



February 22, 2013

SENATE BILL No. 537

DIGEST OF SB 537 (Updated February 21, 2013 11:55 am - DI 58)

Citations Affected: IC 4-5; IC 8-14; IC 9-13; IC 9-16; IC 9-17; IC 9-18; IC 9-22; IC 9-23; IC 9-29; IC 9-31; IC 9-32; IC 23-17; IC 23-19; IC 24-4; IC 24-5; IC 34-30; IC 35-51; noncode.

Synopsis: Secretary of state, dealer services, and vehicles. Establishes a dealer services division (division) within the office of the secretary of state (secretary), and provides that the division administers and has jurisdiction over vehicle dealer (dealer) services (services). Establishes procedures: (1) for administration of the division; and (2) for judicial action concerning the division. Requires the secretary of state to adopt emergency rules before January 1, 2014, to carry out the secretary of state's duties. Requires the secretary of state to adopt rules before July 1, 2014, to replace the emergency rules. Provides that a person who violates statutes or rules pertaining to services or an order issued by the secretary pertaining to services is subject to a civil penalty of up to \$10,000 for each violation. Establishes the dealer enforcement account to be used to support the division. Provides for criminal penalties for certain violations pertaining to services. Provides for criminal penalties for certain actions relating to unfair practices committed by persons subject to licensing by the division. Establishes the motor vehicle sales advisory board. Includes a transfer dealer as a dealer. Repeals and relocates language concerning dealer services and adds language concerning the requirements for a license for a wholesale dealer. Adds a dealer-wholesale license plate and a fee for the license plate. Provides that an auto auctioneer is a person providing a place of business or facilities for the purchase and sale of more than three motor vehicles a year. (Under current law the threshold is one motor vehicle a year.)
(Continued next page)

C
O
P
Y

Effective: Upon passage; July 1, 2013.

Wyss, Arnold J, Glick

January 14, 2013, read first time and referred to Committee on Commerce, Economic Development & Technology.
January 28, 2013, reported favorably — Do Pass; reassigned to Committee on Appropriations.
February 21, 2013, amended, reported favorably — Do Pass.

SB 537—LS 7182/DI 96+



Digest Continued

Provides that the 30 business day period for purposes of determining whether a reasonable number of attempts have been made to correct a nonconformity in the sale of certain motor vehicles is extended by any period during which repair services are unavailable due to civil unrest, fire, a natural disaster, a terrorist attack, an act of God, or war. (Current law extends the period only when repair services are unavailable due to a strike.) Provides that a dealer who fails to deliver a certificate of title within a certain time frame is subject to certain civil penalties for violations that occur within a calendar year. Requires a dealer to make payment to a third party to satisfy any obligation secured by the vehicle within ten days after the date of sale. (Current law requires that the payment be made within five days of sale.) Makes it a Class D felony for a disposal facility, a scrap metal processor, or an agent of a disposal facility or scrap metal processor to knowingly, intentionally, or recklessly buy a motor vehicle that is less than 15 model years old without a certificate of title for the motor vehicle. Makes it a Class A misdemeanor for a dealer who sells, exchanges, or transfers a rebuilt vehicle without disclosing in writing to the purchaser, customer, or transferee, before consummating the sale, exchange, or transfer, the fact that the vehicle is a rebuilt vehicle, if the dealer knows or should reasonably know the vehicle is a rebuilt vehicle. Permits the secretary to commence a proceeding to administratively dissolve a corporation if the secretary receives credible evidence that the corporation is engaged in illegal activity or activity not authorized by the corporation's articles of incorporation. Repeals provisions superseded by this bill. Makes conforming amendments and technical corrections. Makes an appropriation.

C
o
p
y



February 22, 2013

First Regular Session 118th General Assembly (2013)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in **this style type**, and deletions will appear in ~~this style type~~.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or ~~this style type~~ reconciles conflicts between statutes enacted by the 2012 Regular Session of the General Assembly.

C
O
P
Y

SENATE BILL No. 537

A BILL FOR AN ACT to amend the Indiana Code concerning motor vehicles and to make an appropriation.

Be it enacted by the General Assembly of the State of Indiana:

- 1 SECTION 1. IC 4-5-1-11, AS AMENDED BY P.L.197-2011,
2 SECTION 2, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3 JULY 1, 2013]: Sec. 11. The secretary of state may adopt and enforce
4 rules under IC 4-22-2 that are necessary to carry out
5 ~~(1) IC 9-18-26;~~
6 ~~(2) IC 9-22-4;~~
7 ~~(3) IC 9-23-2;~~
8 ~~(4) IC 9-23-3; and~~
9 ~~(5) IC 9-23-6. IC 9-32.~~
10 SECTION 2. IC 4-5-1-12 IS ADDED TO THE INDIANA CODE
11 AS A **NEW SECTION** TO READ AS FOLLOWS [EFFECTIVE JULY
12 1, 2013]: **Sec. 12. (a) The secretary of state shall establish a dealer**
13 **services division within the office of the secretary of state. The**
14 **dealer services division shall administer IC 9-29-17 and IC 9-32.**
15 **(b) The secretary of state shall appoint a director of the dealer**

SB 537—LS 7182/DI 96+



1 **services division established by subsection (a).**

2 SECTION 3. IC 8-14-10-9, AS AMENDED BY P.L.246-2005,
3 SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
4 JULY 1, 2013]: Sec. 9. (a) The crossroads 2000 fund is established for
5 the purpose of constructing or reconstructing state highways. The
6 crossroads 2000 fund consists of distributions received under
7 IC 9-29-1-2, IC 9-29-15-1, IC 9-29-15-3, ~~and~~ IC 9-29-15-4, ~~and~~
8 **IC 9-29-17-14.**

9 (b) The crossroads 2000 fund shall be administered by the
10 department. The treasurer of state shall invest the money in the
11 crossroads 2000 fund not currently needed to meet the obligations of
12 the crossroads 2000 fund in the same manner as other public funds may
13 be invested.

14 (c) Money in the crossroads 2000 fund at the end of a state fiscal
15 year does not revert to the state general fund.

16 (d) The department may use the money in the crossroads 2000 fund
17 only to pay the following costs:

18 (1) The cost of construction or reconstruction of a state highway.

19 (2) The cost of acquisition of all land, rights-of-way, property,
20 rights, easements, and any other legal or equitable interests
21 acquired by the department for the construction or reconstruction
22 of a state highway, including the cost of any relocations incident
23 to the acquisition.

24 (3) The cost of demolishing or removing any buildings, structures,
25 or improvements on property acquired by the department for the
26 construction or reconstruction of a state highway.

27 (4) Engineering and legal expenses and the costs of plans,
28 specifications, surveys, estimates, and any necessary feasibility
29 studies.

30 (5) Payment of rentals and performance of other obligations under
31 contracts or leases securing bonds issued under IC 8-14.5-6.

32 SECTION 4. IC 9-13-2-1.3 IS AMENDED TO READ AS
33 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 1.3. "Adjusted or net
34 capitalized cost", for purposes of ~~IC 9-23-2.5~~, **IC 9-32**, has the meaning
35 set forth in ~~IC 9-23-2.5-1~~. **IC 9-32-2-2.**

36 SECTION 5. IC 9-13-2-1.6 IS ADDED TO THE INDIANA CODE
37 AS A **NEW SECTION** TO READ AS FOLLOWS [EFFECTIVE JULY
38 1, 2013]: **Sec. 1.6. "Advisory board", for purposes of IC 9-32, has**
39 **the meaning set forth in IC 9-32-2-3.**

40 SECTION 6. IC 9-13-2-7 IS AMENDED TO READ AS FOLLOWS
41 [EFFECTIVE JULY 1, 2013]: Sec. 7. "Automobile auctioneer", ~~means~~
42 **a person who is engaged in the business of, or as a part of the**

C
o
p
y



1 auctioneer's business participates in; providing a place of business or
 2 facilities for the purchase and sale of motor vehicles on the basis of
 3 bids by persons acting for themselves or others. The term does not
 4 include a person acting only as an auctioneer under ~~IC 25-6-1-1~~. **for**
 5 **purposes of IC 9-32, has the meaning set forth in IC 9-32-2-4.**

6 SECTION 7. ~~IC 9-13-2-9 IS AMENDED TO READ AS FOLLOWS~~
 7 [EFFECTIVE JULY 1, 2013]: Sec. 9. "Automotive salvage rebuilder",
 8 means a person, firm, limited liability company, corporation, or other
 9 legal entity engaged in the business:

10 (1) of acquiring salvage motor vehicles for the purpose of
 11 restoring, reconstructing, or rebuilding the vehicles; and

12 (2) in the resale of these vehicles for use on the highway. **for**
 13 **purposes of IC 9-32, has the meaning set forth in IC 9-32-2-5.**

14 SECTION 8. ~~IC 9-13-2-15 IS AMENDED TO READ AS~~
 15 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 15. "Broker", for
 16 purposes of ~~IC 9-23-3~~, **IC 9-32**, has the meaning set forth in
 17 ~~IC 9-23-3-0.3~~. **IC 9-32-2-6.**

18 SECTION 9. ~~IC 9-13-2-18.6 IS AMENDED TO READ AS~~
 19 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 18.6. "Capitalized
 20 cost", for purposes of ~~IC 9-23-2.5~~, **IC 9-32**, has the meaning set forth
 21 in ~~IC 9-23-2.5-2~~. **IC 9-32-2-7.**

22 SECTION 10. ~~IC 9-13-2-18.7 IS AMENDED TO READ AS~~
 23 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 18.7. "Capitalized cost
 24 reduction", for purposes of ~~IC 9-23-2.5~~, **IC 9-32**, has the meaning set
 25 forth in ~~IC 9-23-2.5-3~~. **IC 9-32-2-8.**

26 SECTION 11. ~~IC 9-13-2-19.5, AS ADDED BY P.L.226-2011,~~
 27 SECTION 2, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 28 JULY 1, 2013]: Sec. 19.5. "Charge back", for purposes of ~~IC 9-23-3~~;
 29 **IC 9-32**, has the meaning set forth in ~~IC 9-23-3-0.2~~. **IC 9-32-2-9.**

30 SECTION 12. ~~IC 9-13-2-42, AS AMENDED BY P.L.93-2010,~~
 31 SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 32 JULY 1, 2013]: Sec. 42. (a) "Dealer" means, except as otherwise
 33 provided in this section, a person who sells to the general public,
 34 including a person who sells directly by the Internet or other computer
 35 network, at least twelve (12) vehicles each year. **for delivery in Indiana.**
 36 The term includes a person who sells off-road vehicles. A dealer must
 37 have an established place of business that meets the minimum
 38 standards prescribed by the secretary of state under rules adopted under
 39 IC 4-22-2.

40 (b) The term does not include the following:

41 (1) A receiver, trustee, or other person appointed by or acting
 42 under the judgment or order of a court.



C
o
p
y

- 1 (2) A public officer while performing official duties.
- 2 (3) ~~A person who is a dealer solely because of activities as a~~
- 3 ~~transfer dealer.~~
- 4 (4) (3) An automotive mobility dealer.
- 5 (c) "Dealer", for purposes of IC 9-31, means a person that sells to
- 6 the general public for ~~delivery in Indiana~~ at least six (6):
- 7 (1) boats; or
- 8 (2) trailers:
- 9 (A) designed and used exclusively for the transportation of
- 10 watercraft; and
- 11 (B) sold in general association with the sale of watercraft;
- 12 per year.

13 SECTION 13. IC 9-13-2-43.3 IS ADDED TO THE INDIANA
 14 CODE AS A **NEW** SECTION TO READ AS FOLLOWS
 15 [EFFECTIVE JULY 1, 2013]: **Sec. 43.3. "Director", for purposes of**
 16 **IC 9-32, has the meaning set forth in IC 9-32-2-10.**

17 SECTION 14. IC 9-13-2-44, AS AMENDED BY P.L.125-2012,
 18 SECTION 10, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 19 JULY 1, 2013]: Sec. 44. (a) "Disposal facility" means a person, firm,
 20 limited liability company, corporation, or other legal entity that, in the
 21 course of business, engages in the acquisition and dismantling or
 22 demolition of vehicles, motorcycles, semitrailers, or recreational
 23 vehicles or their remains for the benefit of reusable components and
 24 parts or recyclable materials.

- 25 (b) The term includes the following enterprises:
- 26 (1) An automotive salvage recycler.
- 27 (2) A hulk crusher.
- 28 (c) ~~The term does not include~~ (3) A scrap metal processor.

29 SECTION 15. IC 9-13-2-45.5 IS ADDED TO THE INDIANA
 30 CODE AS A **NEW** SECTION TO READ AS FOLLOWS
 31 [EFFECTIVE JULY 1, 2013]: **Sec. 45.5. "Division", for purposes of**
 32 **IC 9-32, has the meaning set forth in IC 9-32-2-11.**

33 SECTION 16. IC 9-13-2-50 IS AMENDED TO READ AS
 34 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 50. "Established place
 35 of business" means a permanent enclosed building or structure owned
 36 or leased for the purpose of ~~bartering,~~ **offering for sale,** trading, and
 37 selling motor vehicles. The term does not include a residence, tent,
 38 temporary stand, or permanent quarters temporarily occupied.

39 SECTION 17. IC 9-13-2-50.5 IS ADDED TO THE INDIANA
 40 CODE AS A **NEW** SECTION TO READ AS FOLLOWS
 41 [EFFECTIVE JULY 1, 2013]: **Sec. 50.5. "Executive", for purposes**
 42 **of IC 9-32-11-11(f), has the meaning set forth in IC 9-32-11-11(f).**

COPY



1 SECTION 18. IC 9-13-2-51 IS AMENDED TO READ AS
 2 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 51. "Existing
 3 franchise", means the franchise in effect on the date of a franchisee's
 4 death or incapacity. **for purposes of IC 9-32, has the meaning set
 5 forth in IC 9-32-2-12.**

6 SECTION 19. IC 9-13-2-67 IS AMENDED TO READ AS
 7 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 67. "Franchise", means
 8 an oral or a written agreement for a definite or an indefinite period in
 9 which a manufacturer or distributor grants to a dealer a right to use a
 10 trade name, trade or service mark, or related characteristic, and in
 11 which there is a community of interest in the marketing of motor
 12 vehicles or related services at retail or otherwise. **for purposes of
 13 IC 9-32, has the meaning set forth in IC 9-32-2-13.**

14 SECTION 20. IC 9-13-2-68 IS AMENDED TO READ AS
 15 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 68. "Franchisee",
 16 means a dealer to whom a franchise is granted. **for purposes of
 17 IC 9-32, has the meaning set forth in IC 9-32-2-14.**

18 SECTION 21. IC 9-13-2-69 IS AMENDED TO READ AS
 19 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 69. "Franchisor",
 20 means a manufacturer or distributor who grants a franchise to a dealer.
 21 **for purposes of IC 9-32, has the meaning set forth in IC 9-32-2-15.**

22 SECTION 22. IC 9-13-2-90 IS AMENDED TO READ AS
 23 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 90. "Labor rate", means
 24 the hourly labor rate charged by a franchisee for service, filed
 25 periodically with the bureau as the bureau may require, and posted
 26 prominently in the franchisee's service department. **for purposes of
 27 IC 9-32, has the meaning set forth in IC 9-32-2-16.**

28 SECTION 23. IC 9-13-2-92.5 IS AMENDED TO READ AS
 29 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 92.5. "Lease
 30 agreement", for purposes of ~~IC 9-23-2.5~~; **IC 9-32**, has the meaning set
 31 forth in ~~IC 9-23-2.5-4~~; **IC 9-32-2-17.**

32 SECTION 24. IC 9-13-2-92.7 IS AMENDED TO READ AS
 33 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 92.7. "Lease
 34 transaction", for purposes of ~~IC 9-23-2.5~~; **IC 9-32**, has the meaning set
 35 forth in ~~IC 9-23-2.5-5~~; **IC 9-32-2-18.**

36 SECTION 25. IC 9-13-2-105, AS AMENDED BY P.L.9-2010,
 37 SECTION 8, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 38 JULY 1, 2013]: Sec. 105. (a) "Motor vehicle" means, except as
 39 otherwise provided in this section, a vehicle that is self-propelled. The
 40 term does not include a farm tractor, an implement of agriculture
 41 designed to be operated primarily in a farm field or on farm premises,
 42 or an electric personal assistive mobility device.



C
 o
 p
 y

1 (b) "Motor vehicle", for purposes of IC 9-21, means:

2 (1) a vehicle except a motorized bicycle that is self-propelled; or

3 (2) a vehicle that is propelled by electric power obtained from
4 overhead trolley wires, but not operated upon rails.

5 (c) "Motor vehicle", for purposes of IC 9-19-10.5 and IC 9-25,
6 means a vehicle that is self-propelled upon a highway in Indiana. The
7 term does not include a farm tractor.

8 (d) "Motor vehicle", for purposes of IC 9-30-10, does not include a
9 motorized bicycle.

10 (e) "Motor vehicle", for purposes of ~~IC 9-23-2 and IC 9-23-3;~~
11 **IC 9-32-13**, includes a semitrailer.

12 (f) "Motor vehicle", for purposes of IC 9-24-6, has the meaning set
13 forth in 49 CFR 383.5 as in effect July 1, 2010.

14 SECTION 26. IC 9-13-2-114.5 IS ADDED TO THE INDIANA
15 CODE AS A NEW SECTION TO READ AS FOLLOWS
16 [EFFECTIVE JULY 1, 2013]: **Sec. 114.5. "Offer to sell" means any**
17 **attempt or offer to dispose of, or solicitation of an offer to**
18 **purchase, a motor vehicle or interest in a motor vehicle for hire.**

19 SECTION 27. IC 9-13-2-149.5 IS AMENDED TO READ AS
20 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 149.5. (a) "Record", for
21 purposes of IC 9-14-3.5, has the meaning set forth in IC 9-14-3.5-6.

22 (b) "Record", for purposes of **IC 9-32**, has the meaning set forth
23 **in IC 9-32-2-19.**

24 SECTION 28. IC 9-13-2-151.5, AS AMENDED BY P.L.37-2009,
25 SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
26 JULY 1, 2013]: Sec. 151.5. "Relevant market area", for purposes of
27 ~~IC 9-23-3~~, means the following:

28 (1) With respect to a new motor vehicle dealer who plans to
29 relocate the dealer's place of business in a county having a
30 population of more than one hundred thousand (100,000), the area
31 within a radius of six (6) miles of the intended site of the
32 relocated dealer. The six (6) mile distance shall be determined by
33 measuring the distance between the nearest surveyed boundary of
34 the existing new motor vehicle dealer's principal place of business
35 and the nearest surveyed boundary line of the relocated new
36 motor vehicle dealer's place of business.

37 (2) With respect to a:

38 (A) proposed new motor vehicle dealer; or

39 (B) new motor vehicle dealer who plans to relocate the dealer's
40 place of business in a county having a population that is not
41 more than one hundred thousand (100,000);

42 the area within a radius of ten (10) miles of the intended site of

C
o
p
y



1 the proposed or relocated dealer. The ten (10) mile distance shall
 2 be determined by measuring the distance between the nearest
 3 surveyed boundary line of the existing new motor vehicle dealer's
 4 principal place of business and the nearest surveyed boundary line
 5 of the proposed or relocated new motor vehicle dealer's principal
 6 place of business.

7 **IC 9-32, has the meaning set forth in IC 9-32-2-20.**

8 SECTION 29. IC 9-13-2-154.5 IS AMENDED TO READ AS
 9 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 154.5. "Retail lessee",
 10 for purposes of ~~IC 9-23-2.5~~; **IC 9-32**, has the meaning set forth in
 11 ~~IC 9-23-2.5-6~~. **IC 9-32-2-21.**

12 SECTION 30. IC 9-13-2-154.6 IS AMENDED TO READ AS
 13 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 154.6. "Retail lessor",
 14 for purposes of ~~IC 9-23-2.5~~; **IC 9-32**, has the meaning set forth in
 15 ~~IC 9-23-2.5-7~~. **IC 9-32-2-22.**

16 SECTION 31. IC 9-13-2-159.5 IS ADDED TO THE INDIANA
 17 CODE AS A **NEW SECTION** TO READ AS FOLLOWS
 18 [EFFECTIVE JULY 1, 2013]: **Sec. 159.5. "Sale", for purposes of**
 19 **IC 9-32, has the meaning set forth in IC 9-32-2-23.**

20 SECTION 32. IC 9-13-2-162 IS AMENDED TO READ AS
 21 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 162. "Scrap metal
 22 processor" means a private, commercial, or governmental enterprise
 23 **having that engages in the acquisition of motor vehicles,**
 24 **motorcycles, semitrailers, or recreational vehicles or the remains**
 25 **of these vehicles and that has** facilities for processing iron, steel, or
 26 nonferrous scrap and whose principal product is scrap iron, scrap steel,
 27 or nonferrous scrap for sale for remelting purposes. ~~A scrap metal~~
 28 ~~processor is not a disposal facility or a used parts dealer.~~

29 SECTION 33. IC 9-13-2-162.5 IS ADDED TO THE INDIANA
 30 CODE AS A **NEW SECTION** TO READ AS FOLLOWS
 31 [EFFECTIVE JULY 1, 2013]: **Sec. 162.5. "Secretary", for purposes**
 32 **of IC 9-32, has the meaning set forth in IC 9-32-2-24.**

33 SECTION 34. IC 9-13-2-185 IS AMENDED TO READ AS
 34 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 185. "Transfer dealer",
 35 means a person other than a dealer, manufacturer, or wholesale dealer
 36 who has the necessity of transferring a minimum of twelve (12) motor
 37 vehicles during a license year as part of the transfer dealer's primary
 38 business function. **for purposes of IC 9-32, has the meaning set forth**
 39 **in IC 9-32-2-25.**

40 SECTION 35. IC 9-13-2-191.5 IS AMENDED TO READ AS
 41 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 191.5. "Uniform time
 42 standards manual", for purposes of ~~IC 9-23-3~~; **IC 9-32**, has the

SB 537—LS 7182/DI 96+



C
o
p
y

1 meaning set forth in ~~IC 9-23-3-0.5~~. **IC 9-32-2-26.**

2 SECTION 36. IC 9-13-2-195 IS AMENDED TO READ AS
3 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 195. "Used parts
4 dealer", means a person who primarily buys, sells, barter, exchanges,
5 or deals in used major component parts. The term does not include a
6 scrap metal processor. **for purposes of IC 9-32, has the meaning set
7 forth in IC 9-32-2-27.**

8 SECTION 37. IC 9-13-2-199 IS AMENDED TO READ AS
9 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 199. "Wholesale
10 dealer", means a person who is engaged in the business of buying or
11 selling motor vehicles for resale to other dealers, wholesale dealers,
12 transfer dealers, or persons other than the general public. **for purposes
13 of IC 9-32, has the meaning set forth in IC 9-32-2-28.**

14 SECTION 38. IC 9-16-1-1, AS AMENDED BY P.L.125-2012,
15 SECTION 56, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
16 JULY 1, 2013]: Sec. 1. As used in this chapter, "qualified person"
17 means any of the following:

18 (1) A motor club that is any of the following:

19 (A) A domestic corporation.

20 (B) A foreign corporation qualified to transact business in
21 Indiana under IC 23-1 or IC 23-17.

22 (2) A financial institution (as defined in IC 28-1-1-3).

23 (3) A new motor vehicle dealer licensed under ~~IC 9-23-2~~.
24 **IC 9-32-11.**

25 (4) Other persons, including persons licensed under ~~IC 9-23-2~~
26 **IC 9-32-11** that are not covered by subdivision (3), that the
27 commission determines can meet the requirements for partial
28 service contractors under section 4.5 of this chapter.

29 SECTION 39. IC 9-17-2-4, AS AMENDED BY P.L.125-2012,
30 SECTION 74, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
31 JULY 1, 2013]: Sec. 4. If a certificate of title:

32 (1) has been previously issued for a vehicle in Indiana, an
33 application for a certificate of title must be accompanied by the
34 previously issued certificate of title, unless otherwise provided; or

35 (2) has not previously been issued for a vehicle in Indiana, an
36 application for a certificate of title must be accompanied by a
37 manufacturer's certificate of origin as provided in ~~IC 9-17-8~~;

38 **IC 9-32-5-3**, unless otherwise provided in this chapter.

39 SECTION 40. IC 9-17-3-3 IS REPEALED [EFFECTIVE JULY 1,
40 2013]. Sec. 3: (a) If a vehicle for which a certificate of title has been
41 issued is sold or if the ownership of the vehicle is transferred in any
42 manner other than by a transfer on death conveyance under section 9

C
o
p
y



1 of this chapter; the person who holds the certificate of title must do the
2 following:

3 (1) Endorse on the certificate of title an assignment of the
4 certificate of title with warranty of title; in a form printed on the
5 certificate of title; with a statement describing all liens or
6 encumbrances on the vehicle.

7 (2) Except as provided in subdivisions (4) and (5), deliver the
8 certificate of title to the purchaser or transferee at the time of the
9 sale or delivery to the purchaser or transferee of the vehicle; if the
10 purchaser or transferee has made all agreed upon initial payments
11 for the vehicle; including delivery of a trade-in vehicle without
12 hidden or undisclosed statutory liens.

13 (3) Unless the vehicle is being sold or transferred to a dealer
14 licensed under IC 9-23-2, complete all information concerning the
15 purchase on the certificate of title; including, but not limited to:

16 (A) the name and address of the purchaser; and

17 (B) the sale price of the vehicle.

18 (4) In the case of a sale or transfer between vehicle dealers
19 licensed by this state or another state; deliver the certificate of
20 title within twenty-one (21) days after the date of the sale or
21 transfer.

22 (5) Deliver the certificate of title to the purchaser or transferee
23 within twenty-one (21) days after the date of sale or transfer to the
24 purchaser or transferee of the vehicle; if all of the following
25 conditions exist:

26 (A) The seller or transferor is a vehicle dealer licensed by the
27 state under IC 9-23.

28 (B) The vehicle dealer is not able to deliver the certificate of
29 title at the time of sale or transfer.

30 (C) The vehicle dealer reasonably believes that it will be able
31 to deliver the certificate of title; without a lien or an
32 encumbrance on the certificate of title; within the twenty-one
33 (21) day period.

34 (D) The vehicle dealer provides the purchaser or transferee
35 with an affidavit under section 3-1 of this chapter.

36 (E) The purchaser or transferee has made all agreed upon
37 initial payments for the vehicle; including delivery of a
38 trade-in vehicle without hidden or undisclosed statutory liens.

39 (b) A licensed dealer may offer for sale a vehicle for which the
40 dealer does not possess a certificate of title; if the dealer can comply
41 with subsection (a)(4) or (a)(5) at the time of the sale.

42 (c) A vehicle dealer who fails to deliver a certificate of title within

C
o
p
y



1 the time specified under this section is subject to the following civil
2 penalties:

- 3 (1) One hundred dollars (\$100) for the first violation.
- 4 (2) Two hundred fifty dollars (\$250) for the second violation.
- 5 (3) Five hundred dollars (\$500) for all subsequent violations.

6 Payment shall be made to the secretary of state and deposited in the
7 state general fund. In addition, if a purchaser or transferee does not
8 receive a valid certificate of title within the time specified by this
9 section, the purchaser or transferee shall have the right to return the
10 vehicle to the vehicle dealer ten (10) days after giving the vehicle
11 dealer written notice demanding delivery of a valid certificate of title
12 and the dealer's failure to deliver a valid certificate of title within that
13 ten (10) day period. Upon return of the vehicle to the dealer in the same
14 or similar condition as delivered to the purchaser or transferee under
15 this section, the vehicle dealer shall pay to the purchaser or transferee
16 the purchase price plus sales taxes, finance expenses, insurance
17 expenses, and any other amount paid to the dealer by the purchaser.

18 (d) For purposes of this subsection, "timely deliver", with respect to
19 a third party, means to deliver to the purchaser or transferee with a
20 postmark dated or hand delivered not more than ten (10) business days
21 after there is no obligation secured by the vehicle. If the dealer's
22 inability to timely deliver a valid certificate of title results from the acts
23 or omissions of a third party who has failed to timely deliver a valid
24 certificate of title to the dealer, the dealer is entitled to claim against
25 the third party one hundred dollars (\$100). If:

- 26 (1) the dealer's inability to timely deliver a valid certificate of title
27 results from the acts or omissions of a third party who has failed
28 to timely deliver the certificate of title in the third party's
29 possession to the dealer; and
- 30 (2) the failure continues for ten (10) business days after the dealer
31 gives the third party written notice of the failure;

32 the dealer is entitled to claim against the third party all damages
33 sustained by the dealer in rescinding the dealer's sale with the
34 purchaser or transferee, including the dealer's reasonable attorney's
35 fees.

36 (e) If a vehicle for which a certificate of title has been issued by
37 another state is sold or delivered, the person selling or delivering the
38 vehicle must deliver to the purchaser or receiver of the vehicle a proper
39 certificate of title with an assignment of the certificate of title in a form
40 prescribed by the bureau.

41 (f) The original certificate of title and all assignments and
42 subsequent reissues of the certificate of title shall be retained by the

C
o
p
y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

bureau and appropriately classified and indexed in the most convenient manner to trace title to the vehicle described in the certificate of title:

(g) A dealer shall make payment to a third party to satisfy any obligation secured by the vehicle within five (5) days after the date of sale:

SECTION 41. IC 9-17-3-3.1 IS REPEALED [EFFECTIVE JULY 1, 2013]. Sec. 3-1: The affidavit required by section 3(a)(5) of this chapter shall be printed in the following form:

STATE OF INDIANA)
) ss:
COUNTY OF _____)

I affirm under the penalties for perjury that all of the following are true:

- (1) That I am a dealer licensed under IC 9-23.
- (2) That I cannot deliver a valid certificate of title to the retail purchaser of the vehicle described in paragraph (3) at the time of sale of the vehicle to the retail purchaser. The identity of the previous seller or transferor is _____.
- Payoff of lien was made on (date) _____. I expect to deliver a valid and transferable certificate of title not later than (date) _____ from the (State of) _____ to the purchaser.
- (3) That I will undertake reasonable commercial efforts to produce the valid certificate of title. The vehicle identification number is _____.

Signed _____, Dealer

By _____

Dated _____, ____

CUSTOMER ACKNOWLEDGES RECEIPT OF A COPY OF THIS AFFIDAVIT.

Customer Signature

NOTICE TO THE CUSTOMER

If you do not receive a valid certificate of title within the time specified by this affidavit, you have the right to return the vehicle to the vehicle dealer ten (10) days after giving the vehicle dealer written notice demanding delivery of a valid certificate of title and after the vehicle dealer's failure to deliver a valid certificate of title within that ten (10) day period. Upon return of the vehicle to the vehicle dealer in the same or similar condition as when it was delivered to you, the vehicle dealer shall pay you the purchase price plus sales taxes, finance expenses, insurance expenses, and any other amount that you paid to



COPY

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

the vehicle dealer:

If a lien is present on the previous owner's certificate of title, it is the responsibility of the third party lienholder to timely deliver the certificate of title in the third party's possession to the dealer not more than ten (10) business days after there is no obligation secured by the vehicle. If the dealer's inability to deliver a valid certificate of title to you within the above-described ten (10) day period results from the acts or omissions of a third party who has failed to timely deliver the certificate of title in the third party's possession to the dealer, the dealer may be entitled to claim against the third party the damages allowed by law:

SECTION 42. IC 9-17-3-7, AS AMENDED BY P.L.131-2008, SECTION 45, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 7. (a) This section does not apply to section 5 of this chapter.

(b) Except as provided in subsection (c), A person who violates this chapter commits a Class C infraction.

(c) A person who knowingly or intentionally violates:

(1) section 3(a)(1); 3(a)(2); 3(a)(4); or 3(a)(5) of this chapter commits a Class B misdemeanor; or

(2) section 3(a)(3) of this chapter commits:

(A) a Class A misdemeanor for the first violation; or

(B) a Class D felony for the second violation or any subsequent violation:

SECTION 43. IC 9-17-6-4 IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 4. If a certificate of title:

(1) has been previously issued for a manufactured home in Indiana, an application for a certificate of title must be accompanied by the certificate of title; or

(2) has not previously been issued for a manufactured home in Indiana, the application must be accompanied by a manufacturer's certificate of origin as provided in ~~IC 9-17-8~~: **IC 9-32-5-3**.

SECTION 44. IC 9-17-8 IS REPEALED [EFFECTIVE JULY 1, 2013]. (Manufacturers, Converter Manufacturers, and Dealers; Manufacturers' Certificates of Origin).

SECTION 45. IC 9-18-2-26, AS AMENDED BY P.L.184-2011, SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 26. (a) License plates shall be displayed as follows:

(1) For a motorcycle, trailer, semitrailer, or recreational vehicle, upon the rear of the vehicle, except as provided in subdivision (4).

C
o
p
y



- 1 (2) For a tractor or dump truck, upon the front of the vehicle.
- 2 (3) For every other vehicle, upon the rear of the vehicle, except as
- 3 provided in subdivision (4).
- 4 (4) For a truck with a rear mounted forklift or a mechanism to
- 5 carry a rear mounted forklift or implement, upon the front of the
- 6 vehicle.
- 7 (b) A license plate shall be securely fastened, in a horizontal
- 8 position, to the vehicle for which the plate is issued:
- 9 (1) to prevent the license plate from swinging;
- 10 (2) at a height of at least twelve (12) inches from the ground,
- 11 measuring from the bottom of the license plate;
- 12 (3) in a place and position that are clearly visible;
- 13 (4) maintained free from foreign materials and in a condition to
- 14 be clearly legible; and
- 15 (5) not obstructed or obscured by tires, bumpers, accessories, or
- 16 other opaque objects.
- 17 **(c) An interim license plate must be displayed in the manner**
- 18 **required by IC 9-32-6-11(f).**
- 19 ~~(e)~~ (d) The bureau may adopt rules the bureau considers advisable
- 20 to enforce the proper mounting and securing of license plates on
- 21 vehicles consistent with this chapter.
- 22 SECTION 46. IC 9-18-26 IS REPEALED [EFFECTIVE JULY 1,
- 23 2013]. (Dealer License Plates).
- 24 SECTION 47. IC 9-22-3-19, AS AMENDED BY P.L.106-2008,
- 25 SECTION 17, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
- 26 JULY 1, 2013]: Sec. 19. (a) The secretary of state shall prescribe
- 27 recordkeeping forms to be used by:
- 28 (1) a disposal facility;
- 29 (2) an automotive salvage rebuilder; and
- 30 (3) a used parts dealer licensed under ~~IC 9-22-4~~; **IC 9-32-9**;
- 31 to preserve information about salvage vehicles or major component
- 32 parts acquired or sold by the business.
- 33 (b) The recordkeeping forms required under subsection (a) must
- 34 contain the following information:
- 35 (1) For each new or used vehicle acquired or disposed of or for
- 36 the major component parts of a new or used vehicle, the
- 37 following:
- 38 (A) A description of the vehicle or major component part,
- 39 including numbers or other marks identifying the vehicle or
- 40 major component part.
- 41 (B) The date the vehicle or major component part was
- 42 acquired and disposed of.

COPY



1 (C) The name and address of the person from whom the
2 vehicle or major component part was acquired.
3 (D) Verification of the purchaser of the vehicle or major
4 component part by driver's license, state identification card, or
5 other reliable means.
6 (2) For motor vehicles acquired or disposed of, in addition to the
7 information required by subdivision (1), the following:
8 (A) The vehicle's trade name.
9 (B) The vehicle's manufacturer.
10 (C) The vehicle's type.
11 (D) The model year and vehicle identification number.
12 (E) A statement of whether any number has been defaced,
13 destroyed, or changed.
14 (3) For wrecked, dismantled, or rebuilt vehicles, the date the
15 vehicle was dismantled or rebuilt.
16 (c) Separate records for each vehicle or major component part must
17 be maintained.
18 (d) The recordkeeping requirements of this section do not apply to
19 hulk crushers or to scrap metal processors when purchasing scrap from
20 a person who is licensed under ~~IC 9-22-4~~ **IC 9-32-9** and who is
21 required to keep records under this section.
22 SECTION 48. IC 9-22-3-22 IS AMENDED TO READ AS
23 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 22. (a) This section
24 applies to vehicles and their component parts that are in either their
25 current model year or in the immediately preceding six (6) model years
26 when purchased by a disposal facility or automotive salvage rebuilder.
27 (b) A disposal facility and automotive salvage rebuilder licensed
28 under ~~IC 9-22-4~~ **IC 9-32-9** must complete the recordkeeping forms
29 developed under section 19 of this chapter for the purchase of a salvage
30 motor vehicle or major component part.
31 SECTION 49. IC 9-22-3-33, AS AMENDED BY P.L.125-2012,
32 SECTION 140, IS AMENDED TO READ AS FOLLOWS
33 [EFFECTIVE JULY 1, 2013]: Sec. 33. **(a) A person who recklessly,**
34 **knowingly, or intentionally** violates section 4, 5, 6, 7, or 8 of this
35 chapter (or section 9 of this chapter before its repeal) commits a Class
36 D felony.
37 **(b) A person who recklessly, knowingly, or intentionally violates**
38 **section 18.5 or 30 of this chapter commits a Class A misdemeanor.**
39 SECTION 50. IC 9-22-4 IS REPEALED [EFFECTIVE JULY 1,
40 2013]. (Licensing of Vehicle Salvaging).
41 SECTION 51. IC 9-22-5-18 IS ADDED TO THE INDIANA CODE
42 AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY

COPY



1, 2013]: **Sec. 18. (a) A disposal facility, a scrap metal processor, or an agent of a disposal facility or scrap metal processor may purchase a motor vehicle without a certificate of title for the motor vehicle if:**

- 5 (1) the motor vehicle is at least fifteen (15) model years old;
- 6 (2) the purchase is solely for the purpose of dismantling or wrecking the motor vehicle for the recovery of scrap metal or the sale of parts; and
- 7 (3) the disposal facility or scrap metal processor records all purchase transactions of vehicles as required in subsection (b).

12 (b) A disposal facility or scrap metal processor shall maintain the following information with respect to each motor vehicle purchase transaction to which the disposal facility or scrap metal processor is a party for at least two (2) years following the date of the purchase transaction:

- 17 (1) The name and address of any secondary metals recycler or salvage yard.
- 18 (2) The name, initials, or other identifying symbol of the person entering the information.
- 19 (3) The date of the purchase transaction.
- 20 (4) A description of the motor vehicle that is the subject of the purchase transaction, including the make and model of the motor vehicle, if practicable.
- 21 (5) The vehicle identification number of the motor vehicle.
- 22 (6) The amount of consideration given for the motor vehicle.
- 23 (7) A written statement signed by the seller or the seller's agent certifying that the seller or the seller's agent has the lawful right to sell and dispose of the motor vehicle.
- 24 (8) The name and address of the person from whom the motor vehicle is being purchased.
- 25 (9) A photocopy or electronic scan of one (1) of the following forms of identification issued to the seller or the seller's agent:
 - 26 (A) A current and valid driver's license.
 - 27 (B) An identification card issued under IC 9-24-16-1 or a similar card issued under the laws of another state or the federal government.
 - 28 (C) A government issued document bearing an image of the seller or seller's agent, as applicable.

40 For purposes of complying with this subdivision, a disposal facility or scrap metal processor is not required to make a separate copy of the seller's or seller's agent's identification

C
O
P
Y



1 **for each purchase transaction involving the seller or seller's**
 2 **agent but may instead refer to a copy maintained in reference**
 3 **to a particular purchase transaction.**
 4 **(c) A disposal facility or scrap metal processor may not**
 5 **complete a purchase transaction in the absence of the information**
 6 **required under subsection (b)(9).**
 7 **(d) A disposal facility, a scrap metal processor, or an agent of a**
 8 **disposal facility or scrap metal processor that knowingly,**
 9 **intentionally, or recklessly buys a motor vehicle that is less than**
 10 **fifteen (15) model years old without a certificate of title for the**
 11 **motor vehicle commits a Class D felony.**
 12 SECTION 52. IC 9-23-0.7 IS REPEALED [EFFECTIVE JULY 1,
 13 2013]. (Delegation of the Rights, Duties, and Obligations of the
 14 Secretary of State).
 15 SECTION 53. IC 9-23-2 IS REPEALED [EFFECTIVE JULY 1,
 16 2013]. (Regulation of Vehicle Merchandising).
 17 SECTION 54. IC 9-23-2.5 IS REPEALED [EFFECTIVE JULY 1,
 18 2013]. (Disclosures Required in Motor Vehicle Leases).
 19 SECTION 55. IC 9-23-3 IS REPEALED [EFFECTIVE JULY 1,
 20 2013]. (Unfair Practices).
 21 SECTION 56. IC 9-23-4 IS REPEALED [EFFECTIVE JULY 1,
 22 2013]. (Damage to New Motor Vehicles).
 23 SECTION 57. IC 9-23-5 IS REPEALED [EFFECTIVE JULY 1,
 24 2013]. (Succession to Franchise by Designated Family Members).
 25 SECTION 58. IC 9-23-6 IS REPEALED [EFFECTIVE JULY 1,
 26 2013]. (Penalties and Remedies).
 27 SECTION 59. IC 9-29-1-2, AS AMENDED BY P.L.109-2011,
 28 SECTION 29, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 29 JULY 1, 2013]: Sec. 2. (a) Money from the increases in fees levied by
 30 the 1969 regular session of the general assembly in IC 9-18-2,
 31 IC 9-18-5, IC 9-18-6, IC 9-18-7, IC 9-18-9, IC 9-18-10, IC 9-18-16,
 32 IC 9-24-3, IC 9-24-4, IC 9-24-5, IC 9-24-7, IC 9-24-8, IC 9-24-10,
 33 IC 9-24-11, IC 9-24-12, IC 9-24-13, IC 9-24-14, and IC 9-29-9-15
 34 (IC 9-1-4 before its repeal on July 1, 1991) shall be deposited daily
 35 with the treasurer of state and credited to the highway, road, and street
 36 fund established under IC 8-14-2-2.1.
 37 (b) For the purpose of providing adequate and sufficient funds for
 38 the crossroads 2000 fund established under IC 8-14-10-9, and subject
 39 to subsection (c), after June 30, 1997, with the approval of the bureau
 40 of motor vehicles commission the bureau of motor vehicles may adopt
 41 rules under IC 4-22-2 to increase, by an amount that is in addition to
 42 the fees specified by statute, the fees under the following:

COPY



1 IC 9-29-4-3
 2 IC 9-29-5
 3 IC 9-29-9-1
 4 IC 9-29-9-2
 5 IC 9-29-9-3
 6 IC 9-29-9-4
 7 IC 9-29-9-5
 8 IC 9-29-9-7
 9 IC 9-29-9-8
 10 IC 9-29-9-9
 11 IC 9-29-9-11
 12 IC 9-29-9-13
 13 IC 9-29-9-14
 14 IC 9-29-15-1
 15 IC 9-29-15-2
 16 IC 9-29-15-3
 17 IC 9-29-15-4
 18 **IC 9-29-17-1**
 19 **IC 9-29-17-2**
 20 **IC 9-29-17-3**
 21 **IC 9-29-17-4.**

22 The amount of fees increased under this section shall first be deposited
 23 into the crossroads 2000 fund established under IC 8-14-10-9.

24 (c) The bureau's authority to adopt rules under subsection (b) is
 25 subject to the condition that a fee increase must be uniform throughout
 26 all license branches and at all partial service locations in Indiana.

27 (d) If a fee imposed by a statute listed in subsection (b) is
 28 eliminated, the amount of the fee increase set forth in a rule adopted
 29 under this section before July 1, 2007, with respect to the fee must be:

- 30 (1) collected by the bureau notwithstanding the elimination of the
 31 underlying fee;
 32 (2) collected in addition to all other fees collected at the time of
 33 the underlying transaction; and
 34 (3) deposited in the crossroads 2000 fund established under
 35 IC 8-14-10-9.

36 **However, this subsection does not apply to a fee imposed under**
 37 **IC 9-29-5-14, IC 9-29-5-14.5, IC 9-29-5-15, or IC 9-29-5-39, which**
 38 **were repealed by legislation enacted in 2013.**

39 SECTION 60. IC 9-29-1-4 IS AMENDED TO READ AS
 40 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 4. (a) A public service
 41 fee of twenty-five cents (\$0.25) is imposed. The public service fee shall
 42 be collected in addition to all registration fees collected under IC 9-18

C
 o
 p
 y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

and IC 9-32.

(b) Money collected under subsection (a) shall be deposited in the state police building account. Money in the account:

(1) does not revert to the state general fund or the motor vehicle highway account **under IC 8-14-1**, except as provided under subsection (c); and

(2) shall be expended for the following:

(A) The construction, maintenance, leasing, and equipping of state police facilities.

(B) Other projects provided for by law.

(c) At the end of each state fiscal year, the auditor of state shall transfer to the state general fund the balance in the state police building account that is in excess of appropriations made for the construction, maintenance, leasing, or equipping of state police facilities and other projects provided for by law.

(d) Transfers under subsection (c) shall be made until one million five hundred thousand dollars (\$1,500,000) has been transferred to the state general fund.

SECTION 61. IC 9-29-5-14 IS REPEALED [EFFECTIVE JULY 1, 2013]. Sec. 14. (a) The fee for the first two (2) sets of license plates for a manufacturer or dealer is forty dollars (\$40):

(b) The fee for each additional set of license plates for a manufacturer or dealer is fifteen dollars (\$15):

SECTION 62. IC 9-29-5-14.5 IS REPEALED [EFFECTIVE JULY 1, 2013]. Sec. 14.5. The fee for a research and development license plate for a manufacturer of a vehicle subcomponent system under IC 9-18-26-2.5(a) is twenty dollars (\$20). There is no fee in addition to the regular registration fee for a research and development license plate for a manufacturer of a vehicle subcomponent system.

SECTION 63. IC 9-29-5-15 IS REPEALED [EFFECTIVE JULY 1, 2013]. Sec. 15. (a) The fee for the first two (2) sets of license plates for a manufacturer or dealer of motorcycles is fifteen dollars (\$15):

(b) The fee for each additional set of license plates for a motorcycle manufacturer or dealer is seven dollars and fifty cents (\$7.50):

SECTION 64. IC 9-29-5-39 IS REPEALED [EFFECTIVE JULY 1, 2013]. Sec. 39. The fee for the issuance of an interim dealer license plate under IC 9-18-26 is one dollar (\$1):

SECTION 65. IC 9-29-5-43, AS AMENDED BY P.L.93-2010, SECTION 15, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 43. (a) Except as otherwise provided by this chapter subsection (b); subsection (c); and IC 9-29-1-2, registration fees collected under this chapter shall be paid into the state general

C
o
p
y



1 fund for credit to the motor vehicle highway account **under IC 8-14-1.**
 2 (b) Fees collected under this chapter for license plates issued under
 3 IC 9-18-26 by the secretary of state shall be deposited as follows:
 4 (1) Thirty percent (30%) to the dealer compliance account
 5 established by IC 9-23-2-18.
 6 (2) Seventy percent (70%) to the motor vehicle highway account.
 7 (c) Notwithstanding subsection (b), fees collected under this chapter
 8 for interim license plates issued under IC 9-18-26-10 by the secretary
 9 of state shall be deposited as follows:
 10 (1) Ninety percent (90%) to the dealer compliance account
 11 established by IC 9-23-2-18.
 12 (2) Ten percent (10%) to the motor vehicle highway account.
 13 SECTION 66. IC 9-29-7-3 IS REPEALED [EFFECTIVE JULY 1,
 14 2013]. Sec. 3: The fee for an original license under IC 9-22-4 is ten
 15 dollars (\$10).
 16 SECTION 67. IC 9-29-7-4 IS REPEALED [EFFECTIVE JULY 1,
 17 2013]. Sec. 4: The fee for a supplemental license under IC 9-22-4 is
 18 five dollars (\$5).
 19 SECTION 68. IC 9-29-7-5 IS REPEALED [EFFECTIVE JULY 1,
 20 2013]. Sec. 5: The fee for a renewal license under IC 9-22-4 is ten
 21 dollars (\$10).
 22 SECTION 69. IC 9-29-7-6 IS REPEALED [EFFECTIVE JULY 1,
 23 2013]. Sec. 6: A licensing fee that is submitted with an application
 24 under IC 9-22-4 shall be returned to the applicant if the application is
 25 rejected by the secretary of state.
 26 SECTION 70. IC 9-29-7-7, AS AMENDED BY P.L.110-2006,
 27 SECTION 6, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 28 JULY 1, 2013]: Sec. 7. The revenues from the
 29 (1) certificate of salvage titles collected under IC 9-22-3 and
 30 (2) license fees collected under IC 9-22-4;
 31 shall be deposited in the motor vehicle highway account **under**
 32 **IC 8-14-1-3.**
 33 SECTION 71. IC 9-29-8 IS REPEALED [EFFECTIVE JULY 1,
 34 2013]. (Fees Under IC 9-23).
 35 SECTION 72. IC 9-29-15-7 IS REPEALED [EFFECTIVE JULY 1,
 36 2013]. Sec. 7: (a) The fees under IC 9-31-4 for a boat dealer's license
 37 for each full year are as follows:
 38 (1) For a Class A dealer, thirty dollars (\$30) for the first place of
 39 business, plus ten dollars (\$10) for each additional location.
 40 (2) For a Class B dealer, twenty dollars (\$20).
 41 (b) The secretary of state retains the fees collected under subsection
 42 (a):

COPY



1 SECTION 73. IC 9-29-15-8 IS REPEALED [EFFECTIVE JULY 1,
2 2013]. Sec. 8. (a) The fee for a change of business name or location
3 under IC 9-31-4-4 is five dollars (\$5):

4 (b) The fee is retained by the secretary of state.

5 SECTION 74. IC 9-29-17 IS ADDED TO THE INDIANA CODE
6 AS A NEW CHAPTER TO READ AS FOLLOWS [EFFECTIVE
7 JULY 1, 2013]:

8 **Chapter 17. Fees Under IC 9-32**

9 **Sec. 1. (a)** Except as provided in section 3 of this chapter, the fee
10 for the first two (2) license plates issued under IC 9-32-6-1 to a
11 manufacturer or dealer is forty dollars (\$40).

12 (b) The fee for each additional license plate under IC 9-32-6-5
13 for a manufacturer or dealer is fifteen dollars (\$15).

14 (c) The fee for a dealer promotional license plate established
15 under IC 9-32-6-2(b) is forty dollars (\$40).

16 (d) The fee for the first two (2) dealer-wholesale license plates
17 issued to an applicant under IC 9-32-6-2(a)(4) is one hundred and
18 twenty-five dollars (\$125). The fee for each additional
19 dealer-wholesale license plate issued to the applicant is fifteen
20 dollars (\$15).

21 (e) Fees collected under this section shall be deposited as set
22 forth in section 14(b) of this chapter.

23 **Sec. 2. (a)** The fee for a research and development license plate
24 for a manufacturer of a vehicle subcomponent system under
25 IC 9-32-6-3 is twenty dollars (\$20). There is no fee in addition to
26 the regular registration fee for a research and development license
27 plate for a manufacturer of a vehicle subcomponent system.

28 (b) Fees collected under subsection (a) shall be deposited as set
29 forth in section 14(b) of this chapter.

30 **Sec. 3. (a)** The fee for the first two (2) license plates under
31 IC 9-32-6-1 for a manufacturer or dealer of motorcycles is fifteen
32 dollars (\$15).

33 (b) The fee for each additional license plate under IC 9-32-6-5
34 for a manufacturer or dealer of motorcycles is seven dollars and
35 fifty cents (\$7.50).

36 (c) Fees collected under this section shall be deposited as set
37 forth in section 14(b) of this chapter.

38 **Sec. 4. (a)** The fee for the issuance of an interim dealer license
39 plate under IC 9-32-6-11 is three dollars (\$3).

40 (b) Fees collected under subsection (a) shall be deposited as set
41 forth in section 14(c) of this chapter.

42 **Sec. 5. (a)** The fee under IC 9-32-8-2 for a boat dealer license for

C
O
P
Y



1 each full year is thirty dollars (\$30) for the first place of business,
2 plus ten dollars (\$10) for each additional place of business.

3 (b) The secretary of state retains the fees collected under
4 subsection (a).

5 Sec. 6. (a) The fee for a change of business name or location
6 under IC 9-32-8-4 is five dollars (\$5).

7 (b) The secretary of state retains the fees collected under
8 subsection (a).

9 Sec. 7. (a) The fee for an initial license under IC 9-32-9 is ten
10 dollars (\$10).

11 (b) The fee for a supplemental license under IC 9-32-9 is five
12 dollars (\$5).

13 (c) The fee for a renewal license under IC 9-32-9 is ten dollars
14 (\$10).

15 (d) A licensing fee that is submitted with an application under
16 IC 9-32-9 is:

17 (1) nonrefundable; and

18 (2) shall be retained by the secretary of state;

19 if the application is rejected by the secretary of state.

20 Sec. 8. The fee for a license for a manufacturer or a distributor
21 under IC 9-32-11-1 is thirty-five dollars (\$35), including a factory
22 branch as set forth in IC 9-13-2-97(b)(1). The fees collected shall be
23 deposited as set forth in IC 9-32-7-3.

24 Sec. 9. The fee for a license for a dealer or an automobile
25 auctioneer under IC 9-32-11-1 is:

26 (1) thirty dollars (\$30) for the first place of business; and

27 (2) an additional ten dollars (\$10) for each place of business
28 not immediately adjacent to the first place of business.

29 The fees collected shall be deposited as set forth in IC 9-32-7-3.

30 Sec. 10. The fee for a factory representative, a distributor
31 representative, a wholesale dealer, a transfer dealer, a converter
32 manufacturer, or an automotive mobility dealer under
33 IC 9-32-11-1 is twenty dollars (\$20). The fee for an automotive
34 mobility dealer who:

35 (1) buys or sells vehicles, or both;

36 (2) sells, installs, or services, offers to sell, install, or service,
37 or solicits or advertises the sale, installation, or servicing of
38 equipment or modifications specifically designed to facilitate
39 use or operation of a vehicle by an individual who is disabled
40 or aged; or

41 (3) performs acts described in both subdivisions (1) and (2);
42 is twenty dollars (\$20). The fees collected shall be deposited as set

C
o
p
y



- 1 forth in IC 9-32-7-3.
- 2 **Sec. 11.** The fee for a business name or location change under
- 3 IC 9-32-11-6 is five dollars (\$5). The fees collected shall be
- 4 deposited as set forth in IC 9-32-7-3.
- 5 **Sec. 12.** The license fee for each offsite sales license issued under
- 6 IC 9-32-11-11 is twenty-five dollars (\$25). The fees collected shall
- 7 be deposited as set forth in IC 9-32-7-3.
- 8 **Sec. 13.** The permit fee for a special event permit issued under
- 9 IC 9-32-11-18 is two hundred fifty dollars (\$250). The fees collected
- 10 shall be deposited as set forth in IC 9-32-7-3.
- 11 **Sec. 14. (a)** Except as otherwise provided in subsection (b),
- 12 subsection (c), subsection (d), and IC 9-29-1-2, registration fees
- 13 collected under IC 9-32 and fees collected under section 7 of this
- 14 chapter shall be paid into the state general fund for credit to the
- 15 motor vehicle highway account under IC 8-14-1.
- 16 **(b)** Fees collected under this chapter for license plates issued
- 17 under IC 9-32-6 by the secretary of state shall be deposited as
- 18 follows:
- 19 **(1)** The following shall be deposited in the dealer compliance
- 20 account established by IC 9-32-7-1:
- 21 **(A)** Thirty percent (30%) of the fees collected for license
- 22 plates issued under IC 9-32-6, except for license plates
- 23 issued under IC 9-32-6-2(b).
- 24 **(B)** One hundred percent (100%) of the fees collected for
- 25 license plates issued under IC 9-32-6-2(b).
- 26 **(2)** Seventy percent (70%) of the fees collected for license
- 27 plates issued under IC 9-32-6, except for license plates issued
- 28 under IC 9-32-6-2(b), shall be deposited in the motor vehicle
- 29 highway account.
- 30 **(c)** Notwithstanding subsection (b), fees collected under this
- 31 chapter for interim license plates issued under IC 9-32-6-11 by the
- 32 secretary of state shall be deposited as follows:
- 33 **(1)** Sixty-six and seven-tenths percent (66.7%) to the
- 34 crossroads 2000 fund established by IC 8-14-10-9.
- 35 **(2)** Thirty percent (30%) to the dealer compliance account
- 36 established by IC 9-32-7-1.
- 37 **(3)** Three and three-tenths percent (3.3%) to the motor
- 38 vehicle highway account under IC 8-14-1.
- 39 **(d)** Notwithstanding subsection (b), fees collected under this
- 40 chapter for dealer-wholesale plates issued under IC 9-32-6-2(a)(4)
- 41 and promotional plates issued under IC 9-32-6-2(b) by the
- 42 secretary of state shall be deposited as follows:



C
O
P
Y

1 **(1) Seventy percent (70%) to the motor vehicle highway**
2 **account.**
3 **(2) Thirty percent (30%) to the dealer compliance account.**
4 **Sec. 15. The revenue from the license fees collected under**
5 **IC 9-32-9 shall be deposited in the motor vehicle highway account**
6 **under IC 8-14-1.**
7 SECTION 75. IC 9-31-3-5, AS AMENDED BY P.L.106-2008,
8 SECTION 38, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
9 JULY 1, 2013]: Sec. 5. A motorboat that has never been registered in
10 Indiana and that is purchased from a dealer licensed by the secretary of
11 state under ~~IC 9-31-4~~ **IC 9-32-8** may be operated on the waters of
12 Indiana for a period of thirty-one (31) days from the date of purchase
13 if the operator has in the operator's possession the following:
14 (1) A bill of sale from the dealer giving the purchaser's name and
15 address, the date of purchase, and the make and type of boat or
16 the hull identification number.
17 (2) A temporary permit displayed on the forward portion of the
18 boat, as provided in section 6 of this chapter.
19 SECTION 76. IC 9-31-3-19, AS AMENDED BY P.L.106-2008,
20 SECTION 40, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
21 JULY 1, 2013]: Sec. 19. A dealer licensed by the secretary of state
22 under ~~IC 9-31-4~~ **IC 9-32-8-2** may, upon application to the secretary of
23 state, obtain a certificate of number for use in the testing or
24 demonstrating of motorboats upon payment of the fee prescribed under
25 IC 9-29-15-6 for each registration number. The secretary of state shall
26 issue one (1) plate for each certificate of number assigned under this
27 section. The plate must be displayed within a boat that is being tested
28 or demonstrated while the boat is being tested or demonstrated.
29 SECTION 77. IC 9-31-4 IS REPEALED [EFFECTIVE JULY 1,
30 2013]. (Boat Dealers).
31 SECTION 78. IC 9-32 IS ADDED TO THE INDIANA CODE AS
32 A **NEW ARTICLE TO READ AS FOLLOWS [EFFECTIVE JULY 1,**
33 **2013]:**
34 **ARTICLE 32. DEALER SERVICES**
35 **Chapter 1. Application**
36 **Sec. 1. This article may not be construed to limit the authority**
37 **of the bureau to administer this title.**
38 **Chapter 2. Definitions**
39 **Sec. 1. The definitions in this chapter apply throughout this**
40 **article.**
41 **Sec. 2. "Adjusted or net capitalized cost" means the capitalized**
42 **cost, less any capitalized cost reduction payments made by a retail**

COPY



1 lessee at the inception of a lease agreement. The adjusted or net
 2 capitalized cost is the basis for calculating the amount of a retail
 3 lessee's periodic payment under a lease agreement.

4 Sec. 3. "Advisory board" refers to the motor vehicle sales
 5 advisory board established by IC 9-32-10-1.

6 Sec. 4. "Automobile auctioneer" means a person who is engaged
 7 in providing a place of business or facilities for the purchase and
 8 sale of more than three (3) motor vehicles, on the basis of bids by
 9 persons acting for themselves or others, per calendar year. The
 10 term includes an auctioneer who, as part of the business of the
 11 auctioneer, participates in providing a place of business or facilities
 12 for the purchase and sale of motor vehicles on the basis of bids by
 13 persons acting for themselves or others. The term does not include
 14 a person acting only as an auctioneer under IC 25-6.1-1.

15 Sec. 5. "Automotive salvage rebuilder" means a person, firm,
 16 limited liability company, corporation, or other legal entity
 17 engaged in the business:

- 18 (1) of acquiring salvage motor vehicles for the purpose of
- 19 restoring, reconstructing, or rebuilding the vehicles; and
- 20 (2) of reselling these vehicles for use on the highway.

21 Sec. 6. "Broker" means a person who, for a fee, a commission,
 22 or other valuable consideration, arranges or offers to arrange a
 23 transaction involving the sale, for purposes other than resale, of a
 24 new or used motor vehicle and who is not:

- 25 (1) a dealer or an employee of a dealer;
- 26 (2) a distributor or an employee of a distributor; or
- 27 (3) at any point in the transaction, the bona fide owner of the
- 28 vehicle involved in the transaction.

29 Sec. 7. (a) "Capitalized cost" means the amount that, after
 30 deducting any capitalized cost reduction, serves as the basis for
 31 determining the base lease payment, which is the part of the
 32 periodic lease payment that is the sum of:

- 33 (1) the average periodic lease charge; and
- 34 (2) the average periodic depreciation.

35 (b) For a single payment lease, the base lease payment is the sum
 36 of:

- 37 (1) the average periodic lease charge multiplied by the
- 38 number of months in the term of the lease; and
- 39 (2) the average periodic depreciation multiplied by the
- 40 number of months in the term of the lease.

41 (c) The capitalized cost may include any of the following:

- 42 (1) Taxes.

C
O
P
Y



- 1 **(2) Registration fees.**
- 2 **(3) License fees.**
- 3 **(4) Insurance charges.**
- 4 **(5) Charges for guaranteed auto protection or GAP coverage.**
- 5 **(6) Charges for service contracts and extended warranties.**
- 6 **(7) Fees and charges for accessories and for installing**
- 7 **accessories.**
- 8 **(8) Charges for delivery, service, and repair.**
- 9 **(9) Administrative fees, acquisition fees, and all fees or**
- 10 **charges for providing services incidental to the lease**
- 11 **agreement.**
- 12 **(10) The unpaid balance of an amount financed under an**
- 13 **outstanding motor vehicle loan agreement or motor vehicle**
- 14 **retail installment contract with respect to a motor vehicle**
- 15 **used as a trade-in vehicle.**
- 16 **(11) The unpaid part of the early termination obligation**
- 17 **under an outstanding lease agreement.**
- 18 **(12) The first periodic payment due at the inception of the**
- 19 **lease agreement, if not otherwise paid by the retail lessee.**

20 **Sec. 8. "Capitalized cost reduction" means a payment made by**
 21 **cash, check, credit card, debit card, net vehicle trade-in, rebate, or**
 22 **other similar means in the nature of a down payment or credit,**
 23 **made by a retail lessee at the inception of a lease agreement, for the**
 24 **purpose of reducing the capitalized cost and does not include any**
 25 **periodic payments received by the retail lessor at the inception of**
 26 **the lease agreement.**

27 **Sec. 9. "Charge back" means a manufacturer induced return of**
 28 **incentive payments to a manufacturer by a dealer. The term**
 29 **includes a manufacturer drawing funds from an account of a**
 30 **dealer.**

31 **Sec. 10. "Director" refers to the director of the dealer services**
 32 **division within the office of the secretary of state who is appointed**
 33 **under IC 4-5-1-12(b).**

34 **Sec. 11. "Division" refers to the dealer services division within**
 35 **the office of the secretary of state established by IC 4-5-1-12(a).**

36 **Sec. 12. "Existing franchise" means the franchise in effect on the**
 37 **date of a franchisee's death or incapacity.**

38 **Sec. 13. "Franchise" means an oral or a written agreement for**
 39 **a definite or an indefinite period in which a manufacturer or**
 40 **distributor grants to a dealer a right to use a trade name, trade or**
 41 **service mark, or related characteristic, and in which there is a**
 42 **community of interest in the marketing of motor vehicles or related**

COPY



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

services at retail or otherwise.

Sec. 14. "Franchisee" means a dealer to whom a franchise is granted.

Sec. 15. "Franchisor" means a manufacturer or distributor who grants a franchise to a dealer.

Sec. 16. "Labor rate" means the hourly labor rate charged by a franchisee for service, filed periodically with the division as the division may require, and posted prominently in the franchisee's service department.

Sec. 17. "Lease agreement" means a written agreement entered into in Indiana for the transfer from a retail lessor to a retail lessee of the right to possess and use a motor vehicle in exchange for consideration for a scheduled term exceeding four (4) months, whether or not the retail lessee has the option to purchase or otherwise become the owner of the motor vehicle upon expiration of the agreement. The term does not include an agreement that covers an absolute sale, a sale pending approval, or a retail installment sale.

Sec. 18. "Lease transaction" means a presentation made to a retail lessee concerning a motor vehicle, including a sales presentation or a document presented to the retail lessee, resulting in the execution of a lease agreement.

Sec. 19. "Record" includes, but is not limited to, the following:

- (1) Bills of sale.
- (2) Finance agreements.
- (3) Titles.
- (4) Inventory records.
- (5) Sales receipts from auctions.
- (6) Form ST-108 (department of state revenue certificate of gross retail or use tax paid on the purchase of a motor vehicle or watercraft).
- (7) Interim plate log.

Sec. 20. "Relevant market area" means the following:

- (1) With respect to a new motor vehicle dealer who plans to relocate the dealer's place of business in a county having a population of more than one hundred thousand (100,000), the area within a radius of six (6) miles of the intended site of the relocated dealer. The six (6) mile distance shall be determined by measuring the distance between the nearest surveyed boundary of the existing new motor vehicle dealer's principal place of business and the nearest surveyed boundary line of the relocated new motor vehicle dealer's place of business.

C
O
P
Y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

(2) With respect to a:
(A) proposed new motor vehicle dealer; or
(B) new motor vehicle dealer who plans to relocate the dealer's place of business in a county having a population of not more than one hundred thousand (100,000);
the area within a radius of ten (10) miles of the intended site of the proposed or relocated dealer. The ten (10) mile distance shall be determined by measuring the distance between the nearest surveyed boundary line of the existing new motor vehicle dealer's principal place of business and the nearest surveyed boundary line of the proposed or relocated new motor vehicle dealer's principal place of business.

Sec. 21. "Retail lessee" means an individual who executes a lease agreement for a motor vehicle from a retail lessor primarily for personal, family, or household purposes.

Sec. 22. "Retail lessor" means a person who regularly engages in the business of selling or leasing motor vehicles and who offers or arranges a lease agreement for a motor vehicle. The term includes an agent or affiliate who acts on behalf of the retail lessor and excludes any assignee of the lease agreement.

Sec. 23. "Sale" includes every contract of sale, contract to sell, or disposition of a motor vehicle or interest in a motor vehicle for value.

Sec. 24. "Secretary" refers to the secretary of state holding office as set forth in IC 4-5-1-1.

Sec. 25. "Transfer dealer" means a person, other than a dealer, manufacturer, or wholesale dealer, who has the necessity of transferring at least twelve (12) motor vehicles during a license year as part of the transfer dealer's primary business function.

Sec. 26. "Uniform time standards manual" means a schedule established by a manufacturer or distributor setting forth the time allowances for the diagnosis and performance of warranty work and service.

Sec. 27. "Used parts dealer" means a person who primarily buys, sells, barter, exchanges, or deals in used major component parts. The term does not include a scrap metal processor.

Sec. 28. "Wholesale dealer" means a person who is engaged in the business of buying or selling motor vehicles for resale to other dealers, wholesale dealers, transfer dealers, or persons other than the general public.

Chapter 3. Powers and Duties of the Division

Sec. 1. The secretary may delegate any or all of the rights,

C
o
p
y



1 duties, or obligations of the secretary under this article to:

- 2 (1) the director; or
 3 (2) another designee under the supervision and control of the
 4 secretary.

5 The individual delegated has the authority to adopt and enforce
 6 rules under IC 4-22-2 as the secretary under IC 4-5-1-11. The
 7 secretary shall adopt emergency rules in the manner set forth in
 8 IC 4-22-2-37.1 to carry out the secretary's duties under this article.
 9 The emergency rules must be adopted before January 1, 2014. The
 10 emergency rules expire June 30, 2014. Before July 1, 2014, the
 11 secretary shall, under IC 4-2-22, adopt rules to carry out the
 12 secretary's duties under this article that supersede the emergency
 13 rules.

14 **Sec. 2. The secretary shall do the following:**

- 15 (1) Administer and enforce:
 16 (A) this article concerning the division; and
 17 (B) the policies and procedures of the division.
 18 (2) Organize the division in the manner necessary to carry out
 19 the duties of the division.
 20 (3) Perform other duties as required by the division.

21 **Chapter 4. Obtaining, Expiration, Replacement, and Transfer**
 22 **of Certificate of Title**

23 **Sec. 1. (a) If a vehicle for which a certificate of title has been**
 24 **issued is sold or if the ownership of the vehicle is transferred in any**
 25 **manner other than by a transfer on death conveyance under**
 26 **IC 9-17-3-9, the person who holds the certificate of title must do**
 27 **the following:**

- 28 (1) Endorse on the certificate of title an assignment of the
 29 certificate of title with warranty of title, in a form printed on
 30 the certificate of title, with a statement describing all liens or
 31 encumbrances on the vehicle.
 32 (2) Except as provided in subdivisions (4) and (5), deliver the
 33 certificate of title to the purchaser or transferee at the time of
 34 the sale or delivery to the purchaser or transferee of the
 35 vehicle, if the purchaser or transferee has made all agreed
 36 upon initial payments for the vehicle, including delivery of a
 37 trade-in vehicle without hidden or undisclosed statutory liens.
 38 (3) Complete all information concerning the purchase on the
 39 certificate of title, including, but not limited to:
 40 (A) the name and address of the purchaser; and
 41 (B) the sale price of the vehicle.
 42 (4) In the case of a sale or transfer between vehicle dealers

C
O
P
Y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

licensed by this state or another state, deliver the certificate of title within twenty-one (21) days after the date of the sale or transfer.

(5) Deliver the certificate of title to the purchaser or transferee within twenty-one (21) days after the date of sale or transfer to the purchaser or transferee of the vehicle, if all the following conditions exist:

(A) The seller or transferor is a vehicle dealer licensed by the state under this article.

(B) The vehicle dealer is not able to deliver the certificate of title at the time of sale or transfer.

(C) The vehicle dealer provides the purchaser or transferee with an affidavit under section 2 of this chapter.

(D) The purchaser or transferee has made all agreed upon initial payments for the vehicle, including delivery of a trade-in vehicle without hidden or undisclosed statutory liens.

(b) A licensed dealer may offer for sale a vehicle for which the dealer does not possess a certificate of title, if the dealer can comply with subsection (a)(4) or (a)(5) at the time of the sale.

(c) A vehicle dealer who fails to deliver a certificate of title within the time specified under this section is subject to the following civil penalties:

(1) One hundred dollars (\$100) for the first violation in a calendar year.

(2) Two hundred fifty dollars (\$250) for the second violation in a calendar year.

(3) Five hundred dollars (\$500) for all subsequent violations in a calendar year.

Payment shall be made to the secretary of state and deposited in the dealer enforcement account established under IC 9-32-7-2.

(d) If a purchaser or transferee does not receive a valid certificate of title within the time specified by this section, the purchaser or transferee has the right to return the vehicle to the vehicle dealer ten (10) days after giving the vehicle dealer written notice demanding delivery of a valid certificate of title and the dealer's failure to deliver a valid certificate of title within that ten (10) day period. Upon return of the vehicle to the dealer in the same or similar condition as delivered to the purchaser or transferee under this section, the vehicle dealer shall pay to the purchaser or transferee the purchase price plus sales taxes, finance expenses, insurance expenses, and any other amount paid to the

C
o
p
y



1 purchaser of the vehicle described in paragraph (3) at the
 2 time of sale of the vehicle to the retail purchaser. The identity
 3 of the previous seller or transferor is _____.
 4 Payoff of lien was made on (date) _____. I expect to deliver
 5 a valid and transferable certificate of title not later than
 6 (date) _____ from the State of (state) _____ to
 7 the purchaser.
 8 (3) That I will undertake reasonable commercial efforts to
 9 produce the valid certificate of title. The vehicle identification
 10 number is _____.

11 Signed _____, Dealer

12 By _____

13 Dated _____, _____

14 **CUSTOMER ACKNOWLEDGES RECEIPT OF A COPY OF**
 15 **THIS AFFIDAVIT.**

16 _____
 17 Customer Signature

18 **NOTICE TO THE CUSTOMER**

19 **If you do not receive a valid certificate of title within twenty-one**
 20 **(21) days after the date of sale, you have the right to return the**
 21 **vehicle to the vehicle dealer ten (10) days after giving the vehicle**
 22 **dealer written notice demanding delivery of a valid certificate of**
 23 **title and after the vehicle dealer's failure to deliver a valid**
 24 **certificate of title within that ten (10) day period. Upon return of**
 25 **the vehicle to the vehicle dealer in the same or similar condition as**
 26 **when it was delivered to you, the vehicle dealer shall pay you the**
 27 **purchase price plus sales taxes, finance expenses, insurance**
 28 **expenses, and any other amount that you paid to the vehicle dealer.**
 29 **If a lien is present on the previous owner's certificate of title, it is**
 30 **the responsibility of the third party lienholder to timely deliver the**
 31 **certificate of title in the third party's possession to the dealer not**
 32 **more than ten (10) business days after there is no obligation**
 33 **secured by the vehicle. If the dealer's inability to deliver a valid**
 34 **certificate of title to you within the above-described ten (10) day**
 35 **period results from the acts or omissions of a third party who has**
 36 **failed to timely deliver the certificate of title in the third party's**
 37 **possession to the dealer, the dealer may be entitled to claim against**
 38 **the third party the damages allowed by law.**

39 **Chapter 5. Manufacturers, Converter Manufacturers, and**
 40 **Dealers; Manufacturers' Certificates of Origin**

41 **Sec. 1. This chapter does not apply to an off-road vehicle.**

42 **Sec. 2. A manufacturer, a converter manufacturer, an**

C
o
p
y



1 automotive mobility dealer, a dealer, or other person may not sell
 2 or otherwise dispose of a new motor vehicle to another person, to
 3 be used by the other person for purposes of display or resale,
 4 without delivering to the other person a manufacturer's certificate
 5 of origin under this chapter that indicates the assignments of the
 6 certificate of origin necessary to show the ownership of the title to
 7 a person who purchases the motor vehicle.

8 **Sec. 3.** A person may not purchase or acquire a new motor
 9 vehicle without obtaining a valid manufacturer's certificate of
 10 origin from the seller of the motor vehicle.

11 **Sec. 4. (a)** Except as provided in subsection (b), certificates of
 12 origin and assignments of certificates of origin must be in a form:

13 (1) prescribed by the bureau; or

14 (2) approved by the bureau.

15 (b) A manufacturer's certificate of origin for a low speed vehicle
 16 must indicate that the motor vehicle is a low speed vehicle.

17 **Sec. 5.** A manufacturer, a converter manufacturer, an
 18 automotive mobility dealer, or a dealer must have:

19 (1) a certificate of title;

20 (2) an assigned certificate of title;

21 (3) a manufacturer's certificate of origin;

22 (4) an assigned manufacturer's certificate of origin; or

23 (5) other proof of ownership or evidence of right of possession
 24 as determined by the secretary;

25 for a motor vehicle, semitrailer, or recreational vehicle in the
 26 manufacturer's, converter manufacturer's, automotive mobility
 27 dealer's, or dealer's possession.

28 **Sec. 6. (a)** If a dealer purchases or acquires ownership of a:

29 (1) motor vehicle;

30 (2) semitrailer; or

31 (3) recreational vehicle;

32 in a state that does not have a certificate of title law, the dealer
 33 shall apply for an Indiana certificate of title for the motor vehicle,
 34 semitrailer, or recreational vehicle not more than thirty-one (31)
 35 days after the date of purchase or the date ownership of the motor
 36 vehicle, semitrailer, or recreational vehicle was acquired.

37 (b) The bureau shall collect a delinquent title fee as provided in
 38 IC 9-29-4-4 if a dealer fails to apply for a certificate of title for a
 39 motor vehicle, semitrailer, or recreational vehicle as described in
 40 subsection (a).

41 **Sec. 7.** The bureau shall provide forms on which applications for
 42 certificates of title and assignments of certificates of title must be

C
O
P
Y



1 made under this chapter.

2 **Sec. 8.** A manufacturer, a converter manufacturer, an
3 automotive mobility dealer, or a dealer shall deliver an assigned
4 certificate of title or certificate of origin to a person entitled to the
5 certificate of title or certificate of origin.

6 **Sec. 9. (a)** In order to obtain or maintain a manufacturer's, a
7 converter manufacturer's, an automotive mobility dealer's, or a
8 dealer's license from the secretary, a person must agree to allow a
9 police officer or an authorized representative of the secretary to
10 inspect:

11 (1) certificates of origin, certificates of title, assignments of
12 certificates of origin and certificates of title, or other proof of
13 ownership or evidence of right of possession as determined by
14 the secretary; and

15 (2) motor vehicles, semitrailers, or recreational vehicles that
16 are held for resale by the manufacturer, converter
17 manufacturer, automotive mobility dealer, or dealer;
18 in the manufacturer's, converter manufacturer's, automotive
19 mobility dealer's, or dealer's place of business during reasonable
20 business hours.

21 (b) A certificate of title, a certificate of origin, and any other
22 proof of ownership described under subsection (a):

23 (1) must be readily available for inspection by or delivery to
24 the proper persons; and

25 (2) may not be removed from Indiana.

26 **Chapter 6. Dealer License Plates**

27 **Sec. 1.** A person licensed under IC 9-32-11 may apply for a
28 dealer license plate. The application must include any information
29 the secretary reasonably requires. Upon application, a distinctive
30 registration number shall be assigned to each applicant. Two (2)
31 certificates of registration and two (2) metal license plates bearing
32 the registration number of the applicant shall then be issued to the
33 applicant.

34 **Sec. 2. (a)** The secretary shall issue dealer license plates under
35 this chapter according to the following classifications:

36 (1) Dealer-new.

37 (2) Dealer-used.

38 (3) Manufacturer.

39 (4) Dealer-wholesale.

40 (b) The secretary may adopt rules under IC 4-22-2 to establish
41 additional classifications of dealer license plates, and may
42 prescribe the general conditions for usage of an additional

C
O
P
Y



1 classification. The secretary shall establish the classifications of
2 antique car museum dealer license plates and dealer promotional
3 license plates.

4 **Sec. 3. (a) The secretary shall:**

5 (1) issue a research and development license plate under this
6 chapter to a manufacturer of a vehicle subcomponent system;
7 and

8 (2) adopt rules under IC 4-22-2 to prescribe the general
9 conditions for the:

- 10 (A) application;
- 11 (B) issuance; and
- 12 (C) use;

13 of research and development license plates for manufacturers of
14 vehicle component systems.

15 (b) The fee for a research and development license plate for a
16 manufacturer of a vehicle subcomponent system is the fee under
17 IC 9-29-17-2.

18 (c) A research and development license plate for a manufacturer
19 of a vehicle subcomponent system shall be displayed in accordance
20 with subsection (a)(2).

21 **Sec. 4.** The secretary shall determine the color, dimension, and
22 style of the letters and the information required on a dealer license
23 plate issued under this chapter.

24 **Sec. 5.** Upon payment of the fee under IC 9-29-17-1(b), an
25 applicant may obtain additional dealer license plates of the same
26 category. The applicant must demonstrate the applicant's need for
27 additional plates by stating the applicant's number of employees,
28 annual sales, and other supporting factors. The secretary shall
29 determine whether the applicant is entitled to additional plates.

30 **Sec. 6.** Dealer license plates issued to licensed dealers under this
31 chapter expire as follows:

- 32 (1) A person whose business name begins with the letters A
33 through B, inclusive, March 1 of each year.
- 34 (2) A person whose business name begins with the letters C
35 through D, inclusive, April 1 of each year.
- 36 (3) A person whose business name begins with the letters E
37 through G, inclusive, May 1 of each year.
- 38 (4) A person whose business name begins with the letters H
39 through I, inclusive, June 1 of each year.
- 40 (5) A person whose business name begins with the letters J
41 through L, inclusive, July 1 of each year.
- 42 (6) A person whose business name begins with the letters M

C
o
p
y



- 1 through O, inclusive, August 1 of each year.
- 2 (7) A person whose business name begins with the letters P
- 3 through R, inclusive, September 1 of each year.
- 4 (8) A person whose business name begins with the letters S
- 5 through T, inclusive, October 1 of each year.
- 6 (9) A person whose business name begins with the letters U
- 7 through Z, inclusive, November 1 of each year.

8 Dealer license plates issued to a sole proprietor expire based upon
9 the name of the sole proprietorship.

10 Sec. 7. (a) Except as provided in sections 8 and 9 of this chapter,
11 dealer-new, dealer-used, manufacturer, and wholesale license
12 plates may be used only on motor vehicles in the:

- 13 (1) dealer's inventory being held for sale;
- 14 (2) usual operation of the manufacturer's or dealer's business;
- 15 (3) movement of the manufacturer's or dealer's inventory; or
- 16 (4) inventory of a manufacturer or dealer that is unattended
- 17 by the manufacturer or dealer or the dealer's agent for a
- 18 maximum of ten (10) days by a prospective buyer or a service
- 19 customer.

20 (b) The license plates referenced in subsection (a) must be:

- 21 (1) primarily used or stored at an address within Indiana; or
- 22 (2) displayed on a vehicle being transported for purposes of
- 23 sale by a licensed Indiana dealer.

24 Sec. 8. Dealer-new, dealer-used, manufacturer, and wholesale
25 license plates may be used without restriction by a manufacturer,
26 a dealer, or an employee of a manufacturer or a dealer in
27 compliance with rules adopted by the secretary to prohibit use of
28 the plates solely to avoid payment of applicable taxes.

29 Sec. 9. Dealer-new, dealer-used, manufacturer, and wholesale
30 license plates may be used without restriction by a designee of a
31 dealer or a designee of a manufacturer under rules adopted by the
32 secretary. The rules must provide the following:

- 33 (1) The dealer or manufacturer is to be assessed and pay the
- 34 motor vehicle excise tax under IC 6-6-5 attributable to that
- 35 part of the total year that the designee operates the motor
- 36 vehicle.
- 37 (2) The dealer or manufacturer shall report to the secretary
- 38 the date of assignment to a designee, the designee's name and
- 39 address, and the date of termination of the assignment within
- 40 ten (10) days after the assignment or termination.
- 41 (3) The tax calculated in subdivision (1) shall be paid within
- 42 thirty (30) days after the termination of the assignment to the

C
o
p
y



1 designee or at the time the dealer or manufacturer purchases
2 license plates under this chapter.
3 **Sec. 10. Dealer-new, dealer-used, manufacturer, and wholesale**
4 **license plates may not be used on a vehicle that:**
5 (1) is required to be registered; and
6 (2) has a fee charged by dealers to others for the use of the
7 vehicle.
8 **Sec. 11. (a) The secretary may issue an interim license plate to**
9 **a dealer or manufacturer who is licensed and has been issued a**
10 **license plate under section 2 of this chapter.**
11 (b) The secretary shall prescribe the form of an interim license
12 plate issued under this section. However, an interim license plate
13 must bear the assigned registration number and provide sufficient
14 space for the expiration date as provided in subsection (c).
15 (c) Whenever a dealer or manufacturer sells or leases a motor
16 vehicle, the dealer or manufacturer may provide the buyer or
17 lessee with an interim license plate. The dealer shall, in the manner
18 provided by the secretary, affix on the plate in numerals and letters
19 at least three (3) inches high the date on which the interim license
20 plate expires.
21 (d) An interim license plate authorizes a motor vehicle owner or
22 lessor to operate the vehicle for a maximum period of thirty-one
23 (31) days after the date of sale or lease of the vehicle to the vehicle's
24 owner or lessor or until a regular license plate is issued, whichever
25 occurs first.
26 (e) A motor vehicle that is required by law to display license
27 plates on the front and rear of the vehicle is required to display
28 only a single interim license plate.
29 (f) An interim license plate shall be displayed:
30 (1) in the same manner required in IC 9-18-2-26; or
31 (2) in a location on the left side of a window facing the rear of
32 the motor vehicle that is clearly visible and unobstructed. The
33 plate must be affixed to the window of the motor vehicle.
34 (g) The dealer must provide an ownership document to the
35 purchaser at the time of issuance of the interim license plate that
36 must be kept in the motor vehicle during the period an interim
37 license plate is used.
38 (h) All interim license plates not issued by the dealer must be
39 retained in the possession of the dealer at all times.
40 **Sec. 12. A dealer may not knowingly or intentionally issue an**
41 **altered interim license plate or an interim license plate with false**
42 **or fictitious information.**

COPY



1 **Sec. 13. A person may not knowingly or intentionally operate a**
 2 **vehicle displaying an altered interim license plate issued under**
 3 **section 11 of this chapter.**

4 **Sec. 14. A record directly related to the use of interim license**
 5 **plates by a dealer must be made available to an investigating**
 6 **employee of the secretary upon demand at the place of business of**
 7 **the dealer.**

8 **Chapter 7. Accounts and Distribution of License and Permit**
 9 **Fees Under IC 9-32-11**

10 **Sec. 1. (a) The dealer compliance account is established as a**
 11 **separate account to be administered by the secretary. The funds in**
 12 **the account must be available, with the approval of the budget**
 13 **agency, for use in enforcing and administering this article.**

14 **(b) The expenses of administering this article shall be paid from**
 15 **money in the account.**

16 **(c) The treasurer of state shall invest the money in the dealer**
 17 **compliance account not currently needed to meet the obligations**
 18 **of the account in the same manner as other public money may be**
 19 **invested. Interest that accrues from these investments shall be**
 20 **deposited in the account.**

21 **(d) The dealer compliance account consists of the following:**

22 **(1) Money deposited under:**

23 **(A) IC 9-29-17-14(b);**

24 **(B) IC 9-29-17-14(c); and**

25 **(C) section 3(1) of this chapter.**

26 **(2) Appropriations to the account from other sources.**

27 **(3) Grants, gifts, donations, or transfers intended for deposit**
 28 **in the account.**

29 **(4) Interest that accrues from money in the account.**

30 **(e) Money in the dealer compliance account at the end of a state**
 31 **fiscal year does not revert to the state general fund.**

32 **(f) Money in the dealer compliance account is continuously**
 33 **appropriated to the secretary for the purposes of the account.**

34 **Sec. 2. (a) The dealer enforcement account is established as a**
 35 **separate account to be administered by the secretary.**

36 **(b) The dealer enforcement account consists of money deposited**
 37 **pursuant to:**

38 **(1) IC 9-32-4-1(c);**

39 **(2) IC 9-32-16-1(f);**

40 **(3) IC 9-32-16-13(d);**

41 **(4) IC 9-32-17-7; and**

42 **(5) IC 9-32-17-9.**



C
O
P
Y

1 The funds in the account shall be available, with the approval of
 2 the budget agency, for use to augment and supplement the funds
 3 appropriated for the administration of this article.

4 (c) The treasurer of state shall invest the money in the dealer
 5 enforcement account not currently needed to meet the obligations
 6 of the account in the same manner as other public money may be
 7 invested. Interest that accrues from these investments shall be
 8 deposited into the account.

9 (d) Money in the dealer enforcement account at the end of the
 10 state fiscal year does not revert to the state general fund.

11 (e) Money in the dealer enforcement account is continuously
 12 appropriated to the secretary for the purposes of the account.

13 **Sec. 3.** All money collected by the secretary from
 14 manufacturers, factory branches, distributors, dealers, automobile
 15 auctioneers, factory representatives, distributor representatives,
 16 wholesale dealers, transfer dealers, converter manufacturers, or
 17 automotive mobility dealers for licenses and permit fees under
 18 IC 9-29-17-8 through IC 9-29-17-13 shall be deposited as follows:

19 (1) Thirty percent (30%) to the dealer compliance account
 20 established by section 1 of this chapter.

21 (2) Forty percent (40%) to the motor vehicle highway account
 22 under IC 8-14-1.

23 (3) Twenty percent (20%) to the state police department, and
 24 this amount is continuously appropriated to the department
 25 for its use in enforcing odometer laws.

26 (4) Ten percent (10%) to the attorney general, and this
 27 amount is continuously appropriated to the attorney general
 28 for use in enforcing odometer laws.

29 **Chapter 8. Boat Dealers**

30 **Sec. 1.** Boat dealers are classified for the purposes of this
 31 chapter and IC 9-29-17-5 into two (2) categories as follows:

32 (1) Class A dealers having more than one (1) business location
 33 for the sale of boats.

34 (2) Class B dealers having only one (1) business location for
 35 the sale of boats.

36 **Sec. 2.** A person must be licensed under this chapter before the
 37 person may engage in the business of selling boats.

38 **Sec. 3. (a)** An application for a boat dealer license must meet all
 39 the following conditions:

40 (1) Be accompanied by the fee under IC 9-29-17-5.

41 (2) Be on a form prescribed by the secretary.

42 (3) Contain any information that the secretary reasonably

C
O
P
Y



1 needs to enable the secretary to determine fully the:

2 (A) qualifications and eligibility of the applicant to receive
3 the license;

4 (B) location of each of the applicant's places of business in
5 Indiana; and

6 (C) ability of the applicant to conduct properly the
7 business for which the application is submitted.

8 (b) An application for a license as a boat dealer must show
9 whether the applicant proposes to sell new or used boats or both
10 new and used boats.

11 Sec. 4. A license issued to a boat dealer must specify the location
12 of each place of business and shall be conspicuously displayed at
13 each business location. If a business name or location is changed,
14 the licensee shall notify the secretary within ten (10) days and
15 remit the fee specified under IC 9-29-17-6(a). The secretary shall
16 endorse that change on the boat dealer license if it is determined
17 that the change is not subject to other provisions of this chapter.

18 Sec. 5. A boat dealer license issued under this chapter is valid
19 for one (1) year after the date the boat dealer license is issued. All
20 license fees shall be paid at the annual rate under IC 9-29-17-5.

21 Sec. 6. (a) A person licensed under this chapter shall furnish
22 evidence that the person currently has liability insurance covering
23 the person's place of business. The policy must have limits of not
24 less than the following:

25 (1) One hundred thousand dollars (\$100,000) for bodily injury
26 to one (1) person.

27 (2) Three hundred thousand dollars (\$300,000) per accident.

28 (3) Fifty thousand dollars (\$50,000) for property damage.

29 (b) The minimum amounts must be maintained during the time
30 the license is valid.

31 Chapter 9. Licensing of Vehicle Salvaging

32 Sec. 1. A disposal facility, a used parts dealer, or an automotive
33 salvage rebuilder must be licensed by the secretary under this
34 chapter before the facility, dealer, or rebuilder may do any of the
35 following:

36 (1) Sell a used major component part of a vehicle.

37 (2) Wreck or dismantle a vehicle for resale of the major
38 component parts of the vehicle.

39 (3) Rebuild a wrecked or dismantled vehicle.

40 (4) Possess more than two (2) inoperable vehicles subject to
41 registration for more than thirty (30) days unless the facility,
42 dealer, or rebuilder holds a mechanic's lien on each vehicle

C
O
P
Y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

over the quantity of two (2).

(5) Engage in the business of storing, disposing, salvaging, or recycling of vehicles, vehicle hulks, or parts of vehicles.

Sec. 2. A disposal facility, a used parts dealer, or an automotive salvage rebuilder licensed in Indiana must have a principal place of business in Indiana conducting the business that is the basis for the license. A place of business that performs only ministerial tasks is not considered to be conducting business.

Sec. 3. To apply for a license under this chapter, a disposal facility, a used parts dealer, or an automotive salvage rebuilder must submit the following to the secretary:

(1) A completed application, which must be verified by the secretary.

(2) The licensing fee under IC 9-29-17-7.

Sec. 4. The secretary shall prescribe an application form to be used by persons applying for a license under this chapter. The application must include the following information:

(1) The applicant's name.

(2) The applicant's type of business organization and the following as appropriate:

(A) If the applicant is a corporation, the name and address of each officer and director of the corporation.

(B) If the applicant is a sole proprietorship, the name and address of the sole proprietor.

(C) If the applicant is a partnership, the name and address of each partner.

(D) If the applicant is an unincorporated association or similar form of business organization, the name and address of each member, trustee, or manager.

(3) The applicant's principal place of business.

(4) The types of activities specified in section 1 of this chapter that the applicant proposes to conduct.

Sec. 5. Each license under this chapter, except an initial license, shall be issued for a twelve (12) month period beginning March 1 and expiring the last day of February of each year. An initial license may be issued for a period of less than twelve (12) months, but the license must expire on the last day of February immediately following the date the license is issued.

Sec. 6. Within a reasonable time, the secretary shall do the following:

(1) Review all license applications submitted under this chapter.

C
O
P
Y



1 **(2) Approve a submitted license application unless any of the**
2 **following apply:**
3 **(A) The application does not conform with this chapter.**
4 **(B) The applicant has made a material fact**
5 **misrepresentation on the application.**
6 **(C) The applicant has been convicted of committing a**
7 **fraudulent act in connection with one (1) of the activities**
8 **specified in section 1 of this chapter.**
9 **Sec. 7. A person denied a license under section 6 of this chapter**
10 **is entitled to a hearing under IC 9-32-16.**
11 **Sec. 8. If the secretary approves a license application under this**
12 **chapter, the secretary shall grant the applicant:**
13 **(1) an initial license for the applicant's principal place of**
14 **business; and**
15 **(2) a supplemental license for each other place of business**
16 **listed on the application.**
17 **Sec. 9. The secretary shall prescribe the form of the licenses**
18 **granted under section 8 of this chapter. A license granted under**
19 **section 8 of this chapter must include the following information:**
20 **(1) The licensee's name.**
21 **(2) The licensee's type of business organization and the**
22 **following as appropriate:**
23 **(A) If a corporation, the name and address of each officer.**
24 **(B) If a sole proprietorship, the name and address of the**
25 **proprietor.**
26 **(C) If a partnership, the name and address of each**
27 **managing partner.**
28 **(D) If an unincorporated association or similar form of**
29 **business organization, the name and address of the**
30 **manager or other chief administrative official.**
31 **(3) The licensee's principal place of business.**
32 **(4) A listing of the types of business activities specified in**
33 **section 1 of this chapter that the licensee may conduct.**
34 **(5) The date the license expires.**
35 **Sec. 10. A licensee shall post a license granted to the licensee**
36 **under this chapter in a conspicuous place at the licensed place of**
37 **business.**
38 **Sec. 11. If the secretary receives a written complaint from a**
39 **local zoning body that a disposal facility or automotive salvage**
40 **rebuilder, subject to this chapter, is operating in violation of a local**
41 **zoning ordinance, the secretary shall delay the issuance or renewal**
42 **of the facility's or rebuilder's license under this chapter until the**

C
O
P
Y



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

local zoning complaints have been satisfied.

Chapter 10. Motor Vehicle Sales Advisory Board

Sec. 1. The motor vehicle sales advisory board is established to advise the secretary in the administration of this article.

Sec. 2. (a) The advisory board is composed of the secretary and eleven (11) persons appointed by the governor upon the recommendation of the secretary as follows:

- (1) Two (2) of the appointed members must be franchised new motor vehicle dealers as follows:**
 - (A) One (1) member must have sold fewer than seven hundred fifty (750) new motor vehicles in the year before the member's appointment.**
 - (B) One (1) member must have sold more than seven hundred forty-nine (749) new motor vehicles in the year before the member's appointment.**
- (2) Two (2) of the appointed members must represent the automobile manufacturing industry, and each must have been an Indiana resident for at least two (2) years immediately preceding the member's appointment.**
- (3) Two (2) of the appointed members must represent the general public and may not have any direct interest in the manufacture or sale of motor vehicles.**
- (4) One (1) member must represent used motor vehicle dealers that are not franchised new motor vehicle dealers.**
- (5) One (1) member must represent used motor vehicle auctioneers.**
- (6) One (1) member must represent the automobile salvage and recycling industry.**
- (7) One (1) member must represent boat dealers.**
- (8) One (1) member must represent the recreational vehicle industry.**

(b) Not more than six (6) members of the advisory board may be of the same political party.

Sec. 3. (a) A member appointed to the advisory board under section 2 of this chapter serves a three (3) year term. A person may not serve more than two (2) consecutive full terms. Each appointed member serves until the member's successor is appointed and qualified.

- (b) A member may be removed for good cause.**
- (c) A vacancy shall be filled by appointment of the governor for the unexpired term.**

Sec. 4. Members of the advisory board are entitled to receive the

C
O
P
Y



1 expenses and per diem allowed by law. Membership on the
2 advisory board does not constitute the holding of a public office.

3 **Sec. 5.** The secretary shall serve as chairperson of the advisory
4 board. The advisory board shall elect a vice chairperson and
5 secretary from the appointed members during the first month of
6 each year. The vice chairperson and secretary serve until their
7 successors are appointed and qualified and may be removed for
8 good cause.

9 **Sec. 6.** The advisory board shall meet at least one (1) time
10 during a calendar year. Additional meetings may be convened at
11 the call of the secretary or the written request of any three (3)
12 members.

13 **Sec. 7.** Seven (7) members of the advisory board constitute a
14 quorum for doing business. The majority vote of the members of
15 the quorum, present and voting, is required for the passage of a
16 matter put to a vote of the advisory board.

17 **Sec. 8.** The advisory board is vested with the following powers:

- 18 (1) To consult with and advise the secretary.
19 (2) To suggest rules, including the following:
20 (A) The contents of forms.
21 (B) Methods and procedures for the investigation and
22 evaluation of the qualifications of applicants for licenses.
23 (C) The criteria upon which to issue, deny, suspend, and
24 revoke licenses.
25 (D) Procedures for the investigation into and conduct of
26 hearings on unfair practices.

27 **Chapter 11. Regulation of Vehicle Merchandising**

28 **Sec. 1. (a)** The following persons must be licensed under this
29 article to engage in the business of buying or selling motor vehicles
30 or semitrailers:

- 31 (1) An automobile auctioneer.
32 (2) A converter manufacturer.
33 (3) A dealer.
34 (4) A distributor.
35 (5) A distributor representative.
36 (6) A factory branch.
37 (7) A factory representative.
38 (8) A manufacturer.
39 (9) A transfer dealer.
40 (10) A wholesale dealer.
41 (11) An automotive mobility dealer.
42 (b) An automotive mobility dealer who engages in the business



C
O
P
Y

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

of:
(1) selling, installing, or servicing;
(2) offering to sell, install, or service; or
(3) soliciting or advertising the sale, installation, or servicing of;
equipment or modifications specifically designed to facilitate use or operation of a vehicle by an individual who is disabled or aged must be licensed under this article.

Sec. 2. (a) An application for a license under this chapter must:

- (1) be accompanied by payment of the applicable fee required under IC 9-29-17;
- (2) be on a form prescribed by the secretary;
- (3) contain the information the secretary considers necessary to enable the secretary to determine fully:
 - (A) the qualifications and eligibility of the applicant to receive the license;
 - (B) the location of each of the applicant's places of business in Indiana; and
 - (C) the ability of the applicant to conduct properly the business for which the application is submitted; and
- (4) contain evidence of a bond required in subsection (e).

An application for a wholesale dealer license must contain the additional information required in section 3 of this chapter.

(b) An application for a license as a dealer must show whether the applicant proposes to sell new or used motor vehicles, or both.

(c) An applicant who proposes to use the Internet or another computer network to facilitate the sale of motor vehicles to consumers in Indiana shall, if the applicant's activities may result in the creation of business records outside Indiana, provide the division with the name, address, and telephone number of the person who has control of those business records. The secretary may not issue a license to a dealer who transacts business in this manner and does not have an established place of business in Indiana, except as proved under section 11(h) of this chapter.

(d) The application must include an affidavit from:

- (1) the person charged with enforcing a zoning ordinance, if one exists; or
- (2) the zoning enforcement officer under IC 36-7-4, if one exists;

who has jurisdiction over the real property where the applicant wants to operate as a dealer. The affidavit must state that the proposed location is zoned for the operation of a dealer's

C
O
P
Y



1 establishment. The applicant may file the affidavit at any time after
 2 the filing of the application. However, the secretary may not issue
 3 a license until the applicant files the affidavit.

4 (e) Except as provided in subsection (g), a licensee shall
 5 maintain a bond satisfactory to the secretary in the amount of
 6 twenty-five thousand dollars (\$25,000). The bond must:

- 7 (1) be in favor of the state; and
 8 (2) secure payment of fines, penalties, costs, and fees assessed
 9 by the secretary after:
 10 (A) notice;
 11 (B) opportunity for a hearing; and
 12 (C) opportunity for judicial review;

13 in addition to securing the payment of damages to a person
 14 aggrieved by a violation of this chapter by the licensee after
 15 a judgment has been issued.

16 (f) Service under this chapter shall be made in accordance with
 17 the Indiana Rules of Trial Procedure.

18 (g) Instead of meeting the requirement in subsection (e), a
 19 licensee may submit to the secretary evidence that the licensee is a
 20 member of a risk retention group that is regulated by the Indiana
 21 department of insurance.

22 **Sec. 3.** In addition to the requirements of section 2 of this
 23 chapter, a license application for a wholesale dealer must contain
 24 the following:

- 25 (1) A copy of a written lease that has a term of not less than
 26 one (1) year, if the established place of business is not owned
 27 by the applicant.
 28 (2) If the application is the initial application, photographs of
 29 the established place of business. The photographs must
 30 include but are not limited to the:
 31 (A) major exterior advertising sign; and
 32 (B) display and office building.

33 **Sec. 4.** A wholesale dealer that has been issued a license under
 34 this chapter must maintain the following standards for the license
 35 to remain valid:

- 36 (1) A conspicuous permanent sign with letters at least six (6)
 37 inches high bearing:
 38 (A) the business name of the wholesale dealer; and
 39 (B) the hours of operation of the wholesale dealer;
 40 must be located on the exterior of the established place of
 41 business of the wholesale dealer.
 42 (2) The office of the wholesale dealer must be:



C
O
P
Y

- 1 (A) housed at the established place of business of the
- 2 wholesale dealer;
- 3 (B) at least one hundred (100) square feet; and
- 4 (C) served with utilities such as electricity, lighting, heat,
- 5 and a business telephone exclusively for the use of the
- 6 wholesale dealer.
- 7 (3) The wholesale dealer or an employee of the wholesale
- 8 dealer must be present for the purposes of inspection of
- 9 records at the established place of business of the wholesale
- 10 dealer during the posted hours of operation of the business of
- 11 the wholesale dealer.
- 12 (4) All business records of the wholesale dealer must be kept
- 13 at the licensed place of business of the wholesale dealer.
- 14 Sec. 5. A manufacturer, distributor, factory branch, or dealer
- 15 proposing to sell new motor vehicles shall file and maintain with
- 16 the secretary:
- 17 (1) a current copy of each franchise to which the person is a
- 18 party; or
- 19 (2) if the person is a party to multiple franchises that are
- 20 identical except for stated items, a copy of the franchise form
- 21 with supplemental schedules of variations from the form.
- 22 Sec. 6. (a) The license issued to a factory branch, an automobile
- 23 auctioneer, a transfer dealer, or a dealer under this chapter:
- 24 (1) must specify the location of each place of business; and
- 25 (2) shall be conspicuously displayed at each business location.
- 26 (b) If a licensee's business name or location is changed, the
- 27 licensee shall notify the secretary not later than ten (10) days after
- 28 the change and remit the fee required under IC 9-29-17. The
- 29 secretary shall endorse the change on the license if the secretary
- 30 determines that the change is not subject to other provisions of this
- 31 article.
- 32 (c) A dealer who uses the Internet or another computer network
- 33 to facilitate the sale of motor vehicles as set forth in section 2(c) of
- 34 this chapter shall notify the secretary not later than ten (10) days
- 35 after any change in a name, address, or telephone number
- 36 documented in business records located outside Indiana that have
- 37 been created in transactions made in Indiana by the dealer. A
- 38 report made under this subsection is not subject to the fee required
- 39 under IC 9-29-17.
- 40 (d) A dealer who wants to change a location must submit to the
- 41 secretary an application for approval of the change. The
- 42 application must be accompanied by an affidavit from:

COPY



1 (1) the person charged with enforcing a zoning ordinance
 2 described in this subsection; or
 3 (2) the zoning enforcement officer under IC 36-7-4, if one
 4 exists;
 5 who has jurisdiction over the real property where the applicant
 6 wants to operate as a dealer. The affidavit must state that the
 7 proposed location is zoned for the operation of a dealer's
 8 establishment. The secretary may not approve a change of location
 9 or endorse a change of location on the dealer's license until the
 10 dealer provides the affidavit.

11 (e) For the purpose of this section, an offsite license issued under
 12 section 11 of this chapter does not constitute a change of location.

13 Sec. 7. A license issued to a factory representative or distributor
 14 representative must state the name of the representative's
 15 employer. Within ten (10) days after a change of employer, the
 16 licensee shall mail the license to the secretary and indicate the
 17 name and address of the licensee's new employer. The secretary
 18 shall endorse the change on the license and return the license to the
 19 licensee in care of the new employer of the licensee. A factory
 20 representative, distributor representative, or wholesale dealer
 21 must have a license when engaged in business and shall display the
 22 license upon request. A temporary license for a factory
 23 representative or distributor representative may be issued for a
 24 period of not more than one hundred twenty (120) days pending
 25 investigation by the secretary of the representative's qualification
 26 for a license.

27 Sec. 8. The secretary shall, by rules adopted under IC 4-22-2,
 28 establish requirements for an initial application for and renewal of
 29 an automotive mobility dealer's license. The rules must include a
 30 requirement that each initial or renewal application for an
 31 automotive mobility dealer's license include proof that the
 32 applicant is accredited through the Quality Assurance Program of
 33 the National Mobility Equipment Dealers Association.

34 Sec. 9. An automotive mobility dealer licensed under this
 35 chapter is entitled to:

- 36 (1) display;
- 37 (2) inventory;
- 38 (3) advertise;
- 39 (4) offer for sale; or
- 40 (5) do any combination of subdivisions (1) through (4)
- 41 concerning;
- 42 any adapted vehicle.

C
O
P
Y



1 **Sec. 10. This section does not apply to sales made at a motor**
 2 **vehicle industry sponsored trade show. A dealer may not sell or**
 3 **offer to sell a vehicle at a location away from the dealer's**
 4 **established place of business without obtaining an offsite sales**
 5 **license under section 11 of this chapter.**

6 **Sec. 11. (a) Except as provided in subsections (b) through (g),**
 7 **the secretary shall issue an offsite sales license to a dealer licensed**
 8 **under this chapter who submits an application for the license not**
 9 **later than ten (10) business days or two (2) calendar weeks before**
 10 **the offsite sale date. License applications under this section shall be**
 11 **made public upon the request of any person.**

12 **(b) The secretary may not issue an offsite sales license to a**
 13 **dealer who does not have an established place of business within**
 14 **Indiana.**

15 **(c) This subsection does not apply to:**

- 16 **(1) new manufactured housing dealers;**
- 17 **(2) recreational vehicle dealers;**
- 18 **(3) a rental company that is a dealer conducting a sale at a site**
 19 **within twenty (20) miles of any of its company owned**
 20 **affiliates;**
- 21 **(4) off-road vehicle dealers; or**
- 22 **(5) dealers of vehicles classified as classic, collector, or antique**
 23 **under rules adopted under section 18(a)(2)(B) of this chapter.**

24 **The secretary may not issue an offsite sales license to a licensed**
 25 **dealer proposing to conduct a sale outside a radius of twenty (20)**
 26 **miles from the established place of business of the licensed dealer.**

27 **(d) A vehicle display is not considered an offsite sale if it is**
 28 **conducted by a new vehicle franchised dealer in an open area**
 29 **where no sales personnel and no sales material are present.**

30 **(e) The secretary may not issue an offsite sales license to a**
 31 **licensed dealer proposing to conduct an offsite sale for more than**
 32 **ten (10) calendar days.**

33 **(f) As used in this subsection, "executive" has the meaning set**
 34 **forth in IC 36-1-2-5. The secretary may not issue an offsite sales**
 35 **license to a licensed dealer if the dealer does not have certification**
 36 **that the offsite sale would be in compliance with local zoning**
 37 **ordinances or other local ordinances. Authorization under this**
 38 **subsection may be obtained only from the following:**

- 39 **(1) If the offsite sale would be located within the corporate**
 40 **boundaries of a city or town, the executive of the city or town.**
- 41 **(2) If the offsite sale would be located outside the corporate**
 42 **boundaries of a city or town:**



C
O
P
Y

- 1 (A) except as provided in clause (B), the executive of the
- 2 county; or
- 3 (B) if the city or town exercises zoning jurisdiction under
- 4 IC 36-7-4-205(b) over the area where the offsite sale would
- 5 be located, the executive of the city or town.

6 (g) The secretary may not issue an offsite sales license to a
 7 licensed dealer who has held more than three (3) nonconsecutive
 8 offsite sales in the year ending on the date of the offsite sale for
 9 which the license application is being submitted.

10 (h) Section 2(c) of this chapter does not apply to the application
 11 or issuance of an offsite sales license under this section.

12 **Sec. 12.** A license issued under this chapter is valid for a one (1)
 13 year period in accordance with the following schedule:

14 (1) A person whose business name begins with the letters A
 15 through B, inclusive, shall register before March 1 of each
 16 year.

17 (2) A person whose business name begins with the letters C
 18 through D, inclusive, shall register before April 1 of each year.

19 (3) A person whose business name begins with the letters E
 20 through G, inclusive, shall register before May 1 of each year.

21 (4) A person whose business name begins with the letters H
 22 through I, inclusive, shall register before June 1 of each year.

23 (5) A person whose business name begins with the letters J
 24 through L, inclusive, shall register before July 1 of each year.

25 (6) A person whose business name begins with the letters M
 26 through O, inclusive, shall register before August 1 of each
 27 year.

28 (7) A person whose business name begins with the letters P
 29 through R, inclusive, shall register before September 1 of each
 30 year.

31 (8) A person whose business name begins with the letters S
 32 through T, inclusive, shall register before October 1 of each
 33 year.

34 (9) A person whose business name begins with the letters U
 35 through Z, inclusive, shall register before November 1 of each
 36 year.

37 A sole proprietor shall register based upon the name of the sole
 38 proprietorship.

39 **Sec. 13.** A person licensed under this article may transfer or
 40 assign a title for a motor vehicle.

41 **Sec. 14. (a)** A person licensed under this article shall furnish
 42 evidence that the person has liability insurance or garage liability

C
o
p
y



1 insurance covering the person's place of business. The policy must
2 have limits of at least the following:

3 (1) One hundred thousand dollars (\$100,000) for bodily injury
4 to one (1) person.

5 (2) Three hundred thousand dollars (\$300,000) for bodily
6 injury for each accident.

7 (3) Fifty thousand dollars (\$50,000) for property damage.

8 (b) The minimum amounts required by subsection (a) must be
9 maintained during the time the license is valid.

10 Sec. 15. (a) A person who ceases a business activity for which a
11 license was issued under this chapter shall do the following:

12 (1) Notify the secretary of the date that the business activity
13 will cease.

14 (2) Deliver to the secretary all permanent dealer license plates
15 and interim license plates issued to the person not later than
16 ten (10) days after the date the business activity will cease.

17 (b) A dealer may not transfer or sell the:

18 (1) dealer's license; or

19 (2) use of the dealer's license.

20 (c) A dealer that changes its form of organization or state of
21 incorporation may continue the dealer's licensure by filing an
22 amendment to the registration if the change does not involve a
23 material fact in the financial condition or management of the
24 dealer. The amendment becomes effective when filed or on the date
25 designated by the registrant in its filing. The new organization is a
26 successor to the original registrant for the purposes of this article.

27 (d) If there is a change in the dealer's ownership, the successive
28 owner shall file a new application for a license under this chapter.

29 Sec. 16. Except as provided in IC 9-29-17, all revenues accruing
30 to the secretary under this chapter shall be deposited in the motor
31 vehicle highway account under IC 8-14-1.

32 Sec. 17. A dealer who sells a motor vehicle through the use of
33 the Internet or another computer network shall deliver the motor
34 vehicle to the customer, or the customer's representative, at the
35 place of business of the dealer in Indiana.

36 Sec. 18. (a) A person licensed under this article shall be issued
37 a special event permit from the secretary for a special event that
38 meets the following conditions:

39 (1) The event is a vehicle auction conducted by auctioneers
40 licensed under IC 25-6.1-3.

41 (2) The vehicles to be auctioned are:

42 (A) at least fifteen (15) years old; or

C
O
P
Y



- 1 (B) classified as classic, collector, or antique vehicles under
- 2 rules adopted by the secretary.
- 3 (3) At least one hundred (100) vehicles will be auctioned
- 4 during the special event.
- 5 (4) The licensee submits to the secretary an application for a
- 6 special event permit not later than thirty (30) days before the
- 7 beginning date of the special event.
- 8 (5) The application under subdivision (4) is accompanied by
- 9 the permit fee required under IC 9-29-17-13.
- 10 (b) Not more than two (2) special event permits may be issued
- 11 by the secretary to the same applicant within a twelve (12) month
- 12 period.

Chapter 12. Disclosures Required in Motor Vehicle Leases

Sec. 1. A retail lessor shall do the following:

- 15 (1) Comply with the requirements of Regulation M (12 CFR
- 16 213) for disclosure of gross capitalized cost, capitalized cost
- 17 reduction, and adjusted capitalized cost adopted under the
- 18 federal Truth in Lending Act (15 U.S.C. 1601 et seq.).
- 19 (2) Disclose to a retail lessee in a separate blocked section in
- 20 a lease agreement, in capital letters in at least 10 point bold
- 21 type the following:
- 22 THIS IS A LEASE AGREEMENT.
- 23 THIS IS NOT A PURCHASE AGREEMENT.
- 24 PLEASE REVIEW THESE MATTERS CAREFULLY AND
- 25 SEEK INDEPENDENT PROFESSIONAL ADVICE IF YOU
- 26 HAVE ANY QUESTIONS CONCERNING THIS
- 27 TRANSACTION. YOU ARE ENTITLED TO AN EXACT
- 28 COPY OF THE AGREEMENT YOU SIGN.
- 29 (3) Provide the retail lessee with a copy of each document
- 30 signed by the retail lessee during the course of the lease
- 31 transaction.

Sec. 2. A trade-in vehicle used, in whole or in part, to pay amounts due at lease signing or delivery of a leased vehicle must be identified:

- 35 (1) as a trade-in vehicle in the lease agreement; and
- 36 (2) by year, make, and model.

The lease agreement must state the net credit of the trade-in vehicle used to pay amounts due at lease signing or delivery of the leased vehicle.

Sec. 3. A bona fide printing error identified on the face of the lease agreement does not constitute a violation of this chapter.

Sec. 4. (a) A retail lessor who fails to comply with the

COPY



1 requirements of this chapter is liable to the retail lessee for:
 2 (1) actual damages sustained;
 3 (2) a civil penalty of not more than one thousand dollars
 4 (\$1,000) per lease transaction; and
 5 (3) reasonable attorney's fees and costs.
 6 (b) In addition to any other remedies provided by law, a retail
 7 lessee may bring an action in circuit court to recover the damages,
 8 penalties, and fees described in subsection (a).
 9 (c) The total recovery of damages, penalties, and fees in a class
 10 action civil suit brought under this section may not exceed one
 11 hundred thousand dollars (\$100,000).
 12 Sec. 5. A civil suit described under section 4 of this chapter may
 13 be brought on behalf of a consumer by the attorney general.
 14 Sec. 6. An action authorized by sections 4 and 5 of this chapter
 15 must be brought not later than three (3) years after the date the
 16 lease agreement is signed.
 17 Chapter 13. Unfair Practices
 18 Sec. 1. It is an unfair practice for a dealer to require a
 19 purchaser of a motor vehicle, as a condition of sale and delivery of
 20 the motor vehicle, to purchase any equipment, part, or accessory
 21 not ordered by the purchaser unless the equipment, part, or
 22 accessory is:
 23 (1) already installed on the motor vehicle when the motor
 24 vehicle is received by or offered for sale by the dealer; or
 25 (2) required by law.
 26 Sec. 2. It is an unfair practice for a dealer to willingly fail to
 27 perform the obligations imposed on the dealer in connection with
 28 the delivery and preparation of a new motor vehicle for retail sale
 29 as provided in the preparation and delivery agreement of the
 30 manufacturer or distributor applicable to the motor vehicle.
 31 Sec. 3. It is an unfair practice for a dealer to willingly fail to
 32 perform the obligations imposed on the dealer in connection with
 33 the warranty agreement of the manufacturer or distributor
 34 applicable to any motor vehicle sold by the dealer.
 35 Sec. 4. It is an unfair practice for a dealer to sell a new motor
 36 vehicle having a trade name, trade or service mark, or related
 37 characteristic for which the dealer does not have a franchise in
 38 effect at the time of the sale. However, a vehicle having more than
 39 one (1) trade name, trade or service mark, or related characteristic
 40 as a result of modification or further manufacture by a
 41 manufacturer, converter manufacturer, or an automotive mobility
 42 dealer licensed under this article may be sold by a franchisee

COPY



1 appointed by that manufacturer, converter manufacturer, or
2 automotive mobility dealer.

3 **Sec. 5. It is an unfair practice for a dealer to willingly fail to**
4 **perform the fiduciary duty imposed on the dealer by IC 6-2.5-2-1**
5 **with regard to the collection and remittance of the state gross retail**
6 **tax. Willful violation of the fiduciary duty includes written or oral**
7 **agreements between a dealer and a prospective purchaser that**
8 **would give the appearance that a bona fide trade-in has taken**
9 **place, when in fact the purpose of the agreement is to reduce the**
10 **prospective purchaser's state gross retail tax and thereby deprive**
11 **the state of revenue.**

12 **Sec. 6. It is an unfair practice for a dealer to sell, exchange, or**
13 **transfer a rebuilt vehicle without disclosing in writing to the**
14 **purchaser, customer, or transferee the fact that the vehicle is a**
15 **rebuilt vehicle if the dealer knows or should reasonably know**
16 **before consummating the sale, exchange, or transfer that the**
17 **vehicle is a rebuilt vehicle.**

18 **Sec. 7. It is an unfair practice for a dealer to require a**
19 **purchaser of a motor vehicle as a condition of the sale and delivery**
20 **of the motor vehicle to pay a document preparation fee, unless the**
21 **fee:**

- 22 (1) reflects expenses actually incurred for the preparation of
23 documents;
24 (2) was affirmatively disclosed by the dealer;
25 (3) was negotiated by the dealer and the purchaser;
26 (4) is not for the preparation, handling, or service of
27 documents that are incidental to the extension of credit; and
28 (5) is set forth on a buyer's order or similar agreement by a
29 means other than preprinting.

30 **Sec. 8. (a) It is an unfair practice for a manufacturer or**
31 **distributor to violate IC 23-2-2.7.**

32 **(b) It is an unfair practice for a manufacturer or distributor to**
33 **enter into an agreement in which a dealer is required to waive the**
34 **provisions of:**

- 35 (1) this chapter; or
36 (2) IC 23-2-2.7.

37 **However, this subsection does not apply to a voluntary agreement**
38 **in which separate consideration is offered and accepted.**

39 **Sec. 9. It is an unfair practice for a manufacturer or distributor**
40 **to coerce a dealer to order parts, accessories, equipment,**
41 **machinery, tools, appliances, or any other commodity from a**
42 **person.**



C
O
P
Y

1 **Sec. 10. It is an unfair practice for a manufacturer or**
2 **distributor to prevent or require, or attempt to prevent or require,**
3 **by contract or otherwise, a change in the capital structure of a**
4 **dealer or the means by or through which the dealer finances the**
5 **dealer's operation, if the dealer at all times meets reasonable**
6 **capital standards agreed to by the dealer and the manufacturer or**
7 **distributor. A change in capital structure does not cause a change**
8 **in the principal management or have the effect of a sale of the**
9 **franchise without the consent of the manufacturer or distributor.**

10 **Sec. 11. It is an unfair practice for a manufacturer or**
11 **distributor to prevent or require, or attempt to prevent or require,**
12 **a dealer to change the dealer's executive management, other than**
13 **the principal dealer operator or operators, if the franchise was**
14 **granted in reliance upon the personal qualifications of the**
15 **principal dealer operator or operators.**

16 **Sec. 12. It is an unfair practice for a manufacturer or**
17 **distributor to prevent or require, or attempt to prevent or require,**
18 **by contract or otherwise, a dealer or an officer, a partner, or a**
19 **stockholder of a dealer to sell or transfer a part of the interest of**
20 **the officer, partner, or stockholder to any other person. A dealer,**
21 **an officer, a partner, or a stockholder may not sell, transfer, or**
22 **assign the franchise or a right under the franchise without the**
23 **consent of the manufacturer or distributor. This consent may not be**
24 **withheld unreasonably.**

25 **Sec. 13. It is an unfair practice for a manufacturer or**
26 **distributor to prevent or attempt to prevent a dealer from**
27 **receiving fair and reasonable compensation for the value of the**
28 **franchised business as a going concern. The dealer may not**
29 **transfer or assign the dealer's franchise without the consent of the**
30 **manufacturer or distributor, and the manufacturer or distributor**
31 **may not unreasonably withhold consent.**

32 **Sec. 14. It is an unfair practice for a manufacturer or**
33 **distributor to employ a person as a representative who has not**
34 **been licensed under this article.**

35 **Sec. 15. (a) It is an unfair practice for a manufacturer or**
36 **distributor to fail to compensate a dealer the posted labor rate for**
37 **the work and services the dealer is required to perform in**
38 **connection with the dealer's delivery and preparation obligations**
39 **under any franchise, or fail to compensate a dealer the posted**
40 **hourly labor rate for labor and other expenses incurred by the**
41 **dealer under the manufacturer's warranty agreements as long as**
42 **the posted rate is reasonable. Judgment of the reasonableness**

C
O
P
Y

1 includes consideration of charges for similar repairs by
 2 comparable repair facilities in the local area as well as mechanic's
 3 wages and fringe benefits.

4 (b) This section does not authorize a manufacturer or
 5 distributor and its franchisees in Indiana to establish a uniform
 6 hourly labor reimbursement rate effective for the entire state.

7 Sec. 16. (a) A manufacturer or distributor and at least thirty
 8 percent (30%) of its franchisees in Indiana of the same line make
 9 may agree in an express written contract citing this section to a
 10 uniform warranty reimbursement policy to be used by franchisees
 11 for the performance of warranty repairs. The contract must
 12 include reimbursement for parts used in warranty repairs or the
 13 use of a uniform time standards manual, or both. The allowance
 14 for diagnosis within the uniform time standards manual must be
 15 reasonable and adequate for the work and service to be performed.

16 The manufacturer or distributor:

17 (1) may have only one (1) contract with regard to each line
 18 make; and

19 (2) must have a reasonable and fair procedure for franchisees
 20 to request a modification or adjustment of a standard
 21 included in the uniform time standards manual.

22 (b) A contract described in subsection (a) must meet the
 23 following criteria:

24 (1) Establish a uniform parts reimbursement rate that must
 25 be greater than the manufacturer's or distributor's nationally
 26 established parts reimbursement rate in effect at the time the
 27 contract becomes effective. A subsequent contract must
 28 include a uniform reimbursement rate that is equal to or
 29 greater than the rate in the immediately prior contract.

30 (2) Apply to all warranty repair orders written while the
 31 agreement is in effect.

32 (3) At any time during the period the contract is in effect:

33 (A) be available to any franchisee of the same line make as
 34 the franchisees that entered into the contract with the
 35 manufacturer or distributor; and

36 (B) be available to a franchisee of the same line make on
 37 the same terms as apply to the franchisees that entered into
 38 the contract with the manufacturer or distributor.

39 (4) Be for a term not to exceed three (3) years.

40 (5) Allow any party to the uniform warranty reimbursement
 41 policy to terminate the policy with thirty (30) days prior
 42 written notice to all parties upon the annual anniversary of

C
O
P
Y



- 1 the policy, if the policy is for at least one (1) year.
- 2 (6) Remain in effect for the entire original period if the
- 3 manufacturer and at least one (1) franchisee remain parties
- 4 to the policy.
- 5 (c) A manufacturer or distributor that enters into a contract
- 6 with its franchisees under subsection (a) may seek to recover only
- 7 its costs from a franchisee that receives a higher reimbursement
- 8 rate, if authorized by law, subject to the following:
- 9 (1) Costs may be recovered only by increasing invoice prices
- 10 on new vehicles received by the franchisee.
- 11 (2) A manufacturer or distributor may make an exception for
- 12 vehicles that are titled in the name of a purchaser in another
- 13 state. However, price increases imposed for the purpose of
- 14 recovering costs imposed by this section may vary from time
- 15 to time and from model to model and must apply uniformly to
- 16 all franchisees of the same line make that have requested
- 17 reimbursement for warranty repairs at a level higher than
- 18 provided for in the contract.
- 19 (d) A manufacturer or distributor that enters into a contract
- 20 with its franchisees under subsection (a) shall do the following:
- 21 (1) Certify to the secretary under oath, in a writing signed by
- 22 a representative of the manufacturer or distributor, that at
- 23 the time the contract was entered into at least thirty percent
- 24 (30%) of the franchisees of the line make were parties to the
- 25 contract.
- 26 (2) File a copy of the contract with the bureau at the time of
- 27 the certification.
- 28 (3) Maintain a file that contains the information upon which
- 29 the certification required under subdivision (1) is based for
- 30 three (3) years after the certification is made.
- 31 Sec. 17. (a) It is an unfair practice for a manufacturer or
- 32 distributor to:
- 33 (1) fail to pay a claim made by a dealer for compensation for:
- 34 (A) delivery and preparation work;
- 35 (B) warranty work; and
- 36 (C) incentive payments;
- 37 not later than thirty (30) days after the claim is approved;
- 38 (2) fail to approve or disapprove a claim not later than thirty
- 39 (30) days after receipt of the claim; or
- 40 (3) disapprove a claim without notice to the dealer in writing
- 41 of the grounds for disapproval.
- 42 (b) A manufacturer or distributor may:

COPY



1 (1) audit a claim made by a dealer; or

2 (2) charge back to a dealer any amounts paid on a false or
3 unsubstantiated claim;

4 for up to one (1) year after the date on which the claim is paid.
5 However, the limitations of this subsection do not apply if the
6 manufacturer or distributor can prove fraud on a claim. A
7 manufacturer or distributor shall not discriminate among dealers
8 with regard to auditing or charging back claims.

9 Sec. 18. It is an unfair practice for a manufacturer or
10 distributor to sell a motor vehicle for resale to a person not
11 licensed under this article.

12 Sec. 19. It is an unfair practice for a manufacturer or
13 distributor to refuse or fail to indemnify and hold harmless a
14 dealer, upon written notification from the dealer, from all losses,
15 costs, and expenses that result or arise from or are related to a
16 complaint, claim, defense, or suit against the dealer that concerns
17 defects in a motor vehicle or other goods or services that are the
18 responsibility of the manufacturer or distributor.

19 Sec. 20. It is an unfair practice for an automobile auctioneer, a
20 wholesale dealer, or a transfer dealer, in connection with the
21 auctioneer's or dealer's business, to use false, deceptive, or
22 misleading advertising or to engage in deceptive acts or practices.

23 Sec. 21. It is an unfair practice for an employee, an agent, an
24 officer, a partner, or a representative of a licensee to engage in a
25 practice prohibited by this chapter.

26 Sec. 22. (a) It is an unfair practice for a manufacturer to
27 terminate a franchise in violation of IC 23-2-2.7-3. A dealer may
28 not transfer, assign, or sell the business and assets of a dealership
29 or an interest in the dealership to another person under an
30 agreement that contemplates or is conditioned on a continuation of
31 the franchise relationship with the manufacturer or distributor
32 unless the dealer first:

33 (1) notifies the manufacturer or distributor of the dealer's
34 decision to make the transfer, assignment, or sale by written
35 notice; and

36 (2) obtains the approval of the manufacturer or distributor.

37 The dealer must provide the manufacturer or distributor with
38 completed application forms and related information generally
39 used by the manufacturer or distributor to conduct a review of
40 such a proposal and a copy of all agreements regarding the
41 proposed transfer, assignment, or sale.

42 (b) The manufacturer or distributor shall send a letter by

C
O
P
Y



1 certified mail to the dealer not later than sixty (60) days after the
 2 manufacturer or distributor receives the information specified in
 3 subsection (a). The letter must indicate any disapproval of the
 4 transfer, assignment, or sale and must set forth the material
 5 reasons for the disapproval. If the manufacturer or distributor
 6 does not respond by letter within sixty (60) days after the
 7 manufacturer or distributor receives the information under
 8 subsection (a), the manufacturer's or distributor's consent to the
 9 proposed transfer, assignment, or sale is considered to have been
 10 granted. A manufacturer or distributor may not unreasonably
 11 withhold approval of a transfer, assignment, or sale under this
 12 section.

13 (c) A manufacturer or distributor has a right of first refusal as
 14 specified in the franchise agreement to acquire the new vehicle
 15 dealer's assets or ownership if there is a proposed change of more
 16 than fifty percent (50%) of the dealer's ownership or proposed
 17 transfer of more than fifty percent (50%) of the new vehicle
 18 dealer's assets, and all the following are met:

19 (1) The manufacturer or distributor notifies the dealer in
 20 writing of the intent of the manufacturer or distributor to
 21 exercise the right of first refusal within the sixty (60) day
 22 notice period under subsection (b).

23 (2) The exercise of the right of first refusal will result in the
 24 dealer and the dealer's owners receiving consideration, terms,
 25 and conditions that are either the same as or better than those
 26 they have contracted to receive under the proposed change of
 27 more than fifty percent (50%) of the dealer's ownership or
 28 transfer of more than fifty percent (50%) of the new vehicle
 29 dealer's assets.

30 (3) The proposed change of the dealership's ownership or
 31 transfer of the new vehicle dealer's assets does not involve the
 32 transfer of assets or the transfer or issuance of stock by the
 33 dealer or one (1) or more of the dealer's owners to any of the
 34 following:

35 (A) A designated family member or members, including
 36 any of the following members of one (1) or more dealer
 37 owners:

38 (i) The spouse.

39 (ii) A child.

40 (iii) A grandchild.

41 (iv) The spouse of a child or a grandchild.

42 (v) A sibling.



C
O
P
Y

- 1 (vi) A parent.
- 2 (B) A manager:
- 3 (i) employed by the dealer in the dealership during the
- 4 previous four (4) years; and
- 5 (ii) who is otherwise qualified as a dealer operator.
- 6 (C) A partnership or corporation controlled by any of the
- 7 family members described in clause (A).
- 8 (D) A trust arrangement established or to be established:
- 9 (i) for the purpose of allowing the new vehicle dealer to
- 10 continue to qualify as such under the manufacturer's or
- 11 distributor's standards; or
- 12 (ii) to provide for the succession of the franchise
- 13 agreement to designated family members or qualified
- 14 management in the event of the death or incapacity of
- 15 the dealer or the principal owner or owners.
- 16 (4) Except as otherwise provided in this subsection, the
- 17 manufacturer or distributor agrees to pay the reasonable
- 18 expenses, including reasonable attorney's fees, that do not
- 19 exceed the usual, customary, and reasonable fees charged for
- 20 similar work done for other clients, and that are incurred by
- 21 the proposed owner or transferee before the manufacturer's
- 22 or distributor's exercise of the right of first refusal in
- 23 negotiating and implementing the contract for the proposed
- 24 change of the dealer ownership or the transfer of the new
- 25 vehicle dealer's assets. Payment of expenses and attorney's
- 26 fees is not required if the dealer has failed to submit an
- 27 accounting of those expenses not later than twenty (20) days
- 28 after the dealer receives the manufacturer's or distributor's
- 29 written request for such an accounting. An expense
- 30 accounting may be requested by a manufacturer or
- 31 distributor before exercising the right of first refusal.
- 32 (d) Violation of this section by a manufacturer or distributor is
- 33 an unfair practice by the manufacturer or distributor.
- 34 Sec. 23. It is an unfair practice for a manufacturer, distributor,
- 35 officer, or agent to do any of the following:
- 36 (1) Require, coerce, or attempt to coerce a new motor vehicle
- 37 dealer in Indiana to:
- 38 (A) change the location of the dealership;
- 39 (B) make any substantial alterations to the use of
- 40 franchises; or
- 41 (C) make any substantial alterations to the dealership
- 42 premises or facilities;

COPY



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

if to do so would be unreasonable or would not be justified by current economic conditions or reasonable business considerations. This subdivision does not prevent a manufacturer or distributor from establishing and enforcing reasonable facility requirements.

(2) Require, coerce, or attempt to coerce a new motor vehicle dealer in Indiana to divest ownership of or management in another line or make of motor vehicles that the dealer has established in its dealership facilities with the prior written approval of the manufacturer or distributor.

(3) Establish or acquire wholly or partially a franchisor owned outlet engaged wholly or partially in a substantially identical business to that of the franchisee within the exclusive territory granted the franchisee by the franchise agreement or, if no exclusive territory is designated, competing unfairly with the franchisee within a reasonable market area. A franchisor is not considered to be competing unfairly if operating:

- (A) a business for less than two (2) years;
- (B) in a bona fide retail operation that is for sale to any qualified independent person at a fair and reasonable price; or
- (C) in a bona fide relationship in which an independent person has made a significant investment subject to loss in the business operation and can reasonably expect to acquire majority ownership or managerial control of the business on reasonable terms and conditions.

This subdivision does not apply to recreational vehicle manufacturer franchisors.

Sec. 24. (a) This section does not apply to the relocation of a new motor vehicle dealer to a location that is not more than two (2) miles from its established place of business.

(b) This section does not apply to the reopening or replacement in a relevant market area of a closed dealership that was closed within the preceding three hundred and sixty five (365) days, if the established place of business of the reopened or replacement dealer is within two (2) miles of the established place of business of the closed dealership.

(c) This section does not apply to a new motor vehicle dealer located in a county having a population of more than one hundred thousand (100,000) if:

- (1) the new motor vehicle dealer relocates to a site that is

C
O
P
Y



1 located at a distance greater than the existing distance of
 2 another new motor vehicle dealer of the same line make
 3 before the relocation; and
 4 (2) the site of the relocation is outside an area that is within a
 5 radius of four (4) miles from another new motor vehicle
 6 dealer of the same line make;
 7 but does apply to a new motor vehicle dealer that, before January
 8 1, 2013, had been engaged in the process of relocating but had not
 9 physically relocated to the new intended site by January 1, 2013,
 10 and to a new motor vehicle dealer that began engaging in the
 11 process of relocating on or after January 1, 2013.

12 (d) Before a franchisor enters into a franchise establishing or
 13 relocating a new motor vehicle dealer within a relevant market
 14 area where the same line make is represented, the franchisor shall
 15 give written notice to each new motor vehicle dealer of the same
 16 line make in the relevant market area of the franchisor's intention
 17 to establish an additional dealer or to relocate an existing dealer
 18 within that relevant market area.

19 (e) Not later than thirty (30) days after:
 20 (1) receiving the notice provided for in subsection (d); or
 21 (2) the end of any appeal procedure provided by the
 22 franchisor;

23 a new motor vehicle dealer may bring a declaratory judgment
 24 action before the division to determine whether good cause exists
 25 for the establishing or relocating of a proposed new motor vehicle
 26 dealer. If an action is filed under this section, the franchisor may
 27 not establish or relocate the proposed new motor vehicle dealer
 28 until the division has rendered a decision on the matter. An action
 29 brought under this section shall be given precedence over all other
 30 matters pending before the division.

31 (f) In determining whether good cause exists for establishing or
 32 relocating an additional new motor vehicle dealer for the same line
 33 make, the division shall take into consideration the existing
 34 circumstances, including the following:

- 35 (1) Permanency of the investment.
- 36 (2) Effect on the retail new motor vehicle business and the
 37 consuming public in the relevant market area.
- 38 (3) Whether it is injurious or beneficial to the public welfare.
- 39 (4) Whether the new motor vehicle dealers of the same line
 40 make in that relevant market area are providing adequate
 41 competition and convenient consumer care for the motor
 42 vehicles of that line make in that market area, including the

COPY



- 1 adequacy of motor vehicle sales and qualified service
- 2 personnel.
- 3 **(5) Whether the establishment or relocation of the new motor**
- 4 **vehicle dealer would promote competition.**
- 5 **(6) Growth or decline of the population and the number of**
- 6 **new motor vehicle registrations in the relevant market area.**
- 7 **(7) The effect on the relocating dealer of a denial of its**
- 8 **relocation into the relevant market area.**

9 **Sec. 25. It is an unfair practice for a person to:**

- 10 **(1) act as;**
- 11 **(2) offer to act as; or**
- 12 **(3) profess to be;**
- 13 **a broker in the advertising, buying, or selling of at least five (5)**
- 14 **new or used vehicles per year.**

15 **Sec. 26. It is an unfair practice for a dealer to, in connection**

16 **with the offer, sale, or purchase of a vehicle, directly or indirectly:**

- 17 **(1) employ a device, scheme, or artifice to defraud;**
- 18 **(2) make an untrue statement of a material fact or omit to**
- 19 **state a material fact necessary to make the statement made,**
- 20 **in light of the circumstances under which the statement was**
- 21 **made, not misleading; or**
- 22 **(3) engage in an act, practice, or course of business that**
- 23 **operates or would operate as a fraud or deceit upon another**
- 24 **person.**

25 **Chapter 14. Damage to New Motor Vehicles**

26 **Sec. 1. Notwithstanding the terms, provisions, or conditions of**

27 **an agreement or franchise, a motor vehicle dealer is solely liable**

28 **for damage to a new motor vehicle:**

- 29 **(1) after acceptance from the carrier or transporter; and**
- 30 **(2) before delivery to the ultimate purchaser.**

31 **Sec. 2. Notwithstanding the terms, provisions, or conditions of**

32 **any agreement or franchise, a manufacturer, converter**

33 **manufacturer, or automotive mobility dealer is liable for all**

34 **damage to a new motor vehicle before delivery of the motor vehicle**

35 **to a carrier or transporter.**

36 **Sec. 3. A motor vehicle dealer is liable for damage to a new**

37 **motor vehicle after the motor vehicle is delivered to the carrier or**

38 **transporter only if the dealer selects the method of transportation,**

39 **mode of transportation, and the carrier or transporter. In all other**

40 **instances, the manufacturer is liable for carrier related damage to**

41 **a new motor vehicle.**

42 **Sec. 4. (a) This section does not apply to damage to:**

C
o
p
y



- 1 (1) glass;
- 2 (2) radios;
- 3 (3) tires; and
- 4 (4) bumpers;

5 when replaced by identical manufacturer's original equipment.

6 (b) Any uncorrected or corrected damage to a new motor
7 vehicle that exceeds four percent (4%) of the manufacturer's
8 suggested retail price (as defined in 26 U.S.C. 4216), as measured
9 by retail repair costs, must be disclosed in writing before delivery
10 of the motor vehicle to an ultimate purchaser.

11 **Sec. 5. Repaired damage to a new motor vehicle ordered by a**
12 **customer not exceeding four percent (4%) of the manufacturer's**
13 **suggested retail price (as defined in 26 U.S.C. 4216) does not need**
14 **to be disclosed at the time of sale.**

15 **Chapter 15. Succession to Franchise by Designated Family**
16 **Members**

17 **Sec. 1. This chapter does not apply to a franchise if:**

- 18 (1) the franchise is granted to a dealer other than a new motor
19 vehicle dealer; and
- 20 (2) the franchise or other written document filed with the
21 franchisor includes the franchisee's designation of a successor
22 to the franchise who is not the:
 - 23 (A) spouse of the franchisee;
 - 24 (B) child of the franchisee;
 - 25 (C) grandchild of the franchisee;
 - 26 (D) spouse of a:
 - 27 (i) child; or
 - 28 (ii) grandchild;
 - 29 of the franchisee;
 - 30 (E) parent of the franchisee; or
 - 31 (F) sibling of the franchisee.

32 **Sec. 2. A designated family member of a deceased or**
33 **incapacitated franchisee may succeed the franchisee under the**
34 **existing franchise if:**

- 35 (1) the manufacturer or distributor determines, subject to
36 section 3 of this chapter, that the existing franchise should be
37 honored; and
- 38 (2) the designated family member complies with section 4 of
39 this chapter.

40 **Sec. 3. A manufacturer or distributor may refuse to honor the**
41 **succession of an existing franchise under section 2 of this chapter**
42 **only for good cause.**

C
O
P
Y



1 **Sec. 4. To qualify under section 2 of this chapter to succeed a**
2 **franchisee under the existing franchise, a designated family**
3 **member must do all the following:**

4 **(1) Not later than one hundred twenty (120) days after the**
5 **franchisee's death or disability, give the manufacturer or**
6 **distributor written notice of the designated family member's**
7 **intention to succeed to the franchise.**

8 **(2) Agree to be bound by all terms and conditions of the**
9 **existing franchise.**

10 **(3) Meet the criteria generally applied at the time of the death**
11 **or incapacity of the franchisee by the manufacturer or**
12 **distributor in qualifying new motor vehicle dealers as**
13 **franchisees.**

14 **(4) If requested by the manufacturer or distributor, promptly**
15 **supply personal and financial data that is reasonably**
16 **necessary for the manufacturer or distributor to determine if**
17 **the existing franchise should be honored.**

18 **Sec. 5. (a) Not later than sixty (60) days after receipt of:**

19 **(1) notice from a designated family member under section 4(1)**
20 **of this chapter; or**

21 **(2) requested personal or financial data under section 4(4) of**
22 **this chapter;**

23 **a manufacturer or distributor that determines that good cause**
24 **exists for refusing to honor an existing franchise shall serve notice**
25 **of the determination on the designated family member.**

26 **(b) The notice required under subsection (a) must state the**
27 **following:**

28 **(1) The specific grounds for the manufacturer's or**
29 **distributor's determination.**

30 **(2) The date on which the existing franchise will be**
31 **discontinued, which must be at least ninety (90) days after the**
32 **date the notice is served.**

33 **(c) If notice of the manufacturer's determination is not served**
34 **within the time specified in subsection (a) and does not comply with**
35 **subsection (b), the franchise must be honored and is not subject to**
36 **discontinuance under this chapter.**

37 **Chapter 16. Administration and Legal Proceedings**

38 **Sec. 1. (a) This chapter shall be administered by the secretary.**

39 **(b) The secretary:**

40 **(1) shall employ employees, including a director, investigators,**
41 **or attorneys, necessary for the administration of this article;**
42 **and**

C
O
P
Y



- 1 **(2) shall fix the compensation of the employees with the**
- 2 **approval of the budget agency.**
- 3 **(c) It is unlawful for the director or an officer, employee, or**
- 4 **designee of the secretary to use for personal benefit or the benefit**
- 5 **of others records or other information obtained by or filed with the**
- 6 **dealer services division under this article that are confidential. This**
- 7 **article does not authorize the director or an officer, employee, or**
- 8 **designee of the secretary to disclose the record or information,**
- 9 **except in accordance with this chapter.**
- 10 **(d) This article does not create or diminish a privilege or**
- 11 **exemption that exists at common law, by statute or rule, or**
- 12 **otherwise.**
- 13 **(e) The secretary may develop and implement dealer's and**
- 14 **vehicle purchaser's education initiatives to inform dealers and the**
- 15 **public about the offer or sale of vehicles, with particular emphasis**
- 16 **on the prevention and detection of fraud involving vehicle sales. In**
- 17 **developing and implementing these initiatives, the secretary may**
- 18 **collaborate with public and nonprofit organizations with an**
- 19 **interest in consumer education. The secretary may accept a grant**
- 20 **or donation from a person that is not affiliated with the dealer**
- 21 **industry or from a nonprofit organization, regardless of whether**
- 22 **the organization is affiliated with the dealer industry, to develop**
- 23 **and implement consumer education initiatives. This subsection**
- 24 **does not authorize the secretary to require participation or**
- 25 **monetary contributions of a registrant in an education program.**
- 26 **(f) Fees and funds accruing from the administration of this**
- 27 **article:**
 - 28 **(1) described in IC 9-32-7-1(d) shall be accounted for by the**
 - 29 **secretary and shall be deposited with the treasurer of state to**
 - 30 **be deposited in the dealer compliance account established by**
 - 31 **IC 9-32-7-1(a);**
 - 32 **(2) described in IC 9-32-7-2(b) shall be accounted for by the**
 - 33 **secretary and shall be deposited with the treasurer of state to**
 - 34 **be deposited in the dealer enforcement account established by**
 - 35 **IC 9-32-7-2(a);**
 - 36 **(3) described in IC 9-29-17-14(b)(2), IC 9-29-17-14(c)(2),**
 - 37 **IC 9-29-17-15, and IC 9-32-7-3(2) shall be accounted for by**
 - 38 **the secretary and shall be deposited with the treasurer of state**
 - 39 **to be deposited in the motor vehicle highway account under**
 - 40 **IC 8-14-1;**
 - 41 **(4) described in IC 9-32-7-3(3) shall be accounted for by the**
 - 42 **secretary and shall be deposited with the treasurer of state to**

COPY



1 be deposited with the state police department, and these fees
 2 and funds are continuously appropriated to the department
 3 for its use in enforcing odometer laws;

4 (5) described in IC 9-32-7-3(4) shall be accounted for by the
 5 secretary and shall be deposited with the treasurer of state to
 6 be deposited with the attorney general, and these fees and
 7 funds are continuously appropriated to the attorney general
 8 for use in enforcing odometer laws; and

9 (6) described in IC 9-29-1-4(a) shall be accounted for by the
 10 secretary and shall be deposited with the treasurer of state to
 11 be deposited in the state police building account.

12 Expenses incurred in the administration of this article shall be paid
 13 from the state general fund upon appropriation being made for the
 14 expenses in the manner provided by law for the making of those
 15 appropriations. However, grants and donations under subsection
 16 (e), costs of investigations, and civil penalties recovered under this
 17 chapter shall be deposited by the treasurer of state in the dealer
 18 enforcement account established by IC 9-32-7-2. The funds in the
 19 dealer compliance account established by IC 9-32-7-1 must be
 20 available, with the approval of the budget agency, to augment and
 21 supplement the funds appropriated for the administration of this
 22 article.

23 (g) In connection with the administration and enforcement of
 24 this article, the attorney general shall render all necessary
 25 assistance to the director upon the request of the director. To that
 26 end, the attorney general shall employ legal and other professional
 27 services as are necessary to adequately and fully perform the
 28 service under the direction of the director as the demands of the
 29 division require. Expenses incurred by the attorney general for the
 30 purposes stated under this subsection are chargeable against and
 31 shall be paid out of funds appropriated to the attorney general for
 32 the administration of the attorney general's office. The attorney
 33 general may authorize the director and the director's designee to
 34 represent the director and the division in any proceeding involving
 35 enforcement or defense of this article.

36 (h) The secretary, director, and employees of the division are
 37 not liable in an individual capacity, except to the state, for an act
 38 done or omitted in connection with the performance of their duties
 39 under this article.

40 (i) The director and each attorney or investigator designated by
 41 the secretary:

42 (1) are police officers of the state;



C
O
P
Y

1 (2) have all the powers and duties of police officers in
2 conducting investigations for violations of this article, or in
3 serving any process, notice, or order issued by an officer,
4 authority, or court in connection with the enforcement of this
5 article; and

6 (3) comprise the enforcement department of the division.
7 The division is a criminal justice agency for purposes of
8 IC 5-2-4-1(3) and IC 10-13-3-6.

9 (j) The provisions of this article delegating and granting power
10 to the secretary, division, and director shall be liberally construed
11 to the end that:

12 (1) the practice or commission of fraud may be prohibited and
13 prevented; and

14 (2) disclosure of sufficient and reliable information in order
15 to afford reasonable opportunity for the exercise of
16 independent judgment of the persons involved may be
17 assured.

18 (k) Copies of any statements and documents filed in the office of
19 the secretary and of any records of the secretary certified by the
20 director are admissible in any prosecution, action, suit, or
21 proceeding based on, arising out of, or under this article to the
22 same effect as the original of the statement, document, or record
23 would be if actually produced.

24 Sec. 2. (a) An order issued under this article may deny a dealer
25 license application for registration if the secretary finds that the
26 order is in the public interest and subsection (c) authorizes the
27 action. An order may condition or limit the license of an applicant
28 to be a dealer and, if the applicant for a dealer license is a partner,
29 officer, director, or person having similar status or performing
30 similar functions, or a person directly or indirectly in control of the
31 dealership, the order may condition or limit the license.

32 (b) If the secretary finds that an order is in the public interest
33 and subsection (c) authorizes the action, an order issued under this
34 article may deny, revoke, suspend, condition, limit, or permanently
35 bar the granting of a license to or an application for a license from
36 a dealer, or a partner, an officer, a director, or a person having a
37 similar status or performing similar functions as a dealer, or a
38 person directly or indirectly in control of the dealer. However, the
39 secretary may not:

40 (1) institute a revocation or suspension proceeding under this
41 subsection based on an order issued under the law of another
42 state that is reported to the secretary or a designee of the

C
o
p
y



1 secretary more than one (1) year after the date of the order on
 2 which it is based; or
 3 (2) issue an order on the basis of an order issued under the
 4 dealer services laws of another state unless the other order
 5 was based on conduct for which subsection (c) would
 6 authorize the action had the conduct occurred in Indiana.

7 (c) A person may be disciplined under subsections (a) and (b) if
 8 the person:

- 9 (1) has filed an application for a dealer license in Indiana
 10 under this article, or its predecessor, within the previous ten
 11 (10) years, which, as of the effective date of license or
 12 registration or as of any date after filing in the case of an
 13 order denying effectiveness, was incomplete as to a material
 14 fact or contained a statement that, in light of the
 15 circumstances under which it was made, was false or
 16 misleading with respect to a material fact;
- 17 (2) knowingly violated or knowingly failed to comply with this
 18 article, or its predecessor, within the previous ten (10) years;
- 19 (3) has been convicted of a felony within the previous ten (10)
 20 years or has been convicted of a misdemeanor involving theft,
 21 fraud, or an aspect of business involving the offer, sale,
 22 financing, repair, or manufacture of a vehicle;
- 23 (4) is enjoined or restrained by a court with jurisdiction in an
 24 action instituted by a state or the United States from engaging
 25 in or continuing an act, practice, or course of business
 26 involving an aspect of a business involving the offer, barter,
 27 sale, purchase, transfer, financing, repair, or manufacture of
 28 a vehicle;
- 29 (5) refuses to allow or otherwise impedes the secretary from
 30 conducting an audit or inspection;
- 31 (6) has engaged in dishonest or unethical practices in a
 32 business involving the offer, barter, sale, purchase, transfer,
 33 financing, repair, or manufacture of a vehicle within the
 34 previous ten (10) years;
- 35 (7) is engaging in unfair practices as set forth in this article;
- 36 (8) is on the most recent tax warrant list supplied to the
 37 secretary by the department of state revenue;
- 38 (9) violates IC 23-2-2.7; or
- 39 (10) violates IC 9-19-9.

40 (d) The secretary may suspend or deny an application, impose
 41 fines and costs, restrict, condition, limit, bar, suspend, or rescind
 42 a dealer license, or order restitution, or do any combination of

C
O
P
Y



1 these actions before final determination of an administrative
2 proceeding. Upon the issuance of an order, the secretary shall
3 promptly notify each person subject to the order:

- 4 (1) that the order has been issued;
- 5 (2) the reasons for the action; and
- 6 (3) that within fifteen (15) days after the receipt of a request
7 in a record from the person the matter will be scheduled for
8 a hearing.

9 If a hearing is not requested and no hearing is ordered by the
10 secretary within thirty (30) days after the date of service of the
11 order, the order becomes final by operation of law. If a hearing is
12 requested or ordered, the secretary, after notice of and opportunity
13 for hearing to each person subject to the order, may modify or
14 vacate the order or extend the order until final determination.

15 (e) Revocation or suspension of a license of a manufacturer, a
16 distributor, a factory branch, a dealer, or an automobile auctioneer
17 may be limited to one (1) or more locations, to one (1) or more
18 defined areas, or only to certain aspects of the business.

19 (f) Except as provided in subsection (d), an order may not be
20 issued under this section without:

- 21 (1) appropriate notice to the applicant or registrant;
- 22 (2) an opportunity for a hearing; and
- 23 (3) findings of fact and conclusion of law in a record.

24 (g) A person that controls, directly or indirectly, a person not in
25 compliance with this section may be disciplined by order of the
26 secretary under subsections (a) and (b) to the same extent as the
27 noncomplying person, unless the controlling person did not know,
28 and in the exercise of reasonable care could not have known, of the
29 existence of conduct that is a ground for discipline under this
30 section.

31 (h) A person subject to this chapter that has not been issued a
32 license is subject to the same disciplinary fines, costs, and penalties
33 as if a license had been issued.

34 **Sec. 3.** Information or documents obtained by the division in the
35 course of an investigation, including an audit conducted under
36 IC 9-32-16-6(c), are law enforcement records for the purposes
37 IC 5-14-3-4(b)(1).

38 **Sec. 4.** A person complying with any request, order, or subpoena
39 issued by the division for the production of documentary evidence
40 shall retain the originals and shall provide the division with clearly
41 legible, true, and complete copies of the documents requested,
42 along with a signed cover letter, which must identify those

C
O
P
Y



1 documents with a reasonable degree of specificity.

2 **Sec. 5.** All dealers licensed with the division shall, upon request,
3 provide members of the staff of the division prompt access, during
4 reasonable business hours, to that part of the premises at the
5 dealer's place of business where:

6 (1) documents are stored; or

7 (2) vehicle sales are offered, made, or processed.

8 **Sec. 6. (a)** A dealer licensed or required to be licensed under this
9 article shall make and maintain the records, accounts,
10 correspondence, memoranda, papers, books, and other records
11 required under this article.

12 (b) Dealer records required to be maintained under
13 IC 9-32-6-14 and other records required under this article may be
14 maintained in any form of data storage acceptable to the secretary
15 if the records are readily accessible and available to copy by an
16 investigating or auditing employee of the secretary upon demand
17 at the place of business of the dealer.

18 (c) The records of a dealer licensed or required to be licensed
19 under this article are subject to such reasonable periodic, special,
20 or other audits or inspections by a representative of the secretary,
21 within or outside Indiana, as the secretary considers necessary or
22 appropriate in the public interest and for the protection of
23 investors. An audit or inspection may be made at any time and
24 without prior notice. The representative of the secretary may copy,
25 and remove for audit or inspection copies of, the records the
26 secretary reasonably considers necessary or appropriate to
27 conduct the audit or inspection.

28 (d) Dealer records required to be maintained under
29 IC 9-32-6-14 and other records required under this article must be
30 maintained at the place of business of a dealer for a period of two
31 (2) years. Following the two (2) year period, records may be moved
32 offsite but must be maintained for a period of five (5) years.

33 **Sec. 7.** At the request of the division or equivalent regulator of
34 another state or foreign jurisdiction, the secretary may provide
35 assistance if the requesting regulator states that the requesting
36 regulator is conducting an investigation to determine whether a
37 person has violated, is violating, or is about to violate a law or rule
38 of the other state or foreign jurisdiction relating to dealer matters
39 that the requesting regulator administers or enforces. The
40 secretary may provide assistance by using the authority to
41 investigate and the powers conferred by this article as the
42 secretary determines are necessary or appropriate. The assistance



C
O
P
Y

1 may be provided without regard to whether the conduct described
 2 in the request would also constitute a violation of this article or
 3 other law of Indiana if occurring in Indiana. In deciding whether
 4 to provide the assistance, the secretary may consider:

- 5 (1) whether the requesting regulator is permitted and has
 6 agreed to provide assistance reciprocally within the state or
 7 foreign jurisdiction of the requesting regulator to the
 8 secretary on dealer matters when requested;
 9 (2) whether compliance with the request would violate or
 10 prejudice the public policy of Indiana; and
 11 (3) the availability of resources and employees of the division
 12 to carry out the request for assistance.

13 **Sec. 8. (a)** A person shall cooperate in an inquiry, investigation,
 14 or inspection conducted by, or on behalf of, the division for
 15 purposes of determining whether or not a person has violated or is
 16 about to violate any provision under this article. The willful failure
 17 of a person to cooperate, absent a bona fide claim of privilege,
 18 may:

- 19 (1) be considered by the division a violation of statute; and
 20 (2) thus subject the person to denial, suspension, or revocation
 21 of licensing or registration or a bar from licensing or
 22 registration.

23 **(b)** The following are examples of, but are not the only, conduct
 24 by a person that may be considered a failure to cooperate:

- 25 (1) The failure to timely respond by way of appearance or
 26 production of documents to a subpoena or order issued by the
 27 division.
 28 (2) The failure to answer any question pertinent to inquiry
 29 unless the response to the question is subject to a bona fide
 30 claim of privilege.
 31 (3) The failure to grant division personnel access to:
 32 (A) the business premises of a dealer or a person required
 33 to be licensed as a dealer; or
 34 (B) the records and documents that the dealer or person
 35 required to be licensed as a dealer is required, by statute or
 36 rule, to make available for inspection.
 37 (4) The failure to attend a scheduled proceeding at which the
 38 appearance of the person is required. If a person elects to
 39 retain counsel for the purpose of representation in any such
 40 proceeding, it is the responsibility of the person to do so in a
 41 timely fashion. The failure of a person to retain counsel,
 42 absent a showing of good cause, does not require an



C
O
P
Y

1 adjournment of the proceeding.

2 (5) The failure to timely respond to or to provide information
3 requested under a demand under this chapter.

4 (6) Aiding or abetting the failure of another person to
5 cooperate.

6 Sec. 9. (a) The division may copy records or require a dealer to
7 copy records and provide the copies to the division to the extent
8 and in the manner reasonable under the circumstances.

9 (b) The division may impose a reasonable fee for the expense of
10 making copies under subsection (a).

11 Sec. 10. (a) The secretary or a designee of the secretary may
12 refer the facts drawn from an investigation to the prosecuting
13 attorney of the county in which a crime is alleged to have been
14 committed.

15 (b) The secretary may assist the prosecuting attorney in
16 prosecuting an action brought subsequent to a referral made under
17 subsection (a), which may include a division attorney serving as a
18 special deputy prosecutor appointed by the prosecuting attorney.

19 Sec. 11. (a) All dealers operating as a:

- 20 (1) corporation;
21 (2) limited liability company;
22 (3) limited partnership; or
23 (4) limited liability partnership;

24 shall file and maintain all filings required to remain in good
25 standing with the secretary of state business services division.

26 (b) The dealer shall provide the secretary:

- 27 (1) the federal tax identification number; and
28 (2) the registered retail merchant's certificate number issued
29 under IC 6-2.5-8;

30 issued to the dealer.

31 (c) The dealer must, for the entire licensing period, have an
32 established place of business with a physical Indiana address. The
33 dealer may not have a mailing address that differs from the actual
34 location of the business.

35 (d) The applicant and all corporate officers, partners, and
36 owners must submit to a national criminal history background
37 check (as defined in IC 10-13-3-12) administered by the state police
38 at the expense of the applicant and the corporate officers, partners,
39 and owners. The secretary may deny an application based upon
40 felony or misdemeanor convictions related to dealing in motor
41 vehicles.

42 (e) The dealer and the corporation, company, or partnership

C
O
P
Y



1 must be in good standing with the bureau, the department of state
2 revenue, and the state police department.

3 **Sec. 12. It is a violation of this article for a person to:**

4 (1) make or cause to be made, in a record that is used in an
5 action or proceeding or filed under this chapter, a statement
6 that, at the time and in the light of the circumstances under
7 which it is made, is false or misleading with respect to a
8 material fact; or

9 (2) in connection with a statement to the division or to a
10 consumer, omit to state a material fact necessary to make the
11 statement made, in light of the circumstances under which it
12 was made, not false or misleading.

13 **Sec. 13. (a) If the secretary believes that a person has engaged,
14 is engaging, or is about to engage in an act, practice, or course of
15 business:**

16 (1) that constitutes a violation of this article or a rule adopted
17 or order issued under this article; or

18 (2) that materially aids a violation of this article or a rule
19 adopted or order issued under this article;

20 the secretary or a designee of the secretary, in addition to any
21 administrative remedies, may maintain an action in the circuit or
22 superior court in the county where the investigation or inquiry in
23 question is being conducted to enjoin the act, practice, or course of
24 business and to enforce compliance with this article or a rule
25 adopted or order issued under this article.

26 (b) In an action under this section and on a proper showing, a
27 court may:

28 (1) issue a permanent or temporary injunction, restraining
29 order, or declaratory judgment;

30 (2) order other appropriate or ancillary relief, which may
31 include:

32 (A) an asset freeze, accounting, writ of attachment, writ of
33 general or specific execution, and appointment of a
34 receiver or conservator;

35 (B) ordering a receiver or conservator appointed under
36 clause (A) to:

37 (i) take charge and control of the property of the
38 respondent, including investment accounts and accounts
39 in a depository institution, rents, and profits;

40 (ii) collect debts; and

41 (iii) acquire and dispose of property;

42 (C) imposing a civil penalty of up to ten thousand dollars

C
O
P
Y



1 (\$10,000) per violation and an order of rescission,
 2 restitution, or disgorgement directed to a person that has
 3 engaged in an act, practice, or course of business
 4 constituting a violation of this article or a rule adopted or
 5 order issued under this article; and
 6 (D) ordering the payment of prejudgment and
 7 postjudgment interest; or
 8 (3) order other relief that the court considers appropriate.
 9 (c) The director may not be required to post a bond in an action
 10 or proceeding under this article.
 11 (d) Penalties collected under this section shall be deposited in
 12 the dealer enforcement account established by IC 9-32-7-2.
 13 Sec. 14. (a) The secretary may:
 14 (1) conduct public or private investigations within or outside
 15 Indiana that the secretary considers necessary or appropriate
 16 to determine whether a person has violated, is violating, or is
 17 about to violate this article or a rule adopted or order issued
 18 under this article, or aid in the enforcement of this article or
 19 in the adoption of rules and forms under this article;
 20 (2) require or permit a person to testify, file a statement, or
 21 produce a record, under oath or otherwise as the secretary
 22 determines, as to all the facts and circumstances concerning
 23 a matter to be investigated or about which an action or
 24 proceeding is to be instituted; and
 25 (3) publish a record concerning an action, proceeding, or
 26 investigation under, or a violation of, this article or a rule
 27 adopted or order issued under this article if the secretary
 28 determines it is necessary or appropriate and in the public
 29 interest and for the protection of dealers or consumers.
 30 (b) For purposes of an investigation under this article, the
 31 secretary or a designated employee of the secretary may
 32 administer oaths and affirmations, subpoena witnesses, seek
 33 compulsion of attendance, take attendance, take evidence, require
 34 the filing of statements, and require the production of any records
 35 that the secretary considers relevant or material to the
 36 investigation. Upon order of the secretary or a hearing officer
 37 appointed by the secretary in a hearing, depositions may be taken
 38 in the manner prescribed by law for depositions in civil actions and
 39 made returnable to the secretary or a hearing officer appointed by
 40 the secretary.
 41 (c) If a person does not appear or refuses to testify, file a
 42 statement, or produce records, or otherwise does not obey a

C
O
P
Y



1 subpoena as required by this article, the secretary or hearing
 2 officer appointed by the secretary may apply to the circuit or
 3 superior court in the county where the hearing, investigation, or
 4 inquiry in question is being conducted to enforce compliance. The
 5 court may:

- 6 (1) hold the person in contempt;
 7 (2) order the person to appear before the secretary or hearing
 8 officer appointed by the secretary;
 9 (3) order the person to testify about the matter under
 10 investigation or in question;
 11 (4) order the production of records;
 12 (5) grant injunctive relief, including restricting or prohibiting
 13 the offer or sale of vehicles;
 14 (6) impose a civil penalty of not more than twenty thousand
 15 dollars (\$20,000) for each violation; and
 16 (7) grant any other necessary or appropriate relief.

17 (d) This section does not preclude a person from applying to the
 18 circuit or superior court in the county where the hearing,
 19 investigation, or inquiry in question is being conducted for relief
 20 from a request to appear, testify, file a statement, produce records,
 21 or obey a subpoena.

22 (e) If a witness, in any hearing, inquiry, or investigation
 23 conducted under this article, refuses to answer any question or
 24 produce any item, the secretary may file a written petition with the
 25 circuit or superior court in the county where the hearing,
 26 investigation, or inquiry in question is being conducted requesting
 27 a hearing on the refusal. The court shall hold a hearing to
 28 determine if the witness may refuse to answer the question or
 29 produce the item. If the court determines that the witness, based
 30 upon the witness's privilege against self-incrimination, may
 31 properly refuse to answer or produce an item, the secretary may
 32 make a written request that the court grant use immunity to the
 33 witness. Upon written request of the secretary, the court shall
 34 grant use immunity to a witness. The court shall instruct the
 35 witness, by written order or in open court, that:

- 36 (1) any evidence the witness gives, or evidence derived from
 37 that evidence, may not be used in any criminal proceedings
 38 against that witness, unless the evidence is volunteered by the
 39 witness or is not responsive to a question; and
 40 (2) the witness must answer the questions asked and produce
 41 the items requested.

42 A grant of use immunity does not prohibit the use of evidence that

C
O
P
Y



1 the witness gives in a hearing, investigation, or inquiry from being
 2 used in a prosecution for perjury under IC 35-44.1-2-1. If a witness
 3 refuses to give the evidence after the witness has been granted use
 4 immunity, the court may find the witness in contempt.

5 (f) In any prosecution, action, suit, or proceeding based upon or
 6 arising out of or under this article, a certificate signed by the
 7 secretary showing compliance or noncompliance with this article
 8 by a dealer constitutes prima facie evidence of compliance or
 9 noncompliance with this article and is admissible in evidence in any
 10 action at law or in equity to enforce this article.

11 (g) Each witness who appears before the secretary or a hearing
 12 officer appointed by the secretary by order is entitled to receive for
 13 the witness's attendance the fees and mileage provided for
 14 witnesses in civil cases, which must be audited and paid by the state
 15 in the same manner as other expenses of the division are audited
 16 and paid when proper vouchers sworn to by the witnesses and
 17 approved by the secretary are presented. However, a witness
 18 subpoenaed at the instance of parties other than the secretary or
 19 a hearing officer appointed by the secretary is not entitled to any
 20 fee or compensation from the state.

21 Sec. 15. (a) A dealer who is injured by an unfair practice set
 22 forth in IC 9-32-13 or IC 9-32-15 may file a complaint or petition
 23 with the division.

24 (b) A dealer may not file a complaint or petition with the
 25 division under subsection (a) based on an alleged violation of
 26 IC 9-32-13 or IC 9-32-15 by a manufacturer or distributor unless
 27 the dealer serves a demand for mediation upon the manufacturer
 28 or distributor:

- 29 (1) before; or
 30 (2) at the same time as;

31 filing the complaint or petition. A demand for mediation must be
 32 in writing and served upon the manufacturer or distributor by
 33 certified mail at an address designated for the manufacturer or
 34 distributor in the licensor's records. The demand for mediation
 35 must contain a brief statement of the dispute and the relief sought
 36 by the dealer serving the demand.

37 (c) Not later than twenty (20) days after the date the demand for
 38 mediation is served under subsection (b), the parties shall mutually
 39 select an independent mediator and meet with the mediator for the
 40 purpose of attempting to resolve the dispute. The meeting place
 41 must be within Indiana at a location selected by the mediator. The
 42 mediator may extend the period in which the meeting must occur



C
 O
 P
 Y

1 for good cause shown by either party or upon stipulation of the
2 parties.

3 **Chapter 17. Penalties and Disciplinary Action**

4 **Sec. 1. Except as provided in section 8 of this chapter, a person**
5 **who violates this article, a rule established under this article, or an**
6 **order issued by the secretary under this article is subject to a civil**
7 **penalty of up to ten thousand dollars (\$10,000) for each act of**
8 **violation. Civil penalties recovered under this section shall be paid**
9 **to the state and deposited into the dealer enforcement account**
10 **established by IC 9-32-7-2.**

11 **Sec. 2. (a) Except as provided in subsections (b) and (c), a person**
12 **who violates IC 9-32-4 commits a Class C infraction.**

13 **(b) A person who knowingly or intentionally violates**
14 **IC 9-32-4-1(a)(1), IC 9-32-4-1(a)(2), IC 9-32-4-1(a)(4),**
15 **IC 9-32-4-1(a)(5), or IC 9-32-4-1(d) commits a Class B**
16 **misdemeanor.**

17 **(c) A person who knowingly or intentionally violates**
18 **IC 9-32-4-1(a)(3) commits a:**

- 19 **(1) Class A misdemeanor for the first violation; and**
20 **(2) Class D felony for a second or subsequent unrelated**
21 **violation.**

22 **Sec. 3. (a) Except as provided in subsection (b), a person who**
23 **knowingly or intentionally violates any of the following commits a**
24 **Class A misdemeanor:**

- 25 **(1) IC 9-32-6-7.**
26 **(2) IC 9-32-6-10.**
27 **(3) IC 9-32-6-11(d).**
28 **(4) IC 9-32-6-12.**

29 **(b) A person who knowingly or intentionally violates**
30 **IC 9-32-6-13 commits a Class A misdemeanor.**

31 **Sec. 4. A person who knowingly or intentionally violates any of**
32 **the following commits a Class A misdemeanor:**

- 33 **(1) IC 9-32-9-1.**
34 **(2) IC 9-32-9-2.**
35 **(3) IC 9-32-9-10.**

36 **Sec. 5. A person who knowingly or intentionally violates:**

- 37 **(1) IC 9-32-11-1; or**
38 **(2) IC 9-32-11-12;**

39 **commits a Class A misdemeanor.**

40 **Sec. 6. A person who knowingly or intentionally violates**
41 **IC 9-32-13 commits a Class A misdemeanor.**

42 **Sec. 7. A dealer who fails to deliver a certificate of origin or title**

C
o
p
y



1 under IC 9-32-5-2 or IC 9-32-5-8 or fails to deliver timely a
2 certificate of title under IC 9-32-4-1(c) is subject to the following
3 civil penalties:

- 4 (1) One hundred dollars (\$100) for the first violation in a
5 calendar year.
- 6 (2) Two hundred fifty dollars (\$250) for the second violation
7 in a calendar year.
- 8 (3) Five hundred dollars (\$500) for all subsequent violations
9 in a calendar year.

10 Payment shall be made to the secretary and deposited in the dealer
11 enforcement account established under IC 9-32-7-2.

12 Sec. 8. A retail lessor who fails to comply with IC 9-32-12, as set
13 forth in IC 9-32-12-4, is liable to the retail lessee for:

- 14 (1) actual damages sustained;
- 15 (2) a civil penalty of not more than one thousand dollars
16 (\$1,000) per lease transaction; and
- 17 (3) reasonable attorney's fees and costs.

18 Sec. 9. In addition to all other remedies, the secretary may seek
19 the following remedies against a person that violates, attempts to
20 violate, or assists in a violation of or an attempt to violate
21 IC 9-32-16:

- 22 (1) An injunction.
- 23 (2) Appointment of a receiver or conservator.
- 24 (3) A civil penalty not to exceed ten thousand dollars (\$10,000)
25 per violation.
- 26 (4) An action to enforce a civil penalty assessed under
27 subdivision (3).

28 Civil penalties recovered under this section shall be paid to the
29 state and deposited into the dealer enforcement account established
30 by IC 9-32-7-2.

31 SECTION 79. IC 23-17-23-1 IS AMENDED TO READ AS
32 FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 1. The secretary of
33 state may commence a proceeding under section 2 of this chapter to
34 administratively dissolve a corporation if the following occur:

- 35 (1) The corporation does not pay within sixty (60) days after they
36 are due any taxes or penalties imposed by this article or other law.
- 37 (2) The corporation does not deliver the corporation's annual
38 report to the secretary of state within sixty (60) days after the
39 report is due.
- 40 (3) The corporation is without a registered agent or registered
41 office in Indiana for at least sixty (60) days.
- 42 (4) The corporation does not notify the secretary of state within

C
o
p
y



- 1 sixty (60) days that the corporation's:
- 2 (A) registered agent or registered office has been changed;
- 3 (B) registered agent has resigned; or
- 4 (C) registered office has been discontinued.
- 5 (5) The corporation's period of duration, if any, stated in the
- 6 corporation's articles of incorporation expires.
- 7 **(6) The secretary receives credible evidence that the**
- 8 **corporation is engaged in:**
- 9 **(A) illegal activity; or**
- 10 **(B) activity not authorized by the corporation's articles of**
- 11 **incorporation.**
- 12 SECTION 80. IC 23-19-6-1, AS AMENDED BY P.L.85-2012,
- 13 SECTION 4, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
- 14 JULY 1, 2013]: Sec. 1. (a) This article shall be administered by a
- 15 division of the office of the secretary of state. The secretary of state
- 16 shall appoint a securities commissioner who shall be responsible for
- 17 the direction and supervision of the division and the administration of
- 18 this article under the direction and control of the secretary of state. The
- 19 salary of the securities commissioner shall be paid out of the funds
- 20 appropriated for the administration of this article. The commissioner
- 21 shall serve at the will of the secretary of state.
- 22 (b) The secretary of state:
- 23 (1) shall employ a chief deputy, attorneys, a senior investigator,
- 24 a senior accountant, and other deputies, investigators,
- 25 accountants, clerks, stenographers, and other employees necessary
- 26 for the administration of this article; and
- 27 (2) shall fix their compensation with the approval of the budget
- 28 agency.
- 29 (c) It is unlawful for the commissioner or an officer, employee, or
- 30 designee of the commissioner to use for personal benefit or the benefit
- 31 of others records or other information obtained by or filed with the
- 32 commissioner that are not public under section 7(b) of this chapter.
- 33 This article does not authorize the commissioner or an officer,
- 34 employee, or designee of the commissioner to disclose the record or
- 35 information, except in accordance with section 2, 7(c), or 8 of this
- 36 chapter.
- 37 (d) This article does not create or diminish a privilege or exemption
- 38 that exists at common law, by statute or rule, or otherwise.
- 39 (e) Subject to IC 4-2-6-15, the commissioner may develop and
- 40 implement investor education initiatives to inform the public about
- 41 investing in securities, with particular emphasis on the prevention and
- 42 detection of securities fraud. In developing and implementing these

COPY



1 initiatives, the commissioner may collaborate with public and nonprofit
 2 organizations with an interest in investor education. The commissioner
 3 may accept a grant or donation from a person that is not affiliated with
 4 the securities industry or from a nonprofit organization, regardless of
 5 whether the organization is affiliated with the securities industry, to
 6 develop and implement investor education initiatives. This subsection
 7 does not authorize the commissioner to require participation or
 8 monetary contributions of a registrant in an investor education
 9 program.

10 (f) Fees and funds of whatever character accruing from the
 11 administration of this article shall be accounted for by the secretary of
 12 state and shall be deposited with the treasurer of state to be deposited
 13 by the treasurer of the state in either the state general fund or the
 14 enforcement account referenced below. Subject to IC 4-2-6-15,
 15 expenses incurred in the administration of this article shall be paid
 16 from the state general fund upon appropriation being made for the
 17 expenses in the manner provided by law for the making of those
 18 appropriations. However, grants and donations received under
 19 subsection (e), costs of investigations recovered under section 4(e) of
 20 this chapter, and civil penalties recovered under sections 3(b) and 4(d)
 21 of this chapter shall be deposited by the treasurer of state in a separate
 22 account to be known as the securities division enforcement account.
 23 Notwithstanding ~~IC 9-23-6-4~~, IC 23-2-2.5-34, IC 23-2-2.5-43,
 24 IC 23-2-5-7, IC 23-19-4-12, IC 25-11-1-15, and this chapter, five
 25 percent (5%) of funds received ~~after June 30, 2010~~, for deposit in the
 26 enforcement account shall instead be deposited in the securities
 27 restitution fund established by IC 23-20-1-25. Subject to IC 4-2-6-15,
 28 the funds deposited in the enforcement account shall be available, with
 29 the approval of the budget agency:

- 30 (1) to augment and supplement the funds appropriated for the
 31 administration of this article; and
 32 (2) for grants and awards to nonprofit entities for programs and
 33 activities that will further investor education and financial literacy
 34 in the state.

35 The funds in the enforcement account do not revert to the state general
 36 fund at the end of any state fiscal year.

37 (g) In connection with the administration and enforcement of this
 38 article, the attorney general shall render all necessary assistance to the
 39 commissioner upon the commissioner's request, and to that end, the
 40 attorney general shall employ legal and other professional services as
 41 are necessary to adequately and fully perform the service under the
 42 direction of the commissioner as the demands of the securities division



C
o
p
y

1 shall require. Expenses incurred by the attorney general for the
 2 purposes stated in this subsection shall be chargeable against and paid
 3 out of funds appropriated to the attorney general for the administration
 4 of the attorney general's office. The attorney general may authorize the
 5 commissioner and the commissioner's designee to represent the
 6 commissioner and the securities division in any proceeding involving
 7 enforcement or defense of this article.

8 (h) Neither the secretary of state, the commissioner, nor an
 9 employee of the securities division shall be liable in their individual
 10 capacity, except to the state, for an act done or omitted in connection
 11 with the performance of their respective duties under this article.

12 (i) The commissioner shall take, prescribe, and file the oath of office
 13 prescribed by law. The commissioner, chief deputy commissioner, and
 14 each attorney or investigator designated by the commissioner are police
 15 officers of the state and shall have all the powers and duties of police
 16 officers in making arrests for violations of this article, or in serving any
 17 process, notice, or order connected with the enforcement of this article
 18 by whatever officer, authority, or court issued and shall comprise the
 19 enforcement department of the division and are considered a criminal
 20 justice agency for purposes of IC 5-2-4 and IC 10-13-3.

21 (j) The provisions of this article delegating and granting power to
 22 the secretary of state, the securities division, and the commissioner
 23 shall be liberally construed to the end that:

24 (1) the practice or commission of fraud may be prohibited and
 25 prevented;

26 (2) disclosure of sufficient and reliable information in order to
 27 afford reasonable opportunity for the exercise of independent
 28 judgment of the persons involved may be assured; and

29 (3) the qualifications may be prescribed to assure availability of
 30 reliable broker-dealers, investment advisers, and agents engaged
 31 in and in connection with the issuance, barter, sale, purchase,
 32 transfer, or disposition of securities in this state.

33 It is the intent and purpose of this article to delegate and grant to and
 34 vest in the secretary of state, the securities division, and the
 35 commissioner full and complete power to carry into effect and
 36 accomplish the purpose of this article and to charge them with full and
 37 complete responsibility for its effective administration.

38 (k) Copies of any statement and documents filed in the office of the
 39 secretary of state and of any records of the secretary of state certified
 40 by the commissioner shall be admissible in any prosecution, action,
 41 suit, or proceeding based upon, arising out of, or under this article to
 42 the same effect as the original of such statement, document, or record



C
o
p
y

1 would be if actually produced.
 2 (l) IC 4-21.5 is not applicable to any of the proceedings under this
 3 article.
 4 SECTION 81. IC 24-4-6-1, AS AMENDED BY P.L.89-2012,
 5 SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 6 JULY 1, 2013]: Sec. 1. (a) This section does not apply to the following:
 7 (1) A person that holds a special event permit issued under
 8 ~~IC 9-23-2-16.~~ **IC 9-32-11-18.**
 9 (2) The buying, selling, or trading of a motor vehicle that is a
 10 motorcycle (as defined in IC 9-13-2-108).
 11 (b) A person who engages in the business of buying, selling, or
 12 trading motor vehicles on Sunday commits a Class B misdemeanor.
 13 SECTION 82. IC 24-5-13-15 IS AMENDED TO READ AS
 14 FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 15. (a) A reasonable
 15 number of attempts is considered to have been undertaken to correct a
 16 nonconformity if:
 17 (1) the nonconformity has been subject to repair at least four (4)
 18 times by the manufacturer or its agents or authorized dealers, but
 19 the nonconformity continues to exist; or
 20 (2) the vehicle is out of service by reason of repair of any
 21 nonconformity for a cumulative total of at least thirty (30)
 22 business days, and the nonconformity continues to exist.
 23 (b) The thirty (30) business day period in subsection (a)(2) shall be
 24 extended by any period of time during which repair services are not
 25 available as a direct result of a strike, **a period of civil unrest, a fire,**
 26 **a natural disaster, a terrorist attack, an act of God, or an act of**
 27 **war.** The manufacturer, its agent, or **an** authorized dealer shall provide
 28 or make provision for the free use of a vehicle to any buyer whose
 29 vehicle is out of service by reason of repair during a strike, **a period of**
 30 **civil unrest, a fire, a natural disaster, a terrorist attack, an act of**
 31 **God, or an act of war.**
 32 (c) The burden is on the manufacturer to show that the reason for an
 33 extension under subsection (b) was the direct cause for the failure of
 34 the manufacturer, its agent, or authorized dealer to cure any
 35 nonconformity during the time of the event.
 36 SECTION 83. IC 34-30-2-34.5 IS ADDED TO THE INDIANA
 37 CODE AS A NEW SECTION TO READ AS FOLLOWS
 38 [EFFECTIVE JULY 1, 2013]: **Sec. 34.5. IC 9-32-16-1(h) (Concerning**
 39 **the secretary of state and employees concerning duties related to**
 40 **dealer services).**
 41 SECTION 84. IC 35-51-9-1, AS AMENDED BY P.L.125-2012,
 42 SECTION 417, IS AMENDED TO READ AS FOLLOWS

COPY



- 1 [EFFECTIVE JULY 1, 2013]: Sec. 1. The following statutes define
 2 crimes in IC 9:
 3 IC 9-14-3.5-15 (Concerning bureau of motor vehicles).
 4 IC 9-14-5-9 (Concerning parking placards for persons with
 5 physical disabilities).
 6 IC 9-17-2-15 (Concerning certificates of title).
 7 IC 9-17-2-16 (Concerning certificates of title).
 8 IC 9-17-3-3.2 (Concerning certificates of title).
 9 IC 9-17-3-7 (Concerning certificates of title).
 10 IC 9-17-4-6 (Concerning certificates of title).
 11 IC 9-18-2-42 (Concerning motor vehicle registration and license
 12 plates).
 13 IC 9-18-2-44 (Concerning motor vehicle registration and license
 14 plates).
 15 IC 9-18-2-45 (Concerning motor vehicle registration and license
 16 plates).
 17 IC 9-18-4-8 (Concerning motor vehicle registration and license
 18 plates).
 19 IC 9-18-8-11 (Concerning motor vehicle registration and license
 20 plates).
 21 IC 9-18-8-12 (Concerning motor vehicle registration and license
 22 plates).
 23 IC 9-18-8-13 (Concerning motor vehicle registration and license
 24 plates).
 25 IC 9-18-8-14 (Concerning motor vehicle registration and license
 26 plates).
 27 IC 9-18-8-15 (Concerning motor vehicle registration and license
 28 plates).
 29 IC 9-18-13-9 (Concerning motor vehicle registration and license
 30 plates).
 31 IC 9-18-22-6 (Concerning motor vehicle registration and license
 32 plates).
 33 ~~IC 9-18-26-11 (Concerning motor vehicle registration and license~~
 34 ~~plates):~~
 35 ~~IC 9-18-26-13 (Concerning motor vehicle registration and license~~
 36 ~~plates):~~
 37 IC 9-18-27-9 (Concerning motor vehicle registration and license
 38 plates).
 39 IC 9-19-9-5 (Concerning motor vehicle equipment).
 40 IC 9-19-10.5-4 (Concerning motor vehicle equipment).
 41 IC 9-19-10.5-5 (Concerning motor vehicle equipment).
 42 IC 9-20-18-4 (Concerning motor vehicle size and weight

C
O
P
Y

- 1 regulation).
- 2 IC 9-21-5-13 (Concerning traffic regulation).
- 3 IC 9-21-6-3 (Concerning traffic regulation).
- 4 IC 9-21-8-50 (Concerning traffic regulation).
- 5 IC 9-21-8-52 (Concerning traffic regulation).
- 6 IC 9-21-8-55 (Concerning traffic regulation).
- 7 IC 9-21-8-56 (Concerning traffic regulation).
- 8 IC 9-21-8-58 (Concerning traffic regulation).
- 9 IC 9-21-12-9 (Concerning traffic regulation).
- 10 IC 9-21-12-11 (Concerning traffic regulation).
- 11 IC 9-22-1-21.5 (Concerning liens for vehicles).
- 12 IC 9-22-3-31 (Concerning abandoned, salvaged, and scrap
- 13 vehicles).
- 14 IC 9-22-3-32 (Concerning abandoned, salvaged, and scrap
- 15 vehicles).
- 16 IC 9-22-3-33 (Concerning abandoned, salvaged, and scrap
- 17 vehicles).
- 18 **IC 9-22-5-18 (Concerning buying a motor vehicle without a**
- 19 **certificate of title).**
- 20 IC 9-22-6-3 (Concerning mechanic's liens for vehicles).
- 21 ~~IC 9-23-6-1 (Concerning vehicle manufacturers, distributors, and~~
- 22 ~~dealers).~~
- 23 IC 9-24-1-8 (Concerning driver's licenses).
- 24 IC 9-24-6-16 (Concerning driver's licenses).
- 25 IC 9-24-6-17 (Concerning driver's licenses).
- 26 IC 9-24-11-8 (Concerning driver's licenses).
- 27 IC 9-24-15-11 (Concerning driver's licenses).
- 28 IC 9-24-16-12 (Concerning driver's licenses).
- 29 IC 9-24-16-13 (Concerning driver's licenses).
- 30 IC 9-24-18-1 (Concerning driver's licenses).
- 31 IC 9-24-18-2 (Concerning driver's licenses).
- 32 IC 9-24-18-7 (Concerning driver's licenses).
- 33 IC 9-24-19-2 (Concerning driver's licenses).
- 34 IC 9-24-19-3 (Concerning driver's licenses).
- 35 IC 9-24-19-4 (Concerning driver's licenses).
- 36 IC 9-25-6-18 (Concerning financial responsibility).
- 37 IC 9-25-8-2 (Concerning financial responsibility).
- 38 IC 9-26-1-8 (Concerning accidents and accident reports).
- 39 IC 9-26-1-9 (Concerning accidents and accident reports).
- 40 IC 9-26-6-4 (Concerning accidents and accident reports).
- 41 IC 9-30-4-7 (Concerning licenses and registrations).
- 42 IC 9-30-4-8 (Concerning licenses and registrations).

C
O
P
Y

- 1 IC 9-30-4-13 (Concerning licenses and registrations).
- 2 IC 9-30-5-1 (Concerning operating a vehicle while intoxicated).
- 3 IC 9-30-5-2 (Concerning operating a vehicle while intoxicated).
- 4 IC 9-30-5-3 (Concerning operating a vehicle while intoxicated).
- 5 IC 9-30-5-4 (Concerning operating a vehicle while intoxicated).
- 6 IC 9-30-5-5 (Concerning operating a vehicle while intoxicated).
- 7 IC 9-30-5-7 (Concerning operating a vehicle while intoxicated).
- 8 IC 9-30-5-8 (Concerning operating a vehicle while intoxicated).
- 9 IC 9-30-6-8.7 (Concerning implied consent).
- 10 IC 9-30-9-7.5 (Concerning alcohol abuse deterrent programs).
- 11 IC 9-30-10-16 (Concerning habitual violator of traffic laws).
- 12 IC 9-30-10-17 (Concerning habitual violator of traffic laws).
- 13 IC 9-30-10-17.5 (Concerning habitual violator of traffic laws).
- 14 IC 9-31-2-26 (Concerning watercraft titling and registration).
- 15 IC 9-31-2-27 (Concerning watercraft titling and registration).
- 16 IC 9-31-2-28 (Concerning watercraft titling and registration).
- 17 **IC 9-32-17-2 (Concerning certificates of title).**
- 18 **IC 9-32-17-3 (Concerning dealer license plates).**
- 19 **IC 9-32-17-4 (Concerning licensing of vehicle salvaging).**
- 20 **IC 9-32-17-5 (Concerning regulation of vehicle**
- 21 **merchandising).**
- 22 **IC 9-32-17-6 (Concerning unfair practices by dealers).**
- 23 **SECTION 85. [EFFECTIVE JULY 1, 2013] (a) The legislative**
- 24 **services agency shall prepare legislation for introduction in the**
- 25 **2014 regular session of the general assembly to organize and**
- 26 **correct statutes affected by this act, if necessary.**
- 27 **(b) This SECTION expires December 31, 2014.**
- 28 **SECTION 86. An emergency is declared for this act.**

C
o
p
y



COMMITTEE REPORT

Madam President: The Senate Committee on Commerce, Economic Development and Technology, to which was referred Senate Bill No. 537, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill DO PASS and be reassigned to the Senate Committee on Appropriations.

(Reference is made to Senate Bill 537 as introduced.)

BUCK, Chairperson

Committee Vote: Yeas 6, Nays 0.

COMMITTEE REPORT

Madam President: The Senate Committee on Appropriations, to which was referred Senate Bill No. 537, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill be AMENDED as follows:

Page 2, between lines 1 and 2, begin a new paragraph and insert:

"SECTION 3. IC 8-14-10-9, AS AMENDED BY P.L.246-2005, SECTION 78, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2013]: Sec. 9. (a) The crossroads 2000 fund is established for the purpose of constructing or reconstructing state highways. The crossroads 2000 fund consists of distributions received under IC 9-29-1-2, IC 9-29-15-1, IC 9-29-15-3, ~~and~~ IC 9-29-15-4, ~~and~~ **IC 9-29-17-14.**

(b) The crossroads 2000 fund shall be administered by the department. The treasurer of state shall invest the money in the crossroads 2000 fund not currently needed to meet the obligations of the crossroads 2000 fund in the same manner as other public funds may be invested.

(c) Money in the crossroads 2000 fund at the end of a state fiscal year does not revert to the state general fund.

(d) The department may use the money in the crossroads 2000 fund only to pay the following costs:

- (1) The cost of construction or reconstruction of a state highway.
- (2) The cost of acquisition of all land, rights-of-way, property, rights, easements, and any other legal or equitable interests acquired by the department for the construction or reconstruction of a state highway, including the cost of any relocations incident to the acquisition.

SB 537—LS 7182/DI 96+



C
O
P
Y

(3) The cost of demolishing or removing any buildings, structures, or improvements on property acquired by the department for the construction or reconstruction of a state highway.

(4) Engineering and legal expenses and the costs of plans, specifications, surveys, estimates, and any necessary feasibility studies.

(5) Payment of rentals and performance of other obligations under contracts or leases securing bonds issued under IC 8-14.5-6."

Page 19, between lines 27 and 28, begin a new paragraph and insert:

"(d) The fee for the first two (2) dealer-wholesale license plates issued to an applicant under IC 9-32-6-2(a)(4) is one hundred and twenty-five dollars (\$125). The fee for each additional dealer-wholesale license plate issued to the applicant is fifteen dollars (\$15)."

Page 19, line 28, delete "(d)" and insert "(e)".

Page 21, line 19, after "(c)," insert "**subsection (d),**".

Page 21, delete lines 26 through 29, begin a new line block indented and insert:

"(1) The following shall be deposited in the dealer compliance account established by IC 9-32-7-1:

(A) Thirty percent (30%) of the fees collected for license plates issued under IC 9-32-6, except for license plates issued under IC 9-32-6-2(b).

(B) One hundred percent (100%) of the fees collected for license plates issued under IC 9-32-6-2(b).

(2) Seventy percent (70%) of the fees collected for license plates issued under IC 9-32-6, except for license plates issued under IC 9-32-6-2(b), shall be deposited in the motor vehicle highway account."

Page 21, between lines 32 and 33, begin a new line block indented and insert:

"(1) Sixty-six and seven-tenths percent (66.7%) to the crossroads 2000 fund established by IC 8-14-10-9."

Page 21, line 33, delete "(1) Ninety percent (90%)" and insert "**(2) Thirty percent (30%)**".

Page 21, line 35, delete "(2) Ten percent (10%)" and insert "**(3) Three and three-tenths percent (3.3%)**".

Page 21, between lines 36 and 37, begin a new paragraph and insert:

"(d) Notwithstanding subsection (b), fees collected under this chapter for dealer-wholesale plates issued under IC 9-32-6-2(a)(4) and promotional plates issued under IC 9-32-6-2(b) by the secretary of state shall be deposited as follows:

C
O
P
Y



(1) Seventy percent (70%) to the motor vehicle highway account.

(2) Thirty percent (30%) to the dealer compliance account."

Page 26, line 41, after "article." insert **"The emergency rules must be adopted before January 1, 2014. The emergency rules expire June 30, 2014. Before July 1, 2014, the secretary shall, under IC 4-2-22, adopt rules to carry out the secretary's duties under this article that supersede the emergency rules."**

Page 32, between lines 24 and 25, begin a new line block indented and insert:

"(4) Dealer-wholesale."

Page 35, line 41, delete "the dealer compliance" and insert **"this article"**.

Page 35, line 42 delete "account".

Page 36, line 25, delete "IC 9-32-16-15(d);" and insert **"IC 9-32-16-13(d);"**.

Page 36, line 26, delete "IC 9-32-17-8;" and insert **"IC 9-32-17-7;"**.

Page 36, line 27, delete "IC 9-32-17-10." and insert **"IC 9-32-17-9."**

Page 37, line 8, delete "department for" and insert **"department, and this amount is continuously appropriated to the department for its"**.

Page 37, line 10, delete "general" and insert **"general, and this amount is continuously appropriated to the attorney general"**.

Page 38, delete lines 14 through 19.

Page 49, line 23, delete "customer" insert **"customer, or the customer's representative,"**.

Page 55, line 35, delete "two (2) years" and insert **"one (1) year"**.

Page 63, line 27 delete "division." and insert **"secretary."**

Page 63, delete lines 28 through 33.

Page 64, line 8 delete "director" and insert **"secretary"**.

Page 64, line 12 delete "director" and insert **"secretary"**.

Page 64, line 14 delete "director" and insert **"secretary"**.

Page 64, line 19 delete "director" and insert **"secretary"**.

Page 64, line 38, delete "department for" and insert **"department, and these fees and funds are continuously appropriated to the department for its"**.

Page 64, line 42, delete "general" and insert **"general, and these fees and funds are continuously appropriated to the attorney general"**.

Page 66, delete lines 11 through 16.

Page 68, line 34 delete "unless such information or documents" and insert after **"including an audit conducted under IC 9-32-16-6(c),"**



C
O
P
Y

are law enforcement records for the purposes IC 5-14-3-4(b)(1)."

Page 68, delete lines 35 through 42.

Page 69, delete lines 1 through 6.

Page 72, delete lines 24 through 42.

Page 73, delete lines 1 through 3.

Page 73, line 4, delete "15." and insert "13."

Page 74, line 4, delete "16." and insert "14."

Page 76, line 12, delete "17." and insert "15."

Page 77, delete lines 33 through 34.

Page 77, line 35, delete "8." and insert "7."

Page 78, line 5, delete "9." and insert "8."

Page 78, line 11, delete "10." and insert "9."

Page 85, delete lines 16 through 17.

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to SB 537 as introduced.)

KENLEY, Chairperson

Committee Vote: Yeas 12, Nays 0.

C
o
p
y

