 'Public Meetings & Hearings', 'Subscribe to Alerts', 'Careers', and 'Contact INDOT'. A search icon is located in the top right corner. Below the navigation bar, the main content area features a large banner for the 'INDOT Construction Map' with the text 'View current and future INDOT construction projects' and a 'Learn More' button. Underneath the banner is a horizontal menu with icons and labels for 'Major Projects', 'Public Involvement', 'Contract Letting', 'Tolls and Bridges', 'Maps', and 'Social Media'. A 'Scroll for more' button is centered below the menu. The bottom section of the page contains four tiles. The first tile is 'INDOT Winter Operations' with a 'Click to View Winter Ops Resources!' button. The second tile is 'Next Level Customer Service' with a 'Report a Concern' button. The third tile is 'Travel Information' with a 'Learn More' button. The fourth tile is 'Doing Business with INDOT' with a 'Learn More' button that is circled in red and has a red arrow pointing to it from above.

How to Access the RFPs

- Select “Request for Proposals”



Doing Business with INDOT

Welcome to the Doing Business with INDOT website. This site is organized to quickly provide consultants and contractors with information needed to research, review, bid upon, coordinate, manage and complete INDOT transportation construction projects. This site also includes information about specific INDOT programs, procurement and other opportunities.

- [ITAP Quick Start Guide](#)
- [Prequalification](#)
- [Procurement](#)
- [Contract Letting Information](#)
- [Economic Opportunity](#)
- [Consultants](#)
- [Local Public Agency \(LPA\) RFPs](#)
- [Request for Information \(RFI\)](#)
- [Request for Qualifications \(RFQs\)](#)
- [Request for Proposals](#)
- [Designers](#)
- [Design Manual](#)
- [Contractors/Construction](#)
- [Accelerated Bridge Construction](#)
- [Traffic Engineering](#)
- [Permits](#)



For program specific information, click the top left **MENU** button to access more Doing Business with INDOT menu items.

Current RFPs and Market Research

- The first link is to the 12 month RFP. This lists approximately the next 12 months worth of projects, with documents and listing dates. This is a “tentative” list and is subject to change.
- The second link is to the RFPs currently listed.
- The third link accesses INDOT RFPs going back to 2007. This allows you to see what primes are awarded what types of contracts and the team make up so you can more effectively target your marketing efforts.

12 Month INDOT RFP Items List
Listing of proposed future RFP items and their anticipated RFP Target Advertisement Dates.
[Click Here](#)

Currently Advertised INDOT RFPs
Contains the list of currently advertised RFPs with published date and response due date.
[Click Here](#)

INDOT RFP Archives
Contains RFP archives and can be selected by the year.
[Click Here](#)

Questions and Answers
Contains a list of active/published questions for RFP items and the RFP process.
[Click Here](#)

* Please utilize Edge, Firefox, or Chrome to view this website in its intended format.

























12 Month RFP

- Find out more specific details by clicking on the “eye”.
- Scope of work details may be found by clicking on the “folder”.
- Questions may be asked by clicking on mail icon.

Home / 12 Months RFP Items

12 Month INDOT RFP Item

This 12 month listing of proposed future Request for Proposal (RFP) items is intended for use by INDOT and by the consultant community as a tentative planning tool. This information is preliminary and subject to change. Currently planned items with target RFP dates are included and additional items will be incorporated as they are determined. If you have any questions regarding any items on the 12 Month INDOT RFP Listing, those questions shall be submitted through the Q & A icon.

Action	Item ID	Owner Office Location	Item Description	Target RFP Advertisement Date
   	12676	District / Fort Wayne Dist / Capital Program Mgmt	Project Development Services - Three Bridge Thin Deck Overlay projects, Two HMA Overlay, Preventive Maintenance projects, and One Bridge Deck Overlay project in Allen Co.	03/08/2022
   	12677	District / Fort Wayne Dist / Capital Program Mgmt	Small Structure Project Development Services - Two Small Structure Pipe Linings, One Small Structures & Drain Construction, and One Small Structure Replacement in Allen, Grant, and Whitley Cos.	03/08/2022
   	13117	District / Vincennes District / Capital Program Mgmt	Project Development Services - Bridge - 1 Bridge Replacement and 8 Bridge Deck Overlays spread throughout Crawford, Greene, Orange, Spencer & Warrick Cos.	03/08/2022
   	13296	District / Seymour District / Capital Program Mgmt	Small Structure Project Development Services - Four (4) replacement projects - Two along SR 3 in Decatur County and Two along SR 129 in Ripley County	03/08/2022
   	13436	Central Office / Dist Project Delivery / Major Project Del	Interchange Modification Project - US 31/ I-465 and Seven Bridge Thin Deck Overlays in Hamilton County	03/08/2022
   	13437	District / Greenfield District / Capital Program Mgmt	Project Development Services - HMA Overlay and Small Structure Pipe Lining on US 27 in Wayne County	03/08/2022

RFP Notices

- It is also recommended you sign up for email notifications from INDOT.
- Follow this link to sign up:
 - <http://www.in.gov/dot/div/legal/rfp/RFPemail.htm>
 - Don't forget to hit submit.

INDOT RFP - Request for Proposals (Consultants)

The INDOT RFP Email Notification service is for interested parties wanting to receive notifications for:

- 12 Month RFP Listing Updates
- RFP Advertisements
- Question and Answer Postings
- RFP Revisions
- RFP Selections

This INDOT RFP Email Notification service subscription topic is for professional services that require a license (such as an engineers, surveyors, appraisers and real estate brokers) for road/bridge project development services prior to construction and after letting, construction inspection services.

Please enter your e-mail address to sign up for updates or to access your subscriber preferences.

*Email Address

Submit

Finding Potential INDOT Opportunities

- Go to:
<http://www.in.gov/indot/>
- Select the “Doing Business with INDOT” tab.

IN.gov Indiana Department of Transportation

Districts Public Meetings & Hearings Subscribe to Alerts Careers Contact INDOT

View current and future INDOT construction projects

Learn More

Major Projects Public Involvement Contract Letting Tolls and Bridges Maps Social Media

Scroll for more

INDOT Winter Operations
Click to View Winter Ops Resources!

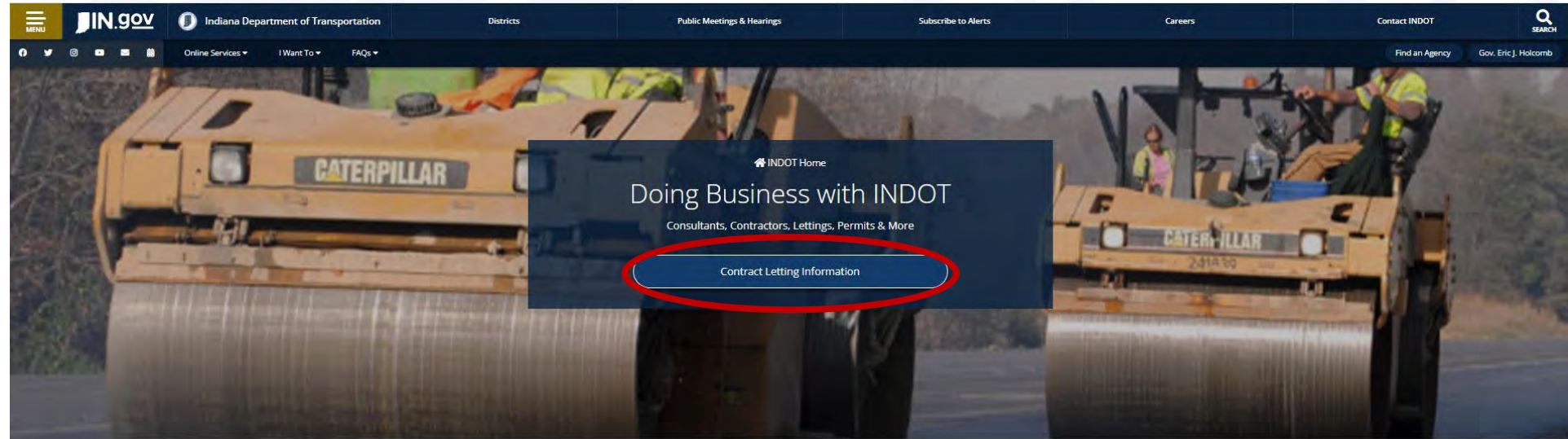
INDOT4U
855-463-6848
Report a Concern!

Travel Information
Learn More

Doing Business with INDOT
Learn More

Accessing Contracts

- Select “Contract Letting”



Doing Business with INDOT

Welcome to the Doing Business with INDOT website. This site is organized to quickly provide consultants and contractors with information needed to research, review, bid upon, coordinate, manage and complete INDOT transportation construction projects. This site also includes information about specific INDOT programs, procurement and other opportunities.

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- [Request for Proposals](#)
- [Designers](#)
- [Design Manual](#)
- [Contractors/Construction](#)
- [Accelerated Bridge Construction](#)
- [Traffic Engineering](#)
- [Permits](#)

For program specific information, click the top left **MENU** button to access more Doing Business with INDOT menu items.

Contract Letting Information

- On this page you will find current, future, and 12 months of past letting information.
- 10 years of historical information is available under the “Archive” tab. You can research which Primes are awarded what types of projects and target your marketing efforts.
- To sign up for email alerts, select “Sign up for Contract Email Notification List”. You will be able to select what type of information you want to receive, from RFPs and lettings to public meetings and project updates.
- Scroll down further and select “Letting Info” to see the 18 month letting list. This is an excellent tool to assist in long-term planning.

The screenshot shows the website's navigation bar with buttons for 'Live/Up Tab Results', 'View / Download Contract Letting Documents', 'Sign up for Contracts Email Notification List', 'Contractor's Question Form', and 'Archive'. A red arrow points from the 'Sign up for email' text to the 'Sign up for Contracts Email Notification List' button. Another red arrow points from the 'Archive Tab' text to the 'Archive' button.

2022 Letting Dates

Letting Preparation Schedule
Click on the opportunity listing date to view details, notifications, the bidder bid, update or to download the letting registration form (click [here](#)) to request Letting Plans for advertised contracts.

January	February	March	April
January 12, 2022 — Regular Letting	February 09, 2022 — Regular Letting	March 09, 2022 — Regular Letting	April 06, 2022 — Regular Letting
January 14, 2022 — Special Letting		March 11, 2022 — Special Letting	
		March 29, 2022 — Special Letting	
May	June	July	August
May 05, 2022 — Regular Letting	No Letting	July 13, 2022 — Regular Letting	August 10, 2022 — Regular Letting
September	October	November	December
September 14, 2022 — Regular Letting	October 13, 2022 — Regular Letting	November 16, 2022 — Regular Letting	December 07, 2022 — Regular Letting

2021 Letting Dates

September	October	November	December
September 08, 2021 — Special Letting	October 14, 2021 — Regular Letting	November 17, 2021 — Regular Letting	December 08, 2021 — Regular Letting
September 15, 2021 — Regular Letting			

Letting Info (scroll down)
Additional Information and Documents

Bid Express Letting Info Definitions Contact Us

For questions regarding any letting, click this box.

The 18 Month Letting

- This is a great tool for planning purposes.
- You may search by District, County, Road, or view the entire list, or select a list view (pictured).
- Contracts are grouped by letting date when in the list format.
- More specific information becomes available when the letting appears on the “Contract Letting Information” page.
- If you have questions, select the “Contact Us” button shown on the previous slide.

INDIANA DEPARTMENT OF TRANSPORTATION
18-Month Construction Letting List (All Projects)
As of Date:16-Aug-2018

LETTING DATE:	COUNTY:	DISTRICT:
08/08/2018	Monroe	Seymour
CONTRACT: 30661		PROJECT NO: 0800075
DES: 0800075	Bridge Replacement, Concrete	PROGRAM CLASS:Normal Project
ROUTE: SR-46	4.45 miles E SR-446 over Brummet Creek	R/W CLEAR: 03/07/2017
RELINQ REQ:	PRE QUAL CODES :	L/A CODE: 6104
DESIGNED ORG.: CrossRoad Engineers, PC		DESIGNED BY: Seymour District
CORRIDOR:	PROJECT MANAGER: Mankin, Travis	READY FOR CONTRACT: 05/30/2018
LETTING DATE: 08/08/2018	COUNTY: Jennings	DISTRICT: Seymour
CONTRACT: 35227		PROJECT NO: 1296563
DES: 1296563	Small Structure Replacement	PROGRAM CLASS:Normal Project
ROUTE: SR-7	Small structure N of SR -250 on SR-7, 3.51 miles N of Jefferson Co Line	R/W CLEAR: C
RELINQ REQ:	PRE QUAL CODES :	L/A CODE: 6075
DESIGNED ORG.:		DESIGNED BY: Seymour District
CORRIDOR:	PROJECT MANAGER: Mankin, Travis	READY FOR CONTRACT: 05/30/2018
LETTING DATE: 08/08/2018	COUNTY:	DISTRICT: Seymour
CONTRACT: 35227		PROJECT NO: 1298373
DES: 1298373	Small Structure Replacement	PROGRAM CLASS:Normal Project
ROUTE: SR-7	Approximately 1.107 miles N of SR-250	R/W CLEAR: C

Finding the contracts

- Once the letting becomes available, you may review the specifics of the contracts on this page.
- The “Schedule of Pay Items” will show all of the contracts let and all of the pay items.



[View/Download Contract Letting Documents](#)

[Sign up for Contracts Email Notification List](#)

[Contractor's Question Form](#)

[The Indiana–Kentucky DBE Exchange](#)

March 06, 2019

All Registration Forms **must be received** by INDOT **before 9:00 A.M. E.T.** the day of letting. For questions regarding submission of this form, please call 317-232-5070. All Bidders **must be prequalified** and have proper qualifications and bidding capacity. For prequalification questions, please call 317-232-5096 or 317-232-5094.

[Registration Form](#)

[Bidders/Planholders List](#)

Letting Information



Updated	Notices	Schedule of Pay Items
01/28/2019	Notice to Contractors R-37842-A	Excel Pdf
02/06/2019	Notice to Contractors	Excel Pdf
02/28/2019	Notice to Contractors Supplemental #1	Excel Pdf
02/20/2019	Notice to Contractors Supplemental #2	Excel Pdf
02/22/2019	Notice to Contractors Supplemental #3	Excel Pdf

Pay Items Per Contract

- Review and find your pay item or description.
- You can utilize the Ctrl+F function and search all the contracts in that letting by pay item or description.
- Be sure you are certified for the appropriate NAICS codes for the Pay Item.
- Note – INDOT pay items are not the same as NAICS codes. NAICS codes are used by INDOT solely for the purpose of assigning DBE credit.

Schedule of Pay Items Letting Date May 10, 2017 Letting ID 170510					
Call: 131					
Contract: R -30322-B					
Section No.: 1 ASPHALT RESURFACE AND TRAFFIC SIGNALS, NEW OR MODERNIZED					
Line	Item No	Item Code	Description	Quantity	Unit
	0001	105-06845	CONSTRUCTION ENGINEERING	1.00	LS
	0002	109-08359	LIQUIDATED DAMAGES	1.00	DOL
	0003	109-08360	CONTRACT LIENS	1.00	DOL
	0004	109-08440	QUALITY ADJUSTMENTS, HMA	1.00	DOL
	0005	109-08443	QUALITY ADJUSTMENTS, TEMPORARY TRAFFIC CONTROL DEVICES	1.00	DOL
	0006	109-08444	QUALITY ADJUSTMENTS, FAILED MATERIALS	1.00	DOL
	0007	109-09377	QUALITY ADJUSTMENTS, PAVEMENT TRAFFIC MARKINGS	1.00	DOL
	0008	109-09489	PAYMENT ADJUSTMENT PG ASPHALT BINDER	1.00	DOL
	0009	110-01001	MOBILIZATION AND DEMOBILIZATION	1.00	LS
	0010	201-52370	CLEARING RIGHT OF WAY	1.00	LS
	0011	202-52710	SIDEWALK CONCRETE, REMOVE	80.20	SYS
	0012	202-93995	SIGNAL POLE FOUNDATION, REMOVE	3.00	EACH
	0013	203-02000	EXCAVATION, COMMON	160.00	CYS
	0014	301-07448	COMPACTED AGGREGATE NO. 53 BASE	273.00	TON
	0015	303-01180	COMPACTED AGGREGATE NO. 53	194.00	TON
	0016	304-07783	HMA PATCHING, TYPE D	783.00	TON
	0017	304-07783	HMA PATCHING, TYPE D	42.00	TON
	0018	306-08034	MILLING, ASPHALT, 1 1/2 IN.	107092.00	SYS
	0019	306-08432	MILLING, APPROACH	11747.00	SYS
	0020	401-06264	PROFILOGRAPH, HMA	1.00	LS
	0021	401-07348	QC/QA-HMA, 4, 70, SURFACE, 12.5 mm	11796.00	TON
	0022	401-10258	JOINT ADHESIVE, SURFACE	51369.00	LFT
	0023	401-11785	LIQUID ASPHALT SEALANT	51369.00	LFT
	0024	406-05520	ASPHALT FOR TACK COAT	30.00	TON
	0025	604-06070	SIDEWALK, CONCRETE	17.20	SYS
	0026	604-08086	CURB RAMP, CONCRETE	40.20	SYS
	0027	604-12083	DETECTABLE WARNING SURFACES	6.20	SYS
	0028	605-02278	CURB, REMOVE	330.00	LFT
	0029	605-06121	CURB, CONCRETE B	135.00	LFT

INDOT

Major Projects Delivery

In the pipeline...

Project Overviews

Clear Path contract 2

(I-69/465 northeast interchange reconstruction)

Ohio River Crossing (ORX)

I-465/865 Northwest

(interchange reconstruction)

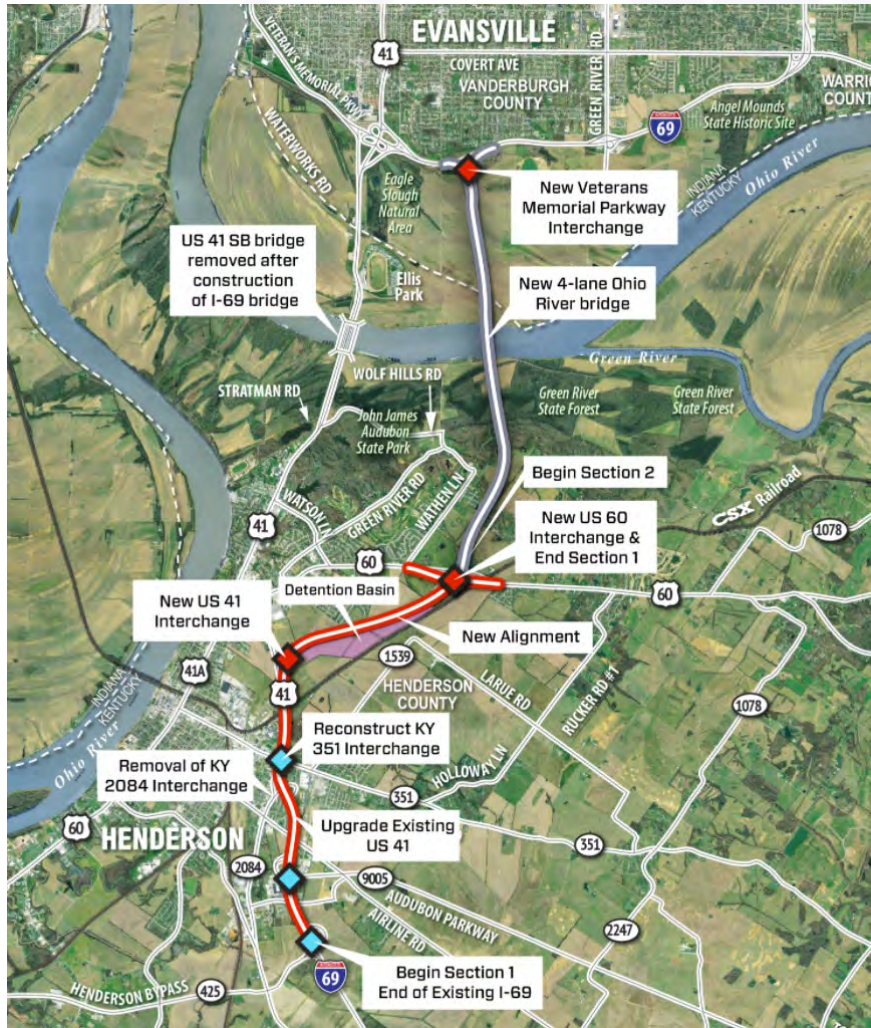
I-70 Added Travel Lanes (Wayne County)

Clear Path 465 – contract 2

- R-43518 – letting late 2022
- added travel lanes and realignment of I-465 through the I-69 interchange
- I-69 from I-465 to north of 82nd Street, the I-69 C-D roads, Binford Boulevard from 0.8 miles south of I-465 to I-465
- Ramp construction at I-465/I-69 and I-69/82nd Street



Ohio River Crossing (ORX)



- Kentucky is scheduled to begin construction on improvements in Henderson from KY 425 to US 60 this summer.
- Indiana approach and interchange is early in design with construction anticipated to begin in 2024 and end in 2027.
- Then construction can begin on the bi-state project that includes the new I-69 Ohio River Crossing.

I-465 Northwest - R-41789

- Improve capacity of I-465 from 86th Street to US 31 on northwest side of Indianapolis
- Approximately 7.5 miles of road work
- Reconfigure and reconstruct the I-456/I-865 Interchange
- Anticipated letting 2025



I-70 Added Travel Lanes – contract R-43375

- I-70 added travel lanes and pavement replacement from 1 mile west of SR 1 to the state line (20 miles)
- Estimated letting date: FY 2025
- Estimated calendar years of construction: 2025-2027

Keep in mind

- If you are going to bid as a prime on an INDOT contract, you **MUST** be INDOT Prequalified.
 - If you are a subcontractor and have more than \$300K in work with INDOT, you must also be INDOT Prequalified.
- If you are going to participate on a consulting contract as a sub-consultant, you **MUST** be INDOT Prequalified (there is a small list of exceptions).
- If you would like more information on the Major Projects highlighted, you may find contact information on their webpage <https://www.in.gov/indot/projects/>.
- If you have questions about DBE/ACDBE certification, email DBECertification@indot.in.gov.

Procurement Technical Assistance Program



IDOA Contracts & Relationships
April 2022

Indiana PTAC

The mission of the Indiana Procurement Technical Assistance Center (Indiana PTAC) is to enhance national defense and economic development in Indiana by helping Hoosier businesses compete for and win federal, state and local government contracts. Indiana PTAC's focus is counseling and education. No cost confidential counseling is offered to help companies sell products and services to the government.

- One-on-one counseling
- Subcontracting assistance
- Bid-matching services
- Proposal preparation
- Certifications/Registrations
- Assistance with Federal Regulations & Military Specifications
- Networking Opportunities
- Workshops/Training
- **No Cost**

SBA Small Business Scorecard



	2020 Goal	2020 Achievement
Small Business	23.00%	26.02% (\$145.7 B)
Women Owned Small Business	5.00%	4.85% (\$27.1 B)
Small Disadvantaged Business	5.00%	10.54% (\$59.0 B)
Service-Disabled Veteran Own	3.00%	4.28% (\$23.9.B)
HUBZone	3.00%	2.44% (\$13.6 B)

System of Award Management

- www.Sam.gov
- Over \$25,000
- **Filters**
 - Sources Sought/RFI
 - Set Aside
 - Location
 - Agency

Seaport NxG, DIBBS, NASA SEWP, GSA Schedules

Bid Match - free

SAM.gov Filters



Sign In

Home Search Data Bank Data Services Help

Search All Words e.g. 1606N020Q02

Select Domain Contract Opportunities

Filter By

Federal Organizations

Dates

Notice Type

Combined Synopsis/Solicitation

Product or Service Information

Set Aside

Place of Performance

Contract Awardee

Status

Authority

Contract Award Details

Contract Office Details

Showing 1 - 25 of 23,500 results

Sort by Updated Date

53--SPRING,HELICAL,TORS

Notice ID: SPE7L322T543R

Proposed procurement for NSN 5360014657649 SPRING,HELICAL,TORS: Line 0001 Qty 137 UI EA Deliver To: ARIZONA INDUSTRIES FOR THE BLIND By: 0085 DAYS...

Department/Ind.Agency	Subtier	Office
DEPT OF DEFENSE	DEFENSE LOGISTICS AGENCY (DLA)	DLA LAND AND MARITIME

Contract Opportunities

Current Date Offers Due May 05, 2022, 08:00 PM EDT

Notice Type Original Combined Synopsis/Solicitation

Updated Date Apr 25, 2022

Published Date Apr 25, 2022

53--SCREW,MACHINE

Notice ID: SPE4A622T50H8

Proposed procurement for NSN 5305010077680 SCREW,MACHINE: Line 0001 Qty 116 UI EA Deliver To: DLA DISTRIBUTION CHERRY POINT By: 0125 DAYS ADO The ...

Department/Ind.Agency	Subtier	Office
DEPT OF DEFENSE	DEFENSE LOGISTICS AGENCY (DLA)	DLA AVIATION

Contract Opportunities

Current Date Offers Due May 05, 2022, 08:00 PM EDT

Notice Type Original Combined Synopsis/Solicitation

Updated Date Apr 25, 2022

Published Date Apr 25, 2022

25--ACCESSORY KIT,VFHIC

Acquisition Forecast

- www.acquisition.gov/procurement-forecasts
- Links to 22 different federal agencies
- Small Business Offices

Acquisition Gateway

- Links to 5 different federal agencies
- <https://hallways.cap.gsa.gov/app/#/dv/federal-business-forecast>

Teaming

Competition

Advocate and Sell

Federal Forecasting continued



> Far Resources > Agency Recurring Procurement Forecasts

Agency Recurring Procurement Forecasts

Filter By:

- AGENCY PROCUREMENT FORECAST
- SMALL BUSINESS
- BUSINESS OPPORTUNITIES
- VENDOR COMMUNICATION PLAN
- AGENCY INDUSTRY LIAISON DIRECTORY

Agency Home	Agency Procurement Forecasts
Agency for International Development	Agency Procurement Forecast
Department of Agriculture	Agency Procurement Forecast
Department of Commerce	Agency Procurement Forecast
Department of Defense	Agency Procurement Forecast
Department of Education	Agency Procurement Forecast
Department of Energy	Agency Procurement Forecast
Department of Health and Human Services	Agency Procurement Forecast
Department of Homeland Security	Agency Procurement Forecast
Department of Housing and Urban Development	Agency Procurement Forecast
Department of Justice	Agency Procurement Forecast

- **Who is selling what you are buying?**
- **How are they buying it?**
- **Capability Statement metrics and past work performance**
- **PTAC Workshops**
- **Industry Days**
- **Other Agency Events (like this one) – We talk**

PTAC Coverage



1) Northwest Region
Morgan Dillman
mdillman@iedc.in.gov

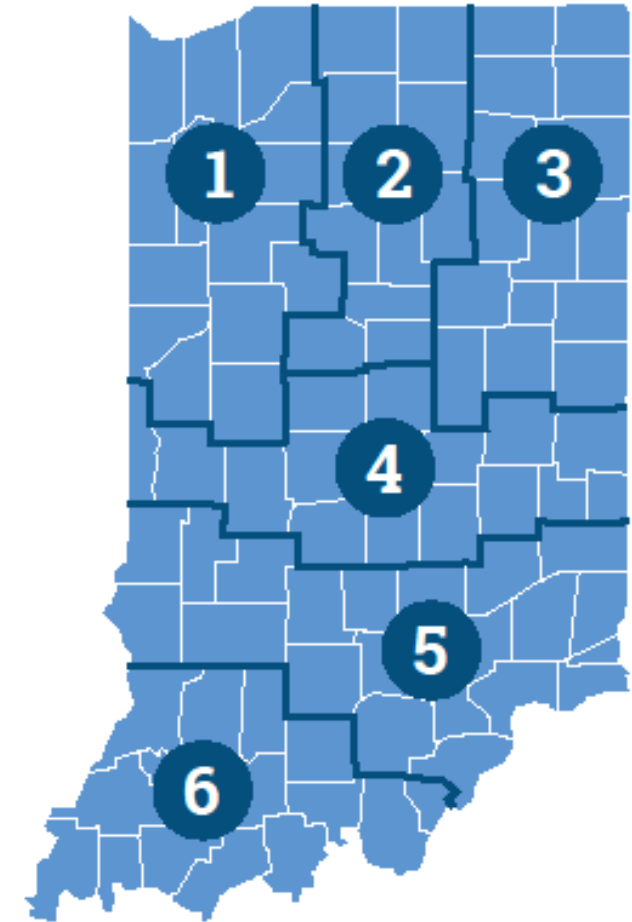
2) North Central Region
Diana Hunter
dhunter@iedc.in.gov

3) Northeast Region
Vacant

4) Central Region
Nate Lofton
nlofton@iedc.in.gov

5) South Central Region
Andy Alexander
alexander@iedc.in.gov

6) Southwest Region
Jim Haddan
jhaddan@iedc.in.gov





Chris Jeffers

Indiana PTAC State Director
1 North Capitol, Suite 700,
Indianapolis, IN 46204

317-902-0365

cjeffers@iedc.in.gov

www.indianaptac.com

*Indiana Department of Administration
Division of Supplier Diversity Webinar*

Holli Harrington
Sr. Dir Supplier Diversity & Diversity Officer



*Contracts &
Relationships*

April 28, 2022

The Indianapolis Airport Authority owns and operates Indiana's largest Airport System

IND

INDIANAPOLIS INTERNATIONAL AIRPORT



IND is recognized as one of the world's best airports by business and leisure travelers.

"Highest in Customer Satisfaction for Medium Airports"

J.D. Power



BEST AIRPORT in North America

Airports Council International



BEST AIRPORT in America

Condé Nast Traveler



10,100

PEOPLE WORK AT IND ON AN AVERAGE DAY

22,500

AREA JOBS WITH A CONNECTION TO IND

\$5.4 BILLION
TOTAL ANNUAL ECONOMIC IMPACT



Business Opportunities

Public Works:

Planning, Design, Construction, Construction Management, General Contracting, Mechanical, Electrical, Plumbing, HVAC, Roofing, Asphalt, Concrete, Airfield Pavement Markings

Public Purchasing:

Supplies, equipment and services needed to manage, maintain and operate the airport

Concessions:

Ownership, Joint Venture and Goods & Services Provider



[PlanetBids Vendor Portal](#)

The Indianapolis Airport Authority (IAA) posts solicitations through a web-based solicitation management system called PlanetBids. Registered vendors receive automatic email notifications based on the type of service or supply they provide, or they can opt to receive all notifications by selecting the "All Categories" option.*

Vendors can also register for emergency operations by providing their 24/7 contact information and the type of supply or service they provide.

Contact IAA Procurement with questions or for assistance.

Procurement@IND.com



Accessing Opportunities

ind.com
supplierdiversity.com

Indianapolis Airport Authority

Vendor Portal



NEW VENDOR REGISTRATION

Create a new vendor record. If you wish to view or edit an existing vendor, simply Log In.



BID OPPORTUNITIES

Search and bid electronically on opportunities with this agency, download documents, and become a prospective bidder.

Bid Opportunities

Keyword	Bid Type	Categories	Stage
Department	Due Date From	Due Date To	Clear
			Search



Found 323 bids

Posted	Project Title	Invitation #	Due Date	Remaining	Stage	Format
03/31/2022	2022 SNOW EQUIPMENT REPLACEMENT PROGRAM	22-006	04/28/2022 02:00pm	12:20:45	Bidding	Electronic
04/12/2022	RFQ - Terminal and Concourse HVAC System Upgrades - Design	I-22-018	05/03/2022 03:00pm	5 days	Bidding	Electronic
03/21/2022	On Call Learning & Development Consulting Service Provider	22-006	05/09/2022 02:00pm	11 days	Bidding	Electronic
04/25/2022	CONTRACTOR OUTREACH NOTICE FOR RUNWAY 5R-23L & TAXIWAY D	** THIS IS NOT A BID **	05/24/2022 05:00pm	26 days	Bidding	Paper
04/22/2022	Invitation to Bidders - AOA Fence at Former Clarion Hotel Site	I-22-045	05/26/2022 11:00am	28 days	Bidding	Electronic
03/25/2022	Invitation To Bidders Install Perimeter Fence - Phase II	E-19-085	04/12/2022 11:00am		Closed	Electronic
03/18/2022	Request for Qualifications for Professional Services for Taxiway A Rehabilitation - De...	K-22-089	04/08/2022 03:00pm		Closed	Electronic
03/11/2022	Invitation to Bidders - CEP - Air Compressor Upgrades	I-22-050	04/08/2022 01:00pm		Closed	Electronic

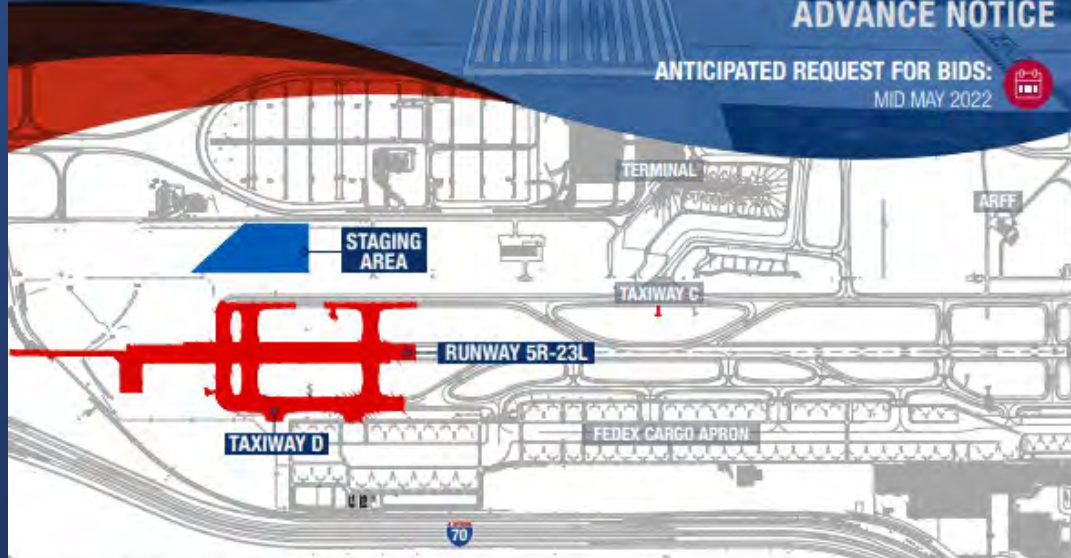
Indianapolis Airport Authority

Indianapolis International Airport

RUNWAY 5R-23L & TAXIWAY D

PACKAGE #2 ADVANCE NOTICE

ANTICIPATED REQUEST FOR BIDS:
MID MAY 2022



MAJOR WORK ITEMS

- » Concrete Pavement Removal (79,000 SY)
- » Concrete Paving (104,000 SY)
- » Asphalt Pavement Removal (104,000 SY)
- » Asphalt Paving (52,000 TN)
- » Earthwork
 - 54,000 CY Unclassified Excavation
 - 75,000 CY Onsite Borrow
- » Storm Sewer
 - 6,000 LF RCP (12" to 36")
 - 20 Aircraft-Rated Structures (48" to 84")
- » Watermain
 - 1,800 LF Open Cut
 - 230 LF Directional Drill
 - 2 Hydrants
- » Airfield Electrical, Signage and Lighting
 - 12,000 LF Duct Bank (Various Sizes)
 - 420 LF Directional Bore
 - 45,000 LF Conduit
 - 10 JCPs (4-can and 6-can)
 - 59 Structures (2'x3' and 4'x4')
 - New LED Signs and Taxiway Edge Lights
- » NAVAIDs
 - RW 5R PAPI (Relocate)
 - ALSF-2 Light Lane (Adjustments)
 - RW 23L Localizer (New Array Installation, New Shelter Installation)
 - Associated Communications and Power
- » Airfield Pavement Markings (260,000 SF)

ANTICIPATED SUPPLIER DIVERSITY GOALS
18% DBE | 15% MBE | 10% WBE | 3% VBE

RW 5R-23L & TW D Strengthening & Capacity Enhancement



Quantities for Packages 2 and 3:

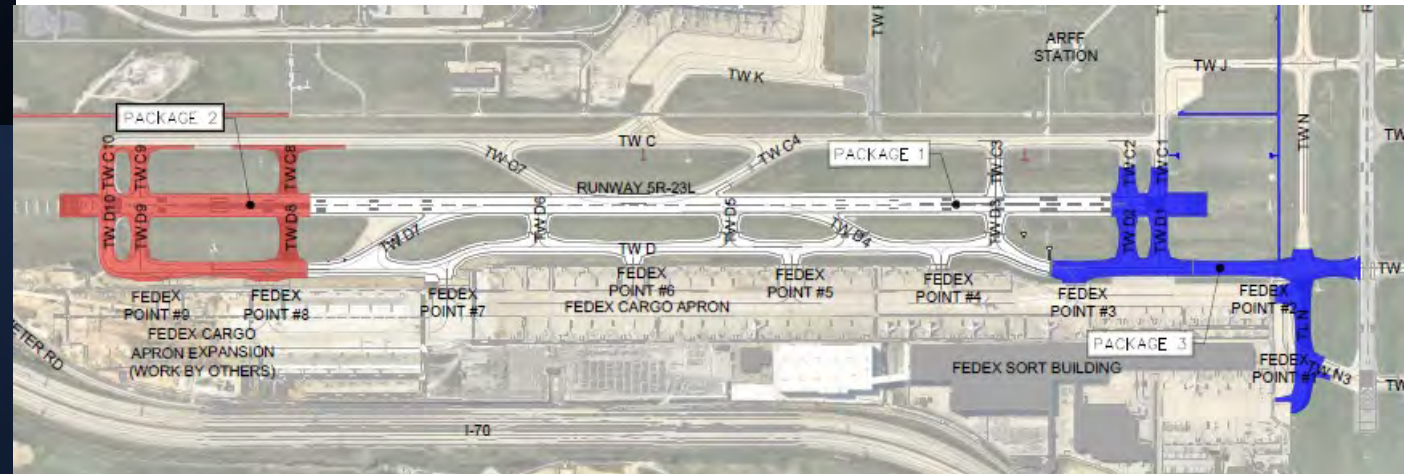
165,600 SY of Full Depth PCC pavement demolition
91,200 SY of Full Depth asphalt pavement demolition



194,300 SY of new PCC pavement
98,900 TN of new asphalt pavement



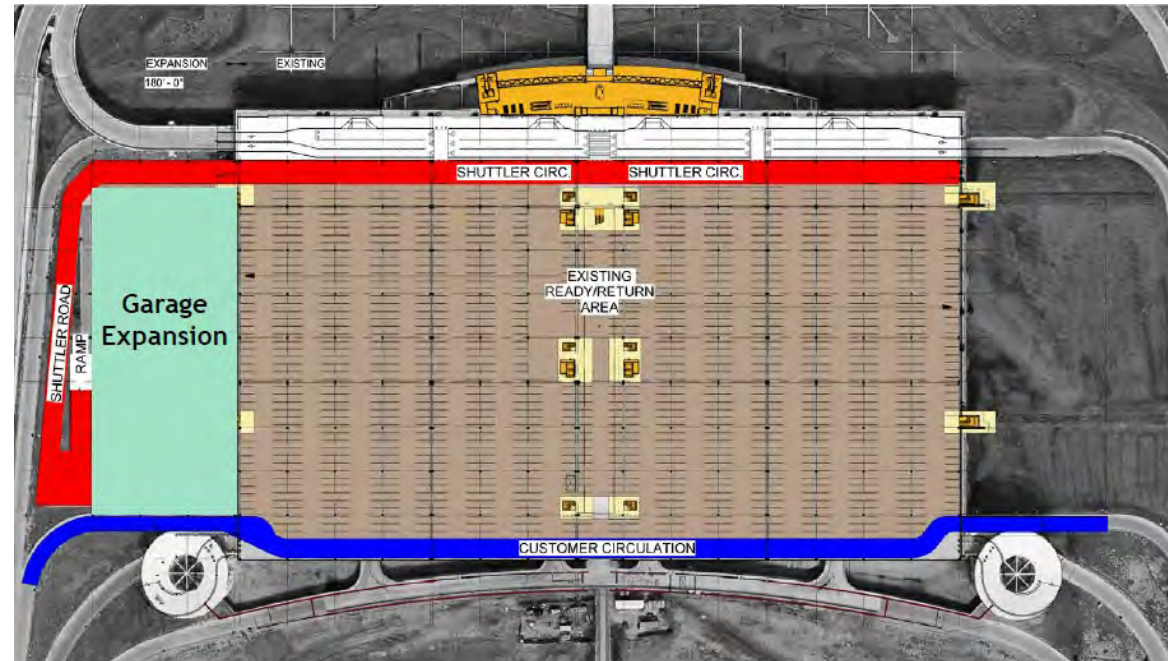
109,500 CY of P-219
190,800 CY of Earthwork
2,580 LF of new RCP storm drainage
5,610 LF of pipe lining
720 new LED lights



Future Garage Expansion Project

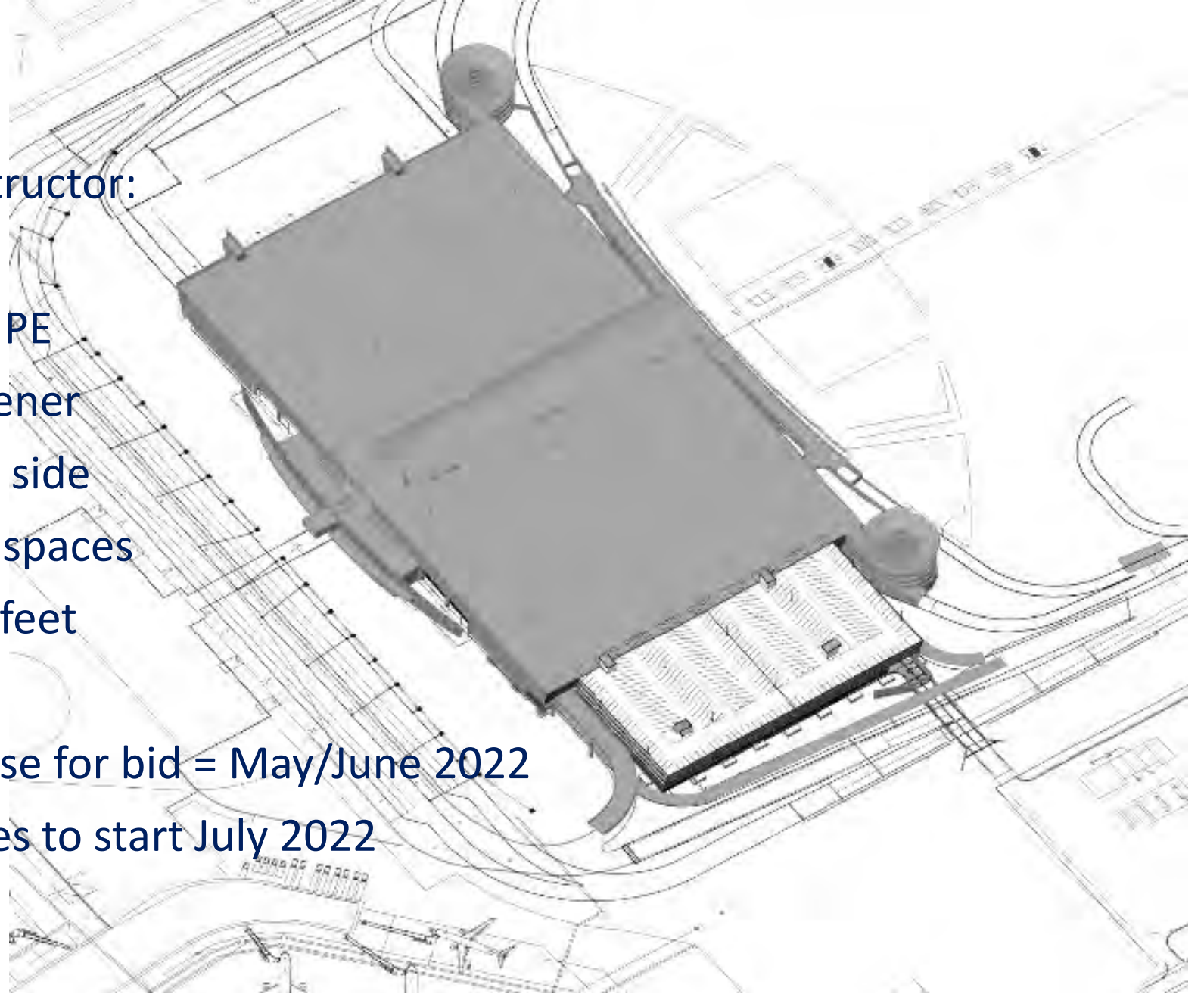
Project Start Q3 2022
Project Complete Q4 2023

Bid Categories	
	Structural Demolition
	Earthwork & Utilities
	Shoring
	Micropiles
	Masonry
	Structural & Misc Metals
	Precast Concrete
	Site Logistics
	Waterproofing
	Air & Vapor Barriers
	Traffic Coatings
	Joint Sealants
	Expansion Joints
	Metal Panels
	Roofing
	Aluminum Framing & Glazing
	Drywall & Metal Framing
	Painting
	Signage



Bid Categories	
	Parking Control Equipment
	General Trades
	Fire Suppression
	Plumbing
	HVAC
	Electric
	Site Concrete
	Landscaping
	Irrigation
	Asphalt
	Pavement Markings
	Resteel & Mesh Material
	Post Tensioning Material
	Resteel, Mesh & PT Labor
	Deckforming
	Vertical Concrete
	Slabs
	Material Testing
	Tower Crane

- Construction Manager as Constructor:
Messer Construction
- IAA Project Lead: Brad Bobich, PE
- Messer Construction: Jim Glasener
- Five (5) level expansion – north side
- Approximately 1500 additional spaces
- Approximately 500,000 square feet
- Post tension concrete
- Anticipate 1st Bid Package release for bid = May/June 2022
- Anticipate construction activities to start July 2022



[Supplier Diversity Program | Indianapolis Airport Authority](#)

Business Diversity Outreach Events

The Indianapolis Airport Authority generally hosts two outreach events a year to provide additional information on how to do business with the airport, upcoming capital projects, and a networking opportunity for certified diverse businesses.

Click the years below for resources on past business diversity outreach events.

2021



August 31, 2021 --- Supplier Diversity Outreach Event

- [2021 Supplier Business Outreach Presentation](#)
- [2021 Diversity Outreach Opportunities](#)
- [2021 Supplier Diversity Outreach Event Livestream](#)

2021/2022 IAA Potential Capital Projects List - Airside

Anticipated Start
Date

- | | |
|--|---------|
| Reconstruct Runway 5L-23R and Associated Taxiways with LEDs | Q2 2022 |
| Reconstruct Runway 7-25 - Indy Regional | Q4 2021 |
| Runway 15 Obstruction Removal - Metro | Q4 2021 |
| Runway 18-36 Rehabilitation - Hendricks County | Q3 2022 |
| Rehabilitate Parking Lot - Metro | Q3 2021 |
| Rehabilitate Northwest T-Hangar Taxiways Phase I & II - Eagle Cr | Q2 2022 |
| Install Perimeter Fence - Phase II - Eagle Creek | Q1 2022 |
| Rehabilitate Hangar Access Taxiways - Metro | Q2 2022 |
| Taxilane Reconstruction - Indy Regional | Q2 2022 |
| Future Opportunity | |



ITRCC Procurement

2022

Indiana Toll Road

Asset Overview



- The Indiana Toll Road was privatized in 2006 as part of a 75-year Concession Lease Agreement (CLA) with the State of Indiana.
- ITR Concession Company (ITRCC) manages, maintains, and rehabilitates the Toll Road
- ITRCC believes in sustainable investments: Valuing employees, diversity, and the environment
- As a key link between the Midwest and Northeast, the Toll Road serves 50 million commuters, commercial drivers, and seasonal travelers every year



ITRCC Procurement

Capital Projects Through 2026



- PUSH 4.0 Planning
 - Expected to begin in 2024
 - Covers MM 123 to Ohio State Line
 - Construction to take place in 2024 & 2025



Pavement/Push 4	\$60M
Fleet and Roadway	\$19M
Structures/Push 4	\$106M
ITS/Tolling System Upgrades	\$28M
Roadway Lighting Improvements	\$1M
Crossover Removal and Modifications (3-Year Program)	\$2M
Barrier/Guardrail replacement	\$10M



ITRCC Facilities

Capital Upgrades Through 2026



- Building Roof Replacements	\$10M
- Salt Barn Replacements	
- Salt Barn Demolition	
- Overhead and Interior Doors	
- Electrical	
- AC Units and Air Handlers	
- Toll Canopy Roof Painting	
- Toll Booths	
- Hot Water Heaters and Furnace Unit	
- General Maintenance Items	

Administration Building	1
Central Facility (warehouse and logistics)	2
Maintenance Facilities	5
Toll Plazas	20
Toll Booths	118
Salt Barns	10
Other Facilities	50



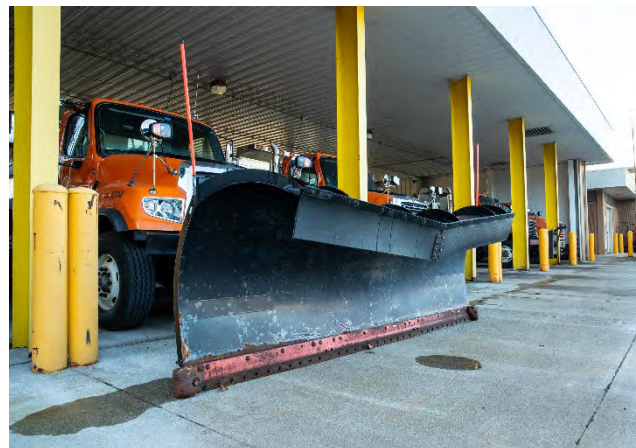
ITRCC Fleet

Equipment Upgrades Through 2026



Passenger Vehicles	\$0.9M
Utility Vehicles	\$1.0M
Pickup Truck	\$2.9M
Heavy Equipment	\$2.8M
Safety Equipment (Arrow Boards, Message Boards, Crash Attenuators, etc)	\$0.6M
Landscaping Equipment	\$0.3M

Type	Size	Life Cycle
Passenger Vehicles	27	3 Years
Utility Vehicles	28	3-4 Years
Pickup Truck	41	4 Years
Heavy Equipment	26	10 years
Snow Fighting Trucks	42	10 Years
Safety Equipment	54	5-10 Years
Landscaping	35	5-10 Years



ITRCC OPEX Spend

Projects Through 2026



Roadway	\$5.0M
IT	\$3.0M
Engineering	\$1.5M
Environmental/Safety	\$1.0M
HR	\$1.0M
Operations	\$1.0M

Type	Examples	Est. 5 yr Spend
Outside Services	Hauling, Temp Labor, Training	\$4.0M
Equip. Repair	Heavy Equip. Maintenance, Toll/IT Maintenance	\$2.0M
Consultants	I.T./Structure Inspections	\$2.0M



OVER \$280 MILLION CAPEX & OPEX SPEND

ROAD
REHAB
\$166M



Facilities &
Parking
\$15M



OPEX
\$60M



SAFETY &
TECH
\$35M



MILL &
FILL
\$7.5M



FLEET
\$10M



WE NEED PARTNERS LIKE YOU AND YOUR COMPANY

- **Results**

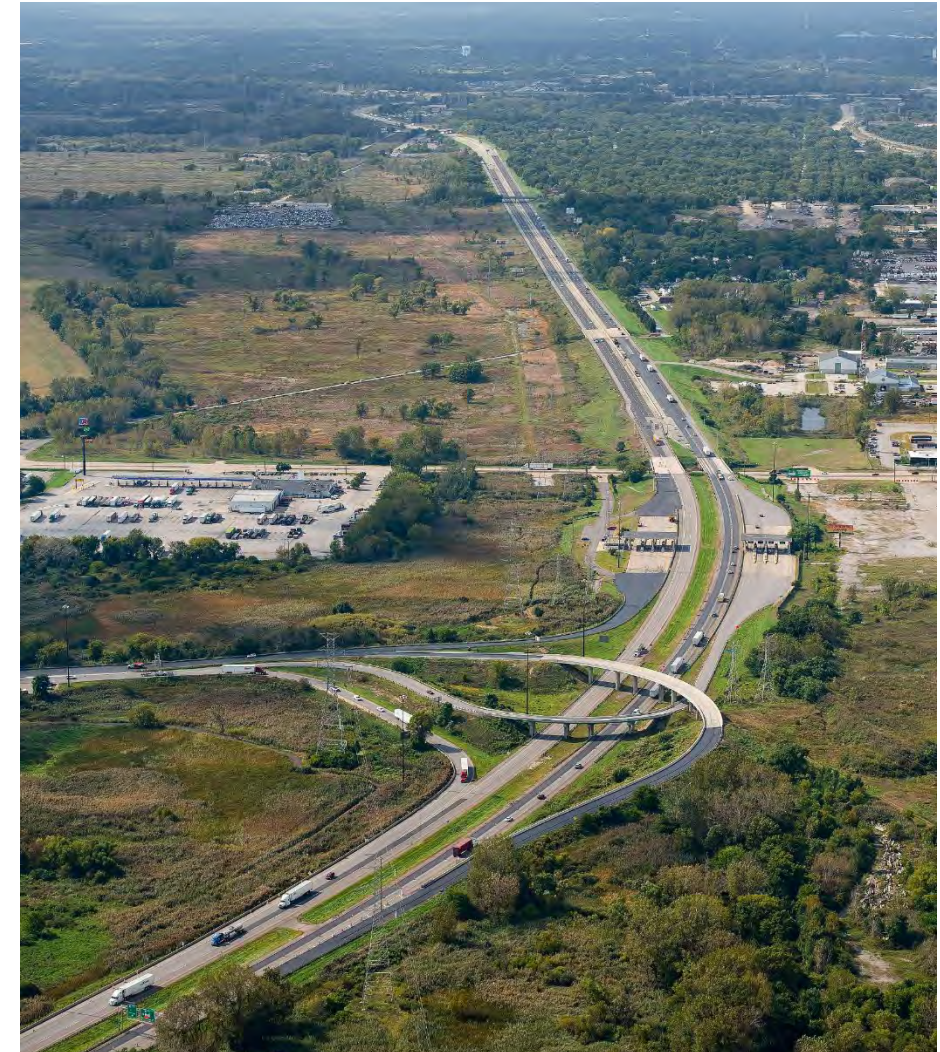
- Exceeded XBE goal of 15%, equating \$14.4 million across 45 XBE certified vendors in 2021

- **Partnerships**

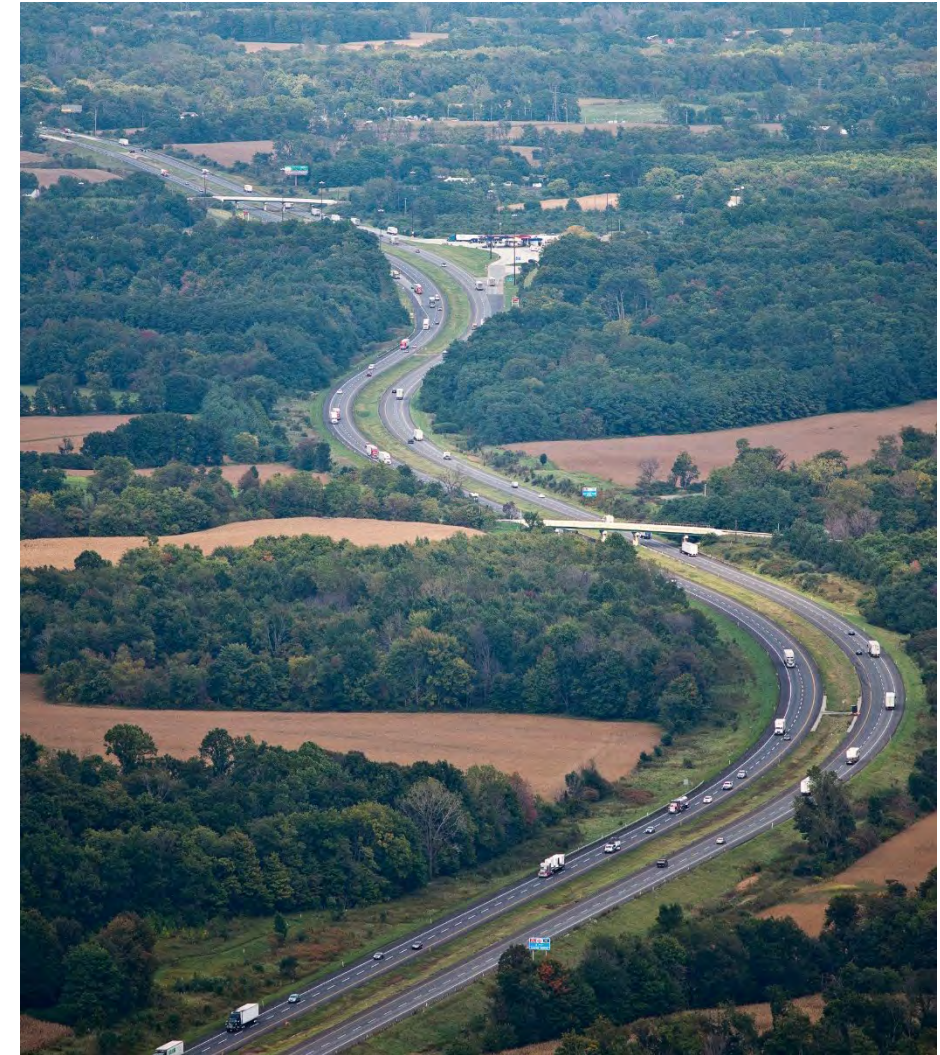
- ITRCC is a corporate partner with Great Lakes Women's Business Council
- Working closely with the City of South Bend and South Bend Community Schools
- Minnis consulting aids XBE certification needs

- **Future**

- More outreach events like the Supplier Opportunity Fair
- Contact ITRCC for a private meeting to discuss opportunities to partner on our projects or procurement needs



- **Become an ITRCC Partner**
 - Complete our application
 - indianatollroad.org/procurement/supplier-application/
 - Bid on projects
 - indianatollroad.org/procurement/
 - Email
 - procurement@indianatollroad.org
- **Procurement Contacts**
 - Rob Steed – Manager
 - 574-651-2559 | rsteed@indianatollroad.org
 - Tanya Zent – Buyer
 - 574-651-2458 | tzent@indianatollroad.org
 - Brandon Hamlin – Buyer
 - 574-651-2409 | bhamlin@indianatollroad.org
 - RONALDA MINNIS – Diversity & Inclusion Consultant
 - 317-938-7900 | rminnis@indianatollroad.org



Welcome to IDOA DSD 2022 Business Conference Virtual Series

Next Webinar: From Vision to Action

Preparation Meeting Opportunity:
Business Relationships

May 5, 2022 | 10:00 – 11:30 a.m.



We want to hear from
you! Use this QR code
to leave your feedback

