

IN BalRecovery Agent - 2025 First-Time Attempts Passed

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	MAR_PASS	MAR_ATT	MAR_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	JUN_PASS	JUN_ATT	JUN_RATE	JUL_PASS	JUL_ATT	JUL_RATE	AUG_PASS	AUG_ATT	AUG_RATE	SEP_PASS	SEP_ATT	SEP_RATE	YR_PASS	YR_ATT	YR_RATE
Defana Robbins	180731	Classroom	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
LIFE C. SEYTON OF AMERICA BONING CO. LLC	115851	Classroom	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
NO PE COURSE SUBMITTED			0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	2	0%
SUSAN OETTING	148901	Classroom	0	0	0%	3	3	100%	1	3	33%	0	1	0%	5	7	71%	3	4	75%	2	2	100%	2	3	67%	2	3	67%	18	25	72%
SUM/AVG			0	1	0%	3	3	100%	1	3	33%	0	2	0%	6	9	67%	3	4	75%	2	2	100%	2	3	67%	2	3	67%	19	30	63%

IN Health Producer - 2025 First-Time Attempts Passed

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	MAR_PASS	MAR_ATT	MAR_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	JUN_PASS	JUN_ATT	JUN_RATE	JUL_PASS	JUL_ATT	JUL_RATE	AUG_PASS	AUG_ATT	AUG_RATE	SEP_PASS	SEP_ATT	SEP_RATE	YR_PASS	YR_ATT	YR_RATE
360training.com, Inc.	77111	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
A.D. BANKER & COMPANY	71004	Self-study	0	0	0%	1	2	50%	1	2	50%	1	2	50%	0	1	0%	4	6	67%	5	5	100%	5	6	83%	2	3	67%	19	27	70%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
ExamFX, INC.	83532	Self-study	1	5	20%	6	9	67%	6	7	86%	11	16	69%	7	14	50%	12	15	80%	14	26	54%	10	17	59%	12	18	67%	80	128	63%
Justinsurance	176394	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	2	0%	0	0	0%	0	3	0%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	2	2	100%	1	2	50%	1	1	100%	1	1	100%	0	0	0%	3	5	60%	3	5	60%	7	7	100%	1	4	25%	20	28	71%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	0%	3	4	75%	1	1	100%	4	7	57%
NO PE COURSE SUBMITTED			0	1	0%	0	0	0%	1	1	100%	1	1	100%	1	2	50%	0	1	0%	2	4	50%	2	2	100%	0	3	0%	7	15	47%
PATHFINDER CORPORATION	71525	Classroom	0	0	0%	0	0	0%	3	5	60%	0	0	0%	2	4	50%	0	0	0%	4	5	80%	3	3	100%	21	23	91%	36	44	82%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	0	0	0%	0	0	0%	0	0	0%	2	2	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	2	2	100%
WEBCE, INC	70896	Self-study	1	1	100%	1	1	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	2	7	29%	4	9	44%
XCEL SOLUTIONS LLC	122556	Self-study	4	10	40%	11	23	48%	11	17	65%	10	17	59%	16	26	62%	14	23	61%	11	21	52%	12	25	48%	14	29	48%	104	193	54%
SUM/AVG			9	20	45%	20	37	54%	23	34	68%	25	39	64%	29	51	57%	32	49	63%	39	67	58%	42	66	64%	53	88	60%	277	458	60%

IN Independent Adjuster - 2025 First-Time Attempts Passed

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	MAR_PASS	MAR_ATT	MAR_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	JUN_PASS	JUN_ATT	JUN_RATE	JUL_PASS	JUL_ATT	JUL_RATE	AUG_PASS	AUG_ATT	AUG_RATE	SEP_PASS	SEP_ATT	SEP_RATE	YR_PASS	YR_ATT	YR_RATE
COR ENTERPRISES, LLC (DBA- ADJUSTER PRO AND ALL LINES	116913	Self-study	9	9	100%	17	17	100%	13	15	87%	13	13	100%	10	10	100%	14	15	93%	13	13	100%	6	6	100%	14	14	100%	111	114	97%
INSURANCE SCHOOLS, INC.	77895	Self-study	0	0	0%	0	0	0%	1	1	100%	1	1	100%	0	0	0%	1	1	100%	0	0	0%	0	0	0%	0	0	0%	3	3	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	3	3	100%	2	2	100%	4	6	67%	4	4	100%	2	2	100%	2	2	100%	1	1	100%	4	4	100%	5	6	83%	27	30	90%
NO PE COURSE SUBMITTED			1	1	100%	2	3	67%	0	0	0%	1	1	100%	1	2	50%	0	0	0%	0	0	0%	2	2	100%	1	1	100%	8	11	73%
PATHFINDER CORPORATION	71525	Classroom	1	1	100%	0	1	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%	0	0	0%	1	1	100%	1	1	100%	5	6	83%
WEBCE, INC	70896	Self-study	2	3	67%	2	3	67%	2	2	100%	1	1	100%	3	3	100%	2	3	67%	1	1	100%	3	3	100%	3	3	100%	19	22	86%
SUM/AVG			16	17	94%	23	26	88%	20	24	83%	20	20	100%	17	18	94%	20	22	91%	15	15	100%	16	16	100%	24	25	96%	173	186	93%

IN Life Producer - 2025 First-Time Attempts Passed

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	MAR_PASS	MAR_ATT	MAR_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	JUN_PASS	JUN_ATT	JUN_RATE	JUL_PASS	JUL_ATT	JUL_RATE	AUG_PASS	AUG_ATT	AUG_RATE	SEP_PASS	SEP_ATT	SEP_RATE	YR_PASS	YR_ATT	YR_RATE	
360training.com, Inc.	77111	Self-study	0	0	0%	2	2	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	2	2	100%	
A.D. BANKER & COMPANY	71004	Self-study	14	15	93%	21	23	91%	13	15	87%	15	18	83%	16	22	73%	16	18	89%	10	15	67%	13	15	87%	12	15	80%	133	159	84%	
CINCINNATI INSURANCE BOARD	72115	Classroom	0	0	0%	1	1	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	100%	
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	1	3	33%	0	0	0%	1	4	25%	
ExamFX, INC.	83532	Self-study	19	34	56%	30	57	53%	32	51	63%	50	84	60%	50	87	52%	35	48	73%	27	50	54%	35	53%	66%	51	53%	107	164	59%		
Insurance Training Associates, LLC	167275	Self-study	0	0	0%	0	0	0%	0	0	0%	0	1	100%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	100%	
Justinsurance	176394	Self-study	0	0	0%	0	0	0%	1	1	100%	2	4	50%	3	3	100%	2	5	40%	2	6	33%	3	4	75%	2	3	67%	15	26	58%	
KAPLAN FINANCIAL EDUCATION	70686	Self-study	3	3	100%	4	5	80%	3	3	100%	4	5	80%	3	3	100%	1	1	100%	2	2	100%	0	0	0%	2	4	50%	22	26	85%	
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	2	2	100%	2	2	100%	3	3	100%	0	0	0%	2	3	67%	1	1	100%	1	2	50%	1	1	100%	1	1	100%	13	15	87%	
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	100%	
NO PE COURSE SUBMITTED			18	37	49%	16	18	89%	38	51	75%	26	31	84%	20	29	69%	21	26	81%	26	31	84%	11	18	61%	7	13	54%	183	254	72%	
PATHFINDER CORPORATION	71525	Classroom	2	2	100%	1	2	50%	2	2	100%	2	3	67%	1	1	100%	3	4	75%	2	2	100%	2	2	100%	7	9	78%	24	29	83%	
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	23	46	50%	17	45	38%	13	43	30%	12	44	27%	16	33	48%	20	41	49%	15	44	34%	16	44	36%	13	31	42%	150	378	40%	
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	2	2	100%	1	1	100%	0	0	0%	1	1	100%	0	0	0%	2	2	100%	0	0	0%	2	2	100%	0	0	0%	0	8	8	100%
WEBCE, INC	70896	Self-study	1	2	50%	3	3	100%	0	0	0%	1	2	50%	2	4	50%	2	4	50%	2	2	100%	1	1	100%	1	3	33%	13	21	62%	
XCEL SOLUTIONS LLC	122556	Self-study	35	72	49%	45	73	62%	43	72	60%	58	94	62%	62	105	59%	70	110	64%	72	120	60%	76	123	62%	63	108	58%	526	881	60%	
SUM/AVG	119	215	55%	143	232	62%	148	241	61%	171	287	60%	178	293	61%	173	281	62%	159	274	58%	161	279	58%	135	238	57%	1399	2362	59%			

IN Life and Health Producer - 2025 First-Time Attempts Passed

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	MAR_PASS	MAR_ATT	MAR_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	JUN_PASS	JUN_ATT	JUN_RATE	JUL_PASS	JUL_ATT	JUL_RATE	AUG_PASS	AUG_ATT	AUG_RATE	SEP_PASS	SEP_ATT	SEP_RATE	YR_PASS	YR_ATT	YR_RATE	
360training.com, Inc.	77111	Self-study	0	0	0%	1	1	100%	0	1	0%	0	0	0%	1	1	100%	0	0	0%	0	0	0%	1	2	50%	1	1	100%	4	6	67%	
A.D. BANKER & COMPANY	71004	Self-study	4	10	40%	17	22	77%	12	13	92%	13	14	93%	18	25	72%	11	15	73%	11	22	50%	18	25	72%	6	9	67%	110	155	71%	
CINCINNATI INSURANCE BOARD	72115	Classroom	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	
COUNCILNOTES&H SCHOOLS OF INS	76643	Self-study	0	0	0%	0	0	0%	0	0	0%	2	2	100%	0	0	0%	0	0	0%	1	2	50%	2	2	100%	6	7	86%	11	13	77%	
ExamFX, INC.	83532	Self-study	42	57	74%	55	75	73%	77	91	85%	59	86	69%	76	94	81%	68	98	69%	83	115	72%	58	100	58%	59	91	65%	581	812	72%	
Justisurance	176394	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	1	2	50%	1	1	0%	1	4	25%	
NATIONAL FINANCIAL EDUCATION	70686	Self-study	14	18	87%	17	19	89%	27	31	87%	21	25	84%	19	22	86%	15	21	75%	24	31	77%	15	20	75%	20	24	83%	174	212	82%	
INDENVERMOUNT INSURANCE SCHOOL	117513	Self-study	8	14	57%	9	13	69%	15	19	79%	15	19	79%	15	19	79%	15	13	85%	6	11	55%	6	8	75%	5	9	56%	74	110	67%	
KAPLAN FINANCIAL EDUCATION	113186	Self-study	0	0	0%	0	0	0%	0	1	100%	1	1	100%	1	1	100%	0	1	100%	0	1	100%	3	3	33%	0	1	0%	3	7	43%	
NO FE COURSE SUBMITTED			8	12	67%	2	7	29%	10	20	50%	4	11	36%	3	7	43%	6	9	67%	9	14	64%	6	8	75%	22	24	92%	71	113	63%	
PATHFINDER CORPORATION	71525	Classroom	8	14	57%	9	14	64%	22	28	79%	14	21	67%	28	37	76%	10	15	67%	19	25	76%	8	11	73%	21	30	70%	142	198	72%	
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	1	0%	0	1	0%	0	1	100%	3	3	100%	0	0	0%	0	0	0%	
PROFESSIONAL TRAINING INSTITUTE, INC.	71778	Self-study	0	1	0%	3	4	75%	2	4	50%	0	0	0%	1	1	100%	4	1	100%	4	1	100%	3	3	100%	2	2	100%	17	21	81%	
WEBEX INC.	131	Self-study	3	7	43%	3	7	43%	67%	2	2	100%	67%	2	2	100%	67%	2	2	100%	2	2	100%	67%	2	2	100%	67%	2	2	100%	67%	67%
XCEL SOLUTIONS LLC	122556	Self-study	80	149	54%	95	144	66%	85	155	55%	91	134	68%	89	144	62%	81	129	63%	87	148	59%	76	139	55%	69	111	62%	760	1263	60%	
SUM/AVG	167	282	55%	210	302	70%	252	365	69%	209	305	69%	250	355	70%	206	308	67%	245	374	66%	196	328	60%	209	311	67%	1963	2993	66%			

ExamFX, INC.	83532	Self-study	12	13	92%	14	16	88%	10	10	100%	13	16	81%	15	18	83%	17	20	85%	12	16	75%	13	18	72%	25	29	86%	131	158	83%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	8	10	80%	7	9	78%	12	12	100%	6	9	67%	14	20	70%	12	14	86%	6	8	75%	10	14	71%	20	24	83%	97	122	80%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	11	20	55%	18	28	64%	20	25	80%	15	21	71%	21	28	75%	21	28	75%	11	18	61%	23	37	62%	14	22	64%	154	227	68%
NO PRE-COURSE SUBMITTED			4	7	57%	1	2	50%	5	6	83%	1	1	100%	2	4	50%	2	7	29%	3	5	60%	5	9	56%	3	6	50%	26	47	55%
PATHFINDER CORPORATION	71525	Classroom	19	25	76%	20	30	67%	13	20	65%	24	29	83%	18	26	69%	24	32	75%	22	29	76%	22	31	71%	22	24	92%	185	247	75%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	1	1	100%	6	10	60%	5	5	100%	3	5	60%	3	6	50%	3	3	100%	3	5	60%	7	7	100%	4	5	80%	35	47	74%
Pass Perfect, LLC	167069	Self-study	1	1	100%	1	1	100%	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%	2	3	67%
WERCEL, INC	70896	Self-study	0	0	0%	2	3	67%	3	4	75%	2	3	67%	2	2	100%	2	4	50%	1	2	50%	2	3	67%	4	5	80%	19	27	70%
XCEL SOLUTIONS LLC	122556	Self-study	3	6	50%	11	13	85%	7	9	78%	2	4	50%	3	6	50%	5	6	83%	8	13	62%	5	7	71%	7	10	70%	52	75	69%
SUM/AVG			64	88	73%	86	119	72%	85	103	83%	70	94	74%	86	123	79%	90	118	76%	70	103	68%	93	135	69%	104	132	79%	754	1025	74%