

PREVAILED	Roll Call No. _____
FAILED	Ayes _____
WITHDRAWN	Noes _____
RULED OUT OF ORDER	

# HOUSE MOTION \_\_\_\_\_

MR. SPEAKER:

I move that House Bill 1072 be amended to read as follows:

- 1 Page 43, between lines 15 and 16, begin a new paragraph and insert:
- 2 "SECTION 40. IC 6-2.5-2-1 IS AMENDED TO READ AS
- 3 FOLLOWS [EFFECTIVE JULY 1, 2012]: Sec. 1. (a) An excise tax,
- 4 known as the state gross retail tax, is imposed on retail transactions
- 5 made in Indiana.
- 6 (b) The person who acquires property in a retail transaction is liable
- 7 for the tax on the transaction and, except as otherwise provided in this
- 8 chapter, shall pay the tax to the retail merchant as a separate added
- 9 amount to the consideration in the transaction. ~~The~~ **A retail merchant**
- 10 **engaged in business in Indiana (as defined in IC 6-2.5-3-1(c)) or**
- 11 **that has permission from the department to collect the tax** shall
- 12 collect the tax as agent for the state.
- 13 SECTION 41. IC 6-2.5-3-1 IS AMENDED TO READ AS
- 14 FOLLOWS [EFFECTIVE JULY 1, 2012]: Sec. 1. For purposes of this
- 15 chapter:
- 16 (a) "Use" means the exercise of any right or power of ownership
- 17 over tangible personal property.
- 18 (b) "Storage" means the keeping or retention of tangible personal
- 19 property in Indiana for any purpose except the subsequent use of that
- 20 property solely outside Indiana.
- 21 (c) "A retail merchant engaged in business in Indiana" includes any
- 22 retail merchant who makes retail transactions in which a person
- 23 acquires personal property or services for use, storage, or consumption
- 24 in Indiana and who:

- 1 (1) maintains an office, place of distribution, sales location,  
 2 sample location, warehouse, storage place, or other place of  
 3 business which is located in Indiana and which the retail  
 4 merchant maintains, occupies, or uses, either permanently or  
 5 temporarily, either directly or indirectly, and either by the retail  
 6 merchant or through a representative, agent, ~~or~~ subsidiary, **or**  
 7 **affiliate;**  
 8 (2) maintains a representative, agent, salesman, canvasser, or  
 9 solicitor who, while operating in Indiana under the authority of  
 10 and on behalf of the retail merchant or a subsidiary **or an affiliate**  
 11 of the retail merchant, sells, delivers, installs, repairs, assembles,  
 12 sets up, accepts returns of, bills, invoices, or takes orders for sales  
 13 of tangible personal property or services to be used, stored, or  
 14 consumed in Indiana;  
 15 **(3) enters into an arrangement with any person, other than a**  
 16 **common carrier, to facilitate the retail merchant's delivery of**  
 17 **property to customers in Indiana by allowing the retail**  
 18 **merchant's customers to pick up property sold by the retail**  
 19 **merchant at an office, distribution facility, warehouse, storage**  
 20 **place, or similar place of business maintained by the person**  
 21 **in Indiana;**  
 22 ~~(3)~~ **(4)** is otherwise required to register as a retail merchant under  
 23 IC 6-2.5-8-1; or  
 24 ~~(4)~~ **(5)** may be required by the state to collect tax under this article  
 25 to the extent allowed under the Constitution of the United States  
 26 and federal law.  
 27 **(d) Notwithstanding any other law, a person may be required to**  
 28 **collect and remit gross retail tax or use tax as a retail merchant**  
 29 **engaged in business in Indiana under subsection (c) if the activities**  
 30 **conducted by the person in Indiana on behalf of a retail merchant**  
 31 **are significantly associated with the retail merchant's ability to**  
 32 **establish and maintain a market in Indiana.**  
 33 ~~(d)~~ **(e)** Notwithstanding any other provision of this section, tangible  
 34 or intangible property that is:  
 35 (1) owned or leased by a person that has contracted with a  
 36 commercial printer for printing; and  
 37 (2) located at the premises of the commercial printer;  
 38 shall not be considered to be, or to create, an office, a place of  
 39 distribution, a sales location, a sample location, a warehouse, a storage  
 40 place, or other place of business maintained, occupied, or used in any  
 41 way by the person. A commercial printer with which a person has  
 42 contracted for printing shall not be considered to be in any way a  
 43 representative, an agent, a salesman, a canvasser, or a solicitor for the  
 44 person.  
 45 **(f) A retail merchant is presumed to be engaged in business in**  
 46 **Indiana if an affiliate of the retail merchant has substantial nexus**

1 **in Indiana and:**

2 (1) the retail merchant sells a line of products similar to a line  
3 of products sold by the affiliate, and the retail merchant does  
4 so under a business name that is the same as or is similar to  
5 the affiliate's business name;

6 (2) the affiliate uses its Indiana employees or its Indiana  
7 facilities to advertise, promote, or facilitate sales by the retail  
8 merchant to customers; or

9 (3) the affiliate uses trademarks, service marks, or trade  
10 names in Indiana that are the same as or substantially similar  
11 to those used by the retail merchant.

12 (g) The presumption under subsection (f) may be rebutted by  
13 demonstrating that the affiliate's activities in Indiana are not  
14 significantly associated with the retail merchant's ability to  
15 establish or maintain a market in Indiana for the retail merchant's  
16 sales.

17 (h) A retail merchant is presumed to be engaged in business in  
18 Indiana if the retail merchant enters into an agreement with one  
19 (1) or more residents of Indiana under which the resident, for a  
20 commission or other consideration, directly or indirectly refers  
21 potential customers, whether by a link on an Internet web site, an  
22 in-person oral presentation, or otherwise, to the retail merchant,  
23 if the cumulative gross receipts from the sales by the retail  
24 merchant to customers in Indiana who are referred to the retail  
25 merchant by all residents with this type of an agreement with the  
26 retail merchant are greater than ten thousand dollars (\$10,000)  
27 during the preceding twelve (12) months.

28 (i) The presumption under subsection (h) may be rebutted by  
29 submitting proof that the residents with whom the retail merchant  
30 has an agreement did not engage in any activity within Indiana  
31 that was significantly associated with the retail merchant's ability  
32 to establish or maintain the retail merchant's market in Indiana  
33 during the preceding twelve (12) months. This proof may consist of  
34 sworn written statements that:

35 (1) are from all the Indiana residents with whom the retail  
36 merchant has an agreement described in subsection (h);

37 (2) are provided and obtained in good faith; and

38 (3) state that the Indiana residents did not engage in any  
39 solicitation in Indiana on behalf of the retail merchant during  
40 the preceding twelve (12) months.

41 (j) For purposes of this section, "affiliate" means any:

42 (1) person that is a member of the same controlled group of  
43 corporations (as defined in 26 U.S.C. 1563(a)) as the retail  
44 merchant; or

45 (2) other entity that, notwithstanding its form of organization,  
46 bears the same ownership relationship to the retail merchant  
47 as a corporation that is a member of the same controlled

1           group of corporations (as defined in 26 U.S.C. 1563(a)).  
2           **(k) The amendments to this section made by this act in 2012 that**  
3 **concern collecting use tax on remote sales apply on and after the**  
4 **earlier of:**  
5           **(1) January 1, 2013; or**  
6           **(2) the first day of the third month that follows the month that**  
7 **the budget agency certifies under IC 6-2.5-3-12 that a**  
8 **requirement for sellers to collect use tax on remote sales has**  
9 **been enacted into law by the United States Congress.**  
10          SECTION 42. IC 6-2.5-3-12 IS ADDED TO THE INDIANA CODE  
11 AS A **NEW SECTION TO READ AS FOLLOWS [EFFECTIVE JULY**  
12 **1, 2012]: Sec. 12. The budget agency shall before the fifteenth day**  
13 **of each month determine whether a requirement for sellers to**  
14 **collect use tax on remote sales has been enacted into law by the**  
15 **United States Congress. If such a law has been enacted, the budget**  
16 **agency shall certify this fact to the budget committee and the**  
17 **department of state revenue before the end of the month."**  
18          Renumber all SECTIONS consecutively.  
            (Reference is to HB 1072 as printed January 23, 2012.)

---

Representative Crawford