Hoosier State Rail Service
Cost Benefit Analysis
Indiana Department of Transportation

Task 9.0
Final Report
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  Appendix C - Service Development Program Standard Budget and Schedule Form
  Appendix D - Station Photos
References
The following Technical Reports have been prepared to complete this Cost Benefit Analysis and can be made available upon request:

Task 1.0 Hoosier State Profile/Existing Conditions
   Tasks 1.1 and 1.5 Study Area and Operating Schedule
   Tasks 1.2, 1.3, and 1.9 History, Route and Station Ownership, and Stakeholders
   Tasks 1.6, 1.7, 1.8, and 1.10 Ridership and Revenue; Operating Subsidies; On-Time Performance; and goals, Key Performance Indicators and Targets

Task 2.0 Literature Review and Background
   Tasks 2.1, 2.3, and 2.8 PRIIA Section 209, Chicago Hub and MWRRI Studies, and Anticipated Improvements.
   Task 2.7 Published Community Development Plans and Task 6.3.3 Stakeholders Identify Facilities Sensitive to Rail Service

Task 4.0 Ridership and Revenue Forecasting
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   Task 4.4 Operating and Maintenance Cost Estimate and Fuel Consumption

Task 5.0 Best Practices in Other States/Regions

Task 6.0 Stakeholder Engagement (See Task 2.7)

Task 7.0 Requirements for Improved Service
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1.0 Introduction

Under the provisions of Section 209 of the Passenger Rail Investment and Improvement Act (PRIIAA) of 2008, all short-distance Amtrak Corridor services (less than 750 miles) used for intercity passenger rail service must become state-supported to continue and states must pay the proportional costs associated with the corridor route. In Indiana, Section 209 service includes the Hoosier State, which runs from Indianapolis to Chicago. The Hoosier State operates four days per week with stops in Indianapolis, Crawfordsville, Lafayette, Rensselaer, and Joliet. On the alternate three days per week that the Hoosier State does not operate, the Cardinal provides passenger rail service to the same stops at the same times; effectively providing seven days per week service between Indianapolis and Chicago. Because the Cardinal operates from New York City to Chicago, it exceeds the 750-mile minimum and is not subject to the funding provisions of Section 209.

The Indiana Department of Transportation (INDOT) is supportive of a multi-modal strategy to address current and future surface transportation needs of the state of Indiana and Indiana taxpayers. In general, INDOT will satisfactorily maintain, support, and operate current transportation infrastructure at the lowest cost to taxpayers. Therefore, INDOT conducted this cost-benefit analysis of the Hoosier State Passenger Rail Service to quantify and compare the costs and benefits of the service to determine if funding for this service, by the state or local entities, is appropriate under INDOT funding policies. Benefits related to revenue, consumer surplus, traffic congestion, airport congestion, and air emissions are compared to the annual estimated cost of operating the service and the annualized estimated capital cost of improvements. Other beneficial impacts that are not quantifiable are identified.

Six scenarios were evaluated (See Table 10-1):

1. Elimination of the Hoosier State
2. No Build Alternative, or continuance of the Hoosier State with no improvements
3. Improved Service Option 1 (one daily roundtrip)
4. Improved Service Option 2 (one daily roundtrip)
5. Improved Service Option 3 (two daily roundtrips)
6. Improved Service Option 4 (two daily roundtrips)

The specific cost, revenue, and benefit factors considered for improved service included the following:

- Capital expenditures;
- Operation & maintenance (O&M) expenditures;
- Revenue from ticket sales and other operations;
- Annual Consumer Surplus: User Benefits;
- Congestion Reduction benefits from reduced VMT;
- Airport Congestion Reduction benefits from riders diverted from air travel; and
- Reduction in air emissions resulting from the reduction in VMT.

Other Beneficial impacts that cannot be monetized include Economic Development and Social Benefits; they include the following:

- Expenditure Related Economic Impact;
- Economic Impact on Land Usage;
• Beech Grove Maintenance Facility;
• Freight Improvements;
• Environmental justice; and
• Improved Quality of Life.

1.1 Purpose

The key purpose of this cost-benefit analysis was to determine if funding for the Hoosier State, by the state and local entities, is justified based on demand for and benefits of the service. To be deemed economically feasible, the total benefits, including system revenues, must exceed the total costs of the project on a present value basis. This study also provided INDOT an opportunity to evaluate different scenarios for service improvements to optimize performance, improve cost efficiencies, and increase revenues.

In addition to evaluating the costs and benefits of maintaining, improving, or discontinuing the Hoosier State, the cost benefit analysis aimed to answer the following three questions raised by INDOT:

• What is the long-term plan of the communities at/near the existing stations along the route for this rail service?
• What are the goals and targets of the communities at/near the existing stations along the route for this rail service?
• Who is willing to help with the cost of the passenger rail service between Indianapolis and Chicago?

In order to answer these questions, key stakeholders, including citizens, businesses, legislators, and institutions, were given opportunities to participate and provide input into the study as it relates to economic impacts and funding opportunities. Information obtained from the stakeholder engagement process was used to shape the cost benefit analysis and help INDOT answer the questions above. A description of the stakeholder engagement process is included in Section 2.3. The results of the stakeholder engagement are included in Section 5.0.
2.0 Methodology

2.1 Introduction

The Methodology of this study is intended to deliver an analysis of the costs and economic benefits of the continued operation of the Hoosier State in order to assist the State of Indiana in determining if it is appropriate to continue the passenger rail service and, if it is appropriate, options for funding and governing the service. The Methodology provides an analysis that is data driven. The data generally falls into two categories:

- Specific quantified costs and benefits (monetized)
- Qualified benefits to the communities, the region, and the host freight railroad (non-monetized)

Figure 2-1 presents a flow diagram of the methodology for the study. A detailed description of the methodology is included herein.

![Diagram](image-url)
Each of the elements of the Flow Diagram is documented in a series of technical reports that identify the technical methodology, assumptions, data, and conclusions for each. The key information and findings from the technical papers are included in this final report. Complete technical papers can be provided upon request.

2.2 Existing Conditions

The overall corridor impacts were studied from Indianapolis to the Indiana/Illinois state line along the rail corridor. Existing conditions data was collected and included a history of the passenger rail service; passenger service operating schedules, ridership, revenue, operating subsidies, and on-time performance; and route ownership, track infrastructure, and station ownership. In addition, economic impacts within a two-mile radius around the five railroad stations in Indiana were considered unless specific impacts outside that radius were identified by the stakeholders or, in the case of Dyer, the radius is outside the state of Indiana. Specific station locations in the study area include:

- 350 S Illinois St, Indianapolis, IN 46225
- 400 N Green St, Crawfordsville, IN 47933
- 200 North 2nd Street, Lafayette, IN 47901
- 776 North Cullen Street, Rensselaer, IN 47978
- 913 Sheffield Avenue, Dyer, IN 46311

The Amtrak Beech Grove Maintenance Facility is about seven miles to the southeast of the Indianapolis railroad station. At the Beech Grove shops, over 530 highly skilled men and women do a wide variety of work for Amtrak as well as contract work for other passenger railroad operators. This includes basic repairs, cyclical maintenance, as well as repainting and completely rebuilding locomotives and coaches alike. This is Amtrak's largest repair facility. The Hoosier State acts as an essential shuttle for equipment coming to and from the Beech Grove Shops and Amtrak's main Midwest hub of Chicago. From Chicago, Amtrak connects to the rest of the nationwide system.

A map of the study area is included as Figure 2-2.
Figure 2-2: Study Area
2.3 Stakeholder Engagement Process

In order to comprehensively study the impact continuation or elimination of the Hoosier State would have on traffic congestion, public safety, air quality, and economic development and job growth, it was necessary to obtaining stakeholder feedback. There are numerous individuals and organizations along the corridor that are affected by and/or expressed interested in the Hoosier State Passenger Rail Service. These stakeholders include, but are not limited to the following:

Indiana House of Representatives

Indiana State Senators

Local Municipal Mayors and Town Managers

Transportation Stakeholders

- Amtrak
- CSX Transportation
- Midwest Passenger Rail Commission

Universities/Colleges

- Purdue University (Lafayette)
- St. Joseph’s College (Rensselaer)
- Wabash College (Crawfordsville)
- Butler University (Indianapolis)
- Marian University (Indianapolis)
- Martin University (Indianapolis)
- University of Indianapolis (Indianapolis)

Planning/Economic Development Agencies

- Tippecanoe County Metropolitan Planning Organization
- Greater Lafayette Commerce
- Rensselaer Chamber of Commerce
- Indianapolis Metropolitan Planning Organization
- Indianapolis Chamber of Commerce
- Northwestern Indiana Regional Planning Commission

On May 21, 2013 and May 23, 2013, INDOT held two stakeholder meetings to introduce the Hoosier State cost benefit analysis study to key stakeholders and obtain feedback on the costs and benefits of the Hoosier State. During the meetings, stakeholders were asked to identify specific goals and targets related to the Hoosier State. The community stakeholders did not make cost effectiveness a goal although this issue was clearly raised by INDOT. Stakeholders were also asked to bring copies of their community’s land use plans and any current or future development projects and goals. These plans were reviewed to understand the existing and planned land use development patterns at and near the stations.

Amtrak was a core stakeholder and source of operating information for the cost benefit analysis. As the operator of the Hoosier State and Cardinal, Amtrak provided data on current ridership and
revenue and developed practical options for service improvements, operating and maintenance costs, and ridership/revenue projections. Like the majority of Amtrak routes, the Hoosier State operates on freight-owned railroads.

The Hoosier State operates primarily over CSX Transportation track. CSX is a critical stakeholder since knowledge of the existing and proposed freight traffic is necessary in order to develop infrastructure improvements and capital costs for improving the speed and on-time performance of the Hoosier State.

2.4 Ridership and Revenue

2.4.1 Service Plan Options
Amtrak Market Research and Analysis developed several options for improved passenger service frequency and travel times.

2.4.2 Forecasting Ridership and Revenue
Using the AECOM Model for travel demand, Amtrak forecast the ridership and revenue impact of the proposed change on the Hoosier State. The AECOM travel demand model includes potential customer demographics in the study area, latent ridership potential, and potential ridership drivers (i.e. connectivity to other Amtrak trips, desirability based on time of day, and travel time). The forecasting model's inputs include the fare structure assumptions and potential service plan improvements (frequency, schedule times).

2.4.3 Forecasting Operating and Maintenance Costs
The foundation of the PRIIA 209 Cost Methodology is the newly developed Amtrak Performance Tracking (APT) system. Developed by the Volpe National Transportation Systems Center in conjunction with the FRA and Amtrak, this new system provides the basis for allocating to each route costs that are incurred solely to benefit that route. It also allocates common costs and costs benefiting multiple routes proportionally, based on factors that reflect relative use.

At this time, Amtrak does not have additional train sets (each train set consists of one locomotive and two passenger coaches) available to use for the increased trip frequency. In order to include an annualized capital cost for additional equipment it was assumed that used train sets could be made available and rehabilitated at an annualized cost 25 percent more than the existing equipment.

2.5 Requirements and Cost for Improved Service
From studying the existing Hoosier State operations, it was apparent that infrastructure improvements would be necessary to support a growing freight operation and faster/more frequent passenger service. Based on the service plan options used for the ridership and revenue forecasting and projected increase in freight service, infrastructure improvements to support improved service, including increased service speed and frequency, were identified by CDM Smith. In general, these included maintenance of existing railroad infrastructure and signals, extensions to existing sidings, and adding new sidings. A high level estimate of the capital cost of improvements (except for the locomotive and coaches which are included in Operating and Maintenance costs) was prepared in order to complete the Federal Railroad Administration's Service Development Program Budget and Schedule Form (Budget Form). The General Information, Detailed Capital Cost Budget, and Annual Capital Cost Budge: for the Budget Form were completed by estimating quantities and unit cost of
various improvements. FY2012 is the last full year of operation and is, therefore, used as the base year for all ridership, revenue, and cost data. Unit costs were developed based on the most current data available and escalated to FY2012. The estimating process then escalates the costs to the anticipated year of expenditure (See Appendix C). Quantities for the various Cost Categories are based on available track charts, capacity analysis requirements to increase required capacity, and quantities of work on other comparable corridor upgrade projects.

An empirical capacity analysis was used to estimate the number of freight trains that can operate in the CSX Transportation’s (CSXT) Indianapolis line along with the existing Cardinal and the proposed Chicago-Indianapolis Hoosier State passenger service expansion; and to estimate the need for increased infrastructure so that the freight and passenger trains could provide on time performance. This capacity analysis is empirical only. As part of any capital investment study preceding plans for a new passenger rail implementation on the line a capacity modeling simulation would be needed, in collaboration with CSXT, to determine the actual capital improvements required for the service.

The method known as grid time analysis was used to assess the corridor’s capacity and to determine the upper limit for the number of trains than can run over a corridor in a 24-hour period. The grid time analysis is driven by various assumptions, as described in Empirical Capacity Analysis Technical Report Task 7.2 Empirical Capacity Analysis.

2.6 Estimating Economic Benefits

The U.S. Department of Transportation Federal Railroad Administration’s methodology for benefit/cost comparisons was used for this study (FRA 1997). Per the FRA, benefits had to meet the following four key criteria:

- **Immediately quantifiable in practical terms**: Data had to be available at a sufficient level of detail that lent itself to estimation
- **Monetizable**: Data lent itself to expression in dollar terms
- **Not duplicative**: Data could not duplicate any other element of total benefits; no double counting
- **Not a transfer effect**: Data could not be represented by a relocation of benefits from one geographic area to another (i.e. multiplier effect of station area development)

For purposes of this study, benefits that were monetized include:

- System Revenues
- Consumer Surplus
- Highway Congestion Delay Savings
- Airport Congestion Delay Savings
- Emissions Reductions

Items lacking one or more of the above characteristics that were qualitative in nature but still represented improvements in the study area fell under the rubric of “other impacts” and did not influence the quantitative results of the study. "Other impacts," while not quantified, are important to consider when making policy and funding decisions.

Vehicle miles traveled (VMT) were estimated to determine highway and air congestion delay savings. VMT reductions were based on ridership assuming that 75 percent of the increase in ridership is auto diversions, 15 percent is air diversions, and 10 percent is induced. The total carbon emissions
reduction due to the proposed service is the difference between the reduction due to VMT and the increase due to more diesel fuel consumed by locomotives.
3.0 Literature Review and Background

A review of available information in the study area was conducted in order to be sure that the study accounted for anticipated railroad infrastructure and operational improvements planned in the study area, compatibility with other regional studies, and compatibility with PRIIA Section 209. The literature review included the history of passenger rail in the study area as well as existing and future land use and development policies and plans along the corridor. Successful practices for rail passenger services in other states and regions were also studied in order to be aware of options for system governance and operations funding that have been successfully applied to passenger rail service and suggest options that would be appropriate for improved Hoosier State service. This section details the findings of the literature review.

3.1 History of Hoosier State

Amtrak’s Hoosier State passenger rail line was inaugurated on October 1, 1980. Prior to the Hoosier State, passenger rail between Indianapolis and Chicago was served by several trains including the Monon, Pennsylvania Railroad’s (PRR) South Wind and Kentuckian, New York Central’s James Whitcomb Riley, and the Indianapolis Special and Sycamore (Schafer 1991).

The Monon, known as the Chicago, Indianapolis & Louisville Railroad from 1897 to 1956, connected Dearborn Station in Chicago, Illinois to Union Station in Indianapolis (Cox 2011). The PRR South Wind ran from 1940 to 1971 when Amtrak took over passenger service from freight companies (as part of the Rail Passenger Services Act in 1970) and renamed the line the Floridian. Due to poor track conditions, the Floridian changed routes and stopped serving Indianapolis (Dolzall & Dozell 2002). The Indianapolis-Chicago market was then only served by Amtrak’s National Limited, which ran between New York and Kansas City.

Due to funding cuts in the Carter Administration, the National Limited discontinued service in 1979, separating Indianapolis from the national rail network (Dolzall & Dozell 2002). This was a major issue for Amtrak, as its main maintenance shops are in Beech Grove, Indiana between Indianapolis and Chicago was soon replaced by the Hoosier State, using the ex-Pennsylvania Railroad mainline in Illinois, the ex-Monon route from Maynard to Crawfordsville, and the ex-Peoria & Eastern line from Crawfordsville to Indianapolis (Dolzall & Dozell 2002).
In 1986, the Amtrak’s Cardinal line, connecting New York Penn Station with Chicago Union Station was rerouted to use the same tracks as the Hoosier State from Chicago to Indianapolis, and the Hoosier State began running only on the days the Cardinal did not operate (Dolzall & Dolzall 2002). In 1987, the Hoosier State was restored to daily operation on a separate schedule from the Cardinal. Funding cuts led to the discontinuance of the Hoosier State in 1995, but was later restored in July 1998. From 1999 to 2003, the Hoosier State was extended south from Indianapolis to Louisville, KY and renamed the Kentucky Cardinal (Sanders 2006). After the discontinuance of the Kentucky Cardinal, the Hoosier State returned to operating four days a week from Indianapolis to Chicago.

3.2 Route and Station Ownership

Most Amtrak trains make use of the national freight network. In Indiana, the Hoosier State primarily operates over CSX Transportation tracks. According to the Indiana State Rail Plan and verified by calling County assessor offices, the Indianapolis station, platform, and tracks, are owned by the City of Indianapolis. The Crawfordsville station is owned by Amtrak, the parking lots are owned by CSX Transportation and private owner N. Morrison (Montgomery County Assessor Office 2013; Amtrak 2013), and the platforms and tracks are owned by CSX Transportation. The Lafayette station and parking lots are owned by the City of Lafayette, and the platforms and tracks are owned by CSX Transportation. The Rensselaer station is owned by Amtrak; the parking lots, platform and tracks are owned by CSX Transportation. The Dyer station is located at an at-grade crossing of the CSX and the Elgin, Joliet & Eastern railroad lines. The Dyer station and parking lots are owned by Amtrak. CSX Transportation owns the platforms and tracks (Amtrak 2013).

3.3 PRIIA Section 209

3.3.1 The History and the Legislation

The partnership between states and Amtrak facilitating rail service dates to Amtrak’s beginning in 1971. The 1970 Rail Passenger Services Act (Section 403b) created the framework for individual states to request and fund additional passenger rail service. Three states, Massachusetts, Illinois, and Pennsylvania, were the first to add new routes. Through subsequent years and new Amtrak authorizations, the state partnership concept remained, and additional trains and routes were added. Currently 15 states sponsor services over 21 routes.

However, agreements developed under Section 403b after 1997 led to variations in how Amtrak charged for its services. Some of the changes applied to new services added, while other changes impacted all existing services. Over the years, the cost formulas ranged from solely related to short-term avoidable cost to long-term avoidable cost to full cost. Not only did state sponsored services in different states have different cost formulas, in some cases, different routes in the same state had different cost formulas. In addition, some of Amtrak’s short-distance routes were initiated by Amtrak and were considered basic system trains; these routes were 100 percent funded by Amtrak (Empire Service, New York – Buffalo and some San Diegos, Los Angeles – San Diego). This created a “fairness” issue that many states lobbied to be addressed.

One underlying concept in federal transportation funding is that, if a service cannot be operated on a market basis, those directly benefiting from the service should contribute to the operating subsidy. As a result, many of the changes to the cost formulas of state-sponsored trains since 1997 were undertaken to increase state contributions and not rely on Amtrak’s federal subsidy to operate these services.
All of these factors—support for state partnerships, fairness, and greater contribution by direct beneficiaries—are embodied in the Passenger Rail Investment and Improvement Act of 2008 (PRIIA Section 209) which reauthorized Amtrak and authorized programs for expanded and improved intercity rail service. It also enacted requirements aimed at restructuring the cost basis between Amtrak and its partner states for funding their intercity passenger rail trains by requiring Amtrak and the states to develop a consistent cost-sharing methodology across all corridor routes less than 750 miles. Section 209 required Amtrak and its state partners to develop and implement a transparent, fair, equitable, and standardized cost-sharing methodology allocating the operating, shared/joint and capital costs of providing state-sponsored intercity passenger rail service.

### 3.3.2 Implementing the Legislation

Beginning in 2010 a Section 209 State Working Group (SWG) consisting of representatives of Amtrak, California, Maine, North Carolina, Virginia, and Wisconsin began developing a new cost sharing methodology. Working in a compressed timeframe through the later part of 2010 and most of 2011, the SWG worked cooperatively to develop a new cost sharing methodology. The new costing methodology was completed in August 2011 and approved by Amtrak’s Board in November 2011. Indiana was the only state that did not approve the methodology as Indiana disagreed with the unfunded mandate from the federal government and thus disagreed, ultimately, with the funding methodology.

On March 13, 2012, the Surface Transportation Board issued a decision and ordered that PRIIA Section 209 Cost Methodology between Amtrak and the states should be implemented. The decision was effective April 14, 2012, to be implemented October 1, 2013.

### 3.4 Best Practices in Other States

A review of best practices in other states and regions with comparable passenger rail services was conducted to provide insight and guidance to INDOT as it considers funding the proposed alternatives of the Hoosier State. Specifically, seven state-supported, short-distance Amtrak passenger rail services (less than 750 miles) were evaluated on their governance, management structure, planning and investment strategy, target markets, and funding sources.

The seven passenger rail services included the following:

1. Capital Corridor – Auburn, CA to San Jose, CA
2. South Shore Line – South Bend, IN to Chicago, IL
3. Lincoln Service – Chicago, IL to St. Louis, MO
4. Amtrak Cascades – Vancouver, BC to Eugene, OR
5. Downeaster – Boston, MA to Portland and Brunswick, ME
6. Vermonter – Washington, DC to St. Albans, VT
7. Heartland Flyer – Oklahoma City, OK to Fort Worth, TX

The Heartland Flyer, between Oklahoma City, OK and Fort Worth, TX is an example service that is very similar to the Hoosier State providing one round trip per day of similar length and running time, and linking a medium sized city with Dallas-FTW. The state subsidies are about $3 million a year for both Texas and Oklahoma. Because the service has been popular they are considering expanding service.

**Table 3-1** summarizes the findings for these services. Additional analysis and information can be found in the Task 5.0 Best Practices in Other States/Regions Technical Report.
<table>
<thead>
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<th>Passenger Service</th>
<th>Termini and Mileage</th>
<th>Governance and Management</th>
<th>Funding Sources (In addition to Fare Box)</th>
<th>Target Markets and Fare Structure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Corridor</td>
<td>Auburn, CA to San Jose, CA 168 miles</td>
<td>Governance: Capital Corridor Joint Powers Authority (CCJPA) Management: Bay Area Rapid Transit District (BART)</td>
<td>Fuel taxes, voter approved bond issues, and federal grants</td>
<td>Markets: Inter-city, daily commuters, and leisure. Fare: Multi-ride tickets with seamless modal transfers.</td>
</tr>
<tr>
<td>South Shore Line</td>
<td>South Bend, IN to Chicago, IL 90 miles</td>
<td>Northern Indiana Commuter Transportation District (NICTD)</td>
<td>Regional Transportation Authority Northeastern Illinois, sales tax, and federal funds</td>
<td>Markets: Daily commuters, some Inter-city, and leisure. Fare: Multi-ride and single-ride tickets.</td>
</tr>
<tr>
<td>Lincoln Service</td>
<td>Chicago, IL to St. Louis, MO 284 miles</td>
<td>Governance: Illinois Department of Transportation (IDOT) Management: Amtrak</td>
<td>Illinois General Revenue Funds, fuel taxes, general obligation bonds, and federal grants</td>
<td>Markets: Leisure, students, and business travel. Fare: Amtrak's mileage-based fare structure dynamically discounted depending on demand.</td>
</tr>
<tr>
<td>Amtrak Cascades</td>
<td>Vancouver, BC to Eugene, OR 467 miles</td>
<td>Newly formed Corridor Management Organization jointly sponsored by WSDOT and Oregon DOT and coordinated with British Columbia.</td>
<td>Washington and Oregon non-fuel tax revenues, sales tax, state transportation funds, FRA/Amtrak operating funds, and federal grants.</td>
<td>Markets: Leisure, students, and business travel. Fare: Amtrak's mileage-based fare structure dynamically discounted depending on demand.</td>
</tr>
<tr>
<td>Downeaster</td>
<td>Boston, MA to Portland and Brunswick, ME 138 miles</td>
<td>Northern New England Passenger Rail Authority</td>
<td>Car rental taxes, CMAQ, and federal grants</td>
<td>Markets: Leisure, students, and business travel. Fare: Multi-ride fares and reserved seats that are revenue managed to maximize ticket revenue.</td>
</tr>
</tbody>
</table>
Table 3-1: Summary of Comparable Passenger Rail Services (Continued)

<table>
<thead>
<tr>
<th>Passenger Service</th>
<th>Termini and Mileage</th>
<th>Governance and Management</th>
<th>Funding Sources (In addition to Fare Box)</th>
<th>Target Markets and Fare Structure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heartland Flyer</td>
<td>Oklahoma City, OK to Fort Worth, TX 206 miles</td>
<td>Governance: Oklahoma and Texas DOT Management: Amtrak</td>
<td>State legislature appropriations from general revenue</td>
<td>Markets: Leisure travel. Fare: Multi-ride fares and Amtrak’s mileage-based fare structure discounted depending on individuals.</td>
</tr>
</tbody>
</table>

3.5 Land Use and Transportation Plans

A review of published development plans in the study area near stations was conducted in order to be able to evaluate the impact of passenger service on those community plans. The literature review focused on local, regional, or county land use and transportation plans that provide guidance on goals and objectives for future land use and/or transportation planning efforts along the corridor. The majority of policies and plans reviewed were for communities with stations along the route; however, additional policies and/or plans were reviewed if identified by the stakeholders as important or if they would impact or be impacted by the elimination or continuance of the Hoosier State. While the Hoosier State was not specifically called out in each plan, the plans recommended that future land use decisions consider transportation infrastructure improvements to promote stronger regional connections and increase mobility and accessibility for its residents and visitors. Key relevant findings of policy and planning reports for the communities along the corridor are included in Technical Reports for Task 2.7; specific communities surveyed include:

- City of Indianapolis and Marion County
- City of Crawfordsville
- City of Lafayette and Tippecanoe County
- City of Rensselaer and Jasper County
- Town of Dyer and Lake County
4.0 Existing Conditions

4.1 Study Area

The overall corridor impacts were studied from Indianapolis to the Indiana/Illinois state line along the rail corridor. **Figure 4-1** is an existing track schematic of the rail corridor. The schematic locates the existing sidings and stations and references the CSX track chart subdivision or branch.

![Heosier State Passenger Rail Track Schematic](image_url)

**Figure 4-1: Existing Track Schematic of the Rail Corridor**
4.2 Operating Schedule

The operating schedule for the Hoosier State and the Cardinal is included in Appendix A. The Hoosier State operates one train between Indianapolis and Chicago four days per week. The Cardinal operates one train between New York and Chicago via Indianapolis three days per week. The Hoosier State and Cardinal (two services but on differing days) combine to provide one round trip train seven days per week between Chicago and Indianapolis.

4.3 Ridership & Revenue

Ridership and ticket revenue was provided by Amtrak and was used to describe a baseline for the “No Build” scenario, from which the proposed alternative scenarios will be compared. According to Amtrak FY2012 statistics, there were 36,670 total riders where each rider is considered a “round-trip” on the Hoosier State in FY2012. The Hoosier State operated 416 train trips, 81,333 train miles, and 5,619,000 passenger miles. Total revenue was $883,000 with ticket revenue at $870,000 accounting for 98.5% of total revenue.

Boardings and detrainings by station for FY2010 is included in the Indiana State Rail Plan and is summarized in Table 4-1 below where each boarding and detraining is considered a “one-way trip”.

Table 4-1: Boardings and Detrainings by Station FY2010

<table>
<thead>
<tr>
<th>Dyer</th>
<th>Rensselaer</th>
<th>Lafayette</th>
<th>Crawfordsville</th>
<th>Indianapolis</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,257</td>
<td>1,847</td>
<td>25,805</td>
<td>5,488</td>
<td>32,125</td>
</tr>
</tbody>
</table>

4.4 Operating Subsidies

Total FY2014 forecasted data for the Hoosier State calculated in accordance with PRIIA 209 Pricing Policy are:

- Expenses: $3,846,000,
- Total Passenger and Other Revenue $907,000, and
- Total 209 State Payment: $2,939,000.

These statistics identify the extent to which the service must be subsidized; for FY2014 indicating that the Hoosier State would require a state subsidy of about $80 per round-trip.

4.5 On-time Performance of the Hoosier State and Cause of Service Delays

The standard for on time performance is 80 percent for services serving Indiana. Amtrak defines On-Time Performance (OTP) as the total number of trains arriving on-time at a station divided by the total number of trains operated on that route. A train is considered on-time if it arrives at a station within an allowed number of minutes, or tolerance, of its scheduled arrival time.

The delay statistics and the top two causes of delay on the CSX route in Indiana are summarized in Table 4-2.
Table 4-2: Summary of On-time Performance and Cause of Service Delays

<table>
<thead>
<tr>
<th>Measure of Delay</th>
<th>Hoosier State</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-time Performance (%)</td>
<td></td>
</tr>
<tr>
<td>End Point</td>
<td>65.7%</td>
</tr>
<tr>
<td>All Stations</td>
<td>74.4%</td>
</tr>
<tr>
<td>Service Delays (Min/10,000 train miles)</td>
<td></td>
</tr>
<tr>
<td>Total Host Railroad Delays</td>
<td>876 min</td>
</tr>
<tr>
<td>Top two Causes of Delay</td>
<td></td>
</tr>
<tr>
<td>Freight Interference</td>
<td>356 min</td>
</tr>
<tr>
<td>Signal Delay</td>
<td>349 min</td>
</tr>
<tr>
<td>Total Amtrak Responsible Delay</td>
<td>461 min</td>
</tr>
<tr>
<td>Top Causes of Delay</td>
<td>No Data</td>
</tr>
</tbody>
</table>

4.6 Existing Railroad Conditions and Initiatives for Improvement

4.6.1 Chicago Hub

4.6.1.1 Introduction

Chicago is the nation's rail hub for both freight and passenger service. Six major freight railroads serve the city, interchanging almost 40,000 rail cars a day within the Chicago Terminal Area. Almost all of Amtrak's long-distance trains service Chicago along with a substantial number of Midwest short-distance corridor routes. Metra and Northern Indiana Commuter Transportation District (NICTD) also operate a robust network of commuter rail service (12 routes), second only in size to the Long Island Railroad.

In addition to the heavy volume of freight trains (about 500 a day), Amtrak trains and many Metra trains operate on the same heavy traffic freight lines. Also the radial Amtrak and Metra routes cross key freight beltway lines at grade, delaying the flow of freight traffic on lines that were designed to facilitate the interchange of rail freight cars. Adding to the congestion issue are at-grade highway rail crossings that prevent segments of the rail network from being used to hold trains that stop for a period of time while other trains proceed ahead of them. As a result of these sections of track (which represent capacity) being off limits, a train cannot leave a yard until the entire route is clear. This blocks yard tracks and prevents other trains from entering the yard, further degrading capacity.

Growth of both freight and passenger traffic has been strong in the last two decades and is expected to grow as economic growth continues and high fuel costs and traffic congestion shift traffic from the highway to the rail mode.

4.6.1.2 Initiatives to Improve Railroad Performance

As part of the planning effort, computer operating simulations were undertaken and a list of potential capital improvement projects was compiled. The need for a comprehensive all-encompassing program led to the establishment of the CREATE (Chicago Region Environmental and Transportation Efficiency Project) Initiative.
CREATE is a public-private partnership to reduce rail and highway congestion and add freight and passenger capacity in the Chicago Terminal Area. CREATE rationalized and prioritized projects generating a list of projects that would yield the greatest reduction in rail and auto delay. The projects include 36 freight rail projects, several flyovers to separate passenger routes from freight routes, highway rail separations (25), at-grade rail/highway crossings, safety enhancements, existing elevated rail line vicuucts will be brought to a state of good repair or improved, and creation of a real-time basis Common Operational Picture dispatcher screen to integrate information from all the railroad dispatcher systems into a single display.

About one-third of the projects have been completed or are under construction. Another 30 percent are under environmental review or final design. Work has not started on the remainder of the projects (half of which are proposed rail highway grade separations).

CREATE projects completed help reduce rail freight and passenger delay, improve overall rail traffic management of the terminal area, enhance capacity, improve or bring critical infrastructure to a state of good repair; and reduce delays to motorists and emergency responders.

Improvements to the Chicago Terminal Area will directly impact intercity passenger rail including the Classic Service in particular which travels over seven railroads, through seven junctions and multiple rail crossings as it exits Chicago. As shown in Table 4-3, the average terminal area speed for the Classic Service is slower than trains on comparable corridors. For the line-haul segments, the Classic Service is also slower than trains on comparable routes.

In order to improve the Classic Service performance in the Chicago Terminal Area a reroute via CN track has been proposed. The new route would improve speeds and it would be more reliable due to less freight traffic, junctions, and rail crossings.

### Table 4-3: Average Speed by Segment

<table>
<thead>
<tr>
<th>Track Segment</th>
<th>Miles</th>
<th>Classic/ Hoosier St</th>
<th>Lincoln</th>
<th>Wolverine</th>
<th>San Joaquin</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chicago-Dyer terminal area</td>
<td>29</td>
<td>23.8 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dyer-Indianapolis</td>
<td>167</td>
<td>48.4 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chicago-Joliet terminal area</td>
<td>37</td>
<td>44.4 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Joliet-Alton</td>
<td>220</td>
<td>58.7 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chicago-Hammond terminal area</td>
<td>16</td>
<td>35.6 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hammond-Dearborn</td>
<td>257</td>
<td>55.1 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emeryville-Martinez terminal area</td>
<td>27</td>
<td>41.5 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stockton-Bakersfield</td>
<td>233</td>
<td>55.3 mph</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: Amtrak Timetable 2013

### 4.6.2 Anticipated Corridor Improvements

#### 4.6.2.1 Stations

Anticipated station improvements are only required at Crawfordsville. Existing station conditions as reported by Amtrak are as follows:

- Dyer is receiving a new ADA-compliant station, parking lot and platform, with construction beginning in July/August and being completed in October/November 2013. This work will be done for Amtrak.
- Rensselaer has an ADA-compliant station and parking lot that is slated to be completed in the next two weeks. They have had an ADA-compliant platform there since the spring of 2011.
- Lafayette has no work anticipated; the station, access, and platform at Lafayette are ADA-compliant.
- Crawfordsville has no work anticipated at this time.
- Indianapolis station is partially ADA-compliant; raised tactile edging is still needed for the platform to gain full compliance. Compliant elevator access is currently available.

4.6.2.2 CSX Infrastructure
CSX has not published a capital improvement program for the track between Indianapolis and Dyer.

4.6.2.3 Rolling Stock
Currently the Hoosier State Rolling Stock (the locomotive and coaches) includes Amtrak’s P-42 locomotive and Amtrak’s Horizon Fleet rail coaches. Amtrak’s P-42 locomotives were built by General Electric between 1996 and 2001 (commercial life of 20 years). Amtrak’s Horizon coaches, built by Bombardier Transportation, were constructed between the years 1988 and 1989 and are almost 25 years old. Thirty years is considered the commercial life of a rail coach. Amtrak has only one set of locomotive and coaches for the Hoosier State.

4.6.2.4 Initiatives to Improve Rolling Stock
As part of the PRIIA Act (Section 305) a Next Generation Equipment Committee was established to develop uniform specification for the next generation of rail cars including bi-levels.

To accommodate traffic growth, improve services on state-supported trains and in support of Amtrak’s effort to replace older equipment, the states of California, Illinois, Michigan, and Missouri placed an order for 130 bi-level passenger cars using the next generation design with seating for up to 90 passengers.

It is anticipated that the replacement of rolling stock in other states would make used equipment available which could be refurbished for increased service on an improved Hoosier State.
5.0 Stakeholder Engagement and Comments

As described in Methodology, stakeholders from the communities along the route were hosted by INDOT at two meetings. The minutes and comments from those Stakeholder Meetings are included in Appendix B. These stakeholder meetings provided the basic information to define the expectations of the communities and was used to develop Table 10-1 Alternatives Evaluation Matrix.

Amtrak, the current passenger operator as a stakeholder, provided a report on the Hoosier State Chicago-Indianapolis Daily Service Options. This report identified options for service times and frequency, projected ridership and revenue, and estimated operating and maintenance costs. This information is identified and used in Sections 6.0 and 7.0.

CSX, the host railroad as a stakeholder, provided information regarding their freight traffic and information regarding their standards for improved sidings. This information was used to determine the Capital Improvements for Improved Service Options 1-4 needed to estimate the capital cost in Section 6.0.

CN, a host freight railroad that operates north of Dyer into Chicago, was not engaged as a part of this study. However, using their track would reduce current freight-passenger conflicts entering Chicago and be effective in reducing the schedule time for the Hoosier State. This route change would not require significant capital improvement to that segment.
6.0 Proposed Alternatives

6.1 Elimination of Service

6.1.1 Definition
Elimination of the Hoosier State would eliminate the existing quad-weekly from Indianapolis to Chicago. The Cardinal would still operate on a three-day schedule. This scenario would significantly reduce the number of passenger trains traveling from Indianapolis and Chicago, making roundtrip travel difficult for passengers.

In addition, equipment would no longer be transported on the Hoosier State to the Beech Grove Facility. Amtrak would need to determine another option for transporting equipment to Beech Grove, most likely the Carcinal. The Cardinal's schedule would be impacted in the form of travel time delays or schedule changes if the Cardinal replaced the Hoosier State as the transporter of equipment to Beech Grove.

6.1.2 Ridership & Revenue
There would be no ridership and revenue under this alternative. INDOT would not be responsible for funding the operating costs of the Hoosier State.

6.2 No Build Alternative

6.2.1 Definition
The No Build Alternative is the continuation of the existing quad-weekly service. The current consist includes one P42 diesel locomotive and two horizon coaches.

6.2.2 Ridership & Revenue
Ridership and revenue for the current service is described in Section 4.0, “Existing Conditions.” Significant growth is not expected.

6.3 Improved Service Overview
Amtrak has recommended four service schedule options for improved service and forecasted ridership, revenue and operating costs for each option.

6.4 Improved Service Option 1

6.4.1 Definition
Improved Service Option 1 proposes adding one daily roundtrip between Indianapolis and Chicago with long distance connections. The schedule includes a 5:30 PM eastbound departure from Chicago and an 8:00 AM westbound departure from Indianapolis with a reduced travel time of about 30 minutes.
6.4.2 Ridership & Revenue
According to Amtrak Market Research and Analysis, using the AECOM Model, Improved Service Option 1 is forecast to increase the number of passengers to 89,000 and revenue to $2,259,000.

6.5 Improved Service Option 2

6.5.1 Definition
Improved Service Option 2 proposes adding one daily roundtrip between Indianapolis and Chicago with an improved local schedule. The schedule includes a 3:30 PM eastbound departure from Chicago and an 8:00 AM westbound departure from Indianapolis with a reduced travel time of about 30 minutes.

6.5.2 Ridership & Revenue
According to Amtrak Market Research and Analysis, using the AECOM Model, Improved Service Option 2 is forecast to increase the number of passengers to 86,000 and revenue by $2,201,000.

6.6 Improved Service Option 3

6.6.1 Definition
Improved Service Option 3 proposes adding two daily roundtrips between Indianapolis and Chicago. The schedule includes an 11:30 AM and 5:30 PM eastbound departure from Chicago and an 8:00 AM and 12:15 PM westbound departure from Indianapolis with a reduced travel time of about 30 minutes. This option requires three train sets.

6.6.2 Ridership & Revenue
According to Amtrak Market Research and Analysis, using the AECOM Model, Improved Service Option 3 is forecast to increase the number of passengers to 164,000 and revenue to $4,089,000.

6.7 Improved Service Option 4

6.7.1 Definition
Improved Service Option 4 proposes adding two daily roundtrips between Indianapolis and Chicago. The schedule includes a 6:30 AM and 5:30 PM eastbound departure from Chicago and an 8:00 AM and 1:30 PM westbound departure from Indianapolis with a reduced travel time of about 30 minutes. This option requires two train sets.

6.7.2 Ridership & Revenue
According to Amtrak Market Research and Analysis, using the AECOM Model, Improved Service Option 4 is forecast to increase the number of passengers to 153,000, and revenue to $3,820,000.

6.8 Capital Improvements for Improved Service Options 1 – 4
An empirical capacity analyses was conducted to determine the number of freight trains that operate in the CSX’s Indianapolis Line along with the existing Cardinal and proposed Chicago-Indianapolis Hoosier State passenger service expansion; and estimate the need for increased infrastructure so that
the freight and passenger trains could operate efficiently. Key assumptions are described in Tasks 7.1 and 7.3 Quantity of Infrastructure Improvements for Improved Service and Capital Cost of Improvements Technical Memorandum.

The analyses concluded that with future freight growth at 1.75% average per year (FRA's recommended growth for planning purposes), under all improved service options, the infrastructure is constrained from Dyer to Roselawn and from Ames to Kraft Runner. Therefore, a new 10,000 foot long siding is recommended to be programmed between Dyer and Roselawn at Lowell and between Ames and Kraft Runner at either Lizton or Ross. The existing sidings need to be extended to 10,000 feet and the Kraft sidings should be connected to create a 28,000-foot siding. These siding improvements would include new turnouts and signal improvements. To operate Amtrak at higher speeds some portions of the track require maintenance and tie replacement, grade crossing protection needs to be improved at selected locations, and structures need to be inspected and improved as necessary. The track from Indianapolis to Munster near the Indiana-Illinois state line has enough capacity over most of the route to operate up to six passenger trains per day (two Hoosier State round trips and a Cardinal round trip) at an average speed of 52.5 MPH, and the existing freight trains. These new sidings would not be necessary until the freight growth requires them. The conceptual track schematic of the proposed capital improvements are illustrated in Figure 6-1.
6.9 Comparison of Proposed Alternatives

Improved Service Option 1 and Improved Service Option 2 offer one daily roundtrip. The proposed schedule under Improve Service Option 1 is timed to maximize connections with long distance trains. The proposed schedule under Improved Option 2 is timed to improve local service between Indianapolis and Chicago.

Improved Service Option 3 and Improved Service Option 4 offer two daily roundtrips. The proposed schedule under Improve Service Option 3 is timed to maximize connections with long distance trains and improve local service but requires two additional train sets. The proposed schedule under Improved Service Option 4 is designed to require only one additional train set. Table 6-1 provides a summary of the key performance differences among the proposed alternatives.
## Table 6-1: Comparison of Existing Service and Proposed Alternatives

<table>
<thead>
<tr>
<th>Statistics</th>
<th>Proposed Alternatives</th>
<th>Improved Service Option 1</th>
<th>Improved Service Option 2</th>
<th>Improved Service Option 3</th>
<th>Improved Service Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days of Service</td>
<td>N/A</td>
<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>No. of Roundtrips</td>
<td>N/A</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Total Riders</td>
<td>N/A</td>
<td>36,670</td>
<td>88,270</td>
<td>86,070</td>
<td>163,270</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>N/A</td>
<td>$907,000</td>
<td>$2,259,000</td>
<td>$2,201,000</td>
<td>$4,089,000</td>
</tr>
<tr>
<td>Total Trip Time (minutes)</td>
<td>N/A</td>
<td>305</td>
<td>276</td>
<td>276</td>
<td>276</td>
</tr>
</tbody>
</table>

Source: CDM Smith

Hoover State Rail Service Cost Benefit Analysis
7.0 Cost Estimates

7.1 Operating and Maintenance Cost Estimates

The annual operating and maintenance costs as obtained through coordination with Amtrak are summarized in Table 7.1 as incremental cost to the Base Schedule costs.

Table 7-1: Annual Operating and Maintenance Cost Estimate

<table>
<thead>
<tr>
<th>Major Expense Categories</th>
<th>Base Schedule</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Third Party Costs</td>
<td>$689,000</td>
<td>$517,000</td>
<td>$517,000</td>
<td>$1,720,000</td>
<td>$1,720,000</td>
</tr>
<tr>
<td>Route Costs</td>
<td>$2,174,000</td>
<td>$563,000</td>
<td>$601,000</td>
<td>$3,354,000</td>
<td>$3,067,000</td>
</tr>
<tr>
<td>Equipment Capital Costs</td>
<td>$429,000</td>
<td>$0</td>
<td>$0</td>
<td>$1,071,000</td>
<td>$541,000$^2</td>
</tr>
<tr>
<td>Additives</td>
<td>$554,000</td>
<td>$131,000</td>
<td>$145,000</td>
<td>$928,000</td>
<td>$850,000</td>
</tr>
<tr>
<td>Sub Total Incremental Costs of the Options</td>
<td>$1,211,000</td>
<td>$1,263,000</td>
<td>$7,073,000</td>
<td>$6,178,000</td>
<td></td>
</tr>
<tr>
<td>Total Cost</td>
<td>$3,846,000</td>
<td>$5,057,000</td>
<td>$5,109,000</td>
<td>$10,920,000</td>
<td>$10,024,000</td>
</tr>
</tbody>
</table>

7.2 Capital Cost Estimates

The costs of infrastructure improvements as described in Section 6.0 and are summarized by Federal Railroad Administration Cost Categories in Table 7-2.

---

1 Option 3 will require two additional train sets; for the purpose of this study CDM Smith estimated that used equipment could be provided at 25% more than the existing.

2 Option 4 will require one additional train set; for the purpose of this study CDM Smith estimated that used equipment could be provided at 25% more than the existing.
### Table 7-2: Summary Costs of Infrastructure Improvements

<table>
<thead>
<tr>
<th>FRA Cost Categories</th>
<th>Total Allocated Cost (Thousands of Base Yr/FY12 Dollars)</th>
<th>Allocated Contingency (Thousands of Base Yr/FY 12 Dollars)</th>
<th>TOTAL COST (Thousands of Base Yr/FY 12 Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 TRACK STRUCTURES &amp; TRACK</td>
<td>$88,036</td>
<td>$29,052</td>
<td>$117,088</td>
</tr>
<tr>
<td>20 STATIONS, TERMINALS, INTERMODAL</td>
<td>$1,552</td>
<td>$512</td>
<td>$2,064</td>
</tr>
<tr>
<td>50 COMMUNICATIONS &amp; SIGNALING</td>
<td>$29,606</td>
<td>$9,770</td>
<td>$39,376</td>
</tr>
<tr>
<td>80 PROFESSIONAL SERVICES</td>
<td>$54,829</td>
<td>$18,094</td>
<td>$72,923</td>
</tr>
<tr>
<td><strong>TOTAL CAPITAL COSTS</strong></td>
<td></td>
<td></td>
<td><strong>$231,451</strong></td>
</tr>
</tbody>
</table>

The total Capital Cost Estimate to make these improvements possible is estimated at $231.5 Million (cost in FY12 dollars including Professional Services and Contingency). These expenditures are not a currently planned project but are rather what improvements would need to be made in order to eliminate targeted delays, increase speed and improve on-time performance. Assuming the Project is completed by 2017 the Capital Cost Estimate, including escalation, is estimated as $259.4 Million. The Service Development Program Standard Budget and Schedule Form is included in Appendix C and cost assumptions are described in Technical Memorandum Tasks 7.1 and 7.3 Infrastructure and Improvements for Improved Service and Capital Cost of Improvements.
8.0 Economic Benefits and Other Beneficial Impacts

8.1 Introduction
From 2002 to 2012, the Hoosier State experienced a 77 percent increase in ridership with no improvements to the service (Amtrak 2012). Per Amtrak’s ridership and revenue forecast, operational improvements, including more convenient departure and arrival times, improved on time performance (OTP), and increased speed to the Hoosier State are anticipated to divert passengers from other modes to the rail service and, thereby, create transportation, economic, and environmental benefits in Indiana. Improved passenger rail service means more transportation options and better mobility and connectivity within Indiana, and between Indiana and the region. The purpose of the cost benefit analysis is to compare the benefits of improving the Hoosier State to the costs, as measured in capital and operation & maintenance expenditures. This section describes and quantifies the benefits of the improved Hoosier State scenarios.

8.2 Benefits
The U.S. DOT FRA’s methodology for transportation benefit/cost comparisons was used for this study (FRA 1997). "Other Beneficial Impacts," while not quantified, are important to consider when making policy and funding decisions.

8.2.1 System Revenues
Service improvement to the Hoosier State would result in increased ridership and revenue. Increased revenues would improve the fare box recovery rate making operation more cost efficient. In addition to passenger revenues, the system can earn revenue by charging Amtrak to deadhead passenger rail equipment to and from Beech Grove Maintenance facility. Assuming 100 to 150 deadhead equipment moves each year from Beech Grove to Chicago, additional revenue would be about $90,000.

Table 8-1 shows the change in total passenger and other revenues for each alternative compared to the No Build Alternative.

<table>
<thead>
<tr>
<th></th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Passenger &amp; Other Revenue</td>
<td>$2,169,000</td>
<td>$2,111,000</td>
<td>$3,999,000</td>
<td>$3,730,000</td>
</tr>
<tr>
<td>Beech Grove Deadheads</td>
<td>$90,000</td>
<td>$90,000</td>
<td>$90,000</td>
<td>$90,000</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>$2,259,000</td>
<td>$2,201,000</td>
<td>$4,089,000</td>
<td>$3,820,000</td>
</tr>
</tbody>
</table>

8.2.2 Consumer Surplus

The consumer surplus was used to monetize the benefit to users of the Hoosier State. Consumer surplus is used to measure the demand side impact of a transportation improvement on users of the service. It is defined as the additional benefit consumers receive from the purchase of a commodity or service above the price actually paid for that commodity or service, in this case travel. Consumer surpluses exist because there are always consumers who are willing to pay a higher price than that actually paid (TEMS & HNTB 2004). The consumer surplus, therefore, measures the benefits to the users as a result of the enhanced service including trip frequency, speed, and OTP.

The Amtrak Ridership and Revenue forecasting did not perform multiple runs to determine the effect of the fare structure on ridership. However, ridership studies on other lines indicated that a $9/round trip fare increase reduced ridership by about 17 percent. Therefore, 83 percent of the riders would be willing to pay the $9 "Consumer Surplus" amount for the convenience of the improved transportation benefit. Table 8-2 shows the value of the consumer surplus for each improved service option.

<table>
<thead>
<tr>
<th>Total Riders (passengers/year)</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>83% of Modeled Ridership</td>
<td>73,264</td>
<td>71,438</td>
<td>135,514</td>
<td>126,550</td>
</tr>
<tr>
<td>Consumer Surplus ($500)</td>
<td>$659</td>
<td>$643</td>
<td>$1,220</td>
<td>$1,139</td>
</tr>
</tbody>
</table>

8.3 Highway Congestion Delay Savings

Improvements to the Hoosier State service are expected to attract new riders looking for an alternative to congested roads; thereby, resulting in a reduction in highway vehicles in the region. Table 8-3, indicates a vehicle decrease from three to five percent for all four improved service options. Vehicle reductions in this range are considered insignificant in terms of reducing congestion and increasing vehicle speed. Therefore, there are no appreciable highway congestion delay savings for any of the four improved service options.

<table>
<thead>
<tr>
<th>Total Riders (passengers/year)</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Ridership (trips/year)</td>
<td>176,540</td>
<td>172,140</td>
<td>326,540</td>
<td>304,940</td>
</tr>
<tr>
<td>Ridership diverted from Auto</td>
<td>132,405</td>
<td>129,105</td>
<td>244,905</td>
<td>228,705</td>
</tr>
<tr>
<td>Annual Vehicle Trips Reduced</td>
<td>132,405</td>
<td>129,105</td>
<td>244,905</td>
<td>228,705</td>
</tr>
<tr>
<td>Daily Vehicle Trips Reduced/day</td>
<td>362</td>
<td>352</td>
<td>671</td>
<td>627</td>
</tr>
<tr>
<td>Percent Vehicle Reduction</td>
<td>3%</td>
<td>3%</td>
<td>5%</td>
<td>5%</td>
</tr>
</tbody>
</table>

1. Total trips include boardings and detrainings. Assumes all riders travel roundtrip from Chicago to Indianapolis.
2. Assumes 75% of ridership is diverted from auto travel.
3. Assumes single-occupancy vehicles are diverted to passenger rail based on assumption that cost savings to
choosing rail over auto decrease with additional passengers.


8.4 Airport Congestion Delay Savings

Airport congestion delay savings is measured by the value of travel time savings from the reduction of flight delays for remaining air passengers. Table 8-4 indicates the decrease in air passengers from two to four percent: for all four improved service options. Similar to highway congestion, air congestion changes in this range are considered insignificant in terms of reducing the number of flights and the attendant reduction in travel delays. Therefore, there are no airport congestion delay savings for any of the four improved service options.

Table 8-4: Annual Air Congestion Delay Savings

<table>
<thead>
<tr>
<th></th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Riders (passengers/year)</td>
<td>88,270</td>
<td>86,070</td>
<td>163,270</td>
<td>152,470</td>
</tr>
<tr>
<td>Riders diverted from Air</td>
<td>13,241</td>
<td>12,911</td>
<td>24,491</td>
<td>22,871</td>
</tr>
<tr>
<td>Percent Air Passenger Reduction</td>
<td>2%</td>
<td>2%</td>
<td>4%</td>
<td>4%</td>
</tr>
</tbody>
</table>

1. Assumes 15% of new riders are diverted from air travel.
2. Assumes total of 600,000 passengers fly on all flights between Indiana to Chicago (FAA 2009).

8.5 Emissions Reductions

Diverting passengers from auto travel reduces air emissions and particulate matter. Emissions were estimated in metric tons of carbon dioxide equivalents for auto gasoline consumption and locomotive diesel fuel consumption. The net benefit in emissions reductions is shown in Table 8-5.

Table 8-5: Annual Emissions Reductions

<table>
<thead>
<tr>
<th></th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Riders (passenger's/year)</td>
<td>88,270</td>
<td>86,070</td>
<td>163,270</td>
<td>152,470</td>
</tr>
<tr>
<td>Total Ridership (trips/year)</td>
<td>176,540</td>
<td>172,140</td>
<td>326,540</td>
<td>304,940</td>
</tr>
<tr>
<td>Emissions Reductions from Auto</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ridership diverted from Auto</td>
<td>132,405</td>
<td>129,105</td>
<td>244,905</td>
<td>228,705</td>
</tr>
<tr>
<td>Annual Vehicle Trips Reduced</td>
<td>132,405</td>
<td>129,105</td>
<td>244,905</td>
<td>228,705</td>
</tr>
<tr>
<td>VMT Reduction</td>
<td>24,494,925</td>
<td>23,884,425</td>
<td>45,307,425</td>
<td>42,310,425</td>
</tr>
<tr>
<td>Auto Gasoline Consumption Savings (gallons)</td>
<td>1,033,541</td>
<td>1,007,702</td>
<td>1,011,706</td>
<td>1,785,250</td>
</tr>
<tr>
<td>Emissions Reductions from auto gasoline savings (metric tons of CO2e)</td>
<td>9,209</td>
<td>8,979</td>
<td>17,033</td>
<td>15,907</td>
</tr>
</tbody>
</table>
Table 8-5: Annual Emissions Reductions (Continued)

<table>
<thead>
<tr>
<th>Emissions from Locomotive Diesel Fuel Consumption</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Locomotive Diesel Fuel Consumption</td>
<td>143,000</td>
<td>143,000</td>
<td>286,000</td>
<td>286,000</td>
</tr>
<tr>
<td>Emissions from increased locomotive diesel fuel</td>
<td>1,451</td>
<td>1,451</td>
<td>2,903</td>
<td>2,903</td>
</tr>
<tr>
<td>consumption (metric tons of CO2e)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net Reduction (metric tons of CO2e)</td>
<td>7,758</td>
<td>7,528</td>
<td>14,131</td>
<td>13,004</td>
</tr>
<tr>
<td>Value of Emissions Reduction</td>
<td>$158,263</td>
<td>$153,571</td>
<td>$288,252</td>
<td>$265,282</td>
</tr>
</tbody>
</table>

1. Total trips include boardings and detrainings. Assumes all riders travel roundtrip from Chicago to Indianapolis.
2. Assumes 75% of new ridership is diverted from auto travel.
3. Assumes 370 miles roundtrip from Indianapolis to Chicago.
5. 8.91 x 10^-3 metric tons CO2/gallon of gasoline Available here http://www.eia.gov/oiaf/1605/coefficients.html#tbl2
6. 10.15 x 10^-3 metric tons CO2/gallon of diesel fuel Available here http://www.eia.gov/oiaf/1605/coefficients.html#tbl2

8.6 Summary of Monetized Annual Benefits and Costs

The monetized annual benefits of improving the Hoosier State are summarized in Table 8-6 below. These dollar values will be compared to the annualized cost of improving the Hoosier State.

Table 8-6 Summary of Total Benefits

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Improved Service Option 1</th>
<th>Improved Service Option 2</th>
<th>Improved Service Option 3</th>
<th>Improved Service Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>System Revenues</td>
<td>$2,259,000</td>
<td>$2,201,000</td>
<td>$4,089,000</td>
<td>$3,820,000</td>
</tr>
<tr>
<td>Consumer Surplus</td>
<td>$659,377</td>
<td>$642,943</td>
<td>$1,219,627</td>
<td>$1,138,951</td>
</tr>
<tr>
<td>Highway Congestion Delay Savings</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Airport Congestion Delay Savings</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Emissions Reduction</td>
<td>$158,263</td>
<td>$153,571</td>
<td>$288,252</td>
<td>$265,282</td>
</tr>
<tr>
<td>Total Benefits</td>
<td>$3,076,640</td>
<td>$2,997,514</td>
<td>$5,596,879</td>
<td>$5,224,233</td>
</tr>
<tr>
<td>Operating and Maintenance Cost</td>
<td>$5,057,000</td>
<td>$5,110,000</td>
<td>$10,920,000</td>
<td>$10,024,000</td>
</tr>
<tr>
<td>Annualized Capital Cost</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
</tr>
</tbody>
</table>

1. Refer to Technical Memorandum for Tasks 71 and 73.
8.7 Other Beneficial Impacts

8.7.1 Introduction
Passenger rail provides a range of benefits beyond those described previously, but may not meet all four criteria to be monetized. In addition to greater connectivity, passenger rail can improve economic productivity, boost local spending, create jobs, improve freight service, and improve the overall quality of life in the region. Insofar as these benefits cannot be quantified they do not meet the FRA’s requirements to be considered a direct transportation benefit but they certainly deserve to be considered on a policy basis as beneficial impacts.

8.7.2 Economic Development Benefits Overview
Continuation and improvement of the Hoosier State along with the railroad infrastructure improvements would promote economic growth which is more likely to occur in places with more and better transportation infrastructure. Passenger rail improves connectivity and increases market access. By improving market access, passenger rail increases employment, wages, and productivity, boosts regional and local economics, and encourages agglomeration. Agglomeration occurs when businesses benefit from locating close to other complementary businesses and make use of the accessibility to varied activities and skilled labor [Lincoln Institute of Land Policy. 2011]. A summary of such benefits include:

- Expenditure Related Economic Impacts
- Economic Impacts on Land Usage
- Beech Grove Maintenance Facility Freight Improvements
- Freight Improvements

8.7.3 Expenditure Related Economic Impacts
Spending on building and maintaining infrastructure and operating transportation services would impact the local and regional economy by creating jobs in design, construction, and operation of the rail service. An improved Hoosier State will require about $5 to $11 Million in annual operating and maintenance costs plus as much as an annualized cost of about $18 Million to improve the existing infrastructure. A significant portion of this money would be spent in the regional economy.

8.7.4 Economic Impacts on Land Usage
Improved rail service would increase ridership and, in effect, attract business and population growth and create jobs, primarily in the areas surrounding the stations.

Land use data and zoning maps were reviewed to assess the existing economic environment and potential development and redevelopment opportunities within two miles of the Amtrak stations; note the following:

- Dyer and Rensselaer land use maps indicate significant Developed, Low Intensity land adjacent to the station.
- Crawfordsville and Lafayette land use maps indicate significant Developed, Low Intensity Land within a two-mile radius of the station.
- Indianapolis land use map does not indicate significant available Developed, Low Intensity land within two miles of the station.
To further illustrate the potential for development, each of the station areas were surveyed by field observations to characterize their existing conditions and potential development.

Table 8-7 summarizes the existing economic environment and potential economic development opportunities at each station. Photos of existing conditions are included in Appendix D. Table 8-7 references specific photos to illustrate examples of disinvestment.

**Table 8-7: Summary of Economic Environment and Potential Development**

<table>
<thead>
<tr>
<th>Station</th>
<th>Existing Conditions</th>
<th>Potential Development</th>
<th>Photo # in Appendix D</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dyer</td>
<td>Low to medium intensity development adjacent to station. Few parcels of high intensity development.</td>
<td>Vacant land on west side of Columbia with large single family residential development.</td>
<td>11,12,13,14,15,16</td>
</tr>
<tr>
<td></td>
<td>Primarily commercial development northeast and southwest of the station.</td>
<td>Vacant farmland on east side of Columbia, south of hospital.</td>
<td>8, 10</td>
</tr>
<tr>
<td></td>
<td>Retail center directly south of station, east of Sheffield Avenue.</td>
<td>Old gas station and abandoned gas station south of grocery store.</td>
<td>25,30</td>
</tr>
<tr>
<td></td>
<td>Single-family and multi-family residential development east and west of the station beyond commercial strip of Sheffield Avenue.</td>
<td>Open space south of grocery store.</td>
<td>22</td>
</tr>
<tr>
<td></td>
<td>Built up residential areas on east and west side of Columbia.</td>
<td>Two neglected buildings with no tenant southeast of station, east of Columbia.</td>
<td>31</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reinvestment in buildings along commercial strip (i.e. Columbia, Sheffield).</td>
<td>26</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Open land for residential/commercial development.</td>
<td>30</td>
</tr>
<tr>
<td>Rensselaer</td>
<td>Area is mostly developed but several neglected buildings in poor condition throughout two-mile radius of station.</td>
<td>Open space between storage units north of station and residential areas</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mixed residential, industrial, commercial, institutional land uses as well as downtown in study area.</td>
<td>Two vacant buildings downtown.</td>
<td>8,9</td>
</tr>
<tr>
<td></td>
<td>Residential and industrial land uses east of station.</td>
<td>Several neglected buildings.</td>
<td>7,10,11,12, 13, 14, 17</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Vacant lots (i.e. post office on Route 114).</td>
<td>16, 20</td>
</tr>
</tbody>
</table>
### Table 8-7: Summary of Economic Environment and Potential Development (Continued)

<table>
<thead>
<tr>
<th>Station</th>
<th>Existing Conditions</th>
<th>Potential Development</th>
<th>Photo # in Appendix D</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crawfordsville</td>
<td>Land uses include mix of commercial, industrial, government and residential, including Police Department, Chamber of Commerce, auto shops, convenience store and small shops. Residential land use outside of main corridor; primarily single-family residential.</td>
<td>Entire commercial area/downtown needs investment.</td>
<td>5,7,8,16</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Buildings south and NW of station rundown, boarded up.</td>
<td>5,11</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Several neglected buildings.</td>
<td>12,15,16,19, 23</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Visual presence of foreclosed homes.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Closed gas stations.</td>
<td>13,20,21</td>
</tr>
<tr>
<td>Lafayette</td>
<td>Station on west side of downtown, east of Wabash River.</td>
<td>Redevelopment opportunities on vacant lots.</td>
<td>14,15,16,30,32</td>
</tr>
<tr>
<td></td>
<td>Downtown consists of mix of residential and commercial land uses.</td>
<td>Several vacant buildings (i.e. 5th and Ferry, 4th and Ferry).</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Several buildings in poor condition.</td>
<td>11,13, 25</td>
</tr>
<tr>
<td>Indianapolis</td>
<td>Station area heavily developed. Good mix of government, institutional, commercial, entertainment, and parks/open space.</td>
<td>Few vacant parcels; some reinvestment in building infrastructure needed (i.e., McCarty and Capital, McCarty and Meridian).</td>
<td>5,13,.14,29,31,38</td>
</tr>
<tr>
<td></td>
<td>Building on Illinois and New York Street under construction.</td>
<td>Underutilized parking lots (i.e. corner of Pennsylvania and South Street).</td>
<td>3,23,24,37</td>
</tr>
<tr>
<td></td>
<td>Few vacant buildings.</td>
<td>McCarty stretch, behind Lucas Oil Stadium, is vacant, rundown.</td>
<td>3, 30, 41</td>
</tr>
</tbody>
</table>

### 8.7.5 Beech Grove Maintenance Facility

Amtrak’s principal heavy maintenance facility is in Beech Grove, Indiana. Beech Grove is Amtrak’s largest repair facility and the facility responsible for maintenance of all trains except those running Boston-Washington. The Beech Grove Facility is on a 300 acre site with one million square feet of production space. It maintains and overhauls many types of equipment for Amtrak and other passenger rails. At the end of 2011, Beech Grove employed over 550 Hoosiers and netted $4 million in revenue for Amtrak in Fiscal Year 2012 (Amtrak 2012). In 2012, Amtrak spent about $70 million dollars in Indiana: $49 million in employee wages, and $21 million in goods and services. According to Amtrak, this spending is largely a result of work generated out of Beech Grove.

Elimination of the Hoosier State would have some operating impact on Amtrak’s Beech Grove facility. Amtrak is, however, reasonably confident that the workload can be managed such that it will not result in any staffing reductions.

Improvement of the Hoosier State would positively impact the Beech Grove Facility. Faster and more frequent daily service would provide Amtrak opportunities to improve efficiency and reduce turnaround time.
8.7.6 Freight Improvement
Freight rail service will benefit from infrastructure improvements to the line. The majority of the Hoosier State route is owned by CSX Transportation. While adequate for CSX’s current needs, targeted capital investment can facilitate growth of freight services and allow CSX to better serve their customers. Greater capacity and the ability for faster trip times mean quicker access for Indiana industries to Chicago and Indianapolis.

8.7.7 Social Benefits Overview
An improved Hoosier State can provide a variety of social benefits to the region affected by this transportation service:

- Environmental Justice Populations
- Improved Quality of Life

8.7.8 Environmental Justice Populations
Beneficiaries of economic growth include low income and minority or environmental justice populations through job growth, access to jobs, and higher wages. Compared to auto and air travel from Indianapolis to Chicago, passenger rail is more affordable. By improving the reliability of the Hoosier State, the geographic options for employment increase. Time savings and increased mobility enables workers to move about more freely. The improved Hoosier State would also include mobility enhancements including complying with the American Disability Act to improve access for transit dependent and disabled passengers. There are a number of communities in the corridor with significant low income and minority populations in the study area identified in Task 8.2 Economic Benefits Technical Memorandum.

8.7.9 Quality of Life
Increasing ridership at existing stations may provide communities with transit oriented development (TOD) opportunities. Ridership numbers alone may not generate sufficient demand to result in development but when combined with community initiatives they will serve to foster economic growth. Mixed-use residential is a proven TOD mix that enhances ridership and encourages urban living in a green setting by discouraging car use and creating dense living environments.

There are a significant number of positive quality of life improvements that the development of TODs could encourage:

- Reduction of overall environmental impacts due to the encouragement of less car usage and more rail/bus usage
- Empty-nester housing, a popular TOD component, has a limited impact on the school system
- New development would increase local property tax revenues
- Reliable intercity passenger rail service will facilitate communities’ ability to retain and attract businesses and population

The projected ridership volume is not anticipated to be great enough to support a significant increase in development at any single station; however, there are several reasons why the improved service can be beneficial to the communities without causing adverse impacts:

- The desire for more walkable communities is a growing trend, consistent with reduced auto usage, and encourages mixed-use development
Cities and towns already have development plans. The addition of increased rail service and the resulting land use are generally consistent with community development plans and would be beneficial to the economic environment of the cities and towns.
9.0 Cost Benefit Analysis

The purpose of the cost benefit analysis is to compare the monetized annual benefits of improving the Hoosier State to the annual capital and operation & maintenance expenditures. As shown in Table 9-1, the total costs exceed the total benefits for all improved service options.

Table 9-1: Summary of Cost vs. Benefit

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>System Revenues</td>
<td>$2,259,000</td>
<td>$2,201,000</td>
<td>$4,089,000</td>
<td>$3,820,000</td>
</tr>
<tr>
<td>Consumer Surplus</td>
<td>$659,377</td>
<td>$642,943</td>
<td>$1,219,627</td>
<td>$1,138,951</td>
</tr>
<tr>
<td>Highway Congestion Delay Savings</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Airport Congestion Delay Savings</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Emissions Reductions</td>
<td>$158,263</td>
<td>$153,571</td>
<td>$288,252</td>
<td>$265,282</td>
</tr>
<tr>
<td>Total Annual Benefits</td>
<td>$3,076,640</td>
<td>$2,997,514</td>
<td>$5,596,879</td>
<td>$5,224,233</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Costs</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Annualized Capital</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
<td>$18,044,000</td>
</tr>
<tr>
<td>Operating &amp; Maintenance includes equipment capital usage</td>
<td>$5,057,000</td>
<td>$5,110,000</td>
<td>$10,920,000</td>
<td>$10,924,000</td>
</tr>
<tr>
<td>Total Annual Cost</td>
<td>$23,101,000</td>
<td>$23,154,000</td>
<td>$28,964,000</td>
<td>$28,968,000</td>
</tr>
</tbody>
</table>

As shown in Table 9-2, the annual operating and maintenance costs exceed the revenue for each of the improved service options, resulting in a state payment ranging from $2.8 million to $6.8 million. Per rider, INDOT would have to subsidize from $32 (under Option 1) to $42 (under Option 3) for the continuation of the Hoosier State. With the monetized benefits are considered, there would still be a net operating deficit. This does not address the estimated annual capital expenditures to improve the line which would require an additional approximate $18.0 million annually.

Table 9-2: Summary of PRIIA 209 State Payments Compared to Transportation Benefits (Annualized Capital Costs are not shown)

<table>
<thead>
<tr>
<th>Option</th>
<th>Option 1</th>
<th>Option 2</th>
<th>Option 3</th>
<th>Option 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Riders (passengers/year)</td>
<td>88,270</td>
<td>86,070</td>
<td>163,270</td>
<td>152,470</td>
</tr>
<tr>
<td>Total PRIIA 209 Costs plus Equipment Capital Usage</td>
<td>$5,057,000</td>
<td>$5,110,000</td>
<td>$10,920,000</td>
<td>$10,924,000</td>
</tr>
<tr>
<td>Revenue</td>
<td>$2,259,000</td>
<td>$2,201,000</td>
<td>$4,089,000</td>
<td>$3,820,000</td>
</tr>
<tr>
<td>Total 209 State payment</td>
<td>$2,798,000</td>
<td>$2,909,000</td>
<td>$6,831,000</td>
<td>$6,204,000</td>
</tr>
<tr>
<td>State Payment per Rider (rounded to whole dollars)</td>
<td>$32</td>
<td>$34</td>
<td>$42</td>
<td>$41</td>
</tr>
<tr>
<td>Transportation Benefit</td>
<td>$817,640</td>
<td>$796,514</td>
<td>$1,507,879</td>
<td>$1,404,233</td>
</tr>
<tr>
<td>Transportation Benefit Including Revenue</td>
<td>$3,076,640</td>
<td>$2,997,514</td>
<td>$5,596,879</td>
<td>$5,224,233</td>
</tr>
<tr>
<td>Net Operating Benefit</td>
<td>$(1,980,360)</td>
<td>$(2,112,486)</td>
<td>$(5,323,121)</td>
<td>$(4,799,767)</td>
</tr>
</tbody>
</table>
10.0 Conclusion and Recommendations

10.1 Overview of Cost-Benefit Analysis
The cost benefit analysis indicated that the capital and operation and maintenance costs exceed the total monetized benefits. In no improved service option did the benefits exceed the operating and maintenance costs. Necessary capital expenditures would increase this operating deficit. The decision, therefore, to fund the continuation or improvement of the Hoosier State is not an economic one, but rather a policy decision. The State of Indiana and the stakeholders (including the communities, FRA, Amtrak, and CSX the host railroad) would need to justify funding the Hoosier State based on the "other beneficial impacts" that are identified herein but cannot be quantified or monetized for the study per FRA. These "other beneficial impacts" are, however, real.

10.2 Study Questions
At the onset of this study, INDOT sought to answer three key questions as described in Section 1.0:

- **What is the long-term plan of the communities at/near the existing stations along the route for this rail service?** A summary of long term community plans is included herein as a part of Section 3.0. In addition a summary of specific developmental opportunities not included in the published plans is included herein as part of Section 8.0.

- **What are the goals and targets of the communities at/near the existing stations along the route for this rail service?** Feedback obtained during stakeholder outreach as well as from the review of community plans were used to develop Table 10-1 Alternatives Evaluation Matrix. While the communities’ goals do not include positive cost vs. transportation benefit it is important to note that cost effective transportation is a goal for the State of Indiana. The host railroads did not identify a goal of more efficient freight operations. Therefore, freight efficiency is not included as a goal in the matrix even though improved infrastructure would be beneficial to them.

- **Who is willing to help with the cost of the passenger rail service between Indianapolis and Chicago?** During the stakeholder engagement the communities, Amtrak, and the host railroad expressed no willingness to commit their financial resources directly to the capital or operating cost of the rail service. However, insofar as (via this high level study) the costs of the improvements are now quantified and the benefits to all of the stakeholders are now identified it is anticipated that, through dialogue, the stakeholders will understand the level of benefits and the necessary financial commitments. This will make rational coalitions and financial decisions possible regarding their willingness to help with the cost of the service.

10.3 Alternatives Evaluation Matrix
The following Table 10-1 Alternatives Evaluation Matrix compares the six proposed alternatives to the Goals, Key Performance Indicators, and Targets as identified by the stakeholders. The “Goals” column in the matrix summarizes the stakeholders’ long term plans for their communities along the route of this rail service. The project team added the “Key Performance Indicators” and “Targets” as a way to objectively express how the various alternatives could satisfy these goals by color coding the respective matrix cell where “Red” indicates the alternative has a negative effect on the goal, “Yellow”
indicates the alternative has neither a beneficial nor negative effect on the goal, and "Green" indicates the alternative has a beneficial effect on the goal.

Except for Positive Cost vs. Benefit, the matrix indicates that options of “Elimination of the Hoosier State” and “No Build” (keeping it at its current level of service) have either a negative or neutral effect on the stakeholders’ goals; the service improvement options have a beneficial effect on the stakeholders’ goals.

Only option of “Elimination of the Hoosier State” has a beneficial effect on Positive Cost vs. Benefit.

Table 10-1: Alternatives Evaluation Matrix

<table>
<thead>
<tr>
<th>Goals</th>
<th>Key Performance Indicator</th>
<th>Target</th>
<th>Impact of the Alternative</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Reduction in automobile VMT and personal automobile usage costs</td>
<td>Red indicates the alternative has a negative effect on the goal, Yellow indicates the alternative has neither a beneficial nor negative effect on the goal, Green indicates the alternative has a beneficial effect on the goal.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reduction in total travel time and increase in time of productive use on train</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Net reduction in CC2 emissions due to reduced VMT</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Net reduction in congestion and accidents due to reduced VMT</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Net reduction in highway maintenance due to reduced VMT</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Increase in ridership on Hoosier State</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Attract funding commitments from corridor stakeholders.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Cost of Service is comparable to Revenue and Transportation Benefits</td>
<td></td>
</tr>
<tr>
<td>Provide cost effective and attractive rail service between Indianapolis and Chicago and attract funding partners.</td>
<td></td>
<td>Reflections on the Hoosier State</td>
<td></td>
</tr>
<tr>
<td>Elimination of the Hoosier State</td>
<td></td>
<td>Reflections on the No Build</td>
<td></td>
</tr>
<tr>
<td>Service Improvement</td>
<td></td>
<td>Reflections on Option 1</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reflections on Option 2</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reflections on Option 3</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reflections on Option 4</td>
<td></td>
</tr>
<tr>
<td>Goals</td>
<td>Key Performance Indicator</td>
<td>Target</td>
<td>Impact of the Alternative</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>---------------------------</td>
<td>----------------------------------------------</td>
<td>----------------------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Elimination of the Hoosier State</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Option 1</td>
</tr>
<tr>
<td>Community development encouraged by rail service</td>
<td>Underutilized properties available for development</td>
<td>Improve underutilized properties.</td>
<td>Red</td>
</tr>
<tr>
<td>Serve transit dependent populations (i.e. aging and disabled; environmental justice population)</td>
<td>Mobility and transportation choices</td>
<td>Increase mobility and transportation choices for transit dependent populations</td>
<td>Red</td>
</tr>
<tr>
<td></td>
<td>Access to jobs</td>
<td>Improve access to jobs for transit dependent populations</td>
<td>Red</td>
</tr>
<tr>
<td>Serve population who choose or prefer public transportation</td>
<td>Public transportation choices to other cities and transportation centers</td>
<td>Increase public transportation choices to other cities and transportation centers</td>
<td>Red</td>
</tr>
<tr>
<td>Improve quality of life for population that lives and/or works near transportation centers</td>
<td>Economically stable, safe and social neighborhoods near rail stations</td>
<td>Improve neighborhoods near rail stations</td>
<td>Red</td>
</tr>
<tr>
<td></td>
<td>Walkable communities</td>
<td>Increase pedestrian activity and reduce automobile reliance</td>
<td>Red</td>
</tr>
</tbody>
</table>

### 10.4 Recommendations

At this time the State of Indiana needs to weigh the economic transportation benefits along with the non-economic benefits to the region and come to a decision whether providing and financially supporting the service is, from a policy perspective, appropriate even though the revenue and monetized transportation benefits do not exceed cost. Some states are very supportive of passenger rail service because it increases mobility choices, fills a need in the region and may lead to more transportation and regional benefits, over time, than can be presently predicted. Should the State of Indiana determine that the Hoosier State service provides an overall benefit and can attract stakeholder support then, based on the review of best practices in other regions, the following actions are recommended to advance more complete operating and financial studies and institute service:
1. Create a railroad governance body with oversight that is strategic. This body negotiates with Amtrak, CSX, and CN for railroad services, infrastructure improvements, and cost allocations. There is a potential for significant schedule time savings with no significant capital improvement if Amtrak could operate on CN tracks between Dyer and Chicago.

2. Institute Option 1 or 2 on an interim basis to demonstrate that ridership and performance expectations are being achieved. Amtrak’s ridership modeling is reliable. Their model forecasted ridership to increase suggesting there is a need for improved passenger rail between Indianapolis and Chicago.

3. Railroad governance body begins the following initiatives:
   a. A planning level study that includes RTC railroad modeling to accurately define the need for infrastructure improvements and environmental impacts based on the projected freight traffic and the passenger service options. This study would also inventory the existing infrastructure, Right of Way, and structures. From the results INDOT could confidently estimate the need and cost of capital improvements over a realistic timeline.
   b. A planning level study that includes all transportation and social benefits and allocate them to stakeholders or the region at large.
   c. Dialogue with the stakeholders and the state legislature regarding the project cost and benefits to seek additional revenue to support the revenue shortfall. As described in Section 3.0 there are several examples of how similar services were funded.
   d. Engage Indiana transit agencies as additional stakeholders to provide seamless transfers from the train to local transit. The transfer cost would be built into the price of the rail fare.

4. Make incremental improvements in service speed and infrastructure as ridership increases and expenses are supported by other revenue. Capital improvements could be avoided or minimized until ridership justifies the expenditure.
Appendices

Appendix A - Operating Schedule
Appendix B - Stakeholder Engagement and Comments
Appendix C - Service Development Program Standard Budget and Schedule Form
Appendix D - Station Photos