Ratio Study Narrative 2025

| General Information | |
|----------------------------|-------------------|
| County Name | |
| | St. Joseph County |

| Person Performing Ratio Study | | | | | | |
|-------------------------------|--------------------------|---------------------------|-----------------------------|--|--|--|
| Name | Phone Number | Email | Vendor Name (if applicable) | | | |
| Lily Antsaklis | 574-235-9523 Ex. 7327 | Lantsaklis@sjcindiana.gov | XSoft | | | |
| Blane Bowlin | 574-235-9523 Ex. 7309 | Bbowlin@sjcindiana.gov | XSoft | | | |
| | | | | | | |

| | Windo | W | 1/1/2022 | | to | 12/ | 31/2024 | |
|-------------|--|---|--|--------------------------|-------------------------------------|------------------------|-------------------|-------|
| If mo | re thar | one year of s | sales were use | d, was a time | adjustmer | nt applied? | | |
| | Expla | in, why not: | | | | | | |
| No | | | | | | | | |
| \boxtimes | Expla | ain the metho | d used to calc | ulate the adju | stment: A | s part of the | St. Joe County | ratio |
| Yes | _ | | | • | | - | sales may be | |
| | ratio study, St. Joe County followed and applied three years of residential sales as follows. The three years of sales are from January 1, 2022, to December 31, 2024. The time adjust analysis is as follows. The sales for each year were copied and pasted into another Excel tab. Formulas were written as follows. | | | | | | | |
| | The s | ales for each y | ear were copie | - | nto anothe | r Excel tab. | | |
| | The s | ales for each y | ear were copie | - | | | P | |
| | The s | ales for each y | ear were copie | - | nto anothe | r Excel tab. | P | |
| | The s | ales for each y | ear were copie | - | | | P Month Factor | |
| | The s | ales for each y | ten as follows. L Median SP =MEDIAN(B2:B4267) | M % Change =L5/L3 | % Annum =(1-M3)*-1 | 0 % Month =N3/24 | =N3/24 | |
| | The s Form Year 2022 2023 | ales for each y ulas were writ K # of Sales =COUNT(A2:A4267) =COUNT(D2:D3866) | ten as follows. L Median SP =MEDIAN(B2:B4267) =MEDIAN(E2:E3866) | M % Change | N % Annum | O % Month | | |
| | The s Form | ales for each y ulas were writ K #of Sales =COUNT(A2:A4267) | ten as follows. L Median SP =MEDIAN(B2:B4267) | M % Change =L5/L3 | % Annum =(1-M3)*-1 | 0 % Month =N3/24 | =N3/24 | |
| | The s Form Year 2022 2023 | ales for each y ulas were writ K # of Sales =COUNT(A2:A4267) =COUNT(D2:D3866) | ten as follows. L Median SP =MEDIAN(B2:B4267) =MEDIAN(E2:E3866) | M % Change =L5/L3 | % Annum =(1-M3)*-1 =(1-M4)*-1 | 0 % Month =N3/24 | =N3/24 | |
| | The s Form Year 2022 2023 | ales for each y ulas were writ K # of Sales =COUNT(A2:A4267) =COUNT(D2:D3866) | ear were copie ten as follows. L Median SP =MEDIAN(B2:B4267) =MEDIAN(E2:E3866) =MEDIAN(H2:H3832) | M % Change =L5/L3 =L5/L4 | % Annum =(1-M3)*-1 =(1-M4)*-1 | 0 % Month =N3/24 | =N3/24 | |
| | The s Form Year 2022 2023 | ales for each y ulas were writ K # of Sales =COUNT(A2:A4267) =COUNT(D2:D3866) | ear were copie ten as follows. L Median SP =MEDIAN(B2:B4267) =MEDIAN(E2:E3866) =MEDIAN(H2:H3832) | M % Change =L5/L3 =L5/L4 | % Annum =(1-M3)*-1 =(1-M4)*-1 | 0 % Month =N3/24 | =N3/24 | |
| | The s Form Year 2022 2023 | ales for each y ulas were writ K # of Sales =COUNT(A2:A4267) =COUNT(D2:D3866) | ear were copie ten as follows. L Median SP =MEDIAN(B2:B4267) =MEDIAN(E2:E3866) =MEDIAN(H2:H3832) | M % Change =L5/L3 =L5/L4 | % Annum =(1-M3)*-1 =(1-M4)*-1 | 0 % Month =N3/24 | =N3/24 | |

The results.

| J | K | L | M | N | 0 | P | Q |
|------|------------|-----------|-------------|-----------|------------|--------------|---|
| | | | | | | | |
| Year | # of Sales | Median SP | % Change | % Annum | % Month | Month Factor | |
| 2022 | 4266 | \$180,000 | 1.11 | 0.11 | 0.004 | 0.004 | |
| 2023 | 3865 | \$184,000 | 1.08 | 0.08 | 0.007 | 0.007 | |
| 2024 | 3831 | \$199,000 | | | | | |
| | | | | | | | |
| | | 8% | Increase in | the marke | t from 202 | 3 to 2024 | |
| | | | | | | | |
| | | | | | | | |

The "Month Factor" was applied to all the corresponding years sales to determine what an older sale would sell for in 2025.

The sales spreadsheet was formulated to calculate the number of months from the sales date to the date of value. The total factor to apply to each sale was calculated by taking the number of months times the monthly factor. The total factor was multiplied by the sales price to determine the dollar amount to add to the sales price. The answer results in the Time Adjusted Sales Price. The sales ratios were then calculated off the time adjusted sales price.

| Sale Date | ₹ 45658 | w | MonthlyFactor | - | Total Factor | - | Dollars to Add | ~ | TDJSP | ¥ | | Sale Price | ¥ |
|------------------|-------------------------|-------|---------------|--------|--------------|--------|----------------|----|-------|---|--------|------------|---|
| 45076.4951157407 | =DATEDIF(Q2,\$R\$1,"M") | 0.007 | | =R2*S2 | | =P2*T2 | | =1 | W2+U2 | | 995000 | | |
| 44721.4758680556 | =DATEDIF(Q3,\$R\$1,"M") | 0.004 | | =R3*S3 | | =P3*T3 | | =1 | W3+U3 | | 345000 | | |
| 45070.5558912037 | =DATEDIF(Q4,\$R\$1,"M") | 0.007 | | =R4*S4 | | =P4*T4 | | =1 | W4+U4 | | 300000 | | |
| 45153.3698263889 | =DATEDIF(Q5,\$R\$1,"M") | 0.007 | | =R5*S5 | | =P5*T5 | | =1 | W5+U5 | | 115000 | | |
| 44686.5692013889 | =DATEDIF(Q6,\$R\$1,"M") | 0.004 | | =R6*S6 | | =P6*T6 | | =1 | W6+U6 | | 734800 | | |
| 45197.3877314815 | =DATEDIF(Q7,\$R\$1,"M") | 0.007 | | =R7*S7 | | =P7*T7 | | =1 | W7+U7 | | 375000 | | |
| 45092.6622222222 | =DATEDIF(Q8,\$R\$1,"M") | 0.007 | | =R8*S8 | | =P8*T8 | | =1 | W8+U8 | | 595000 | | |
| | | | | | | | | | | | | | |

Results

| Q | R | S | T | U | V | W |
|-------------|------------|-----------------|--------------|------------------|-------------|--------------|
| Sale Date 🔻 | 1/1/2025 🔻 | MonthlyFactor 🔻 | Total Factor | Dollars to Add 🔻 | TDJSP ▼ | Sale Price 🔻 |
| 5/30/2023 | 19 | 0.007 | 0.13 | \$26,640 | \$1,021,640 | \$995,000 |
| 6/9/2022 | 30 | 0.004 | 0.12 | \$8,340 | \$353,340 | \$345,000 |
| 5/24/2023 | 19 | 0.007 | 0.13 | \$8,060 | \$308,060 | \$300,000 |
| 8/15/2023 | 16 | 0.007 | 0.11 | \$2,610 | \$117,610 | \$115,000 |
| 5/5/2022 | 31 | 0.004 | 0.12 | \$18,625 | \$753,425 | \$734,800 |
| 9/28/2023 | 15 | 0.007 | 0.11 | \$8,379 | \$383,379 | \$375,000 |
| 6/15/2023 | 18 | 0.007 | 0.13 | \$16,367 | \$611,367 | \$595,000 |
| 8/1/2023 | 17 | 0.007 | 0.12 | \$22,003 | \$862,003 | \$840,000 |
| 1 | 1 | | | | | |

Groupings

Please provide a list of townships and/or major class groupings (if any). Additionally, please provide information detailing how the townships and/or major classes are similar in the market.

Please note that groupings made for the sole purpose of combining due to a lack of sales with no similarities will not be accepted by the Department

Commercial & Industrial Improved and Vacant were grouped together due to lack of sales. Majority of the sales in St. Joseph County are commercial improved. We have a high number of portfolio and leased fee sales.

Residential Vacant – Used one (1) year of sales (January 1, 2024 – December 31, 2024). The bulk of our sales are residential excess acreage. St. Joseph County also has a high number of vacant to build package deal sales. For example, they purchase the lot for \$600,000 but the house hasn't been built yet. This isn't a true indication of market value for vacant land.

Cyclical Reassessment

Please explain which townships were reviewed as part of the current phase of the cyclical reassessment. Also, list any townships where the number of parcels reviewed were more than the formally approved reassessment plan. Note: All parcels reviewed should meet the 25% requirement with the 2% tolerance threshold (23-27%)

Phase 3 of Cyclical Reassessment

County:

Residential: Centre, Clay, German, Greene, Harris, Liberty, Lincoln, Madison, Olive, Portage, Union & Warren.

Agricultural: Centre, German, Greene, Harris, Liberty, Lincoln, Madison, Olive, Union & Warren.

Exempt & Utility: Centre, Clay, German, Greene, Harris, Liberty, Lincoln, Madison, Olive, Portage, Union & Warren.

Industrial: Clay, German, Harris, Lincoln, Madison, & Portage.

Commercial: Centre, Clay, German, Greene, Harris, Liberty, Lincoln, Madison, Olive, & Portage.

Penn Township: 25% of each property class was completed.

The townships previously approved for this cyclical cycle are different, however the overall percentage of 25% for each class code was completed.

Land Order

The land order used for the January 1, 2025, assessment along with the Narrative (optional) will be published on DLGF's website. Please provide the following information:

| Date the land order was submitted to | 3/24/2022 |
|--------------------------------------|-----------|
| PTABOA. | |

| Action taken by the PTABOA. | ⊠ Approved | ☐ Denied |
|---|---|----------------------|
| Effective date of the land order. | 01/01/2022 | |
| Was the land order updated as part of the 2024 cyclical reassessment? | □ Yes | ⊠ No |
| Any other changes or issues? | We will have a new land 2026 assessment year. | d order in place for |

Comments

In this space, please provide any additional information you would like to provide the Department in order to help facilitate the approval of the ratio study. Such items could be standard operating procedures for certain assessment practices (e.g. effective age changes), a timeline of changes made by the assessor's office, or any other information deemed pertinent.

In 2023 we converted to a new CAMA system. Therefore, 2024 was the first assessment year that contained precise information that led to more accurate reports. We started from scratch in the new CAMA system to achieve fair and equitable assessments since there were numerous errors in the old system.

The appeals department has begun verifying the data during preliminary hearings, which also contributes to fair and equitable assessments. As an office we've been cross training on different duties of the assessment process and enrolling staff in educational courses through IAAO which builds assessment knowledge and accuracy.

As previously mentioned, St. Joseph County used three (3) years of sales dating between January 1, 2022, and December 31, 2024. We decided to use three (3) years of sales to have a larger sample size of data to better analyze the neighborhoods.

St. Joseph County performed preliminary ratio studies on all residential neighborhoods at the township level. Analysis of these results helped indicate which neighborhoods needed factors (annual adjustments). The neighborhood factors were applied, the statistics were calculated again at a neighborhood level, which resulted in our township statistics meeting DLGF requirements.

While working on the ratio study, some sales were deemed to be invalid for various reasons. Validity codes were changed. These parcels are listed in the attached reconciliation spreadsheet with an explanation listed as to why the validity was changed. St. Joseph County only trended residential improved parcels.

Portage Township is our largest with over 34,000 parcels. This township has an eclectic array of home types and styles. Portage contains our highest percentage of income producing homes and investment properties ("flips"). There are also numerous secondary homes purchased at inflated market value due to being located near the University of Notre Dame.

Effective age changes are made when validated with documentation such as permits or during cyclical reassessment. We adjust effective age based on remodeling and additions. Anything outside of the original footprint of the dwelling or outbuilding would deem acceptable to add an effective age. St. Joseph County uses an effective age calculator formatted in excel to ensure uniformity.

The St. Joseph County Assessor's Office has transitioned majority of our documentation to electronic formats in hopes that all documentation will be made digital in the near future to prevent document loss. This helps us become more transparent to the public. Our new Engage website is just one of those new avenues.