## Gary Community Schools Corporation Financial Review

# Distressed Unit Appeal Board February 16, 2018

Eric Parish, EVP MGT Consulting LLC, Gary Schools Recovery, LLC Leonard Moody, CFO, Gary Community Schools Corporation



#### Presentation Overview

- 1. Current Financial Status
- 2. Cash Flow Status
- 3. Viable Deficit Reduction Plan (VDRP) Overview and Q&A
- 4. Internal Controls Implementation and Q&A

#### Current Financial Status

- 1. Annual Deficit \$18,000,000 as of 1/31/18 vs. \$22,000,000 as of 8/31/2017
- 2. No loans or assistance in December 2017, January 2018 and February 2018
- 3. Viable Deficit Reduction Plan (VDRP) submitted 1/31/18
- 4. Implementing a monthly Budget vs. Actual process
- 5. Agreement with NIPSCO paid off and account is current
- 6. Agreement with CIGNA for past due amounts and account is current

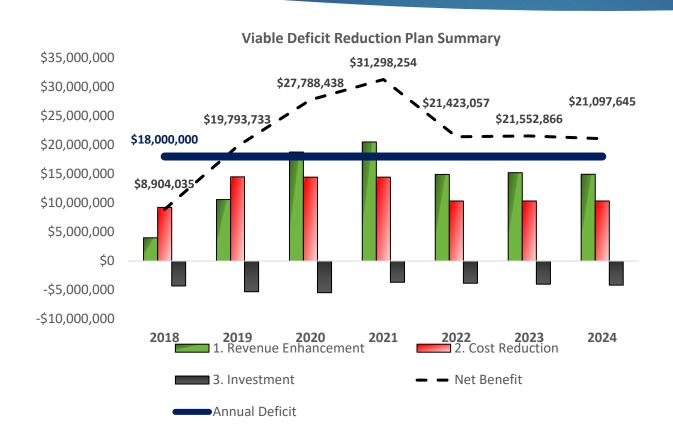
#### Current Financial Status

- 7. Transportation contract is current including \$2,000,000 payment in January
- 8. Custodial contract is current
- 9. Internal Controls and Procedures manuals adopted and implemented
- 10. Permanent CFO hired in December 2017
- 11. New Payroll Coordinator hired in January 2018
- 12. "Review, Evaluation and Recommendations of Processes and Systems" report submitted 12/31/17

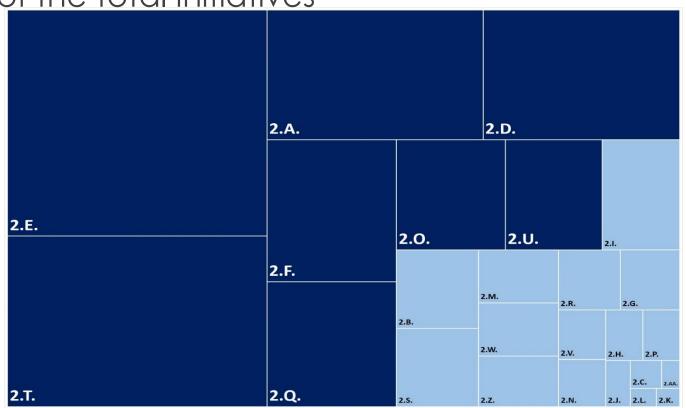
#### Cash Flow Status

- 1. Conservative; worst case scenario
- 2. Not the budget or a financial statement
- 3. Reflects General Fund revenue and Total expenditures
- 4. GCSC will need assistance into 2019

- 1. Objective is to eliminate the approximate \$18,000,000 annual **deficit** and the approximate \$100,000,000 accumulated **debt**
- 2. Documents 31 initiatives to generate revenue, reduce costs or both
- 3. Generates revenue or reduces costs to eliminate approximately half the deficit by the end of 2018
- 4. Generates revenue or reduces costs to eliminate the entire deficit by the end of 2019 and every subsequent year
- 5. Revenue in excess of the deficit in 2019 and subsequent years will go towards paying down the accumulated debt



Approximately 83% of net benefits are derived from eight initiatives, or 26% of the total initiatives



- 2.E. Local Referendum
- 2.T. Reduction in Force and Attrition
- 2.A. Suspend Common School Loan Payments
- 2.D. Pay for Success
- 2.F. Increase Enrollment
- 2 Q. Building Energy Efficiency and Utility Rate Audit
- 2.O. Debt Restructuring
- 2.U. School Closure / Consolidation

- 6. Not every initiative will have an outcome as planned
- 7. Flexibility to follow multiple pathways to meet objectives
- 8. Balanced between revenue generation and cost reduction
- 9. Updated every six months

## Internal Controls Implementation

- Prepared and adopted comprehensive internal controls manual in December, 2017
- 2. Updated procedures manual in December, 2017
- 3. Crosswalk between internal controls and procedures manuals
- 4. Staff training in December 2017
- 5. Manuals distributed in January 2018
- 6. Implementation audits in 2018
  - A. Self-audit checklists
  - B. Formal reviews through the year

### Internal Controls Implementation

#### Compliance assurance:

- 1. GCSC CFO
  - A. Experience
  - B. Additional resource for separation and review
- 2. Printed manual
- 3. Checklists
- 4. Formal reviews
- 5. Expectations and accountability