

Union Hospital Inc.

ISDH Annual Fiscal Report of an Acute Care Hospital

**Union Hospital Inc.
Terre Haute, IN**

9/1/2006 to 8/31/2007

Statement One: Summary of Revenue and Expenses

| 1. Gross Patient Service Revenue | |
|-------------------------------------|---------------|
| Inpatient Patient Service Revenue | \$347,276,274 |
| Outpatient Patient Service Revenue | \$358,892,384 |
| Total Gross Patient Service Revenue | \$706,168,658 |
| 2. Deductions from Revenue | |
| Contractual Allowances | \$376,288,989 |
| Other Deductions | \$17,352,010 |
| Total Deductions | \$393,640,999 |
| 3. Total Operating Revenue | |
| Net Patient Service Revenue | \$312,527,659 |
| Other Operating Revenue | \$7,877,113 |
| Total Operating Revenue | \$320,404,772 |
| 4. Operating Expenses | |
| Salaries and Wages | \$92,165,188 |
| Employee Benefits and Taxes | \$23,370,378 |
| Depreciation and Amortization | \$9,986,295 |
| Interest Expenses | \$3,110,437 |
| Bad Debt | \$25,503,875 |
| Other Expenses | \$157,568,141 |
| Total Operating Expenses | \$311,704,314 |
| 5. Net Revenue and Expenses | |
| Net Operating Revenue over Expenses | \$8,700,458 |
| Net Non-operating Gains over Losses | \$3,020,464 |
| Total Net Gain over Loss | \$11,522,726 |
| 6. Assets and Liabilities | |
| Total Assets | \$436,269,487 |
| Total Liabilities | \$323,886,796 |

Statement Two: Contractual Allowances

| Revenue Source | Gross Patient Revenue | Contractual Allowances | Net Patient Service Revenue |
|----------------|-----------------------|------------------------|-----------------------------|
| Medicare | \$334,863,053 | \$195,592,217 | \$139,270,836 |
| Medicaid | \$90,059,568 | \$78,727,830 | \$11,331,738 |
| Other State | \$ 0 | \$ 0 | \$ 0 |
| Local | \$ 0 | \$ 0 | \$ 0 |

| | | | |
|----------------------|---------------|---------------|---------------|
| Government | | | |
| Commercial Insurance | \$281,246,037 | \$102,363,109 | \$161,925,085 |
| Total | \$706,168,658 | \$393,640,990 | \$312,527,659 |

Statement Three: Unique Specialized Hospital Funds

| Fund Category | Estimated Revenue from Others | Estimated Expenses to Others | Net Gain or Loss after Adjustment |
|---------------|-------------------------------|------------------------------|-----------------------------------|
| Donations | \$ 0 | \$35,269 | \$-35,269 |
| Research | \$ 0 | \$ 0 | \$ 0 |

Number of Individuals Estimated by this Hospital that are Involved in Education

| | |
|--|---------|
| Number of Medical Professionals Trained in this Hospital | 52,334 |
| Number of Hospital Patients Educated in this Hospital | 317,515 |
| Number of Citizens Exposed to Health Education Message | 5,393 |