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November 10, 2014

Board of Directors Community Development Corporation of Fort Wayne 200 East Berry Street Suite 320 Fort Wayne, IN 46802

We have reviewed the audit report prepared by Baden, Gage & Schroeder, LLC, for the period January 1, 2012 to December 31, 2012. In our opinion, the audit report was prepared in accordance with the guidelines established by the State Board of Accounts. Per the Independent Public Accountants' opinion, the financial statements included in the report present fairly the financial condition of Community Development Corporation of Fort Wayne, as of December 31, 2012, and the results of its operations for the period then ended, on the basis of accounting described in the report.

The Independent Public Accountants' report is filed with this letter in our office as a matter of public record.

We call your attention to a federal award finding in the report. Please refer to the Schedule of Findings and Questioned Costs for complete details of the finding.

Paul D. Joyce, CPA State Examiner

Financial Statements

Community Development Corporation of Fort Wayne

December 31, 2012 and 2011

Financial Statements with Accompanying Information December 31, 2012 and 2011

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Certified Public Accountants * Business Consultants

Independent Auditors' Report

To the Board of Directors of Community Development Corporation of Fort Wayne Fort Wayne, Indiana

Report on the Financial Statements

We have audited the accompanying financial statements of Community Development Corporation of Fort Wayne (a nonprofit organization), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements,

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Development Corporation of Fort Wayne as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 13, 2013, on our consideration of Community Development Corporation of Fort Wayne's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Community Development Corporation of Fort Wayne's internal control over financial reporting and compliance.

Baden, Gage & Schroeder, LLC

BADEN, GAGE & SCHROEDER, LLC

Fort Wayne, Indiana March 13, 2013

Statements of Financial Position December 31, 2012 and 2011

	2012	2011
ASSETS		
Cash and cash equivalents	\$ 3,027,406	\$ 2,645,792
Restricted cash and cash equivalents:	•	
Economic Development Administration loans	<u>452,408</u>	<u>452,915</u>
Total cash and cash equivalents	3,479,814	3,098,707
Accrued interest receivable - loans	22,708	28,611
Accrued interest receivable - investments	1,586	5,203
Other receivables	21,598	24,921
Loans receivable (net of allowance for loan losses of \$221,121 in 2012 and \$211,896 in 2011)	5,392,887	<u>5,667,573</u>
TOTAL ASSETS	\$ <u>8,918,593</u>	\$ 8,825,015
LIABILITIES AND NET ASSETS LIABILITIES Accounts payable Note payable - City of Fort Wayne	\$ 61,715 	\$ 66,708 10,000
Total Liabilities	61,715	76,708
NET ASSETS		
Unrestricted .	871,360	692,767
Temporarily restricted	<u>7,985,518</u>	<u>8,055,540</u>
Total Net Assets	<u>8,856,878</u>	8,748,307
TOTAL LIABILITIES AND NET ASSETS	\$ <u>8,918,593</u>	\$ <u>8,825,015</u>

See Notes to Financial Statements.

Statements of Activities Years Ended December 31, 2012 and 2011

See Notes to Financial Statements.

		2012 Temporarily		
	<u>Unrestricted</u>	<u>Restricted</u>	<u>Totals</u>	
REVENUE AND SUPPORT	٨	*	*	
USDA funding	\$ -	\$ -	\$ -	
Loan interest (net)	1,632	233,954	235,586	
Investment interest	1,295 260,375	5,081 22,447	6,376 282,822	
Loan application and commitment fees Administrative fee	260,375 53,946	22,447	282,822 53,946	
Donated personnel services	85,523	. =	85,523	
Net assets released from restrictions due to	00,323	-	03,343	
satisfaction of purpose restrictions	204,238	(204,238)		
satisfaction of purpose restrictions	204,230	[204,230]		
Total Revenue and Support	607,009	57,244	664,253	
EXPENSES				
Advertising	15,255	-	15,255	
Bad debt expense	· <u>-</u>		-	
Contract services	240,904	- ·	240,904	
Credit reports	2,752	-	2,752	
Directors' liability insurance	3,233	-	3,233	
Fee and license expense	6,707	•	6,707	
In-kind personnel services	85,523	-	85,523	
Legal and professional fees	17,917	-	17,917	
Meetings, conferences, annual report	1,064	-	1,064	
Miscellaneous expense	1,803	-	1,803	
Office supplies/computer services	21,207	•	21,207	
Printing and postage	4,153	-	4,153	
Problem loan expenses	9,062	-	9,062	
Seminars, training	15,612	-	15,612	
Telephone	-	•		
Travel	3,224	 	3,224	
Total Expenses	428,416	<u> </u>	428,416	
CHANGE IN NET ASSETS	178,593	57,244	235,837	
TRANSFER OF NET ASSETS - OUT	-	(357,637)	(357,637)	
TRANSFER OF NET ASSETS - IN	-	230,371	230,371	
NET ASSETS, BEGINNING OF YEAR	<u>692,767</u>	<u>8,055,540</u>	8,748,307	
NET ASSETS, END OF YEAR	\$ <u>871,360</u>	\$ <u>7,985,518</u>	\$ <u>8,856,878</u>	

	2011	
	Temporarily	
Unrestricted	Restricted	Totals
\$ -	\$ 7,350	\$ 7,350
1,912	256,442	258,354
4,949	11,131	16,080
158,793	9,881	168,674
23,173	-	23,173
83,010	-	83,010
264,824	(264,824)	-
536,661	19,980	556,641
11,771		11,771
75,000		75,000
205,251	<u>-</u>	205,251
2,482		2,482
3,233	_	3,233
5,529	_	5,529
83,010		83,010
11,622	-	11,622
900	_	900
1,706	_	1,706
14,382	_	14,382
6,266	-	6,266
19,952	_	19,952
8,831	_	8,831
236		236
3,618	_	3,618
<u>453,789</u>		<u>453,789</u>
82,872	19,980	102,852
-	(154,487)	(154,487)
-	83,745	83,745
609,895	8,106,302	<u>8,716,197</u>
\$692,767	\$ <u>8,055,540</u>	\$ <u>8,748,307</u>

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Statements of Cash Flows Years Ended December 31, 2012 and 2011

		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	235,837	\$	102,852
Adjustments to Reconcile Change in Net Assets to Net				
Cash Provided By Operating Activities:				
Bad debt expense		-		75,000
(Increase) Decrease in Assets:				
Accrued interest receivable - loans		5,903		(1,591)
Accrued interest receivable - investments		3,617		(1,339)
Other receivables		3,323		15,259
Increase (Decrease) in Liabilities:				
Accounts payable	-	<u>(4,993</u>)	_	<u>(81,594</u>)
Net Cash Provided By Operating Activities		243,687		108,587
CASH FLOWS FROM INVESTING ACTIVITIES				•
Loan disbursements from nonfederal funds		(520,434)		(623,977)
Loan disbursements from federal funds		(734,266)		(287,013)
Principal payments received on loans, net		1,490,597		1,072,780
Recovery of previously charged off loans	-	<u>38,789</u>	_	<u> 56,292</u>
Net Cash Provided By Investing Activities		274,686		218,082
CASH FLOWS FROM FINANCING ACTIVITIES				
Payment on note payable - City of Fort Wayne		(10,000)		(10,000)
Transfer of CDBG funds to the City of Fort Wayne		(357,637)		(154,487)
Transfer of funds from the City of Fort Wayne	-	230,371	-	83,745
Net Cash Used In Financing Activities	-	(137,266)	_	(80,742)
NET INCREASE IN CASH AND CASH EQUIVALENTS		381,107		245,927
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		3,098,707	_	2,852,780
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	3,479,814	\$_	3,098,707
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING ACTIVITIES Loans charged-off	\$	29,564	\$	343,396

See Notes to Financial Statements.

Notes to Financial Statements
December 31, 2012 and 2011

Note 1. Summary of Significant Accounting Policies

Organization:

Community Development Corporation of Fort Wayne d/b/a Community Development Corporation of Northeast Indiana (CDC), is a not-for-profit corporation sponsored by the City of Fort Wayne for the purpose of providing low interest, secured loans to new and expanding businesses. CDC is funded through government revolving loan programs, along with fees collected from borrowers on the SBA 504 loan program. Most loan programs administered by the CDC are for the use of businesses in Allen County. Funding through the U.S. Department of Agriculture allows the CDC to service an eight county region in Northeast Indiana.

Method of Accounting:

CDC's policy is to prepare its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenues are recognized in the period in which they are earned. Expenses are recognized in the period in which the related liability is incurred.

CDC reports revenue earned on resources which were received with stipulations that limit their use as temporarily restricted revenue. When a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Estimates:

Preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of management's estimates, primarily related to collectibility of loans. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents:

Cash and cash equivalents consist of checking, savings and money market accounts, and certificates of deposit with maturities of twelve months or less.

At December 31, 2012, CDC held accounts at ten area financial institutions. Amounts in excess of FDIC and NCUA coverage at December 31, 2012 and 2011, amounted to \$1,101,176 and \$621,024, respectively.

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 1. Summary of Significant Accounting Policies (Continued)

Loans Receivable:

Loans receivable are recorded at their contract amounts adjusted for any charge-offs and the allowance for loan losses. Loans are considered past due based on how recently payments have been received. The allowance for loan losses is maintained at a level which, in management's judgment, is adequate to absorb potential losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the loan portfolio, including trends in historical loss experience, specific impaired loans, and economic conditions. All loans are evaluated for impairment on an individual basis. The allowance is increased by a provision for bad debts, which is charged to expense. Write-offs are charged against the allowance when management believes the uncollectibility of a loan is confirmed. Subsequent recoveries, if any, are credited to the allowance. Changes in the allowance relating to impaired loans are charged or credited to the provision for bad debts.

Because of uncertainties inherent in the estimation process, management's estimate of loan losses inherent in the loan portfolio and the related allowance may change in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

Loan interest revenue is recognized on the accrual basis. The CDC does not place loans on nonaccrual status, and continues to accrue interest on loans until they are written off as uncollectible.

Contributed Services:

Salaries and fringe benefits for certain CDC staff have been provided by the City of Fort Wayne. The value of these services has been reflected in the accompanying financial statements as support from donated personnel services with a like amount included as in-kind personnel services expense.

Advertising Costs:

Advertising costs are charged to operations when incurred and are included in total expenses. The amounts charged in 2012 and 2011 were \$15,255 and \$11,771, respectively.

Notes to Financial Statements (Continued) December 31, 2012 and 2011

Note 1. Summary of Significant Accounting Policies (Continued)

Income Taxes:

Community Development Corporation of Fort Wayne is a tax-exempt not-for-profit organization under Section 501(c)(6) of the Internal Revenue Code. Therefore, no provision for income taxes is included in these statements.

The accounting standard which provides guidance on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Organization may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Organization and various positions related to the potential sources of unrelated business taxable income. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the year ended December 31, 2012. The Organization is generally no longer subject to examination by the Internal Revenue Service for years prior to 2009.

Subsequent Events:

CDC's management has evaluated events and transactions for possible recognition or disclosure through March 13, 2013, the date the financial statements were available to be issued.

Note 2. Loans, Credit Quality and the Allowance for Loan Losses

CDC has been funded under various local, state, and federal programs, all of which impose guidelines and restrictions on lending policy. CDC staff and its Board of Directors regularly review loan procedures to ensure compliance with these contract provisions.

CDC packages and approves loans for funding from the Small Business Administration (SBA). The SBA gives final approval before the loans are funded. CDC assigns the loan payments to be received to the SBA, and the SBA provides CDC with a monthly report indicating outstanding loan balances and status of payments for each SBA loan processed by CDC. These loans, though administered by CDC, are nonrecourse in nature and totaled \$27,762,782 and \$19,671,038 at December 31, 2012 and 2011, respectively.

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued)

At December 31, 2012 and 2011, CDC had undisbursed loan commitments to various enterprises. These loans will be secured by real estate and/or equipment and are summarized as follows:

	2012	2011
SBA 504 loans All other CDC loans	\$ 11,292,946 903,500	\$ 4,288,271
	\$ <u>12,196,446</u>	\$ <u>4,288,271</u>

Loans, as presented on the statements of financial position, consist of the following elements:

Industrial, manufacturing and wholesale loans:	2012	2011
Real estate held loans	\$ 2,872,674	\$ 3,137,823
Equipment held loans	303,248	176,226
Other collateral held loans	<u>1,242,795</u>	<u>1,157,215</u>
Total industrial, manufacturing and wholesale loans	4,418,717	4,471,264
Retail loans:		
Real estate held loans	277,558	306,962
Other collateral held loans	38,038	<u>56,803</u>
Total retail loans	315,596	363,765
Service loans:	_	
Real estate held loans	787,787	937,464
Equipment held loans	60,086	70,016
Other collateral held loans	<u>31,822</u>	<u>36,960</u>
Total service loans	<u>879,695</u>	1,044,440
Total Gross Loans	5,614,008	5,879,469
Less: Allowance for loan losses	221,121	<u>211,896</u>
Loans - Net	\$ <u>5,392,887</u>	\$ <u>5,667,573</u>

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

Effective for year ending December 31, 2011, CDC adopted new disclosure requirements that require the allocation of the allowance for loan losses to portfolio segments and enhanced disclosures related to credit quality by type and classification of loans. While the allowance for loan losses is allocated for purposes of disclosure to various loan portfolio segments, the entire allowance is available to absorb credit losses from any segment.

An analysis of the change in the allowance for loan losses is as follows:

	January 1, <u>2012</u>	Provision	Recoveries	Charge-Offs	December 31, 2012
Industrial, manufacturing and wholesale loans:					
Real estate held loans	\$ 92,420	\$ 47,115	\$ 7,729	\$ -	\$ 147,264
Equipment held loans	34,784	4,386	-	-	39,170
Other collateral held loans	<u>8,803</u>	(3,009)			<u>5,794</u>
Total industrial, manufacturing and					
wholesale loans	136,007	48,492	7, 729	-	192,228
Retail loans:					
Real estate held loans	26,318	11,440	-	(29,564)	8,194
Other collateral held loans	142	(37)			<u>105</u>
Total retail loans	26,460	11,403	-	(29,564)	8,299
Service Ioans:					
Real estate held loans	49,214	(59,902)	31,060	-	20,372
Equipment held loans	175	(10)		-	165
Other collateral held loans	40	17			<u> 57</u>
Total service loans	49,429	(59,895)	31,060	<u></u>	20,594
Total	\$ <u>211,896</u>	\$ <u> </u>	\$ 38,789	\$ (29,564)	\$ 221,121

Notes to Financial Statements (Continued) December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

	January 1, 2011	Provision Re	coveries	Charge-Offs	December 31, 2011
Industrial, manufacturing and wholesale loans:					
Real estate held loans	\$ 71,186	\$ (28,966)\$	50,200	\$ -	\$ 92,420
Equipment held loans	769	33,365	650	· _	34,784
Other collateral held loans	308,150	(15,086)	4,642	(288,903)	8,803
Total industrial, manufacturing and		,			
wholesale loans	380,105	(10,687)	55,492	(288,903)	136,007
Retail loans:					
Real estate held loans	14,190	42,685	-	(30,557)	26,318
Other collateral held loans	<u>1,483</u>	(1,341)			<u>142</u>
Total retail loans	15,673	41,344	-	(30,557)	26,460
Service loans:	•				
Real estate held loans	26,788	46,362	-	(23,936)	49,214
Equipment held loans	371	(196)	_	-	175
Other collateral held loans	1,063	. <u>(1,823)</u>	800		40
Total service loans	28,222	44,343	800	(23,936)	49,429
Total	\$ <u>424,000</u>	\$ 75,000 \$	56,292	\$_(343,396)	\$ <u>211,896</u>

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

Credit Quality Indicators:

The internal grading scale is as follows for assessment of credit risk and for allowance of loan loss purposes:

- Excellent Account that is secured by cash-like collateral which may include but is not limited
 to, bank certificate of deposit, savings or money market account, securities or letter of credit in
 an amount equal or greater than the outstanding loan balance. There is no calculation of loss
 reserve for accounts rated in this category.
- Above Average Accounts greater than 1 year old paying by monthly paper check and has
 satisfactory annual financial performance. New borrowers greater than 6 months old, paid with
 satisfactory ACH payment history or new accounts by a current borrower that would warrant
 an upgraded status based on past experience of payment history.
- <u>Average</u> New borrower less than 1 year old paying monthly by paper check or new borrower less than 6 months paying via ACH. Existing borrower that may have had occasional delinquent payments.
- Special Mention Accounts which have consistent delinquent payments due to varying reasons
 of cyclical business, but sufficient collateral in which to rely upon or accounts that may have
 downward consistent financial trends.
- <u>Substandard</u> Accounts that are in serious delinquency, likelihood of charge-off or liquidation within 1 year with limited collateral or repayment ability.
- Special Allowance Accounts that are in serious delinquency, likelihood of charge-off or liquidation within several months with extremely limited collateral or repayment ability.

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

The loan rating report is reviewed on a semi-annual basis by CDC staff and management. The following table summarizes the credit risk profile for CDC's commercial portfolio by risk grade as of December 31, 2012:

	Excellent	Above Average	Average	Special Mention	Sub- standard	Special Allowance	Total
Industrial, manufacturing, and wholesale loans:							
Real estate held loans	\$ - 5	2,576,147	\$ 161,523	\$ 26,385 \$	{	108,619 \$	2,872,674
Equipment held loans	· -	114,205	154,614	·	34,429	, .	303,248
Other collateral held loans	47,369	1,179,764	11,297	4,365			1,242,795
Total industrial, manufacturing, and wholesale	47,369	3,870,116	327,434	30,750	34,429	108,619	4,418,717
n . 111							
Retail loans:		040 500		44.040			200 000
Real estate held loans	=	260,589	=	16,969	-	-	277,558
Other collateral held loans		38,038					38,038
Total retail	-	298,627	-	16,969	-	-	315,596
Service loans:							
Real estate held loans	-	657,971	100,222	29,594	-	-	787,787
Equipment held loans	-	60,086	-		-	-	60,086
Other collateral held loans	11,082	20,740			<u> </u>		31,822
Total service	11,082	738,797	100,222	29,594			879,695
Total loans	\$ 58,451	\$ <u>4,907,540</u>	\$ <u>427,656</u>	\$ <u>77,313</u> \$	34,429	108,619 \$	5,614,008

Notes to Financial Statements (Continued) December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

The following table summarizes the credit risk profile for CDC's commercial portfolio by risk grade as of December 31, 2011:

	Eucellant	Above	Auguaga	Special	Sub-	Special	Takal
Industrial, manufacturing, and wholesale loans:	Excellent	Average _	Average	<u>Mention</u>	standard .	Allowance _	<u>Total</u>
Real estate held loans	\$ -\$	2,796,002 \$	146,250	\$ 195,571 \$	- \$	- \$	3,137,823
Equipment held loans		141.797	-	• 270,072 •	-	34,429	176,226
Other collateral held loans	<u>89,312</u>	981,946	80,100	<u>5,857</u>	_		1,157,215
Total industrial, manufacturing, and wholesale	89,312	3,919,745	226,350	201,428	-	34,429	4,471,264
Retail loans:							
Real estate held loans	-	224,182	60,024	-	-	22,756	306,962
Other collateral held loans		56,803		-		 .	56,803
Total retail	-	280,985	60,024	-	-	22,756	363,765
Service loans:							
Real estate held loans	-	645,649	197,502	94,313	-	-	937,464
Equipment held loans	=	70,016	-	-	-	-	70,016
Other collateral held loans	20,998	<u> 15,962</u>				· .	36,960
Total service	20,998	731,627	197,502	94,313		.	1,044,440
Total loans	\$ <u>110,310</u> \$	4,932,357 \$	483,876	\$ <u>295,741</u> \$		57,185 \$	5,879,469

Notes to Financial Statements (Continued) December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

The following table summarizes CDC's loans by class and delinquency category at December 31,2012:

		30-89 Days	90+ Days		90+ Days Past
	Current	Past Due	Past Due	Total Loans	Due, Accruing
Industrial,					
manufacturing, and wholesale loans:					
Real estate held loans	\$ 2,662,046	26,385	184,243	2,872,674	\$ 184,243
Equipment held loans	268,818	, 20,000 d	34,430	303,248	34,430
Other collateral held loans	1,231,498	-	11,297	1,242,795	11,297
Other conateral neighbors	1,231,490		11,497	1,242,793	11,497
Total industrial					
manufacturing, and	4.460.060	04005	000.070	1 110 515	
wholesale loans	4,162,362	26,385	229,970	4,418,717	229,970
Retail loans:					,
Real estate held loans	244,012	33,546	-	277,558	-
Other collateral held loans	38,038		-	38,038	_
Total retail loans	282,050	33,546	-	315,596	-
Service loans:				-	
Real estate held loans	736,423	21,770	29,594	787,787	29,594
Equipment held loans	60,086	22,770	27,071	60,086	-
Other collateral held loans	<u>31,822</u>	_		31,822	_
other condicion nour found	<u> </u>				
Total service loans	828,331	21,770	29,594	<u>879,695</u>	<u>29,594</u>
Total Loans	\$ 5,272,743	\$ <u>81,701</u> \$	\$259,564	\$ <u>5,614,008</u>	\$ <u>259,564</u>

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 2. Loans, Credit Quality and the Allowance for Loan Losses (Continued):

The following table summarizes the CDC's loans by class and delinquency category at December 31,2011:

	Current	30-89 Days Past Due	90+ Days Past Due	Total Loans	90+ Days Past Due, Accruing
Industrial, manufacturing	_				
and wholesale loans:	0.040.000		405 554		*
Real estate held loans \$	2,813,038	•	195,571		\$ 195,571
Equipment held loans	141,796	34,430	-	176,226	-
Other collateral held loans	<u>1,151,358</u>	<u> </u>	<u>5,857</u>	1,157,215	5,857
Total industrial, manufacturing, and					
wholesale loans	4,106,192	163,644	201,428	4,471,264	201,428
Retail loans:					
Real estate held loans	306,962	-	-	306,962	-
Other collateral held loans	<u> 56,803</u>	· -	<u>-</u>	56,803	
Total retail loans	363,765	- .	-	363,765	
Service loans:					
Real estate held loans	801,648	41,503	94,313	937,464	94,313
Equipment held loans	70,016	-	-	70,016	-
Other collateral held loans	36,960	<u> </u>	<u>-</u>	36,960	
Total service loans	908,624	41,503	94,313	1,044,440	94,313
Total Loans \$	5,378,581	\$ <u>205,147</u> \$	295,741	\$ <u>5,879,469</u>	\$295,741

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 3. Note Payable - City of Fort Wayne

CDC had a promissory note agreement with the City of Fort Wayne. The funds were used to assist in funding the Fort Wayne Opportunity revolving loan fund. The \$50,000 non-interest bearing note was repaid in 5 annual installments of \$10,000 beginning in April 2008 and matured in April 2012. Collateral for the loan consisted of all accounts receivable, depository accounts, and investment earnings. The outstanding balance under this agreement at December 31, 2012 and 2011, was \$0 and \$10,000, respectively.

Note 4. Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2012 and 2011, are available for the following loan programs in accordance with established guidelines:

		2012		2011
Industrial Development Revolving Loan Programs:		_		
Economic Development Administration	\$	4,780,874	\$	4,705,144
CEDIT - Fort Wayne		401,493		170,015
Community Development Block Grant		414,272		660,109
Urban Development Action Grant		77,182		80,377
Investment Incentive Program - City		243,196		254,417
Investment Incentive Program - County		204,918		216,385
Revenue Sharing	_	4,142	_	5,212
	_	6,126,077	_	6,091,659
Other Loan Programs:	_	_	_	<u> </u>
Fort Wayne - Allen County Opportunity Loan Fund		1,191,196		1,268,125
Enterprise Zone Revolving Loan Fund		546,497		564,343
Rural Development Loan Fund	_	121,748	_	131,413
	_	1,859,441	-	1,963,881
	\$ <u>_</u>	7,985,518	\$_	8,055,540

Net assets released from restrictions represent administrative expenses allocated to the temporarily restricted net assets.

Notes to Financial Statements (Continued)
December 31, 2012 and 2011

Note 5. Transfer of Net Assets

During the first quarter of 2007, the CDC was notified that the City of Fort Wayne (City) was requesting that certain Community Development Block Grant (CDBG) funding used in CDC's loan programs be returned to the City. The loan programs affected include the Facade Rehabilitation Loan Fund (paid off in 2008), the Fort Wayne Opportunity Loan Fund (FWOF) and the Economic Development Administration Revolving Loan Fund (EDA). The undisbursed funds "on hand" were returned in 2007. The remaining outstanding loan balances of principal and interest are being paid back to the City on a quarterly basis as they are collected and mature through 2022. The CDC receives an administrative fee of 15% of the collections. A summary of the payments made during the year to the City, and the outstanding loans receivable at December 31 that will be returned to the City, is as follows:

	2	2012		2011		
	Returned to the City	Loans Receivable to be Returned	Returned to the City	Loans Receivable to be Returned		
FWOF EDA	86,612 <u>271,025</u>	237,881 <u>454,122</u>	55,963 <u>98,524</u>	305,758 <u>696,779</u>		
	\$ <u>357,637</u>	\$ <u>692,003</u>	\$ <u>154,487</u>	\$ <u>1,002,537</u>		

Beginning in 2010, the City of Fort Wayne agreed to assist CDC with replacing the EDA program funds with CEDIT funds. The EDA requires that any funds placed in the loan program must remain in the loan program; therefore, the CDC must replace the CDBG funds that are being returned to the City dollar for dollar. CDC provides invoices to the City on a quarterly basis and receives CEDIT funds to replace the CDBG funds, less the 15% administrative fee. CEDIT funds received from the City during the years ended December 31, 2012 and 2011, were \$230,371 and \$83,745, respectively.

Schedule of Expenditures of Federal Awards Year Ended December 31, 2012

FEDERAL GRANTOR/PASS-THROUGH GRANTOR/PROGRAM TITLE	Federal CFDA <u>Number</u>	Federal Expenditures
U.S. Department of Agriculture/Rural Business- Cooperative Service:		·
Rural Business Enterprise Grant	10.769	\$ 10,000
U.S. Department of Commerce Economic Development Administration:		
Pass-through From City of Fort Wayne Division of Community and Economic Development Revolving Loan Fund	11.307	4,592,441
TOTAL		\$ <u>4,602,441</u>

See Notes to Schedule of Expenditures of Federal Awards.

Notes to Schedule of Expenditures of Federal Awards Year Ended December 31, 2012

Note 1. Basis of Accounting

The accompanying Schedule of Expenditures of Federal Awards is a summary of the activity of CDC's federal awards program and presents transactions as included in the financial statements of CDC presented on the accrual basis of accounting, as contemplated by accounting principles generally accepted in the United States of America. The amounts reported as federal expenditures represent loans closed during the year.

Note 2. Risk-Based Audit Approach

The dollar threshold used to distinguish between Type A and Type B programs is \$300,000. The organization does not qualify as a low-risk auditee.

Note 3. Calculation of EDA Expenditures

The EDA expenditure amount was calculated as follows:		
1. Balance of Revolving Loan Fund (RLF) loans outstanding at year end	\$	4,183,869
2. Cash and investment balance at year end		1,939,998
3. Administrative expenses for the year*		119,600
4. Unpaid principal of all loans written off during the year	_	
		6,243,467
5. Federal share of the RLF	_	<u>73.56</u> %
Federal expenditures	\$	4,592,441
	· =	

^{*} This line item does not include an allowance for loan losses.



<u>Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards</u>

To the Board of Directors of Community Development Corporation of Fort Wayne Fort Wayne, Indiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Community Development Corporation of Fort Wayne (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 13, 2013.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Community Development Corporation of Fort Wayne's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Community Development Corporation of Fort Wayne's internal control. Accordingly, we do not express an opinion on the effectiveness of Community Development Corporation of Fort Wayne's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Community Development Corporation of Fort Wayne's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

Baden, Lage & Schroedev, LLC
BADEN, GAGE & SCHROEDER, LLC

Fort Wayne, Indiana March 13, 2013



Certified Public Accountants * Business Consultants

Independent Auditors' Report on Compliance For Each Major Program and on Internal Control Over Compliance Required by OMB Circular A-133

To the Board of Directors of Community Development Corporation of Fort Wayne Fort Wayne, Indiana

Report on Compliance for Each Major Federal Program

We have audited Community Development Corporation of Fort Wayne's (a nonprofit organization) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Community Development Corporation of Fort Wayne's major federal programs for the year ended December 31, 2012. Community Development Corporation of Fort Wayne's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Community Development Corporation of Fort Wayne's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Community Development Corporation of Fort Wayne's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Community Development Corporation of Fort Wayne's compliance.

Basis for Qualified Opinion on Economic Development Administration Revolving Loan Fund

As described in the accompanying schedule of findings and questioned costs, Community Development Corporation of Fort Wayne did not comply with the requirements regarding CFDA 11.307 Economic Development Administration Revolving Loan Fund as described in finding number 2012-01 for Matching Funds. Compliance with such requirements is necessary, in our opinion, for Community Development Corporation of Fort Wayne to comply with requirements applicable to that program.

Qualified Opinion on Economic Development Administration Revolving Loan Fund

In our opinion, except for the noncompliance described in the Basis for Qualified Opinion paragraph, Community Development Corporation of Fort Wayne complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on Economic Development Administration Revolving Loan Fund for the year ended December 31, 2012.

Other Matters

Community Development Corporation of Fort Wayne's response to the noncompliance findings identified in our audit are described in the accompanying schedule of findings and questioned costs. Community Development Corporation of Fort Wayne's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control Over Compliance

Management of Community Development Corporation of Fort Wayne is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Community Development Corporation of Fort Wayne's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Community Development Corporation of Fort Wayne's internal control over compliance.

A deficiency in internal control exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

BADEN, GAGE & SCHROEDER, LLC

Baden, Jage & Schroeder, LLC

Fort Wayne, Indiana March 13, 2013

Schedule of Findings and Questioned Costs Year Ended December 31, 2012

Miles Market Market (Market Communication Co	and the second s	and the state of t	
Section I - Summary of Auditors' Results	·		
<u>Financial Statements</u>			
Type of auditors' report issued:	Unqualifi	ed	
Internal control over financial reporting:			
Material weaknesses identified?	TYES	₩ NO	
Significant deficiencies identified that are not considered to be material weaknesses?	T YES	👿 None Reported	
Noncompliance material to financial statements noted?	TYES	її ио	
<u>Federal Awards</u>			
Noncompliance material to financial statements noted?	₹ YES	Гио	
Internal control over major programs:			
Material weakness(es) identified?	TYES	▼ NO	
Significant deficiency(ies) identified not considered to b material weaknesses?	e TyES	₩ None Reported	
Type of auditors' report issued on compliance for major programs:	Qualified	i.	
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133?	⋉ YES	□ NO	
Identification of major programs:			
CFDA Number(s)	Name of Federal Program o	<u>r Cluster</u>	
11.307	Economic Development Administration Revolving Loan Fund		
Dollar threshold used to distinguish between type A and type B programs:	\$ 30	0,000	
Auditee qualified as low-risk auditee?	Tyes	₩ NO	

Schedule of Findings and Questioned Costs (Continued)
Year Ended December 31, 2012

Section II - Financial Statement Findings

No Findings for 2012

Section III - Federal Award Findings and Questioned Costs

Finding 2012-01: (repeat finding) Economic Development Administration (EDA) - CFDA No. 11.307; Grant No. 06-19-01917; Title IX Implementation Grant Revolving Loan Fund

Condition: During 2007, the City of Fort Wayne requested that Community Development Block Grant (CDBG) monies be returned to the City. The CDC returns collections on loans receivable on a quarterly basis. As requested, CDC returned \$214,860 to the City during 2007, \$92,998 during 2008, \$112,199 during 2009, \$101,223 during 2010, \$98,524 during 2011, and \$271,025 during 2012. As of December 31, 2012, loans receivable related to CDBG dollars in the EDA fund totaled \$454,122. This money was considered match money for the EDA loan fund.

Criteria: As stated in the EDA grant, all monies placed in that program must remain.

Effect: This returned CDBG money is no longer available to the CDC and, therefore, is not considered available as match funds.

Cause: The City of Fort Wayne determined that certain CDBG loans administered by the CDC were not in compliance with CDBG loan guidelines. The CDC does not agree with the City's interpretation of the guidelines in question. The CDC was willing to follow the guidelines going forward; however, the City declined and determined that the money be returned.

Recommendation: The CDC must find alternate funding to make up the lost match dollars.

Management's Response: The decision by the City of Fort Wayne to re-program these funds was within its discretion. As of January 1, 2010, the City of Fort Wayne agreed to replace the CDBG dollars being returned to the City with CEDIT funds. While this resolves the match issue from January 1, 2010, going forward, it does not solve the monies already returned during 2007 - 2009. For the amounts prior to 2010, CDC is in correspondence with the EDA to determine the amount that must be replaced to maintain the appropriate federal to local share percentage.

Summary Schedule of Prior Findings and Questioned Costs Year Ended December 31, 2012

Section II - Financial Statement Findings

No findings for 2011

Section III - Federal Award Findings and Questioned Costs

Finding 2011-01, 2010-01, 2009-02, 2008-03: Economic Development Administration (EDA) - CFDA No. 11.307; Grant No. 06-19-01917; Title IX Implementation Grant Revolving Loan Fund

Condition: During 2007, the City of Fort Wayne requested that Community Development Block Grant (CDBG) monies be returned to the City. The CDC returns collections on loans receivable on a quarterly basis. As requested, CDC returned \$214,860 to the City during 2007, \$92,998 during 2008, \$112,199 during 2009, \$101,223 during 2010, and \$98,524 during 2011. As of December 31, 2011, loans receivable related to CDBG dollars in the EDA fund totaled \$696,779. This money was considered match money for the EDA loan fund.

Criteria: As stated in the EDA grant, all monies placed in that program must remain.

Effect: This returned CDBG money is no longer available to the CDC and, therefore, is not considered available as match funds.

Cause: The City of Fort Wayne determined that certain CDBG loans administered by the CDC were not in compliance with CDBG loan guidelines. The CDC does not agree with the City's interpretation of the guidelines in question. The CDC was willing to follow the guidelines going forward; however, the City declined and determined that the money be returned.

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Management's Response: The decision by the City of Fort Wayne to re-program these funds was within its discretion. As of January 1, 2010, the City of Fort Wayne agreed to replace the CDBG dollars being returned to the City with CEDIT funds. While this resolves the match issue from January 1, 2010, going forward, it does not solve the monies already returned during 2007 - 2009. For the amounts prior to 2010, CDC is in correspondence with the EDA to determine the amount that must be replaced to maintain the appropriate federal to local share percentage.