

**Indiana State  
University**

*More. From day one.*

**2011-2013 Biennial  
Budget Presentation**

Indiana Commission for Higher Education  
September 10, 2010



# Highlighted Achievements



- National Award for Exemplary Professional Development Schools, 2010
- President's Higher Education Community Service Honor Roll
- Named "A Best of the Midwest" institution for seven years in a row
- 2010 "Community of the Year"

# 2010 Fall Enrollment



- Largest class of freshmen in the University's history, up 33 percent from last year
- Fall enrollment is 11,494, up more than 9 percent from the 2009 enrollment of 10,534.
- Surpassed growth goals in all categories: Freshmen, graduate, transfer and returning students
- Honors students also at record level
- College Go! Week brought in 3,000 applications in five days

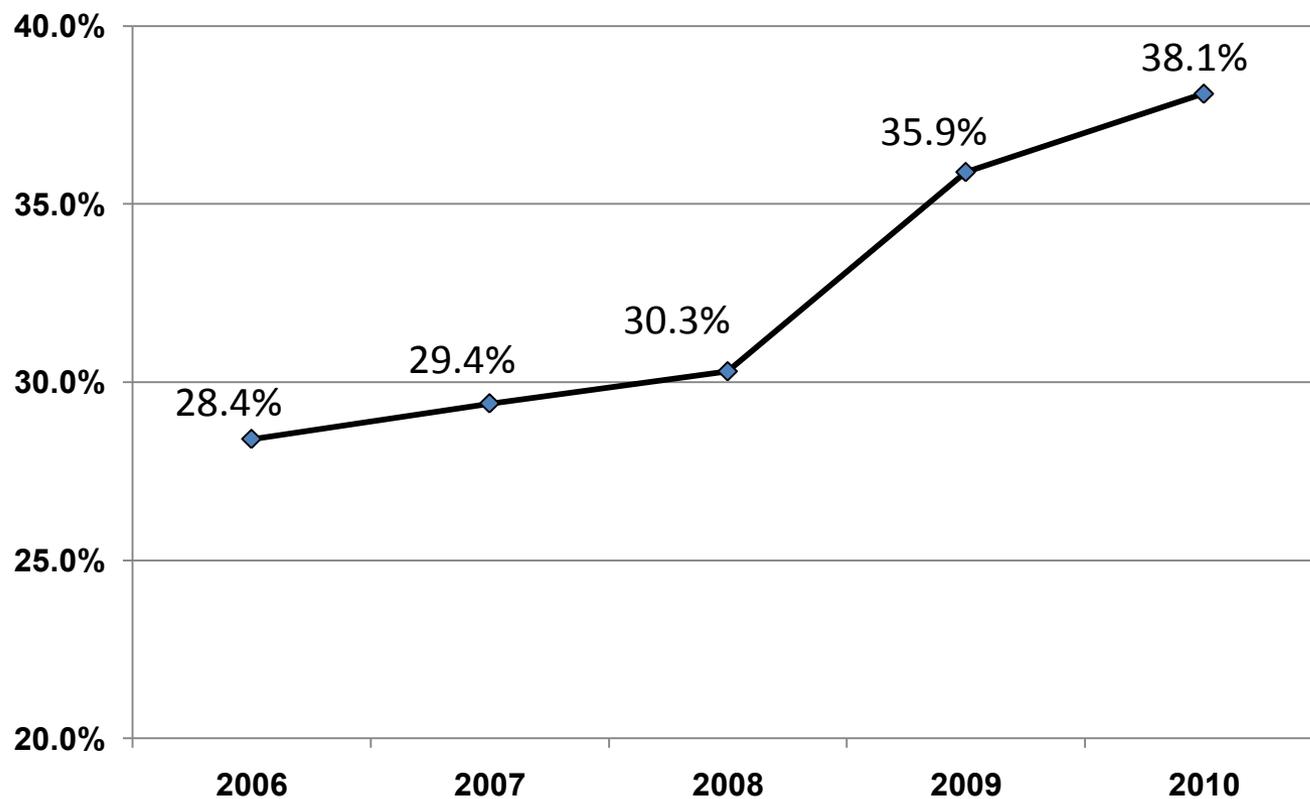
# Student Profile

- Hoosiers accounted for the majority of the growth in undergraduate students (71% or 650 students)
- 57% of freshmen come from families where neither parent has a four-year degree
- 78% of ISU's undergraduate students apply for financial aid
- 38% of ISU's students receive Pell grants

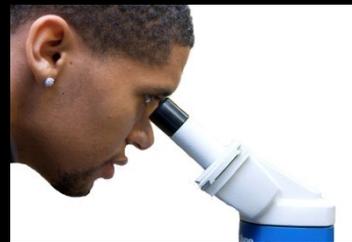


# ISU Pell Grant Recipients

## % ISU Students Receiving Pell Grants



# Student Profile



- 916 of ISU's students are 21<sup>st</sup> Century Scholars
- Largest minority student population among Indiana's public residential campuses
- 14.7% percent of students are African-American (Fall 2010)
- 4.7% percent are international students

# Student Success Initiatives

- Implementation of Sycamore Express one-stop student services program
- Expansion of summer bridge programs
- Early intervention program to identify and track issues impacting student success
- New criteria for admission of at-risk students in 2011, earlier cutoff for admission
- **For the State to be successful in meeting its goals related to degree attainment, higher education must serve high school students from the 2<sup>nd</sup> and 3<sup>rd</sup> quartiles and help them succeed in obtaining 4-year degrees.**

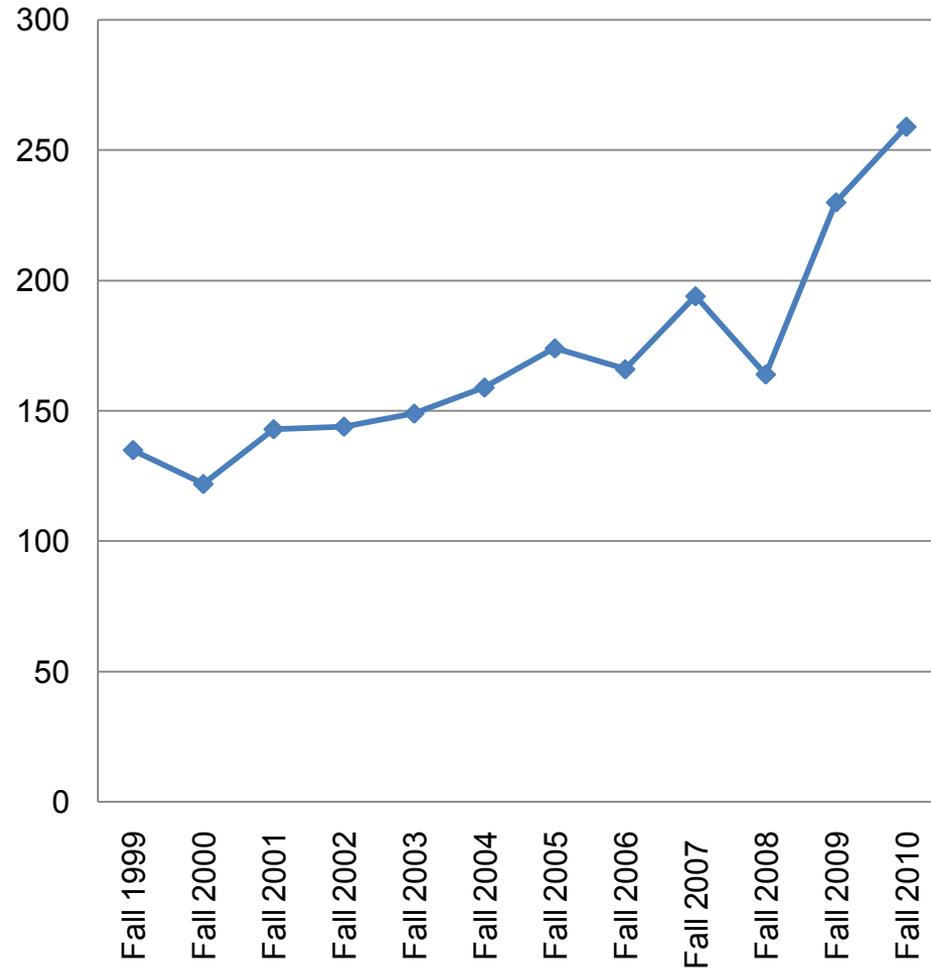
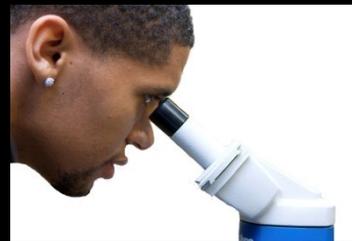


# Ivy Tech/ISU Partnerships



- Transfer enrollments from Ivy Tech up 17.5% this fall
- DegreeLink program has provided Ivy Tech students access to four-year degrees from their home campuses since 1997
- Seamless transfers through dual admissions and bridgeback programs
- Transfer scholarship program developed to encourage four-year degree attainment
- Doctoral program to upgrade skills of Ivy Tech faculty and administrators (52 Ivy Tech employees including 10 CEOs or central administrators of Ivy Tech campuses)

# Ivy Tech Transfer Students



# Driving Economic Development

- Terre Haute Innovation Alliance -- Partnership between ISU and:
  - Rose-Hulman Institute of Technology
  - Terre Haute Economic Development Corporation
  - City of Terre Haute
- Newest client is Midwest Compliance Laboratories, a startup company created by former Pfizer employees.
- Another client, Specialty Rim Supply, is expecting to expand from 15 to 100 jobs in the next few years



# Driving Economic Development

Rural Health Innovation Collaborative -- Partnership between ISU and:

- IU School of Medicine
- Union Hospital and its Richard G. Lugar Center for Rural Health
- Ivy Tech of the Wabash Valley
- Terre Haute Economic Development Corporation
- City of Terre Haute

RHIC partnership is designed to address:

- State's critical shortage of health care professionals
- Economic development through the attraction of health-care related companies
- Neighborhood blight



# Responding to State Budget Issues

Indiana State's share of the cuts were \$10,478,474.  
Measures taken to address these cuts included:

- Salaries were frozen.
- A total of 108 positions (78 hourly, 30 salaried) were involuntarily eliminated.
- Operation of student health center was outsourced.
- Administrative structure was flattened.
- Custodial and clerical services were reduced.
- Sabbatical leaves for 2010-2011 were eliminated.
- Transitional retirement incentive plan implemented.



# Responding to State Budget Issues

## Other cost-cutting measures:

- A switch in plan administrator for the University's health benefits program saved an estimated \$560,000 in 2010.
- Retiree health coverage was moved to a third-party plan reducing ISU's liability by \$27 million
- Indiana State was in the first group of organizations accepted into the federal Early Retiree Reinsurance Program. Will provide between \$300,000 and \$500,000 to help cover claims costs of eligible retirees.



# Increasing Other Revenue Streams

- Fiscal year 2009-2010 was the second largest fundraising year in the history of the University
- ISU's first comprehensive fundraising campaign, March On! The Campaign for Indiana State University, launched its public phase last October.
- 70% of \$85 million goal achieved to date
- Campaign scheduled to conclude by December 2011



**MARCH ON!**  
INDIANA STATE UNIVERSITY

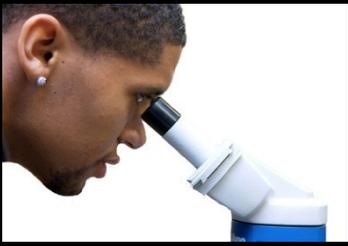


# Increasing other revenue streams



- Strategic plan calls for tuition increases to be limited.
- Enrollment growth will contribute to revenue growth.
- Indiana State received \$13,771,723 in grants and contracts during 2009-2010, an increase of more than \$5 million over the previous year. The number of proposals funded grew from 100 to 143.
- Strategic goal for grants and contracts is to increase gross revenue by 50 percent by 2014.

# Embracing Accountability



- Indiana State's strategic plan established benchmark indicators for each goal area.
- Progress each year is reviewed by an audit committee.
- Results are shared with the campus and community at an annual stakeholders conference.
- Thanks to Commission member Chris Murphy who served as the keynote speaker for our first stakeholders conference.

# 2011-2013 Budget Request

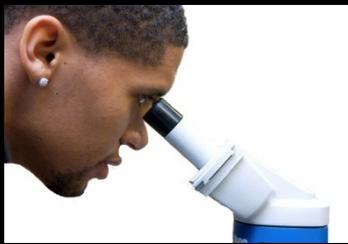
- No inflationary increases for maintenance of programs requested.
- Base budget adjustments of \$351,236 according to the Commission formula for time to degree, degrees awarded to low-income students, dual credit hour production and change in degrees.
- Conservative budget model with revenue growth coming from:
  - Enrollment increases
  - Limited tuition increases
  - Increased grants and contracts
  - Increased fundraising
- Reallocation will fund Strategic Needs
  - Program growth in high-demand areas such as health-care fields.
  - Student Success initiatives.



# 2011-2013 Budget Request

## Capital issues:

- Strong need for R&R funding to maintain physical plant worth nearly \$1 billion.
- Capital priority is \$14 million in bonding authority to renovate Normal Hall to create a Center for Student Success.
- Second priority is \$40 million in bonding authority for phased renovation and expansion of College of Nursing, Health and Human Services facility to meet the needs of expanding health care programs.

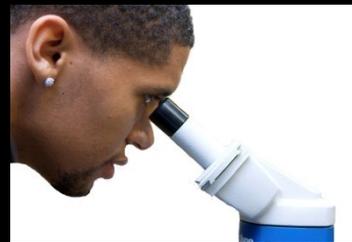


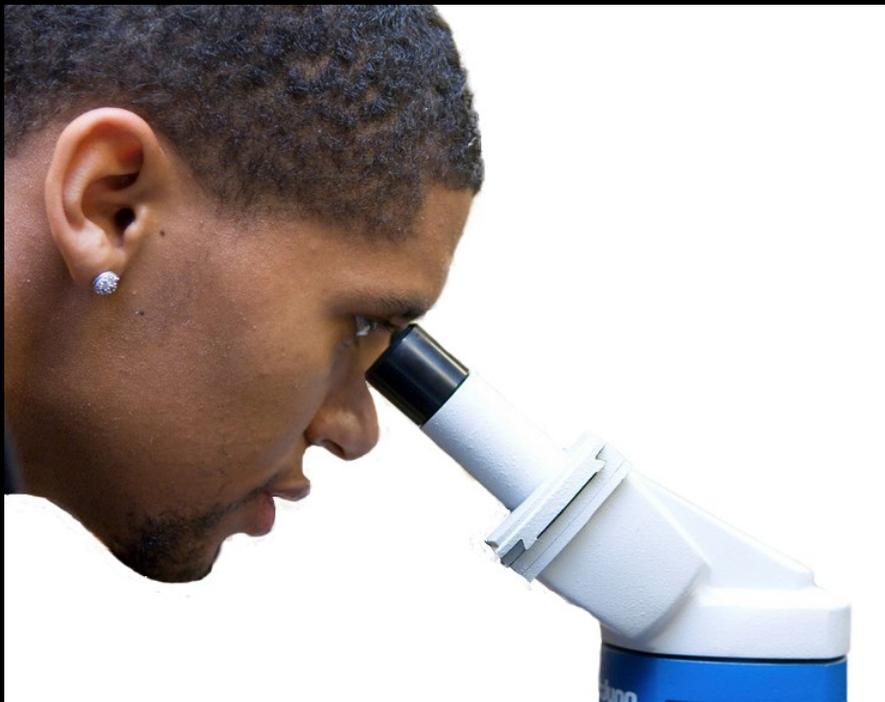
# Closing Comments

Indiana State is working diligently to address the state's goals to:

- Provide access to quality education
- Maintain affordability
- Enhance student success
- Address college preparedness
- Contribute to Indiana's economy

Indiana State has an important role in helping the state meet its educational goals, and we are prepared to fulfill that responsibility.





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