

**GREATER LAFAYETTE PUBLIC TRANSPORTATION CORPORATION
BOARD MEETING NO. 705**

DATE: September 24, 2025

TIME: 5:00PM

PLACE: 1250 Canal Rd. Lafayette, IN. 47904 Conference Room

MEETING CHAIR:

AGENDA

Item

1. Communications and Announcements
2. Public Comment
 - 2.1. Comments on the Agenda – 5 minutes
3. Review and Approval of Agenda Items and Minutes
 - 3.1. Review and Approval of Agenda of Meeting No.705 held on September 24, 2025 (pg.1)
 - 3.2. Review and Approval of Minutes of Meeting No.704 held on August 27, 2025 (pg.2)
4. Old Business
 - 4.1 Approval of updated quote for New Flyer 60ft Bus (Exhibit 1 pg.6)
5. New Business
 - 5.1. Approval of changing the date of the October Board Meeting from October 22nd to October 29th.
 - 5.2. Consideration of claims list numbering 41007 through 41105, in the amount of \$571,532.61 (pg.34)
 - 5.3. Consideration of payroll for August 1, 2025, through August 31, 2025, in the amount of \$883,532.93 (pg.37)
6. Board and Staff Reports
 - 6.1. Chief Executive Officer Report (pg.38)
7. Public Comments
 - 7.1. 3 minutes per speaker
8. Adjournment
 - 8.1. Next meeting is Wednesday, October 22, 2025, at 5PM in the GLPTC Conference Room.

**GREATER LAFAYETTE PUBLIC TRANSPORTATION CORPORATION
BOARD MEETING NO. 704
MEETING MINUTES**

DATE: August 27, 2025

Present: Mike Gibson, Chair
Board James Blanco, Secretary
Julie Ginn
Tino Atisso
Ben Murray
Joel Wright

Present: Bryan D. Smith: Chief Executive Officer
Staff Bryan Walck: Chief Operating Officer
Joanne Zhang: Chief Financial Officer
Ron Peters: Operations Manager
Shawn Coffman: Fleet Manager
Lon Lucas: Customer Experience Manager
Shelby Yeaman: Executive Assistant/Project Manager
Brian Karle: Attorney

Guests: Geno C., David K., Doug Poad, Debbie Morgan, Dianny Divery, Clayton Smith, Nancy Moga, Karen, Charlotte Thomas, Alice Anderson

Chair, Mr. Mike Gibson, called meeting No.704 to order at 5:01PM in the GLPTC Board Room, 1250 Canal Road.

COMMUNICATIONS & ANNOUNCEMENTS

PUBLIC COMMENT

REVIEW AND APPROVAL OF AGENDA ITEMS AND MINUTES

Ms. Julie Ginn made the motion to approve the Agenda of Meeting No.704 held on August 27, 2025. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

Mr. Joel Wright made the motion to approve the Minutes of Meeting No.703 held on July 23, 2025. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

OLD BUSINESS

We had findings from the triennial review in maintenance, procurement, and DBE. These findings have been explained in the memo included in the packet, and all findings have been updated and submitted. Mr. Brian Karle also helped update the Procurement Manual to update the clauses and make some minor changes in our procedures. The DBE findings and expectations are a bit more difficult as there are only two companies that build buses. We will have to wait until next delivery of buses, which will hopefully be Q1 of 2026, to prove our compliance.

The Purdue contract was finalized after the July board meeting and was included in the email sent to the board. The Fall semester contract ended on August 29th, and we sold

and were reimbursed for 2,400 passes. The second week of the contract, CityBus advertised an incentive where every 50th ticket would be reimbursed the full amount. This got some traction, and we were able to sell more in the second week of the contract. This is quite a bit lower than we were expecting and hoping. Students will still be charged for Semester Passes but will only be expected to pay \$49 and we will not be reimbursed with the \$50 from Purdue for the remainder of the Semester. We are hoping to start negotiations for the Spring semester soon.

NEW BUSINESS

Mr. Doug Poad gave a detailed overview of what is coming up in the APC department, along with a presentation on the Thorough Fare Plan. The Thorough Fare Plan was created in 1981, which allows construction companies to possibly add roads to help with the building and what makes sense to the public to access both the buildings and the surrounding roads. The draft plan is available and will be taking the draft to public comment and for feedback.

Mr. Mike Gibson mentioned the possibility of adding to the draft during these conversations to think of a pull off for buses so they are not blocking traffic.

Ms. Julie Ginn made the motion to approve the 2026 Budget. Mr. Joel Wright seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

As you can see from the presentation, our bank reserve has gone down a lot. CityBus is trying to use more FTA funds and use our 5307 funds for operation expenses now. The budget has decreased from 2025 to 2026 by 4%. There was a decrease in all categories. Even with the 4% decrease in budget, we will still see our reserves flatline which will cause yet another service reduction in May of 2026 if we do not find any other sources of revenue or funding.

Mr. Ben Murray inquired about the line for insurance and Ms. Joanne Zhang let the board know there were some category shifts which is why the numbers are the way they are, along with CityBus is exploring all options.

Mr. Ben Murray also inquired, from a fiscal standpoint, when would hours have to decrease on the road? Mr. Smith answered that the new Rollout of the Reimagine CityBus redesign is accounted for in the 2026 budget until May. If there is no extra funding, that is when you will see another reduction.

Mr. Mike Gibson mentioned that with cuts and budgets, CityBus has been majorly affected. Mr. Smith also mentioned to that point that these reductions in service have been a gut punch and no easy decision, but one the team felt needed to be made in order to help with our financial cliff.

Mr. Smith mentioned that the work from the COA has been done, so now CityBus is looking at ways we can build off of all of the data and information we got from that study. One thing CityBus can do is create a 2030+ plan and make an amendment to the plan done with the APC to use federal funds to come up with the money to help with this plan to show how we can better support our community.

Mr. Tino Atisso made the motion to approve the Resolution 25-03 Unified Planning Work Program Amendment. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

Mr. Ben Murray made the motion to authorize CEO Bryan Smith to execute the Facilities Modification Contract with DLZ after final legal review. Mr. Joel Wright seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

Mr. Smith mentioned that part of the Low/No grant and having hydrogen buses means we have to make some modifications to our current facilities to both house hydrogen buses, but also do major maintenance on them.

Mr. Joel Wright made the motion to approve the new fares. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

Mr. Smith mentioned how CityBus has not increased fares in over 20 years and with our budget situation, we are recommending the given fare increase to go live January 1, 2026. We held public comment meetings, taken comments and recommendations, and would like to move forward with the fare increase. The COA showed us other agencies in Indiana and how our current fares compare. The group this would affect the most would be our 9–19-year-olds. When you take all expenses, it costs roughly \$5 per rider per trip. We still will not make money off of this increase, but it will assist us so we aren't losing as much money. We are now allowing fare capping with the new validators on the bus which should also help the public as they will not pay more than what it costs for a day or month pass total for any given month. In transit, we can, by law, charge double what we charge fixed routes for our ACCESS program. Mr. Smith believes that keeping ACCESS at \$2 a ride for now, for a six month pilot period, will help us determine if it is worth the change. It was evaluated and decided from the CityBus team that making that change for our ACCESS riders isn't enough of a difference in revenue for us to make that change at this time.

The board considered approval of the claims list numbering 40910 through, 41006 in the amount of \$701,449.49. Mr. James Blanco made the motion to approve the claims. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

The board considered approval of payroll for July 1, 2025, through July 31, 2025, in the amount of \$873,759.35. Mr. James Blanco made the motion to approve payroll. Mr. Ben Murray seconded the motion. The motion carried by a vote of 6 ayes and 0 nays.

BOARD AND STAFF REPORTS (CEO REPORT)

Mr. Joel Wright inquired about the downtown daycare center. Mr. Smith let the board know that the daycare has officially closed and they are working on cleaning their stuff out now. We do have a company that is interested in leasing out the space and we have taken them over there to do a walk through. Once Right Steps is out of there, CityBus

will do another walk through to determine our next steps before getting new tenants there.

PUBLIC COMMENTS

We had many quite a few members of the public attend the board meeting, and they discussed their concerns on the new route change. There was also a question on how we can improve our bus communication to make it more known to the visually impaired when a bus is nearby. A big problem our visually impaired or legally blind riders are having is that, especially on busier roads, they cannot hear if it is a bus or not getting close.

Another comment made was about the removal of Sunday Service and how this has made it difficult for them, along with other community members, to get to groceries, religious services, and work.

There was comment on removing certain bus stops, for example by Northend Community Center, Riggs, Area V, Lafayette Marketplace, Lafayette Country Club, and the area of the At Home shopping center.

Due to stops being removed, riders have to cross many busy streets or walk a distance that isn't always the safest to get to new stops.

Mr. Mike Gibson made it known that all public comment is taken seriously and these concerns will be thoroughly discussed.

ADJOURNMENT

With there being no further business to be transacted, Mr. Ben Murray made the motion to adjourn at 6:14PM. Mr. Tino Atisso seconded the motion. The motion carried by a vote of 6 ayes and 0 nays. The next regular Board Meeting is scheduled for Wednesday, at 5:00PM, in the GLPTC Board Room, 1250 Canal Road.



Mr. James Blanco
CityBus Board of Directors

9/17/2025
Date:



CityBus

**New Flyer Partnership
Commitment for the 2025 Low-No
Program Grant Proposal**

Proposal Table of Contents

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Tab 6, Bus Specialized Tooling and Diagnostics

Tab 7, Bus Warranty

Tab 8, Xcelsior® Bus Brochure

Tab 1, Letter of Commitment

New Flyer Response:

Included in this section is New Flyer's Letter of Commitment to CityBus.

July 7, 2025

Bryan Smith
Chief Executive Officer
CityBus
1250 Canal Rd.
Lafayette, IN 47902

Re: New Flyer Partnership Commitment with CityBus for the 2025 FTA Low or No Emission (“Low-No”) Competitive Grant Programs

Dear Bryan,

On behalf of New Flyer of America Inc. (“New Flyer”), a subsidiary of NFI Group Inc. (“NFI”), I am pleased to confirm our commitment as a trusted partner in the deployment of advanced mobility solutions—including propulsion-agnostic buses; NFI Connect™ over-the-air vehicle analytics technology, full-suite support via NFI Infrastructure Solutions™, and workforce development initiatives through our Vehicle Innovation Center (or “VIC”) and the New Flyer Institute—for CityBus in support of its application to the Federal Transit Administration’s 2025 Low or No Emission Vehicle Program (“Low-No”).

We understand the importance of modernizing America’s transit systems, improving public safety, expanding access to opportunity zones, strengthening domestic manufacturing, and supporting Buy America-compliant products. We are confident that selecting New Flyer as your partner of choice will enhance CityBus’ competitiveness in this year’s funding cycle.

Our mobility solutions will support your Low-No application by delivering:

- **Buy America-compliant vehicles** with no waivers required with your application, ensuring eligibility, procurement readiness, and the ability to deliver your project in a timely fashion without additional time for testing
- **U.S.-manufactured buses** that create and sustain good-paying jobs, strengthen regional economies, and generate long-term domestic investment
- **Long-term economic benefits** of transit investment, improving service reliability and supporting local job creation, development, and infrastructure growth — including in underserved areas and federally designated Opportunity Zones.
- **A propulsion-agnostic approach** that includes both low-emission and zero-emission technologies, supported by cost-benefit analysis to guide optimal fleet decisions
- **Reduced harmful emissions and direct carbon output** from internal combustion options, alongside ultra-quiet operation that minimizes noise in communities
- **Proven product safety and reliability** validated through testing, and built on a durable platform trusted by agencies across the United States (“U.S.”)
- **Accessibility features** that ensure equitable service for people with disabilities, seniors, and families with young children—supporting full community participation in work, healthcare, commerce and daily life

The following pages provide details on our mobility solutions, capabilities, and workforce programs to support your Low-No grant application.

About NFI Group Inc.

Delivering Full-Suite Mobility Solutions

New Flyer of America Inc is part of NFI Group Inc. Leveraging 450 years of combined experience and a workforce of 9,000 team members across North America and beyond, NFI stands as a leading North American manufacturer of propulsion-agnostic transit and motorcoach buses. Our brands – including New Flyer® (heavy-duty transit buses), MCI® (motorcoaches), Alexander Dennis (single- and double-deck buses), Plaxton (motor coaches), ARBOC® (low-floor cutaway and medium-duty buses), and NFI Parts™ – collectively deliver mobility solutions that keep people connected and economies moving.

NFI's low-emission and zero-emission vehicle lineup provides agencies with proven, reliable solutions to modernize fleets and improve service for riders. With an installed base of more than 100,000 buses and motorcoaches in service around the world, NFI partners with transit agencies to deliver the dependable, job-creating transportation that communities rely on.

Building Opportunity and Strengthening the U.S. Economy

At NFI, we know that reliable transportation creates good jobs and fuels local economies. Our operations are supported by over 4,000 Americans employed at our U.S.-based facilities. We spend over \$1.1 billion with domestic suppliers, reinforcing a strong U.S. supply chain. We take pride in building quality vehicles and providing infrastructure solutions that are American-made and aligned with the administration's priorities: creating good-paying jobs, strengthening U.S. manufacturing, supporting rural and urban centers, and keeping America connected.

About New Flyer of America Inc.

A Legacy of Supporting American Communities

New Flyer has led mobility innovation for more than 90 years, delivering reliable, high-quality transportation solutions that help build stronger American communities. As a leading U.S. manufacturer of heavy-duty transit buses, New Flyer—together with its sister company Motor Coach Industries (MCI)—supports thousands of skilled manufacturing, engineering, administrative, and trades jobs across the country. With buses designed and built in the U.S., our operations contribute directly to economic vitality through domestic production, substantial supplier spend, and partnerships with American workers and businesses.

Propulsion-Agnostic Design, Inclusive Access, and Emissions Reduction

New Flyer's comprehensive product line includes the Xcelsior® and Xcelsior CHARGE™ series—offering low-emission hybrid-electric, CNG, and clean diesel; and zero-emission battery-electric, fuel cell-electric, and trolley-electric options—all fully Buy America-compliant, with no waivers required for grant eligibility. Our propulsion-agnostic approach provides transit agencies with flexibility to choose the best fit for their service areas, supported by thorough cost-benefit analysis for zero-emission bus options. You can [see our history of innovation here](#).

Reducing harmful emissions and carbon output from internal combustion vehicles remains a top priority for many transit agencies—and is a key focus of the FTA's Low-No grant programs. For Agencies seeking low-emission alternatives, our hybrid and CNG offering can deliver meaningful reductions. CNG buses cut NOx emissions by up to 90% and meet particulate standards without filters compared to older models. Our hybrid models build on the clean diesel platform, adding engine-off mode for even greater emission reduction. New Flyer's zero-emission buses can avoid more than 110 metric tons of harmful emissions each year, equivalent to the output of a traditional 40-foot clean diesel bus.

Our buses are engineered to improve fuel efficiency and reduce noise pollution — helping CityBus lower operating costs, extend vehicle range, and create quieter, more comfortable environments for passengers and the communities they operate in. These performance advantages are backed by rigorous third-party testing. The Xcelsior® platform's lightweight design improves fuel economy, with the Xcelsior hybrid-electric model achieving the highest fuel economy

ever recorded at Altoona—5.88 mpg. The Xcelsior CHARGE NG™ battery-electric bus also sets a new standard for quiet operation, earning the lowest interior and exterior noise levels ever recorded under the FTA's protocol.

Accessibility features ensure that people with disabilities, seniors, and families with young children can participate more fully in the economy and enjoy the benefits of safe, reliable public transit—particularly in underserved areas, including federally designated Opportunity Zones. Our vehicles offer low-floor designs for easy boarding, ramps and wider doors for wheelchair access, priority seating, and interior and exterior bike racks—all contributing to a more accessible, comfortable, and connected journey for every rider.

Designed for exceptional performance and reliability, our vehicles incorporate safety features proven through extensive testing at the Altoona Bus Testing Center including structural durability, HVAC performance, crashworthiness (front and side), emergency handling, engine cooling, noise levels, and suspension/ride quality. In addition, New Flyer's Xcelsior® platform has completed Exova Design Life Validation—a rigorous structural fatigue test that simulates the full vehicle lifespan and exceeds the FTA's STURRA standard by more than four times. These independently validated results reflect the high standards of safety, durability, and performance transit agencies can count on—demonstrating readiness for deployment and long-term value for your fleet and community.

New Flyer supports more than 37,000 buses on the road in North America today, demonstrating our commitment to building transportation networks that strengthen communities, spur economic investment, and help keep America moving forward.

For more information, visit newflyer.com.

US Manufacturing, Workplace Safety, and Innovation

New Flyer's U.S. manufacturing footprint includes facilities in Anniston, Alabama; and Crookston and St. Cloud, Minnesota; complemented by a component manufacturing facility in Shepherdsville, Kentucky. These facilities support American jobs and contribute to local economies, while providing the capacity and flexibility needed to build both low-emission and zero-emission buses to meet the evolving demands of transit agencies across the country.

Our Operational Excellence practice, established in 2008, prioritizes clean, safe, and efficient work environments and ensures every bus is built to the highest standards of quality and reliability. By applying lean manufacturing and 5S principles, we optimize every step of production—reducing waste and improving workflow—while equipping our teams with clear processes and best-in-class tools to get the job done right the first time.

New Flyer's manufacturing facilities are certified to ISO 9001 (quality management), ISO 14001 (environmental management), and ISO 45001 (occupational health and safety management) standards, demonstrating our commitment to efficient production, safety, and delivering dependable products that keep American communities connected and thriving.

Our People: Investing in America's Workforce

Of the 4,000 NFI U.S. Team members, approximately 2,200 works for New Flyer – each of them playing a vital role in supporting American transit and delivering buses that strengthen local economies. These good-paying jobs reflect our ongoing commitment to U.S. manufacturing, local investment, and workforce development—values that align with the goals of the FTA's Low-No grant program.

Our workforce development programs are designed to strengthen our manufacturing capabilities while creating pathways to meaningful employment. Through the NFI Learning Institute, we invest thousands of hours in workforce development and technical training on an annual basis —ensuring our team has the skills to adapt to new technologies and consistently deliver high-quality, dependable buses. Our training initiatives include job mentorship, formalized on-the-job training, and professional and technical development aligned with evolving technologies, specialized tooling, and safety requirements.

New Flyer's commitment to workforce development also extends to the MCI Academy, (operated through NFI subsidiary MCI), which earned its fifth consecutive ATMC National Excellence in Training Award, showcasing our dedication to technical and safety training for the broader coach industry.

Supporting Customer Success Through World-Class Training

The New Flyer Institute is New Flyer's proprietary learning center, delivering world-class training and workforce development to our customers. It is designed to introduce customers to their New Flyer vehicle, ensure agencies can operate and maintain it to its fullest potential throughout its lifecycle, and provide operator trainers with comprehensive instruction on vehicle operation and safety features. The New Flyer Institute also offers in-depth training on maintenance procedures, troubleshooting, and critical safety information—equipping transit teams with the knowledge and confidence to maximize performance and reliability.

Our Vehicle Innovation Center (or "VIC") is North America's first innovation lab dedicated to advancing bus and coach technology. Built and opened in 2017, the VIC provides critically needed workforce development to industry leaders, often facilitating reskilling, upskilling, and knowledge sharing on innovative solutions and infrastructure. The VIC is located in Anniston, Alabama on the New Flyer manufacturing campus. You can take a virtual tour of the Anniston facility here and tour the VIC here.

These programs can play a critical role in meeting your workforce development requirements under the FTA's Low-No programs. Whether your agency is transitioning to low-emission solutions or deploying zero-emission technologies, the New Flyer Institute and Vehicle Innovation Center offer the training infrastructure to support every stage of fleet modernization. From foundational instruction on safe vehicle operation to advanced training in diagnostics, maintenance, and infrastructure readiness, our programs help transit teams build the knowledge and skills necessary to manage evolving propulsion technologies with confidence. These workforce development solutions not only support grant eligibility—they also advance local job creation, operational reliability, and long-term sustainability.

Connected Technology and Analytics

NFI Connect™ is a proprietary, advanced telematics solution that gives you real-time oversight of your entire fleet, improving bus uptime and safety, and lowering costs.

NFI Connect™ enhances your zero-emission fleet with easy deployment across multiple vehicle platforms, advanced performance insights for targeted driver training, robust cybersecurity, smart geofencing for location-based messaging, and secure over-the-air updates to keep vehicles up to date.

With NFI Connect™ you can have greater oversight of your whole operation, ultimately improving bus uptime and lowering costs, without requiring more work. Learn more at newflyer.com/connect.

Scope of Work

Below are details spanning our mobility solutions that best position CityBus to deploy and fulfill its low- or zero-emission bus deployment through the Low-No competitive grant program.

1) Vehicles

The FTA will provide priority consideration to applicants that identify their intent to use a procurement method that reduces vehicle customization by: using a state schedule without customized options, identifying an intent for a joint procurement with at least three total transit agencies using a common specification, or committing to an OEM that's committed to delivering a standard configuration without customization.

Adhering to this direction, New Flyer has priced these vehicles using a state schedule without customized options, for which New Flyer will provide a letter certifying that this bus is highly configurable with minimal variation.

- The procurement and deployment of four (4) low-emission sixty foot, heavy-duty New Flyer Xcelsior XN60 compressed natural gas transit buses.
- The proposed vehicles will be configured as our standard vehicle model base bus with minimal customization.
- These low-emission XN60 buses meet all federal requirements, including Buy America, at the time of delivery.
- Any charging equipment provided by New Flyer will be non-proprietary and fully interoperable with other transit buses and electric vehicles using industry standard (“OppCharge”) charging protocols.

Pricing

- New Flyer Xcelsior XN60 sixty foot Compressed Natural Gas: **\$1,224,519.07/Bus**
- Bus price includes Warranty, Publications, and Delivery.
- Please refer to the Workforce Development section below, for details on VIC education session included within this proposal.
- Notes on pricing:
 - The price may not include nor reflect all customer-specific features.
 - Changes to vehicle configuration are subject to pricing changes.
 - All prices are stated in \$USD and valid if buses are manufactured in 2027.

Tooling and Diagnostics

- Please refer to the attached document, our recommended Tooling and Equipment list, to best maintain and support the proposed [model] transit buses.
- Tooling cost is not included in the bus price.
- The recommended tooling and diagnostics list is provided for budgetary purposes. The final tooling and diagnostics list will be provided when a final vehicle configuration is decided upon.

2) Payment Terms

The FTA will provide priority consideration to applicants that incorporate advance payments and/or progress payments into the contract. Adhering to this direction, New Flyer has proposed the following payment terms:

Progress Payment Terms

- Payment terms are 75% at the time of engine install and 25% at acceptance with net 30 terms, with receipt of title to the rolling stock provided as security.
- These terms meet the FTA eligibility criteria for your Low-No application.
- The bus price includes a discount of \$6,919 per bus, which is reflective of a 5% Annual Percentage Rate (APR).

3) Workforce Development & Training

As part of the requirements of the Low-No application, a comprehensive workforce development or upskilling plan that aligns with the project scope will strengthen the application. Also, a workforce development plan is a statutory requirement for zero-emission applications. Applicants should include an additional 5% in their federal funding request specifically for workforce development.

The New Flyer Institute and the MCI Academy are our dedicated training and workforce development centers, designed specifically to support transit agencies like CityBus.

New Flyer Institute

- Technical training department capable of conducting in-person training, hands-on training on customer vehicles, and at customer sites for maximum accuracy and convenience.
- Training will be customized and appropriate for electrical engineers, battery/powertrain assembly technicians, electric powertrain maintenance, bus operators and safety personnel.

- Please refer to the Training section for additional recommended training for the proposed bus (cost not included in bus price). A recommended training list is provided for budgetary purposes. A final training list will be provided when a final bus configuration is confirmed.

Learning Management System (LMS)

- Online platform that offers more generic, comprehensive training to complement classroom and on-the-job learning.
- Can reinforce skills and expand knowledge of a broad range of topics with full-time flexibility.
- Is available free-of-charge with purchase of training package through the New Flyer Institute.

Vehicle Innovation Center (VIC)

- A central hub dedicated to advancing bus and coach technology across North America and designed to educate transportation leaders and decision-makers.
- Through the Vehicle Innovation Center, and as part of our partnership, New Flyer will provide a customized, no-cost virtual experience for up to 50 members of your leadership team lasting a half day on technology topics of interest and designed to enhance your low- and zero-emissions transition planning.

4) Connected Technology

- NFI Connect™ is an exclusive, advanced telematics solution that gives you real-time oversight of your entire fleet, improving bus uptime and safety, and lowering costs.
- It can also be added to any low-emission model to support full-fleet performance analysis and transition planning.

Conclusion

New Flyer is committed to driving smart, efficient, and sustainable mobility solutions that strengthen economic growth, improve quality of life, and raise the standard of living. Partnering with transit agencies, localities, and stakeholders across the U.S., we deliver reliable buses, innovative technology, workforce development, and infrastructure that expand access to clean, safe, and efficient transit—supporting economic opportunity and family well-being. Together, we build stronger, more vibrant communities while bolstering the American transit manufacturing industry and enhancing the financial stability of public transit systems. New Flyer is proud to be CityBus' partner in deploying scalable solutions that meet today's needs and secure a more prosperous future for all.

The deadline to submit is 11:59 p.m. ET on Monday, July 14, 2025 – and we are here to help every step of the way.

Sincerely,

NEW FLYER OF AMERICA INC.



Jady Cossi Barbosa
Technical Sales Manager
 Cell: 204.430.0912
 Email: Jady_Cossi@newflyer.com
newflyer.com

cc: Regional Sales Manager – Jeff Butler
 Business Segment Director – Adrian Graca
 Technical Sales Analyst – Hiba Raza

Tab 2, Technical Best Practices Score and Classification

New Flyer Response:

Included in this section is New Flyer's letter to CityBus regarding Technical Best Practices Score and Classification.

Agency Name: CITYBUS OF GREATER LAFAYETTE (LAFAYETTE, IN)

Model: XN60

Quantity: 4

Source Contract: State Schedule: State of Washington Department of Enterprise Services (Contract 06719-01).

Technical Best Practices Score and Classification: 96.76 - Highly configurable, minimal variation.

A 98.38% of this configuration is attributed to the standard bus on the State of Washington Department of Enterprise Services contract and available options.

Two opportunities have been identified for New Flyer and CITYBUS OF GREATER LAFAYETTE (LAFAYETTE, IN) to work through to reduce excessive customization and move towards more configurable options. These opportunities are:

- 1) Secure Diagnostic Station enclosure colour, number of trays, and other SDS-related customer specifications.
- 2) Window changes related to glazing and type.

Encouraging Standardization while reducing excessive customization's

To support efforts around standardization in the North American Transit industry, New Flyer has developed a Configuration Assessment Tool that allows us to assign a Technical Best Practice score to each configuration.

Through development of a comprehensive list of preferred and available production options we can measure use of common, high use configurations as well as unique, specific customizations. Preferred and available production options are preconfigured options that can be selected to ensure Agencies can meet their unique operating requirements and are included in the base bus or in the available option listing on state contracts. Selection of these options typically results in:

1. Better Manufacturability translating to higher build in station, higher labor efficiency, and lower labor hours, therefore reducing cost and increasing quality.
2. Increased Supply chain reliability and resilience as it minimizes extensive small batch production.
3. Optimized quantity discounts and avoidance of minimum buy premiums which may reduce overall costs.
4. Improve aftermarket lowering parts availability which may improve vehicle down time and increase service reliability.

Where specific custom options are present, they can be reviewed against the preferred and available production options to explore alternatives and determine if an Agency can make alterations through the configuration process to optimize the bus and realize the advantages of selecting from preferred and available production options.

The scoring system measures the Agencies technical configuration against a bus comprised only of preferred production options. The Technical Best Practice score is calculated as follows:

$$\text{SCORE} = 100\% - (\% \text{ of Available Production Options} \times .5) - (\% \text{ of Specific Customer Options} \times 2)$$

The score results in the technical configuration being classified in one of 4 classifications based on Agency and Order size to account for unique differences in operations, duty cycle, geography, order sizes etc.

1) **Optimal Configuration:**

- Minimal customization,
- High Utilization of options that are common in the industry,
- Variation has been significantly reduced.
- Configuration will present benefits in price, manufacturability, quality, and in service reliability and parts availability.
- No minimum order quantity required.

2) **Highly Configurable, minimal variation:**

- Minimal customization,
- High Utilization of options that are common in the industry,
- areas of variation are expected and necessary to ensure the Agency can meet their unique operational constraints.
- Configuration will present benefits in price, manufacturability, quality, and in service reliability and parts availability.
- No minimum order quantity required.

3) **Medium Configurable, some variation:**

- Some customizations present
- Medium utilization of options that are common in the industry,
- Opportunities for a more configurable approach are present.
- Configuration is consistent across the Agencies New Flyer fleet which may present benefits around in service reliability and parts availability within the Agencies warehouses.
- A minimum order quantity of 50 buses or,
- commitment from the Agency to reduce their specific custom options and pursue more available options to move to the Highly Configurable Category

4) **Minimum Configurable, significant variation:**

- High number of customizations present
- Low utilization of options that are common in the industry.
- Opportunities for a more configurable approach are present.
- The technical configuration includes the desired attributes as communicated by the Agency may result in synergies and benefits for the Agency for their internal training, service, maintenance, and parts warehousing practices.
- A minimum order quantity of 100 buses is required to move forward with this level of customization

Tab 3, Tariffs

New Flyer Response:

Tariffs have been an evolving situation with the full cost impact not yet visible. New Flyer's proposed price **does not include any additional costs, duties, or price adjustments resulting from regulatory changes, changes or law, or future or recently imposed tariffs** as the cost impact is not available. New Flyer's proposed price is based on USMCA agreements and global Tariff values that were in place as of January 20th, 2025. Potential changes to tariffs have been an evolving situation with the full cost impact not yet visible. We expect the cost of Tariffs will increase the price of the bus between 3% and 15%; however, this is an estimate for your budgeting purposes only. New Flyer may send an updated proposal with an estimate of the Tariff amount once we have better visibility to the final global Tariff values.

To ensure continued production and delivery of our customers' buses, New Flyer will begin assessing the tariff impact on each bus build at the time of line entry. The amount of the price increase will vary based on the type of bus, Agency selected options, component sourcing, and timing of the order.

Per the terms of State of Washington Department of Enterprise Services (Contract 06719-01), the following provisions apply:

- **3.4. ECONOMIC ADJUSTMENT:** (p.5 of 32)
 - *For certainty, notwithstanding anything else to the contrary contained herein, in the event that a price adjustment is required in respect of changes that are mandatory as a result of legislation or regulations that become effective after the date of the tender submission, such price adjustment shall be negotiated in good faith by the Participants and the Contractor.*

Should tariffs or regulatory changes affect the cost of materials, production, or services, or result in a change by CityBus in the number of units to be procured, New Flyer reserves the right to adjust pricing accordingly.

The Price Change reflective of actual Tariff costs, will be calculated at the time of line entry and will be provided with auditable backup to State of Washington Department of Enterprise Services. The amount will be calculated through New Flyer's SRCR (Sales Release Change Request) process and passed through at cost. It will be clearly identified as a Tariff Surcharge on the Price Change.

The payment terms for Tariffs are Net 15 days from the time the Price Change, auditable backup, and invoice are presented to CityBus.

The federal government requires that the importer on record pay for Tariffs two (2) weeks from the date they are incurred and provide a bond for tariff payments. New Flyer has provided a bond to the Federal Government for Tariff Payments; therefore, the Tariff payment at line entry is not considered an Advanced Payment, and no additional security is required.

Tab 4, Bus Publications

New Flyer Response:

Please see the attached New Flyer **Publications Proposal**, noting that Publications are included in the bus price.

A refreshed Publications deliverable will be provided when a final bus configuration is confirmed.

CONTRACT DELIVERABLES PROPOSAL		PUBLICATIONS rev b. April 12, 2023
PRIMARY CUSTOMER NAME	Citybus of Greater Lafayette (Lafayette, IN)	
PUBLICATIONS CUSTOMER NAME	Citybus of Greater Lafayette (Lafayette, IN)	
BID NUMBER	2025-LoNo (Based on 20-046)	
BUS MODEL	XN60	

New Flyer Standard Bus Publications				This is for one XN60 Build of approx 1 Bus Only
DESCRIPTION	QTY	CUSTOMER DELIVERY	UPDATES (years)	COMMENTS
Emergency Responder Guide (8.5x11 laminated paper)	1	With First Bus Delivery	6	Emergency information to be on board each bus
Operator's Guide (8.5x11 3-hole)	1	With First Bus Delivery	6	
Parts Manual	1	Within 30 Business Days After Last Bus Delivery	6	
Service Manual	1	Within 30 Business Days After Last Bus Delivery	6	
Bus System Drawings Manual (11x17 3-hole regular paper includes air, electr, hydraulic, cooling, PLC HVAC layouts and schematics)	1	Within 30 Business Days After Last Bus Delivery	6	
TIV USB	1	Within 30 Business Days After Last Bus Delivery	6	USB Includes only NF Manuals plus OEM items below with ***
Sub Total				
OEM Supplier Publications				This is for one XN60 Build of approx 1 Bus Only
DESCRIPTION	QTY	CUSTOMER DELIVERY	UPDATES (years)	COMMENTS
Cummins L9N (CM2380) 2021EPA Engine OEM Vendor Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		2021EPA Manual cost and availability unknown. Will need to re-quote.
Fault Code Troubleshooting Manual (Vol 1 - 3)	1	"	N/A	
Service Manual (Vol 1 - 2)	1	"	N/A	
Operation & Maintenance Manua	1	"	N/A	
Owners Manual	1	"	N/A	
ALLISON TRANSMISSION B500 OEM Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		Gen6 Manual cost and availability unknown. Will need to re-quote
Service Manual	1	"	N/A	*
Parts Manual	1	"	N/A	*
Quick Tech Troubleshooting Guide	1	"	N/A	*
Troubleshooting Manual	1	"	N/A	*
Principle of Operations	1	"	N/A	*
Mechanics Tips	1	"	N/A	*
Operator's Manuals	1	"	N/A	*
Thermo King HVAC OEM Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
Unit Operation & Maintenance Manua	1	"	N/A	*
Intelligaire III Diagnostic Manual	1	"	N/A	*
Modine Cooling System OEM Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
eFan Cooling System Service and Diagnostic Manua	1	"	N/A	*
WABCO ABS System OEM Manual (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
ABS Maintenance Manua	1	"	N/A	*
MGM Brake Stroke Monitor OEM Manual (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
MGM eStroke RS232 Diagnostic Document	1	"	N/A	*
Destination Sign OEM Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
Luminator Operation & Maintenance Manua	1	"	N/A	*
Amerex FSS OEM Manual Set (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
V25ABC System Operation and Maintenance Manua	1	"	N/A	*
SafetyNet Controller Operation and Maintenance Manua	1	"	N/A	*
Vansco Multiplexing System OEM Manual (includes only the following)		Within 30 Business Days After Last Bus Delivery or Soon After Receiving From OEM Supplier		
Hardware User Guides	1	"	N/A	*
Software User Guides	1	"	N/A	*

Tab 5, Bus Training

New Flyer Response:

Please see the attached [Training Proposal](#) for details regarding available training opportunities as recommended by New Flyer. Training is [not included](#) in the bus price and can be selected as required by CityBus.

Please note, the recommended training list provided in this Low-No proposal is provided for budgetary purposes only.

As part of the requirements of the LoNo application, a comprehensive workforce development or upskilling plan that aligns with the project scope will strengthen the application.

For zero-emission applications, a workforce development plan is a statutory requirement. Applicants should include an additional 5% in their federal funding request for workforce development.

CONTRACT DELIVERABLES LIST		CUSTOMER TRAINING			
CUSTOMER NAME	Citybus of Greater Lafayette (Lafayette, IN)	<i>Note: Line items listed are individual courses. The hours shown are instructor hours for each course. The Transit Agency must select which courses and which quantities are required based on their specific operation and staffing.</i>			
BID/OPTION/SR NUMBER	LONO 2025				
TECHNICAL SUMMARY	Rev Draft 1				
BUS MODEL	XN60				
QUANTITY	4				
New Flyer Supplied Training					
DESCRIPTION	RECOMMENDED MAXIMUM NUMBER OF STUDENTS PER CLASS	QTY HRS.	TOTAL SELLING PRICE AT BID	REQUIREMENT	BILLABLE: Y/N
Operator Orientation (Train-the-Trainer)	6	4	\$986.85	Recommended	Y
Maintenance Orientation	15	4	\$986.85	Recommended	Y
Preventive Maintenance Inspection	10	4	\$986.85	Recommended	Y
Multiplex System	10	32	\$7,894.80	Recommended	Y
Entrance & Exit Doors	10	4	\$986.85	Recommended	Y
Wheelchair Ramp	10	4	\$986.85	Recommended	Y
Brake Systems and Axles	10	24	\$5,921.10	Recommended	Y
Air System and ABS	10	8	\$1,973.70	Recommended	Y
Suspension and Steering	10	8	\$1,973.70	Recommended	Y
Electric Fan Drive	10	4	\$986.85	Recommended	Y
Coolant Loop Fill Procedure	10	4	\$986.85	Recommended	Y
Towing	10	4	\$986.85	Recommended	Y
Body and Structure	10	4	\$986.85	Recommended	Y
CNG Fuel System	10	8	\$1,973.70	Recommended	Y
Articulated Joint	10	16	\$3,947.40	Recommended	Y
Sub Total - New Flyer Training			\$32,566.05		Y
OEM Vendor Supplied Training					
DESCRIPTION	RECOMMENDED MAXIMUM NUMBER OF STUDENTS PER CLASS	QTY HRS.	TOTAL SELLING PRICE AT BID		
Engine Maintenance	8	24	\$21,060.00	Recommended	Y
Transmission Maintenance	8	16	\$12,960.00	Recommended	Y
HVAC Maintenance	8	8	\$5,130.00	Recommended	Y
Fire Suppression/Gas Detection	10	8	\$5,670.00	Recommended	Y
Destination Sign	10	12	\$10,530.00	Recommended	Y
Sub Total - OEM Vendor Training			\$55,350.00		
Training Total (priced separate from the bus price)			\$87,916.05		Y

Tab 6, Bus Specialized Tooling and Diagnostics

New Flyer Response:

Included in this section are details regarding New Flyer's specialized Tooling and Diagnostics recommended to maintain the Xcelsior® bus. This package acts as a shopping list for CityBus to select from as needed.

The corresponding Tooling and Diagnostics equipment prices are not included in the bus price and is provided for budgetary purposes only.

A refreshed Tooling and Diagnostics list will be provided when the final bus configuration is confirmed.

Date 2025-07-07

Revision Level Rev Draft 1

Customer Name Citybus of Greater Lafayette (Lafayette, IN)

Bid / Option Number LONO 2025

Quantity - Bus Model 4 x XN60

Pricing Expiration Date



Item	Billing Method	Customer Specification Description	NF Parts Description	Part Number Type	Bid Quoted NF Part # or Link	Quantity	Individual Unit Selling Price (USD)	Total Selling Price (USD)
1	Billed Separately		KIT - Panasonic FZ55 Toughbook Laptop	Diagnostic Equipment	6502351	1	\$ 4,410.52	\$ 4,410.52
2	Billed Separately		Nexiq USB Link™ 3 - WIFI/Bluetooth Edition	Diagnostic Equipment	6494933	1	\$ 1,226.40	\$ 1,226.40
3	Billed Separately		Harness - Adapter Diagnostic CAN 2	Diagnostic Equipment	07-12-5916	1	\$ 141.07	\$ 141.07
4	Billed Separately		ZF Testman IAM Diagnostic Kit	Diagnostic Equipment	6435374	1	\$ 4,479.27	\$ 4,479.27
5	Billed Separately		Adapter - Dongle ZF	Diagnostic Equipment	6503298	1	\$ 357.26	\$ 357.26
6	Billed Separately		Intelligent III Diagnostic Software & Cables	Diagnostic Equipment	6393934	1	\$ 2,560.48	\$ 2,560.48
7	Billed Separately		Valeo Diagnostic Software & Cables	Diagnostic Equipment	6499004	1	\$ 691.42	\$ 691.42
8	Billed Separately		Valeo Adapter - Diagnostic	Diagnostic Equipment	6492163	1	\$ 111.60	\$ 111.60
9	Billed Separately		Cable - PVSG Interface	Diagnostic Equipment	6487019	1	\$ 56.84	\$ 56.84
10	Billed Separately		Cable - Transtech VR Interface	Diagnostic Equipment	6488984	1	\$ 320.82	\$ 320.82
11	Billed Separately		Amerex SafetyNet Software & Interface	Diagnostic Equipment	6355551	1	\$ 762.26	\$ 762.26
12	Billed Separately		Cummins Insite Lite (Initial Download)	Software / Annual Renewals/ Subscriptions	6339520	1	\$ 1,237.11	\$ 1,237.11
13	Billed Separately		Cummins Insite Lite (Renewal)	Software / Annual Renewals/ Subscriptions	6495522	1	\$ 1,237.11	\$ 1,237.11
14	Billed Separately		Cummins Insite Pro	Software / Annual Renewals/ Subscriptions	6339521	1	\$ 1,371.07	\$ 1,371.07
15	Billed Separately		Cummins Insite Pro (Renewal)	Software / Annual Renewals/ Subscriptions	6495523	1	\$ 1,323.79	\$ 1,323.79
16	Billed Separately		Allison DOC Premium (Initial Download)	Software / Annual Renewals/ Subscriptions	6469849	1	\$ 1,702.58	\$ 1,702.58
17	Billed Separately		Allison DOC Premium (Renewal)	Software / Annual Renewals/ Subscriptions	6474918	1	\$ 913.20	\$ 913.20
18	Billed Separately		Wabco ABS Software (Initial Download)	Software / Annual Renewals/ Subscriptions	6334596	1	\$ 433.38	\$ 433.38
19	Billed Separately		Wabco ABS Software (Renewal)	Software / Annual Renewals/ Subscriptions	6495817	1	\$ 410.17	\$ 410.17
20	Billed Separately		Cummins Insite Software	No Charge Software	INSITE™ Engine Diagnostics Cummins Inc.	1	\$ -	\$ -
21	Billed Separately		EMP Software	No Charge Software	EMP : Drivers & Downloads (emp-corp.com)	1	\$ -	\$ -
22	Billed Separately		Luminator MIE Software	No Charge Software	https://luminator.zendesk.com/hc/en-us/requests/new	1	\$ -	\$ -
23	Billed Separately		Vansco Software	No Charge Software	http://divapps.parker.com/divapps/igan/VanscoVMMs.html	1	\$ -	\$ -
24	Billed Separately		Vansco 1210 Chooser	No Charge Software	http://divapps.parker.com/divapps/igan/VanscoDLA.html	1	\$ -	\$ -
25	Billed Separately		PVSG Software	No Charge Software	https://ph.parker.com/us/17616/en/gateway-module-parker-vehicle-system-gateway/#product_support	1	\$ -	\$ -
26	Billed Separately		Smartertrider Software	No Charge Software	https://promo.parker.com/promotionsite/parker-smart-suspension/us/en/home	1	\$ -	\$ -
27	Billed Separately		Kit - Lift Tow Universal	Special Tools and PPE	6396565	1	\$ 327.96	\$ 327.96
28	Billed Separately		Kit - Lift Tow Receivers	Special Tools and PPE	6396567	1	\$ 2,131.89	\$ 2,131.89
29	Billed Separately		Xcelior Flat Tow adapter (2 pcs. Per set)	Special Tools and PPE	6395097	1	\$ 2,132.20	\$ 2,132.20
30	Billed Separately		Assy - Frame Flat Towing	Special Tools and PPE	902990	1	\$ 6,551.82	\$ 6,551.82
31	Billed Separately		Jacking Adapters	Special Tools and PPE	434434	1	\$ 1,179.13	\$ 1,179.13
32	Billed Separately		Repair Kit - Disc Brakes & Synact Calipers	Special Tools and PPE	6501865	1	\$ 10,513.04	\$ 10,513.04
33	Billed Separately		Torque Multiplier	Special Tools and PPE	6314711	1	\$ 2,692.20	\$ 2,692.20
34	Billed Separately		Hub Repair Kit - MAN VOK-08 Frt Axle	Special Tools and PPE	6408311	1	\$ 11,278.65	\$ 11,278.65
35	Billed Separately		Optional Hub Removal Hydraulic Tool Kit - MAN VOK-08	Special Tools and PPE	6458834	1	\$ 7,063.48	\$ 7,063.48
36	Billed Separately		King Pin Press Kit - MAN VOK-08 Frt Axle	Special Tools and PPE	6494532	1	\$ 21,425.81	\$ 21,425.81
37	Billed Separately		Hub Repair Kit - MAN HY1350 RR Axle	Special Tools and PPE	6408306	1	\$ 7,158.37	\$ 7,158.37
38	Billed Separately		ABS Sensor R&R Kit - MAN HY1350 RR Axle	Special Tools and PPE	6408307	1	\$ 1,309.52	\$ 1,309.52
39	Billed Separately		Pinion Seal Repair Kit - MAN HY1350 RR Axle	Special Tools and PPE	6444302	1	\$ 3,277.59	\$ 3,277.59
40	Billed Separately		Differential Repair Kit - MAN HY1350 RR Axle	Special Tools and PPE	6444303	1	\$ 11,147.36	\$ 11,147.36
41	Billed Separately		Optional Tool Kit - MAN HY1350 RR Axle	Special Tools and PPE	6444304	1	\$ 44,883.37	\$ 44,883.37
42	Billed Separately		Tool Kit - ZF AV-132 Center Axle	Special Tools and PPE	6406431	1	\$ 232.25	\$ 232.25
43	Billed Separately		Hub Puller - ZF Axle	Special Tools and PPE	5870-080-071	1	\$ 4.98	\$ 4.98
44	Billed Separately		50 Ton Cylinder	Special Tools and PPE	5870-287-009	1	\$ 762.26	\$ 762.26

New Flyer Tools Diagnostics Proposal

Exhibit 1

45	Billed Separately		Pump - Hydraulic	Special Tools and PPE	20-00-0057	1	\$	2,159.18	\$	2,159.18
46	Billed Separately		Rebuild Kit - EMP Alternator	Special Tools and PPE	6405510	1	\$	4,371.84	\$	4,371.84
47	Billed Separately		Coolant System Pressure Tester	Special Tools and PPE	660817	1	\$	1,129.41	\$	1,129.41
48	Billed Separately		Kit - Coolant Pressure Fill	Special Tools and PPE	6484741	1	\$	4,792.69	\$	4,792.69
49	Billed Separately		Adj Tool - Strg Gear Box Press Relief	Special Tools and PPE	6465265	1	\$	344.83	\$	344.83
50	Billed Separately		Depth Punch - Strg Gear Box Press Relief	Special Tools and PPE	6465266	1	\$	258.64	\$	258.64
51	Billed Separately		Flow Meter Tester - Strg Gear Box	Special Tools and PPE	140809	1	\$	1,911.92	\$	1,911.92
52	Billed Separately		Puller Tool - Pitman Arm	Special Tools and PPE	6394270	1	\$	755.91	\$	755.91
53	Billed Separately		Alignment Tool - Flex Connector	Special Tools and PPE	6360381	1	\$	933.91	\$	933.91
54	Billed Separately		Eng/Trans Dolly - Universal	Special Tools and PPE	086444	1	\$	3,178.13	\$	3,178.13
55	Billed Separately		Cummins L9N Service Tool Kit	Special Tools and PPE	6483729	1	\$	34,288.16	\$	34,288.16
56	Billed Separately		Kit - Allison Service Tools	Special Tools and PPE	6360446	1	\$	13,490.35	\$	13,490.35
57	Billed Separately		TK R134a A/C Tool Kit	Special Tools and PPE	6350866	1	\$	30,296.02	\$	30,296.02
58	Billed Separately		Amerex Discharge Hose Blowout Adapter	Special Tools and PPE	052132	1	\$	209.59	\$	209.59
59	Billed Separately		Amerex Fire Alarm/Simulator Module	Special Tools and PPE	6484731	1	\$	408.76	\$	408.76
60	Billed Separately		Amerex Calibration Kit - AMGaDS III	Special Tools and PPE	6459321	1	\$	1,524.45	\$	1,524.45
61	Billed Separately		CNG Tank Valve Installation Tool	Special Tools and PPE	6467614	1	\$	1,672.09	\$	1,672.09
62	Billed Separately		Accumulator Fill and Test Kit	Special Tools and PPE	6458813	1	\$	-	\$	-
63	Billed Separately		Pressure Regulator - ATG Accumulator	Special Tools and PPE	6465316	1	\$	-	\$	-
64	Billed Separately		Swivel Union - ATG Accumulator	Special Tools and PPE	6465317	1	\$	-	\$	-
65	Billed Separately		Adapter - ATG Accumulator	Special Tools and PPE	6465318	1	\$	-	\$	-
66	Billed Separately		Hydraulic Block Torque Kit	Special Tools and PPE	6353626	1	\$	-	\$	-
67	Billed Separately		Cylinder Pin Holder	Special Tools and PPE	6353636	1	\$	-	\$	-
68	Billed Separately		Cylinder Pin Extractor	Special Tools and PPE	6353637	1	\$	-	\$	-
69	Billed Separately		Hydraulic Fill and Test Kit	Special Tools and PPE	6500763	1	\$	-	\$	-
70	Billed Separately		Roof Strut R&R Tool	Special Tools and PPE	6491438	1	\$	-	\$	-
71	Billed Separately		Eye Bolt	Special Tools and PPE	6357775	1	\$	-	\$	-
72	Billed Separately		Wrist Joint Nut Restraint	Special Tools and PPE	6461222	1	\$	-	\$	-
73	Billed Separately		Socket, 32mm	Special Tools and PPE	6389935	1	\$	-	\$	-
74	Billed Separately		Torque Multiplier, 1350 Nm	Special Tools and PPE	6389936	1	\$	-	\$	-
75	Billed Separately		Holder, Cover Plate	Special Tools and PPE	6389937	1	\$	-	\$	-
76	Billed Separately		Repair Kit - Hubner Bellows	Special Tools and PPE	6446214	1	\$	-	\$	-
							\$	-	\$	-
							\$	-	\$	-

Notes:

- Part numbers are subject to change.
- If multiple kits are ordered, the subcomponent quantities listed will only display the total quantities needed per kit.
- If parts are required to be assembled in advance of shipment, please confirm part number type is set to "Assembly".

Total Amount Included in Bus Price \$ -

Customer Signature

Date

Total Amount Billed Separately \$ 259,544.11

*Above totals exclude applicable taxes.

Tab 7, Bus Warranty

New Flyer Response:

Please see attached for New Flyer's **Warranty Proposal**, noting that Warranty pricing is included in the bus price.

An updated Warranty deliverable will be provided when a final bus configuration is confirmed.

CONTRACT DELIVERABLES LIST		Warranty		
CUSTOMER NAME		Citybus of Greater Lafayette (Lafayette, IN)		
BID NUMBER		2025-LoNo (Based on 20-046)		
BUS MODEL		XN60		
QUANTITY		4		
MAJOR COMPONENT DESCRIPTION	BASE AND EXTENDED WARRANTY			COMMENTS
	PROVIDER	YEARS	MILEAGE	
Base Bus Warranty	New Flyer of America	2	100,000	Excluding scheduled maintenance items, acts of nature, or normal consumables.
Basic Bus Structure	New Flyer of America	3	150,000	Body, and body structure shall consist of the components that are mechanically fastened or adhesively bonded or glued as part of the structure.
Chassis Structure (Integrity)	New Flyer of America	12	500,000	Consists of all components that are welded together to form the main frame (skeleton) and body construction. The structural integrity guarantee covers against a significant loss of structural integrity of the assembly or its functional performance due to non corrosion related failures.
Chassis Structure (Corrosion)	New Flyer of America	12	500,000	Consists of all components that are welded together to form the main frame (skeleton) and body construction. The corrosion guarantee covers against a significant loss of structural integrity of the assembly or its functional performance, resulting from a pertinent loss of cross-section due to corrosion caused by normal environmental elements but excludes corrosion caused by aggressive road de-icers such as Magnesium Chloride or equivalents, unless New Flyer approved preventative measures are taken.
Engine	Cummins	2	Unlimited	All repairs/warranty claims need to be handled through the local authorized repair facility. When the 3 year extended warranty is purchased (5 years total) the following applies: Two Year Base (Full Coverage), years 3,4 & 5 covers components only as per manufacturer's warranty document.
Transmission	Allison	2	Unlimited	All repairs/warranty claims need to be handled through the local authorized repair facility. When the 3 year extended warranty is purchased (5 years total) the following applies: Two Year Base (Full Coverage), years 3,4 & 5 covers components only as per manufacturer's warranty document.
Axle (Front and Rear)	MAN	5	300,000	Excluding maintenance items & items that are not covered by the OEM's warranty. All friction materials are excluded from this limited warranty. Wear and third party items supplied with the axle (e.g. slack adjuster, seals and bearings, shocks, air bellows, radius rods, brake chambers) are not included in the 5 year warranty. Please see manufacturer's warranty document.
Center Axle	ZF	5	300,000	Exclusions and limitations apply, see warranty terms and conditions document for coverage and limitation details. The 5 year coverage applies to the Axle Housing and Carrier Arms, all friction materials and maintenance items are excluded from this limited warranty. Please see manufacturer's warranty document.
A/C	Thermo King	2	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document. All repairs/warranty claims need to be handled through the local authorized repair facility.
Brake System	New Flyer of America	2	100,000	Friction Material Excluded.
Destination Signs	Luminator	6	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document. All repairs/warranty claims need to be handled through the local authorized repair facility.
Door Systems	Vapor	3	150,000	Excluding maintenance items & items that are not covered by the OEM's warranty.
Air Compressor	Cummins	2	Unlimited	
Wheelchair Ramp	New Flyer of America	2	100,000	
Electrical System	Parker	3	150,000	Excluding maintenance items & items that are not covered by the OEM's warranty.
LED Headlights	J.W. Speaker	6	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document.
Tires	New Flyer of America	2	24,000	New Flyer Industries Limited warrants the tires installed as original equipment on this vehicle only against defects in materials and workmanship which cause the vehicle to fail to comply with applicable U.S. and Canadian greenhouse gas emission limits ("Warrantable Emissions Failures"). This vehicle emissions limited express warranty relating to original equipment tires is valid for two (2) years or 24,000 miles whichever occurs first.
Towing	New Flyer of America	2	100,000	
Air Dryer	Haldex	2	200,000	
Emission Control System	Cummins	5	100,000	Some limitations and exclusions may apply - Please see manufacturer's warranty document.
Charge Air Cooler	EMP	3	150,000	
Fire Suppression System	Amerex	3	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document.
Power Steering	New Flyer of America	2	100,000	
Radiator Fan Drive	EMP	3	150,000	
Hydraulic Systems	New Flyer of America	2	100,000	
Alternator	EMP	2	100,000	
Paint	Axalta	5	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document.
Greenhouse Gas Emissions-Related Warranty (Idle Reduction Systems)	New Flyer of America	5	100,000	Aluminum Wheels, Emissions-related warranty on Neutral-Idle or Start/Stop idle reduction systems, as defined by the U.S. EPA (not including Allison Standard FuelSense 2.0, Restricted Neutral-at-Stop (NAS), and "Auto-Neutral" functions).
Articulated Joint	ATG	2	Unlimited	Some limitations and exclusions may apply - Please see manufacturer's warranty document.
Starter	New Flyer of America	2	100,000	

Tab 8, Xcelsior® Bus Brochure

New Flyer Response:

Please find the Xcelsior® Compressed Natural Gas Bus brochure below.



xcelstor[®] CNG

Your low-emission mobility solution.



Green transit solutions.

Deploying low- and zero-emission technology is a critical part of reducing greenhouse gas (GHG) emissions.

Introduced to market in 1994, New Flyer's heavy-duty compressed natural gas (CNG) transit bus can meet your transit agency's low-emission needs today.

Facts.

CNG lends consistency in operation and design across the transit industry: all bus manufacturers who produce CNG buses in North America do so using the same CNG tank technology.

CNG offers direct solutions to your low-emission challenges.

With clean, safe, and readily available technology, CNG propulsion **emits 90% less nitrogen oxide (NOx) than diesel engines** - and meets particulate matter levels without the need of a filter.

Benefits of Xcelstor[®] CNG.



Breathability

CNG buses emit virtually no visible particulate matter or black soot at the tailpipe, lending cleaner, more breathable air to your community.



Easy Transition

With fewer infrastructure resources than battery-electric buses, CNG buses can be immediately deployed and scaled, helping to transition your fleets to low- and zero-emission.



Extended Range

CNG buses provide an extended range of 350 - 400 miles, compared to traditional diesel engine buses.



Cost-Effective

The price of natural gas remains steady and less expensive than diesel.



Low-Maintenance

CNG buses are easier to maintain than traditional diesel engine buses.

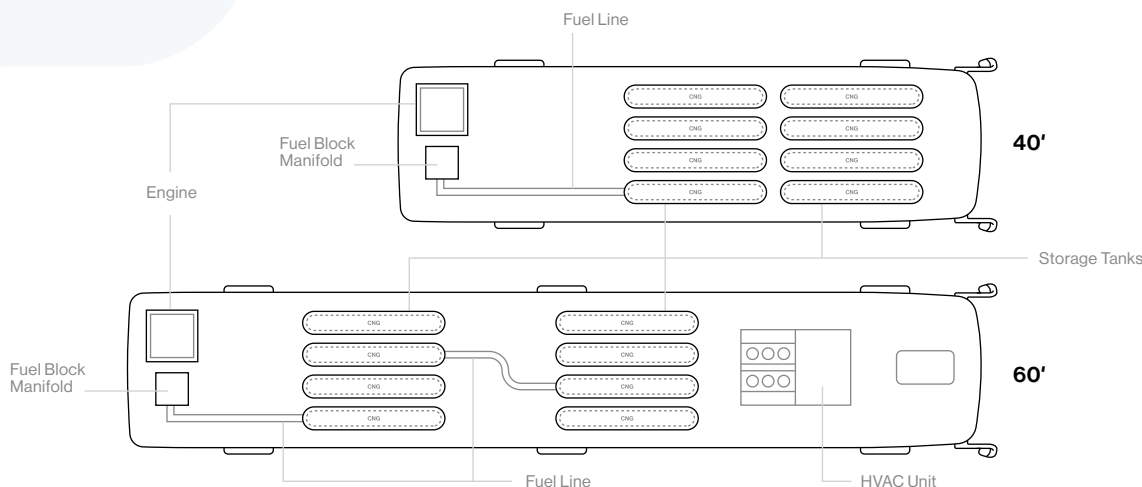


Particulate Filter-Free

CNG eliminates the need for particulate filters and regeneration cycles.

How it works.

CNG is made by compressing natural gas. It is stored in cylindrical tanks placed on the roof and distributed via a main fuel supply line.



A CNG fuel system transfers high-pressure natural gas from the storage tank through the main fuel supply line to a fuel block manifold and filter.

The natural gas pressure level is reduced using a pressure regulator — to be compatible with the engine fuel injection system. Fuel is then introduced into the intake manifold or combustion chamber.

Over 25 years of innovating CNG technology.

New Flyer has delivered over 14,000 CNG buses to transit agencies across the United States and Canada. Today, its CNG technology is built on the Xcelsior® transit bus model.

Unmatched Safety

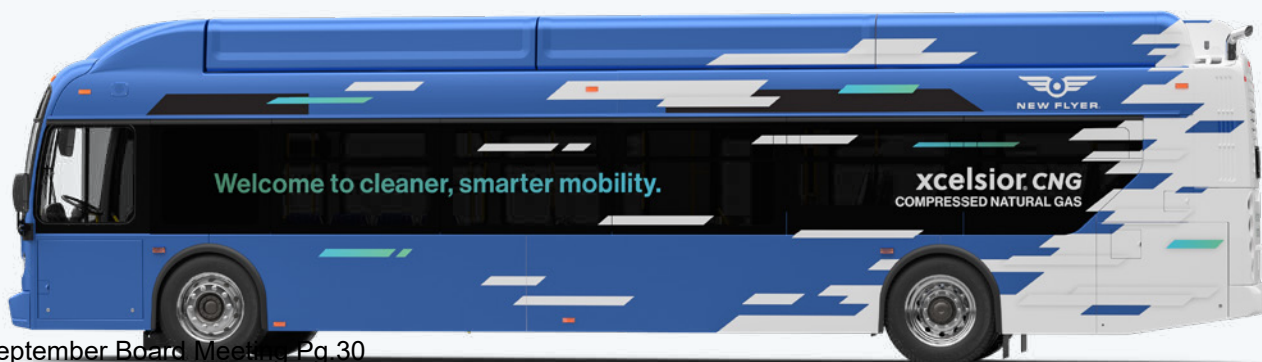
New Flyer continually references and integrates industry-leading safety measures and best practices to its manufacturing process, including recommendations of the Federal Motor Carrier Safety Administration ("FMCSA") and National Fire Protection Association ("NFPA") — both of which are considered to be industry standards.

Proven Design + Performance

New Flyer has delivered over 22,000 Xcelsior® heavy-duty transit bus models, together accumulating over one billion miles of revenue service.

Commitment to Clean, Safe, Sustainable Transit

Every day, New Flyer buses carry millions of people to their destinations — this is not a responsibility we take lightly. Together with leading transit agencies, we are proud to deliver safe, low-emission mobility solutions to communities across North America.



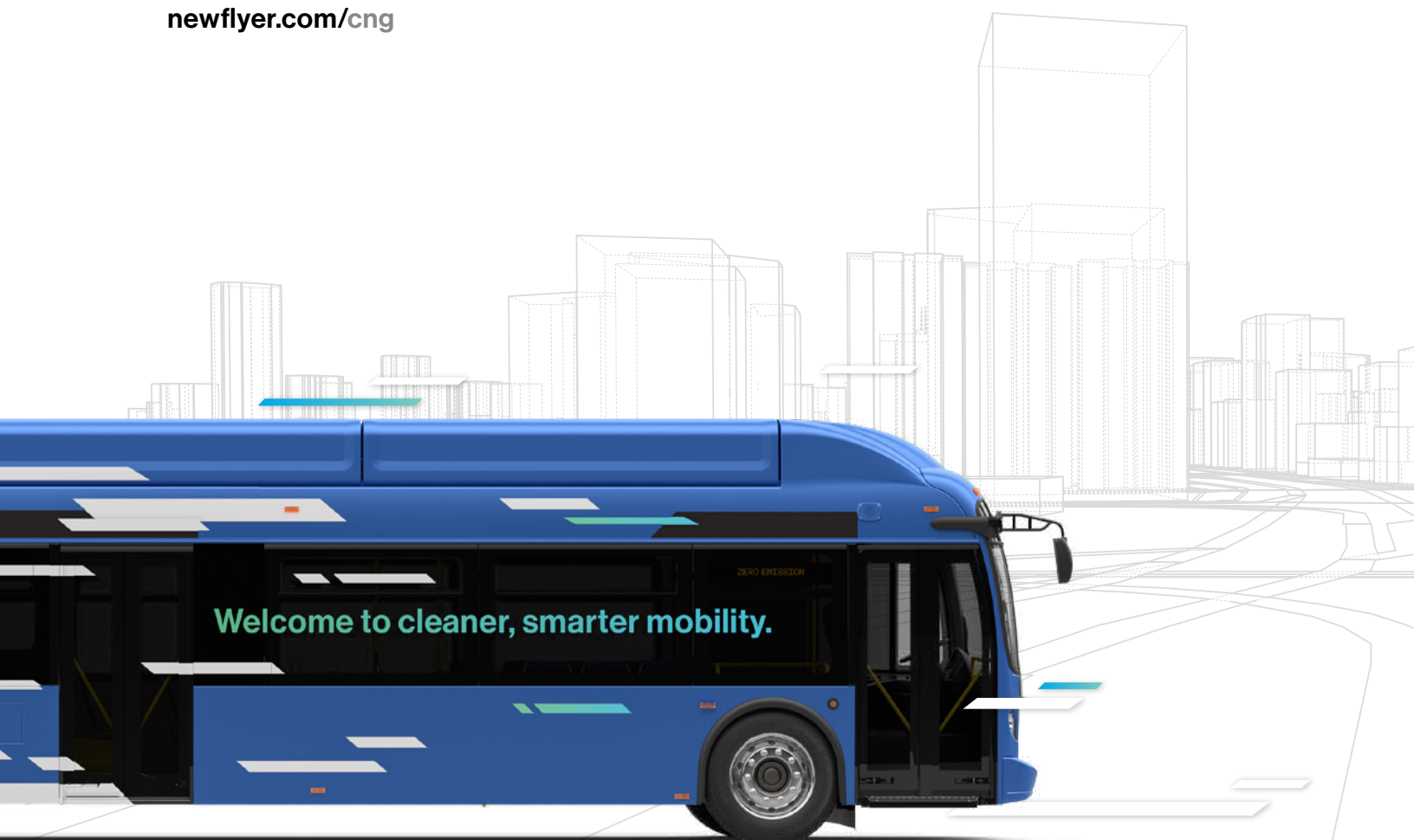
	35' <i>XN35</i>	40' <i>XN40</i>	60' <i>XN60</i>
Measurements			
Length	36' 3" (11.05m) Over bumpers; 35' 5" (10.80m) Over body	41' 0" (12.50m) Over bumpers; 40' 2" (12.24m) Over body	60' 10" (18.54m) Over bumpers; 60' 0" (18.29m) Over body
Width	102" (2.6m)	102" (2.6m)	102" (2.6m)
Roof Height	11' 1" (3.3m) Over charging rails	11' 1" (3.3m) Over charging rails	11' 1" (3.3m) Over charging rails
Step Height	14" (356mm)	14" (356mm)	14" (356mm)
Front Step Height (Kneeled)	10" (254mm)	10" (254mm)	10" (254mm)
Interior Height – Floor to Ceiling	79" (2m) Over front and rear axle; 95" (2.4m) Mid-coach	79" (2m) Over front and rear axle; 95" (2.4m) Mid-coach	79" (2m) Over front and rear axle; 95" (2.4m) Mid-coach
Tire Size	305/70R22.5	305/70R22.5	305/70R22.5
Aisle Width	22" to 24" (559mm to 610mm) (varies with seat model)	22" to 24" (559mm to 610mm) (varies with seat model)	22" to 24" (559mm to 610mm) (varies with seat model)
Wheelbase	226.75" (5.8m)	283.75" (7.2m)	229" (5.8m) Front / 293" (7.4m) rear
Propulsion			
Transmission	Allison; Voith and ZF options available	Allison; Voith and ZF options available	Allison; Voith and ZF options available
Engine Options	Cummins L9N CNG	Cummins L9N CNG	Cummins L9N CNG
Passenger Capacity (With wheelchair barrier protection)			
Seats	Up to 32	Up to 40	Up to 61 (with one exit door)
Standees	Up to 33	Up to 43	Up to 62 (with one exit door)
Accessibility			
Doors	2	2	2 or 3 (option for up to 5 doors)
Wheelchair Accessibility	32" (813mm) wide, 1:6 slope NFIL or SmartRider™ ramp, front door	32" (813mm) wide, 1:6 slope NFIL or SmartRider™ ramp, front door	32" (813mm) wide, 1:6 slope NFIL or SmartRider™ ramp, front door
Wheelchair Locations	2 - Front location, rear location also available (other options available)	2 - Front location, rear location also available (other options available)	2 - Front location, rear location also available (other options available)
Approach Angle			
Approach/Departure/Breakover Angles	9°/9°/12°	9°/9°/9°	9°/9°/12° (front) 9° (back)
Turning Radius (Body, with aluminum wheels; *Varies with wheel type)			
Turning Radius	39' (11.9m)*	44' (13.4m)*	44' (13.4m)*
Main Components			
Floor	Composite at rear interior step, CA-C treated Plywood remainder (dB Ply used on upper deck). Gerflor, Altro	Composite at rear interior step, CA-C treated Plywood remainder (dB Ply used on upper deck). Gerflor, Altro	Composite at rear interior step, CA-C treated Plywood remainder (dB Ply used on upper deck). Gerflor, Altro
Electrical System	Parker Vansco	Parker Vansco	Parker Vansco
Cooling System	Electric cooling fans (EMP, Modine)	Electric cooling fans (EMP, Modine)	Electric cooling fans (EMP, Modine)
Fuel Tank	Type 4 Natural Gas Vehicle Fuel Cylinder: 3300 SCF at 3600 psi service pressure	Type 4 Natural Gas Vehicle Fuel Cylinder: 3300 SCF at 3600 psi service pressure	Type 4 Natural Gas Vehicle Fuel Cylinder: 3300 SCF at 3600 psi service pressure
HVAC	Thermo King TE15 (rear)	Thermo King TE15 (rear)	Thermo King RLFE (front) TE15 (rear)
Axles	MAN VOK 07 Front disc brakes; MAN HY-1350 Rear disc brakes; Single reduction axle	MAN VOK 07 Front disc brakes; MAN HY-1350 Rear disc brakes; Single reduction axle	MAN VOK 07 Front disc brakes; ZF AVN 132 Center disc brake; MAN HY-1350 Rear disc brakes; Single reduction axle





xcel­sior[®] CNG

newflyer.com/cng



VIC | VEHICLE INNOVATION CENTER

Learn more about this technology at the Vehicle Innovation Center
newflyer.com/VIC



NEW FLYER OF AMERICA

CITY BUS --- CLAIMS LISTING FOR
August 28, 2025 THROUGH September 24, 2025

Claims UNDER \$20,000 (For Board to select 5 or more for audit)

CLAIM#	VENDOR NAME	CLAIM REASON	AMOUNT
41007	CITY OF LAFAYETTE	UTILITIES	\$386.25
41008	MOUNCE, RYAN	TOOL ALLOWANCE	\$97.66
41009	** CTE	CAPITAL ITEMS	\$18,000.00
41010	** NEORIDE	CAPITAL ITEMS	\$12,386.00
41011	** 4 STATES TRUCK	CAPITAL ITEMS	\$6,685.42
41012	ABC BUS CO	INVENTORY	\$803.00
41013	A & R MECHANICAL	CONTRACTUAL SERVICE	\$2,055.00
41014	ADECCO	TEMP. EMPLOYMENT	\$3,817.88
41015	AL WARREN OIL CO	CONTRACTUAL SERVICE	\$1,812.20
41016	ARAMARK	CONTRACTUAL SERVICE	\$64.94
41017	BALL EGGLESTON	ATTORNEY FEES	\$1,334.00
41018	BARNES & THORNBURG	CONTRACTUAL SERVICE	\$6,500.00
41019	** BEST ONE TIRE SERVICE	CAPITAL ITEMS	\$13,871.42
41020	BETTER MERCHANTS	ADVERTISING/PROMOTIONAL	\$2,307.60
41021	** BUC CONSTRUCTION SUPPLY	CAPITAL ITEMS	\$1,860.00
41022	CHEMSTATION	SUPPLIES	\$1,491.00
41023	CHOSNEK, ED	CHILD CARE	\$309.69
41024	CINTAS	UNIFORMS	\$1,419.07
41025	CINTAS	UNIFORMS-LEASED	\$1,274.22
41026	CLARKE POWER SERVICE	FREIGHT	\$22.83
41027	DISA	CONTRACTUAL SERVICE	\$1,198.20
41028	ENTERPRISE	CONTRACTUAL SERVICE	\$2,800.00
41029	FERRELLGAS	SUPPLIES	\$95.39
41030	FRANCISCAN WORKING WELL	CONTRACTUAL SERVICE	\$260.00
41031	** GILLIG	CAPITAL ITEMS	\$5,810.92
41032	** KIRKS AUTOMOTIVE SERVICE	CAPITAL ITEMS	\$4,348.22
41033	** LH INDUSTRIAL SUPPLIES	CAPITAL ITEMS	\$3,186.24
41034	LAFAYETTE AUTO SUPPLIES	INVENTORY	\$287.34
41035	LAFAYETTE FORD	CONTRACTUAL SERVICE	\$473.88
41036	MIDWEST ECS	CONTRACTUAL SERVICE	\$135.00
41037	MIDWEST TRANSIT EQUIPMENT	INVENTORY	\$967.79
41038	** MULHAUPTS	CAPITAL ITEMS	\$10,588.88
41039	NAPA	SUPPLIES	\$212.80
41040	PLYMATE	SUPPLIES	\$153.33
41041	PROSAFE	CONTRACTUAL SERVICE	\$550.00
41042	QUILL	SUPPLIES	\$1,139.07
41043	RLS ASSOCIATES	CONTRACTUAL SERVICE	\$2,508.19
41044	ROCC	CONTRACTUAL SERVICE	\$85.00
41045	TERAGRAPHS	ADVERTISING/PROMOTIONAL	\$14,600.00
41046	** THERMO KING	CAPITAL ITEMS	\$8,541.96
41047	WURTH	SUPPLIES	\$183.79
41048	THE AFTERMARKET PARTS CO	INVENTORY	\$13,770.84
41049	** SAFETY VISION	CAPITAL ITEMS	\$3,505.26
41050	** A TO Z SHEET METAL	CAPITAL ITEMS	\$475.00
41051	ALL STAR ELECTRONIC SECURITY	CONTRACTUAL SERVICE	\$45.00
41052	JIMS GARAGE	CONTRACTUAL SERVICE	\$900.00
41053	KIRKS AUTOMOTIVE SERVICE	INVENTORY	\$7,800.00

CITY BUS --- CLAIMS LISTING FOR
August 28, 2025 THROUGH September 24, 2025

Claims UNDER \$20,000 (For Board to select 5 or more for audit)

CLAIM#	VENDOR NAME	CLAIM REASON	AMOUNT
41054	FORVIS MAZARS LLP	AUDIT FEES	\$18,217.50
41055	CONSTELLATION	UTILITIES	\$18,241.56
41056	SPECTRIO	CONTRACTUAL SERVICE	\$145.05
41057	A & R MECHANICAL CONTRACTORS	CONTRACTUAL SERVICE	\$1,027.50
41058	ABC BUS COMPANIES	INVENTORY	\$379.71
41059	ADECCO EMPLOYMENT SERVICES	TEMP. EMPLOYMENT	\$5,832.00
41060	AL WARREN OIL CO, INC	CONTRACTUAL SERVICE	\$7,217.90
41061	ALL STAR ELECTRONIC SECURITY SYSTEMS INC	CONTRACTUAL SERVICE	\$810.00
41062	ANGI ENERGY SYSTEMS LLC	INVENTORY	\$7,896.39
41063	** BEST ONE OF INDY	CAPITAL ITEMS	\$1,255.31
41064	CARDINAL COPIER SOLUTIONS	SUPPLIES	\$6.00
41065	CINTAS CORPORATION	UNIFORMS-LEASED	\$2,134.46
41066	COMPSYCH CORPORATION	CONTRACTUAL SERVICE	\$1,689.36
41067	CUMMINS SALES & SERVICE	INVENTORY	\$745.96
41068	DISA GLOBAL SOLUTIONS INC	CONTRACTUAL SERVICE	\$2,309.52
41069	FERRELLGAS	SUPPLIES	\$32.78
41070	FRANKLIN PEST SOLUTIONS	CONTRACTUAL SERVICE	\$170.00
41071	** GILLIG LLC	CAPITAL ITEMS	\$5,962.42
41072	HENRIOTT GROUP INC	CONTRACTUAL SERVICE	\$3,150.00
41073	INDIANA TREE SERVICES, LLC	CONTRACTUAL SERVICE	\$10,500.00
41074	JIMS GARAGE, INC	CONTRACTUAL SERVICE	\$100.00
41075	KEVIN VAN GORDER	CUSTODIAL SERVICES	\$9,568.00
41076	** KIRKS AUTOMOTIVE INC	CAPITAL ITEMS	\$13,838.37
41077	** L H INDUSTRIAL SUPPLIES	CAPITAL ITEMS	\$4,472.18
41078	LAFAYETTE AUTO SUPPLY	INVENTORY	\$250.58
41079	** LUMINATOR TECHNOLOGY GROUP INC	CAPITAL ITEMS	\$2,530.00
41080	** MIDWEST TRANSIT EQUIPMENT OF INDIANA	CAPITAL ITEMS	\$5,694.42
41081	MOBILE WASH XPRESS, INC	CONTRACTUAL SERVICE	\$12,660.00
41082	NAPA AUTO PARTS	INVENTORY	\$4,639.00
41083	PLYMATE INC	SUPPLIES	\$153.33
41084	QUILL CORPORATION	SUPPLIES	\$870.78
41085	ROCCWELL LLC	CONTRACTUAL SERVICE	\$85.00
41086	SAFE HIRING SOLUTIONS, LLC	CONTRACTUAL SERVICE	\$903.35
41087	** SCHEID DIESEL SERVICE CO INC	CAPITAL ITEMS	\$10,387.65
41088	SHOOK PROPERTY MANAGEMENT	CONTRACTUAL SERVICE	\$2,492.50
41089	** THE AFTERMARKET PARTS CO, LLC	CAPITAL ITEMS	\$19,278.08
41090	TRAVELERS	INSURANCE	\$6,146.22
41091	TREASURER OF STATE	AUDIT FEES	\$375.00
41092	CARDINAL INFRASTRUCTURE LLC	MEMBERSHIP DUES	\$2,000.00
41093	** CTE	CAPITAL ITEMS	\$13,000.00
41094	AGAVE HR PARTNERS	CONTRACTUAL SERVICE	\$2,975.00
41095	BUSINESS SYSTEM SOLUTIONS	CONTRACTUAL SERVICE	\$13,372.85
41096	GOOGLE	CONTRACTUAL SERVICE	\$1,147.79
41097	LEVEL 365	CONTRACTUAL SERVICE	\$1,687.00
41098	LEVEL 365	CONTRACTUAL SERVICE	\$1,105.78
41099	CITY OF LAFAYETTE	UTILITIES	\$1,515.28
41100	CITY OF LAFAYETTE	UTILITIES	\$386.25

**CITY BUS --- CLAIMS LISTING FOR
August 28, 2025 THROUGH September 24, 2025**

Claims UNDER \$20,000 (For Board to select 5 or more for audit)

CLAIM#	VENDOR NAME	CLAIM REASON	AMOUNT
41101	REPUBLIC SERVICE	UTILITIES	\$183.04
41102	CITY OF LAFAYETTE	UTILITIES	\$181.63
41103	DUKE ENERGY	UTILITIES	\$11,650.14

TOTAL: \$392,492.92

Claims OVER \$20,000 (For Board approval)

41104	AUXIANT	INSURANCE	\$158,884.93
41105	CONSTELLATION	UTILITIES	\$20,154.76

TOTAL: \$179,039.69

CLAIMS TOTAL: \$571,532.61

Payroll Total for Aug-25 \$ 883,532.93

Summary	Pay Date 8/8/2025	Pay Date 8/22/2025	Board Members	Grand Total
Gross Wages	\$309,352.80	\$313,772.95	\$200.00	\$623,325.75
Employer Taxes	\$22,907.21	\$23,294.57		\$46,201.78
Employer Fringe Benefits	\$105,741.20	\$108,264.20		\$214,005.40
Total Payroll	\$438,001.21	\$445,331.72	\$200.00	\$883,532.93

Employer Details	Pay Date 8/8/2025	Pay Date 8/22/2025	Total
Employer Taxes:			
FICA/Medicare	\$22,882.11	\$23,209.67	\$46,091.78
SUTA	\$25.10	\$84.90	\$110.00
	\$22,907.21	\$23,294.57	\$46,201.78
Employer Fringe Benefits:			
PERF Contributions	\$35,374.37	\$35,494.88	\$70,869.25
Health/Dental/Vision/Life	\$67,498.36	\$68,501.66	\$136,000.02
HSA Contributions			\$0.00
Other Fringes	\$2,868.47	\$4,267.66	\$7,136.13
	\$105,741.20	\$108,264.20	\$214,005.40

CEO REPORT TO GLPTC BOARD OF DIRECTORS

MEETING DATE: September 25, 2025

CEO

This is the start of a busy travel period for me, starting with the NEORide Annual meeting in Canton, Ohio. I have been elected to serve another 1-year term as Vice Chair of the board for NEORide. There was a demonstration of a bus equipped with collision avoidance technology at SARTA in Canton funded by a research grant from the FTA. The next week came Boston for the APTA Annual Meeting. As a member of the legislative steering committee, I advocated (unsuccessfully) for changes in APTA's recommendations for the transportation reauthorization bill. I was also able to meet with several other agency heads who are working with New Flyer on the tariff impacts to bus orders. I will wrap up the month with the Annual Public Transportation Council of Indiana meeting in Indianapolis the week of the Board meeting, and the Illinois Public Transportation Association Annual meeting in Champaign-Urbana the week after. I mention these trips here, in part, to be transparent about my activities. The knowledge gained at these events, the connections, and the opportunities are only available in-person. As we face coming budget constraints, I will ensure expenses for such trips are outweighed by the benefit to the agency.

Work for the CityBus 2030+ plan continues with Board members being briefed this month, a voluntary employee meeting on October 5th, and elected officials being briefed as quickly as we can get time on their schedules.

COO

This month has been focused on supporting recent rollouts while tending to daily operations and preparing for upcoming needs.

We continue to assist riders with both the *Reimagine CityBus* route network and the EZfare technology as these major initiatives remain new to the community. Staff across departments have worked to answer rider questions and ensure the transition is as smooth as possible, with feedback continuing to help us identify areas for improvement.

Planning is underway with the Tippecanoe County Historical Society for this year's Feast of the Hunters' Moon. We look forward to providing this important community service again, ensuring residents and visitors have reliable transportation to and from the event.

Our teams are also working closely with local human service agencies to find the most meaningful ways to support their efforts in distributing fare under the new EZfare system. These partnerships are essential to making sure mobility remains accessible for those who rely most on community support.

On the workforce side, we currently have an operator training class in progress and are accepting applications for the next class. Strengthening our operator ranks remains a

priority to ensure reliable service delivery and provide capacity for growth.

In general, departments remain focused on daily operations, with continued attention on monitoring performance, identifying opportunities for improvement, and sustaining the quality of service our community depends on.

FINANCE

- Two years of 5307 funds have been amended to an open grant and the grant has been executed, which allows us to receive reimbursements on preventive maintenance and operating assistance. This grant is critical to our cash flow this and next year.
- 2026 Budget has been submitted to the city and public hearings will be held in Oct.
- Requested the second disbursement of PMTF fund from INDOT.
- Responded to FTA triennial audit with actions and plans, with the goal to close the findings before the final report is issued.
- Worked with financial auditor to address a system report issue, which resulted in a mutually agreed special posting.
- Continue to work on ERP strategy and action plan.
- Developing the accounting process related to the new fare platform Masabi, which transactions and reports are different from prior vendor.
- Working with Build America Center on a new IFAC grant proposal.
- CFO attended APTA 2005 Transform meeting to learn fiscal updates and peer best practices.

HUMAN RESOURCES

- Onboarded new Bus Operator class.
- Began search to fill our Payroll and Benefits Specialist and Administrative Assistant positions.
- Began reviewing applications for the Bus Operator class beginning October 13, 2025.
- Participated in the INDOT site visit.
- Finished entering all SDS into Risk Management System. SDS Access QR code posters have been placed. Risk management system is operational and usable now. Most GHS labels have been updated.
- Began entering all 2025 Incident or Accident reports into Risk Management System.
- Updated the CityBus Safety Risk Register.
- Mobility Device Securement procedure updated.
- Incident/Accident Report forms were updated. Created an incident report writing training module to improve quality of incident reports received.
- Provided safety training for new hire group.
- Working with a local vendor to have CityBus Emergency Action Guides printed.

MAINTENANCE

- 0914 electrical repair HVAC-finish installation of CAD AVL
- 1701 electrical repair
- 8006 rear brakes

OPERATIONS

- We have a class of 10 that is currently being instructed on the procedures to obtain a class B license with a passenger endorsement. This is a promising class with another class being set up to start October 13th. As this new class takes place in the driving ranks, we will get some relief for the many hours of overtime drivers have to endure.
- Participated in the planning meeting with the Tippecanoe County Historical Society for this year's Feast of the Hunters' Moon. Discussed were emergency communications, emergency evacuation, traffic flow and where to stage the buses for pickup and delivery to the fort. Staff and drivers are looking forward once again to helping out the Historical Society and the general public to make this another great Feast.
- Dispatch and Street Supervisors are continuing to support our new route structure. Helping riders find the correct bus route and helping drivers follow the new time schedules and routes.

CUSTOMER EXPERIENCE

- The bus stop signage and poles project is moving forward. 45% of the sign installation is complete. We are being held up right now by 811, the utility location service.
- New EZ Fare app is now in place and is working well right now. We are still working out some issues, especially when it comes to Purdue student passes.
- Several community outreach events have taken place, and several more are scheduled for this fall.
- Working with new community partners for several future collaborations in 2025-26.
- Working with several businesses and local apartment complexes about providing potential new services.
- Continuing to work with the Purdue Center for Regional Development through the Wabash Heartland College & Community Collaboration Initiative to bring vanpooling services to Tippecanoe County and surrounding counties.
- Enhancing customer experience for our riders and drivers with the return of our travel training program, increased amount of social media posts and testimonials.

INFORMATION TECHNOLOGY

- Review of the proposals for the Managed Service Provider (MSP) RFP is continuing after being delayed by Reimagine CityBus Project.
- HopThru is in the final stage of verifying necessary changes to APC calculations. We expect to report official APC ridership data to NTD effective back to Sept 1, 2025.
- Working with TripSpark, Masabi and NeoRide to address limitations with new fare validator system.

Aug 2025
PROFIT AND LOSS STATEMENT
GREATER LAFAYETTE PUBLIC TRANSPORTATION CORPORATION

OPERATING REVENUE	Aug-25	Aug-24	%DIFF/MO	YTD2025	YTD2024	%DIFF	BUDGETED
PASSENGER FARES	\$ 297,379.76	\$ 318,046.31	-6.50%	\$ 2,543,958.86	\$ 2,078,464.25	22.40%	\$ 3,926,050
ADVERTISING INCOME	28,144.00	15,416.67	82.56%	123,977.27	123,833.36	0.12%	189,720
INTEREST INCOME	13,585.63	28,353.20	-52.08%	132,438.98	224,462.45	-41.00%	-
MISC. INCOME	17,700.28	25,633.15	-30.95%	122,540.53	73,914.07	65.79%	50,000
	\$ 356,809.67	\$ 387,449.33	-7.91%	\$ 2,922,915.64	\$ 2,500,674.13	16.89%	\$ 4,165,770

REVENUE MILES	-	151,882	-100.00%	1,017,893	1,218,875	-16.49%
REVENUE HOURS	-	12,024	-100.00%	80,023	96,265	-16.87%

OPERATING EXPENSE	Aug-25	Aug-24	%DIFF/MO	YTD2025	YTD2024	%DIFF	BUDGETED	BALANCE	CPM/M	CPM/Y
PERSONNEL										
OPERATOR WAGES	\$ 442,336.39	512,737.58	-13.73%	\$ 3,754,490.77	\$ 3,962,248.31	-5.24%	5,962,420	\$ (2,207,929)	#DIV/0!	3.69
ADMINISTRATIVE WAGES	186,606.82	164,341.64	13.55%	1,375,076.64	1,226,109.30	12.15%	2,192,187	\$ (817,110)	#DIV/0!	1.35
MAINTENANCE WAGES	87,638.60	83,584.02	4.85%	649,038.59	590,744.11	9.87%	1,217,974	\$ (568,935)	#DIV/0!	0.64
FICA TAX	53,126.13	58,424.48	-9.07%	432,604.70	439,848.73	-1.65%	717,002	\$ (284,398)	#DIV/0!	0.43
PERF	81,426.82	87,722.30	-7.18%	653,751.14	662,382.16	-1.30%	1,115,495	\$ (461,743)	#DIV/0!	0.64
LIFE & HEALTH INSURANCE	136,449.38	131,491.63	3.77%	1,226,539.00	1,114,516.07	10.05%	2,344,495	\$ (1,117,956)	#DIV/0!	1.20
UNEMPLOYMENT INSURANCE	210.99	458.48	-53.98%	15,516.68	19,812.97	-21.68%	70,000	\$ (54,483)	#DIV/0!	0.02
WORK COMP INSURANCE	9,614.20	-	0.00%	73,948.80	70,492.80	4.90%	135,303	\$ (61,354)	#DIV/0!	0.07
UNIFORMS	3,802.52	3,586.45	6.02%	28,868.20	31,475.33	-8.28%	50,000	\$ (21,132)	#DIV/0!	0.03
FRINGE BENEFITS	6,040.30	6,486.07	-6.87%	52,279.65	56,196.49	-6.97%	114,568	\$ (62,288)	#DIV/0!	0.05
	1,007,252.15	1,048,832.65	-3.96%	8,262,114.17	8,173,826.27	1.08%	13,919,443	\$ (5,657,329)		

COMMODITIES

DIESEL FUEL	7,319.90	11,323.25	-35.36%	58,047.14	90,877.37	-36.13%	152,992	\$ (94,945)	#DIV/0!	0.06
CNG FUEL	27,462.31	24,347.41	12.79%	253,913.87	243,201.29	4.40%	634,264	\$ (380,350)	#DIV/0!	0.25
GASOLINE	1,809.60	293.99	515.53%	12,859.99	17,426.73	-26.21%	28,157	\$ (15,297)	#DIV/0!	0.01
LUBRICANTS	2,289.29	3,538.79	-35.31%	18,808.59	48,340.48	-61.09%	43,886	\$ (25,077)	#DIV/0!	0.02
REPAIR PARTS--STOCK	40,779.92	34,793.15	17.21%	249,488.01	194,134.07	28.51%	300,000	\$ (50,512)	#DIV/0!	0.25
REPAIR PARTS--FIXED EQUIP	-	-	0.00%	1,745.53	-	0.00%	10,000	\$ (8,254)	#DIV/0!	0.00
TIRES & BATTERIES	609.13	549.85	10.78%	11,282.93	30,972.33	-63.57%	14,326	\$ (3,043)	#DIV/0!	0.01
CLEANING SUPPLIES	1,664.67	2,303.14	-27.72%	19,890.13	22,766.59	-12.63%	34,077	\$ (14,187)	#DIV/0!	0.02
BUILDING MATERIALS	-	-	0.00%	-	1,774.33	-100.00%	53,035	\$ (53,035)	#DIV/0!	0.00
POSTAGE & FREIGHT	74.18	44.18	67.90%	2,774.02	1,471.08	88.57%	2,496	\$ 278	#DIV/0!	0.00
OFFICE SUPPLIES	2,010.56	1,974.82	1.81%	14,005.40	20,984.16	-33.26%	32,248	\$ (18,243)	#DIV/0!	0.01
MAT & SUPP--GENERAL	123,620.18	4,459.31	2672.18%	172,941.38	56,932.27	203.77%	42,881	\$ 130,060	#DIV/0!	0.17
MAT & SUPPLIES--BILLABLE	-	0.12	-100.00%	58.53	0.12	48675.00%	-	\$ 59	#DIV/0!	0.00
MAT & SUPPLIES--VEHS	-	-	0.00%	1,326.65	9,597.14	-86.18%	-	\$ 1,327	#DIV/0!	0.00
	207,639.74	83,628.01	148.29%	817,142.17	738,477.96	10.65%	1,348,362	\$ (531,220)		

SERVICES & CHARGES

VANPOOL SUBSIDY	2,800.00	-	0.00%	15,796.00	-	0.00%	-	\$ 15,796	#DIV/0!	0.02
ATTORNEY & AUDIT FEES	19,551.50	3,070.50	536.75%	64,558.50	72,115.50	-10.48%	150,000	\$ (85,442)	#DIV/0!	0.06
CONTRACT MAINTENANCE	28,835.50	41,091.30	-29.83%	286,712.54	306,365.84	-6.41%	328,972	\$ (42,259)	#DIV/0!	0.28
CUSTODIAL SERVICES	-	4,784.00	-100.00%	33,089.34	38,272.00	-13.54%	69,885	\$ (36,796)	#DIV/0!	0.03
CONTRACTUAL SERVICES	42,079.42	50,098.98	-16.01%	390,377.70	330,650.25	18.06%	492,198	\$ (101,821)	#DIV/0!	0.38
UTILITIES--TELEPHONE	1,182.78	1,372.40	-13.82%	11,313.54	11,220.94	0.83%	19,523	\$ (8,209)	#DIV/0!	0.01
UTILITIES--ELECTRIC	6,585.55	3,657.89	80.04%	32,347.10	22,648.43	42.82%	75,000	\$ (42,653)	#DIV/0!	0.03
UTILITIES--WATER & SEWAGE	1,731.45	2,528.36	-31.52%	18,861.81	20,167.08	-6.47%	35,219	\$ (16,357)	#DIV/0!	0.02
UTILITIES--GAS HEAT	1,601.29	4,354.11	-63.22%	21,296.96	20,581.97	3.47%	68,372	\$ (47,075)	#DIV/0!	0.02
ADVERTISING & PROMOTION	2,772.11	42,072.43	-93.41%	35,287.76	87,758.98	-59.79%	150,000	\$ (114,712)	#DIV/0!	0.03
EXTERIOR ADVERTISING	-	-	0.00%	-	-	0.00%	10,000	\$ (10,000)	#DIV/0!	0.00
PRINTING	16,386.13	2,043.00	702.06%	21,952.39	25,223.34	-12.97%	42,097	\$ (20,145)	#DIV/0!	0.02
ADVERTISING FEES	28.12	7,949.99	-99.65%	1,734.65	7,986.87	-78.28%	3,000	\$ (1,265)	#DIV/0!	0.00
DUES & SUBSCRIPTIONS	1,478.95	7.95	18503.14%	27,707.90	10,852.24	155.32%	56,027	\$ (28,319)	#DIV/0!	0.03
TRAVEL & MEETINGS	5,357.45	7,458.37	-28.17%	40,408.33	45,041.70	-10.29%	71,610	\$ (31,202)	#DIV/0!	0.04
PREMIUM PL & PD INSURANCE	57,937.68	45,667.67	26.87%	475,657.44	382,936.02	24.21%	660,000	\$ (184,343)	#DIV/0!	0.47
PAYOUTS--PL & PD INS.	5,994.61	12,000.00	-50.04%	47,956.88	96,000.00	-50.04%	150,000	\$ (102,043)	#DIV/0!	0.05
RECOVERY/PHYSICAL DAMAGE	(9,594.48)	-	0.00%	(31,815.30)	(22,788.57)	39.61%	-	\$ (31,815)	#DIV/0!	-0.03
OTHER CORPORATE INS.	-	-	0.00%	2,503.00	2,500.00	0.12%	50,000	\$ (47,497)	#DIV/0!	0.00
VEHICLE REGISTRATION	-	-	0.00%	90.00	364.50	-75.31%	174	\$ (84)	#DIV/0!	0.00
INTEREST--SHORT TERM	-	-	0.00%	-	-	0.00%	-	\$ -	#DIV/0!	0.00
BAD DEBT EXPENSE	-	-	0.00%	1,000.00	-	0.00%	-	\$ 1,000	#DIV/0!	0.00
MISC. EXPENSE	-	-	0.00%	75.00	-	0.00%	11,369	\$ (11,294)	#DIV/0!	0.00
CASH (OVER)/SHORT	17.50	-	0.00%	159.10	-	0.00%	-	\$ 159	#DIV/0!	0.00
	184,745.56	228,156.95	-19.03%	1,497,070.64	1,457,897.09	2.69%	2,443,446	\$ (946,376)		

TOTAL EXPENSES	\$ 1,399,637.45	\$ 1,360,617.61	2.87%	\$ 10,576,326.98	\$ 10,370,201.32	1.99%	\$ 17,711,252	\$ (7,134,925)	#DIV/0!	10.39
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OTHER INCOME	Aug-25	Aug-24	%DIFF/MO	YTD2025	YTD2024	%DIFF	BUDGETED
COUNTY PROPERTY TAX	\$ 252,189.00	\$ 229,421.50	9.92%	\$ 2,017,512.00	\$ 1,835,372.00	9.92%	\$ 2,927,307
LOCAL INCOME TAX	73,466.00	67,915.58	8.17%	717,856.00	667,014.64	7.62%	814,987
STATE OPERATING GRANT	362,804.75	362,804.75	0.00%	2,902,438.00	2,902,438.00	0.00%	4,353,657
FEDERAL OPERATING GRANT	-	-	0.00%	-	-	0.00%	5,325,841
CARES ACT OPERATING GRANT	-	-	0.00%	-	-	0.00%	-
FAMILIES FIRST COVID-19 TAX CR	-	-	0.00%	-	-	0.00%	-
ALTERNATIVE FUEL TAX CREDIT	-	-	0.00%	-	-	0.00%	123,690
FEDERAL CAPITAL GRANT	-	-	0.00%	825,784.00	2,202,193.00	-62.50%	-
STATE/LOCAL CONTRIBUTION	-	-	0.00%	-	-	0.00%	-
TOTAL OTHER INCOME	\$ 688,459.75	\$ 660,141.83	4.29%	\$ 6,463,590.00	\$ 7,607,017.64	-15.03%	\$ 13,545,482

OTHER EXPENSES	Aug-25	Aug-24	YTD2025	YTD2024
(GAIN)/LOSS--ASSET DISPOSAL	\$ -	\$ -	\$ 418.38	\$ (517.92)
INTERGOVERNMENTAL FUNDS XFE	\$ -	\$ -	\$ -	\$ -
DEPRECIATION EXPENSE	\$ 340,990.33	\$ 337,895.67	\$ 2,731,369.70	\$ 2,415,607.69
TOTAL OTHER EXPENSES	\$ 340,990.33	\$ 337,895.67	\$ 2,731,788.08	\$ 2,415,089.77

	Aug-25	Aug-24	YTD2025	YTD2024
NET PROFIT/(LOSS)	\$ (695,358.36)	\$ (650,922.12)	\$ (3,921,609.42)	\$ (2,677,599.32)

REVENUE COMPARISON

August 2025

	August 2025	August 2024	% DIFF	YTD2025	YTD2024	YTD2025
NON-CONTRACT REVENUE						
CASH FARES	\$ 9,528.00	\$ 18,721.56	-49.11%	\$ 133,086.56	\$ 134,299.52	-0.90%
TOKENS	4,260.00	1,897.50	124.51%	31,889.15	13,283.50	140.07%
REGULAR PASS	14,401.00	3,613.00	298.59%	117,345.50	89,657.00	30.88%
DAY PASS	11,762.00	4,020.00	192.59%	49,972.00	25,336.00	97.24%
ELDERLY/DISABLED	1,856.00	1,652.00	12.35%	19,640.50	19,642.00	-0.01%
SEMESTER PASS	143,420.00	3,564.00	3924.13%	478,596.35	4,328.00	10958.14%
TOTAL NON-CONTRACT	\$ 185,227.00	\$ 33,468.06	453.44%	\$ 830,530.06	\$ 286,546.02	189.84%
TOTAL WITH ACCESS	\$ 191,029.76	\$ 38,882.51	391.30%	\$ 873,969.36	\$ 339,514.45	157.42%
CONTRACT REVENUE						
CAMPUS	\$ -	\$ 170,151.80	-100.00%	\$ 839,193.50	\$ 1,020,910.80	-17.80%
IVY TECH	-	15,000.00	-100.00%	5,000.00	15,000.00	-66.67%
WLSC	-	-	0.00%	-	-	0.00%
APARTMENTS	106,350.00	94,012.00	13.12%	825,796.00	703,039.00	17.46%
WABASH NATIONAL	-	-	0.00%	-	-	0.00%
TRIPPERS	-	-	0.00%	-	-	0.00%
SUPPLEMENTAL SVC.	-	-	0.00%	-	-	0.00%
TOTAL CONTRACT	\$ 106,350.00	\$ 279,163.80	-61.90%	\$ 1,669,989.50	\$ 1,738,949.80	-3.97%
AUXILIARY REVENUE						
EXTERIOR ADVER.	\$ 27,500.00	\$ 15,416.67	78.38%	\$ 123,333.27	\$ 123,833.36	-0.40%
MISC / CONCESSIONS	18,344.28	25,633.15	-28.44%	123,184.53	73,914.07	66.66%
TOTAL AUXILIARY	\$ 45,844.28	\$ 41,049.82	11.68%	\$ 246,517.80	\$ 197,747.43	24.66%
INTEREST REVENUE						
INTEREST	\$ 13,585.63	\$ 28,353.20	-52.08%	\$ 132,438.98	\$ 224,462.45	-41.00%
	\$ 13,585.63	\$ 28,353.20	-52.08%	\$ 132,438.98	\$ 224,462.45	-41.00%
TOTAL REVENUE WITHOUT ACCESS						
	August 2025	August 2024	% DIFF	YTD2025	YTD2024	YTD2025
NON-CONTRACT	\$ 185,227.00	\$ 33,468.06	453.44%	\$ 830,530.06	\$ 286,546.02	189.84%
CONTRACT	106,350.00	279,163.80	-61.90%	1,669,989.50	1,738,949.80	-3.97%
AUXILIARY	45,844.28	41,049.82	11.68%	246,517.80	197,747.43	24.66%
INTEREST	13,585.63	28,353.20	-52.08%	132,438.98	224,462.45	-41.00%
	\$ 351,006.91	\$ 382,034.88	-8.12%	\$ 2,879,476.34	\$ 2,447,705.70	17.64%
TOTAL REVENUE WITH ACCESS						
	August 2025	August 2024	% DIFF	YTD2025	YTD2024	YTD2025
ALL SOURCES	\$ 351,006.91	\$ 382,034.88	-8.12%	\$ 2,879,476.34	\$ 2,447,705.70	17.64%
ACCESS	5,802.76	5,414.45	7.17%	43,439.30	52,968.43	-17.99%
TOTAL REVENUE	\$ 356,809.67	\$ 387,449.33	-7.91%	\$ 2,922,915.64	\$ 2,500,674.13	16.89%

BALANCE SHEET

GREATER LAFAYETTE PUBLIC TRANSPORTATION CORPORATION

A S S E T S	Dec-24	Current	L I A B I L I T I E S	Dec-24	Current
CASH & CASH ITEMS			PAYABLES		
CASH IN BANK-GENERAL FUND	6,362,504.51	2,381,219.23	TRADE PAYABLES	-	-
CASH IN PAYROLL ACCOUNT-GEN FD	97,857.06	200,294.26	ACCOUNTS PAYABLE	400,759.75	76,368.74
LEVY EXCESS FUND	-	-	ACCOUNTS PAYABLE - CNG UTILITIES	-	-
WORKING FUNDS	-	-	TOTAL PAYABLES	400,759.75	76,368.74
UNITED HEALTHCARE HRA IMPREST-GEN FD	-	-			
HEALTHCARE IMPREST-GEN FD	-	-	ACCRUED PAYROLL LIABILITIES		
RAINY DAY FUND	256,256.66	256,256.66	ACCRUED WAGES PAYABLE	150,159.77	245,509.32
TOTAL CASH & CASH ITEMS	6,716,618.23	2,837,770.15	ACCR COMPENSATED ABSENCES PAYABLE	372,243.32	372,243.32
			DEDUCTIONS-AUTO	-	-
RECEIVABLES			UNION DUES WITHHELD	1,556.58	2,114.60
ACCOUNTS RECEIVABLE	121,800.35	8,222.63	DEDUCTION-FICA/MEDICARE EE	-	-
SHOP INVENTORY	-	-	DEDUCTION-UNION DUES	-	-
A/R - CITY OF LAFAYETTE	-	-	DEDUCTION-WELLNESS	-	-
CONTRACT RECEIVABLE-PURDUE	167,998.74	160.04	DEDUCTION-HEALTH INSURANCE	(2,158.78)	(59,872.16)
A/R-TICKET VENDING MACHINE COLLECTIONS	-	-	DEDUCTION-HEALTH INS - COBRA	-	-
A/R - OFF-SITE PASS SALES COLLECTIONS	-	149,909.36	DEDUCTION - CHARITABLE DONATIONS	-	-
ACCTS RECV-EMPLOYEE P/R WASH	-	-	DEDUCTION - LIBERTY NATIONAL	-	-
A/R CAPITAL GRANTS-FTA	1,012,706.00	1,012,706.00	DEDUCTION-GARNISHMENTS	-	-
A/R OPERATING ASSISTANCE-FTA	-	-	DEDUCTION-UNITED WAY	122.15	950.00
A/R TAX DRAW-COUNTY/LOCAL	-	1,439.79	DEDUCTION-CABLE	-	-
A/R GRANTS-STATE	-	371,778.00	DEDUCTION-PERF EE	5,667.00	8,892.02
A/R PLANNING ASSISTANCE-FTA	-	-	DEDUCTION-SUPPORT	-	-
A/R OPERATNG ASSISTANCE-STATE	-	-	DEDUCTION-EE LOANS	467.47	899.28
A/R FEDERAL TAX CREDITS	336,994.04	-	DEDUCTION-BOSTON MUTUAL	75.20	110.76
PROPERTY TAX RECEIVABLE	3,421,913.62	3,421,913.62	DEFERRED COMPENSATION	2,445.97	4,249.79
TOTAL RECEIVABLES	5,061,412.75	4,966,129.44	ACCURED PERF PAYABLE ER	23,634.42	38,436.37
			TOTAL PAYROLL LIABILITIES	554,213.10	613,533.30
MATERIALS & SUPPLIES INVENTORY			ACCRUED TAX LIABILITIES		
BUS PARTS INVENTORY	287,971.30	279,557.60	FIT TAXES	61,401.80	94,627.73
PARTS INVENTORY-CLEARING ACCT	-	-	FICA/MEDICARE	-	-
DIESEL & GASOLINE INVENTORY	16,101.83	24,165.61	STATE TAX	-	-
OIL, LUBE, ANTIFREEZE INVENTORY	62,862.35	82,575.45	STATE UNEMPLOYMENT TAX	-	-
TIRES, TUBES, BATTERIES INVENTORY	9,068.02	12,052.53	COUNTY TAX	-	-
FACILITIES PARTS INVENTORY	28,970.05	28,970.05	TOTAL TAX LIABILITIES	61,401.80	94,627.73
TOTAL MATERIALS & SUPPLIES INVENTORY	404,973.55	427,321.24			
			SHORT TERM DEBT		
TANGIBLE PROPERTY TRANSIT OPS			SHORT TERM DEBT	-	-
REVENUE EQUIPMENT	31,073,670.29	38,092,795.98	AUTO INSURANCE PAYOUT LIABILITY	-	17,744.58
SUPPORT VEHICLES	582,095.86	679,202.66	WORKERMAN COMP INSURANCE PAYOUT LIABILITY	-	-
BUILDING & STRUCTURE	19,794,129.03	22,322,111.78	INSURANCE PAYOUT LIABILITY	-	-
EQUIPMENT SHOP & GARAGE	431,600.06	491,866.76	ACCURED INTEREST PAYABLE - BANK OF AMERICA-CNG	-	-
REVENUE COLLECTION FAREBOX	1,318,033.06	1,318,033.06	TOTAL SHORT TERM DEBT	-	17,744.58
COMMUNICATIONS EQUIPMENT	907,665.06	1,767,448.98			
OFFICE EQUIPMENT & FURNISHINGS	470,850.88	476,568.87	OTHER CURRENT LIABILITIES		
CONSTR. IN PROGRESS-SHOP	-	6,137.61	UNREDEEMED TOKENS	-	-
CONSTR. IN PROGRESS - HYDROGEN	672,550.00	2,992,790.68	UNREDEEMED REGULAR PASSES	-	-
CONSTR. IN PROGRESS - PROJECTS	2,004.98	325,306.38	UNREDEEMED DAY PASSES	-	-
CONSTR. IN PROGRESS - SHELTERS	-	78,329.37	UNREDEEMED E & D PASSES	-	-
LAND	926,471.26	926,471.26	UNREDEEMED SEMESTER PASSES	198.00	13,197.00
TOTAL PROPERTY COST	56,179,070.48	69,477,063.39	UNREDEEMED LOOP PASSES	-	-
			DEFERRED REVENUE-COUNTY/LOCAL	-	-
ACC DEPR-REVENUE EQUIPMENT	(17,633,151.59)	(26,269,609.98)	DEFERRED REVENUE-ADVERTISING & PAINTED TRANSIT	4,583.27	-
ACC DEPR-SUPPORT VEHICLES	(499,145.70)	(519,171.58)	FEDERAL TAX PAYABLE	-	-
ACC DEPR-BUILDING & STRUCTURE	(9,137,541.80)	(12,249,938.44)	UNREDEEMED 50 FARESAVERS	-	-
ACC DEPR-EQUIPMENT SHOP & GARAGE	(487,428.60)	(566,858.65)	UNREDEEMED PASS STUDENT	-	-
ACC DEPR-REVENUE COLLECTION FAREBOX	(1,259,175.21)	(1,286,095.33)	UNREDEEMED REVENUE	-	190,000.00
ACC DEPR-COMMUNICATIONS EQUIPMENT	(270,464.01)	(1,224,067.82)	UNREDEEMED TVM CHG/STRD VALUE CARDS	-	-
ACC DEPR-OFFICE EQUIPMENT & FURNISHINGS	(274,814.95)	(314,961.41)	NET PENSION LIABILITY	4,931,104.00	4,931,104.00
ACC DEPR-CONSTR IN PROGRESS-WLAF	-	-	TOTAL OTHER CURRENT LIABILITIES	4,935,885.27	5,134,301.00
ACC DEPR-CONSTR IN PROGRESS-LAF	-	-			
TOTAL ACCUMULATED DEPRECIATION	(29,561,721.86)	(42,430,703.21)	LONG-TERM DEBT		
TOTAL PROPERTY LESS DEPRECIATION	26,617,348.62	27,046,360.18	BANK OF AMERICA LONG-TERM PAYABLE-CNG	-	-
			TOTAL LONG-TERM DEBT	-	-
SPECIAL FUNDS			ESTIMATED LIABILITIES		
SPECIAL FUNDS	-	-	FTA EST RES FOR ENCUMBRANCES	-	-
BONDS & INTEREST CASH ACCT	-	-	TOTAL ESTIMATED LIABILITIES	-	-
INVESTMNTS-BON & INTEREST FUND	-	-			
ACA MLR PREMIUM REBATE	-	-	DEFERRED CREDITS		
BUS AUTO INS CASH FUND	400,000.00	400,000.00	DEFERRED CR - MYERS PED BRIDGE PROJECT	-	-
PAYROLL ACCRUAL	-	-	TOTAL DEFERRED CREDITS	-	-
DIRECTOR & OFFICERS SPEC CASH	74,870.36	74,870.36			
ELTF DEDUCTIBLE FUNDS	15,000.00	15,000.00	DEFERRED INFLOWS		
INVESTMENTS	-	-	DEFERRED INFLOW - EXPECTED AND ACTUAL EXPERIENCE	-	-
CUMULATIVE CAPITAL FUND	196,500.81	477,813.15	DEFERRED INFLOW - EXPECTED AND ACTUAL INV EARNINGS	-	-
CAPITAL IMPROV RESERVE FUND	-	-	DEFERRED INFLOW - PROPORTIONATE SHARE	27,133.00	27,133.00
CAPITAL IMPROV. INVESTMENTS	-	-	DEFERRED INFLOW - ASSUMPTIONS	-	-
TOTAL SPECIAL FUNDS	686,371.17	967,683.51	DEFERRED INFLOW FROM PROPERTY TAXES	3,421,913.62	3,421,913.62
			TOTAL DEFERRED INFLOWS	3,449,046.62	3,449,046.62
OTHER ASSETS					
PRE-PAID INSURANCE	55,463.76	(36,556.79)	CONTRIBUTIONS		
PRE-PAID EXPENSES	39,071.28	35,460.64	INVESTMENTS IN TRANSIT SYS-LAF	24,682.75	24,682.75
PRE-PAID HEALTH INSURANCE	-	-	FED GOVERN CAP GRANT SEC 3 (5309)	23,056,883.82	23,056,883.82
OTHER ACCRUALS	-	-	FED GOVERN CAP GRANT SEC 5	2,633,996.56	2,633,996.56
TOTAL OTHER ASSETS	94,535.04	(1,096.15)	FED GOVERN CAP GRANT SEC 9 (5307)	43,879,641.65	44,481,444.65
			STATE CAP GRANT CONTRIBUTION	788,343.85	788,343.85
DEFERRED OUTFLOWS			STATE CAP GRANT SEC 9	657,682.35	657,682.35
DEFERRED OUTFLOW - PERF EMPLOYER CONTRIBUTIONS	467,505.00	467,505.00	STATE CAP GRANT SEC 5	601,488.98	601,488.98
DEFERRED OUTFLOW - PROPORTIONATE SHARE	85,407.00	85,407.00	CONTRIBUTIONS NON GOVERNMENTAL	-	-
DEFERRED OUTFLOW - EXPECTED AND ACTUAL EXPERIENCE	505,378.00	505,378.00	ACCUMULATED EARNINGS/LOSSES	(39,751,582.14)	(43,674,791.56)
DEFERRED OUTFLOW - EXPECTED AND ACTUAL INV EARNINGS	652,895.00	652,895.00	TOTAL CONTRIBUTIONS	31,891,137.82	28,569,731.40
DEFERRED OUTFLOW - CHANGE IN ASSUMPTION	-	-			
TOTAL DEFERRED OUTFLOWS	1,711,185.00	1,711,185.00			
TOTAL ASSETS	41,292,444.36	37,955,353.37	TOTAL LIABILITIES & CONTRIBUTIONS	41,292,444.36	37,955,353.37

Aug 2025

EXPENDITURES TO DATE AND REMAINING BUDGET

GREATER LAFAYETTE PUBLIC TRANSPORTATION CORPORATION

Budget to date

66.7%

	BUDGET FY2025	Budget to Date	Expenditures to Date	Expenditures to Date %	Remaining Budget
PERSONNEL					
Operator Wages	5,962,420	3,974,946	3,754,491	63.0%	2,207,929
Administrative Wages	2,192,187	1,461,458	1,375,077	62.7%	817,110
Maintenance Wages	1,217,974	811,982	649,039	53.3%	568,935
FICA	717,002	478,002	432,605	60.3%	284,398
PERF	1,115,495	743,663	653,751	58.6%	461,743
Life & Health Insurance	2,344,495	1,562,997	1,226,539	52.3%	1,117,956
Unemployment Insurance	70,000	46,667	15,517	22.2%	54,483
Work Comp Insurance	135,303	90,202	73,949	54.7%	61,354
Uniforms	50,000	33,333	28,868	57.7%	21,132
Tool Allowance/Fringe Benefits	114,568	76,379	52,280	45.6%	62,288
Affordable Care Act Fees	-	-	-	0.0%	-
	13,919,443	9,279,629	8,262,114	59.4%	5,657,329
COMMODITIES					
Diesel Fuel	152,992	101,995	58,047	37.9%	94,945
Natural Gas Fuel	634,264	422,843	253,914	40.0%	380,350
Gasoline	28,157	18,771	12,860	45.7%	15,297
Oil & Antifreeze	43,886	29,257	18,809	42.9%	25,077
Repair Parts, Revenue Vehicles	300,000	200,000	249,488	83.2%	50,512
Repair Parts, Fixed Equipment	10,000	6,667	1,746	17.5%	8,254
Tires and Batteries	14,326	9,550	11,283	78.8%	3,043
Cleaning Supplies	34,077	22,718	19,890	58.4%	14,187
Building Materials	53,035	35,356	-	0.0%	53,035
Postage & Freight	2,496	1,664	2,774	111.1%	(278)
Office Supplies	32,248	21,499	14,005	43.4%	18,243
Other Materials, General Business	42,881	28,587	166,851	389.1%	(123,970)
Other Materials, Billable	-	-	59	0.0%	(59)
Other Materials, Vehicles	-	-	1,327	0.0%	(1,327)
	1,348,362	898,908	811,052	60.2%	537,310
SERVICES & CHARGES					
Vanpool Subsidy	-	-	15,796	0.0%	(15,796)
Attorney & Audit	150,000	100,000	64,559	43.0%	85,442
Contract Maintenance	328,972	219,315	286,713	87.2%	42,259
Custodial Services	69,885	46,590	33,089	47.3%	36,796
Contractual Services	492,198	328,132	390,378	79.3%	101,821
Utilities, Telephone	19,523	13,015	11,314	58.0%	8,209
Utility Expense, Electric	75,000	50,000	32,347	43.1%	42,653
Utility Expense, Water & Sewage	35,219	23,479	18,862	53.6%	16,357
Utilities, Natural Gas Heat	68,372	45,581	21,297	31.1%	47,075
Advertising & Promotions	150,000	100,000	35,288	23.5%	114,712
Exterior Advertising	10,000	6,667	-	0.0%	10,000
Printing	42,097	28,065	21,952	52.1%	20,145
Advertising Fees (Legal Ads)	3,000	2,000	1,735	57.8%	1,265
Dues & Subscriptions	56,027	37,351	27,708	49.5%	28,319
Travel & Meeting Expenses	71,610	47,740	40,408	56.4%	31,202
Premium on PL & PD	660,000	440,000	475,657	72.1%	184,343
Payouts PL & PD	150,000	100,000	47,957	32.0%	102,043
Recovery/physical Damage	-	-	(31,815)	0.0%	31,815
Other Corporate Ins	50,000	33,333	2,503	5.0%	47,497
Vehicle Registration	174	116	90	51.7%	84
Interest - Short Term	0	-	-	0.0%	-
Bad Debt Expense	-	-	1,000	0.0%	(1,000)
Misc. Expense	11,369	7,579	75	0.7%	11,294
	-	-	159	0.0%	(159)
	2,443,446	1,628,964	1,497,071	61.3%	946,376
TOTAL OPERATING EXPENSES	17,711,252	11,807,501	10,570,237	59.7%	7,141,015



August 2025

Route	Route Name	Passengers	Total Miles	Total Hours	P/Mi	%DIFF FROM 24	P/Hrs	%DIFF FROM 24
	Standard Routes	178,600	112,075.80	8,979	1.59	N/A	19.89	N/A
Sub Total:		178,600	112,075.80	8,978.80	1.59	▼ -32.84%	19.89	▼ -35.68%
	Express/Apt Routes	16,571	4,637.60	337.80	3.57	N/A	49.06	N/A
Sub Total:		16,571	4,637.60	337.80	3.57	▼ -19.68%	49.06	▼ -15.48%
MB Total:		195,171	116,713.38	9,316.57	1.67	▼ -37.36%	20.95	▼ -52.43%
DR	Microtransit	23	57	11	0.41	N/A	2.01	N/A
DR	Paratransit	2,795	13,542	1,027	0.21	N/A	2.72	N/A
Demand Response Total:		2,818	13,598.66	1,038.93	0.21	▬ -0.36%	2.71	▬ 2.89%
VP	Vanpool	666	1,456	45	0.46	N/A	14.80	N/A
Vanpool Total:		666	1,456	45	0.46	N/A	14.80	N/A
Grand Total:		198,655	131,768	10,401	1.51	▼ -37.97%	19.10	▼ -37.78%



August 2025

Route	Route Name	Passengers
	Standard Routes	178,600
Sub Total:		178,600
	Express/Apt Routes	16,571
Sub Total:		16,571
MB Total:		195,171
DR	Microtransit	23
DR	Paratransit	2,795
Demand Response Total:		2,818
VP	Vanpool	666
Vanpool Total:		666
Grand Total:		198,655

August 2024

	Route Name	Passengers
	Standard Routes	287,870
Sub Total:		287,870
	Campus Routes	38,640
Sub Total:		38,640
	Express/Apt Routes	39,537
Sub Total:		39,537
MB Total:		366,047
DR	ACCESS/FLEX	3,069
Demand Response Total:		3,069
Grand Total:		369,116

OPERATIONS REPORT

Aug-25

	2025 MONTH	2024 MONTH	2025 YTD	2024 YTD
MILES	131,768	151,882	1,149,661	1,215,083
PAID HOURS	12,848	14,512	120,887	137,441

	2025 MONTH	2024 MONTH	YTD 2025	YTD 2024	% DIFF MO	% DIFF YTD
ACCIDENTS	6	6	31	22	▼ 0.00%	▬ 40.91%
PER 100,000 MILES	4.55	3.95	2.70	1.81	▼ 15.26%	▬ 48.93%
PREVENTABLE	5	5	20	16	▼ 0.00%	▬ 25.00%
PER 100,000 MILES	3.79	3.29	1.74	1.32	▼ 15.26%	▬ 32.11%
NON-PREVENTABLE	1	1	11	6	▼ 0.00%	▲ 83.33%
PER 100,000 MILES	0.76	0.66	0.96	0.49	▼ 15.26%	▲ 93.77%
OVERTIME IN HOURS	1,306	768	16,187	18,096	▲ 70.02%	▼ -10.55%
% OF OVERTIME HOURS	10.2%	5.3%	13.4%	13.2%	▲ 92.05%	▼ 1.70%
SAFETY MEETINGS	1	1	3	8		

NO PAY HOURS: 301.01

**ROADCALLS
2025**

	Aug-25	Aug-24	% DIFF
MECHANICAL	4	5	16.00%
OTHER	0	0	#DIV/0!
DELAYS	0	0	#DIV/0!
TOTAL-MONTH	4	5	16.00%
TOTAL-YTD	23	30	2.56%

BUS#	LOCATION	PROBLEM	TIME	DATE	MECH OR OTHER
5008		Alternator			M
5009		Transmission			M
6002		EGR Cooler			M
2401		Electrical			M

DIESEL COST COMPARISON FOR 2024 (CURRENT YEAR VS LAST YEAR)

Month	Total Gallons 2025	Total Gallons 2024	% Difference	Avg Cost Gallon 2025	Avg Cost Gallon 2024	Different per Gallon
JAN	2,700	4,613	-41.47%	\$2.2800	\$2.4600	-\$0.1800
FEB	1,824	5,749	-68.27%	\$2.1800	\$2.8200	-\$0.6400
MAR	2,648	3,415	-22.46%	\$2.1800	\$2.7600	-\$0.5800
APR	3,330	5,736	-41.95%	\$2.1300	\$2.8840	-\$0.7540
MAY	1,349	2,492	-45.87%	\$2.1300	\$2.8840	-\$0.7540
JUN	2,918	2,492	17.09%	\$2.1300	\$2.8840	-\$0.7540
JUL	424	2,704	-84.32%	\$2.4930	\$2.3100	\$0.1830
AUG	1,612	4,060	-60.30%	\$2.4900	\$2.3300	\$0.1600
SEP			#DIV/0!			\$0.0000
OCT			#DIV/0!			\$0.0000
NOV			#DIV/0!			\$0.0000
DEC			#DIV/0!			\$0.0000
TOTAL	16,805	31,261	-46.24%	\$2.2516	\$2.6665	-\$0.4149

CNG ACCESS BUSES

Month	Total DGE Used 2025	Total DGE Used 2024	% Difference
JAN	1,140	980	16.3265%
FEB	1,668	1,167	42.9306%
MAR	1,878	1,738	8.0552%
APR	2,108	1,928	9.3361%
MAY	1,845	1,754	5.1881%
JUN	1,925	1,552	24.0335%
JUL	2,071	1,711	21.0403%
AUG	2,028	1,987	2.0634%
SEP			#DIV/0!
OCT			#DIV/0!
NOV			#DIV/0!
DEC			#DIV/0!
TOTAL	14,663	12,817	14.4027%

CNG Fixed Routes

Month	Total DGE Used 2025	Total DGE Used 2024	% Difference
JAN	19,122	36,520	-47.6396%
FEB	32,947	40,356	-18.3591%
MAR	37,045	38,553	-3.9115%
APR	39,151	39,537	-0.9763%
MAY	32,722	33,336	-1.8419%
JUN	34,861	32,867	6.0669%
JUL	28,201	30,754	-8.3014%
AUG	34,523	36,767	-6.1033%
SEP			#DIV/0!
OCT			#DIV/0!
NOV			#DIV/0!
DEC			#DIV/0!
TOTAL	258,572	288,690	-10.4326%