



Packaging Waste: Challenges and Opportunities

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Cummins Proprietary

Powering a more prosperous world

190	Countries and territories*
59,900	Global employees
103	Years of industry leadership
10,600	Cummins certified dealer locations
\$1.1B	Invested in research and technology in 2021

* Approximation of countries and territories with Cummins service

As published in the 2021 10K found on cummins.com.



"...we believe that our survival in **the very long run** is as dependent upon responsible citizenship in our communities and in the society as it is in responsible technological, financial and production performance."

> J. Irwin Miller Former Chairman and CEO, 1972

50 years apart, consistent commitment

"Climate change is the existential crisis of our time, and we must act **today** to solve it."

Jennifer Rumsey Chief Executive Officer, 2022



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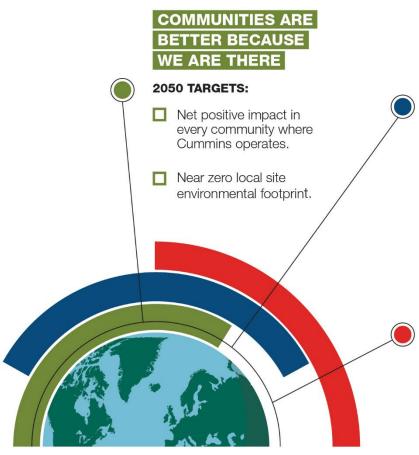


CUMMINS' 2050 ASPIRATIONAL TARGETS

NINE 2030 GOALS

SCIENCE-BASED TARGETS

CIRCULAR ECONOMY



DOING OUR PART TO ADDRESS CLIMATE CHANGE AND AIR EMISSIONS

2050 TARGETS:

- Customer success is powered by carbon neutral technologies that address air quality.
- Carbon neutrality and near zero pollution in Cummins' facilities and operations.

USING NATURAL RESOURCES IN THE MOST SUSTAINABLE WAY

2050 TARGETS:

- Design out waste in products and processes
- Use materials again for next life
- Reuse water and return clean to the community

NOTE: Company facilities include all consolidated operations and joint ventures that are part of the Cummins Enterprise Environmental Management System. The company's strategy also includes addressing environmental needs in communities where Cummins employees live and work and where the company does business. Those goals are under development.

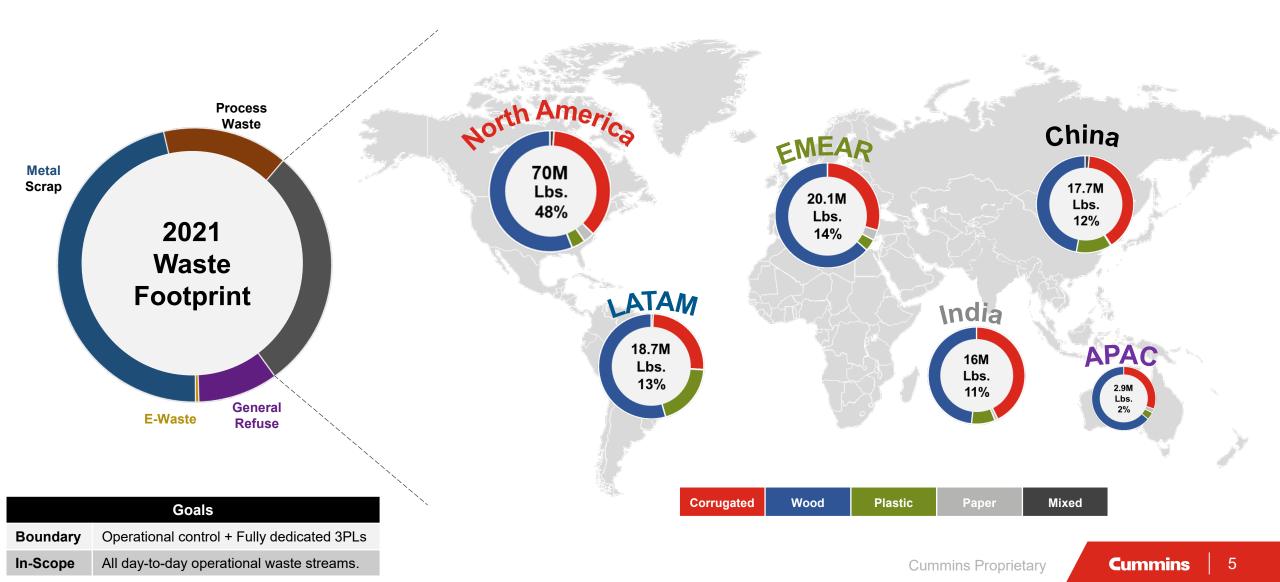


- 4. Reduce volatile organic compounds emissions from paint and coating operations by 50%.
- 5. Create a circular life-cycle plan for every part to use less, use better, use again.
- 6. Generate 25% less waste in facilities and operations as a percent of revenue.
- 7. Reuse or responsibly recycle 100% of packaging plastics and eliminate single-use plastics in dining facilities, at employee events and as amenities.
- 8. Reduce absolute water consumption in facilities and operations by 30%.
- 9. Produce net water benefits that exceed Cummins' annual water use in all Cummins regions.

Public

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Cummins 2021 Packaging Footprint



Reduce 30% of Packaging Waste by 2030



145M Lbs.

of Packaging waste generated in 2021

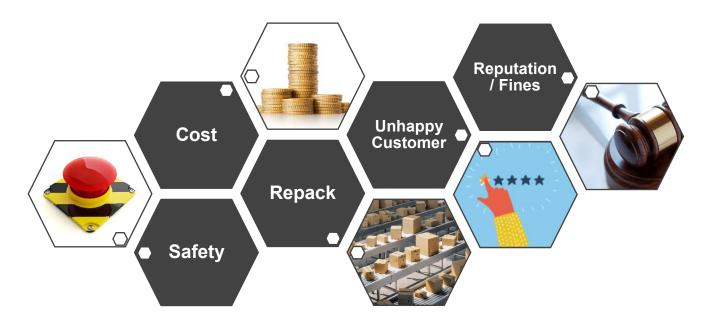
Key Packaging Principles:

Material Content Selection	Waste Reduction
 Partner with suppliers on design and material selection. 	Design to minimize wasteExpendable to returnable
Supply Chain Optimized	Plastics

Compliance is always a must.

Risks of Poor Packaging

What are the risks if **packaging** is not designed and managed correctly?



There is a common concern that increasing sustainability will add packaging costs...

This is not necessarily the case.

In fact, if done properly, employing good sustainable practices result in reduced expenses.

- Reduced materials,
- increased packaging densities and
- reusable or returnable systems



Elimination of problematic Packaging

SCOPE AND DETAILS

Eliminated hard to recycle foam packaging

Replaced internal dunnage of Instapack foam to corrugated cardboard

Supports our goal of eliminating problematic plastic wastes

- Eliminated 6.9 tons of non-recyclable foam
- Replaced with 30.6 tons of corrugated that is a recyclable commodity

Improved Safety:

• Eliminated risks associated with transportation, handling, storage and disposal of hazardous waste.



Packaging Optimization

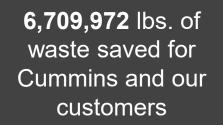
SCOPE AND DETAILS

Developed a standardized universal skid design that can be used across multiple product ranges as compared to product specific skid designs

- Maximize asset utilization
- Flexibility
- Reduce lead times for skid redesign

BENEFITS

- 35% Capital cost savings;
- Reduction in Engine packaging proliferation;
- Reduce packaging material waste for Cummins and Customer;
- Provide flexibility for changes in product and business needs;
- Reduce packaging lead times





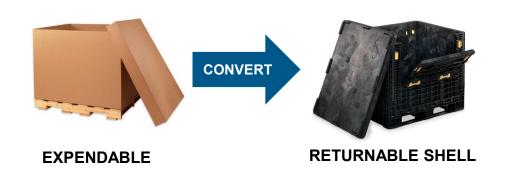


Replacing Expendable with Returnable

Default packaging for many is "expendable"

Typical expendable packaging includes wood skids, corrugated paper boxes, and plastic bags.

Replacing part or all the expendable packaging with returnable allows us to reduce waste, reduce piece price of components, and provide a stronger, more handleable pack.





Critical Elements to be successful:

- 1. Tracking, Tracing, IT solutions
- 2. Standard designs, pooling, logistics/reverse
- 3. Warehousing safety, Staging/Space requirements

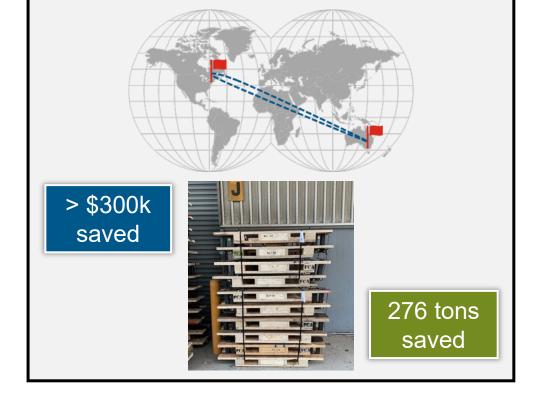
- 4. Asset Management (demand planning, balancing, repair/refurbish/cleaning),
- 5. Engineering Material Flows

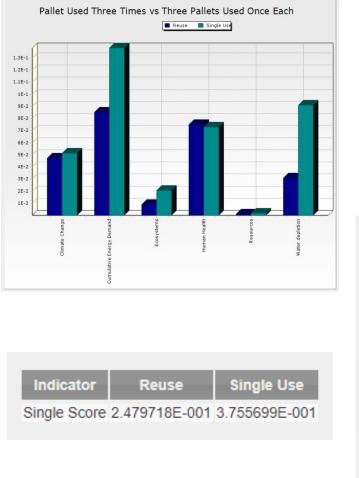
Life Cycle Analysis for Return and Reuse

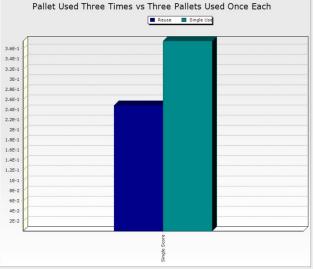
SCOPE AND DETAILS

Return and reuse engine skids that are sent between Jamestown, NY and Scoresby Australia.

• Target 3 cycles (US to AU X 3)







Other Keys to Success

People and Programs



Environmental Champions





Tools and Processes



Cummins

