



Division of  
Supplier Diversity

Indiana Department of Administration

# 74th Annual B2B Showcase

## "From Vision to Action"



**Friday, October 14, 2022**  
**11:00 a.m. - 3:00 p.m.**

**Indiana Government Center South**  
**Conference Center**  
**302 W. Washington Street**  
**Indianapolis, IN 46204**

*Welcome*

Thank you for joining us at the 14th Annual Division of Supplier Diversity Business to Business (B2B) Showcase, From Vision to Action!

Throughout the year, our Division plans and participates in several educational programs and workshops that are specifically designed for the development of diverse business owners and their companies.

This year's theme - From Vision to Action - focuses on resources, tips, and techniques that can help your organization go from vision to action.

The B2B Showcase gives our existing and potential certified businesses, community partners, corporate leaders, and supplier diversity advocates an exceptional opportunity to connect with each other.

We appreciate the time you have taken to participate in today's B2B! We hope you use this as an opportunity to network, succeed, and prosper!

Kind Regards,  
IDOA Division of Supplier Diversity

*Thank you  
to our sponsors!*



# B2B Agenda

## Registration

9:30 a.m. - 11:00 a.m.

**Location: Indiana Government Center  
South Conference Center**

---

## Opening Ceremony

**Location: Auditorium**

## Welcome Remarks

11:00 a.m. - 11:10 a.m.

## Presenters

- Kesha Rich, Deputy Commissioner, Indiana Department of Administration, Division of Supplier Diversity
- Dr. Rebecca Holwerda, Commissioner, Indiana Department of Administration
- Gregory Wilson, Chairman, Governor's Commission on Supplier Diversity and Executive Director, Indiana Civil Rights Commission

---

## Presentation of Awards

11:10 a.m. - 11:20 a.m.

*Cassandra Wilson Ignite Award*

- **Recipient:** After Action & Medical Supply, LLC

*Ralph W. Adams, Jr., Supplier Diversity Trailblazer Award*

- **Recipient:** netlogx, LLC

---

## Presentation of Newly Certified Vendors

11:20 a.m. - 11:30 a.m.

- Selected Vendors - Minority-owned, Women-owned, and Indiana Veteran-owned small business enterprises

---

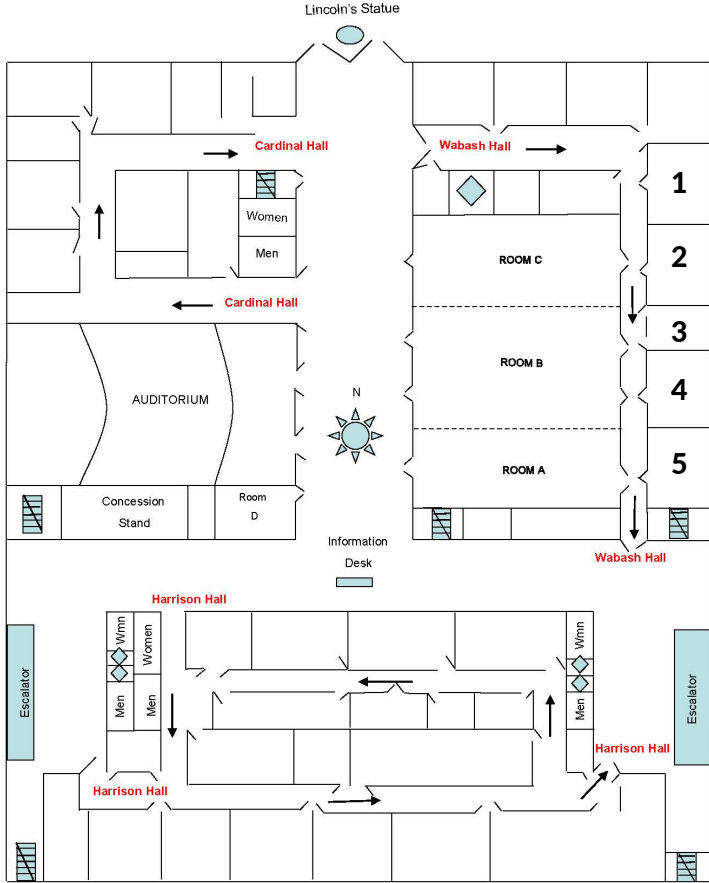
## B2B Showcase

**Conference Center, Rms. A-C**

11:30 a.m. - 3:00 p.m.

- Lunch will be served in Rooms 1 & 2 starting at 12:15 p.m.

# Conference Center Floor Plan



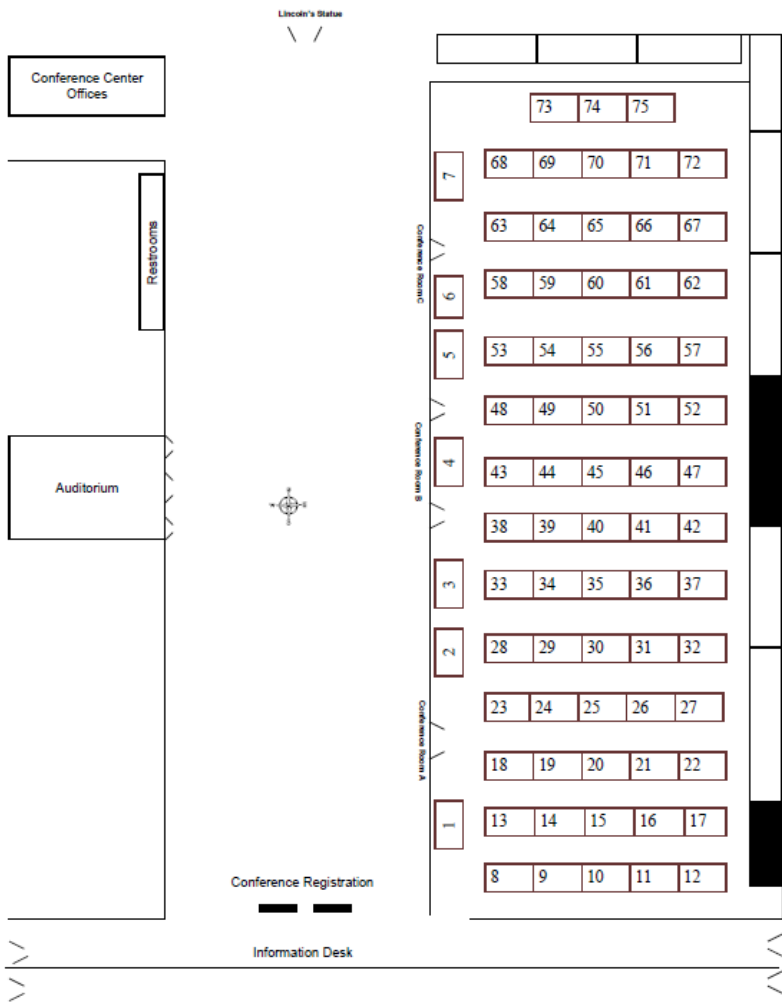
# B2B Directory

Table #	Company Name	Exhibitor Name
1	Ball State University	Roger Hassenzahl
2	Indiana State University	Dillon Garver
3	Indiana University	Richard Wise
4	Ivy Tech Community College	Marcus Bickle
5	Purdue University	Brandon Gatson
6	University of Southern Indiana	Jeff Spohn
7	Vincennes University	Michael L. Morrison
8	103 Collection	Melinda Herron
9	AarVee Associates LLC/Image360	Vidhya Patnaik
10	Ability Indiana	Brooke Brown
11	Aegis Sales & Engineering, Inc.	Carey Schmucker
12	After Action Medical and Dental Supply,	Dana Lauren
13	AG Maas Company	Cindy Schum
14	All Things Handy LLC	Adrian Howard
15	Apeiron	Kris Taylor
16	Auspicious Wellness LLC	Debra Smith Torrence
17	Barton Performance Group	Rick Barton
18	Booth Signs, Inc./Fast Signs	Donna Booth
19	Bosma Enterprises	Preston Richardson
20	Bowen Engineering Corporation	Benjamin States
21	Circle City Web Design	Heather Simpson
22	Citizens Energy Group	Meechelle Parker
23	C Garcia Associates	Remo Mezzetta
24	Colonial Life / BlackIron	Aaron Snider
25	Compliance Field Services, Inc.	Annie Paschal
26	Consistent Care Transit LLC	Chaquana Coleman
27	Creative Engineering Solutions, Inc.	David Jones
28	Crossroads Highway Products, LLC	Stephanie Duncan
29	Design the Sky, LLC	Sara Jones
30	Elemental Enterprises, LLC	Lisa Doherty Fink
31	ETI Performance Improvement	Dawn Johnson
32	Expert Business Solutions LLC	Julie Sanchez
33	Federal Merchants Corp	Naseer Bade
34	Geminus - Family Services	Elizabeth Pustelnik
35	GenTech Associates	Travis Heston
36	Goldleaf Promotional Products	Shelby Goldblatt
37	Guidon Medical	Ali Mansoori
38	Health and Hospital Corporation	Adelaide Mhlanga
39	HIRONS	Kurt Ashburn
40	HiViz Custom	Lisa Hutson

# B2B Directory

41	IDO Incorporated	Amanda Medlen
42	Indiana Department of Transportation (INDOT)	Sean Howard
43	Indiana Procurement Technical Assistance Center (PTAC)	Nate Lofton
44	Indianapolis International Airport (IAA)	Chelci Hunter
45	Indianapolis Public Transportation Corporation (IndyGo)	Greg Garrett
46	Indy Soft Water	Jessica Larson
47	Indy's Builders	Maria Rosana Mestre
48	Integrity Benefit Partners	Sherry Fleener
49	Intend Indiana	David Herron
50	IntrinZ, Inc.	Amanda Acres
51	J. Carmody, Inc./Applicables	Jeanne Carmody
52	Jam Printing & Promotions	Amber Sheffer
53	Lionfish Cyber Security, Inc.	Tony Doster
54	Managed System Solutions	Rabia Khan
55	Martin Branding Group	Kyle Vandeman
56	National Association of Women Business Owners (NAWBO)	Lee Ann Richardson
57	Nubian Construction Group	Deborah Oatts
58	Office of Minority and Women Business Development-City of Indianapolis (OMWBD)	Ava Y. Taylor
59	Opportunity Enterprises	Ann Barone
60	Optimist Business Solutions, LLC	Joy Mason
61	Paint Pro Painting, LLC	Kimberly Barr
62	Pepper Construction Company/MVGeneral Construction Services	La-Tisha Pirtle
63	Performance3	Thresette Briggs
64	PNC Bank	Wen Gagne
65	Project Azul	Maria Baca Vilchez
66	Russell and Peckinpugh	Diane Overmyer
67	Saipro Systems LLC	Padmanabha Reddy
68	Shar's Medical Supplies	Shareatha Brown
69	Sondhi Solutions	Justin Harris
70	Steel Cities Steels, Inc	Mike Anderson
71	The Brookfield Group	Tim Baier
72	The H.O.P.E Training Center	Tracey Garrett
73	The Office Center, Inc	David Bosell
74	Visions GPS Branding, LLC	Paula Sours
75	WDi Architecture, Inc.	Daryl Williams-Dotson

# B2B Showcase Layout





# Award Recipients

## Cassandra Wilson Ignite Award

### netlogx LLC



Throughout her career, Audrey Taylor has served in the health and human services sectors empowering organizations to translate data into actionable insights that solve real-world problems. Almost 25 years ago, Audrey founded netlogx to guide enterprise organizations as they navigate change and make that change work for them by solving complex organizational challenges. Her leadership of netlogx, a nationally certified Women Business Enterprise (WBE), is focused on fostering an organization that's "Diverse by Design", building a workforce that looks like the clients it serves and ensures all voices are heard and honored. In 2016, netlogx ranked among the 25 Largest Woman-Owned Businesses in Indiana by the Indianapolis Business Journal, and Audrey was named Entertising Women of the Year by Entertising Women magazine.

Congratulations netlogx!

## Ralph W. Adams, Jr., Supplier Diversity Trailblazer Award

### After Action Medical and Dental Supply, LLC

After Action Medical and Dental Supply, LLC was started in 2010 by a Service Disabled Veteran with over 25 years of experience in medical and dental product distribution. We provide quality products at a reasonable price. We distribute products nationally to hospitals, clinics, surgery centers, dental clinics, VA Medical System, Department of Defense, Health Departments, City, and State Government Agencies. Mr. Aytes served 11 years active duty Army and 5 years Inactive Ready Reserve. He holds a Masters degree in Business Administration from Concordia University Wisconsin. He started After Action Medical and Dental Supply, LLC in 2010.

The company has serviced hundreds of Federal, State, and Local government contracts.



Congratulations After Action Medical and Dental Supply!

## Newly Certified Vendors

### The H.O.P.E. Training Center - Tracey Garrett



The HOPE Training Center is an Allied Healthcare training facility started in 2019 and is committed to providing quality training to the allied healthcare field, producing healthcare providers in the areas of Home Health aide, Certified Nursing Assistant, Qualified Medication Aide, Phlebotomy and EKG technician training.

### All Things Handy, LLC - Adrian Howard

With All Things Handy we invite you to experience a tradition of customer satisfaction that will exceed your greatest expectations in handyman and general construction services.



### Flavor by Faith - Faith Jackson



Mrs. Faith Renee is the CEO of Flavor by Faith. She is a chef, farmer, and food enthusiast with a keen interest in agriculture and sustainable food systems. We offer on and off-premise catering services for companies in various industries, educational clients, and many different social events.

## Newly Certified Vendors

### B First Logistics - Ashley Burse

B First Logistics is a certified DBE/WBE/MBE full service trucking company providing hauling services to some of Indiana's largest construction contractors. Our primary services include dump truck hauling of top soil, gravel, stone, sand, asphalt and other. miscellaneous aggregates.



### Paint Pro Painting LLC - Kimberly Barr



**Paint Pro**  
PAINTING

Paint Pro is a premier residential and commercial painting company with a strong reputation for delivering quality and customer satisfaction.

### Barton Performance Group - Rick Barton

Barton Performance Group is a Veteran-Owned Business Consulting company that partners with organizations and leaders to improve results and bottom-line performance through evidence-based practices. Our specialty areas include Leadership Assessment and Development, Strategy Design and Deployment, Organizational Culture Assessment, and Change Leadership.



### Reliant Electric & Solar - Heath McMillan

Reliant Electric is a local, veteran-owned small business based in Grant County Indiana. Started by Heath McMillan and Cal Terry in May 2022 with a combined 40 years of experience in the electrical industry.

Thank you  
to our vendors  
for supporting us with their  
efforts and services!



## Contact Us

On behalf of the Division of Supplier Diversity, we thank you for attending the 14th Annual B2B Showcase!

Don't miss out on upcoming events and business opportunities. Stay connected through our various media outlets!



IDOA Division of Supplier Diversity



<https://www.in.gov/idoa/mwbe>



@indiana\_DSD

We would love to hear from you!  
Please use the QR Code below to give us your feedback.

