



Commercial and Industrial Prescriptive Rebate Program

Who We Are

- Energizing Indiana® is a united effort by participating utilities and residents to promote energy efficiency and bring savings to communities across the state.
- Energizing Indiana programs are funded by utility rates and there are no separate fees to participate.

Brought to you by:



Program partners:



C&I Program

The Energizing Indiana® Commercial and Industrial (C&I) Prescriptive Rebate Program is specifically designed to help facility managers and business owners achieve cost-effective savings for making energy efficient upgrades.

Upgrades can include:



LIGHTING



**HVAC & VARIABLE
FREQUENCY DRIVES**



**ENERGY STAR®
COMMERCIAL PRODUCTS**

Rebates provided for one-for-one replacements, retrofits, and new installations of qualified equipment.



Program Highlights



The Energizing Indiana C&I
Prescriptive Rebate Program has:

- Awarded rebates for over **3,000** applications
- Presented Hoosier businesses with rebates totaling over **\$10 million**

Get Started Today!

Verify Eligibility of Your Project

Visit www.energizingindiana.com/rebates.



Obtain Required Documentation



Complete Rebate Application

Application must be received within 90 days of project completion.



Receive your rebate!

The approved rebate will be processed and mailed within 45 days of the application's receipt.

Double Lighting Rebates

- For a limited time only, double rebates are available for lighting measures 1-4, 15-23 and 32-37 listed on the C&I Lighting Rebate Chart.
- Measures must be installed by 11/30/13.
- Applications must be received within 90 days of project completion and between 8/1/13 and 12/15/13.

ENERGIZING INDIANA
Commercial & Industrial Prescriptive Rebate Program
LIGHTING - REBATE CHART

DOUBLE YOUR REBATES
through 11/30/13

Measure ID	Equipment Type	Replacing	Rebate per unit	Qualifying Double Rebate
T8 with Electronic Ballast , one-for-one replacement or new construction, U tube lamps are eligible based on total length of lamp.				
Replaces: Lamps + Ballast. T8 lamp and ballast must be from the C&I product list found at C&I.org.				
1	T8-4ft 1 Lamp - 25W	T12, T8	\$4	\$8
2	T8-4ft 2 Lamp - 25W	T12, T8	\$8	\$16
3	T8-4ft 3 Lamp - 25W	T12, T8	\$12	\$24
4	T8-4ft 4 Lamp - 25W	T12, T8	\$16	\$32
5	T8-8ft 1 Lamp - 20W	T12	\$4	\$8
6	T8-8ft 2 Lamp - 20W	T12	\$8	\$16
7	T8-8ft 3 Lamp - 20W	T12	\$12	\$24
8	T8-8ft 4 Lamp - 20W	T12	\$16	\$32
31	T12 4ft delamping**	T12 4ft Lamp	\$8	\$16
9	T8 Garage** 2 lamp	75W-100W HID	\$32	\$64
10	T8 Garage** 3 lamp	101W-125W HID	\$75	\$150
T5 with Electronic Ballast , one-for-one replacement or new construction				
Replaces: Lamps + Ballast				
11	T5 4ft 1 lamp***	T12	\$2	\$4
12	T5 4ft 2 lamp***	T12	\$6	\$12
13	T5 4ft 3 lamp***	T12	\$6	\$12
14	T5 4ft 4 lamp***	T12	\$12	\$24
15	T5 Garage*** 1 lamp	75W-100W HID	\$35	\$70
16	T5 Garage*** 2 lamp	101W-125W HID	\$60	\$120
17	T5 Garage*** 3 lamp	176W + HID	\$94	\$188
18	T5 HID Highbay 4ft 2L - installed at 15' and above	150W-175W HID	\$28	\$56
32	T5 HID Highbay 4ft 2L - installed below 15'	150W-175W HID	\$28	\$56
19	T5 HID Highbay 4ft 3L - installed at 15' and above	250W HID	\$45	\$90
33	T5 HID Highbay 4ft 3L - installed below 15'	250W HID	\$45	\$90
20	T5 HID Highbay 4ft 4L - installed at 15' and above	400W HID	\$85	\$170
34	T5 HID Highbay 4ft 4L - installed below 15'	400W HID	\$85	\$170
21	T5 HID Highbay 4ft 6L - installed at 15' and above	400W HID	\$51	\$102
35	T5 HID Highbay 4ft 6L - installed below 15'	400W HID	\$51	\$102
22	T5 HID Highbay 4ft 10L, 2-5L, or 1-6L and 1-4L fixture - installed at 15' and above	1000W HID	\$213	\$426
36	T5 HID Highbay 4ft 10L, 2-5L, or 1-6L and 1-4L fixture - installed below 15'	1000W HID	\$213	\$426
23	T5 HID Highbay 4ft 12L or 2-6L fixture - installed at 15' and above	1000W HID	\$175	\$350
37	T5 HID Highbay 4ft 12L or 2-6L fixture - installed below 15'	1000W HID	\$175	\$350

*A reduction of lamps within the T12 fixture or removal of the T12 fixture qualifies for a delamping rebate.
 ** garage - an unconditioned and/or enclosed or partially enclosed space. Lighting fixtures must be installed indoors or in a garage.
 *** T5 HID lamp is not eligible for measure ID 11-14.

Rebate ending 11/30/13

Additional Energy Efficiency Programs

Energizing Indiana is brought to you by six participating utilities:



Additional rebates may be available directly from your utility for equipment not covered by the Energizing Indiana C&I Prescriptive Rebate Program.



B&B Energy, Inc.

Energy Savings through Federal and Utility Programs

View from Washington

- EAct is a Federal program implemented in 2005 and valid through the end of 2013. EAct helps companies pay for energy efficiency projects.

EAct

- In most cases, a 100,000 sq. ft. building will qualify for \$84.00 per every metal halide that is replaced by a high efficiency LED lighting fixtures.
- EAct triples the incentive if lighting and heating upgrades are done at the same time.
- In this instance, a 48,750 sq. ft. building could receive up to \$87,750.00 in a federal tax deduction.



B&B Energy, Inc.

Additional Programs

- Other programs are available to combine with EPA Act
- Utility Programs
- State Programs



B&B Case Study- Columbus MFG.

Cost of project	\$348,000.00
EPAact deduction	\$210,000.00
At 35% Federal tax rate	\$73,500.00
Utility incentive	\$136,200.00
Net cost to the customer	\$138,300.00
Energy savings	\$158,715.00
Pay back period of 10 months	



B&B Case Study- CTB

Cost of project	\$579,525.00
EPAact deduction	\$360,000.00
At 35% Federal tax rate	\$216,000.00
Utility incentive	\$157,443.00
Grant	\$500,000.00
Positive cash flow to customer	\$293,918.00
Energy savings	\$217,378.00



B&B Case Study- CLC

Cost of project	\$329,341.00
EPAact deduction	\$270,000.00
At 35% Federal tax rate	\$94,500.00
Utility incentive	\$44,767.00
Grant	\$329,341.00
Positive cash flow to customer	\$139,267.00
Energy savings	\$116,640.00



B&B Case Study- FBF

Cost of project	\$396,000.00
EPAact deduction	\$220,000.00
At 35% Federal tax rate	\$77,000.00
Utility incentive	\$105,000.00
Net cost to the customer	\$214,000.00
Energy savings	\$37,000.00
Cost reduction	54%



B&B Energy, Inc.

Time is Running out!

- EPAAct 2005- only 90 days left to use EPAAct to claim an \$84.00 Federal Tax Credit for every metal halide fixture replaced.
- Energizing Indiana- only 60 days left to receive \$170.00 as a cash rebate for every metal halide fixture replaced.



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B&B Energy, Inc.

Stanley Received \$26,340.00 from their Electric Utility

- Shiel Sexton manages Stanley Security Solution's facilities and led Stanley through a "lighting change out" that saved over \$94,000.00 annually in direct energy reductions. Stanley qualified for an IPL (electric utility) rebate which helped pay for the project.
- B&B Energy of Indiana was the design supplier for the team and offers the overall lighting retrofit and grant/rebate service to Midwestern companies.
- If you have any questions or would like an energy audit, please call 1.800.357.6845



Indiana University Project

- “Buildings account for about 70% of the electricity load, 40% of all energy consumption, and 40% of CO2 emissions in the US.
- Hence, making buildings more energy efficient can be one of the fastest and most cost effective ways to reduce greenhouse gases.”

<http://www.indiana.edu/~sustain/topics/buildings-and-energy/index.php>



Indiana University Rebate Overview

Application Type	Qty/SF	Rebate Amount
Chiller Tune Ups	11	\$15,983.00
Chillers (over 5,000 tons of cooling capacity)	6	\$135,666.00
Custom	3	\$13,298.00
Energy Star	3	\$295.00
Energy Star Roof	77,263	\$7,726.00
LED	110	\$1,100.00
Lighting	10,578	\$111,778.00
Split Air Conditioning Units	3	\$750.00
VFD	92	\$59,480.00

Indiana University Rebate History

Totals	Rebate Amount
Rebates received in FY 12	\$16,858.00
Paid on Rider 66	\$89,235.00
	19%
Rebates received in FY 13	\$256,466.90
Paid on Rider 66	\$444,950.92
	58%
Potential prescriptive rebates identified FY 14	\$106,788.86
Submitted and awaiting approval	\$45,677.40
Estimation of Rider 66	\$712,478.31
	25%

Questions?

www.energizingindiana.com/rebates

1.888.446.7750

