

IN Bail/Recovery Agent - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
DEGAN INSURANCE GROUP	125897	Classroom	0	0	0%	0	0	0%	1	3	33%	0	0	0%	1	3	33%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851	Classroom	0	0	0%	0	1	0%	1	1	100%	1	1	100%	2	3	67%
NO PE COURSE SUBMITTED			0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	1	0%
STEVEN KEITH WARREN	164735	Classroom	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
SUSAN OETTING	148901	Classroom	0	0	0%	0	0	0%	1	2	50%	0	1	0%	1	3	33%

IN Health Producer - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
A.D. BANKER & COMPANY	71004	Self-study	2	4	50%	2	2	100%	12	16	75%	2	3	67%	18	25	72%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	1	2	50%	0	0	0%	0	1	0%	0	0	0%	1	3	33%
ExamFX , INC.	83532	Self-study	16	38	42%	15	31	48%	26	52	50%	15	36	42%	72	157	46%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	3	4	75%	5	6	83%	8	10	80%	1	2	50%	17	22	77%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	1	1	100%	1	1	100%	1	1	100%	0	0	0%	3	3	100%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
NO PE COURSE SUBMITTED			1	1	100%	0	1	0%	4	10	40%	0	2	0%	5	14	36%
PATHFINDER CORPORATION	71525	Classroom	4	5	80%	8	9	89%	16	23	70%	1	4	25%	29	41	71%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	0	0	0%	1	2	50%	0	1	0%	0	0	0%	1	3	33%
WEBCE, INC	70896	Self-study	4	5	80%	0	1	0%	5	16	31%	1	3	33%	10	25	40%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	23	30	77%	38	51	75%	41	72	57%	18	34	53%	120	187	64%
SUM/AVG			56	91	62%	70	104	67%	113	202	56%	38	84	45%	277	481	58%

IN Independent Adjuster - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
COR ENTERPRISES, LLC (DBA- ADJUSTER PRO AND ALL LINES TRAINING)	116933		35	40	88%	42	51	82%	39	45	87%	32	33	97%	148	169	88%
INSURANCE SCHOOLS, INC.	73956		4	4	100%	0	0	0%	1	1	100%	1	1	100%	6	6	100%
Insurance Training Associates, LLC	167275		1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686		2	2	100%	6	7	86%	8	8	100%	8	8	100%	24	25	96%
NO PE COURSE SUBMITTED			7	8	88%	3	4	75%	4	4	100%	2	2	100%	16	18	89%
WEBCE, INC	70896		3	3	100%	5	5	100%	6	6	100%	7	7	100%	21	21	100%
SUM/AVG			52	58	90%	56	67	84%	58	64	91%	50	51	98%	216	240	90%

IN Life Producer - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
360training.com, Inc.	77111	Self-study	0	0	0%	1	1	100%	0	0	0%	0	0	0%	1	1	100%
A. D. BANKER & COMPANY	71004	Self-study	40	48	83%	30	42	71%	34	44	77%	51	58	88%	155	192	81%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	1	1	100%	1	2	50%	0	1	0%	0	1	0%	2	5	40%
ExamFX , INC.	83532	Self-study	92	184	50%	105	199	53%	120	214	56%	79	146	54%	396	743	53%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	9	12	75%	5	6	83%	8	11	73%	14	15	93%	36	44	82%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	3	4	75%	4	4	100%	0	1	0%	4	4	100%	11	13	85%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	2	2	100%	1	1	100%	0	0	0%	2	2	100%	5	5	100%
NO PE COURSE SUBMITTED			3	14	21%	6	24	25%	21	33	64%	30	43	70%	60	114	53%
PATHFINDER CORPORATION	71525	Classroom	7	7	100%	10	14	71%	8	13	62%	12	18	67%	37	52	71%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	57	102	56%	41	100	41%	57	116	49%	47	115	41%	202	433	47%

PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	3	4	75%	1	1	100%	2	2	100%	1	1	100%	7	8	88%
Pre-License Training Success	176391	Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
WEBCE, INC.	70896	Self-study	2	3	67%	4	9	44%	3	4	75%	1	2	50%	10	18	56%
XCEL SOLUTIONS LLC	122556	Self-study	105	193	54%	161	249	65%	116	206	56%	110	207	53%	492	855	58%
SUM/AVG			324	574	56%	370	652	57%	370	646	57%	351	612	57%	1415	2484	57%

IN Life and Health Producer - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
360training.com, Inc.	77111	Self-study	0	1	0%	4	4	100%	6	7	86%	2	3	67%	12	15	80%
A. D. BANKER & COMPANY	71004	Self-study	14	20	70%	4	5	80%	15	20	75%	11	16	69%	44	61	72%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	0	0	0%	2	3	67%	1	1	100%	0	0	0%	3	4	75%
ExamFX , INC.	83532	Self-study	103	161	64%	117	151	77%	244	299	82%	156	201	78%	620	812	76%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	44	58	76%	59	75	79%	48	69	70%	62	76	82%	213	278	77%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	23	40	58%	25	38	66%	30	45	67%	26	47	55%	104	170	61%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	1	5	20%	3	3	100%	0	0	0%	0	1	0%	4	9	44%
NO PE COURSE SUBMITTED			11	24	46%	14	27	52%	17	35	49%	9	29	31%	51	115	44%
PATHFINDER CORPORATION	71525	Classroom	35	56	63%	35	45	78%	51	68	75%	36	44	82%	157	213	74%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	1	1	100%	0	3	0%	0	1	0%	0	2	0%	1	7	14%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	7	9	78%	8	12	67%	1	9	11%	5	8	63%	21	38	55%
Pass Perfect, LLC	167069	Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
Pre-License Training Success	176391	Self-study	0	0	0%	1	1	100%	2	2	100%	1	1	100%	4	4	100%
RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	104073	Classroom	4	4	100%	5	7	71%	1	3	33%	0	0	0%	10	14	71%
WEBCE, INC	70896	Self-study	2	4	50%	6	13	46%	3	10	30%	7	12	58%	18	39	46%
XCEL SOLUTIONS LLC	122556	Self-study	291	443	66%	305	473	64%	257	426	60%	246	415	59%	1099	1757	63%
SUM/AVG			536	826	65%	588	860	68%	677	996	68%	561	855	66%	2362	3537	67%

IN Navigator - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
Affiliated Service Providers of Indiana (dba ASPIN)	127091	Self-study	10	12	83%	2	2	100%	7	9	78%	2	3	67%	21	26	81%
CLAIMAID	122881	Self-study	12	15	80%	35	41	85%	8	9	89%	22	25	88%	77	90	86%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Self-study	16	19	84%	11	15	73%	14	16	88%	9	14	64%	50	64	78%
MERIDIAN HEALTH SERVICES	123843	Self-study	0	0	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%
NO PE COURSE SUBMITTED			2	2	100%	1	2	50%	1	1	100%	1	1	100%	5	6	83%
SUM/AVG			40	48	83%	49	60	82%	30	35	86%	35	44	80%	154	187	82%

IN Personal Lines Producer - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
A. D. BANKER & COMPANY	71004	Self-study	101	123	82%	31	38	82%	74	87	85%	74	84	88%	280	332	84%
ExamFX , INC.	83532	Self-study	11	11	100%	20	22	91%	4	5	80%	12	14	86%	47	52	90%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	1	1	100%	2	3	67%	2	3	67%	2	3	67%	7	10	70%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	0	2	0%	2	5	40%	1	3	33%	2	4	50%	5	14	36%
NO PE COURSE SUBMITTED			0	0	0%	1	1	100%	1	4	25%	0	0	0%	2	5	40%
PATHFINDER CORPORATION	71525	Classroom	1	2	50%	1	2	50%	0	1	0%	0	1	0%	2	6	33%
WEBCE, INC	70896	Self-study	1	2	50%	0	4	0%	0	1	0%	0	1	0%	1	8	13%
XCEL SOLUTIONS LLC	122556	Self-study	1	2	50%	0	0	0%	1	2	50%	1	2	50%	3	6	50%
SUM/AVG			116	143	81%	57	75	76%	83	106	78%	91	109	83%	347	433	80%

IN Property and Casualty Producer - 2024 First-Times Attempts Passed

ORG NAME	ORG ID	METHOD	Q1 PASS	Q1 ATT	Q1 RATE	Q2 PASS	Q2 ATT	Q2 RATE	Q3 PASS	Q3 ATT	Q3 RATE	Q4 PASS	Q4 ATT	Q4 RATE	YR PASS	YR ATT	YR RATE
360training.com, Inc.	77111	Self-study	7	7	100%	5	5	100%	1	2	50%	3	4	75%	16	18	89%
A. D. BANKER & COMPANY	71004	Self-study	10	14	71%	8	12	67%	13	19	68%	11	13	85%	42	58	72%
CINCINNATI INSURANCE BOARD	72115	Classroom	0	1	0%	0	0	0%	0	0	0%	1	1	100%	1	2	50%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	0	0	0%	2	2	100%	1	1	100%	0	2	0%	3	5	60%
ExamFX , INC.	83532	Self-study	26	39	67%	36	53	68%	36	44	82%	27	34	79%	125	170	74%
Insurance Training Associates, LLC	167275	Self-study	0	0	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	25	30	83%	33	43	77%	36	41	88%	26	32	81%	120	146	82%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	46	72	64%	41	59	69%	50	80	63%	35	54	65%	172	265	65%
NO PE COURSE SUBMITTED			8	10	80%	6	10	60%	4	10	40%	6	9	67%	24	39	62%
PATHFINDER CORPORATION	71525	Classroom	59	83	71%	50	79	63%	60	91	66%	56	85	66%	225	338	67%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	15	23	65%	14	18	78%	18	23	78%	16	27	59%	63	91	69%
Pass Perfect, LLC	167069	Self-study	0	0	0%	0	0	0%	0	2	0%	1	1	100%	1	3	33%
WEBCE, INC	70896	Self-study	4	7	57%	3	4	75%	10	14	71%	3	4	75%	20	29	69%
XCEL SOLUTIONS LLC	122556	Self-study	8	13	62%	9	14	64%	13	15	87%	15	20	75%	45	62	73%
SUM/AVG			208	299	70%	207	299	69%	242	342	71%	201	287	70%	858	1227	70%