

COMMITTEE REPORT

MADAM PRESIDENT:

The Senate Committee on Judiciary, to which was referred Senate Bill No. 97, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill be AMENDED as follows:

- 1 Delete everything after the enacting clause and insert the following:
2 SECTION 1. IC 24-10 IS ADDED TO THE INDIANA CODE AS
3 A NEW ARTICLE TO READ AS FOLLOWS [EFFECTIVE JULY 1,
4 2011]:
5 **ARTICLE 10. CONSUMER LEGAL FUNDING**
6 **Chapter 1. Definitions**
7 **Sec. 1. As used in this article, "consumer" means a natural**
8 **person who:**
9 (1) resides or is domiciled in Indiana; or
10 (2) elects to enter into a consumer legal funding transaction
11 under this article, whether the election is made in person, over
12 the Internet, by facsimile, or by any other electronic means,
13 in Indiana.
14 **Sec. 2. As used in this article, "consumer legal funding" means**
15 **the funding provided to a consumer by a consumer legal funding**
16 **company in a consumer legal funding transaction.**
17 **Sec. 3. (a) As used in this article, "consumer legal funding**
18 **company" means a person or entity that enters into a consumer**
19 **legal funding transaction with a consumer.**
20 (b) The term includes the following:

- 1 **(1) An affiliate or subsidiary of a consumer legal funding**
 2 **company.**
- 3 **(2) An entity or person who buys a whole or partial interest in**
 4 **a consumer legal funding.**
- 5 **(3) A person who acts as an agent to provide a consumer legal**
 6 **funding from a third party for a fee.**
- 7 **(4) A person who acts as an agent for a third party in**
 8 **providing a consumer legal funding for a fee, regardless of**
 9 **whether approval or acceptance by the third party is**
 10 **necessary to create a legal obligation for the third party.**
- 11 **(5) Any other person or entity that is determined by the**
 12 **attorney general to be engaged in a transaction that is in**
 13 **substance:**
- 14 **(A) a disguised consumer legal funding; or**
 15 **(B) a subterfuge for the purpose of avoiding this chapter.**
- 16 **(c) The term does not include the following:**
- 17 **(1) A bank, lender, financing entity, or other special purpose**
 18 **entity:**
- 19 **(A) that provides financing to a consumer legal funding**
 20 **company; or**
- 21 **(B) to which a consumer legal funding company grants a**
 22 **security interest or transfers any rights or interest in a**
 23 **consumer legal funding.**
- 24 **(2) An attorney or accountant who provides services to a**
 25 **consumer.**
- 26 **Sec. 4. As used in this article, "consumer legal funding contract"**
 27 **means a written agreement between a consumer and a consumer**
 28 **legal funding company providing for a consumer legal funding**
 29 **transaction.**
- 30 **Sec. 5. As used in this article, "consumer legal funding**
 31 **transaction" means a transaction in which:**
- 32 **(1) a consumer legal funding company provides consumer**
 33 **legal funding to a consumer; and**
- 34 **(2) the consumer assigns to the consumer legal funding**
 35 **company the contingent right to receive a part of the proceeds**
 36 **of the settlement, insurance payment, or award of damages**
 37 **obtained in the consumer's legal action.**
- 38 **Sec. 6. As used in this article, "funding amount" means the**

1 **dollar amount of funds provided to the consumer by the consumer**
 2 **legal funding company after the execution of the consumer legal**
 3 **funding contract as consideration for the assignment of a**
 4 **contingent right to receive a part of the proceeds of the settlement,**
 5 **insurance payment, or award of damages obtained in the legal**
 6 **action.**

7 **Sec. 7. As used in this article, "funding date" means the date on**
 8 **which the funded amount is given to the consumer by the consumer**
 9 **legal funding company.**

10 **Sec. 8. (a) As used in this article, "legal action" means:**

11 **(1) a bona fide civil action in which damages may be awarded;**

12 **or**

13 **(2) a cause of action or legal claim upon which a civil action**
 14 **or statutory claim described in subdivision (1) may be based.**

15 **(b) The term includes:**

16 **(1) any settlement or negotiations toward settlement of a civil**
 17 **action described in subsection (a)(1); or**

18 **(2) any agreement or negotiations toward an agreement under**
 19 **which a civil action based upon a cause of action described in**
 20 **subsection (a)(2) would not be initiated.**

21 **Sec. 9. As used in this article, "proceeds" means the funds from**
 22 **a settlement, insurance payment, or award of damages obtained in**
 23 **the consumer's legal action from which a payment to the consumer**
 24 **legal funding company may be made after deductions are made in**
 25 **accordance with this chapter.**

26 **Sec. 10. As used in this article, "resolution date" means the date**
 27 **on which:**

28 **(1) the repayment of the funding amount; and**

29 **(2) the payment of agreed upon fees under the consumer legal**
 30 **funding contact;**

31 **is received by the consumer legal funding company.**

32 **Chapter 2. Consumer Legal Funding**

33 **Sec. 1. (a) A consumer legal funding company may not enter**
 34 **into a consumer legal funding transaction with a consumer with**
 35 **respect to a particular legal action unless the consumer is**
 36 **represented by an attorney with respect to that legal action at the**
 37 **time the consumer enters into the consumer legal funding**
 38 **transaction.**

1 **(b) A consumer legal funding company may not enter into a**
2 **consumer legal funding transaction with a consumer with respect**
3 **to a particular legal action unless the consumer legal funding**
4 **company is registered under section 8 of this chapter.**

5 **(c) A consumer legal funding contract entered into in violation**
6 **of this section is void.**

7 **Sec. 2. A consumer legal funding contract must be in writing**
8 **and must comply with the following requirements:**

9 **(1) The contract must contain on the front page, each with a**
10 **separate heading and in at least 12 point bold type, the**
11 **following disclosures:**

12 **(A) The total funding amount paid to the consumer.**

13 **(B) An itemization of one (1) time fees.**

14 **(C) The total dollar amount of the proceeds assigned by the**
15 **consumer to the consumer legal funding company, set forth**
16 **in one hundred eighty (180) day intervals for one thousand**
17 **eighty (1,080) days beginning one hundred eighty (180)**
18 **days after the funding date.**

19 **(D) A disclosure of the semiannual fee for each one**
20 **hundred eighty (180) day interval. This fee must be**
21 **expressed as a percentage number.**

22 **(2) The contract must provide that the consumer may cancel**
23 **the contract not later than thirty (30) business days following**
24 **the funding date, without penalty or further obligation. The**
25 **contract must contain the following notice written in at least**
26 **12 point bold type: "Consumer's right to cancellation: You**
27 **may cancel this contract without penalty or further obligation**
28 **within thirty (30) business days after the funding date.".**

29 **(3) The contract may also specify that in order for the**
30 **cancellation described in subdivision (2) to be effective the**
31 **consumer must either return to the consumer legal funding**
32 **company the total funding amount by:**

33 **(A) delivering the consumer legal funding company's**
34 **uncashed check to the company's offices in person not later**
35 **than thirty (30) business days after receipt of the funding**
36 **amount;**

37 **(B) sending a notice of cancellation via registered or**
38 **certified mail and including in the mailing a return of the**

1 total funding amount in the form of the consumer legal
2 funding company's uncashed check not later than thirty
3 (30) business days after receipt of the funding amount; or
4 (C) sending a registered, certified, or cashier's check or
5 money order, by insured, registered, or certified United
6 States mail, postmarked not later than thirty (30) business
7 days after receipt of the funding amount, to the address
8 specified in the contract for cancellation.

9 (4) The contract must contain the following statements in at
10 least 12 point bold type:

11 (A) "(Insert name of the consumer legal funding company)
12 agrees that it has no right to and will not make any
13 decisions with respect to the conduct of the legal action or
14 any settlement or resolution of the legal action, and that
15 the right to make those decisions remains solely with you
16 and your attorney in the legal action. (Insert name of the
17 consumer legal funding company) further agrees that it
18 has no right to pursue the legal action on your behalf."

19 (B) "(Insert name of the consumer legal funding company)
20 agrees that it may accept only:

21 (i) an assignment of a contingent right to receive a
22 portion of the potential proceeds from the settlement,
23 insurance payment, or award of damages obtained in the
24 legal action;

25 (ii) the contracted return of the funding amount; and

26 (iii) any agreed upon fees. Any agreed upon fees paid to
27 (insert name of the consumer legal funding company)
28 may not be determined as a percentage of your recovery
29 from the legal action but shall be set as a contractually
30 determined amount based upon intervals of time from
31 the funding date through the resolution date. (Insert
32 name of the consumer legal funding company) is not
33 accepting an assignment of your legal action."

34 (5) All contracts with the consumer must contain the following
35 statement, in plain language in a box with 15 point bold type,
36 in all capital letters, stating the following:

37 **"THE FUNDING AMOUNT AND AGREED UPON FEES**
38 **SHALL BE PAID ONLY FROM THE PROCEEDS OF**

1 **YOUR LEGAL ACTION, AND SHALL BE PAID ONLY TO**
2 **THE EXTENT THAT THERE ARE AVAILABLE**
3 **PROCEEDS FROM YOUR LEGAL ACTION. YOU WILL**
4 **NOT OWE (INSERT NAME OF THE CONSUMER LEGAL**
5 **FUNDING COMPANY) ANYTHING IF THERE ARE NO**
6 **PROCEEDS FROM YOUR LEGAL ACTION."**

7 **(6) The contract must contain the following statement in at**
8 **least 12 point bold type located immediately above the space**
9 **where the consumer's signature is required:**

10 **"Do not sign this agreement before you read it completely or**
11 **if it contains any blank spaces. You are entitled to a**
12 **completely filled in copy of this agreement. Before you sign**
13 **this agreement you should obtain the advice of an attorney.**
14 **Depending on the circumstances, you may want to consult a**
15 **tax, public, or private benefit planning or financial**
16 **professional. You further understand and agree that the funds**
17 **you receive from (insert name of the consumer legal funding**
18 **company) may not be used to pay for or applied to the**
19 **payment of attorney's fees or litigation costs related to your**
20 **legal action."**

21 **(7) The executed contract must contain a written**
22 **acknowledgment by the consumer that the consumer has**
23 **reviewed the contract in its entirety.**

24 **(8) The consumer legal funding company shall provide the**
25 **consumer's attorney with a written notification of the**
26 **consumer legal funding provided to the consumer within three**
27 **(3) business days of the funding date by way of postal mail,**
28 **courier service, facsimile, or other means of service**
29 **evidencing proof of delivery, unless there is a written**
30 **acknowledgment by the attorney representing the consumer**
31 **in the legal action as to the terms of the contract.**

32 **(9) The contracted return of the funding amount, plus any**
33 **agreed upon fees assigned to the consumer legal funding**
34 **company on the resolution date, may not be determined as a**
35 **percentage of the recovery from the legal action but must be**
36 **fixed as a contractually determined amount based upon**
37 **intervals of time from the funding date through the resolution**
38 **date.**

1 **Sec. 3. Any:**

2 **(1) attorney's fee in the underlying legal action;**
3 **(2) Medicare, Medicaid, or statutory health care provider**
4 **liens arising from the consumer's underlying legal action and**
5 **required to be applied as against the proceeds of consumer's**
6 **underlying legal action; or**

7 **(3) written voluntary subordination agreement;**
8 **take priority over any claim of the consumer legal funding**
9 **company. All other liens or security interests take priority by**
10 **normal operation of law.**

11 **Sec. 4. Each consumer legal funding company shall adhere to**
12 **the following:**

13 **(1) The consumer legal funding company may not pay or offer**
14 **to pay any compensation to any attorney, law firm, medical**
15 **provider, chiropractor, physical therapist, or any of their**
16 **employees for referring a consumer to the consumer legal**
17 **funding company. The consumer legal funding company**
18 **agrees not to accept any compensation from any attorney, law**
19 **firm, medical provider, chiropractor, physical therapist, or**
20 **any of their employees, other than the funding amount and**
21 **any agreed upon fees the consumer assigned to the consumer**
22 **legal funding company out of the potential proceeds of the**
23 **legal action.**

24 **(2) The consumer legal funding company may not advertise**
25 **false or intentionally misleading information regarding its**
26 **product or services.**

27 **(3) The consumer legal funding company may not provide**
28 **funding to a consumer who has previously sold and assigned**
29 **an amount of the potential proceeds of the consumer's legal**
30 **action to another consumer legal funding company without**
31 **first purchasing that consumer legal funding company's entire**
32 **accrued balance, unless otherwise agreed to in writing by the**
33 **consumer and all consumer legal funding companies which**
34 **provided the consumer legal funding to the consumer.**

35 **(4) The consumer legal funding company may not offer single**
36 **premium credit life, disability, or unemployment insurance**
37 **that will be financed through a consumer legal funding**
38 **transaction.**

- 1 **(5) For a non-English speaking consumer, upon the written**
2 **request of the consumer or the consumer's attorney:**
- 3 **(A) the terms of the contract required by this chapter must**
4 **be translated in writing into the language in which oral**
5 **negotiations were conducted between the consumer legal**
6 **funding company and the consumer;**
- 7 **(B) the consumer shall sign the translated document**
8 **containing the translated principal terms and initial each**
9 **page; and**
- 10 **(C) the translator or attorney shall sign an affirmation**
11 **confirming that the translated terms have been presented**
12 **to the consumer in the consumer's primary language and**
13 **acknowledged by the consumer.**
- 14 **(6) The consumer legal funding company may not knowingly**
15 **enter into a consumer legal funding contract with a consumer**
16 **if the consumer's legal action is a pending class action lawsuit**
17 **at the time of the funding. If a legal action in which a plaintiff**
18 **has received consumer legal funding becomes a class action**
19 **matter, no further funding is permitted.**
- 20 **(7) An attorney or law firm may not have a financial interest**
21 **in the consumer legal funding company providing consumer**
22 **legal funding to a consumer represented by that attorney or**
23 **law firm.**
- 24 **(8) Communication between a consumer's attorney and a**
25 **consumer legal funding company relating to the consumer's**
26 **consumer legal funding transaction may not limit, waive or**
27 **abrogate any statutory or common law privilege, including**
28 **the attorney client privilege or the work product doctrine.**
- 29 **(9) The return of the funding amount to the consumer legal**
30 **funding company, plus any agreed upon fees, may be**
31 **rendered only out of the proceeds, if any, of the realized**
32 **settlement, insurance payment, or award of damages the**
33 **consumer may receive in the consumer's legal action.**
- 34 **(10) If the proceeds of the legal action are insufficient to**
35 **return the full funding amount plus the agreed upon fees to**
36 **the consumer legal funding company from the proceeds of the**
37 **legal action, the consumer legal funding company is entitled**
38 **only to be paid from the proceeds available from the**

- 1 settlement, insurance payment, or award of damages.
2 However, this subdivision does not apply if the consumer or
3 consumer's attorney is found to have committed fraud against
4 the consumer legal funding company.
- 5 (11) The consumer legal funding company has no authority to
6 make any decision with respect to the conduct of the litigation
7 of the legal action or any settlement or resolution of the
8 action. The right to make those decisions remains solely with
9 the consumer and the consumer's attorney representing the
10 consumer in the legal action. The consumer legal funding
11 company has no right to pursue the legal action on the
12 consumer's behalf.
- 13 (12) The consumer legal funding company may accept:
- 14 (A) an assignment of a contingent right to receive a portion
15 of the potential proceeds;
 - 16 (B) the contracted return of the funding amount; and
 - 17 (C) any agreed upon fees. Any agreed upon fees to the
18 consumer legal funding company may not be determined
19 as a percentage of the consumer's recovery from the legal
20 action but must be set as a contractually determined
21 amount based upon intervals of time from the funding date
22 through the resolution date. The consumer legal funding
23 company may not accept an assignment of the consumer's
24 legal action.
- 25 (13) The contact between the consumer legal funding
26 company and the consumer is subject to the following
27 limitations:
- 28 (A) The consumer legal funding company may not contact
29 the consumer after the funding date in order to influence
30 any decisions with respect to the conduct of the legal action
31 or any settlement or resolution of the legal action.
32 However, the consumer legal funding company may
33 contact the consumer or the consumer's attorney to obtain
34 the status of the legal action and may contact the consumer
35 after the funding date to obtain updated attorney contact
36 information.
 - 37 (B) After the resolution date, a consumer legal funding
38 company may not seek to collect additional funds or

1 **threaten civil action for any deficiency.**
2 **Sec. 5. A consumer legal funding transaction that complies with**
3 **this chapter is not:**
4 **(1) an investment contract;**
5 **(2) a loan; or**
6 **(3) subject to any other statutory or regulatory provisions**
7 **governing loans or investment contracts.**
8 **Sec. 6. To the extent that this chapter conflicts with any other**
9 **law, this chapter supersedes the other law for the purposes of**
10 **regulating consumer legal funding in Indiana.**
11 **Sec. 7. (a) A violation of this chapter is a deceptive act that is**
12 **actionable by the attorney general.**
13 **(b) The attorney general may bring an action under this article**
14 **to obtain any or all of the following:**
15 **(1) An injunction to enjoin future violations of this chapter.**
16 **(2) A civil penalty of not more than ten thousand dollars**
17 **(\$10,000) per deceptive act.**
18 **(3) The attorney general's reasonable costs in:**
19 **(A) the investigation of the deceptive act; and**
20 **(B) maintaining the action.**
21 **Sec. 8. (a) A consumer legal funding company shall register**
22 **annually with the attorney general.**
23 **(b) The fee to register or renew a registration as a consumer**
24 **legal funding company is two hundred dollars (\$200). After the**
25 **attorney general has deducted its expenses, the fee shall be**
26 **deposited in the violent crime victims compensation fund**
27 **established under IC 5-2-6.1-40.**
28 **(c) A person who registers or renews a registration as a**
29 **consumer legal funding company must include the following:**
30 **(1) The name and address of the consumer legal funding**
31 **company.**
32 **(2) Any other information relevant to the attorney general's**
33 **duties under section 7 of this chapter that is required by the**
34 **attorney general.**
35 **(d) A person who makes a material misstatement in a consumer**
36 **legal funding company registration statement commits false**
37 **registration as a consumer legal funding company, a Class A**
38 **infraction.**

(Reference is to SB 97 as introduced.)

and when so amended that said bill do pass.

Committee Vote: Yeas 8, Nays 1.

Bray

Chairperson