## Question and Answer Document

Please submit your questions in the form below by the date and time established in the RFP.

| \# | RESPONDENT'S QUESTION | STATE'S RESPONSE |
| :---: | :---: | :---: |
|  | Is the return address pre-printed in 4/C print or will it be inkjetted (black) with the mailing addresses? | A little of both. The Scholar auto-enroll will be 4/c. The senior Pre-Admin will be black inkjet. |
| 2 | What are the paper specs for items 1-4 \& accompanying envelopes? | Paper: Letter - 8.5" x 11" (flat) $3.6^{\prime \prime} \times 8.5^{\prime \prime}$ (final) - <br> Standard office copy paper <br> Envelope: Standard \#10 |
| 3 | Does the Ind. Pre-Admissions Initial letter print 1 side or 2? | 1 side |
| 4 | Do the envelopes under item \#'s 1 \& 2 just print black on the face 3 only? | Yes |
|  | Do the envelopes under item \#'s 3 \& 4 that print full color, print full color on the face only with no bleeds? | Full color, front only with bleeds |
| 6 | If we are the prime supplier and are a WBE, are also required to use a diverse subcontractor supplier? | No - points will be awarded since you are a WBE |
|  | Bid sayd to enter the "total" cost for the proposal. (1) Since we are quoting varied qty's of each item, please expand on how we show a total cost ie. if we quote 120 k of $1,23 \mathrm{k}$ of $1,23 \mathrm{k}$ of 1 and 23 k of the last one, do we add all of those up $\mathrm{w} / \mathrm{the}$ exception of postage? Then, for the next round of 140 k of $1,35 \mathrm{k}$ of 1 and so on, all of those qty costs up? Please expand on what you're expecting to see when you refer to a "total" since there are varied qty's of 4 different items. | Yes - Please provide estimates to print the minimum count for \#1-4 (120K, 23K, 23K and 23K). Then, add those estimates up to provide the estimated total cost of printing. Same for the maximum counts ( $140 \mathrm{~K}, 35 \mathrm{~K}, 35 \mathrm{~K}$ and 35 K ). <br> If you could also do the same for postage as well with both the minimum and maximum counts. |
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