

**Indiana Real Estate Commission  
Approved Providers**

4/21/2011

9:37:49AM

---

**1st Choice Real Estate School** (888) 233-3445 wecare@1stchoicerealestateschool.com

---

Property Hazards	2.00
Real Estate Financing	3.00
ADA & Fair Housing	3.00
Applying for the Mortgage Loan	3.00
Real Estate Ethics	3.00
Property Hazards	2.00
Real Estate Financing	3.00
ADA & Fair Housing	3.00
Applying for the Mortgage Loan	3.00
Real Estate Ethics	3.00
Property Hazards	2.00
Property Hazards	2.00

---

**1st Team U** (219) 363-3211 david.rees@exit1re.com

---

Listing Contracts	2.00
Ethics	3.00
Purchase Contracts	2.00
Floyd Wickman Short Sale Workshop	3.00
Floyd Wickman Short Sale Workshop	3.00
Consequences of State Ordered Reassessment/Knowledge of Appeal Process	2.00
Consequences of State Ordered Reassment/Knowledge of Appeal Process	2.00

---

**360 Training** (888) 360-8764 ex dini.nash@360training.com

---

Environmental Hazards	4.00
Contracts, Purchase & Sales Agreements	4.00
Closings & Settlement Costs	4.00
Real Estate Finance	4.00
Using the Internet to Serve Clients	4.00
Asset Management	3.00
Fair Housing	4.00
Agency	4.00
Code of Ethics	6.00
Deeds	2.00
Estimating the Gross Living Area	3.00
Real Estate Appraisal	4.00
Home Inspection	4.00
Real Property Ownership & Land Use	4.00
Titles & Records	4.00
ERC Relocation: Assisting Corporate Transferees	3.00
ERC Fair Housing & Diversity: Focus on Relocation	3.00

---

**A-Pass Weikel Institute** (502) 429-8822 info@apassweikel.com

---

Fair Housing	3.00
Construction and Inspection	3.00
Environmental Law	4.00
Agency Law	3.00
Contract Law	3.00
Landlord Law	3.00
Federal Tax Laws: What Every Real Estate Professional Should Know	3.00
National USPAP	15.00
URAR	15.00
Basic Income	15.00

Environmental Hazards	16.00
Investing in Real Estate	3.00
National 7 Hour USPAP Update	7.00
Buyer Representation	3.00
Introduction to Commercial Law	3.00
Residential Analysis and Highest and Best Use	15.00

---

**Academy of Continuing Education**

(812) 701-1844

mtcoghill@aol.com

---

License & Escrow Law	0.00
Civil Rights Law	0.00
Agency Law	0.00
Listing Contracts & Purchase Agreements	0.00
Ethics & Professional Standards	0.00
Appraising	0.00
Property Management	0.00
Financing	0.00
Mortgages	0.00
Land Development	0.00
Environmental Issues	0.00
Settlement Procedures	0.00

---

**Access Education, Inc.**

(317) 587-0900

nick@accessvaluation.com

---

USPAP	0.00
Indiana License Law Update	4.00
Tax Incentives for Private Land Protection	4.00
Predatory Lending	4.00

---

**AHI Real Estate & Insurance Services, Inc.**

(800) 894-2495

Rozanne@ahice.com

---

Personal Assistants and Teams In Real Estate	6.00
Legal Issues--Disclosures & Anti-Trust	2.00
Legal Issues--Fair Housing	2.00
Ethics & The Law	6.00
Representing Buyers	6.00
Foreclosure & Short Sales	6.00
Foreclosure, Fraud, & Money	6.00
Legal Issues--Disclosure & Anti-Trust	2.00
Legal Issues--Fair Housing	2.00
Ethics & The Law	6.00
Representing Buyers	6.00
Foreclosure & Short Sales	6.00
Foreclosre, Fraud, & Money	6.00
Agency	2.00
Buyer Representation	3.00
Ethics--The Rules That Guide Us (Procuring Cause)	6.00
Ethics 102--The Code of Ethics and Law	3.00
Fair Housing	2.00
Foreclosure, Fraud, Money & Mortgages	3.00
License Law & Escrow	2.00
Financing Today's Changing Markets	3.00
Buyer Representation in Real Estate	5.00
Commercial Real Estate: Listing Properties	5.00
Commercial Real Estate: Understanding Investments	5.00
Diversity and Doing Business	5.00
Electronics Transactions in Real Estate	5.00
Environmental Issues in Your Real Estate Practice	5.00
Ethics and Real Estate	5.00
Fair Housing	5.00
Home Inspection and Environmental Basics	5.00

Introduction to Commercial Real Estate Sales	5.00
Investment Property Practice and Management	10.00
Property Management and Managing Risk	5.00
Real Estate Finance and Taxes	5.00
Real Estate Finance Today	5.00
Red Flags Property Inspection Guide	5.00
Risk Management	5.00
The Truth About Mold	5.00
Understanding 1031 Tax Free Exchanges	5.00

---

**Allied Home Mortgage** (317) 802-9140 gregb@focusgrp.biz

---

An Overview of Rural Housing Loans	2.00
Mortgage Financing 101 for New Realtors	3.00
USDA Rural Housing Loans	2.00
Intro.tp Mortgage Financing 101	2.00
FHA 203k Streamline Loan Program	2.00

---

**American Society of Farm Managers and Rural Appraisers** (303) 758-3513 dilk@asfmra.org

---

Ag Land Management, Part 1	0.00
Ag Land Management, Part 2	0.00
Financial Management Seminar	0.00
Animal Agricultural Seminar	0.00
Land Investment Anslsysis	8.00

---

**An Escape Plan** (317) 577-1099 karen@anescapeplan.com

---

Escape Plan Assault Prevention Training	3.00
---	------

---

**Appraisal Academy** (309) 681-8100 support@appraisalacademy.com

---

Appraisal Reform "New HVCC Regulation, Forms, and Requirements	7.00
Indiana License Law	4.00
The Adjustment Grid	7.00
Residential Appraisal Review	4.00
Appraisal Fraud	7.00
The FHA & VA Appraiser Thriving & Surviving	7.00
Repo / REO Valuation	7.00
Disclosures, Addendums, and Disclaimers	7.00

---

**Appraisal Institute, Hoosier State Chapter** (317) 815-1340 aihoosierstate@sbcglobal.net

---

Spotlight on USPAP: Hypothetical Conditions & Extraordinary Assumption	2.00
--	------

---

**Best You Can Be Seminars** (800) 526-2551 # mikebycb@aol.com

---

Short Sales, Etc.	2.00
Short Sales and More	3.00

---

**Career College** (812) 945-9999 sslayton@sira.org

---

Fair Housing Open Doors	0.00
New Construction Warranties	0.00
ZipForm Desktop	0.00
Basic Skills for Palm/PDA/Treo 650	0.00
Palm/Treo 650 Intermediate	0.00
Palm/Treo 650 Advanced	0.00
Building Energy Efficient Homes	0.00
Mortgage Fraud	0.00

Marketing Yourself as a Buyer Agent	0.00
Representing Seller Clients	0.00
ANSI Appraisal Standards Introduction	0.00
Title Insurance 101	0.00
PDA's and Smartphones	0.00
Build Green to Save Green	0.00
Living with Supra (Electronic Keyboxes)	0.00
REALTOR Personal Safety	0.00

---

**Career WebSchool a dba of Cengage Learning**

(800) 532-7649

 homeinspection@careerwebschool.com
 

---

RESPA Reform	3.00
RESPA Reform	3.00
ADA and Fair Housing	4.00
Real Estate Math	4.00
Ethic in Real Estate	4.00
Tax Free Exchanges	3.00
Federal Law & Commercial Real Estate	4.00
Intro. to Real Estate Ethics	4.00
Check It Out: Home Inspection in Real Estate Practice	4.00
Using the Internet in Your Real Estate Practice	4.00
Maximize Your Buyer's Borrowing Power	4.00
Consensual Dual Agency	4.00
Basic Real Estate Finance	8.00
Methods of Residential Finance	8.00
Pricing Property to Sell	8.00
Tax Advantages of Home Ownership	8.00
Business Management in a Real Estate Office	8.00
Commercial Sales and Exchanges	8.00
Commercial Leases	8.00
Commercial Finance and Investment Analysis	8.00
Structuring Ownership in Commercial Real Estate	8.00

---

**CBT Alliance LLC**

 (866) 538-8193
 

---

Agency Law	2.00
Contract Law	2.00
Ethics in Real Estate	2.00
Fair Housing Law and Practice	2.00
Fundamentals of Real Estate Appraisal	2.00
Legal Issues	0.00
Effective Disclosure and Inspection	0.00
Foreclosure Fundamentals	0.00
Rights and Limitation of Property Ownership	2.00

---

**CCIM Institute**

(312) 321-4460

 lraymond@cciminstitute.com
 

---

Introduction to Commercial Investment Real Analysis	0.00
Financial Analysis for Commercial Investment Real Estate	0.00
Market Analysis for Commercial Investment Real Estate	0.00
User Decision Analysis for Commercial Investment Real Estate	0.00
Investment Analysis for Commercial Investment Real Estate	0.00

---

**Chicago Title Insurance Co.**

(317) 578-1060 OI

 jim.collins@att.com
 

---

Land Contracts	2.00
----------------	------

---

**Coldwell Banker West Shell**

(513) 686-7643

 susan.trefilek@cbws.com
 

---

Reducing Risk in Fair Housing Compliance	3.00
Certified Sales Professional	8.00

Accredited Buyer Representative	14.00
Disability: The Largest Minority Subgroup	3.00
Diversity: A Business Opportunity	3.00
Ethics for Today	3.00
Fair Housing	3.00
Fair Housing: It's Good Business	3.00
Foreclosure Opportunitites for Buyers	7.00
Historic Homes	3.00
Home Inspection	3.00
Inspection of Older Homes	3.00
Modern & Traditional Homes	3.00
Negotiation to a Win-Win	3.00
Principles of Real Estate Investing	3.00
Relocation-Marketing, Inventory, & Referrals	6.00
Risk Management	3.00
Self Protection in Real Estate	3.00
Shared Neighborhoods, Equal Opportunities	3.00
The Closing Process	3.00
Top Problems Found in Home Inspections	3.00
Victorian Homes	3.00

---

**Continuing Ed Express LLC**

(612) 827-2093

 info@continuingedexpress.com
 

---

How to Resolve Real Estate Transaction Disputes	4.00
Buyer Counseling A Planned Approach	4.00
Originating a Mortgage Loan: The Basics	4.00
Negotiate with Confidence & Power	4.00
The Essential Real Estate Marketing Guide	4.00
Vacation Property Investment Guide	4.00
Fraud is Not an Option: Causes & Cures	4.00
Agency and Fair Housing Best Practices	4.00
Code of Ethics Case Studies	3.00
Code of Ethics Case Studies	3.00
Vacation Property Investment Guide	2.00
Fraud is Not an Option: Cause and Cures	2.00
Vacation Property Investment Guide	2.00
Fraud is Not an Option: Causes and Cures	2.00
The Short Sale Investigative Report	3.00
The Short Sale Investigative Report	3.00

---

**Cressy & Everett Real Estate**

(574) 233-6141

 suecox@cressyeverett.com
 

---

Antitrust	2.00
Fair Housing	2.00
Code of Ethics	2.00
Avoiding Litigation in a Real Estate Transaction	2.00
Social Networking	3.00
Successful Negotiating in Real Estate	2.00
Goal Setting and Business Planning	2.00
Using High-Tech to Deliver High-Touch	2.00
Prospecting in a Changing Market	2.00
Real Estate- The Next Generation	0.00
Cloud Computing: High Tech, High Touch	3.00

---

**Dearborn Financial Publishing, Inc. d.b.a. REcampus.com**

(312) 836-4400

 jackie.kreuzer@kaplan.com
 

---

Understanding and Improving Credit Scores: What You Need	3.00
--	------

---

**Distressed Property Institute, LLC**

(800) 482-0335

 nking@cdpe.com
 

---

Certified Investor Agent Specialist (CIAS) - Live	13.00
---	-------

Certified Investor Agent Specialist (CIAS) - Distance Learning	13.00
Certified Investor Agent Specialist (CIAS) - Live	13.00
Certified Investor Agent Specialist (CIAS) - Distance Learning	13.00

---

<b>Ecobroker</b>	(800) 706-4321	customerservice@ecobroker.com
------------------	----------------	-------------------------------

---

EcoBroker Environmental Advantage	0.00
EcoBroker Energy Advantage	0.00
EcoBroker	0.00

---

<b>Education Resource, LLC</b>	(317) 816-9436	mark@educationresource.com
--------------------------------	----------------	----------------------------

---

USPAP Update 2008-2009	8.00
Psychology of Sales Comparison, Analysis, and Market Consistency	4.00
Sales Comparisons Design, Analysis, and Adjustments	4.00
USPAP Update 2008-2009	8.00
Psychology of Sales Comparisons, Analysis, and Market Consistency	4.00
Sales Comparison Design, Analysis, and Adjustments	4.00
Residential Lot Valuation	4.00
Residential Relocation Appraisals	4.00
A Reexamination of Appraisal Principles	7.00
A Reexamination of Basic Income Capitalization for Non-residential Properties	7.00
Residential Lot Value	4.00
Residential Relocation Appraisals	4.00
A Reexamination of Appraisal Principles	7.00
A Reexamination of Basic Income Capitalization for Non-Residential Properties	7.00
Settlement Procedures	2.00
Environmental Issues in Real Estate	2.00
Agency Law	2.00
Agency Law	2.00
Settlement Procedures	2.00
Environmental Issues in Real Estate	2.00
Completion of Uniform Residential Appraisal Report	4.00
Fannie Mae Guidelines 2007	0.00

---

<b>Evansville Residential Services, LLC</b>	(812) 471-2525
---	----------------

---

Short Sales	2.00
Selling HUD Owned Homes	3.00

---

<b>Financial Strategies, Inc.</b>	(317) 566-0425	dhennessy@mymortgagetrainer.com
-----------------------------------	----------------	---------------------------------

---

Indiana Ethics for Real Estate Professionals	2.00
Indiana Ethics for Real Estate Professionals	1.00
Indiana Fraud for Real Estate Professionals	2.00
RESPA for Real Estate Professionals	2.00
Indiana Environmental Pollution: Mold & Air Quality	2.00
Indiana Ethics and Professional Standards (online)	2.00
Lifecycle of Loan	2.00
ECOA for Real Estate Professionals	2.00
FCRA for Real Estate Professionals	2.00
TILA for Real Estate Professionals	2.00
Indiana Agency Law	2.00
Indiana Fair Housing	2.00
Indiana Anti-Trust	2.00
Fraud for Real Estate Professional	2.00

---

<b>First American Home Buyers Protection</b>	(800) 698-0422, e:	lshoemaker@firstam.com
--	--------------------	------------------------

---

Risk Reduction Through Home Warranties	2.00
--	------

**Greater Northwest Indiana Association of Realtors**

(219) 765-3600

pat@gniar.com

---

Agency Law	2.00
Antitrust	2.00
Fair Housing	2.00
License & Escrow Law	2.00
Settlement Procedures	2.00
Code of Ethics Quadrennial Course	3.00
Listing Contracts	3.00
Purchase & Contingency	3.00
Code of Ethics of Quadrennial Course	4.00
Indiana State Form Overview	4.00
At Home With Diversity	8.00
Predatory Lending	2.00
ZipForms Electronic Forms Review	2.00
Advanced Zipforms Electronic Forms Review	2.00
Are YOU the Weakest Link? Risk Reduction	3.00
E3 Conference Eminent Domain	3.00
Meeting Client Expectations	3.00
Professional Standards	3.00
Winning With Leadership	3.00
Grievance Workshop	4.00
Rapattoni Real Estate Software	4.00
Advanced Rapattoni Real Estate Software	4.00
Understanding Indiana's Property Taxes	4.00
Role of the Principal Broker	7.00
Multicultural/Multigenerational Marketing	4.00
Economic Development/Transportation Issues	4.00
Save Money, Run Like a Business	4.00
Your MLS Rules & Regulations--Avoid Costly Mistakes	4.00

**Greater South Bend-Mishawaka Association of Realtors, Inc.**

(574) 289-6378

cstultz@earthlink.net

---

Lawsuits 2006--Part I	2.00
Lawsuits 2006--Part II	2.00
Predatory Lending	2.00
Cross Cultural Marketing	2.00
Settlement Procedures	2.00
License & Escrow Law	2.00
Antitrust Law	2.00
Agency Law	2.00
Multi-Generational Marketing	2.00
Environmental Concerns	2.00
Agent Safety	2.00
Listing & Purchase Contracts	2.00
Civil Rights Law	2.00
Lawsuits 2007--Part I	2.00
Lawsuits 2007--Part II	2.00
REO, Foreclosures & Short Sales	2.00
Click & Close	2.00
Ethics	3.00

**HMS Midwest**

(800) 521-8264

kinnes@hmsmw.com

---

Managing Risk in Today's Marketplace	2.00
Risk Management Case Study	2.00

**Home Services Real Estate Academy**

(502) 425-4760

sangermeier@homeservicesky.com

---

Avoiding FSBO Fizzle--Working the "For Sale by Owner"	3.00
---	------

You Said What!? Understanding the Intent of the Anitrust Laws	3.00
Expireds--Like Catching Fish in a Barrel	3.00
Understanding RESPA--Avoiding the Government Paid Condo	3.00
RE Finance Today	4.00
Diversity & Doing Business	4.00
Ethics & RE	4.00
Red Flags: Property Inspection	4.00
Property Disclosures	4.00
Risk Management	4.00
RE & Taxes	4.00
Buyer Representation in RE	4.00
Environmental Issues	4.00
Fair Housing	4.00
Successful Inspections Can Be Yours	3.00
Residential Investment Specialist	3.00
Multiples Offers	3.00
Sales & Purchase Contracts	3.00
From the Ground Up	3.00
Predatory Lending/Loan Fraud	3.00
Working the For Sale by Owner	3.00
Indiana Law Review Part I	2.00
Indiana Law Review Part II	2.00
Expired--Lilke Cathing Fish in a Barrel	3.00
ANSI Residential Measuring Standard	3.00
You Before Me--Demystifying Fiduciary Duties	3.00
Understanding RESPA	3.00

---

**Hoosier Real Estate School**

(260) 426-6260

 hoosierrealestateschool@yahoo.com
 

---

Real Estate Finance	0.00
Closings & Settlement Costs	0.00
Home Inspections	0.00
Environmental Hazards	0.00
ERC Fair Housing & Diversity	0.00
Contracts	0.00
Agency Law	0.00
Indiana License Law	0.00
Using the Internet to Serve Clients	0.00
Asset Management	0.00
Contracts--Purchase & Sales Agreements	0.00
Deeds	0.00
ERC Relocation: Assisting Corporate Transferees	0.00
Estimating the Gross Living Area	0.00
Real Estate Appraisal	0.00
Real Estate Ownership & Land	0.00
Titles & Records	0.00
Fair Housing	2.00
Fair Housing	2.00

---

**Ice Miller LLP**

(317) 236-2100

 brian.crist@icemiller.com
 

---

Real Estate: Dirt, Sticks & Bricks- How to Buy It, Sell It, Lease It and Finance	0.00
Arming Yourself with Knowledge to Close Deals in Tough Times	0.00

---

**Illinois Association of Realtors**

(800) 752-3274

 celliott@iar.org
 

---

Anti-trust & Real Estate	3.00
At Home With Diversity	4.00
Being the Real Estate Professional	3.00
Tax Update	0.00
Escrow Accounts & Fair Housing	3.00

Escrow Accounts & Fair Housing	3.00
ABR REBAC Designation	12.00
Ebuyer	6.00

---

**Indiana Auctioneers Association**

(317) 859-8990

 director@indianaauctioneers.org
 

---

Real Estate at Auction...Yes, Maybe Not	0.00
Real Estate Auctioneers	0.00
the Process and Procedure of Title Search and Examination	2.00
Appraising Forests	2.00
IN Auctioneer Annual Convention	2.00
Real Estate at Auction... Yes, Maybe Not	0.00
Real Estate Auctioneers	0.00
The Process and Procedure of title Search and Examination	2.00
Appraising forests	2.00
IN Auctioneer Association Annual Convention	2.00
Social Media	2.00
Bankruptcy	2.00
Dealing with Difficult Employees/Customers	2.00
Marketing	2.00

---

**Indiana Builders Association**

(317) 236-6334

 Heather@BuildIndiana.org
 

---

2009- The Year of Profitability & Rules to Guarantee Your Success	3.00
Twenty Ideas to Kick Sales Up a Notch	2.00
10 Habit Modifications to Convert Today's Traffic	2.00
The Presentation Sequence- Your Flow to Success	2.00
Making More Sales in2009 &Positioning to Thrive Again in 2010	2.00
"What's the Big Idea" Finding your Unique Selling Position	2.00
Your Secret Sales Power: Knowing Exactly What To Say	2.00
Unlock the Secrets! Connecting with Clients for a Positive Experience	3.00
Bulls, Owls, Lambs, and Tigers: Personality Selling	0.00
Selling and Closing Skills in a Difficult Market	2.00
Sales Rally	2.00
How to Go Green	2.00
Finding Your Path	2.00
Fear Factor: How to Create Traffic in a Scary Housing Market	2.00
Negotiating Skills	2.00
25 Tough Market Home Selling Secrets	2.00
Now That's a Good Idea--Creative Strategies for Effective Advertising	2.00
Basic Sales Techniques for Success in Today's Market	2.00
73 Strategies to Boost Your Sales NOW!	2.00
The Four Questions the Extraordinary Leader Asks Himself	2.00
The Six Abilities of Being an Extraordinary Leader	2.00
Selling and Closing Skills for a Difficult Market	6.00
Green Building for Building Professionals	2.00
Business Management	2.00
A Dozen Strategies to Boost Your Sales Power Now!	3.00
A Dozen Strategies to Boost Your Sales Power Now!	3.00
Building Science Workshop	6.00
How to Position Your Company for Success in a Changing Market	2.00
Cutting Edge Sales Strategies for a Changing Marketplace	2.00
Leading Others Thru Burn-Out and Stress	2.00
10 Things Builders Do to Mess Up Their Reputations	2.00
The ONLY 7 Objectives in Selling	2.00
Becoming a Jedi Master Manager	2.00
Communication is the Key to Success	2.00
How to Motivate and Retain Valuable Employees	2.00
Building Codes and Standards	6.00
Off-Site Projects Managment	6.00
How to Communicate with Anyone, Anytime, Anywhere	3.00
Codes from the Ground Up	5.00

The ONLY 7 Objections with Specific Strategies to Overcome Each Objection	2.00
Bursting the Housing Bubble Myth	2.00
Staying Hot in a Cooling Market	4.00
What is Your Sales DNA?	2.00
Why Good Salespeople Deserve Great Sales Managers	2.00
How to Maintain Your Market Share in a Cooling Market	2.00
You've Got Mail: Internet Marketing Secrets and Strategies	2.00
Homeowner Association Liability Workshop	2.00
Improve Your Bottom Line Using LTD Techniques	2.00
Fantastic Kitchens and Baths	2.00
Construction Industry Legal Issues Conference	4.00
Current Code Issues and Practical Application	6.00
Black Belt Negotiating	3.00

---

**Indiana Real Estate Academy**

 (260) 489-2485 xt
 

---

Fair Housing and You	2.00
Contract Law and Real Estate Agreements	2.00
Regulations and You	2.00
Anti-Trust Guidelines	2.00
Ethical Dilemmas	2.00
License Law, Current Case Studies	2.00
Ten Commandments of Customer Service	2.00
Don't Put Yourself at Risk (Risk Management)	2.00
Reducing Environmental Liability	2.00
Negotiation Skills	2.00
Residential Rules of Disclosure	2.00
Settlement Procedures	2.00
Short Sales	2.00
Behavioral Selling	4.00
Investing in Real Estate	2.00
Zip Form Training Desktop	2.00
Zip Form Training Online	2.00

---

**Indiana Real Estate Institute**

(317) 888-3000

 dmiller@mibor.net
 

---

Agency Law	0.00
Anti-trust Law	0.00
Property Appraisal	0.00
Preparing for the FHA Appraisal	0.00
Buyer Agency in New Construction	0.00
Representing & Servicing the Buyer	0.00
Servicing the Seller	0.00
Civil Rights and Fair Housing Law	0.00
Control of Land Use	0.00
Environmental Issues in Real Estate	0.00
Ethics & Professional Standards	0.00
Fair Housing & Ethical Practices	0.00
Home Inspections	0.00
License & Escrow Law	0.00
Prospecting	0.00
Real Estate Contracts	0.00
Financing & Mortgages	0.00
Risk Reduction	0.00
Settlement Procedures	0.00
Win-Win Negotiations	0.00
Buyer Representation in Real Estate	5.00
Commercial Continuing Education Set 1	10.00
Commercial Continuing Education Set 2	10.00
Commercial Real Estate: Listing Properties	5.00
Commercial Real Estate: Understanding Investments	5.00
Diversity and Doing Business	5.00

Electronic Transactions in Real Estate	5.00
Ethics & Real Estate	5.00
Fair Housing	5.00
Fair Housing Law & Practice	10.00
Introduction to COmmercial Real Estate Sales	5.00
Investment Property Practice & Management	10.00
Property Disclosures: The Real Estate Professional's Guide to Reducing Risk	5.00
Property Management & Managing Risk	5.00
Real Estate & Taxes: What Every Agent Should Know	5.00
Real Estate Finance & Tax Issues	10.00
Real Estate Finance Today	5.00
Red Flags: Property Inspection Guide	0.00
Reverse Mortgages for Senior Homeowners	5.00
Risk Management	5.00
The Truth About Mold	5.00
Understanding 1031Tax Free Exchanges	5.00

---

**Indiana Real Estate Online School**

(574) 268-4881

 cmills@kconline.com
 

---

Contracts, Purchase, and Sales Agreements	4.00
Closing and Settlement Costs	4.00
Agency Relationships	4.00
Code of Ethics	6.00
Real Estate Appraisal	2.00
Asset Management	3.00
Real Property Ownership & Land Use	4.00
Fair Housing	4.00
Titles and Records	4.00
Deeds	2.00
Home Inspection	3.00
Estimating the Gross Living Area	3.00
Using the Internet to Serve Clients	4.00
Real Estate Finance	4.00
Environmental Hazards	4.00
Contracts, Purchase, and Sales Agreements	4.00
Closing and Settlement Costs	4.00
Agency Relationships	4.00
Code of Ethics	6.00
Real Estate Appraisal	2.00
Asset Management	3.00
Real Property Ownership & Land Use	4.00
Fair Housing	4.00
Titles and Records	4.00
Deeds	2.00
Home Inspection	3.00
Estimating the Gross Living Area	3.00
Using the Internet to Serve Clients	4.00
Real Estate Finance	4.00
Environmental Hazards	4.00
ERC Fair Housing and Diversity: Focus on Relocation	3.00
ERC Relocation: Assisting Corporate Tranferees	3.00

---

**Indoor Environmental Management, Inc.**

(317) 339-1291

 rlaiam@aol.com
 

---

Ethics	2.00
--------	------

---

**Institute for Continuing Education, Inc.**

(800) 621-8341

 ice@4ice.com
 

---

About Real Estate Accounting	4.00
About Critters, Pests, and Real Estate	4.00
About Commercial Leasing	4.00

About Custom Homes	4.00
About Home Inspections	4.00
About House Construction	4.00
Understanding Real Estate Appraising and Math	4.00
About Sexual Harassment	4.00
About Real Estate and Water	4.00
About Modern Mortgaging	4.00
About Real Estate Accounting	4.00
About Critters, Pests, and Real Estate	4.00
About Commercial Leasing	4.00
About Custom Homes	4.00
About Home Inspections	7.00
About House Construction	4.00
Understanding Real Estate Appraising and Math	4.00
About Sexual Harassment	4.00
About Real Estate and Water	4.00
About Modern Mortgaging	4.00
Ethics in Real Estate	4.00
Fair Housing and Antitrust Made Easy	4.00
Real Estate Finance	4.00
Environment and the Law	4.00
Cultural Diversity and Real Estate	4.00
About Ethics in Real Estate	2.00
Fair Housing & Antitrust Made Easy	2.00
About Real Estate Finance	2.00
About the Environment & the Law	2.00
About Cultural Diversity and The Law	2.00

---

**Institute of Real Estate Management**

(312) 329-6061

 pdillon@irem.org
 

---

Investment Real Estate Financing & Valuation I	0.00
Investment Real Estate Financing & Valuation II	0.00
Investment Real Estate Financing & Valuation III	0.00
Marketing & Leasing: Office Buildings	0.00
Property Management Plans: The IREM Model	0.00
Successful Site Management	0.00
Financial Operations & Asset Management	0.00
Property Maintenance & Risk Management	0.00
Successful Site Management	0.00
Ethics for the Real Estate Manager	0.00
Human Resources Essentials for Real Estate Managers	0.00

---

**Kaplan Real Estate Schools**

(608) 779-5599 ex

 jackie.kreuzer@kaplan.com
 

---

Diversity & Doing Business	5.00
Ethics & Real Estate	5.00
Fair Housing Law and Practice	10.00
Investment Property Practice and Management	10.00
Property Management & Managing Risk	5.00
Real Estate Finance & Tax Issues	10.00
Real Estate Finance Today	5.00
Red Flags: Property Inspection Guide	0.00
Risk Management	5.00
Understanding 1031 Tax Free Changes	5.00
Ethics in Today's RE World	2.00
Ethics in Today's RE World	3.00

---

**Kentucky CCIM Chapter**

(502) 515-2246

 kyccimchpater@aol.com
 

---

Gap Analysis & RE Dynamics	3.00
Economics of Comm. Lease & Essentials of 1031 Exchanges	3.00

Let's Talk Rate of Return	3.00
Commercial Real Estate Legal Topics	3.00

---

<b>Kentucky Real Estate Exchangors</b>	(502) 425-6000	joe@therealestateguy.com
--	----------------	--------------------------

---

More Transaction from Marketing Sessions	6.00
More Transactions From Marketing Sessions	6.00

---

<b>Linda McGinn School of Real Estate</b>	(812) 663-6454	LLMcGinn@cs.com
---	----------------	-----------------

---

Landlord-Tenant Law	2.00
Fair Housing Laws	2.00
Property Management	2.00
Code of Ethics Part I	2.00
Code of Ethics Part II	2.00
Antitrust	2.00
Ethics & Professional Standards	0.00
Blue Print for Decision Making	0.00
Ethics & The Real Estate Business	0.00
Environmental Issues	0.00
Red FLags Property Inspection Guide	0.00
License & Escrow Law	0.00

---

<b>Lorman Business Center, Inc. dba Lorman Education Services</b>	(715) 833-3940	mshepherd@lorman.com
---	----------------	----------------------

---

Commercial Real Estate Financing	0.00
Construction Project Management Skills	0.00
Real Estate Investment Analysis and 1031 Exchanges	0.00
Negotiating Complex Real Estate Transactions	0.00
Real Estate Development from Beginning to End	0.00
Landlord and Tenant Law	8.00
Property Tax	2.00
Green or Sustainable Construction	7.00
Green or Sustainable Construction	7.00

---

<b>Lushin &amp; Associates, Inc.</b>	(317) 846-9200	whitney@lushin.com
--------------------------------------	----------------	--------------------

---

Breaking through Your success Barriers and Building Your Sales Cookbook	2.00
Breaking Through YOur Success BARriers and Building Your Sales Cookbook	2.00

---

<b>Margaret Sklenar</b>	(260) 672-0907	msklenar@metrotci.com
-------------------------	----------------	-----------------------

---

Settlement Procedures	3.00
Ten Steps to Short Sales	2.00
Eleven Steps to Short Sales	3.00
Basic Foreclosure and Bankruptcy	3.00
1031 Tax Deferred Exchanges	3.00
RESPA Reform	3.00
Basic Indiana Bankruptcy and Foreclosure Laws	3.00
Basic Indiana Bankruptcy and Foreclosure Laws	3.00
Eleven Steps to Closing Short Sales	3.00
Eleven Steps to Closing Short Sales	3.00

---

<b>MarketLinx, Inc.</b>	(888) 248-6134	aallred@corelogic.com
-------------------------	----------------	-----------------------

---

Optimizing Features of the MLS	0.00
--------------------------------	------

---

<b>McColly School of Real Estate, Inc.</b>	(219) 755-0274	school@mccolly.com
--	----------------	--------------------

---

Agency	2.00
--------	------

Fair Housing	2.00
Licensing & Escrow Law	2.00
Antitrust	2.00
Settlement Procedures	2.00
Listing Contracts & Purchase Agreements	2.00
Code of Ethics: Your Promise of Professionalism	0.00
Code of Ethics: Your Promise of Professionalism	2.00
Title Search & Insurance	4.00
Financing Update	2.00
Marketing Yourself as a Buyer Agent	2.00
Understanding Mortgage Financing	3.00
Property Management	2.00
The Art of Negotiating	2.00
Closing Techniques	2.00
Reducing the Risk of Litigation	2.00
Networking in Real Estate	0.00
Double Your Production	2.00
Tax Deferred Exchanges	3.00
Cashing In On Change	3.00
Change: The Barometer For Sudden Success	3.00
The 37 Hottest Prospecting Ideas	3.00
Customers For Life	3.00
The Shape of Things To Come	3.00
Technology "N" Techniques	3.00
Real Estate Marketing in The Year 2000	2.00
Bulls, Owls, Lambs, & Tigers	6.00
Value Added Selling	3.00
Walter Sanford	3.00
Terry W. Watson	3.00

---

**McKissock, LP**

(814) 723-6979

[regulatorycompliance@mckissock.com](mailto:regulatorycompliance@mckissock.com)

USPAP Equivalent	8.00
Relocation	8.00
Appraisal Trends	4.00
National USPAP	8.00
Dirty Dozen	3.00
REO & Foreclosure	8.00
Fair Housing	4.00
Agency Law	4.00
Contract Law	3.00
Tax Advantages	2.00
Concise Guide to Real Estate	4.00
Loan Types	3.00
Principles of Finance	3.00
Indiana License & Escrow Law	2.00
Real Estate Ethics & Standards	3.00
Risk Management	3.00
Appraiser Process for Agents/Brokers	4.00
Real Estate Title Insurance	2.00
Indiana Anti-Trust Law	3.00
2006 USPAP Update	7.00
Construction Trends	7.00
Highlights of Real Property	7.00
Income (VC)	7.00
Development & Growth	10.00
Secondary Marketing	7.00
Disclosures & Disclaimers	5.00
Mold/Pollution	2.00
Historic Homes	4.00
2-4 Family Finesse	7.00
Tech Today's Appraisals	5.00

Relocation Appraisal	7.00
Appraisal FHA Today	7.00
Appraisal Trends	4.00
The Art of Appraisal Review	7.00
Cost Approach	7.00
Made in America	7.00
RESPA (online)	2.00
Real Estate Related Investments, IRAs and Qualified Plans	4.00
Even Odder: More Oddball Appraisals	7.00
Introduction to Expert Witness Testimony	7.00
Mortgage Fraud: Protect Yourself	7.00
Environmental Issues for Appraiser	3.00
RESPA	2.00
Real Estate Related Investments, IRAs, and Qualified Plans	4.00
Even Odder: More Oddball Appraisals	7.00
Introduction to Expert Witness Testimony	7.00
Mortgage Fraud: Protect Yourself	7.00
Environmental Issues for Appraisers	3.00
Business Economics & the Secondary Mortgage Market	3.00
Characteristics of Real Estate Title Insurance	3.00
Closing Procedures & Settlement Costs	6.00
Contract Law	3.00
Developing & Growing an Appraisal Practice	8.00
Earning A Commission	3.00
Effective Listing Presentations	4.00
Environmental Pollution & Mold	2.00
Foundations in Sustainability: Greening the Real Estate & Appraisal Industries	7.00
Keeping Yourself and Your Broker Out of Court	3.00
Indiana License & Escrow Law	2.00
Indiana Trust Fund Handling	3.00
Income Capitalization	7.00
Introduction to Green Building for Realtors	2.00
Leading the Real Estate Transaction	4.00
Liens, Taxes & Foreclosures	4.00
Listing A Property & Cooperating with Other Licensees	3.00
Misrepresentations & Case Studies	4.00
Property Condition Disclosure	2.00
Property Pricing & CMAs	3.00
Real Estate Mathematics	3.00
Real Estate Ethics & Communication	3.00
S.A.F.E. Mortgage Licensing Act	3.00
Safety Precautions for Real Estate Professionals	3.00
Short Sales	3.00
The Cost Approach	7.00
The Three P's of Negotiation	5.00
Using the HP 10Bii Calculator	3.00
What Real Estate Professionals Need to Know About HFA	4.00

---

**Meridian Title Corporation**
[mmyers@meridiantitle.com](mailto:mmyers@meridiantitle.com)

Settlement Procedures	2.00
License & Escrow Law	2.00
Agency Law	2.00
Commitment, Closing, Commission	2.00
Social Media 101	2.00
The ABC's of Underwriting	2.00
Working with Credit Impaired Clients & Their Real Estate	2.00
Property Inspections	2.00
Facebook for Beginners	2.00
Facebook Marketing	2.00
Borrowers in Default and REO Transactions	2.00

<b>Metropolitan Title Company</b>	(260) 672-0907	msklenar@metrotci.com
Sort Sales		2.00
Settlement Procedures		0.00
1031 Exchanges		2.00
Basic Bankruptcy & Foreclosure		3.00
Eleven Steps to Short Sale		3.00
The New RESPA & Real IN		3.00
Settlement Procedures		3.00
Ten Steps to Short Sales		2.00
Eleven Steps to Short Sales		3.00
Basic Foreclosure and Bankruptcy		3.00
1031 Tax Deferred Exchanges		3.00
RESPA Reform		3.00
Settlement Procedures		3.00
Eleven Steps to Closing Short Sales		3.00
Eleven Steps to Closing Short Sales		3.00
Basic Indiana Bankruptcy and Foreclosure Laws		3.00
Basic Indiana Bankruptcy and Foreclosure Laws		3.00
<b>Mortgage Mitigators LLC</b>	(773) 313-3266	sbaker@mortgagemitigators.com
Short Sale		2.00
Short Sale		2.00
<b>Nation's Mortgage Certified Training</b>	(317) 891-1116	
Indiana Loan Originator and Principal Manager Training Course		8.00
<b>National Association of Independent Fee Appraisers</b>	(312) 673-5799	info@naifa.com
Easements, Profits, and Licenses in Land		0.00
Institutional Fraud		0.00
Residential Analysis for Small Income Property Appraisals		0.00
Calculating Gross Living Area Using ANSI Standards		4.00
Indiana Law		0.00
The Appraisal of Foreclosure Properties		0.00
Appraiser's Guide to Environmental Issues		0.00
Financial Analysis of Income Property Appraising		0.00
Introduction to Income Property Appraising		0.00
Techniques of Income Property Appraising		0.00
FHA Appraisal Protocol Update		0.00
National USPAP Course		0.00
National USPAP Update		0.00
Scope of Work		0.00
Cost Approach for Residential Properties		0.00
Fannie Mae Updated Property & Appraisal Guidelines		0.00
<b>National Association of Realtors</b>	(312) 329-8886	pvaughter@realtors.org
Agents Gone Wild--Don't Try This at Home		0.00
The Four Measurement of Real Estate Investments		0.00
At Home With Diversity, One America Part 1		0.00
At Home With Diversity, One America Part 2		0.00
Life in the 6 D's: Defects, Discovery, Data, Disclosure, Damages, and Defendant		0.00
<b>National Business Institute</b>	(800) 930-6182 cu	elizabeth.zenner@nbi-sems.com
Boundary Disputes: Resolving Client Conflicts		7.00

Eminent Domain: Legal Update	7.00
Complying With Land Use Laws & Regulations	7.00
Land Use & Zoning Litigation	7.00
Real Estate Transactions Made Painless & Efficient	7.00
Property Taking Through Eminent Domain in Indiana	7.00
Land Use Law: Current Issues in Subdivision, Annexation, & Zoning	7.00
Troubleshooting Title & Title Insurance Problems	6.00
Landlord and Tenant Law	8.00
Troubleshooting Title & Title Insurance Problems	6.00
Landlord and Tenant Law	8.00
Real Estate Transactions Made Painless and Efficient	7.00
Drafting Commercial Real Estate Leases: Ins/Outs of Protecting Your Interests	7.00
How to Obtain Good Title in Real Estate Transactions	7.00
Drafting Commercial Real Estate Leases: Ins/Outs of Protecting Your Interests	7.00
How to Obtain Good Title in Real Estate Transactions	7.00
Practical Guide to Zoning and Land Use Law	7.00
Practical Guide to Zoning and Land Use Law	7.00
Advanced Issues in Foreclosure	7.00
Attorney's Guide to Commercial Evictions	7.00
Handling Real Estate Transactions with Confidence	8.00
Handling Real Estate Transactions With Confidence	8.00
How to Obtain Good Title in Real Estate Transactions	6.00
Land Use and Zoning Law Litigation	7.00
Real Estate Closings A-Z: Navigate Your Closings with Confidence	7.00
Resolving Real Estate Title Defects	6.00

---

<b>North Central Indiana Association of Realtors, Inc (NCIAR)</b>	(574) 935-3940	nciar@embarqmail.com
---	----------------	----------------------

---

Basic Zipform Training	0.00
Advanced ZipForm Training	0.00
License Law	0.00

---

<b>Partners Real Estate School</b>	(219) 922-1800	jprice2@sbcglobal.net
------------------------------------	----------------	-----------------------

---

License Law	2.00
Ethics	2.00
Decisions, Decisions	3.00
Decisions, Decisions	2.00
Fair Housing	2.00
Psychologically Affected Properties	2.00
Trifecta Win-Win-Win (Friendly Persuasion)	3.00
Relate! (Psychology of Selling)	3.00
Agency	2.00
Web Pages for Real Estate Agents	2.00
Better CMAs Using Appraisal Principles	2.00
Risk Reduction Management	4.00
ABR (Accredited Buyer Representation)	10.00
Using Technology to Better Serve Consumers	3.00
Consumer-Centric Real Estate Web Sites	3.00
Going Green in Real Estate	3.00
Cyber Real Estate Marketing & Research	2.00
Cyber Real Estate Marketing & Research	3.00
Plan Your Buisness!	3.00
Plan Your Business!	2.00
Plan Your Business!	3.00
Plan Your Business!	2.00

---

<b>Pillar to Post of Southeastern Indiana</b>	(317) 489-2022 bu	becky.lottes@pillartopost.com
---	-------------------	-------------------------------

---

Problems in Older Homes and Problems in New Homes	2.00
Grow Houses and Clandestine Labs	2.00

Mold and Carbon Dioxide	2.00
Fireplaces and Air Conditioning for Older Homes	2.00
Identifying Structural Defects and How to Avoid a Wet Basement	2.00
Wells, Septic & Sump Pumps, and Termites--Where are They?	2.00
Hot Water Heater and Identifying Furnace Deficiencies	2.00
The Unsick House and How Old is This House?	2.00
Flat Roof Systems and Preparing for the Unexpected	2.00
Plumbing and Electrical Service Size	2.00
Radon Gas and Home Maintenance in Perspective	2.00

---

<b>Precision Credit Group</b>	(303) 717-0735	ryan@precisioncreditgroup.com
-------------------------------	----------------	-------------------------------

---

FICO Scoring Presentation	2.00
---------------------------	------

---

<b>Premier School Of Real Estate</b>	(812) 235-1423	premiersre@msn.com
--------------------------------------	----------------	--------------------

---

Equal Opportunity in Housing	2.00
Ethics and Professional Standards	2.50
Avoiding Anti-Trust Liability	2.00
Title Insurance Policy Provision	2.00
Indiana Housing-Down Payment Assistance	2.00
Indiana Housing-Foreclosure Prevention	2.00
Trials and Tribulations of the New RESPA, HUD-1, and GFE	2.00
Our Clients Are the Winners	2.00
Secondary Lending Requirements & HVCC-How They Affect Getting a Mortgage	2.00
Managing Misrepresentation and Unauthorized Practice of Law Risks	0.00
Agency	2.00
Understanding Listing Contracts and Purchase Agreements	2.00
License and Escrow Law	2.00
You Be the Judge	0.00
Real Estate Potpourri	0.00
The Future/Present of Title Insurance for Homeowners	0.00
Prospecting for Leads	0.00
Asset Preservation and 1031 Exchange	0.00

---

<b>Re/Max Of Indiana</b>	(317) 845-2005	dbreault@remax-indiana.com
--------------------------	----------------	----------------------------

---

Agency	2.00
Real Estate Management	2.00
Licensure & Escrow Law	2.00
Taxes, Career Management & Quality Service	2.00
Steps to Premier Market Presence	2.00
Be a Listing Star	2.00
Fair Housing	2.00
Wow Your Clients--Work Smart	2.00
Working Efficiently with Sellers	2.00
Overcoming Objections & Marketing	2.00
Financing Buyers Creatively	2.00
The Art of Negotiation	2.00
Efficiently Working with Buyers	2.00
Listing Contracts & Purchase Agreements	2.00
Staying Up in a Down Market	2.00
Ethics & Professional Standards	0.00
A Blueprint for Decision Making	2.00
Antitrust Laws	2.00
The Americans with Disabilities Act	2.00
Disclosure of Environmental Hazards	2.00
Risk Management	2.00
Landlord-Tenant Laws	2.00
The Code of Ethics	4.00
Environmental Risk Reduction Part I	2.00

Environmental Risk Reduction Part II	2.00
Ethics & The Real Estate Business	3.00
Short Sales	2.00
Selling HUD Homes	3.00
Short Sales	2.00
Selling HUD Homes	3.00

---

**Real Estate Career Institute**

(317) 845-7484

[info@reci-education.com](mailto:info@reci-education.com)


---

Design to Sell	2.00
Capturing the Reinvented Customer	2.00
Negotiation Skills	3.00
Design to Sell	2.00
FHA and VA Today	4.00
FHA Today	3.00
Risk Management	3.00
IRS Rules and Regulations	4.00
Code of Ethics	2.00
Fair Housing: Changing the Face of the Nation	2.00
Mortgage Fraud/Predatory Lending	4.00
Virtual Tour	2.00
Negotiation Skills	3.00
Personality Profiling	2.00
Social Media- Introduction	2.00
Capturing the Reinvented Customer	2.00
Commercial Investment Properties	2.00
Flipping Houses	2.00
Flipping Houses	4.00
Agency Law	2.00
Antitrust	2.00
Civil Rights Law	2.00
Fair Housing	2.00
Indiana License Law	2.00
Purchase Agreements/Listing Contracts	2.00
RESPA (Settlement Procedures)	2.00
1031 Like Kind Exchanges	2.00
Alternative Financing	2.00
Appraising	2.00
Appraising	4.00
Appraising Multi-Family	2.00
Appraising Multi-Family	4.00
Bubble Trouble	2.00
Closing With Customer Care	3.00
Code of Ethics	3.00
Commercial Real Estate Issues	2.00
Complying With USPAP	2.00
Construction Knowledge	2.00
Current Legislative Issues	2.00
Dealing With Rural/Urban Conflict	2.00
Developing An Alliance Team	2.00
Economic Development Resources & Tools	2.00
Environmental Issues	2.00
E-Office	2.00
E-Real Estate	2.00
Erosion Control/Flood Plain & Soil Limitations	2.00
E-Transaction for the Real Estate Consumer	2.00
Feng Shui	2.00
FHA Financing	2.00
Financing (HUD Guidelines)	2.00
Helping RE Consumers with Credit Problems	2.00
Hidden Dangers of Mold	2.00
Home Warranty	2.00

How Economic Development is Organized	2.00
Income Taxation of Agents & Brokers	0.00
Interactive Mortgage Underwriting	2.00
Lead Based Paint & Environmental Issues	2.00
Market Watch	2.00
Measuring Economic Development	2.00
Mortgage Fraud/Predatory Lending	2.00
Mortgage Law	2.00
Mortgage Loan Application	2.00
Natural Resources	4.00
Negotiating Inspection Amendments	2.00
Networking Your Way to Success	2.00
Personality Profiling	2.00
Property Management	2.00
Real Estate Auctions	2.00
Referral & Relocation	10.00
Residential Property Management	2.00
Risk Management	2.00
Risk Management	4.00
The Buyer/Seller Dance	2.00
The Emerging Senior Market	2.00
The Inspection (Inspection Issues	2.00
The Inspection	3.00
The Power is in the Connection	2.00
Understanding Nehemiah Financing	2.00
Updated IRS Rules & Regulations	2.00
Updated IRS Rules & Regulations	2.00
VA Financing	2.00

---

**Real Estate Career Network**

(317) 691-0966

recnworks@indy.rr.com

---

Diversity in Doing Business	0.00
Electronic Transactions in Real Estate	0.00
Environmental Issues in Your Real Estate Practice	0.00
Ethics and Real Estate	0.00
Fair Housing & Law Practice	0.00
Fair Housing	0.00
Introduction to Commercial Real Estate Sales	0.00
Investment Property Practice and Management	0.00
Property Disclosures Guide to Reducing Risk	0.00
Property Management and Managing Risk	0.00
Real Estate Taxes & What Every Agent Should Know	0.00
Real Estate Finance and Tax Issues	0.00
Real Estate Finance Today	0.00
Red Flags Property Inspection Guide	0.00
Reverse Mortgages for Senior Homeowners	0.00
Risk Management	0.00
The Truth About Mold	0.00
Understanding 1031 Tax Free Exchanges	0.00
Holding a Successful Open House	0.00
Selling to Different Personality Styles	0.00
Listing Contracts and Purchase Agreements	0.00
Fair Housing & Civil Rights Law	0.00
Indiana License Law & Escrow Law	0.00
Agency Law	0.00
Settlement Procedures	0.00
Environmental Issues	0.00
Ethics & Standards	0.00
Real Estate Settlement Procedures Act	0.00
Rats, Bats, Cats & Mold	2.00

Antitrust	0.00
Environmental Concerns - Green	0.00
Code of Ethics	0.00
Indiana License Law Update	0.00
Civil Rights Update	0.00
Purchase Agreements	0.00
Understanding the Demographics of our Clients	0.00
Housing Crisis	0.00
Marketing 2010: Back to Basics	0.00
RESPA	0.00
Risk Reduction (2hrs)	0.00
Lawsuits 2010 (4hrs)	0.00
Relationship Building and Trust	0.00
RE Finance and Recovery	0.00
Reverse Mortgages	2.00
Reverse Mortgages	2.00
The State of Real Estate Report	0.00
USPAP Update	0.00
Your True Magnificence	0.00
Land Conservation Marketplace I: "Essentials for Appraisers and Brokers"	7.00
Land Conservation Marketplace: "Essentials for Appraisers and Brokers"	7.00
A Case Study in Economic Development	0.00
A License to List	0.00
Accredited Luxury Home Specialist (ALHS)	0.00
Agency Law Update	0.00
Agent Safety	0.00
Along the Information Highway	0.00
Antitrust	2.00
Broker Policies and Procedures Seminar	0.00
Building Your Business on Trust	0.00
Civil Rights Update	2.00
Click & Close	0.00
Cross-Cultural Marketing	0.00
Development in the Urban Environment: Part 1	0.00
Development in the Urban Environment: Part 2	0.00
Economic Outlook	0.00
Environmental Concerns	2.00
Fair Housing Compliance	2.00
Five Factors to Bring More Buyers	0.00
Focus 2007-- The Future of Real Estate: Part 1	0.00
Focus 2007--The Future of Real Estate: Part 2	0.00
Foreclosure Opportunities for Buyers/Clients	0.00
Hispanic Marketing	0.00
Home Inspections	0.00
HUD Properties	0.00
Indiana Appraisal License Law Update	0.00
Indiana License Law Update	2.00
Lawsuits: Part 1	0.00
Lawsuits: Part 2	0.00
Listings, Offers to Purchase, and Closing Procedures	2.00
Multi-Generational Marketing: Part 1	0.00
Multi-Generational Marketing: Part 2	0.00
Negotiating for the Client	0.00
Negotiating to Win	0.00
PMN--Performance Management Network: Harnessing the Power	0.00
Predatory Lending	0.00
Real Estate by Robin Hood	0.00
Real Estate Economic Development Update	0.00
Real Estate Finance: Predatory Lending	0.00
Real Estate Reality Check: The Economic Tea Leaves	0.00
Real Estate Trends: Expand Your Market	0.00

REALTOR Code of Ethics and Standards of Practice	2.00
REO, Foreclosures, and Short Sales	0.00
Risk Reduction	0.00
Scope of Work	0.00
The Accredited Seller Representative	0.00
The Difference Between Modular and Manufactured Housing	0.00

---

**Real Estate Education Network (REEN)**

(219) 464-3800

tmccolly@hotmail.com

---

Agency Law	2.00
Anti-Trust	2.00
License and Escrow Law	2.00
Fair Housing	2.00
Settlement Procedures	2.00
Title Insurance	2.00
Appraisal Application for Real Estate Practitioners	2.00
Mortgage Finance Principles	2.00
Mortgage Finance Principles & Financial Calculator Applications	4.00
Code of Ethics: Hearing Procedure & Case Studies	2.00
Listing Contract and Offer to Purchase	2.00
Code of Ethics	2.00
Marketing Yourself as a Buyer's Agent	2.00
Listing Contract and Related Seller Documents	2.00
Purchase Contract and Related Buyer Documents	2.00
Negotiating Principles	2.00
Code of Ethics (NAR Approved)	4.00
Code of Ethics (NAR Approved)	3.00
Tax and Foreclosure Sales	2.00
Buyer Consultation	2.00
Building Your Business Base	2.00
Representing Seller Clients	2.00
Mortgage Fraud	2.00
A Hired Gun's View of GNIAR Purchase Agreement	2.00
New Residential Construction Representation and Contracts	2.00
Basic Consumer-Centric Use of an Internet Based MLS	4.00
Advanced Consumer-Centric Use of an Internet Based MLS	4.00
Using Technology to Better Serve Consumers	4.00
Consumer-Centric Real Estate Web Sites	4.00
Understanding the FHA	2.00
Dealing with Bank Owned Properties	2.00
Understanding Sheriff Sales & Tax Sales	2.00
Listing Contracts & Purchase Agreement	2.00
Understanding Contingencies	2.00
Pricing Listings in a Difficult (Buyer's) Market	2.00
Understanding & Completing Short Sales	2.00
Lease-To-Own Certification	4.00
Understanding IRC 1031 Like-Kind Exchanges	2.00
Counseling Clients on Property Flipping	2.00

---

**Reed School of Real Estate**

(219) 628-3015

tim.reed09@gmail.com

---

License and escrow law	2.00
The listing agreement and Related Seller Documents	2.00
The Contract for sale and Related Purchase Documents	2.00
The Law of Agency	2.00
Advertising the Fair Housing Way	2.00
Settlement Procedures	2.00
Working with Bank Owned Properties	2.00
Anittrust and Real Estate	2.00
License and Escrow Law	2.00
The Listing Agreement and Related Seller Docs	2.00
The Contract for Sale and Related Purchase Documents	2.00

The Law of Agency	2.00
Advertising the Fair Housing Way	2.00
Settlement Procedures	2.00
Working with Bank Owned Properties	2.00
Antitrust and Real Estate	2.00

---

<b>ServiceMaster Tri-Co.</b>	(812) 944-5094	becb2005@aol.com
------------------------------	----------------	------------------

---

Mold	0.00
Water Damage Mitigation	3.00

---

<b>Sibcy Cline, Inc.</b>	(513) 984-4100	mschuerman@sibcycline.com
--------------------------	----------------	---------------------------

---

Legal Liabilities in Home Inspection	0.00
At Home with Diversity	0.00
1031 Like-Kind Exchange	0.00
Utilizing Market Data	0.00
Foreclosures/Shortsales and Contract Issues	0.00
Personal Marketing & Business Management	0.00
Principles of Real Estate Investing	0.00
Homestaging	0.00
Digital Photography for Real Estate	0.00
Understanding Agency	0.00
Structural Issues--When to Call an Engineer	0.00
Blackberry for Real Estate Professionals	0.00
Fair Housing Compliance	0.00
Mold and the Remediation Process	0.00
Title Issues	0.00
NAR Ethics	0.00
Misrepresentation	0.00
Anti-Trust	0.00
Environmental Issues	0.00
Relocation Specialist Session 1	0.00
Relocation Specialist Session 2	0.00
Relocation Specialist Session 3	0.00
Selling New Construction	0.00
Selling New Home Construction--Custom Homes (part 2)	0.00
Disability/Accessibility Issues in Real Estate	0.00
Feng Shui for Real Estate	0.00
Working Smart in 2008	0.00
StarMakers Super Session 1	0.00
StarMakers Super Session 2	0.00
StarMakers Super Session 3	0.00
StarMakers Super Session 4	0.00
StarMakers Super Session 5	0.00
StarMakers Super Session 6	0.00
StarMakers Super Session 7	0.00
Contact Management/Using Outlook	0.00
MS Outlook Advanced Real Estate	0.00
MS PowerPoint Basic for Real Estate	0.00
MS PowerPoint Advanced for Real Estate	0.00
Excel 1 for Real Estate	0.00
Excel 2 for Real Estate	0.00

---

<b>StagedHomes.com</b>	(800) 392-7161	shannon@stagedhomes.com
------------------------	----------------	-------------------------

---

Staging Course	10.00
Staging Course	10.00

---

<b>Stanner Educational Services</b>	(260) 463-2881	jerrystanner@hotmail.com
-------------------------------------	----------------	--------------------------

---

Licensure & Escrow Law	2.00
Agency Law	2.00
Civil Rights Law	2.00
The Practice of Buyer Agency	2.00
Real Estate Appraising	2.00
Appraising/Market Analysis	2.00
Ethics & Professional Standards Anti-Trust	4.00

---

**Sterling Education Services, Inc.** (715) 855-0495 ses8@sterlingeducation.com

---

Landlord-Tenant Law: Beyond the Basics	8.00
Landlord-Tenant Law	8.00

---

**Stewart Title Guaranty Company** (317) 818-2965 mrussell@stewart.com

---

GRI Title Insurance & Settlement Statment	4.00
GRI Policy Types & Coverage	2.00
ALTA Homewoner's Title Insurance Policy	2.00
1031 Exchanges	3.00

---

**The CE Shop, Inc.** (888) 827-0777 support@theceshop.com

---

Advanced Real Estate Taxation	5.00
Cracking the Code of Ethics	4.00
Diversity: Your Kaleidoscope of Clients	3.00
Going Green: The Environmental Movement in Real Estate	3.00
Real Estate Technology: The Professional's Guide to Success	3.00
Advanced Real Estate Taxation	5.00
Cracking the Code of Ethics	4.00
Diversity: Your Kaleidoscope of Clients	3.00
Going Green: The Environmental Movement in Real Estate	3.00
Real Estate Technology: The Professional's Guide to Success	3.00
Risk Managment for Brokers	4.00
Basics of Real Estate Taxation	5.00
From Contract to Keys: The Mortgage Process	5.00
Foundations of Real Estate Finance	5.00
Real Estate Appraisal for Agents	5.00
Selling to Your Sphere of Influence	3.00
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	2.00
Title & Escrow: Two Families, One Transaction	2.00
Breaking Barriers: Fair Housing	2.00
Basics of Real Estate Taxation	5.00
From Contracts to Keys: The Mortgage Process	5.00
Foundations of Real Estate Finance	5.00
Real Estate Appraisal for Agents	5.00
Selling to Your Sphere of Influence	3.00
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	2.00
Title & Escrow: Two Families, One Transaction	2.00
Breaking Barriers: Fair Housing	2.00
Foreclosures Demystified	4.00
Roadmap To Success: Business Planning for Real Estate Professionals	4.00
Short Sale and Foreclosure Risk Management	4.00
Today's MLS: New Paradigms, Better Results	4.00
Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	4.00
Accredited Staging Professional (ASP)	6.00
Seller Representative Specialist (SRS)	8.00
Certified Short Sale Agent	6.00
Certified Short Sale Agent	6.00

---

**Timothy Ray Warner, Esq. d/b/a Continuing Education Center** (765) 349-6000 tim@timothywarner.com

---

Land Title Searches	0.00
Title Insurance	0.00
Land Title Searches	0.00
Title Insurance	0.00

---

**TRI Seminars, Inc.** (301) 972-3600 info@taxreductioninstitute.com

---

Tax Strategies for Business Professionals	7.00
---	------

---

**Tucker School of Real Estate** (317) 571-2200 sjordan@talktotucker.com

---

Business Planning for the Residential Specialist CRS200	4.00
Marketing for the Residential Specialist CRS200	4.00
Business Planning for the Residential Specialist CRS200	4.00
Marketing for the Residential Specialist	4.00
Agency Law	2.00
Fair Housing	2.00
Demystifying Real Estate Short Sales	4.00
Environmental Issues	4.00
Foreclosures	2.00
Conquering Contracts	2.00
Making FHA Loans	4.00
Mortgage Fraud	6.00
Real Estate at Auction	0.00
CRS 112 Guiding The Buyer in the Distressed Property Market	8.00
Going Green	2.00
Realtor Code of Ethics	2.00
Realtors Code of Ethics	2.00
Agency "Gen X Mantra"	0.00
Challenges Repeated are Challenges Deleted	0.00
Identity Theft	0.00
License Law	0.00
Residential Design	0.00
Preparing Your 2007 Business Plan	0.00
Building an Exceptional Customer Service Referral Business	0.00
Realty Security	0.00
Pricing Strategies	0.00

---

**Wells Fargo Home Mortgage** (317) 208-4198 Ol mary.j.huffman@wellsfargo.com

---

FHA 203K Lending - What Every Realtor Needs To Know	2.00
Reverse Mortgages: Refinance and Purchase	2.00

---

**William R. Richards P.C.** (317) 859-5666 wrrpc@sbcglobal.net

---

Indiana Tax Sale Seminar	7.00
Indiana Tax Sale Seminar	7.00