Christopher J. Egolf, ACF

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PROFESSIONAL FOREST MANAGEMENT

Professional Forester offering 25+ years of experience managing corporate and non industrial, private forest land in Indiana, Ohio, and Michigan. Accomplished in guiding forest landowners through the process of defining objectives and planning management actions. Expertise in quantitative and qualitative forest stand analysis, management planning, and plan implementation. Providing practical stand management through pre-commercial and commercial thinning advice and assistance, including marking and marketing. Experienced in advising forest landowners as to tax issues, including property tax and capital gains taxes.

Professional Experience

Christopher J. Egolf, Consulting Forester - Ligonier, IN

1993-2001 / 2002 to Present

Owner / Sole Proprietor

Started and built business from scratch, developing relationships derived from advertising and referrals from technical service providers such as the Indiana Division of Forestry and the Natural Resources Conservation Service. Grew the business on a reputation for reliable attention to client goals and objectives, within the parameters of personal and professional ethics. The overriding principle of the firm is to provide services which restore, promote, and sustain the healthy productive development of the forest.

-Operational Finance

-Accounting

-Budget and Planning

-Business Taxes

-Risk Management

-Contracts

-Equipment Maintenance

-Contact Mgmt.

-Project Scheduling and Mgmt. -Restoration Crew Supervision -Billing and Accounts Receivable

The business is a platform for forest management services. From initial contact to project completion, emphasis is given to the health and productivity of the forest. Landowners are educated as to the benefits of accomplishing forest conservation goals. Loggers or other forest contractors are kept apprised of the intended goals of the project and are encouraged to "partner" in the successful completion of the project.

-Timber Inventory

-Timber Appraisal

-Timber Stand Improvement

-Management Planning

-Timber Marking and Marketing

-Timber Tax Assistance

-Forest Restoration Planning

-General Woodland Advice

Timber Inventory & Appraisal

Provided services to landowners needing objective valuation of the forest resources. Created inventory and appraisal documents for estate planning, estate settlement, timber investment analysis, divorce settlement, auction/sale information, and timber theft.

Management Planning

Management plans are created for almost all new clients as documentation of conditions prior to the start of management services. Typical management plans include client personal information, objectives, location, soils, topographical features, forest types and species, previous cultural activities, stand dynamics and health conditions, recommendations, time lines, and desired results. Detailed plans often include inventory information.

Department of Natural Resources, Division of Forestry

District #15 Forester - Connersville, IN

<u> 1987-1993</u>

Provided assistance to private forest land owners in six east central Indiana counties. Served as a "first contact" to forest landowners seeking information and assistance in the proper management of their forest resources. Sold silvicultural concepts to correct poor growing conditions or enhance current management actions. Provided field inspections to gather site data and to learn about the landowner and his/her goals, objectives, risk tolerance, tenure of stewardship, and other factors important to planning. Provided management plans to direct the landowner toward actions that would create a more productive and healthy forest system. Referred landowners to consultants or other contractors to help with the practical application of recommendations. Administered both state and federal programs to provide property tax incentives such as the Classified Forest Program, and cost share incentives such as Conservation Reserve Tree Plantings, Stewardship Incentive Program, and others. Marked a limited amount of timber stand improvement and commercial thinning. Named Outstanding CFM District Forester, 1991. Received the Conservation and Education Communications award from the Wayne County SWCD, 1993.

Department of Natural Resources, Division of Forestry

Assistant Property Manager, Salamonie River State Forest - Lagro, IN

1985-1987

Cared for all aspects of this multiple use property. Assisted property manager in the the care and maintenance of grounds, buildings, equipment, and roads. Managed the forest resource, including commercial and pre-commercial thinning. Planted trees in wildlife management areas. Helped to plan and construct new horse campground. Assisted with fish surveys in Hominy Ridge Lake and in the tailwaters of the Salamonie Dam. Supervised one full time laborer and one seasonal laborer. Property safety officer dealing with regular training and MSDS records.

Education & Credentials

- Bachelor of Science in Forest Management Purdue University 1985
- Martell Scholarship
- Certified Commercial Pesticide Applicator
- Land Investment Potential Course University of Minnesota 1990
- Full Accredited Member of the Association of Consulting Foresters since 1996
- Society of American Foresters, Certified Forester
- Indiana Tree Farm District II Inspector
- Indiana Forest and Woodland Owners Association
- Wood Land Lakes RC&D Forestry Committee
- NRCS Technical Service Provider
- Audit and Finance Committee of Noble County Community Foundation
- Past President of the Community Initiatives Committee of NCCF

■ Shipshewana Hardwoods

Shipshewana Hardwoods will be harvesting trees on some of your neighbors' properties soon--and we're offering a special bonus on trees if you harvest them at the same time.

It costs money to move our equipment to an area, so the more productive and efficient that equipment can be, the more we save. Our "in-your-area" bonus is our way of sharing this savings with you--and of giving you an opportunity to earn the best prices for your wood, if you act by February 19th.

So if you've been considering a timber harvest to improve your hunting grounds or recreational area, or seeking financial gain — now is the time to sell, if you want to get top dollar.

Why Trust Shipshewana Hardwoods?

We pay up front. We've been in business for 44 years. We're licensed, bonded and insured. We support Best Management Practices (BMP) and the Sustainable Forestry Initiative (SFI). Our loggers have BMP and certified safety training. And we take great care in developing a custom harvesting plan based on your needs, the health of your property, and much more.

Here's How it Works:

You call us today at 260-768-4978 or 800-988-7872. We come and evaluate your property. You tell us exactly what you have in mind (we'll be glad to offer our expertise as well). We will give you a written quote and discuss management options. If you like it, we cut you a check before we harvest a single tree. And you end up with a professionally renewed property... and money in your hands.

Call today at 260-768-4978 for a FREE No-obligation Evaluation and Quote.

Sincerely,

Nick Brown, Procurement Manager

P.S. Call before February 19th and we'll give you more cash for your trees for helping us reduce our equipment moving costs while we're in your area. Call now: 260-768-4978.

DISTRICT FORESTER INDIANA DEPARTMENT OF NATURAL RESOURCES DIVISION FORESTRY

www.in.gov/dnr/forestry

If you have a parcel of ground 10 acres or more you could be eligible for programs offered by the DNR and should access the website above.