

STATE BOARD OF ACCOUNTS 302 WEST WASHINGTON STREET ROOM E418 INDIANAPOLIS, INDIANA 46204-2769

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January 6, 2015

Charter School Board Goodwill Education Initiatives, Inc.-Excel Centers, LLC 1635 W. Michigan Street Indianapolis, IN 46222

We have reviewed the Financial Statements and Independent Auditors' Report prepared by Greenwalt CPAs, Inc., Independent Public Accountants, for the period July 1, 2013 to June 30, 2014. In our opinion, the audit report was prepared in accordance with the guidelines established by the State Board of Accounts. Per the Independent Public Accountants' opinion, the financial statements included in the report present fairly the financial condition of the Goodwill Education Initiatives, Inc. – Excel Centers, LLC as of June 30, 2014, and the results of its operations for the period then ended, on the basis of accounting described in the report.

In addition to the report presented herein, a Supplemental Audit Report for Goodwill Education Initiatives, Inc. – Excel Centers, LLC was prepared in accordance with the guidelines established by the State Board of Accounts.

The Financial Statements and Independent Auditors' Report and the Supplemental Audit Report are filed in our office as a matter of public record.

Paul D. Joyce

Paul D. Joyce, CPA State Examiner

EXCEL CENTERS, LLC

FINANCIAL STATEMENTS Together with Independent Auditors' Report JUNE 30, 2014



We Deliver Peace of Mind

EXCEL CENTERS, LLC

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Greenwalt CPAs, Inc. 5342 W. Vermont Street Indianapolis, IN 46224 www.greenwaltcpas.com



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Goodwill Education Initiatives, Inc.:

Report on the Financial Statements

We have audited the accompanying financial statements of Excel Centers, LLC (Indiana public charter schools), which comprise the statement of financial position as of June 30, 2014, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America and *Guidelines for Examination of Entities Receiving Financial Assistance from Governmental Sources* and *Guidelines of Audits of Charter Schools performed by Private Examiners* established by the Indiana State Board of Accounts. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Excel Centers, LLC as of June 30, 2014, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 8, 2014, on our consideration of the Excel Centers LLC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Excel Centers LLC's internal control over financial reporting and compliance.

Greenwalt CPAS, me.

December 8, 2014

<u>ASSETS</u>

CURRENT ASSETS Cash Accounts receivable Prepayments	-	\$ 3,091,373 104,657 139,387
Total current assets		3,335,417
PROPERTY AND EQUIPMENT, NET	-	3,912,936
TOTAL ASSETS	=	\$ 7,248,353
	LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES Accounts payable Accrued liabilities Related party note payable Current portion of notes payable - landlord <i>Total current liabilities</i> DONG-TERM LIABILITIES Notes payable - landlord, net of current portion <i>Total liabilities</i> COMMITMENTS AND CONTINGENCIES	-	\$ 714,118 442,952 100,000 134,199 1,391,269 476,147 1,867,416
(NOTES 4 AND 7)		
NET ASSETS Unrestricted Temporarily restricted	-	5,296,438 84,499
Total net assets	-	 5,380,937
TOTAL LIABILITIES AND NET ASSETS	=	\$ 7,248,353

EXCEL CENTERS, LLC STATEMENTS OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2014

	UNRESTRICTED	TEMPORARILY <u>RESTRICTED</u>	<u>TOTAL</u>
REVENUE			
State and Federal grants	\$ 21,387,612	\$ -	\$ 21,387,612
Other income	29,562		29,562
Total revenue	21,417,174		21,417,174
SUPPORT			
Gifts and contributions	239,674	84,499	324,173
NET ASSETS RELEASED FROM RESTRICTIONS	19,228	(19,228)	
Total revenue and support	21,676,076	65,271	21,741,347
EXPENSES			
Wages/benefits	10,297,934	-	10,297,934
Professional fees	3,598,935	-	3,598,935
Licensing fees	830,802	-	830,802
Supplies and materials	526,266	-	526,266
Student transportation	216,900	-	216,900
Drop-in center	27,770	-	27,770
Rent	1,223,029	-	1,223,029
Other occupancy	898,831	-	898,831
Interest expense	42,733	-	42,733
Depreciation	1,371,742	-	1,371,742
Other expenses	195,587		195,587
Total expenses	19,230,529	-	19,230,529
CHANGE IN NET ASSETS	2,445,547	65,271	2,510,818
NET ASSETS, BEGINNING OF YEAR	2,850,891	19,228	2,870,119
NET ASSETS, END OF YEAR	\$ 5,296,438	\$ 84,499	\$ 5,380,937

INCREASE IN CASH

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in net assets	\$ 2,510,818
Depreciation	1,371,742
Increase (decrease) in operating assets:	
Accounts receivable	603,473
Prepayments	(52,553)
Increase in operating liabilities:	
Accounts payable	(85,253)
Accrued liabilities	329,812
Net cash provided by operating activities	4,678,039
CASH FLOWS FROM INVESTING ACTIVITIES	
Capital expenditures	(3,505,319)
CASH FLOWS FROM FINANCING ACTIVITIES	
Payments on line of credit	(425,000)
Proceeds from note payable	724,554
Proceeds from related party note payable	100,000
Payments on note payable	(114,208)
Net cash provided by financing activities	285,346
INCREASE IN CASH	1,458,066
CASH, BEGINNING OF YEAR	1,633,307
CASH, END OF YEAR	\$ 3,091,373
SCHEDULE OF NON-CASH INVESTING ACTIVITIES	
Property and equipment in accounts payable	\$ 62,226
	¥ 02,220

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

DESCRIPTION OF ORGANIZATIONS

Excel Centers, LLC (Excel Centers) are Indiana public charter high schools operating under the ownership and control of Goodwill Education Initiatives, Inc. (GEI). GEI, an Indiana non-profit corporation, provides educational opportunities designed to enable young people and adults to prepare for productive adult lives. GEI operates public charter high schools (The Excel Centers and Indianapolis Metropolitan High School, interchangeably referred to herein as "the schools") in central Indiana under the provisions of the Indiana Charter School laws. Excel Centers located in Anderson, Kokomo, Lafayette, and Richmond operate under charters issued by the Indiana Charter School Board. Excel Centers located in Indianapolis operate under charters issued by the Mayor of Indianapolis. GEI is a wholly-owned subsidiary of Goodwill Industries of Central Indiana, Inc. (Goodwill), also an Indiana non-profit corporation.

Excel Centers operated in nine locations throughout Indiana during fiscal year 2014, leasing space at Goodwill's Indianapolis headquarters building and in eight other locations. Excel Centers contract with Indiana Network of Independent Schools (INI Schools), a division of GEI, for certain business support services, as further described in Note 6.

Excel Centers receives the majority of its funding from the Indiana Department of Education. Its revenues are supplemented with funds from the United States Department of Education, private grants, and gifts. Excel Centers commenced initial operations in September 2010 with an enrollment of 306 adults who previously dropped out of high school and were seeking their high school diplomas rather than a GED. Due to high demand for Excel Center services, enrollment has grown to more than 2,800 students.

Since its inception, Excel Centers has graduated 723 students. Demographics of Excel Centers' students include 63% minorities and over 78% in poverty, defined as being eligible for free or reduced lunch. Excel Centers' students range in age from 17 to over 60, with the average age of 27 and median age of 23. All students have varying degrees of academic credits and capabilities when they enroll, with most needing significant remediation. Excel Centers' students connect with a life coach who helps them navigate the barriers that stand in the way of their educational attainment.

BASIS OF ACCOUNTING

The accompanying financial statements were prepared on the accrual basis of accounting. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues and expenses during the reporting period. For annual financial reporting purposes, Excel Centers use a fiscal year that begins on July 1 and ends the following June 30.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Cash

Excel Centers consider all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. There were no cash equivalents at June 30, 2014. Excel Centers maintain cash balances at a commercial bank. Accounts at the banks are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2014 and at times during the year, the Excel Centers maintained cash in excess of the FDIC coverage limits.

ACCOUNTS RECEIVABLE

Accounts receivable are unsecured and are due from Indiana governmental entities and private funders over periods of time up to thirty days from the statement of financial position date.

Accounts receivable are stated at the amount determined by public statute or by the underlying private funding agreements. Generally, there is not significant risk of loss of these amounts due since they are statutorily determined and obligated. However, there is some risk that public funding from the State of Indiana could be reduced from amounts previously determined during periods of prolonged economic downturn. Management is unable to determine the likelihood of reduced funding, and has not recorded a reserve related to such risk.

PROPERTY AND EQUIPMENT

Property and equipment are recorded at historical cost. Depreciation is computed on the straight-line method over estimated useful lives ranging from 3 to 10 years for equipment. Leasehold additions and improvements are depreciated over the remaining life of the related lease. Leasehold additions and improvements are capitalized and expenditures for normal maintenance and repairs are expensed as incurred. Excel Centers does not own any real property.

<u>2014</u>
\$ 1,009,869
1,105,142
1,301,257
986,304
1,861,557
 (2,351,193)
\$ 3,912,936
\$

1. <u>Summary of Significant Accounting Policies, Continued</u>

NET ASSETS, CONTINUED

Excel Centers maintain the following classifications of net assets:

<u>Unrestricted</u>

These include revenue and expenses from the regular operations of Excel Centers, which are at the discretion of management and the GEI Board of Directors.

Temporarily Restricted

These include donations and grant revenues used to meet expenses of current operations in accordance with restrictions specified by the donors or grantors. Temporarily restricted net assets at June 30, 2014 were available for the following purposes:

Technology hardware	\$ 23,930
Infrastructure	4,746
Software	 55,823
	\$ 84,499

Advertising

Advertising and printing expenses totaled \$112,559 for the year ended June 30, 2014. Excel Centers' policy is to record advertising expenditures in the period in which they are incurred.

CONTRIBUTIONS

Contributions are recognized when the donor makes an unconditional promise to give to Excel Centers and are recorded at their fair values as revenues and assets in the period promised. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

FUNCTIONAL EXPENSES

A summary of expenses by functional classification for the year ended June 30, 2014 is as follows:

Program activities:	<u>2014</u>
Classroom instruction	\$ 8,765,929
Student counseling	2,673,326
Special education services	 761,437
Total program activities	12,200,692

EXCEL CENTERS, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014

1. <u>Summary of Significant Accounting Policies , Continued</u>

FUNCTIONAL EXPENSES (CONTINUED)

Supporting activities:	
Program support	2,302,341
Administrative support	 4,727,496
Total support activities	 7,029,837
Total functional expense	\$ 19,230,529

SUBSEQUENT EVENTS

Subsequent events have been considered through December 08, 2014, which was the date the financial statements were available to be issued.

2. <u>Tax Status</u>

Excel Centers is a wholly-owned LLC of GEI, and as a result, the IRS disregards Excel Centers as a separate taxable entity and considers Excel Centers as part of GEI for tax reporting purposes.

GEI is an Indiana non-profit corporation and is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code. However, if income was generated from certain activities not directly related to GEI tax-exempt purposes, such income would be subject to taxation as unrelated business income. GEI is not considered a private foundation as defined in Section 509(a) of the Internal Revenue Code.

Accounting Standards for Income Taxes provide detailed guidance for the financial statement recognition, measurement and disclosure of uncertain tax positions recognized in an enterprise's financial statements. GEI's management team regularly evaluates its activities to determine that they are in compliance with its tax-exempt purpose. Currently, GEI's management does not believe it is engaged in any activities that would create an uncertain tax position. GEI is no longer subject to examination by taxing authorities for fiscal years before 2010.

3. NOTES PAYABLE

In 2013, Excel Centers in Lafayette and Kokomo entered into operating leases that included a note payable to the landlord for tenant improvements. The notes require monthly principal and interest payments for five years, through 2018. The duration of the notes matches the length of the respective Excel Center leases. The notes are guaranteed by Goodwill.

Excel Center	Original Amount	Interest Rate	Expiration	Balance as of June 30,
Location			Date	2014
Lafayette, IN	\$274,554	5%	4/1/2018	\$240,960
Kokomo, IN	\$450,000	5%	7/1/2018	\$369,386

3. <u>NOTES PAYABLE, CONTINUED</u>

Future minimum payments are as follows for the years ending June 30:

2015		\$ 134,199
2016		153,565
2017		161,454
2018		157,923
2019		 3,205
		\$ 610,346

4. <u>LEASES</u>

Excel Centers lease space from Goodwill and from third parties. The leases are treated as operating leases and have terms that correspond to the duration of Excel Centers' charters. Aggregate rent expense for fiscal year 2014, including common area maintenance charges, totaled \$1,223,029. Certain leases contain renewal options that allow the Excel Centers, at its discretion, to extend the leases for additional terms. Excel Centers' management is unable to determine at this time whether it will exercise its lease renewal options.

Future minimum lease commitments are as follows for the years ending June 30:

2015	\$ 1,183,760
2016	1,015,078
2017	1,017,916
2018	654,921
2019	229,233
Thereafter	 409,500
	\$ 4,510,408

5. <u>Retirement Plan</u>

Excel Centers' employees are employed and paid by GEI. Certain Excel Center employees (licensed teachers, counselors and certain administrative staff) are eligible to participate in the Indiana Teachers Retirement Fund (TRF). By statute, employers are required to contribute 7.5% of an employee's pretax gross income to TRF. Employers may also elect to contribute an additional 3% in lieu of the employee's own contributions. GEI has elected to make the voluntary contribution on behalf of its eligible employees, including employees of Excel Centers. Excel Centers contributed \$412,012 to TRF on behalf of its employees for the year ended June 30, 2014. Excel Centers' employees not eligible for TRF may elect to participate in Goodwill's retirement plan. Employees may elect to participate in Goodwill's employee retirement savings account which allows employees to contribute pre-tax gross income, subject to IRS limitations. Goodwill also maintains a discretionary thrift plan for eligible employees. For employees not eligible for TRF, Goodwill matches 100% of eligible employees' pre-tax contributions, up to 3% of gross income, and 50% of the next 3% of gross income. Goodwill may also make additional discretionary contributions to the plan.

5. <u>RETIREMENT PLAN, CONTINUED</u>

Employer matching contributions, as well as employer discretionary contributions, vest after three years or in the event of death or disability. Excel Centers' expense relating to contributions to the Goodwill thrift plan for the fiscal year 2014 was \$29,481.

6. <u>RELATED PARTY TRANSACTIONS</u>

Excel Centers are owned and operated by GEI. GEI, through INI Schools, provides employees, certain school-specific administrative services, and general management and oversight of the Excel Centers. INI Schools charges Excel Centers for its expenses related to the services provided. No markup is added to the fees charged to the schools. During fiscal year 2014, Excel Centers paid \$3,135,774 to INI Schools for administrative services.

Goodwill also pays certain operating expenses, including certain employee benefits, of Excel Centers, for which Excel Centers fully reimburse Goodwill. In fiscal year 2014, Excel Centers paid Goodwill \$2,616,594.

At June 30, 2014, Excel Centers owed Goodwill \$199,341 and INI Schools \$150,000 for reimbursable operating expenses, which are included in accounts payable on the statement of financial position.

During fiscal year 2014, Excel Center-Richmond received an interest-free operating loan from the INI Schools in the amount of \$100,000. The loan will be repaid as Richmond's operations create positive cash flow.

7. <u>FUTURE GRANT AUDITS</u>

Under the terms of state and federal grants awarded to Excel Centers, periodic audits are required and certain costs may be challenged as to whether they are allowable under the terms of the grants. Such audits could lead to reimbursement to the grantor. Management believes the likelihood that material costs incurred by Excel Centers will be disallowed is remote.

8. <u>Self-Insurance</u>

Excel Centers employees participate in Goodwill's health care benefits plan. Goodwill self-insures for employee and dependent medical benefits up to a per-individual annual maximum of \$100,000, and an aggregate maximum of approximately \$6.6 million. Goodwill purchases reinsurance which pays individual claims that exceed \$100,000 per year. The reinsurer reviews claims annually and upon renewal of the reinsurance policy each year may establish higher specific maximums on selected individuals with high claims risks. Goodwill purchases claims administration services from a third party administrator. Self-insured medical expenses and related administrative costs for Excel Centers related to Goodwill's health care plan were \$1,346,098 for fiscal year 2014.

9. <u>LINE OF CREDIT</u>

GEI has committed to a line of credit with a commercial bank, expiring September 2015. This line of credit provides for maximum borrowings of \$2.5 million and bears interest at the one-month LIBOR rate plus 2.5% (2.65% as of June 30, 2014). The line of credit includes a non-use fee of 0.15% on the unused balance. At June 30, 2014, Excel Centers had no balance outstanding on the line of credit. Goodwill serves as guarantor on the line of credit.

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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of Goodwill Education Initiatives, Inc.:

We have audited the financial statements of Excel Centers, LLC as of and for the year ended June 30, 2014, and our report thereon dated December 08, 2014, which expressed an unmodified opinion on those financial statements, appears on page one. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by *Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other additional statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

The information presented in Exhibits I and II has not been subjected to the same auditing procedures applied in the audit of the financial statements, and, accordingly, we express no opinion or provide any assurance on it.

Greenwalt CPAS, me.

December 8, 2014

EXCEL CENTERS, LLC CONSOLIDATING STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2014

ASSETS	ANDERSON	КОКОМО	LAFAYETTE	RICHMOND	WEST	OTHER MARION COUNTY EXCEL CENTERS	TOTAL
CURRENT ASSETS							
Cash	\$ 347,759	\$ 88,601	\$ 161,766	\$ 109,821	\$ 236,551	\$ 2,146,875	\$ 3,091,373
Accounts receivable	65,707	3,470	2,618	2,755	27,223	2,884	104,657
Prepayments	37,398	10,255	9,264	12,998	27,996	41,476	139,387
Total current assets	450,864	102,326	173,648	125,574	291,770	2,191,235	3,335,417
PROPERTY AND EQUIPMENT, NET	504,284	875,076	629,259	640,202	588,303	675,812	3,912,936
TOTAL ASSETS	\$ 955,148	\$ 977,402	\$ 802,907	\$ 765,776	\$ 880,073	\$ 2,867,047	\$ 7,248,353
LIABILITIES							
CURRENT LIABILITIES							
Accounts payable	\$ 61,029	\$ 115,131	\$ 100,121	\$ 102,862	\$ 72,637	\$ 262,338	\$ 714,118
Accrued liabilities	36,831	38,299	41,326	40,823	47,344	238,329	442,952
Related party note payable	-	-	-	100,000	-	-	100,000
Current portion of notes payable - landlord		79,393	54,806	-	-		134,199
Total current liabilities	97,860	232,823	196,253	243,685	119,981	500,667	1,391,269
LONG-TERM LIABILITIES							
Notes payable - landlord, net of current portion		289,993	186,154	-	-		476,147
Total liabilities	97,860	522,816	382,407	243,685	119,981	500,667	1,867,416
NET ASSETS							
Unrestricted	857,288	454,586	420,500	522,091	675,593	2,366,380	5,296,438
Temporarily restricted		-	-	-	84,499	-	84,499
Total net assets	857,288	454,586	420,500	522,091	760,092	2,366,380	5,380,937
TOTAL LIABILITIES AND NET ASSETS	\$ 955,148	\$ 977,402	\$ 802,907	\$ 765,776	\$ 880,073	\$ 2,867,047	\$ 7,248,353

Exhibit I

EXCEL CENTERS, LLC CONSOLIDATING STATEMENTS OF ACTIVITIES JUNE 30, 2014

Exhibit II

	ANDERSON	КОКОМО	LAFAYETTE	RICHMOND	WEST	OTHER MARION COUNTY EXCEL CENTERS	TOTAL
REVENUE							
State and Federal grants	\$ 2,416,125	\$ 2,559,334	\$ 2,360,481	\$ 2,447,536	\$ 2,582,836	\$ 9,021,300	\$ 21,387,612
Other income	4,755					24,807	29,562
Total revenue	2,420,880	2,559,334	2,360,481	2,447,536	2,582,836	9,046,107	21,417,174
SUPPORT							
Unrestricted gifts and contributions	19,428	-	600	110	234,450	4,314	258,902
Restricted gifts and contributions					84,499		84,499
Total support	19,428	-	600	110	318,949	4,314	343,401
NET ASSETS RELEASED FROM RESTRICTION	(19,228)						(19,228)
Total revenue and support	2,421,080	2,559,334	2,361,081	2,447,646	2,901,785	9,050,421	21,741,347
EXPENSES							
Wages/benefits	1,294,287	1,076,752	975,449	996,830	1,093,388	4,861,228	10,297,934
Professional fees	512,138	350,438	376,554	385,017	394,723	1,580,065	3,598,935
Licensing fees	93,608	92,372	89,270	90,458	94,088	371,006	830,802
Supplies and materials	72,729	48,792	49,435	42,828	87,585	224,897	526,266
Student transportation	10,235	100	11,975	8,719	30,185	155,686	216,900
Drop-in center	5,644	4,722	3,062	5,356	3,469	5,517	27,770
Rent	151,671	107,250	100,025	135,402	165,964	562,717	1,223,029
Other occupancy	92,817	126,408	116,082	57,200	99,626	406,698	898,831
Interest expense	279	20,777	13,374	5,899	2,404	-	42,733
Depreciation	190,224	229,862	151,840	161,788	125,864	512,164	1,371,742
Other expenses	23,166	25,107	32,504	25,588	23,586	65,636	195,587
Total expenses	2,446,798	2,082,580	1,919,570	1,915,085	2,120,882	8,745,614	19,230,529
CHANGE IN NET ASSETS	(25,718)	476,754	441,511	532,561	780,903	304,807	2,510,818
NET ASSETS, BEGINNING OF YEAR	883,006	(22,168)	(21,011)	(10,470)	(20,811)	2,061,573	2,870,119
NET ASSETS, END OF YEAR	\$ 857,288	\$ 454,586	\$ 420,500	\$ 522,091	\$ 760,092	\$ 2,366,380	\$ 5,380,937

See independent auditors' report on supplementary information.

EXCEL CENTERS, LLC SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

FEDERAL GRANTOR/PASS-THROUGH GRANTOR/PROGRAM TITLE	Federal CFDA <u>Number</u>	Agency or Pass-Through <u>Number</u>	Federal <u>Expenditures</u>	
U.S. DEPARTMENT OF EDUCATION				
Indiana Department of Education				
Special Education Cluster				
Special Education - Grants to States	84.027	14213-542-PN01	\$ 6,882	
Special Education - Grants to States	84.027	14213-565-PN01	30,587	
Special Education - Grants to States	84.027	14214-542-PN01	208,229	
Special Education - Grants to States	84.027	14214-565-PN01	43,647	
Special Education - Grants to States	84.027	14214-579-PN01	30,198	
Special Education - Grants to States	84.027	14214-577-PN01	25,599	
Special Education - Grants to States	84.027	14214-578-PN01	24,968	
Special Education - Grants to States	84.027	14214-576-PN01	27,109	
Special Education - Grants to States	84.027	99914-565-TA01	90	
Total for Special Education Cluster			397,309	
Indiana Department of Education				
Charter Schools Program				
Planning and Implementation Grant	84.282A	A58-3-13SS-1599	387,884	
Planning and Implementation Grant	84.282A	A58-3-13SS-1600	352,925	
Planning and Implementation Grant	84.282A	A58-3-13SS-1609	336,980	
Planning and Implementation Grant	84.282A	A58-4-14SS-1659	381,969	
Planning and Implementation Grant	84.282A	A58-3-13SS-1625	109,415	
Facilities Grant	84.282D	SY2012-13-034	41,381	
Total for Charter Schools Program			1,610,554	
Total federal awards expended			\$ 2,007,863	

NOTE TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes federal grant activity of Excel Centers, LLC and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of *OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in preparation of, the basic financial statements.

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Goodwill Education Initiatives, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Excel Centers, LLC (Excel Centers), which comprise the statement of financial position as of June 30, 2014, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 8, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Excel Centers' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Excel Centers' internal control. Accordingly, we do not express an opinion on the effectiveness of Excel Centers' internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses or significant deficiency. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Excel Centers' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is intended solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Greenwalt CPAs, me.

December 8, 2014

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REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Goodwill Education Initiatives. Inc.:

Report on Compliance for Each Major Federal Program

We have audited Excel Centers, LLC (Excel Centers) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the Excel Centers' major federal programs for the year ended June 30, 2014. Excel Centers' major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Excel Centers' major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Excel Centers' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination on Excel Centers' compliance.

Opinion on Each Major Federal Program

In our opinion, Excel Centers complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal program for the year ended June 30, 2014.

Report on Internal Control Over Compliance

Management is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Excel Centers' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Excel Centers' internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Greenwalt CPAs, one.

December 8, 2014

A. SUMMARY OF AUDIT RESULTS

1	. Type of auditors' report issued: Unm	odified			
2	. Internal control over financial report Material weakness(es) identified? Significant deficiency(ies) identified?	ng:	yes	Xno Xnone reported	
3	Noncompliance material to financial	yes	Xno		
4	Internal control over major programs Material weakness(es) identified? Significant deficiency(ies) identified?	5:	yes yes	Xno Xnone reported	
5	. Type of auditors' report issued on co	npliance for major programs: Unmodified			
6	Any audit findings disclosed that are with Section 510(a) of OMB Circular A	yes	Xno		
7	Identification of major program:	<u>CFDA Number</u> 84.282A 84.282D	Charter Schools F Planning and I	<u>Name of Federal Program or Cluster</u> Charter Schools Program: Planning and Implementation Grant Facilities Grant	
8	. The threshold for distinguishing betw	een Type A and B programs was \$300,000.			
9	Auditee qualified as low-risk auditee	?	xyes	no	
B.F	INDINGS - FINANCIAL STATE	IENT AUDIT			

None

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAM AUDIT None

D. PRIOR FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAM AUDIT

None

The reports presented herein were prepared in addition to another report prepared for the School as listed below:

Supplemental Audit Report of Excel Centers, LLC