

January 28, 1998

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## SENATE BILL No. 467

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DIGEST OF SB0467 (Updated January 27, 1998 10:41 am - DI 75)

**Citations Affected:** IC 9-23-2.5-8; IC 9-23-2.5-9.

**Synopsis:** Automobile lease term disclosure. Requires a retail lessor of motor vehicles to comply with the disclosure requirements imposed by federal law. Specifies a statement that must be included in a lease agreement as part of complying with the federal disclosure requirements. Removes a specification that certain statements must be included in a lease agreement. Requires a lease agreement to state the amount of net credit of a trade-in vehicle used to pay amounts due at the time the lease is signed or the vehicle is delivered.

**Effective:** July 1, 1998.

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### Wheeler

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January 14, 1998, read first time and referred to Committee on Commerce and Consumer Affairs.  
January 27, 1998, reported favorably — Do Pass.

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SB 467—LS 7346/DI 93



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January 28, 1998

Second Regular Session 110th General Assembly (1998)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in **this style type**, and deletions will appear in ~~this style type~~.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or ~~this style type~~ reconciles conflicts between statutes enacted by the 1997 General Assembly.

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## SENATE BILL No. 467

A BILL FOR AN ACT to amend the Indiana Code concerning motor vehicles.

*Be it enacted by the General Assembly of the State of Indiana:*

1 SECTION 1. IC 9-23-2.5-8, AS ADDED BY P.L.86-1996,  
2 SECTION 8, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE  
3 JULY 1, 1998]: Sec. 8. A retail lessor **must comply with each of shall**  
4 **do the following:**

5 (1) **Comply with the requirements of Regulation M (12 CFR**  
6 **213) for disclosure of gross capitalized cost, capitalized cost**  
7 **reduction, and adjusted capitalized cost adopted under the**  
8 **federal Truth in Lending Act (15 U.S.C. 1601 et seq.).**

9 (2) Disclose to a retail lessee in a separate blocked section in a  
10 lease agreement, in capital letters of at least 10 point bold type  
11 **with the appropriate amounts specified**, the following:

12 THIS IS A LEASE AGREEMENT.

13 THIS IS NOT A PURCHASE AGREEMENT.

14 PLEASE REVIEW THESE MATTERS CAREFULLY AND  
15 SEEK INDEPENDENT PROFESSIONAL ADVICE IF YOU  
16 HAVE ANY QUESTIONS CONCERNING THIS  
17 TRANSACTION. YOU ARE ENTITLED TO AN EXACT COPY

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1 OF THE AGREEMENT YOU SIGN.  
 2 CAPITALIZED COST \$ \_\_\_\_\_  
 3 (THE AGREED UPON VALUE OF THE VEHICLE AND  
 4 ANY CAPITALIZED ITEMS SUCH AS TAXES, FEES,  
 5 SERVICE CONTRACTS, INSURANCE, AND  
 6 OUTSTANDING PRIOR LOAN OR LEASE BALANCE.)  
 7 CAPITALIZED COST REDUCTION \$ \_\_\_\_\_  
 8 (YOUR TOTAL CREDITS.)  
 9 ADJUSTED OR NET CAPITALIZED COST \$ \_\_\_\_\_  
 10 (THE INITIAL AMOUNT USED IN DETERMINING THE  
 11 BASE MONTHLY PAYMENTS, OR OTHER PERIODIC OR  
 12 SINGLE PAYMENTS.)  
 13 (2) (3) Provide the retail lessee with a copy of each document  
 14 signed by the retail lessee during the course of a lease transaction.  
 15 SECTION 2. IC 9-23-2.5-9, AS ADDED BY P.L.86-1996,  
 16 SECTION 8, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE  
 17 JULY 1, 1998]: Sec. 9. A trade-in vehicle used, **in whole or in part,**  
 18 **to reduce the capitalized cost pay amounts due at lease signing or**  
 19 **delivery of the vehicle** must be identified as a trade-in vehicle in the  
 20 lease agreement and identified by year, make, and model. The lease  
 21 agreement must state the net credit of the trade-in vehicle used to  
 22 ~~reduce capitalized costs:~~ **pay amounts due at lease signing or**  
 23 **delivery of the vehicle.**

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COMMITTEE REPORT

Mr. President: The Senate Committee on Commerce and Consumer Affairs, to which was referred Senate Bill 467, has had the same under consideration and begs leave to report the same back to the Senate with the recommendation that said bill DO PASS.

(Reference is made to Senate Bill 467 as introduced.)

MILLS, Chairperson

Committee Vote: Yeas 8, Nays 0.

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