

INDIANA'S ECONOMIC TIES TO CANADA

- Canadian firms employ 14,800 Hoosiers.
(Bureau of Economic Analysis)
- More than 193,400 Indiana jobs depend on trade and investment with Canada.
(U.S. Census Bureau)
- Indiana counts Canada as its largest export partner, exporting \$11.8 billion in Hoosier-built products to Canada in 2013.
(U.S. Department of Commerce)
- Indiana sells more goods to Canada than to the state's next six largest foreign markets combined.
(U.S. Department of Commerce)
- Indiana imports \$7.8 billion in goods from Canada annually.
(U.S. Census Bureau)
- The two-way exchange between Indiana and Canada totals \$19.6 billion.
(U.S. Census Bureau)
- Indiana is home to more than 90 Canadian-owned firms, including global companies Dorel Juvenile Group, KIK Custom Products, CN Railway and Magna Powertrain.



CANADIAN INVESTMENTS IN INDIANA

- Since 2005, the IEDC has secured projects with 27 Canadian companies, resulting in more than 2,700 new jobs commitments and more than \$495.6 million in projected new investment.

• Recent highlights:

OCTOBER 2013: Exo-s announced plans to invest \$6.8 million to relocate its operations from Michigan to Howe, creating 250 new jobs.

APRIL 2013: Spectra Premium announced plans to open a new distribution center in Greenfield, creating 30 new jobs.

AUGUST 2011: CN Railway announced plans to relocate a portion of its operations from Illinois and fully redevelop the existing Kirk Yard rail facility in Gary, adding approximately 120 new jobs by 2013.

April 2011: Skjodt-Barrett Foods announced plans to locate its U.S. headquarters in Lebanon, creating up to 300 new jobs by 2013.

NOVEMBER 2010: Multimatic announced plans to expand its production operations in Butler, creating more than 200 new jobs by 2013.

OCTOBER 2010: Conforce International announced plans to locate a new \$13.8 million manufacturing facility, its first U.S. operation, in Peru, creating up to 175 new jobs by 2013.

JULY 2010: Saratoga Potato Chips announced plans to invest \$4.9 million to locate its U.S. headquarters in Fort Wayne, creating up to 175 new jobs by 2013.

Governor Mike Pence met with Consulate General of Canada Douglas George at the Statehouse in September 2014. They discussed opportunities to promote job creation and expand economic opportunities between Indiana and Canada.