## MANAGER & SUPERVISOR TRAINING PROGRAM

**Purpose:** Provide new managers and supervisors with entry level exposure to concepts and issues most frequently encountered by managers and supervisors.

**Goal:** Incorporate the fundamentals of a 70/20/10 adult learning module to minimize the learning curve for new supervisors and managers by exposing them to concepts and issues that frequently impact their success.

### 70% - On the Job Learning

Also described as informal or self-directed learning. Individuals learn through experience, problem solving and practice.

# 70% 20% 10%

### 20% - Learning Through Others

Learning through social and collaborative interaction with peers, role models, mentors and coaches.

### **10% - Formal Learning**

Structured, directed learning. The organization managers and controls the learning objectives and content.

#### The following computer based training modules fall into the 10% Category

### **Table of Contents**

#### **Communication Responsibilities**

Course Description: Outline of communication expectations and techniques. This module covers the definition of good communication, the various types of communication, feedback tips, as well as group and individual communication expectations.

**Competencies Covered:** Job Knowledge, Teamwork, Customer Service, Manager Relationships, Career Ambition, Caring About Direct Reports, Conflict Management, Confronting Direct Reports, Developing Direct Reports, Directing Others, Listening, Managerial Courage, Motivating Others, Patience, Peer Relationships, Perspective, Planning, Priority Setting, Problem Solving, Process Management, Drive for Results, Self-Development, Building Effective Teams, Understanding Others, Managing Vision & Purpose

#### **Getting to Know Your Employees**

**Course Description:** Video discussion around the steps a manager can take to get to know and understand their employees better. Module covers various topics that managers and supervisors can explore with their staff the help better understand their team's individual learning styles, career goals, road blocks, and interests.

**Competencies Covered:** Teamwork, Manager Relationships, Career Ambition, Caring About Direct Reports, Developing Direct Reports, Directing Others, Listening, Managerial Courage, Motivating Others, Peer Relationships, Perspective, Self-Development, Building Effective Teams, Understanding Others, Managing Vision & Purpose

Leave Time

**Course Description:** Overview of State policies and procedures surrounding the various types of paid and unpaid leaves offered to State employees. This includes the notification requirements for various types of leave, communication between supervisors and employees, and discipline for improper use of leave time.

**Competencies Covered:** Job Knowledge, Directing Others, Listening, Managerial Courage, Planning, Problem Solving, Process Management, Understanding Others

#### SPDTraining@spd.in.gov

### 9:00 Minutes

#### 10:00 Minutes

#### 8:00 Minutes

#### **Conflict Resolution**

Course Description: This module provides an understanding of the various types of conflict, the causes of conflict, how to successfully resolve conflict, challenges to conflict resolution, and the impact of conflict resolution on organizational performance.

**Competencies Covered:** Teamwork, Customer Service, Manager Relationships, Conflict Management, Confronting Direct Reports, Directing Others, Listening, Managerial Courage, Managing & Measuring Work, Motivating Others, Patience, Peer Relationships, Perspective, Planning, Priority Setting, Problem Solving, Drive for Results, Self-Development, Building Effective Teams, Understanding Others

### **Change Management**

Course Description: This module will help managers and supervisors recognize the impact change management has on organizational performance. Topics include the four levels of change, the two change cycles, and the various stages of change.

**Competencies Covered:** Teamwork, Manager Relationships, Conflict Management, Listening, Managerial Courage, Motivating Others, Patience, Perspective, Planning, Priority Setting, Problem Solving, Drive for Results, Building Effective Teams, Understanding Others, Managing Vision & Purpose

### Coaching vs. Discipline

**Course Description:** Video discussion around managerial coaching and workplace discipline including the differences between the two, effects on the workplace, understanding when to use managerial coaching vs. discipline, classified vs. unclassified employees, available resources, and State policies and procedures.

**Competencies Covered:** Job Knowledge, Teamwork, Manager Relationships, Career Ambition, Caring About Direct Reports, Conflict Management, Confronting Direct Reports, Developing Direct Reports, Directing Others, Listening, Managerial Courage, Managing & Measuring Work, Motivating Others, Patience, Peer Relationships, Perspective, Problem Solving, Drive for Results, Building Effective Teams, Understanding Others, Managing Vision & Purpose

## 11:00 Minutes

20:00 Minutes

20:00 Minutes



#### **Performance Management**

**Course Description:** This module covers the various components of the State of Indiana's performance management system. Subjects include, key components, performance management tools, performance management process, work profiles, appraisals, and State policies and procedures.

**Competencies Covered:** Job Knowledge, Manager Relationships, Career Ambition, Conflict Management, Confronting Direct Reports, Developing Direct Reports, Directing Others, Functional/Technical Skills, Listening, Managerial Courage, Managing & Measuring Work, Motivating Others, Perspective, Planning, Priority Setting, Problem Solving, Process Management, Drive for Results, Understanding Others, Managing Vision & Purpose

#### **Talent Assessment**

**Course Description:** This module provides an overview of the succession planning process within an organization. The course will provide various tools and methods used to accurately identify talent within an organization and help managers and supervisors understand the importance of evaluating employee performance/potential and how it impacts organizational performance.

**Competencies Covered:** Job Knowledge, Teamwork, Manager Relationships, Developing Direct Reports, Hiring/Staffing, Listening, Managing & Measuring Work, Perspective, Planning, Priority Setting, Problem Solving, Process Management, Drive for Results, Building Effective Teams, Understanding Others, Managing Vision & Purpose

10:00 Minutes

12:00 Minutes