

SENATE MOTION

MADAM PRESIDENT:

I move that Engrossed House Bill 1325 be amended to read as follows:

- 1 Page 1, between the enacting clause and line 1, begin a new
2 paragraph and insert:
3 "SECTION 1. IC 6-2.5-2-1 IS AMENDED TO READ AS
4 FOLLOWS [EFFECTIVE JULY 1, 2012]: Sec. 1. (a) An excise tax,
5 known as the state gross retail tax, is imposed on retail transactions
6 made in Indiana.
7 (b) The person who acquires property in a retail transaction is
8 liable for the tax on the transaction and, except as otherwise provided
9 in this chapter, shall pay the tax to the retail merchant as a separate
10 added amount to the consideration in the transaction. ~~The A~~ retail
11 merchant **engaged in business in Indiana (as defined in**
12 **IC 6-2.5-3-1(c)) or that has permission from the department to**
13 **collect the tax** shall collect the tax as agent for the state.
14 SECTION 2. IC 6-2.5-3-1 IS AMENDED TO READ AS
15 FOLLOWS [EFFECTIVE JULY 1, 2012]: Sec. 1. For purposes of this
16 chapter:
17 (a) "Use" means the exercise of any right or power of ownership
18 over tangible personal property.
19 (b) "Storage" means the keeping or retention of tangible personal
20 property in Indiana for any purpose except the subsequent use of that
21 property solely outside Indiana.
22 (c) "A retail merchant engaged in business in Indiana" includes
23 any retail merchant who makes retail transactions in which a person
24 acquires personal property or services for use, storage, or consumption
25 in Indiana and who:
26 (1) maintains an office, place of distribution, sales location,
27 sample location, warehouse, storage place, or other place of
28 business which is located in Indiana and which the retail
29 merchant maintains, occupies, or uses, either permanently or
30 temporarily, either directly or indirectly, and either by the retail
31 merchant or through a representative, agent, ~~or~~ subsidiary, **or**
32 **affiliate;**

1 (2) maintains a representative, agent, salesman, canvasser, or
2 solicitor who, while operating in Indiana under the authority of
3 and on behalf of the retail merchant or a subsidiary **or an**
4 **affiliate** of the retail merchant, sells, delivers, installs, repairs,
5 assembles, sets up, accepts returns of, bills, invoices, or takes
6 orders for sales of tangible personal property or services to be
7 used, stored, or consumed in Indiana;
8 **(3) enters into an arrangement with any person, other than**
9 **a common carrier, to facilitate the retail merchant's delivery**
10 **of property to customers in Indiana by allowing the retail**
11 **merchant's customers to pick up property sold by the retail**
12 **merchant at an office, distribution facility, warehouse,**
13 **storage place, or similar place of business maintained by the**
14 **person in Indiana;**
15 ~~(3)~~ **(4)** is otherwise required to register as a retail merchant
16 under IC 6-2.5-8-1; or
17 ~~(4)~~ **(5)** may be required by the state to collect tax under this
18 article to the extent allowed under the Constitution of the United
19 States and federal law.
20 **(d) Notwithstanding any other law, a person may be required**
21 **to collect and remit gross retail tax or use tax as a retail merchant**
22 **engaged in business in Indiana under subsection (c) if the activities**
23 **conducted by the person in Indiana on behalf of a retail merchant**
24 **are significantly associated with the retail merchant's ability to**
25 **establish and maintain a market in Indiana.**
26 ~~(d)~~ **(e)** Notwithstanding any other provision of this section,
27 tangible or intangible property that is:
28 (1) owned or leased by a person that has contracted with a
29 commercial printer for printing; and
30 (2) located at the premises of the commercial printer;
31 shall not be considered to be, or to create, an office, a place of
32 distribution, a sales location, a sample location, a warehouse, a storage
33 place, or other place of business maintained, occupied, or used in any
34 way by the person. A commercial printer with which a person has
35 contracted for printing shall not be considered to be in any way a
36 representative, an agent, a salesman, a canvasser, or a solicitor for the
37 person.
38 **(f) A retail merchant is presumed to be engaged in business in**
39 **Indiana if an affiliate of the retail merchant has substantial nexus**
40 **in Indiana and:**
41 **(1) the retail merchant sells a line of products similar to a**
42 **line of products sold by the affiliate, and the retail merchant**
43 **does so under a business name that is the same as or is**
44 **similar to the affiliate's business name;**
45 **(2) the affiliate uses its Indiana employees or its Indiana**
46 **facilities to advertise, promote, or facilitate sales by the retail**
47 **merchant to customers; or**
48 **(3) the affiliate uses trademarks, service marks, or trade**
49 **names in Indiana that are the same as or substantially**
50 **similar to those used by the retail merchant.**
51 **(g) The presumption under subsection (f) may be rebutted by**
52 **demonstrating that the affiliate's activities in Indiana are not**

1 significantly associated with the retail merchant's ability to
 2 establish or maintain a market in Indiana for the retail merchant's
 3 sales.

4 (h) A retail merchant is presumed to be engaged in business in
 5 Indiana if the retail merchant enters into an agreement with one
 6 (1) or more residents of Indiana under which the resident, for a
 7 commission or other consideration, directly or indirectly refers
 8 potential customers, whether by a link on an Internet web site, an
 9 in-person oral presentation, or otherwise, to the retail merchant,
 10 if the cumulative gross receipts from the sales by the retail
 11 merchant to customers in Indiana who are referred to the retail
 12 merchant by all residents with this type of an agreement with the
 13 retail merchant are greater than ten thousand dollars (\$10,000)
 14 during the preceding twelve (12) months.

15 (i) The presumption under subsection (h) may be rebutted by
 16 submitting proof that the residents with whom the retail merchant
 17 has an agreement did not engage in any activity within Indiana
 18 that was significantly associated with the retail merchant's ability
 19 to establish or maintain the retail merchant's market in Indiana
 20 during the preceding twelve (12) months. This proof may consist of
 21 sworn written statements that:

- 22 (1) are from all the Indiana residents with whom the retail
 23 merchant has an agreement described in subsection (h);
- 24 (2) are provided and obtained in good faith; and
- 25 (3) state that the Indiana residents did not engage in any
 26 solicitation in Indiana on behalf of the retail merchant
 27 during the preceding twelve (12) months.

28 (j) For purposes of this section, "affiliate" means any:

- 29 (1) person that is a member of the same controlled group of
 30 corporations (as defined in 26 U.S.C. 1563(a)) as the retail
 31 merchant; or
- 32 (2) other entity that, notwithstanding its form of
 33 organization, bears the same ownership relationship to the
 34 retail merchant as a corporation that is a member of the
 35 same controlled group of corporations (as defined in 26
 36 U.S.C. 1563(a)).

37 (k) The amendments to this section made by an act enacted by
 38 the general assembly in 2012 that concern collecting use tax on
 39 remote sales apply on and after the earlier of:

- 40 (1) January 1, 2013; or
- 41 (2) the first day of the third month that follows the month
 42 that the budget agency certifies under section 12 of this
 43 chapter that a requirement for sellers to collect use tax on
 44 remote sales has been enacted into law by the United States
 45 Congress."

46 Page 3, between lines 13 and 14, begin a new paragraph and
 47 insert:

48 "SECTION 3. IC 6-2.5-3-12 IS ADDED TO THE INDIANA
 49 CODE AS A NEW SECTION TO READ AS FOLLOWS
 50 [EFFECTIVE JULY 1, 2012]: **Sec. 12. The budget agency shall**

1 **before the fifteenth day of each month determine whether a**
2 **requirement for sellers to collect use tax on remote sales has been**
3 **enacted into law by the United States Congress. If such a law has**
4 **been enacted, the budget agency shall certify this fact to the budget**
5 **committee and the department of state revenue before the end of**
6 **the month."**

7 Renumber all SECTIONS consecutively.
 (Reference is to EHB 1325 as printed February 15, 2012.)

Senator HEAD