

March 19, 2010

Roberta Brooker  
State Librarian  
Indiana State Library  
140 N. Senate Ave.  
Indianapolis, IN 46204

Dear Roberta:

Congratulations! We are pleased to renew the LYRASIS membership agreement with Indiana State Library for FY 2010/11, once again bringing the benefits of LYRASIS participation to the Indiana State Library and its membership.

On March 1, 2010, LYRASIS members voted to approve the FY 2010/11 member dues structure as recommended by the LYRASIS Board of Trustees in December 2009. Effective FY 2010/11, LYRASIS will offer two membership categories:

- **Institutional Member** — An Institutional Member is an organization that represents a single institution such as a university library, public library, archive, museum, historical society, or similar organization.
- **Group Member** — A Group Member is defined as multiple institutions that form a Group for specific products or services.

LYRASIS members approved a multi-tiered member dues structure for Institutional Members based on the Annual Operating Budget of the library. Additionally, LYRASIS members approved grandfathering most existing groups into LYRASIS as Group Members for Fiscal Year 2010/11 based on their current dues level for Fiscal Year 2009/10. The majority of members will see either no change in their annual member dues or a decrease from their current level. In FY 2009/10, Indiana State Library paid \$1210 for its group membership in LYRASIS, and in FY 2010/11, the annual group member dues for Indiana State Library will again be \$1210.

Indiana libraries are LYRASIS Group Member Affiliates and can participate in the benefits of LYRASIS membership at no cost to the libraries by virtue of Indiana State Library's partnership and status as a LYRASIS Group Member. In FY 2010/11, Indiana Group Member Affiliates will continue to have access to LYRASIS library products and databases, training, and consulting services at LYRASIS member rates. More specifically, these membership benefits include:

- **DISCOUNTED PRICING** - Proving the power of group buying, LYRASIS offers members discounts on hundreds of products and services—electronic information resources, hardware, software, library management tools, and library supplies—from more than 100 vendors. Through LYRASIS membership, for example, Indiana State Library and its Group Member Affiliates will continue to have access to an exclusive Baker and Taylor discount program as well as a subscription to a NetLibrary Shared eBook Collection.

- **EDUCATION SERVICES** - Through a special partnership with the Indiana State Library, Indiana library and information professionals are now welcome to take hundreds of pre-paid live online courses from LYRASIS. LYRASIS courses normally cost between \$120 and \$220, but are now available at no cost to libraries across the state. LYRASIS distance education courses are taught by professional instructors on a wide range of current library topics, including Metadata and Cataloging, Digitization and Preservation, Technology Trends and Applications, Reference and Resource Sharing, and many more.

In addition to the special partnership for online distance learning, Indiana Group Member Affiliates can also register and pay for on-site and customized training sessions at member rates. To view all LYRASIS classes, visit <http://www.lyrasis.org/Classes-and-Events.aspx>.

- **CONSULTING SERVICES** - Advice on a variety of topics is provided by well-qualified LYRASIS staff and outside experts in the library field via LYRASIS' Consulting Services. The LYRASIS Strategic Planning Toolkit can also be purchased by Indiana Group Member Affiliates.
- **TECHNOLOGY** - Keeping up with technology is an important task in today's libraries. One of LYRASIS' technology-related services provides access to a combined online test bed for emerging technologies. From sampling a wide array of open source software to exploring selected commercial applications, members can track trends and emerging standards in the world of information content. Assistance in planning, installing, and troubleshooting hardware and software is also offered through TechSquad.
- **PRESERVATION SERVICES** - LYRASIS provides comprehensive preservation services, including disaster preparedness and resources, training in preservation techniques, consulting, and grant writing for preservation projects.
- **DIGITAL SERVICES** - From classes on digitization, to consulting services, to discounts on digital services products, to the Mass Digitization Collaborative, a grant-subsidized digitization initiative, LYRASIS' Digital Services offers a full range of support to help members develop and maintain digital collections and services in their libraries and organizations.
- **PARTICIPATION & COLLABORATION** - LYRASIS members engage in an ever-expanding network of peer institutions whose aims are cooperation, mutual support, and resource sharing. The LYRASIS Library Leadership Network (LLN) offers an innovative online community of practice where staff can learn and share views and experiences on cutting-edge library topics, and as LYRASIS' newest program, the Library Executive Advisor Program (LEAP) provides library executives with essential resources to help them lead successful organizations. LYRA Resource Sharing Group is only available to LYRASIS Institutional Members and Indiana Group Member Affiliates.
- **COMMUNICATION** - LYRASIS communicates with the membership through a variety of communication tools, including an information-packed website, the LYRASIS e-Newsletter, a quarterly e-journal called "Solutions", an "alerts" listserv, and blogs. Support is available via phone, fax, a Help Desk, and Live Chat.

- **MY LYRASIS** - My LYRASIS is a 24/7 service helping members enjoy the convenience of "one-stop shopping", monitor purchases and payments of services, maintain contact information, register for workshops, and post job openings.

Indiana libraries are represented in LYRASIS through the Indiana State Library. As a Group Member of LYRASIS, the Indiana State Library has a voting right to Board of Trustees elections and matters regarding LYRASIS' By-laws as well as being able to stand for election to the LYRASIS Board. LYRASIS invites any Indiana library that is interested in becoming a voting member and receiving LYRASIS' deepest discounts on all products and services to become an Institutional Member.

In addition to all of the above, Indiana libraries have a dedicated consulting and support team, which includes Kate Vincent and Cynthia Wilson, who are both Member Products and Services Consultants, and Stephanie Moreland, one of LYRASIS' Regional Support Specialists. The Indiana State Library and Group Affiliate Members may contact them for further information regarding any of the services mentioned here or to explore the many other services available to our members.

LYRASIS looks forward to another year of collaboration with the Indiana State Library and libraries throughout the state.

Sincerely,



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